Calculation of Capital Asset Pricing Model Cost of Equity Using DCF Estimate of the Expected Rate of Return on the Market Portfolio Test Year Ending December 31, 2013

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SCHEDULE 9 CALCULATION OF CAPITAL ASSET PRICING MODEL (CAPM) COST OF EQUITY USING DCF ESTIMATE OF THE EXPECTED RATE OF RETURN ON THE MARKET PORTFOLIO

| Line | | | |
|------|---------------------|--------|--|
| 1 | Risk-free Rate | 4.64% | Forecast 20-year Treasury Bond Yield |
| 2 | Beta | 0.78 | Average Beta Electric Utilities |
| 3 | DCF S&P 500 | 12.35% | DCF Cost of Equity S&P 500 (see following) |
| 4 | Risk Premium | 7.7% | |
| 5 | Beta x Risk Premium | 6.0% | |
| 6 | Flotation | 0.21% | |
| 7 | Model Result | 10.9% | |

Value Line beta for comparable companies from Value Line Investment Analyzer. Treasury bond yield forecast from Value Line and EIA data to obtain a forecasted yield to maturity on 20-year Treasury bonds. Value Line forecasts a yield on 10-year Treasury notes equal to 4.3 percent. The current spread between the average April 2014 yield on 10-year Treasury notes (2.71 percent) and 20-year Treasury bonds (3.12 percent) is 41 basis points. Adding 41 basis points to Value Line's 4.3 percent forecasted yield on 10-year Treasury bonds (see Value Line Investment Survey, Selection & Opinion, Feb. 21, 2014). EIA forecasts a yield of 4.71 percent on 10-year Treasury notes. Adding the 41 basis point spread between 10-year Treasury notes and 20-year Treasury bonds to the EIA forecast of 4.16 percent for 10-year Treasury notes produces an EIA forecast for 20-year Treasury bonds equal to 4.57 percent. The average of the forecasts is 4.64 percent (4.71 percent using Value Line data and 4.57 percent using EIA data).

Calculation of Capital Asset Pricing Model Cost of Equity Using DCF Estimate of the Expected Rate of Return on the Market Portfolio Test Year Ending December 31, 2013

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SCHEDULE 9 (CONTINUED) SUMMARY OF DISCOUNTED CASH FLOW ANALYSIS FOR S&P 500 COMPANIES

