1 THE PUBLIC UTILITIES COMMISSION 2 OF THE STATE OF SOUTH DAKOTA 3 _ _ _ _ _ _ _ _ _ _ _ _ 4 IN THE MATTER OF THE APPLICATION HP14-002 OF DAKOTA ACCESS, LLC FOR AN 5 ENERGY FACILITY PERMIT TO CONSTRUCT THE DAKOTA ACCESS PIPELINE 6 7 Transcript of Proceedings 8 Public Input Hearing 9 January 22, 2015 Iroquois, South Dakota 10 _ _ _ _ _ _ _ _ _ _ _ _ _ _ _ _ 11 BEFORE THE PUBLIC UTILITIES COMMISSION 12 13 CHRIS NELSON, CHAIRMAN GARY HANSON, COMMISSIONER 14 RICHARD SATTGAST, ACTING COMMISSIONER 15 COMMISSION STAFF 16 John Smith 17 Kristen Edwards Greq Rislov 18 Brian Rounds Darren Kearney 19 20 APPEARANCES 21 Brett Koenecke and Kara Semmler, Dakota Access Pipeline 22 23 24 Reported By Cheri McComsey Wittler, RPR, CRR 25

1	TRANSCRIPT OF PROCEEDINGS, held in the
2	above-entitled matter, at the Iroquois Gymnasium,
3	Iroquois, South Dakota, on the 22nd day of January, 2015,
4	commencing at 10:30 a.m.
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1 CHAIRMAN NELSON: Good morning, everybody. 2 Appreciate everybody coming out this morning. My name is Chris Nelson. I'm Chair of the 3 4 Public Utilities Commission, and I am going to read some 5 of the background of this case to set the stage for 6 today. 7 With me here this morning are Commissioner 8 Gary Hanson and Acting Commissioner, our State Treasurer, 9 Rich Sattgast. Mr. Sattgast is serving as active 10 Commissioner for Commissioner Fiegen, due to Commissioner Fiegen's determination that she has a 11 12 conflict of interest because the pipeline will, if 13 constructed, cross land owned by her sister-in-law and 14 brother-in-law. And the Governor, therefore, appointed 15 Mr. Sattgast to act as Commissioner in place of 16 Commissioner Fiegen. 17 Also at the head table we have Commission 18 Counsel John Smith and Commission Advisor Greg Rislov. 19 Our purpose here this morning is to hold a 20 public hearing in Docket HP14-002, In the Matter of the 21 Application of Dakota Access, LLC for an Energy Facility 22 Permit to Construct the Dakota Access Pipeline. 23 On December 15, 2014, Dakota Access, LLC filed 24 an Application for an energy facility permit for the 25 proposed Dakota Access Pipeline Project. On December 23,

1 2014, Dakota Access filed a Revised Application that 2 relocates the line in Spink County to avoid a center 3 pivot irrigation system and to accommodate some 4 landowner preferences and in Lincoln County to avoid 5 property within and close to development areas near 6 Sioux Falls.

7 The Revised Application is for approval of a 8 permit to construct a 1,134-mile, 12-inch to 30-inch 9 diameter pipeline that will connect the Bakken and 10 Three Forks crude oil production areas in North Dakota to 11 existing pipeline infrastructure in Illinois.

12 The project will originate in the northwest 13 portion of North Dakota, travel southeast through 14 South Dakota, Iowa, and Illinois, and terminate at the 15 existing Patoka, Illinois Hub. The pipeline is proposed 16 to transport approximately 450,000 barrels per day 17 initially with an anticipated capacity of up to 570,000 18 barrels per day.

Approximately 272.3 miles of the 1,134-mile long pipeline will be constructed within South Dakota, crossing 13 counties in the eastern half of the state. The project would enter South Dakota in Campbell County approximately 17 miles east of the Missouri River and continue southeast through McPherson, Edmunds, Faulk, Spink, Beadle, Kingsbury, Miner, Lake, McCook, Minnehaha,

Turner, and Lincoln Counties.

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The project would cross the Big Sioux River approximately 14 miles south of Sioux Falls and continue in a southeasterly direction through Iowa. One pump station would be located within South Dakota approximately 7 miles southeast of Redfield in Spink County.

8 A copy of the Revised Application is on file 9 with the county auditors of each of the 13 counties 10 crossed by the project. You can also access the 11 Application and all nonconfidential documents in the 12 official file on the Commission's website at 13 www.puc.sd.gov under Commission Actions, Commission 14 Dockets, 2014 Hydrocarbon Pipeline Dockets, and scrolling 15 down to HP14-002 or by calling or writing or stopping in 16 at the Commission.

