

## SUSTAINABLE GROWTH RATE

## Exhibit WEA - 5

## Sustainable Growth Rate

## NON-UTILITY PROXY GROUP

## Non-Utility Proxy Group

	(a)	(a)	(b)	(a)	(a)	(a)	(c)	(d)
Company	2012-14 Market Price			2012-14 Projections			b	r
	High	Low	Avg.	EPS	DPS	BVPS		
1 3M Company	\$110.00	\$90.00	\$100.00	\$6.25	\$2.20	\$21.85	64.8%	28.6%
2 Abbott Labs.	\$100.00	\$80.00	\$90.00	\$5.00	\$2.18	\$21.95	56.4%	22.8%
3 Allergan, Inc.	\$100.00	\$80.00	\$90.00	\$3.60	\$0.25	\$25.95	93.1%	13.9%
4 Automatic Data Proc.	\$85.00	\$70.00	\$77.50	\$3.30	\$1.35	\$20.75	59.1%	15.9%
5 Bard (C.R.)	\$175.00	\$140.00	\$157.50	\$7.85	\$0.94	\$39.20	88.0%	20.0%
6 Baxter Int'l Inc.	\$120.00	\$95.00	\$107.50	\$6.00	\$1.70	\$20.00	71.7%	30.0%
7 Becton, Dickinson	\$125.00	\$105.00	\$115.00	\$7.15	\$1.95	\$39.20	72.7%	18.2%
8 Bemis Co.	\$40.00	\$35.00	\$37.50	\$2.25	\$1.04	\$18.30	53.8%	12.3%
9 Bristol-Myers Squibb	\$40.00	\$30.00	\$35.00	\$1.95	\$1.40	\$9.40	28.2%	20.7%
10 Brown-Forman 'B	\$65.00	\$55.00	\$60.00	\$3.60	\$1.24	\$27.60	65.6%	13.0%
11 Chevron Corp.	\$140.00	\$110.00	\$125.00	\$12.50	\$3.00	\$57.55	76.0%	21.7%
12 Chubb Corp.	\$85.00	\$70.00	\$77.50	\$6.00	\$2.80	\$54.35	53.3%	11.0%
13 Coca-Cola	\$90.00	\$75.00	\$82.50	\$3.85	\$2.00	\$15.00	48.1%	25.7%
14 Colgate-Palmolive	\$140.00	\$115.00	\$127.50	\$6.30	\$2.50	\$17.70	60.3%	35.6%
15 ConocoPhillips	\$130.00	\$105.00	\$117.50	\$12.50	\$2.00	\$69.40	84.0%	18.0%
16 Costco Wholesale	\$80.00	\$65.00	\$72.50	\$3.60	\$0.80	\$27.95	77.8%	12.9%
17 Disney (Walt)	\$55.00	\$45.00	\$50.00	\$3.30	\$0.54	\$25.25	83.6%	13.1%
18 Du Pont	\$70.00	\$55.00	\$62.50	\$3.50	\$1.92	\$14.10	45.1%	24.8%
19 Eaton Corp.	\$95.00	\$80.00	\$87.50	\$5.50	\$2.50	\$44.10	54.5%	12.5%
20 Ecolab Inc.	\$65.00	\$55.00	\$60.00	\$3.15	\$0.85	\$11.20	73.0%	28.1%
21 Emerson Electric	\$65.00	\$55.00	\$60.00	\$3.50	\$1.55	\$13.75	55.7%	25.5%
22 Exxon Mobil Corp.	\$125.00	\$100.00	\$112.50	\$9.35	\$1.85	\$35.55	80.2%	26.3%
23 Gen'l Dynamics	\$145.00	\$120.00	\$132.50	\$9.35	\$2.50	\$48.50	73.3%	19.3%
24 Gen'l Mills	\$95.00	\$80.00	\$87.50	\$5.20	\$2.30	\$25.55	55.8%	20.4%
25 Grainger (W.W.)	\$140.00	\$115.00	\$127.50	\$7.50	\$2.00	\$43.85	73.3%	17.1%
26 Heinz (H.J.)	\$70.00	\$55.00	\$62.50	\$3.80	\$2.20	\$10.55	42.1%	36.0%
27 Hewlett-Packard	\$80.00	\$65.00	\$72.50	\$4.50	\$0.45	\$26.25	90.0%	17.1%
28 Home Depot	\$45.00	\$35.00	\$40.00	\$2.50	\$1.10	\$14.80	56.0%	16.9%
29 Honeywell Int'l	\$65.00	\$55.00	\$60.00	\$4.05	\$1.75	\$19.55	56.8%	20.7%