| I | | | | | ı | 1 |
|---------------|----------------------|-------------------------------------|--|---|------------------------|----------------------------|
| LINE | COMPANY | STOCK PRICE (P ₀) | $\begin{array}{c} \text{DIVIDEND} \\ \text{(D}_0) \end{array}$ | FORECAST OF FUTURE EARNINGS GROWTH | DCF MODEL RESULT | MARKET CAP \$ (MILS) |
| 1 | 3M | 132.65 | 3.42 | 11.18% | 14.1% | 91,998 |
| 2 | ABBOTT LABORATORIES | 38.42 | 0.88 | 11.51% | 14.1% | 59,933 |
| 3 | ABBVIE | 50.59 | 1.68 | 8.40% | 12.0% | 81,973 |
| 4 | ADT | 30.34 | 0.80 | 9.03% | 11.9% | 5,356 |
| 5 | AETNA | 71.60 | 0.90 | 9.66% | 11.0% | 25,836 |
| 6 | AGILENT TECHS. | 56.35 | 0.53 | 9.48% | 10.5% | 18,448 |
| 7 | AIR PRDS.& CHEMS. | 117.31 | 3.08 | 9.33% | 12.2% | 25,335 |
| 8 | AIRGAS | 105.88 | 2.20 | 11.09% | 13.4% | 7,853 |
| 9 | ALLERGAN | 129.60 | 0.20 | 12.95% | 13.1% | 50,549 |
| 10 | ALLSTATE | 54.40 | 1.12 | 9.53% | 11.8% | 25,488 |
| 11 | ALTRIA GROUP | 36.82 | 1.92 | 7.40% | 13.1% | 79,240 |
| 12 | AMERICAN EXPRESS | 88.94 | 0.92 | 10.96% | 12.1% | 92,480 |
| 13 | AMERICAN INTL.GP. | 49.92 | 0.50 | 11.07% | 12.2% | 76,394 |
| 14 | ANALOG DEVICES | 51.39 | 1.48 | 11.67% | 14.9% | 15,995 |
| 15 | AON CLASS A | 83.04 | 1.00 | 11.59% | 12.9% | 25,262 |
| 16 | AT&T | 33.87 | 1.84 | 5.92% | 11.8% | 185,594 |
| 17 | AUTOMATIC DATA PROC. | 76.18 | 1.92 | 10.25% | 13.1% | 37,541 |
| 18 | AVERY DENNISON | 49.61 | 1.40 | 8.23% | 11.3% | 4,650 |
| 19 | BECTON DICKINSON | 113.65 | 2.18 | 8.82% | 10.9% | 21,906 |
| 20 | BOEING | 125.92 | 2.92 | 10.38% | 13.0% | 96,228 |
| 21 | BROWN-FORMAN 'B' | 85.08 | 1.16 | 10.90% | 12.4% | 11,749 |
| 22 | C R BARD | 140.56 | 0.84 | 12.24% | 12.9% | 10,700 |
| 23 | CARDINAL HEALTH | 69.73 | 1.21 | 9.10% | 11.0% | 21,938 |
| 24 | CF INDUSTRIES HDG. | 248.07 | 4.00 | 9.10% | 10.9% | 13,280 |
| 25 | CH ROBINSON WWD. | 54.14 | 1.40 | 10.38% | 13.3% | 8,575 |
| 26 | CIGNA | 80.17 | 0.04 | 10.60% | 10.7% | 22,508 |
| 27 | CINTAS | 59.20 | 0.77 | 10.64% | 12.1% | 7,099 |
| 28 | CISCO SYSTEMS | 22.37 | 0.76 | 8.18% | 11.9% | 118,248 |
| 29 | CITIGROUP | 47.99 | 0.04 | 12.17% | 12.3% | 143,323 |
| 30 | СОАСН | 47.78 | 1.35 | 8.85% | 12.0% | 12,044 |
| 31 | COCA COLA ENTS. | 46.04 | 1.00 | 10.70% | 13.1% | 11,664 |
| 32 | COLGATE-PALM. | 63.77 | 1.44 | 8.63% | 11.1% | 61,239 |
| 33 | CONAGRA FOODS | 30.19 | 1.00 | 7.25% | 10.8% | 12,782 |
| 34 | CONOCOPHILLIPS | 68.54 | 2.76 | 6.37% | 10.7% | 94,387 |
| 35 | COSTCO WHOLESALE | 113.69 | 1.42 | 10.82% | 12.2% | 50,362 |
| 36 | COVIDIEN | 70.34 | 1.28 | 9.52% | 11.5% | 32,292 |
| 37 | CSX | 27.84 | 0.64 | 9.50% | 12.0% | 28,102 |
| 38 | CUMMINS | 141.93 | 2.50 | 13.20% | 15.2% | 27,636 |
| 39 | DANAHER | 74.73 | 0.40 | 13.13% | 13.7% | 51,066 |
| 40 | DEERE | 88.83 | 2.04 | 8.00% | 10.5% | 34,268 |

Calculation of Capital Asset Pricing Model Cost of Equity Using DCF Estimate of the Expected Rate of Return on the Market Portfolio Test Year Ending December 31, 2013

