

	Total Budget	Participation	Proposed Energy Savings (kWh)	Proposed Demand Savings (kW)	Measure Life	Proposed Lifetime Energy Savings (kWh)	Proposed Lifetime Demand Savings (kW)	Total Benefits	Net Benefits
DIRECT IMPACT PROJECTS									
Residential									
Air Conditioning Control	\$14,000	591	18,328	437.0	1	18,328	437.0	\$47,294	\$33,294
Air Source Heat Pumps	\$20,000	20	298,204	28.3	18	5,367,667	28.3	\$169,043	\$149,043
Geothermal Heat Pumps	\$30,000	9	321,779	23.9	18	5,792,020	23.9	\$228,330	\$198,330
Lighting	\$6,750	1,500	55,348	6.5	15	830,227	6.5	\$30,249	\$23,499
Total Residential	\$70,750	2,120	693,659	495.7		12,008,241	495.7	\$474,915	\$404,165
Commercial									
Air Source Heat Pumps	\$18,000	25	291,112	25.6	15	4,366,686	25.6	\$147,829	\$129,829
Custom Efficiency Projects	\$40,000	7	130,729	45.3	15	1,960,932	45.3	\$119,087	\$79,087
Drive Power	\$79,000	44	1,013,339	133.5	15	15,200,082	133.5	\$542,416	\$463,416
Geothermal Heat Pumps	\$73,000	16	730,265	93.0	15	10,953,976	93.0	\$497,382	\$424,382
Lighting	\$127,000	38	957,826	210.0	12	11,717,502	210.0	\$594,692	\$467,692
Total Commercial	\$337,000	130	3,123,271	507.4		44,199,177	507.4	\$1,901,406	\$1,564,406
TOTAL DIRECT IMPACT PROJECTS	\$407,750	2,250	3,816,930	1,003.1		56,207,418	1,003.1	\$2,376,321	\$1,968,571
INDIRECT IMPACT PROJECTS									
Advertising & Education	\$12,000	400	0	0.0					
TOTAL INDIRECT IMPACT PROJECTS	\$12,000	400	0	0.0					
TOTAL WITHOUT DEVELOPMENT COSTS	\$419,750	2,650	3,816,930	1,003.1		56,207,418	1,003.1	\$2,376,321	\$1,968,571
DEVELOPMENT									
EEP Development	\$25,000	0	0	0.0					
TOTAL DEVELOPMENT	\$25,000	0	0	0.0					
TOTAL ALL PROGRAMS	\$444,750	2,650	3,816,930	1,003.1		56,207,418	1,003.1	\$2,376,321	\$1,968,571