The purpose of the hearing this morning is to provide information to the public about the proposed project and to hear public comments about the project. Interested persons have the right to present their views and comments regarding the Revised Application, and we want to encourage you to do so. No decisions are being made today or in the near future. The parties to this proceeding at this time are

24The parties to this proceeding at this time are25Dakota Access and the Commission Staff. The South Dakota

1	Department of Transportation, Lake County, and the WEB
2	Water system have filed applications for party status,
3	but the Commission hasn't yet acted on those.
4	Under South Dakota Law each municipality,
5	county, and governmental agency in the area where the
6	facility is proposed to be constructed or any interested
7	person or organization may be granted party status in
8	this proceeding by making Application to the Commission
9	on or before February 13, 2015.
10	We have Application for party status forms
11	available here this morning if you'd like to apply for
12	party status, and the form is also available on the
13	Commission's website for this docket or by contacting the
14	Commission.
15	I'd like to emphasize to everyone you do not
16	need to become a party in the case to make your voice
17	heard before the Commission. The reason we're here this
18	morning is to hear your comments and what you have to say
19	and your concerns about the project.
20	We will also be accepting comments in writing
21	from anyone, either by mail, personal delivery, or
22	e-mailing the Commission at puc@state.sd.gov. We'll take
23	those comments right up to the time of the decision. So
24	you only need to apply for party status if you want to
25	participate formally in the case by putting on actual

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testimony or other factual evidence, conduct discovery, cross-examine witnesses, or make legal arguments, and to preserve your right to appeal to the courts if you don't believe our decision is legally correct.

5 I also want you to know that each of the 6 Commissioners and all of the Staff assigned to this 7 docket thoroughly read all comments submitted by the 8 public, and they are also filed in the docket file.

9 For its permit to be approved our law says that 10 Dakota Access would show that the proposed transmission facility will comply with all applicable rules and laws, 11 will not pose a threat of serious injury to the 12 13 environment or to the social and economic condition of 14 inhabitants or expected inhabitants of the siting area, 15 will not substantially impair the health, safety, or 16 welfare of the inhabitants, and will not unduly interfere 17 with the orderly development of the region with due 18 consideration given to the views of governing bodies of 19 affected local units of government.

Based on these factors, the Commission will decide whether the permit for the project will be granted, denied, or granted upon such terms and conditions or modification of construction, operation or maintenance of the facilities as the Commission finds appropriate.

1 I'd like to point out that we have our court 2 reporter, Cheri Wittler, here with us this morning. So 3 I'd ask that you please use the microphone and introduce 4 yourself and spell your name so we get it on the record. 5 I'd also like to point out that we have with 6 us Staff members Brian Rounds, Darren Kearney, and 7 Kristen Edwards of the Commission Staff. We want you to feel free to speak to them, seek them out if you have 8 9 questions or need help with anything today, either here 10 or as we go through the process. 11 We will begin the hearing by having Dakota 12 Access representatives make a presentation to explain the 13 proposed project. Following that presentation we will 14 take comments from any interested persons or 15 organizations. And we strongly encourage members of the 16 public to present your view. 17 Before we get started I'd also ask to make sure 18 that each of you have placed your information on the 19 sign-in sheets so that we have a record of who was here 20 today. I want to take a moment to thank the folks here 21 at the Iroquois School who have been very welcoming to us 22 and made this available to us, and we appreciate their 2.3 help. 24 With that, Brett Koenecke, attorney for 25 Dakota Access, will be the introductory spokesman for

1 Dakota Access this morning. Brett, would you introduce the folks that you 2 have with you and proceed with your presentation. 3 MR. KOENECKE: I will. Thank you, Commissioner 4 5 and good morning, everyone. 6 My name is Brett Koenecke. I'm a lawyer from 7 Pierre and representing Dakota Access in this 8 proceeding. 9 With me to my right is Joey Mahmoud, Senior Vice 10 President of Engineering with responsibility over 11 development and execution of the project. To my far left is Tom Siguaw, Senior Director 12 13 over the entire project. To my immediate left is 14 Chuck Frey, Vice President of Liquid Engineering, Chief 15 Engineer for Design and Safety. 16 Behind me is Jack Edwards, Project Manager in 17 Iowa and South Dakota and overall construction manager. 18 Micah Rorie, right-of-way manager for North Dakota and 19 South Dakota. Monica Howard is the project's 20 Environmental Manager. 21 Keegan Pieper is Associate General Counsel and 22 Project Counsel from Texas. And also my law partner 23 Kara Semmler. 2.4 Commissioner, we very much look forward to 25 participating in today's meeting, and I'll turn it over