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| LINE COMPANY CPo | T (MILS) 7,076 7,076 10,970 61,887 64,664 7,076 61,887 64,536 64,536 17,335 15,675 64,10,270 7,076 10,131 126,6464 |
|--|--|
| 41 DIAMOND OFFS.DRL. 48.00 0.50 10.48% 11.0 42 DR PEPPER SNAPPLE GROUP 51.97 1.64 7.20% 10.0 43 E I DU PONT DE NEMOURS 65.79 1.80 8.18% 11.2 44 EATON 73.14 1.96 11.60% 14.4 45 EMC 26.19 0.46 11.45% 13.2 46 EMERSON ELECTRIC 65.50 1.72 9.67% 12.4 47 ESTEE LAUDER COS.'A' 68.37 0.80 12.16% 13.3 48 FIDELITY NAT.INFO.SVS. 53.11 0.96 12.40% 14.4 49 FLOWSERVE 76.44 0.64 14.20% 15.5 50 FMC 76.46 0.60 12.20% 13. 51 GENERAL ELECTRIC 25.66 0.88 8.48% 12.5 52 GENERAL MILLS 50.47 1.64 7.16% 10.3 53 HONEYWELL INTL. 92.43 1.80 <th>7,076 7,076 10,970 10,970 10,96 11,887 12,779 14,536 17,335 15,675 10,270 10,131 12,66,464</th> | 7,076 7,076 10,970 10,970 10,96 11,887 12,779 14,536 17,335 15,675 10,270 10,131 12,66,464 |
| 42 DR PEPPER SNAPPLE GROUP 51.97 1.64 7.20% 10.0 43 E I DU PONT DE NEMOURS 65.79 1.80 8.18% 11.2 44 EATON 73.14 1.96 11.60% 14.0 45 EMC 26.19 0.46 11.45% 13.2 46 EMERSON ELECTRIC 65.50 1.72 9.67% 12.0 47 ESTEE LAUDER COS.'A' 68.37 0.80 12.16% 13.2 48 FIDELITY NAT.INFO.SVS. 53.11 0.96 12.40% 14.4 49 FLOWSERVE 76.44 0.64 14.20% 15.2 50 FMC 76.46 0.60 12.20% 13. 51 GENERAL ELECTRIC 25.66 0.88 8.48% 12.2 52 GENERAL MILLS 50.47 1.64 7.16% 10.3 53 HONEYWELL INTL. 92.43 1.80 10.38% 12.2 54 HUMANA 10.897 1.12 | 10,970 10,970 10,970 10,987 10,987 10,987 10,987 10,987 10,987 10,270 10,131 10,970 10,131 10,970 10,131 10,970 10,131 |
| 43 E I DU PONT DE NEMOURS 65.79 1.80 8.18% 11.2 44 EATON 73.14 1.96 11.60% 14.6 45 EMC 26.19 0.46 11.45% 13.4 46 EMERSON ELECTRIC 65.50 1.72 9.67% 12.4 47 ESTEE LAUDER COS.'A' 68.37 0.80 12.16% 13.4 48 FIDELITY NAT.INFO.SVS. 53.11 0.96 12.40% 14.4 49 FLOWSERVE 76.44 0.64 14.20% 15.2 50 FMC 76.46 0.60 12.20% 13. 51 GENERAL ELECTRIC 25.66 0.88 8.48% 12.2 52 GENERAL MILLS 50.47 1.64 7.16% 10.3 53 HONEYWELL INTL. 92.43 1.80 10.38% 12.3 54 HUMANA 108.97 1.12 9.43% 10.0 55 ILLINOIS TOOL WORKS 81.57 1.68 | 61,887 34,664 34,664 52,779 47,536 17,335 18,675 10,270 10,131 19,664 |
