

JONATHAN P. PROBST

2321 North Loop Drive, Suite 221 • Ames, Iowa

EDUCATION

THE UNIVERSITY OF TEXAS AT AUSTIN - MCCOMBS SCHOOL OF BUSINESS

Master of Business Administration

Austin, Texas

May 2015

IOWA STATE UNIVERSITY

Bachelor of Science in Finance, Minor in Accounting

Ames, Iowa

December 2008

EXPERIENCE

SUMMIT CARBON SOLUTIONS

Chief Commercial Officer

Ames, Iowa

2020 - Present

- Oversees all commercial activity, including relationships and carbon dioxide agreements with dozens of ethanol producer partners, business development related to carbon dioxide utilization opportunities, and monetization of various tax credit and carbon credits
- Serves as member of executive management team and develops and executes strategic initiatives
- Played integral role in company development since inception; previously served as Chief Financial Officer

SUMMIT AGRICULTURAL GROUP

Managing Director

Alden, Iowa

2018 - Present

- Senior member of investment team, which identifies opportunities, raises capital, and invests across the agriculture and renewable energy industries
- Works directly with portfolio companies on strategy execution, capitalization, and value maximization

TRAMMELL CROW COMPANY

Senior Associate

Dallas, Texas

2015 - 2018

- Member of the Dallas - Fort Worth Development & Investment team responsible for sourcing, shaping, and executing office and industrial investments representing over \$700 million in cost
- Collaborated with architects, engineers, consultants, and construction managers to design and value engineer development projects
- Negotiated purchase contracts, joint venture documents, loan documents, and leases related to office and industrial developments

JEFFREY SLOCUM & ASSOCIATES

Senior Analyst

Minneapolis, Minnesota

2009-2013

- Led private capital research activity, including recommending private capital funds to clients, analyzing industry trends, and publishing topical research for client distribution
- Designed and implemented customized private capital investment portfolios for 15 clients, resulting in private capital commitments in excess of \$1 billion
- Negotiated with investment fund managers on behalf of clients to obtain advantageous fee structures