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1 to Joey who will take us through the PowerPoint. 2 MR. MAHMOUD: Good morning. First let me say thank you for letting us come 3 4 into your community to present our project to you. А 5 little bit cold so we appreciate you all driving on the 6 roads to get here. 7 I'm with Energy Transfer, a parent company of 8 Dakota Access Pipeline. My name is Joey Mahmoud. I'm 9 Senior Vice President of Engineering. I'm out of 10 Houston, Texas. If I talk too fast or if you don't 11 understand something I'm saying, please interrupt me and 12 say slow down. I'd be happy to. 13 So who is Energy Transfer? I know a lot of you 14 may not have heard who we are or maybe you have. Who is 15 Dakota Access Pipeline? 16 First of all, Energy Transfer is a large company. We're a Fortune 500 Company, actually in the 17 18 top 100. We are a transporter of energy products, not 19 electricity but crude oil, natural gas, natural gas 20 liquids. We process those liquids. We transport the 21 gas. We fractionate it. 22 So our business is transportation to and from the production fields to the refineries where those 2.3 24 products are taken and made into things that we use every 25 day.

1 We operate somewhere just north of 71,000 miles 2 So we're a large operator in the U.S. We're of pipe. 3 actually the second largest by miles in the 4 United States. By commodities moved, depending on the 5 day, we're either the first or second largest. So we 6 have a tremendous amount of resources behind us. 7 A lot of people ask Can they stand behind this 8 project? Are they good neighbors? Do they conduct their 9 business in a fair way? The answer is yes, or we 10 wouldn't be who we are. We try to be very respectful. 11 We are a large operator with a proven track record. 12 So our footprint stretches from the border of 13 Arizona and California all the way to Florida and then 14 from Texas up to the Sunbelt or middle part of the 15 United States to the Detroit metro area, and then we 16 extend east into the northeast. And then you can see 17 where this pipeline moves from that central part of the 18 U.S. to Illinois up through the Dakotas to northwest North Dakota. 19 20 That's our footprint. We operate in a lot of 21 states. That will be our first venture here in 22 South Dakota, and we're really looking forward to that. So what is this project? Overall I'm sure 23 24 you've read or seen certain things about it. 25 Commissioner Nelson gave us a brief overview so I'll skip

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1	over or go pretty quick over some of that.
2	But the basic objective here is to move crude
3	oil from the Bakken, northwest Bakken, Three Forks Play,
4	northwest North Dakota, move that crude oil from that
5	producing region. Again, we're not the producer. We're
6	the transporter. Taking that crude oil and moving it to
7	Illinois, southeast Illinois around Patoka or Vernon,
8	Illinois, where that crude oil will be redistributed to
9	other pipelines or infrastructure for deployment to
10	refineries in the Midwest and the Gulf Coast.
11	It's a reliable domestic supply. So this
12	project, what it does is it displaces foreign source
13	crude oil one for one that's consumed in the U.S. So
14	when we we normally import a barrel. Instead of
15	importing it, we would transport it from North Dakota.
16	So it's a big benefit to our country to decrease our
17	reliance upon foreign source crude.
18	Overall the project will move and been
19	contracted for approximately 450,000 barrels a day of
20	crude oil, with a design capacity to get to around 570 if
21	the prescription requires it or more.
22	With that, that's about a third of the Bakken
23	production that's being produced today. So a third of
24	that oil that's being moved on the rail or trucks that's
25	being produced and being transported will be displaced

1	and will be transported on this pipeline.
2	With that, we're going to build, sometime in the
3	latter part of either 2015 or the first part of 2016,
4	1,134 miles of varying diameter pipe, the majority of
5	that being 30 inch. In South Dakota it will all be
6	30-inch pipe. So somewhere around 274 miles.
7	There will be one pump station in Spink County.
8	And that's the only major above-ground facility. And
9	then the rest of the pipe is actually buried beneath the
10	ground so you won't see it once we're done, except for
11	valve locations that isolate the valve into sections.
12	Those will be above ground. And then the pump station
13	will be above ground. But everything else is buried
14	beneath the ground.
15	So this shows the project kind of big picture
16	scale from North Dakota to Illinois. So you can kind of
17	see the orientation. It runs in a fairly straight line,
18	a diagonal to the northwest to the southeast.
19	This map shows how we cross through the State of
20	South Dakota. Again, on the eastern side of the state
21	running from the north to southeast going into Iowa.
22	This slide here provides a breakdown of the
23	miles and the anticipated miles on a county-by-county
24	basis in the State of South Dakota. Approximately
25	274 miles. We round it up for this slide. The

