

BLACK HILLS POWER, INC.

SD PUC DOCKET: EL14-038

REQUEST DATE : August 8, 2014

RESPONSE DATE : August 14, 2014

REQUESTING PARTY: SDPUC Staff

SDPUC Request No. 1-4:

Referring to the EESP Status Report, please provide an explanation for the large General Administration cost overrun in PY1.

Response to SDPUC Request No. 1-4:

BHP implemented the VisionDSM software to manage rebate applications. The costs associated with VisionDSM were not included in the initial budget. VisionDSM contains all of the contact information and documents such as purchase receipts, invoices from contractors and energy saving estimates completed by either the customer or vendor. The savings associated with all measures is also stored in VisionDSM.

The VisionDSM costs in PY2011 were approximately \$33,000. The remaining cost overrun was primarily attributable to labor costs associated with the startup of the program.

Attachments: None