| 44 EATON 73.14 1.96 11.60% 14.6 45 EMC 26.19 0.46 11.45% 13.4 46 EMERSON ELECTRIC 65.50 1.72 9.67% 12.0 47 ESTEE LAUDER COS.'A' 68.37 0.80 12.16% 13.5 48 FIDELITY NAT.INFO.SVS. 53.11 0.96 12.40% 14.4 49 FLOWSERVE 76.44 0.64 14.20% 15.2 50 FMC 76.46 0.60 12.20% 13. 51 GENERAL ELECTRIC 25.66 0.88 8.48% 12.3 52 GENERAL MILLS 50.47 1.64 7.16% 10.3 53 HONEYWELL INTL. 92.43 1.80 10.38% 12.3 54 HUMANA 108.97 1.12 9.43% 10.6 55 ILLINOIS TOOL WORKS 81.57 1.68 9.42% 11. 56 INTERNATIONAL BUS.MCHS. 187.06 4.40 8.68% 11. 57 INTL.FLAVORS & FRAG. 92.87 1.56 | 5% 34,664 1% 52,779 5% 47,536 1% 17,335 1% 15,675 1% 10,270 % 10,131 1% 266,464 |
| 45 EMC 26.19 0.46 11.45% 13.4 46 EMERSON ELECTRIC 65.50 1.72 9.67% 12.4 47 ESTEE LAUDER COS.'A' 68.37 0.80 12.16% 13.3 48 FIDELITY NAT.INFO.SVS. 53.11 0.96 12.40% 14.4 49 FLOWSERVE 76.44 0.64 14.20% 15.3 50 FMC 76.46 0.60 12.20% 13. 51 GENERAL ELECTRIC 25.66 0.88 8.48% 12.3 52 GENERAL MILLS 50.47 1.64 7.16% 10.3 53 HONEYWELL INTL. 92.43 1.80 10.38% 12.3 54 HUMANA 108.97 1.12 9.43% 10.0 55 ILLINOIS TOOL WORKS 81.57 1.68 9.42% 11. 56 INTERNATIONAL BUS.MCHS. 187.06 4.40 8.68% 11. 57 INTL.FLAVORS & FRAG. 92.87 1.56 <td>52,779 5% 47,536 6% 17,335 19% 15,675 10,270 % 10,131 19% 266,464</td> | 52,779 5% 47,536 6% 17,335 19% 15,675 10,270 % 10,131 19% 266,464 |
| 46 EMERSON ELECTRIC 65.50 1.72 9.67% 12.0 47 ESTEE LAUDER COS.'A' 68.37 0.80 12.16% 13.3 48 FIDELITY NAT.INFO.SVS. 53.11 0.96 12.40% 14.4 49 FLOWSERVE 76.44 0.64 14.20% 15.3 50 FMC 76.46 0.60 12.20% 13. 51 GENERAL ELECTRIC 25.66 0.88 8.48% 12.3 52 GENERAL MILLS 50.47 1.64 7.16% 10.3 53 HONEYWELL INTL. 92.43 1.80 10.38% 12.3 54 HUMANA 108.97 1.12 9.43% 10.0 55 ILLINOIS TOOL WORKS 81.57 1.68 9.42% 11.3 56 INTERNATIONAL BUS.MCHS. 187.06 4.40 8.68% 11.3 57 INTL.FLAVORS & FRAG. 92.87 1.56 10.23% 12.46% 58 INTUIT 76.90 0 | 3% 47,536 3% 17,335 3% 15,675 3% 10,270 % 10,131 2% 266,464 |
| 47 ESTEE LAUDER COS.'A' 68.37 0.80 12.16% 13.3 48 FIDELITY NAT.INFO.SVS. 53.11 0.96 12.40% 14.4 49 FLOWSERVE 76.44 0.64 14.20% 15.3 50 FMC 76.46 0.60 12.20% 13. 51 GENERAL ELECTRIC 25.66 0.88 8.48% 12.3 52 GENERAL MILLS 50.47 1.64 7.16% 10.3 53 HONEYWELL INTL. 92.43 1.80 10.38% 12.3 54 HUMANA 108.97 1.12 9.43% 10.0 55 ILLINOIS TOOL WORKS 81.57 1.68 9.42% 11.7 56 INTERNATIONAL BUS.MCHS. 187.06 4.40 8.68% 11.3 57 INTL.FLAVORS & FRAG. 92.87 1.56 10.23% 12. 58 INTUIT 76.90 0.76 12.46% 13.6 | 17,335 18 15,675 19 10,270 10,131 19 266,464 |