1 Application actually shows just over 272, but with 2 rounding it shows 274 here. So it's approximate, but 3 it's somewhere around there with the current length. 4 So why is this project important to us as a 5 country, and what are the benefits? The project is 6 roughly a 3.8 billion dollar project of investment into 7 the U.S. economy. That means into manufacturing, into 8 labor resources, into goods and services that will be 9 employed for the construction and operation of this pipe 10 in the State of South Dakota that's about 820 million 11 dollars. 820 million dollars represents the cost of the 12 facilities that will be placed in this state. 13 When we pay taxes on this facility we will 14 actually be paying taxes on 820 million dollars that the 15 state will receive benefit from, and that's the cost for 16 the materials plus construction in South Dakota. 17 The big benefit here -- the main benefit is that 18 this project will move the oil that's being produced in 19 the Bakken and transport that to the refineries in the 20 Midwest and to the Gulf Coast that are existing today. 21 They have available capacity, they're existing, where new refineries do not have to be built. 22 We just have to supply them with the crude oil to be refined into 23 24 the gasoline, to the diesel, to the products that we use 25 every day that move our vehicles, that fuel our tractors,

1 fuel the trucks that move our products, that fuel the trains that run on diesel. 2 So this crude oil is vital for our survival and 3 4 for our independence as a country to produce our crops, 5 to produce the things -- what I'm wearing here today is 6 all influenced by crude oil. The shoes that you have on 7 vour feet. 8 So everything that we do, we're a carbon-based 9 society. That's why this project is important. We have 10 to get the crude oil from the producing areas to the 11 refineries to turn that crude into useful products for us, for all of us to benefit from. 12 13 The other benefits that we'll see, by taking 14 that crude oil off of the trucks and the rail, is that it 15 transfers to the pipeline which is by far the safest mode 16 of transportation out there. The most efficient, the safest. Statistically it's proven time and time again. 17 18 By doing that we decrease the overall risk to the 19 environment as well as to us as citizens driving down the 20 road where we decrease our chance of a truck incident or 21 a rail incident. 22 For you in this part of the world in 23 South Dakota where your crops and you're moving those 24 commodities, the grains, the wheat, moving them from the field to the trains, from the trains to the market that 25

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are stacked up and backed up right now, although this project isn't going to make a huge dent, it will displace somewhere between four and six unit trains per day which will free that rail capacity up for utilization for crop commodity movement. So that's a benefit that will result as the project is put into service.

7 The other thing it does, it creates a lot of 8 jobs. I show temporary jobs up here of somewhere between 9 10 to 12,000. Construction jobs are temporary in nature. 10 When you build a house it only takes so long to build. 11 When you build a pipe it only takes so long. So this 12 will take somewhere between six and nine months to build.

Those jobs, though, are permanent jobs for the employers that employ construction workers. So don't think of this as temporary. Think of it sustaining that construction work force. So its to going to affect 10 to 12,000 Americans that are going to build this pipeline.

Approximately 50 percent of that work force in South Dakota -- in South Dakota, I should have mentioned, will be about 4,000. So that's the amount of folks it will take to build this pipeline across the state. Of those, we've made a commitment to the unions that are highly trained, skilled work force that build

25 these pipelines in our country, we've made a commitment

to them to provide that local resource either here in South Dakota or in this region -- South Dakota cannot support 4,000 construction workers, but they draw upon the local region from North Dakota and Minnesota or Iowa, surrounding states, to fill those slots.

6 So roughly half of the construction work force 7 will originate from this region. The rest will come from 8 around the country.

9 Overall we'll produce somewhere between 40 to 50 10 permanent jobs. Of those, somewhere between 10 to 12 will be permanent in the State of South Dakota, with the 11 12 majority of those in Spink County because that's where 13 the pump station is located. So our employees will be up 14 and down the pipe, but they'll be centered around where 15 the pump station is. It takes a little bit more 16 day-to-day operation than a buried pipeline that you 17 really never see.

18 Other benefits indirectly to the State of South 19 Dakota -- so it's kind of on a regional big picture 20 basis -- directly to the State it's going to bring 21 somewhere around 35, 36 million dollars of tax revenue to the State of South Dakota. That's during construction. 22 23 So that's the sales tax that we pay on the goods and 24 services that we bring into the state. So it's a benefit 25 to the state to bring all of that money here.

