

**Otter Tail Power Company (SD)**  
**Electric Utility - South Dakota Retail Jurisdiction**  
**Cost of Service Study**  
**2012 Actuals**

**Income Statement Summary**

	<b>Total Company Electric</b>	<b>SD Retail Electric</b>	<b>All Others</b>
<b>Operating Revenues</b>			
Retail	\$305,500,317	\$27,830,804	\$277,669,513
Other Operating	24,470,467	2,310,813	22,159,654
<b>Total Operating revenues</b>	<b>\$329,970,784</b>	<b>\$30,141,617</b>	<b>\$299,829,167</b>
<b>Expenses</b>			
Operating Expenses:			
Fuel & Purchased Energy	\$84,990,194	\$8,195,442	\$76,794,752
Power Production	49,516,221	4,772,565	44,743,656
Transmission	17,270,977	1,595,454	15,675,523
Distribution	15,868,156	1,520,469	14,347,687
Customer Accounting	12,501,993	1,126,042	11,375,951
Customer Service & Information	7,508,383	238,868	7,269,515
Sales, Econ Dvp & Other	525,209	31,864	493,345
Administrative & General	32,313,169	3,128,313	29,184,856
General Taxes	10,714,162	1,022,525	9,691,637
Charitable Contributions	82,572	0	82,572
<b>Total Operating Expenses</b>	<b>\$231,291,036</b>	<b>\$21,631,542</b>	<b>\$209,659,494</b>
Depreciation	\$42,036,336	\$4,029,562	\$38,006,774
Amortization	0	0	0
<b>Taxes</b>			
Investment Tax Credit	(\$8,785,667)	(\$840,784)	(\$7,944,883)
Deferred Income Taxes	10,100,334	709,663	9,390,671
Current Income Taxes (Addendum 3)	(1,266,014)	(507,515)	(758,499)
<b>Total Taxes</b>	<b>\$48,653</b>	<b>(\$638,636)</b>	<b>\$687,289</b>
<b>Total Expenses</b>	<b>\$273,376,025</b>	<b>\$25,022,468</b>	<b>\$248,353,557</b>
AFUDC	1,823,891	0	1,823,891
<b>Total Operating Income</b>	<b>\$58,418,650</b>	<b>\$5,119,149</b>	<b>\$53,299,501</b>