| 48 FIDELITY NAT.INFO.SVS. 53.11 0.96 12.40% 14.4 49 FLOWSERVE 76.44 0.64 14.20% 15.2 50 FMC 76.46 0.60 12.20% 13. 51 GENERAL ELECTRIC 25.66 0.88 8.48% 12.2 52 GENERAL MILLS 50.47 1.64 7.16% 10.2 53 HONEYWELL INTL. 92.43 1.80 10.38% 12.2 54 HUMANA 108.97 1.12 9.43% 10.6 55 ILLINOIS TOOL WORKS 81.57 1.68 9.42% 11. 56 INTERNATIONAL BUS.MCHS. 187.06 4.40 8.68% 11.3 57 INTL.FLAVORS & FRAG. 92.87 1.56 10.23% 12. 58 INTUIT 76.90 0.76 12.46% 13.6 | 15,675 10,270 10,131 10,464 |
| 49 FLOWSERVE 76.44 0.64 14.20% 15.2 50 FMC 76.46 0.60 12.20% 13. 51 GENERAL ELECTRIC 25.66 0.88 8.48% 12.2 52 GENERAL MILLS 50.47 1.64 7.16% 10.7 53 HONEYWELL INTL. 92.43 1.80 10.38% 12.5 54 HUMANA 108.97 1.12 9.43% 10.0 55 ILLINOIS TOOL WORKS 81.57 1.68 9.42% 11.7 56 INTERNATIONAL BUS.MCHS. 187.06 4.40 8.68% 11.3 57 INTL.FLAVORS & FRAG. 92.87 1.56 10.23% 12. 58 INTUIT 76.90 0.76 12.46% 13.4 | 10,270 % 10,131 266,464 |
| 50 FMC 76.46 0.60 12.20% 13. 51 GENERAL ELECTRIC 25.66 0.88 8.48% 12.3 52 GENERAL MILLS 50.47 1.64 7.16% 10.3 53 HONEYWELL INTL. 92.43 1.80 10.38% 12.3 54 HUMANA 108.97 1.12 9.43% 10.0 55 ILLINOIS TOOL WORKS 81.57 1.68 9.42% 11.7 56 INTERNATIONAL BUS.MCHS. 187.06 4.40 8.68% 11.3 57 INTL.FLAVORS & FRAG. 92.87 1.56 10.23% 12. 58 INTUIT 76.90 0.76 12.46% 13.6 | % 10,131 2% 266,464 |
| 51 GENERAL ELECTRIC 25.66 0.88 8.48% 12.3 52 GENERAL MILLS 50.47 1.64 7.16% 10.3 53 HONEYWELL INTL. 92.43 1.80 10.38% 12.3 54 HUMANA 108.97 1.12 9.43% 10.0 55 ILLINOIS TOOL WORKS 81.57 1.68 9.42% 11.3 56 INTERNATIONAL BUS.MCHS. 187.06 4.40 8.68% 11.3 57 INTL.FLAVORS & FRAG. 92.87 1.56 10.23% 12. 58 INTUIT 76.90 0.76 12.46% 13.6 | 266,464 |
| 52 GENERAL MILLS 50.47 1.64 7.16% 10.7 53 HONEYWELL INTL. 92.43 1.80 10.38% 12.5 54 HUMANA 108.97 1.12 9.43% 10.0 55 ILLINOIS TOOL WORKS 81.57 1.68 9.42% 11.7 56 INTERNATIONAL BUS.MCHS. 187.06 4.40 8.68% 11.3 57 INTL.FLAVORS & FRAG. 92.87 1.56 10.23% 12. 58 INTUIT 76.90 0.76 12.46% 13.6 | |
