

BLACK HILLS POWER, INC.
ENERGY RELATED UNITS OF SERVICE
For the Test Year Ended September 30, 2013

Line No.	Customer Class	Reference	(a)	(b)	(c)	(d)
			Energy Sales	Percent of Input	(a) * (b) Estimated Losses Amount	(a) + (c) System Energy Input
			MWh	%	MWh	MWh
1						
2	South Dakota Retail					
3						
4	Residential					
5	Regular		336,200	8.83%	29,686	365,886
6	Total Electric		88,924	8.83%	7,852	96,776
7	Total Electric		131	8.83%	12	143
8	Demand		90,666	8.83%	8,006	98,672
9	Total Residential		<u>515,921</u>		<u>45,556</u>	<u>561,476</u>
10						
11	General Service					
12	Regular		356,168	8.83%	31,450	387,618
13	Total Electric		38,153	8.83%	3,369	41,522
14	Other		7,388	8.83%	652	8,040
15	Water Pumping/Irrigation		24,260	8.83%	2,142	26,403
16	Total General Service		<u>425,970</u>		<u>37,613</u>	<u>463,583</u>
17						
18	General Service, Large					
19	Secondary Sales		298,949	8.83%	26,397	325,346
20	Primary Sales		27,602	5.31%	1,466	29,068
21	69 kV		20,551	3.90%	801	21,352
22	Total General Service, Large		<u>347,102</u>		<u>28,664</u>	<u>375,766</u>
23						
24	Industrial Contract					
25	Secondary Sales		11,027	8.83%	974	12,001
26	Primary Sales		74,111	5.31%	3,935	78,046
27	69kV Sales		95,459	3.90%	3,723	99,182
28	Total Industrial Contract		<u>180,597</u>		<u>8,632</u>	<u>189,229</u>
29						
30	Lighting Service					
31	Private Area Lighting		3,938	8.83%	348	4,286
32	Street Lighting - Leased		3,577	8.83%	316	3,893
33	Street Lighting - Customer Owned		5,987	8.83%	529	6,516
34	Traffic Signals		707	8.83%	62	769
35	Total Lighting Service		<u>14,209</u>		<u>1,255</u>	<u>15,463</u>
36						
37	Total South Dakota Retail		<u>1,483,798</u>		<u>121,720</u>	<u>1,605,518</u>
38						
39	Wyoming Retail					
40	Secondary Services		107,264	8.83%	9,471	116,736
41	Primary Services		59,151	5.31%	3,141	62,292
42	Total Wyoming Retail		<u>166,415</u>		<u>12,612</u>	<u>179,027</u>
43						
44	Montana Retail					
45	Secondary Services		46,277	8.83%	4,086	50,363
46	Total Montana Retail		<u>46,277</u>		<u>4,086</u>	<u>50,363</u>
47						
48	Total Retail Sales		<u>1,696,490</u>		<u>138,418</u>	<u>1,834,909</u>
49						
50	Contract Sales:					
51	Contract Sales - MEAN		256,405	3.90%	10,000	266,405
52	Contract Sales - MDU		87,599	3.90%	3,416	91,015
53	Total Contract Sales		<u>344,004</u>		<u>13,416</u>	<u>357,420</u>
54						
55	Total Retail/Contract Sales		<u>2,040,494</u>		<u>151,835</u>	<u>2,192,329</u>