

SOUTH DAKOTA ENERGY EFFICIENCY PLAN - 2013
OTTER TAIL POWER COMPANY
Incentive Calculation

Calculated Incentive Based on Pre-Year Inputs

1 Original EEP Expense Budget	\$280,000
2 Original EEP Expense Budget multiplied by 30%	\$84,000

Calculated Incentive Based on Post-Year Inputs

3 Actual EEP Expenses	\$281,549
4 Actual EEP Expenses multiplied by 30%	\$84,465

5 Financial Incentive: lesser of lines 2 and 4.	\$84,000
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