| 53 HONEYWELL INTL. 92.43 1.80 10.38% 12.3 54 HUMANA 108.97 1.12 9.43% 10.0 55 ILLINOIS TOOL WORKS 81.57 1.68 9.42% 11.3 56 INTERNATIONAL BUS.MCHS. 187.06 4.40 8.68% 11.3 57 INTL.FLAVORS & FRAG. 92.87 1.56 10.23% 12.3 58 INTUIT 76.90 0.76 12.46% 13.0 | % 32,574 |
| 54 HUMANA 108.97 1.12 9.43% 10.0 55 ILLINOIS TOOL WORKS 81.57 1.68 9.42% 11. 56 INTERNATIONAL BUS.MCHS. 187.06 4.40 8.68% 11. 57 INTL.FLAVORS & FRAG. 92.87 1.56 10.23% 12. 58 INTUIT 76.90 0.76 12.46% 13.0 | |
| 55 ILLINOIS TOOL WORKS 81.57 1.68 9.42% 11.7 56 INTERNATIONAL BUS.MCHS. 187.06 4.40 8.68% 11.3 57 INTL.FLAVORS & FRAG. 92.87 1.56 10.23% 12. 58 INTUIT 76.90 0.76 12.46% 13.0 | 72,525 |
| 56 INTERNATIONAL BUS.MCHS. 187.06 4.40 8.68% 11.3 57 INTL.FLAVORS & FRAG. 92.87 1.56 10.23% 12. 58 INTUIT 76.90 0.76 12.46% 13.0 | 5% 17,038 |
| 57 INTL.FLAVORS & FRAG. 92.87 1.56 10.23% 12. 58 INTUIT 76.90 0.76 12.46% 13.0 | 7% 35,297 |
| 58 INTUIT 76.90 0.76 12.46% 13.4 | 193,590 |
| | % 7,949 |
| 59 KEYCORP 13.44 0.22 9.22% 11.0 | 5% 21,410 |
| 55 | 0% 12,075 |
| 60 KRAFT FOODS GROUP 55.13 2.10 8.13% 12.3 | 33,492 |
| 61 KROGER 42.15 0.66 10.47% 12.3 | 23,725 |
| 62 L BRANDS 56.02 1.36 10.37% 13. | % 15,892 |
| 63 LINCOLN NAT. 49.46 0.64 10.03% 11. | 13,045 |
| 64 LINEAR TECH. 46.94 1.08 11.12% 13. | 10,503 |
| 65 LOCKHEED MARTIN 159.44 5.32 8.88% 12.6 | 52,718 |
| 66 LYONDELLBASELL INDS.CL.A 87.31 2.80 9.90% 13.: | 5% 49,386 |
| 67 MACY'S 57.18 1.00 11.20% 13.2 | 20,912 |
| 68 MARATHON PETROLEUM 87.79 1.68 10.65% 12.3 | 3% 27,785 |
| 69 MARSH & MCLENNAN 47.91 1.00 12.41% 14.8 | 3% 26,714 |
| 70 MCDONALDS 96.77 3.24 7.42% 11. | % 100,023 |
| 71 MEAD JOHNSON NUTRITION 81.89 1.50 9.58% 11.6 | 5% 17,718 |
| 72 MICROSOFT 38.95 1.12 8.53% 11.7 | 325,708 |
| MONDELEZ INTERNATIONAL | 60,495 |
| 74 MOODY'S 79.45 1.12 13.15% 14.3 | |
| 75 NATIONAL OILWELL VARCO 77.25 1.04 11.18% 12.7 | |
| 76 NETAPP 38.92 0.60 13.13% 14.5 | |
| 77 NEWELL RUBBERMAID 30.51 0.60 9.40% 11.0 | |
| 78 NIKE 'B' 74.63 0.96 12.28% 13. | |
| 79 NOBLE ENERGY 68.92 0.72 13.33% 14.: | |
| 80 NORDSTROM 60.75 1.32 11.90% 14.4 | |
| 81 NORFOLK SOUTHERN 93.90 2.16 10.11% 12.7 | 1 |
| 82 NVIDIA 18.04 0.34 8.80% 10.1 | |
| 83 ORACLE 39.10 0.48 10.51% 11.5 | 1 |
| 84 PALL 85.50 1.10 12.27% 13. | |

