



PROFILE

Michael began his insurance career in 2009. He has 3 professional designations which include Certified Insurance Counselor, Construction Risk Insurance Specialist, and Certified Insurance Service Representative. He shows his commitment to the industry by attending the National Big I Convention, the Midwest Young Agents Conference, and by sitting on the Young Agents Committee of South Dakota.

In 2016, Michael was recognized by Insurance Business America (IBA) magazine as 1 of 61 rising stars in the insurance industry. He was also named Young Agent of the Year in 2018.

CONTACT

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COMMUNITY INVOLVEMENT

Leadership Sioux Falls – Class of 35
Genesis Mentoring Program
Adults Mentoring Minority Youth
BOD for Family Connection
Sioux Falls Prayer Breakfast - Chair
Children's Inn - Fundraiser
United Way Corporate Gifts

MICHAEL TVEIDT

Business Insurance Advisor CIC, CRIS, CISR

EDUCATION

North Dakota State University

2006 - 2011

Bachelor's Degree

- Public Relations & Advertising
- Communications Management

Men's Basketball Team (Team Captain 2010 & 2011)

WORK EXPERIENCE

Fischer Rounds & Associates

[Business Insurance Advisor]

2013–present

- Established verified book of business with a focus on continued growth
- Exceeded sales goals for the past two years
- Effectively manage insurance company relationships
- Helped position Fischer Rounds as a leading business insurance provider in the region
- Developed strong relationships with industry stakeholders and the business community across the state

Iowa Energy/Germany/Spain/China

[Professional Basketball]

2011-2013

- Negotiate with agents, coaches, and management through contracts
- Obtain bonuses by reaching negotiated, statistical goals
- International exposure
- Manage personalities and relationships

State Farm

[Intern/Sales]

2009-2011

- Studied and obtained North Dakota insurance license
- Helped streamline internal management system
- Sales – with a focus on renter's insurance