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The other thing that's not on this slide is
South Dakota has what's called a contractor's excise tax.
So when we hire that contractor here in the state we pay
2 percent -- or the contractor actually pays 2 percent of
their fees as a tax to the State. Of course, we pay
that. That's roughly 16 million dollars in itself.
That's in addition to this money.

8 On a long-term basis ad valorem taxes, we all 9 pay property taxes that will result in year one about 10 13 million dollars, and then that will depreciate over 11 time. So year two will be a different value, year three 12 will be a different value. But year one the tax value of 13 the asset when it's put into service will result in about 14 13 million dollars of tax revenue ad valorem to the 15 State.

The other thing that's on this slide is right-of-way compensation. And I want to talk about that. So that's direct payments for easements and damages for displacement of crops or disturbances to your property that we cross. That's estimated to be somewhere around 47 million dollars for direct payments to residents of South Dakota.

23 We started the project last year. We made our 24 first presentation to the PUC in July of '14. We held 25 several open houses in October. We made our filing to

the PUC in December. And then we're hoping for -- no guarantees. And I don't want to put these guys on the spot, but what we've asked for and we're trying to provide data to facilitate a certificate in the third quarter of this year, to facilitate construction either in the fourth quarter or in 2016. That's our plan horizon.

8 You know, that will be effective one way either 9 Q4 of '14 -- or '15 and maybe go into Q1 of '16. But the 10 big picture is we want to start construction the first 11 part of '15, go into service in the latter part of 2016, 12 some time around November or December.

The next several slides are kind of preemptive answers to questions that we really get quite a bit. Overall when the people -- a lot of folks ask Why are you on my property or How did you route this pipeline through South Dakota and Why are you here?

When we look at a pipeline we look at where we need to start and where we need to end. So from point A to point B. We draw a straight line on the map. It's really that basic. And then we start to go through an analysis that looks at the environmental resources. We look at communities, residential

24 neighborhoods, farms, pivots for irrigation, ponds, 25 wetlands, archaeological resources.

We take all of that data into a database, and then we go through what's called a macro routing analysis that actually tweaks and moves that line either one way or the other to miss those environmental or sensitive resources or populated areas.

6 So when the Commission mentions, you know, we 7 site the pipeline to minimize impacts as one of the 8 requirements, that's what we do. That's the first step 9 we do is we go through that analysis.

10 A lot of you have seen our surveyors in the 11 We have environmental crews, archaeological field. 12 crews, as well as civil surveyors. Those people are 13 surveying to pick up the physical constraints on the 14 ground -- we call micro routing -- to then further define 15 that route so that at the end of the day when we make our 16 Application to the State we have taken all the various 17 factors and stakeholders and constraints into 18 consideration, and that's what delineates our route.

So it's very methodical. It's very planned.
It's not arbitrary. It's not discriminatory. It's this
is how we get from point A to point B to minimize impacts
to the most amount of stakeholders and environmental
resources as we can.

I hope that helps explain some of how we get from point A to point B. And I know that doesn't make

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1 everybody happy, but that's how we do it. 2 As far as right of way goes, we're asking for a 3 50-foot permanent easement. That means 50 foot across 4 the various properties that will be a permanent -- some 5 type of contract between us and the landowners. That. 6 will spell out certain terms for use of that property. 7 We are also asking for somewhere between 25 feet 8 and 100 feet of additional workspace that's called 9 temporary construction workspace that we'll utilize just 10 to build the pipe. And then at the end of the use of that after restoration, we will just -- we'll have a 11 12 residual 50-foot-wide swath. That's where the pipeline 13 will sit, basically in the middle. 14 The pipe will be buried in nonagricultural 15 areas no less than 36 inches. In ag areas 48 inches. 16 And then under roads and ditches and streams no less than 17 60 inches or deeper. 18 When we're approaching the landowners to talk about easements, compensation, and temporary workspace 19 20 we've gone through -- what we've done is a market study 21 that takes into account the comparable sales of property 22 in this area and on a county-by-county basis to generate 2.3 what the value of the property is on a sales basis. 24 That's our starting point. It's an average. It doesn't 25 take into account site-specific conditions.

1 Our right-of-way agents then talk to the 2 landowners about the valuation of the individual 3 property. And we'll go through an appraisal process, and 4 that's how we delineate what that cost is for the 5 permanent easement.

We take that, multiply it by the acreage impacted, and then apply it to both permanent and temporary workspace. So it's very formula based, and it's a discussion and negotiation on a one-on-one basis. We also pay damages for crops if we impact crops or your property to compensate the landowner.