Calculation of Capital Asset Pricing Model Cost of Equity Using DCF Estimate of the Expected Rate of Return on the Market Portfolio Test Year Ending December 31, 2013

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| LINE | COMPANY | STOCK PRICE (P ₀) | $\begin{array}{c} \text{DIVIDEND} \\ \text{(D}_0) \end{array}$ | FORECAST OF FUTURE EARNINGS GROWTH | DCF MODEL RESULT | MARKET CAP \$ (MILS) |
|------|------------------------------|-------------------------------------|--|---|------------------------|----------------------------|
| 85 | PATTERSON COMPANIES | 41.12 | 0.80 | 11.33% | 13.5% | 4,215 |
| 86 | PAYCHEX | 41.58 | 1.40 | 10.00% | 13.8% | 15,092 |
| 87 | PERRIGO | 154.91 | 0.42 | 13.22% | 13.5% | 19,500 |
| 88 | PETSMART | 66.94 | 0.78 | 13.06% | 14.4% | 6,596 |
| 89 | PG&E | 43.39 | 1.82 | 6.44% | 11.0% | 20,849 |
| 90 | PHILIP MORRIS INTL. | 80.86 | 3.76 | 7.03% | 12.1% | 134,229 |
| 91 | PNC FINL.SVS.GP. | 82.91 | 1.80 | 8.44% | 10.8% | 44,947 |
| 92 | PPG INDUSTRIES | 191.34 | 2.68 | 10.88% | 12.4% | 27,084 |
| 93 | PRAXAIR | 129.31 | 2.60 | 11.40% | 13.7% | 38,272 |
| 94 | PREC.CASTPARTS | 252.97 | 0.12 | 14.63% | 14.7% | 37,793 |
| 95 | PRINCIPAL FINL.GP. | 45.02 | 1.28 | 11.70% | 14.9% | 13,623 |
| 96 | PROCTER & GAMBLE | 79.28 | 2.57 | 8.38% | 11.9% | 221,076 |
| 97 | PRUDENTIAL FINL. | 83.98 | 2.12 | 9.83% | 12.6% | 37,966 |
| 98 | PULTEGROUP | 19.82 | 0.20 | 11.31% | 12.4% | 7,009 |
| 99 | PVH | 121.74 | 0.15 | 12.18% | 12.3% | 10,535 |
| 100 | QUEST DIAGNOSTICS | 55.54 | 1.32 | 9.66% | 12.3% | 8,019 |
| 101 | RALPH LAUREN CL.A | 157.50 | 1.80 | 11.60% | 12.9% | 9,306 |
| 102 | RAYTHEON 'B' | 97.33 | 2.42 | 11.95% | 14.8% | 30,263 |
| 103 | REPUBLIC SVS.'A' | 33.87 | 1.04 | 8.28% | 11.6% | 12,458 |
| 104 | REYNOLDS AMERICAN | 52.43 | 2.68 | 7.40% | 13.0% | 29,985 |
| 105 | ROCKWELL AUTOMATION | 120.24 | 2.32 | 11.18% | 13.3% | 16,632 |
| 106 | ROPER INDS.NEW | 134.57 | 0.80 | 13.07% | 13.7% | 13,767 |
| 107 | ROSS STORES | 71.09 | 0.80 | 11.70% | 13.0% | 14,459 |
| 108 | SAFEWAY | 32.89 | 0.80 | 10.08% | 12.8% | 7,876 |
| 109 | SCRIPPS NETWORKS INTACT. 'A' | 76.54 | 0.80 | 12.78% | 14.0% | 8,328 |
| 110 | SEAGATE TECH. | 52.78 | 1.72 | 7.68% | 11.2% | 16,494 |
| 111 | ST.JUDE MEDICAL | 64.50 | 1.08 | 10.59% | 12.5% | 18,269 |
| 112 | STANLEY BLACK & DECKER | 80.36 | 2.00 | 10.20% | 13.0% | 13,379 |
| 113 | STRYKER | 80.29 | 1.22 | 9.08% | 10.7% | 29,884 |
| 114 | SUNTRUST BANKS | 38.52 | 0.80 | 8.67% | 10.9% | 20,461 |
| 115 | SYMANTEC | 20.40 | 0.60 | 8.28% | 11.5% | 13,900 |
| 116 | SYSCO | 35.74 | 1.16 | 8.37% | 11.9% | 21,755 |
| 117 | TEXAS INSTS. | 45.27 | 1.20 | 10.53% | 13.5% | 49,348 |
| 118 | THE HERSHEY COMPANY | 102.70 | 1.94 | 10.44% | 12.5% | 15,840 |
| 119 | TIFFANY & CO | 87.82 | 1.36 | 12.28% | 14.0% | 11,313 |
| 120 | TJX COS. | 59.95 | 0.70 | 11.00% | 12.3% | 40,774 |
| 121 | UNITED PARCEL SER.'B' | 96.71 | 2.68 | 11.04% | 14.1% | 69,499 |
| 122 | UNITED TECHNOLOGIES | 114.97 | 2.36 | 11.60% | 13.9% | 107,093 |
| 123 | VF | 59.60 | 1.05 | 11.52% | 13.5% | 27,003 |
| 124 | VERIZON COMMUNICATIONS | 47.05 | 2.12 | 6.60% | 11.5% | 196,249 |
| 125 | VIACOM 'B' | 84.80 | 1.20 | 13.17% | 14.8% | 31,914 |
| 126 | WAL MART STORES | 75.98 | 1.92 | 8.08% | 10.8% | 253,758 |
| 127 | WESTERN UNION | 16.07 | 0.50 | 10.67% | 14.2% | 8,768 |
| 128 | WW GRAINGER | 248.63 | 4.32 | 13.22% | 15.2% | 17,224 |