30 Hormel Foods	\$75.00	\$60.00	\$67.50	\$3.80	\$1.20	\$23.85	68.4%	15.9%
31 Illinois Tool Work	\$65.00	\$55.00	\$60.00	\$3.70	\$1.36	\$20.40	63.2%	18.1%
32 Intel Corp.	\$40.00	\$30.00	\$35.00	\$1.75	\$0.80	\$9.15	54.3%	19.1%
33 Int'l Business Mach.	\$220.00	\$180.00	\$200.00	\$13.25	\$3.00	\$17.00	77.4%	77.9%
34 ITT Corp.	\$95.00	\$80.00	\$87.50	\$5.40	\$1.24	\$33.80	77.0%	16.0%
35 Johnson & Johnson	\$115.00	\$95.00	\$105.00	\$6.25	\$2.50	\$35.80	60.0%	17.5%
36 Kellogg	\$85.00	\$70.00	\$77.50	\$4.65	\$1.60	\$12.25	65.6%	38.0%
37 Kimberly-Clark	\$95.00	\$80.00	\$87.50	\$5.85	\$2.75	\$17.75	53.0%	33.0%
38 Lilly (Eli)	\$80.00	\$65.00	\$72.50	\$4.75	\$2.30	\$17.40	51.6%	27.3%
39 Lockheed Martin	\$205.00	\$170.00	\$187.50	\$12.70	\$3.50	\$41.70	72.4%	30.5%
40 McCormick & Co.	\$60.00	\$50.00	\$55.00	\$3.00	\$1.28	\$13.15	57.3%	22.8%
41 McDonald's Corp.	\$95.00	\$75.00	\$85.00	\$4.95	\$2.85	\$18.25	42.4%	27.1%
42 Medtronic, Inc.	\$100.00	\$80.00	\$90.00	\$4.70	\$1.20	\$20.85	74.5%	22.5%
43 Microsoft Corp.	\$50.00	\$45.00	\$47.50	\$2.65	\$0.80	\$7.60	69.8%	34.9%
44 NIKE, Inc. 'B'	\$110.00	\$90.00	\$100.00	\$5.15	\$1.50	\$23.85	70.9%	21.6%
45 Northrop Grumman	\$130.00	\$105.00	\$117.50	\$8.50	\$2.10	\$57.35	75.3%	14.8%
46 PepsiCo, Inc.	\$110.00	\$90.00	\$100.00	\$5.00	\$2.10	\$19.75	58.0%	25.3%
47 Pfizer, Inc.	\$25.00	\$20.00	\$22.50	\$2.00	\$0.64	\$14.05	68.0%	14.2%
48 PPG Inds.	\$85.00	\$65.00	\$75.00	\$5.35	\$2.28	\$31.45	57.4%	17.0%
49 Procter & Gamble	\$105.00	\$85.00	\$95.00	\$4.75	\$1.95	\$27.35	58.9%	17.4%
50 Raytheon Co.	\$105.00	\$85.00	\$95.00	\$6.35	\$1.75	\$44.00	72.4%	14.4%
51 Sigma-Aldrich	\$70.00	\$60.00	\$65.00	\$3.60	\$0.70	\$15.00	80.6%	24.0%
52 Sysco Corp.	\$60.00	\$50.00	\$55.00	\$2.60	\$1.30	\$7.30	50.0%	35.6%
53 TJX Companies	\$50.00	\$40.00	\$45.00	\$3.50	\$0.70	\$9.85	80.0%	35.5%
54 Torchmark Corp	\$85.00	\$70.00	\$77.50	\$8.50	\$0.80	\$58.00	90.6%	14.7%
55 United Parcel Serv.	\$130.00	\$110.00	\$120.00	\$5.45	\$2.00	\$21.50	63.3%	25.3%
56 United Technologies	\$115.00	\$95.00	\$105.00	\$6.65	\$2.20	\$33.05	66.9%	20.1%
57 Verizon Communic	\$60.00	\$50.00	\$55.00	\$3.10	\$1.96	\$18.85	36.8%	16.4%
58 Walgreen Co.	\$75.00	\$60.00	\$67.50	\$3.25	\$0.64	\$23.30	80.3%	13.9%
59 Wal-Mart Stores	\$90.00	\$75.00	\$82.50	\$5.05	\$1.45	\$26.75	71.3%	18.9%
60 Waste Management	\$55.00	\$45.00	\$50.00	\$3.25	\$1.50	\$15.90	53.8%	20.4%
61 Wyeth	\$70.00	\$55.00	\$62.50	\$4.20	\$1.45	\$18.40	65.5%	22.8%

