

**Attachment B - 2016 Approved Budget vs Actual Expenses  
NorthWestern Energy Electric Utility Economic Development**

Category	2016 Total		2016 Adjusted		2016 Actual Adjusted		Customer Share
	Budget	Electric Allocation	Budget	2016 Actual Expenses	Expenses	Expenses	without \$35,000 cap
Abedeen Chamber of Commerce	\$ 5,075	71%	\$ 3,603	\$ 5,720	\$ 4,061	\$ 2,031	
Aberdeen Downtown Assoc.	\$ 500	71%	\$ 355	\$ 500	\$ 355	\$ 178	
Advantage SD marketing	\$ 40,000	71%	\$ 28,400	\$ 40,000	\$ 28,400	\$ 14,200	
Armour Community Club	\$ 100	100%	\$ 100	\$ -	\$ -	\$ -	
Avon Chamber of Commerce	\$ 100	100%	\$ 100	\$ 100	\$ 100	\$ 50	
Chamberlain-Oacoma Area Chamber	\$ 625	100%	\$ 625	\$ 625	\$ 625	\$ 313	
Corsica Area Commercial Club	\$ 90	100%	\$ 90	\$ 150	\$ 150	\$ 75	
Dakota Heartland Development Assn.	\$ 2,000	100%	\$ 2,000	\$ 2,000	\$ 2,000	\$ 1,000	
Freeman Community Development Corp.	\$ 175	71%	\$ 124	\$ 175	\$ 124	\$ 62	
Governor's Office of Economic Development*	\$ 16,500	71%	\$ 11,715	\$ 16,500	\$ 11,715	\$ 5,858	
Greater Huron Development Corp.	\$ 2,500	71%	\$ 1,775	\$ 2,500	\$ 1,775	\$ 888	
Huron Chamber & Visitor Bureau	\$ 2,010	71%	\$ 1,427	\$ -	\$ -	\$ -	
Huron Community Development Foundation	\$ 25,000	71%	\$ 17,750	\$ 25,000	\$ 17,750	\$ 8,875	
Kimball Chamber of Commerce	\$ 100	100%	\$ 100	\$ 100	\$ 100	\$ 50	
Lake Francis Case Development Corp.	\$ -	100%	\$ -	\$ 195	\$ 195	\$ 98	
Menno Area Development Corp.	\$ 30	71%	\$ 21	\$ -	\$ -	\$ -	
Mitchell Area Chamber of Commerce	\$ 1,960	71%	\$ 1,392	\$ 2,205	\$ 1,566	\$ 783	
Mitchell Area Development Corp	\$ 2,000	71%	\$ 1,420	\$ 2,000	\$ 1,420	\$ 710	
Mitchell Main Street & Beyond	\$ 100	71%	\$ 71	\$ 160	\$ 113	\$ 57	
Parkston Area Development	\$ 100	71%	\$ 71	\$ -	\$ -	\$ -	
Parkston Commercial Club	\$ 100	71%	\$ 71	\$ 100	\$ 71	\$ 36	
Platte Area Chamber of Commerce	\$ 220	100%	\$ 220	\$ 125	\$ 125	\$ 63	
Redfield Area Chamber	\$ 340	71%	\$ 241	\$ 340	\$ 241	\$ 121	
Scotland Chamber of Commerce	\$ 125	71%	\$ 89	\$ 125	\$ 89	\$ 44	
SD Chamber of Commerce & Industry	\$ 3,100	71%	\$ 2,201	\$ 3,100	\$ 2,201	\$ 1,101	
Springfield Chamber of Commerce	\$ 50	100%	\$ 50	\$ 50	\$ 50	\$ 25	
Staffing	\$ 74,721	71%	\$ 53,052	\$ 74,702	\$ 53,038	\$ 26,519	
Smart Solutions Group	\$ -	71%	\$ -	\$ 2,500	\$ 1,775	\$ 888	
Tripp Economic Development Corp.	\$ 60	71%	\$ 43	\$ 60	\$ 43	\$ 21	
Wagner Area Growth	\$ 1,000	100%	\$ 1,000	\$ 1,000	\$ 1,000	\$ 500	
Wagner Chamber of Commerce	\$ 500	100%	\$ 500	\$ 500	\$ 500	\$ 250	
Webster Area Chamber of Commerce	\$ 500	100%	\$ 500	\$ -	\$ -	\$ -	
Webster Area Development Corporation	\$ 2,000	71%	\$ 1,420	\$ -	\$ -	\$ -	
Yankton Area Progressive Growth	\$ 1,930	100%	\$ 1,930	\$ 1,930	\$ 1,930	\$ 965	
Yankton Chamber of Commerce	\$ 3,000	100%	\$ 3,000	\$ 3,000	\$ 3,000	\$ 1,500	
YES Yankton Economic Success	\$ 10,000	100%	\$ 10,000	\$ 10,000	\$ 10,000	\$ 5,000	
<b>TOTAL**</b>	<b>\$ 196,611</b>		<b>\$ 145,456</b>	<b>\$ 195,462</b>	<b>\$ 144,513</b>	<b>\$ 72,256</b>	

\*GOED support is for the annual economic development conference and an all-inclusive sponsorship of the Governor's Hunt, Golf Event and Buffalo Roundup.

\*\*EL14-106 established a cost share between the customers and company at 50/50 on an annual program of \$70,000 in expenses. The settlement agreement also capped the revenue requirement at \$35,000 total.