Calculation of Capital Asset Pricing Model Cost of Equity Using DCF Estimate of the Expected Rate of Return on the Market Portfolio Test Year Ending December 31, 2013

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| LINE | COMPANY | STOCK PRICE (P ₀) | $\begin{array}{c} \text{DIVIDEND} \\ \text{(D}_0) \end{array}$ | FORECAST OF FUTURE EARNINGS GROWTH | DCF MODEL RESULT | MARKET CAP \$ (MILS) |
|------|-------------------------|-------------------------------------|--|---|------------------------|----------------------------|
| 129 | WYNN RESORTS | 220.33 | 5.00 | 12.41% | 15.0% | 21,937 |
| 130 | XILINX | 50.91 | 1.16 | 11.96% | 14.5% | 12,355 |
| 131 | XYLEM | 36.57 | 0.51 | 12.33% | 13.9% | 6,758 |
| 132 | ZOETIS | 29.84 | 0.29 | 12.68% | 13.8% | 15,287 |
| 133 | Market-weighted Average | | | | 12.35% | |

Notes: In applying the DCF model to the S&P 500, I include in the DCF analysis only those companies in the S&P 500 group which pay a dividend, have a positive growth rate, and have at least three analysts' long-term growth estimates. I also eliminate those twenty-five percent of companies with the highest and lowest DCF results, a decision which had no impact on my CAPM estimate of the cost of equity.

 D_0 = Current dividend per Thomson Reuters.

P₀ = Average of the monthly high and low stock prices during the three months ending April 2014 per

Thomson Reuters.

g = I/B/E/S forecast of future earnings growth April 2014.

k = Cost of equity using the quarterly version of the DCF model shown below:

$$k = \left[\frac{d_0 (1+g)^{\frac{1}{4}}}{P_0} + (1+g)^{\frac{1}{4}} \right]^4 - 1$$