

	Actual May-14	Actual June-14	Actual July-14	Actual August-14	Actual September-14	Actual October-14	Actual November-14	Actual December-14
Residential								
Revenues	\$ 14,124.55	\$ 12,701.26	\$ 14,471.58	\$ 17,387.03	\$ 11,680.46	\$ 6,616.96	\$ 7,266.05	\$ 10,848.10
Program Costs								
Direct Program Costs	\$ 7,438.08	\$ 981.32	\$ 5,350.81	\$ 1,620.00	\$ 2,941.56	\$ 3,221.23	\$ 11,139.99	\$ 1,886.85
Program Development Costs	\$ 15,706.87	\$ 1,038.00	\$ 6,361.71	\$ -	\$ 280.20	\$ 3,254.09	\$ -	\$ -
Cross Marketing/Training Costs	\$ 798.95	\$ 613.31	\$ 1,297.97	\$ 3,484.05	\$ 3,058.31	\$ 8,999.05	\$ 1,929.68	\$ 5,812.72
Program Administrative Costs	\$ 3,655.77	\$ 2,258.56	\$ 4,925.31	\$ 2,818.79	\$ 3,189.40	\$ 6,541.35	\$ 3,393.58	\$ 5,337.98
Total Program Costs	\$ 27,599.67	\$ 4,891.19	\$ 17,935.80	\$ 7,922.84	\$ 9,469.46	\$ 22,015.71	\$ 16,463.24	\$ 13,037.55
Lost Margin Recovery	\$ 3,567.84	\$ 1,155.96	\$ 3,472.22	\$ 2,376.85	\$ 2,756.78	\$ 5,628.49	\$ 4,938.97	\$ 3,911.27
Costs & Lost Margin Less Revenues	\$ 17,042.96	\$ (6,654.11)	\$ 6,936.44	\$ (7,087.34)	\$ 545.78	\$ 21,027.24	\$ 14,136.16	\$ 6,100.72
Balance before interest	\$ (298,641.96)	\$ (307,122.22)	\$ (301,933.64)	\$ (310,836.66)	\$ (312,117.79)	\$ (292,887.87)	\$ (280,555.49)	\$ (276,109.60)
Interest	\$ (1,826.15)	\$ (1,747.86)	\$ (1,815.68)	\$ (1,826.92)	\$ (1,797.32)	\$ (1,803.78)	\$ (1,654.82)	\$ (1,659.66)
Ending balance	\$ (300,468.11)	\$ (308,870.08)	\$ (303,749.32)	\$ (312,663.58)	\$ (313,915.11)	\$ (294,691.66)	\$ (282,210.31)	\$ (277,769.26)
Commercial/Industrial								
Revenues	\$ 10,336.12	\$ 11,217.88	\$ 12,653.30	\$ 13,996.74	\$ 8,547.73	\$ 214.96	\$ -	\$ -
Program Costs								
Direct Program Costs	\$ (234.64)	\$ 11,243.74	\$ 4,087.57	\$ -	\$ 3,450.00	\$ 570.00	\$ 3,775.00	\$ 59,746.26
Program Development Costs	\$ 10,438.05	\$ 689.80	\$ 4,227.69	\$ -	\$ 186.20	\$ 2,162.51	\$ -	\$ -
Cross Marketing/Training Costs	\$ 342.41	\$ 262.85	\$ 556.27	\$ 1,493.17	\$ 1,310.70	\$ 3,856.73	\$ 827.00	\$ 2,491.17
Program Administrative Costs	\$ 3,655.77	\$ 2,258.56	\$ 4,925.31	\$ 2,818.79	\$ 3,189.40	\$ 6,541.35	\$ 3,393.58	\$ 5,337.98
Total Program Costs	\$ 14,201.58	\$ 14,454.95	\$ 13,796.84	\$ 4,311.95	\$ 8,136.31	\$ 13,130.59	\$ 7,995.58	\$ 67,575.41
Lost Margin Recovery	\$ 1,129.06	\$ 4,129.54	\$ 2,870.74	\$ 1,293.59	\$ 2,385.03	\$ 3,290.42	\$ 2,398.67	\$ 20,272.62
Costs & Lost Margin Less Revenues	\$ 4,994.52	\$ 7,366.62	\$ 4,014.29	\$ (8,391.20)	\$ 1,973.61	\$ 16,206.06	\$ 10,394.25	\$ 87,848.03
Balance before interest	\$ (539,295.96)	\$ (535,150.41)	\$ (534,236.27)	\$ (545,815.55)	\$ (547,061.98)	\$ (534,009.08)	\$ (526,837.79)	\$ (442,050.79)
Interest	\$ (3,221.07)	\$ (3,100.14)	\$ (3,188.08)	\$ (3,220.04)	\$ (3,153.16)	\$ (3,222.97)	\$ (3,061.02)	\$ (2,889.22)
Ending balance	\$ (542,517.03)	\$ (538,250.55)	\$ (537,424.34)	\$ (549,035.59)	\$ (550,215.14)	\$ (537,232.05)	\$ (529,898.82)	\$ (444,940.01)