## SUSTAINABLE GROWTH RATE

Exhibit WEA - 5

Sustainable Growth Rate

Non-Utility Proxy Group

NON-UTILITY PROXY GROUP

Company	(a)	(a)	(e)	(a)	(a)	(e)	(f)	(g)	(h)
	BVPS	2008	Common	BVPS	2012-14		Chg in Equity	Adjusted "r"	
		No. Shares			No. Shares	Common Equity		Adj. Factor	Adj. r
1 3M Company	\$16.56	709.16	\$11,744	\$21.85	680.00	\$14,858	4.8%	1.0235	29.3%
2 Abbott Labs.	\$11.48	1522.40	\$17,477	\$21.95	1520.00	\$33,364	13.8%	1.0646	24.2%
3 Allergan, Inc.	\$13.19	304.09	\$4,011	\$25.95	310.00	\$8,045	14.9%	1.0695	14.8%
4 Automatic Data Proc.	\$9.61	535.80	\$5,149	\$20.75	520.00	\$10,790	15.9%	1.0738	17.1%
5 Bard (C.R.)	\$19.60	99.00	\$1,940	\$39.20	90.00	\$3,528	12.7%	1.0597	21.2%
6 Baxter Int'l Inc.	\$10.13	615.00	\$6,230	\$20.00	550.00	\$11,000	12.0%	1.0568	31.7%
7 Becton, Dickinson	\$20.30	243.08	\$4,935	\$39.20	237.00	\$9,290	13.5%	1.0632	19.4%
8 Bemis Co.	\$13.50	99.71	\$1,346	\$18.30	100.00	\$1,830	6.3%	1.0307	12.7%
9 Bristol-Myers Squibb	\$6.20	1974.30	\$12,241	\$9.40	1970.00	\$18,518	8.6%	1.0414	21.6%
10 Brown-Forman 'B'	\$14.00	150.00	\$2,100	\$27.60	143.00	\$3,947	13.5%	1.0630	13.9%
11 Chevron Corp.	\$42.37	2045.30	\$86,659	\$57.55	1800.00	\$103,590	3.6%	1.0178	22.1%
12 Chubb Corp.	\$38.13	352.30	\$13,433	\$54.35	345.00	\$18,751	6.9%	1.0333	11.4%
13 Coca-Cola	\$8.85	2312.00	\$20,461	\$15.00	2320.00	\$34,800	11.2%	1.0531	27.0%
14 Colgate-Palmolive	\$3.47	501.41	\$1,740	\$17.70	480.00	\$8,496	37.3%	1.1573	41.2%
15 ConocoPhillips	\$56.60	1475.00	\$83,485	\$69.40	1475.00	\$102,365	4.2%	1.0204	18.4%
16 Costco Wholesale	\$21.25	432.51	\$9,191	\$27.95	395.00	\$11,040	3.7%	1.0183	13.1%
17 Disney (Walt)	\$15.67	1962.20	\$30,748	\$25.25	1650.00	\$41,663	6.3%	1.0304	13.5%
18 Du Pont	\$7.63	902.37	\$6,885	\$14.10	850.00	\$11,985	11.7%	1.0554	26.2%
