

	Participation		Inc Cost	Total kWh Savings		Total I
	PY1	PY2		PY1	PY2	PY1
Fluorescent Fixtures w/ Specular Reflectors	55	0	\$18.00	5,390	0	\$990
HE Fluorescent Fixture	141	0	\$12.00	1,683	0	\$1,692
HE Fluorescent Fixture - 1 lamp (New Construction)	0	8	\$12.00	0	60	\$0
HE Fluorescent Fixture - 3 lamp (New Construction)	0	14	\$12.00	0	264	\$0
High Bay Fluorescent Fixtures w/ Elec Ballasts - T5HO 4ft or less 4 - 5 lamps	20	34	\$112.50	14,541	30,301	\$2,250
High Bay Fluorescent Fixtures w/ Elec Ballasts - T5HO 4ft or less 6 lamps	0	40	\$112.50	0	15,236	\$0
High Bay Fluorescent Fixtures w/ Elec Ballasts - T8 4ft 6 - 8 lamps	146	115	\$112.50	144,237	114,788	\$16,425
High Performance T8 - 1 or 2 lamp	29	314	\$15.00	3,890	34,465	\$435
High Performance T8 - 3 or 4 lamp	188	1141	\$18.00	39,950	237,985	\$3,384
Low-Wattage Fluorescent T8 Lamps - 4FT	371	2656	\$2.00	9,062	47,455	\$742
Occupancy Sensor - Ceiling	51	257	\$125.00	47,481	239,314	\$6,375
Occupancy Sensor - Fixture	0	36	\$55.00	0	4,342	\$0
Occupancy Sensor - Wall	23	10	\$55.00	8,007	3,536	\$1,265
Pendant and Wall Mount Indirect Fixtures - T8 or T5	254	0	\$36.00	25,264	0	\$9,144
Recessed Indirect Fixture - T8 or T5	140	18	\$1.52	14,292	1,696	\$213
T8 - 4ft or less - 1 or 2 lamp	13	1329	\$43.00	1,019	120,369	\$559
T8 - 4ft or less - 3 or 4 lamp	117	1712	\$55.00	33,714	368,040	\$6,435
T8 - 5-8ft - 1 or 2 lamp	33	210	\$93.00	4,229	30,191	\$3,069
C&I VFDs	2	0	\$2,518.00	160,312	0	\$5,036
C&I Air Source Heat Pumps	1	2	\$370.00	14,908	2,704	\$370
C&I Ground Source Heat Pumps	0	4	\$4,100.00	0	6,676	\$0
C&I Water Heaters	0	2	\$1,050.00	0	339	\$0
C&I Refrigerator Recycling	5	0	\$93.00	6,486	0	\$465
<b>Total</b>	<b>1,589</b>	<b>7,902</b>		<b>534,462</b>	<b>1,257,762</b>	<b>\$58,849</b>

PY1      PY2  
 Inc Cost/kWh      \$0.11      \$0.22

nc Costs
PY2
\$0
\$0
\$96
\$168
\$3,825
\$4,500
\$12,938
\$4,710
\$20,538
\$5,312
\$32,125
\$1,980
\$550
\$0
\$27
\$57,147
\$94,160
\$19,530
\$0
\$740
\$16,400
\$2,100
\$0
\$276,846