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April 21, 2014

Kurt Zuehlke 151 42010 SD Hwy 10 Britton, SD 57410

Dear Mr. Zuchlke:

Re: 8/c 23565

Three phase power

This letter is to confirm our conversation of March 21,2014 regarding the three phase load at your farm located in the SW ¼, SW ¼ Sec 21, Twp 127, R 58 of Marshall County, SD.

Otter Tall Power Company has been getting three phase power from Lake Region Electric Co-op to supply your three phase needs. This was to have been a temporary solution. The cost to extend three phase power from Otter Tall Power Company is estimated to be \$275,000. Lake Region Electric Co-op has three phase across the road. We discussed extension costs, the cost difference between Otter Tail Power Company and Lake Region Electric Co-op. At that time, you elected to go with Lake Region Electric Co-op as your provider for three phase service. Single phase service will be retained by Otter Tail Power Company.