19 Eaton Corp.	\$38.30	165.00	\$6,320	\$44.10	170.00	\$7,497	3.5%	1.0171	12.7%
20 Ecolab Inc.	\$6.55	240.00	\$1,572	\$11.20	245.00	\$2,744	11.8%	1.0556	29.7%
21 Emerson Electric	\$11.82	771.22	\$9,116	\$13.75	700.00	\$9,625	1.1%	1.0054	25.6%
22 Exxon Mobil Corp.	\$22.71	4976.00	\$113,005	\$35.55	4300.00	\$152,865	6.2%	1.0302	27.1%
23 Gen'l Dynamics	\$26.00	386.72	\$10,055	\$48.50	365.00	\$17,703	12.0%	1.0565	20.4%
24 Gen'l Mills	\$18.42	337.50	\$6,217	\$25.55	310.00	\$7,921	5.0%	1.0242	20.8%
25 Grainger (W.W.)	\$27.20	74.78	\$2,034	\$43.85	65.00	\$2,850	7.0%	1.0337	17.7%
26 Heinz (H.J.)	\$6.00	313.50	\$1,881	\$10.55	295.00	\$3,112	10.6%	1.0503	37.8%
27 Hewlett-Packard	\$16.13	2415.00	\$38,954	\$26.25	2000.00	\$52,500	6.2%	1.0298	17.7%
28 Home Depot	\$10.50	1695.00	\$17,798	\$14.80	1675.00	\$24,790	6.9%	1.0331	17.5%
29 Honeywell Int'l	\$9.78	734.59	\$7,184	\$19.55	719.00	\$14,056	14.4%	1.0670	22.1%
30 Hormel Foods	\$14.92	134.52	\$2,007	\$23.85	130.00	\$3,101	9.1%	1.0435	16.6%
31 Illinois Tool Work	\$15.35	499.12	\$7,661	\$20.40	470.00	\$9,588	4.6%	1.0224	18.5%
32 Intel Corp.	\$7.00	5600.00	\$39,200	\$9.15	6000.00	\$54,900	7.0%	1.0337	19.8%
33 Int'l Business Mach.	\$10.06	1339.10	\$13,471	\$17.00	1050.00	\$17,850	5.8%	1.0281	80.1%
34 ITT Corp.	\$16.83	181.80	\$3,060	\$33.80	185.00	\$6,253	15.4%	1.0714	17.1%
35 Johnson & Johnson	\$16.75	2750.00	\$46,063	\$35.80	2500.00	\$89,500	14.2%	1.0663	18.6%
36 Kellogg	\$3.79	381.86	\$1,447	\$12.25	360.00	\$4,410	25.0%	1.1110	42.2%
37 Kimberly-Clark	\$9.38	413.60	\$3,880	\$17.75	415.00	\$7,366	13.7%	1.0640	35.1%
38 Lilly (Eli)	\$5.93	1136.10	\$6,737	\$17.40	1150.00	\$20,010	24.3%	1.1084	30.3%
39 Lockheed Martin	\$7.29	393.00	\$2,865	\$41.70	350.00	\$14,595	38.5%	1.1614	35.4%
40 McCormick & Co.	\$8.11	130.10	\$1,055	\$13.15	133.00	\$1,749	10.6%	1.0505	24.0%