We anticipate construction to last one growing season. That's why we're paying for the damage 14 100 percent year one. We do anticipate it will take at 15 least two seasons to get through restoration and maybe 16 even three. But the real construction will happen year 17 one.

18 And so we're offering and we will compensate 19 landowners right up front 100 percent year one, 20 80 percent year two, 60 percent year three.

So this slide shows -- it's a little bit fuzzy. Has it all been fuzzy? It's clear on my screen. Sorry about that. Does that look better? Well, what's important on this slide is this stack of soil over here, this is where we will place the

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1 topsoil. So as we enter on to the property we will strip 2 the topsoil off the land to isolate and protect it 3 throughout construction. We know that's the most 4 valuable or most important part of your operation because 5 this is what grows your crops.

So we move it off to the side. We protect it. That's the first thing we do. And then also the last thing we do is we put that back onto the fields so we're minimizing the disturbance to that soil along the way.

10 The other important part is the depth of the 11 pipe, which I talked about. And this is a drain tile as 12 an example. If you do have drain tiles, we will have no 13 less than 2 foot of separation between our pipe and that 14 drain tile to give as much distance to minimize 15 interference as possible.

16 That's very site specific. We'll work with each 17 landowner individually to determine where those are at 18 and also to figure out a crossing plan to minimize those 19 impacts.

20 Which brings me to we have developed and are 21 working on a site-specific or global Agricultural 22 Mitigation Plan that will then be delineated into a 23 site-specific agricultural plan for each property that we 24 cross that will spell out how we're going to enter to the 25 property, construct, and then restore that agricultural

1	land.
2	So the reason to do that is to be up front, to
3	negotiate, to also put forward that experts we build
4	pipe. We operate pipe. We're not farmers. So what we
5	want to do is talk to you, the landowners, the farmers.
6	We've hired a couple of experts, a company called
7	Key Agricultural Services and another company called
8	DuraRoot.
9	They're local regional experts in agricultural
10	issues. They're not pipeliners. They're the bridge
11	between us and you to help us come up with the best plan
12	to minimize impacts to your properties and farms. All of
13	that will be presented in our easement documents and part
14	of our negotiation, and that's something we will work on
15	together as we negotiate and get through this easement
16	process.
17	Lastly and not because it's the least
18	important. It's actually the most important. So this is
19	kind of the message we want to leave you with is our
20	pipeline operations and safety.
21	This pipeline will be controlled, reviewed,
22	evaluated, observed. There won't be a minute of any day
23	that goes by that we will not be evaluating and
24	monitoring this pipeline. 24/7, 365 days a year we
25	monitor and operate our pipes. That's done by a couple

of systems, electronic, remote systems. One's called SCADA. We're actually communicating with that pipeline via sensors that tells temperature, flow, pressure that we can communicate and actually see that data as well as operate the valves, to open, close, or operate the pump station.

We have a leak detection system that actually is a model that goes through detailed algorithms that calculate how that pipeline's supposed to be operating and compare to actual conditions. It gives us early indication if there's a leak or issue so we can take action.

We have employees in the field that are evaluating this. A couple of the other things we do is we have aerial patrol. We fly the pipeline every 10 days, weather permitting. Sometimes we can't do it, but most of the time we fly it every 10 days with a fixed wing aircraft no less than 26 times a year.

We participate in the One-Call System. So the call before you dig, I know a lot of you know what that is. It's the 811 number. We respond to those. We come out and mark our pipe to minimize third-party damage. And we educate the public. Every year when we go into operations we will meet with emergency

25 responders. We will meet with the public for those that

are interested where we go over our emergency plans, our operating procedures, where our equipment's located, and talk about those things to make sure that the public's educated on how we operate our pipeline.

5 And the last thing we do is we will develop and 6 issue what's called an Emergency Response Plan, and that 7 plan is required by federal law under Department of 8 Transportation or Pipeline and Hazardous Materials Safety 9 Administration, or PHMSA.

10 This plan is developed. It spells out 11 everything about the operations of the pipe, the safety 12 systems. There are emergency response equipment, 13 techniques, procedures. That's turned in to the Federal 14 Government as well as to the local emergency responders.

15 We train on it. We train the public. We train We drill 16 the emergency responders. We train ourselves. 17 on it. So if something was to happen, we're prepared. 18 This plan will again be given out to the emergency 19 responders and to the Federal Government, and it will be 20 employed on a daily basis should -- not daily meaning --21 those are the techniques we would utilize in the event of 22 an emergency, and we're prepared to protect the public as 23 well as the private property out there.

