

DIRECT IMPACT PROJECTS	Life of Measure (Years)	Lifetime Aggregate Savings	Aggregate 2013 kWh	Aggregate 2012 kWh	Aggregate 2011 kWh	Aggregate 2010 kWh	Aggregated 2008-09	2012 / 2013 Biennial		2010 / 2011 Biennial		EEP Inception
								Annual 2013 kWh	Annual 2012 kWh	Annual 2011 kWh	Annual 2010 kWh	Annual 2008-09 kWh
RESIDENTIAL												
Air Conditioning Control *	15	12,990	4,149	3,710	2,832	1,417	881	439	878	1,415	537	881
Air Source Heat Pumps	12	2,746,256	982,403	826,042	557,145	282,805	97,862	156,361	268,897	274,340	184,943	97,862
Geothermal Heat Pumps	15	2,239,309	662,945	558,396	438,134	350,117	229,717	104,549	120,262	88,017	120,400	229,717
Residential Demand Control	15	12,655	3,009	3,009	3,009	1,813	1,813	-	-	1,196	-	1,813
COMMERCIAL												
Air Source Heat Pumps	12	2,742,192	900,851	828,555	756,259	220,736	35,793	72,296	72,296	535,523	184,943	35,793
Custom Efficiency Grant	15	15,261,373	5,324,917	5,141,800	2,882,002	1,455,955	456,699	183,117	2,259,798	1,426,047	999,255	456,699
Geothermal Heat Pumps	15	6,623,178	2,136,622	2,010,582	1,084,677	927,124	464,175	126,040	925,905	157,553	462,949	464,175
Lighting	10	17,624,593	4,688,217	3,719,494	3,468,275	3,114,213	2,634,394	968,723	251,219	354,062	479,819	2,634,394
Motors	15	897,484	223,168	223,168	212,319	138,862	99,966	-	10,849	73,457	38,896	99,966
Total		48,160,031	14,926,281	13,314,756	9,404,652	6,493,042	4,021,300	1,611,525	3,910,104	2,911,610	2,471,742	4,021,300

*Summer only savings