41 McDonald's Corp.	\$11.85	1100.00	\$13,035	\$18.25	1015.00	\$18,524	7.3%	1.0351	28.1%
42 Medtronic, Inc.	\$12.25	1115.00	\$13,659	\$20.85	975.00	\$20,329	8.3%	1.0397	23.4%
43 Microsoft Corp.	\$3.32	9380.00	\$31,142	\$7.60	7500.00	\$57,000	12.9%	1.0604	37.0%
44 NIKE, Inc. 'B'	\$15.93	491.10	\$7,823	\$23.85	455.00	\$10,852	6.8%	1.0327	22.3%
45 Northrop Grumman	\$36.45	327.01	\$11,920	\$57.35	300.00	\$17,205	7.6%	1.0367	15.4%
46 PepsiCo, Inc.	\$7.77	1553.00	\$12,067	\$19.75	1500.00	\$29,625	19.7%	1.0896	27.6%
47 Pfizer, Inc.	\$8.52	6746.00	\$57,476	\$14.05	6600.00	\$92,730	10.0%	1.0478	14.9%
48 PPG Inds.	\$25.34	163.80	\$4,151	\$31.45	163.00	\$5,126	4.3%	1.0211	17.4%
49 Procter & Gamble	\$22.46	3032.70	\$68,114	\$27.35	2900.00	\$79,315	3.1%	1.0152	17.6%
50 Raytheon Co.	\$22.71	400.10	\$9,086	\$44.00	375.00	\$16,500	12.7%	1.0596	15.3%
51 Sigma-Aldrich	\$10.66	129.38	\$1,379	\$15.00	125.00	\$1,875	6.3%	1.0307	24.7%
52 Sysco Corp.	\$5.67	601.23	\$3,409	\$7.30	550.00	\$4,015	3.3%	1.0164	36.2%
53 TJX Companies	\$5.17	412.82	\$2,134	\$9.85	360.00	\$3,546	10.7%	1.0507	37.3%
54 Torchmark Corp.	\$26.24	84.71	\$2,223	\$58.00	75.00	\$4,350	14.4%	1.0670	15.6%
55 United Parcel Serv.	\$12.20	995.00	\$12,139	\$21.50	950.00	\$20,425	11.0%	1.0520	26.7%
56 United Technologies	\$16.89	942.29	\$15,915	\$33.05	900.00	\$29,745	13.3%	1.0625	21.4%
57 Verizon Communic	\$18.00	2840.00	\$51,120	\$18.85	2820.00	\$53,157	0.8%	1.0039	16.5%
58 Walgreen Co.	\$13.01	989.18	\$12,869	\$23.30	975.00	\$22,718	12.0%	1.0568	14.7%
59 Wal-Mart Stores	\$16.63	3925.00	\$65,273	\$26.75	3740.00	\$100,045	8.9%	1.0427	19.7%
60 Waste Management	\$12.05	490.70	\$5,913	\$15.90	447.00	\$7,107	3.7%	1.0184	20.8%
61 Wyeth	\$14.40	1331.60	\$19,175	\$18.40	1331.50	\$24,500	5.0%	1.0245	23.4%

