

Otter Tail Power Company (SD)
 Electric Utility - South Dakota Retail Jurisdiction
 Cost of Service Study
 2014 Actuals

Revenue Requirement & Return Summary

[CONFIDENTIAL DATA BEGINS...]

Capital Structure

- 1 Long Term Debt
 - 2 Short Term Debt
 - 3 Preferred Stock
 - 4 Common Equity
 - 5 Required Rate of Return
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Rate of Return (ROR)

- 6 Total Operating Income
- 7 Total Average Rate Base
- 8 **ROR (Operating Income/Rate Base)**

Return on Equity (ROE)

- 9 Total Operating Income
- 10 Debt Interest (Rate Base x Weighted Debt Cost)
- 11 Preferred Stock (Rate Base x Weighted Preferred Cost)
- 12 Earnings Available for Common
- 13 Equity Rate Base (Rate Base x Equity Ratio)
- 14 ROE (Earnings for Common / Equity Rate Base)

Revenue Deficiency

- 15 Require Operating Income (Rate Base x Required Return)
 - 16 Operating Income
 - 17 Operating Income Deficiency
 - 18 Incremental Taxes
 - 19 **Revenue Deficiency**
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Total Retail Revenue Requirements

- 20 Retail Related Revenues
- 21 Revenue Deficiency
- 22 **Total Retail Revenue Requirements**
- 23 Percentage Increase (Decrease)

...CONFIDENTIAL DATA ENDS]