

**PUBLIC DOCUMENT - NOT PUBLIC DATA HAS BEEN EXCISED**

**Otter Tail Power Company  
South Dakota Retail Jurisdiction**

**VI. Revenue Deficiency**

2016 Based on Authorized ROE

		<b>Actual 2016 SD Jurisdiction</b>	<b>Weather Normalized 2016 SD Jurisdiction</b>
Line	<b>Revenue Deficiency</b>	<b>[CONFIDENTIAL DATA BEGINS...</b>	
1	Total Operating Income		
2	Total Average Rate Base		
3	Require Operating Income (Rate Base x Required Return)		
4	Operating Income		
5	Operating Income Deficiency		
6	Incremental Taxes		
7	Revenue Deficiency (Income Deficiency x Conversion Factor)		
			<b>...CONFIDENTIAL DATA ENDS]</b>