## SUSTAINABLE GROWTH RATE

## Exhibit WEA - 5

## Sustainable Growth Rate

## Non-Utility Proxy Group

## NON-UTILITY PROXY GROUP

Company	Common Shares Outstanding			M/B Ratio	"sv" Factor			br + sv
	(a)	(a)	(f)		s	v	sv	
	2008	2012-14	Change					
1 3M Company	709.16	680.00	-0.84%	4.58	(0.0383)	0.7815	-2.99%	16.0%
2 Abbott Labs.	1522.40	1520.00	-0.03%	4.10	(0.0013)	0.7561	-0.10%	13.6%
3 Allergan, Inc.	304.09	310.00	0.39%	3.47	0.0134	0.7117	0.95%	14.8%
4 Automatic Data Proc.	535.80	520.00	-0.60%	3.73	(0.0223)	0.7323	-1.63%	8.5%
5 Bard (C.R.)	99.00	90.00	-1.89%	4.02	(0.0759)	0.7511	-5.70%	13.0%
6 Baxter Int'l Inc.	615.00	550.00	-2.21%	5.38	(0.1188)	0.8140	-9.67%	13.1%
7 Becton, Dickinson	243.08	237.00	-0.51%	2.93	(0.0148)	0.6591	-0.98%	13.1%
8 Bemis Co.	99.71	100.00	0.06%	2.05	0.0012	0.5120	0.06%	6.9%
9 Bristol-Myers Squibb	1974.30	1970.00	-0.04%	3.72	(0.0016)	0.7314	-0.12%	6.0%
10 Brown-Forman B	150.00	143.00	-0.95%	2.17	(0.0207)	0.5400	-1.12%	8.0%
11 Chevron Corp.	2045.30	1800.00	-2.52%	2.17	(0.0548)	0.5396	-2.96%	13.8%
12 Chubb Corp.	352.30	345.00	-0.42%	1.43	(0.0060)	0.2987	-0.18%	5.9%
13 Coca-Cola	2312.00	2320.00	0.07%	5.50	0.0038	0.8182	0.31%	13.3%
14 Colgate-Palmolive	501.41	480.00	-0.87%	7.20	(0.0626)	0.8612	-5.39%	19.5%
15 ConocoPhillips	1475.00	1475.00	0.00%	1.69	-	0.4094	0.00%	15.4%
16 Costco Wholesale	432.51	395.00	-1.80%	2.59	(0.0466)	0.6145	-2.87%	7.3%
17 Disney (Walt)	1962.20	1650.00	-3.41%	1.98	(0.0675)	0.4950	-3.34%	7.9%
18 Du Pont	902.37	850.00	-1.19%	4.43	(0.0527)	0.7744	-4.08%	7.7%
19 Eaton Corp.	165.00	170.00	0.60%	1.98	0.0119	0.4960	0.59%	7.5%
20 Ecolab Inc.	240.00	245.00	0.41%	5.36	0.0221	0.8133	1.80%	23.5%
21 Emerson Electric	771.22	700.00	-1.92%	4.36	(0.0837)	0.7708	-6.46%	7.8%
22 Exxon Mobil Corp.	4976.00	4300.00	-2.88%	3.16	(0.0911)	0.6840	-6.23%	15.5%
23 Gen'l Dynamics	386.72	365.00	-1.15%	2.73	(0.0314)	0.6340	-1.99%	12.9%
24 Gen'l Mills	337.50	310.00	-1.69%	3.42	(0.0577)	0.7080	-4.09%	7.5%
25 Grainger (W.W.)	74.78	65.00	-2.76%	2.91	(0.0804)	0.6561	-5.27%	7.7%
26 Heinz (H.J.)	313.50	295.00	-1.21%	5.92	(0.0716)	0.8312	-5.95%	10.0%
27 Hewlett-Packard	2415.00	2000.00	-3.70%	2.76	(0.1022)	0.6379	-6.52%	9.4%
28 Home Depot	1695.00	1675.00	-0.24%	2.70	(0.0064)	0.6300	-0.40%	9.4%
29 Honeywell Int'l	734.59	719.00	-0.43%	3.07	(0.0131)	0.6742	-0.89%	11.7%
30 Hormel Foods	134.52	130.00	-0.68%	2.83	(0.0193)	0.6467	-1.25%	10.1%
31 Illinois Tool Work	499.12	470.00	-1.20%	2.94	(0.0351)	0.6600	-2.32%	9.4%
32 Intel Corp.	5600.00	6000.00	1.39%	3.83	0.0531	0.7386	3.93%	14.7%
33 Int'l Business Mach.	1339.10	1050.00	-4.75%	11.76	(0.5586)	0.9150	-51.11%	10.9%
34 ITT Corp.	181.80	185.00	0.35%	2.59	0.0090	0.6137	0.56%	13.7%