24 With that, I'm going to sit back down, and 25 myself and our team are here to answer any questions, if

1 you do have them. We encourage them. Again, I would like to thank you for your time this morning, and I 2 3 appreciate the attention. 4 CHAIRMAN NELSON: Thank you for the 5 presentation. We appreciate that. 6 We have scheduled up to three hours for this 7 hearing. I began by taking a few minutes of laying out 8 the process that we're going to be going through. The 9 company has taken some time to explain the project to 10 you. The entirety of the rest of our time is yours. 11 It's time for you to ask questions, make 12 comments, find out the things that you want to know about 13 the project or about the process. 14 A couple of things that I'd just like to remind 15 We've got a couple of individuals with wireless you of. 16 mics. and we'll just have you raise your hand and they'll 17 get a mic. to you and you can speak from where you're 18 at. 19 Again, begin by giving us your name, spelling 20 your name, and in deference to our court reporter, don't 21 talk like an auctioneer. That makes her nervous. 22 The last thing I would say is, again, 1:30 is 23 kind of our hard deadline because we've got to get to 24 another hearing in Sioux Falls. So let's be respectful 25 of everybody. We want to make sure that everybody that's

1 here that wants to speak has time to speak. And so, with that, who wants to be the first 2 commenter or questioner? 3 4 Jay. 5 MR. GILBERTSON: Thank you. 6 Jay Gilbertson, G-I-L-B-E-R-T-S-O-N. I'm with 7 East Dakota Water Development District, and I quess it's 8 a question for the sponsors. 9 At several points as the pipeline moves through 10 Kingsbury, Lake, and Minnehaha and you're undoubtedly 11 going to be crossing areas that those counties have 12 identified and provided protection -- have provided 13 protection under county-issued ground water protection 14 ordinances. 15 And I guess my question is were those -- was 16 that part of the process in identifying places to cross 17 or places to route the pipeline? 18 MR. MAHMOUD: Thank you for that question. And 19 I forgot to mention -- and I'll answer your question --20 if anyone has any questions, detailed questions about the 21 property that we can't specifically answer because we won't know every detail, we have some maps in the back of 22 23 the room that after the meeting we have some right-of-way 24 agents that can help you isolate and look at those 25 individually. So I apologize for not mentioning it

earlier. 1 2 Specifically to the water protection areas, absolutely. Those were taken into consideration. 3 4 Several of our reroutes that we have actually are for 5 that exact issue, to move around those water protection 6 zones. 7 So I'm asking Monica, our environmental 8 specialist. 9 At this point we're not within any water 10 protection zones with the pipe. We've been able to move 11 outside of those. 12 MR. JOHNSON: Good morning. 13 My name is Charles Johnson, C-H-A-R-L-E-S, 14 J-O-H-N-S-O-N. I'm a farmer from southern Lake County, 15 Orland Township. 16 I have three or four major concerns, and I guess 17 I would like to address them more closely to the 18 Commission itself. One is we're taking the word of a 19 company that's an LLC as far as what's going to be done 20 here in the next several years or years to come. 21 Actually to put money behind what they say or 22 what their words are, I would encourage the PUC and the 2.3 State Legislature to consider major bonding for this 24 project. I don't think that we have to -- in this time 25 and place of the world we can be pro business by asking

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1 that we have indemnity up front rather than having to go 2 through litigation if there is a problem. We've seen in Montana -- here just last weekend 3 4 in Glendive, Montana, that accidents do happen. Mishaps 5 do happen. And I don't think that the city or those 6 landowners or those residents have got to go through 7 litigation to find remedies. 8 There should be bonding up front paid for by the 9 company. You know, if you play poker, you've got to ante 10 up. And I really think that we need to have bonding in 11 this state for this pipeline. 12 Secondly, at some point this will be old technology, whether it be in 20 years or 200. And 13 14 there's going to be a major amount of steel 4 feet under 15 the ground for all of these landowners and operators. 16 Where is the money or the finances to do decommissioning 17 of this project? And, again, I would encourage that 18 there be bonding in place for that project. 19 Thirdly, whenever I rent land -- as a farm 20 operator I do -- I pay rent every year for the privilege 21 of obtaining or at least the opportunity to make profit 22 on a piece of land. I don't think it's enough for a 2.3 company to enter onto a landowner's property, pay a 24 one-time permanent easement, and then make plenty of 25 profits at the benefit of that landowner or that

operator.