	Total Budget	Participation	Proposed Energy Savings (kWh)	Proposed Demand Savings (kW)	Measure Life	Proposed Lifetime Energy Savings (kWh)	Proposed Lifetime Demand Savings (kW)	Total Benefits	Net Benefits
DIRECT IMPACT PROJECTS									
Residential									
Air Conditioning Control	\$14,000	626	19,413	462.9	1	19,413	462.9	\$55,758	\$41,758
Air Source Heat Pumps	\$20,000	20	298,204	28.3	18	5,367,667	28.3	\$176,317	\$156,317
Geothermal Heat Pumps	\$30,000	9	321,779	23.9	18	5,792,020	23.9	\$235,376	\$205,376
Lighting	\$6,750	1,500	55,348	6.5	15	830,227	6.5	\$31,642	\$24,892
Total Residential	\$70,750	2,155	694,744	521.6		12,009,326	521.6	\$499,093	\$428,343
Commercial									
Air Source Heat Pumps	\$18,000	25	291,112	25.6	15	4,366,686	25.6	\$154,526	\$136,526
Custom Efficiency Projects	\$40,000	7	130,729	45.3	15	1,960,932	45.3	\$124,955	\$84,955
Drive Power	\$79,000	44	1,013,339	133.5	15	15,200,082	133.5	\$567,748	\$488,748
Geothermal Heat Pumps	\$73,000	16	730,265	93.0	15	10,953,976	93.0	\$516,103	\$443,103
Lighting	\$127,000	38	957,826	210.0	12	11,717,502	210.0	\$625,376	\$498,376
Total Commercial	\$337,000	130	3,123,271	507.4		44,199,177	507.4	\$1,988,709	\$1,651,709
TOTAL DIRECT IMPACT PROJECTS	\$407,750	2,285	3,818,015	1,028.9		56,208,503	1,028.9	\$2,487,802	\$2,080,052
INDIRECT IMPACT PROJECTS									
Advertising & Education	\$12,000	400	0	0.0					
TOTAL INDIRECT IMPACT PROJECTS	\$12,000	400	0	0.0					
TOTAL WITHOUT DEVELOPMENT COSTS	\$419,750	2,685	3,818,015	1,028.9		56,208,503	1,028.9	\$2,487,802	\$2,080,052
DEVELOPMENT									
EEP Development	\$25,000	0	0	0.0					
TOTAL DEVELOPMENT	\$25,000	0	0	0.0					
TOTAL ALL PROGRAMS	\$444,750	2,685	3,818,015	1,028.9		56,208,503	1,028.9	\$2,487,802	\$2,080,052

	Total Budget	Participation	Proposed Energy Savings (kWh)	Proposed Demand Savings (kW)	Measure Life	Proposed Lifetime Energy Savings (kWh)	Proposed Lifetime Demand Savings (kW)	Total Benefits	Net Benefits
DIRECT IMPACT PROJECTS									
Residential									
Air Conditioning Control	\$14,000	661	20,498	488.8	1	20,498	488.8	\$60,573	\$46,573
Air Source Heat Pumps	\$20,000	20	298,204	28.3	18	5,367,667	28.3	\$183,382	\$163,382
Geothermal Heat Pumps	\$30,000	9	321,779	23.9	18	5,792,020	23.9	\$242,149	\$212,149
Lighting	\$6,750	1,500	55,348	6.5	15	830,227	6.5	\$32,988	\$26,238
Total Residential	\$70,750	2,190	695,829	547.4		12,010,412	547.4	\$519,092	\$448,342
Commercial									
Air Source Heat Pumps	\$18,000	25	291,112	25.6	15	4,366,686	25.6	\$161,018	\$143,018
Custom Efficiency Projects	\$40,000	7	130,729	45.3	15	1,960,932	45.3	\$130,529	\$90,529
Drive Power	\$79,000	44	1,013,339	133.5	15	15,200,082	133.5	\$592,122	\$513,122
Geothermal Heat Pumps	\$73,000	16	730,265	93.0	15	10,953,976	93.0	\$533,997	\$460,997
Lighting	\$127,000	38	957,826	210.0	12	11,717,502	210.0	\$654,633	\$527,633
Total Commercial	\$337,000	130	3,123,271	507.4		44,199,177	507.4	\$2,072,300	\$1,735,300
TOTAL DIRECT IMPACT PROJECTS	\$407,750	2,320	3,819,101	1,054.8		56,209,589	1,054.8	\$2,591,392	\$2,183,642
INDIRECT IMPACT PROJECTS									
Advertising & Education	\$12,000	400	0	0.0					
TOTAL INDIRECT IMPACT PROJECTS	\$12,000	400	0	0.0					
TOTAL WITHOUT DEVELOPMENT COSTS	\$419,750	2,720	3,819,101	1,054.8		56,209,589	1,054.8	\$2,591,392	\$2,183,642
DEVELOPMENT									
EEP Development	\$25,000	0	0	0.0					
TOTAL DEVELOPMENT	\$25,000	0	0	0.0					
TOTAL ALL PROGRAMS	\$444,750	2,720	3,819,101	1,054.8		56,209,589	1,054.8	\$2,591,392	\$2,183,642