35 Johnson & Johnson	2750.00	2500.00	-1.89%	2.93	(0.0554)	0.6590	-3.65%	7.5%
36 Kellogg	381.86	360.00	-1.17%	6.33	(0.0742)	0.8419	-6.24%	21.4%
37 Kimberly-Clark	413.60	415.00	0.07%	4.93	0.0033	0.7971	0.27%	18.8%
38 Lilly (Eli)	1136.10	1150.00	0.24%	4.17	0.0101	0.7600	0.77%	16.4%
39 Lockheed Martin	393.00	350.00	-2.29%	4.50	(0.1030)	0.7776	-8.01%	17.6%
40 McCormick & Co.	130.10	133.00	0.44%	4.18	0.0185	0.7609	1.41%	15.1%
41 McDonald's Corp.	1100.00	1015.00	-1.60%	4.66	(0.0743)	0.7853	-5.84%	6.1%
42 Medtronic, Inc.	1115.00	975.00	-2.65%	4.32	(0.1143)	0.7683	-8.78%	8.7%
43 Microsoft Corp.	9380.00	7500.00	-4.37%	6.25	(0.2734)	0.8400	-22.97%	2.8%
44 NIKE, Inc. B	491.10	455.00	-1.52%	4.19	(0.0635)	0.7615	-4.84%	11.0%
45 Northrop Grumman	327.01	300.00	-1.71%	2.05	(0.0350)	0.5119	-1.79%	9.8%
46 PepsiCo, Inc.	1553.00	1500.00	-0.69%	5.06	(0.0350)	0.8025	-2.81%	13.2%
47 Pfizer, Inc.	6746.00	6600.00	-0.44%	1.60	(0.0070)	0.3756	-0.26%	9.9%
48 PPG Inds.	163.80	163.00	-0.10%	2.38	(0.0023)	0.5807	-0.14%	9.8%
49 Procter & Gamble	3032.70	2900.00	-0.89%	3.47	(0.0309)	0.7121	-2.20%	8.2%
50 Raytheon Co.	400.10	375.00	-1.29%	2.16	(0.0278)	0.5368	-1.49%	9.6%
51 Sigma-Aldrich	129.38	125.00	-0.69%	4.33	(0.0297)	0.7692	-2.29%	17.6%
52 Sysco Corp.	601.23	550.00	-1.77%	7.53	(0.1330)	0.8673	-11.54%	6.6%
53 TJX Companies	412.82	360.00	-2.70%	4.57	(0.1234)	0.7811	-9.64%	20.2%
54 Torchmark Corp	84.71	75.00	-2.41%	1.34	(0.0321)	0.2516	-0.81%	13.4%
55 United Parcel Serv.	995.00	950.00	-0.92%	5.58	(0.0514)	0.8208	-4.22%	12.7%
56 United Technologies	942.29	900.00	-0.91%	3.18	(0.0290)	0.6852	-1.99%	12.3%
57 Verizon Communic	2840.00	2820.00	-0.14%	2.92	(0.0041)	0.6573	-0.27%	5.8%
58 Walgreen Co.	989.18	975.00	-0.29%	2.90	(0.0084)	0.6548	-0.55%	11.3%
59 Wal-Mart Stores	3925.00	3740.00	-0.96%	3.08	(0.0296)	0.6758	-2.00%	12.0%
60 Waste Management	490.70	447.00	-1.85%	3.14	(0.0581)	0.6820	-3.96%	7.2%
61 Wyeth	1331.60	1331.50	0.00%	3.40	(0.0001)	0.7056	0.00%	15.3%

(a) www.valueline.com (retrieved May 8, 2009)

(b) Average of High and Low expected market prices

(c) Computed at (EPS - DPS) / EPS.

(d) Computed as EPS / BVPS.

(e) Product of BVPS and No. Shares Outstanding

(f) Five-year rate of change.

(g) Computed using the formula  $2^{(1+5\text{-Yr. Change in Equity})/(2+5\text{ Yr. Change in Equity})}$ 

(h) Product of year-end "r" for 2012-14 and Adjustment Factor

(i) Average of High and Low expected market prices divided by 2012-14 BVP!

(j) Product of change in common shares outstanding and M/B Ratio

(k) Computed as 1 - B/M Ratio.

(l) Product of "s" and "v"

(m) Product of average "b" and adjusted "r", plus "sv"