	Actual January-15	Actual February-15	Actual March-15	Actual April-15	Actual May-15	Actual June-15	Actual July-15	Actual August-15
Residential								
Revenues	\$ 11,444.56	\$ 9,814.55	\$ 9,603.59	\$ 7,170.83	\$ 6,689.75	\$ 6,778.58	\$ 8,097.78	\$ 8,825.63
Program Costs								
Direct Program Costs	\$ 15,223.00	\$ 20,441.64	\$ 18,663.54	\$ 12,871.57	\$ 4,460.90	\$ 3,519.48	\$ 2,841.78	\$ 4,372.63
Program Development Costs	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Cross Marketing/Training Costs	\$ 5,830.62	\$ 10,022.42	\$ 7,970.90	\$ 2,863.88	\$ 3,394.08	\$ 1,070.69	\$ 2,543.46	\$ 7,300.97
Program Administrative Costs	\$ 6,818.81	\$ 4,862.12	\$ 5,135.96	\$ 3,047.58	\$ 3,745.36	\$ 2,312.73	\$ 3,708.96	\$ 3,578.67
Total Program Costs	\$ 27,872.43	\$ 35,326.18	\$ 31,770.40	\$ 18,783.03	\$ 11,600.33	\$ 6,902.90	\$ 9,094.20	\$ 15,252.26
Lost Margin Recovery	\$ 8,361.73	\$ 10,597.85	\$ 9,531.12	\$ 5,634.91	\$ 3,480.10	\$ 2,070.87	\$ 2,728.26	\$ 4,575.68
Costs & Lost Margin Less Revenues	\$ 24,789.60	\$ 36,109.48	\$ 31,697.92	\$ 17,247.11	\$ 8,390.68	\$ 2,195.18	\$ 3,724.69	\$ 11,002.31
Balance before interest	\$ (252,979.66)	\$ (218,447.88)	\$ (188,019.95)	\$ (171,984.88)	\$ (164,633.31)	\$ (163,441.85)	\$ (160,663.83)	\$ (150,627.77)
Interest	\$ (1,577.71)	\$ (1,269.99)	\$ (1,212.04)	\$ (1,039.12)	\$ (1,003.72)	\$ (946.67)	\$ (966.25)	\$ (928.22)
Ending balance	\$ (254,557.36)	\$ (219,717.87)	\$ (189,231.99)	\$ (173,023.99)	\$ (165,637.03)	\$ (164,388.52)	\$ (161,630.08)	\$ (151,555.99)
Commercial/Industrial								
Revenues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Program Costs								
Direct Program Costs	\$ 50,010.00	\$ 2,820.50	\$ 40,720.00	\$ 28,863.00	\$ 23,742.50	\$ 48,833.39	\$ 27,908.36	\$ 15,035.00
Program Development Costs	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Cross Marketing/Training Costs	\$ 2,498.84	\$ 4,295.32	\$ 3,416.10	\$ 1,227.38	\$ 1,454.60	\$ 458.87	\$ 1,090.06	\$ 3,128.99
Program Administrative Costs	\$ 6,818.81	\$ 4,862.12	\$ 5,135.96	\$ 3,047.58	\$ 3,745.36	\$ 2,312.73	\$ 3,708.96	\$ 3,578.67
Total Program Costs	\$ 59,327.65	\$ 11,977.94	\$ 49,272.06	\$ 33,137.96	\$ 28,942.46	\$ 51,604.99	\$ 32,707.38	\$ 21,742.65
Lost Margin Recovery	\$ 17,798.29	\$ 3,593.38	\$ 14,781.62	\$ 9,941.39	\$ 8,682.74	\$ 15,481.50	\$ 9,812.21	\$ 6,522.80
Costs & Lost Margin Less Revenues	\$ 77,125.94	\$ 15,571.32	\$ 64,053.67	\$ 43,079.35	\$ 37,625.20	\$ 67,086.48	\$ 42,519.59	\$ 28,265.45
Balance before interest	\$ (367,814.07)	\$ (354,658.74)	\$ (292,551.34)	\$ (251,401.68)	\$ (215,346.83)	\$ (149,652.48)	\$ (108,186.89)	\$ (80,691.03)
Interest	\$ (2,415.99)	\$ (1,946.28)	\$ (1,929.68)	\$ (1,570.35)	\$ (1,392.13)	\$ (1,054.00)	\$ (769.59)	\$ (563.75)
Ending balance	\$ (370,230.06)	\$ (356,605.01)	\$ (294,481.03)	\$ (252,972.03)	\$ (216,738.96)	\$ (150,706.48)	\$ (108,956.48)	\$ (81,254.78)