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2	I really think that the Legislature and the PUC
3	should encourage that royalty payments be made on an
4	annual basis, on a continual basis, to the landowner and
5	to the operators of that land where the pipeline
6	crosses.
7	A fourth concern I have is more parochial. On
8	the tract of land where it's going to cross where I
9	operate my brother and I operate 2,400 acres of
10	organic land in southern Lake County. The tract that
11	they're going to be crossing on our property contains
12	multiple tile lines, much of it patterned tile, which
13	means about every 50 feet to 100 feet there's four-inch
14	perforated tile.
15	I haven't studied it closely. I don't exactly
16	know where the line is going to come across the property.
17	But there's a potential of probably severing anywheres
18	from 30 to 50 tile lines anywheres from 4 inches to
19	8 inches wide in that half-mile.
20	Now I'm enough of a farmer that I know over the
21	years that soil settles if you trench it. I also know
22	that a lot of water districts like Kingbrook Rural Water
23	are finding resistance from operators that have existing
24	tile to try to put their own pipelines.
25	But soil settles over years, and most of the

1 field tile or drain tile operates on a gravity system. And it's maybe only a few inches per thousand feet. And 2 3 what happens to all of that tile line? Even if it's 4 mended, as the soil settles it's going to crink those 5 tile lines down and make that tile lines inoperable. All 6 to the detriment of the operator and the landowner. 7 Secondly, that's perforated tile in most cases. 8 That tile line is designed to take away liquids, which in 9 most case water, restoring the water table to the land. 10 What we've done is we've placed a potential for a hazard 11 material to leak and to be within a few feet of 12 perforated tile, which then can carry that hazardous 13 material miles down the road in a quick hurry to rivers, 14 streams, creeks, wherever that tile is going to drain 15 into. 16 So it's not going to be a site-specific problem anymore. It's a problem that could be carried downstream 17 18 within a matter of hours, affecting the water of different residents and people. 19 20 So those are four major concerns I have. And I 21 really think that if we're going to operate this pipeline 22 in this state, we need to make it right up front in a 23 very businessman-like sense to the operators and the 24 owners of farmland. 25

They need to be compensated. They need to be

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1 assured that there's protection with the money behind 2 this operation in the bank specifically. 3 I also want to note -- and maybe I'll be 4 corrected in form, but I understand that the permit 5 Application is with Dakota Access, LLC, which is a 6 subsidiary of Energy Transfer Partners. 7 LLC is a limited liability corporation. So, as 8 I understand it, if there is a spill, or if there is 9 financial problems, the responsibility will be limited to 10 just Dakota Access, LLC. And what is the assets and the 11 financial resources of Dakota Access, LLC? Is it just steel four feet buried below the 12 ground when the time comes? Is Energy Transfer Partners 13 14 going to be on the line from a litigation standpoint to 15 provide responsibility to the pipeline and to the owners 16 and operators of that land? 17 So I pose some questions here. I'm directing my 18 eye attention to the Commission because you're, in fact, 19 the steward of our resources here in the state. You are 20 the stewards of the people who live on this land and live 21 and work here, and I would really hope that you take 22 responsibility to protect us and to protect our resources 23 and to address these issues of what I consider from a very businesslike type atmosphere. 24 25 So thank you.

1 CHAIRMAN NELSON: Thank you. You've asked some 2 good questions. I'm going to turn to the company first because 3 4 some of these questions I've heard answered by the 5 company in our two previous meetings. And then I've got 6 some comments that I want to make on behalf of the Commission. 7 8 MR. MAHMOUD: Okay. Well, thank you. There's 9 no way I will get all of that, by the way. 10 You know, overall just from a big picture 11 standpoint, if we all take a step back and say how are we going to get crude oil from point A to point B to sustain 12 13 our livelihood in a carbon-based society, that's what 14 we're up against here. 15 So anything we do -- and I'm not trying to dodge 16 a bullet here, but when we do things that are not 17 conducive to facilitating that goal and we add burdens 18 that lead to the -- it becoming noneconomical, we all suffer. 19 20 So as we would do certain things that may sound 21 good in theory but then ultimately discourage developers 22 from developing and putting in pipelines and exploring 23 for oil, it hurts every one of us. You, me, your family 24 members, your neighbors, we all suffer from higher fuel 25 prices.

We're all lucky right now. We have less than \$2 gasoline. Let's be thankful for that and then plan for the future to ensure we have a sustainable society that's based upon carbon, if you like it or not, that we have to live with and find resources to provide that reliable supply as opposed to unreliable imports from foreign sources.

8 I'm just going to kind of get that out there. 9 Because we are very much so proponents of energy 10 independence of this country and doing that in an 11 economical manner.

When we talk about bonding, that's not something that normally occurs. We're not subject to bonds on any of our pipelines from 71,000 miles to bonding to a state. We're required -- there's a lot of laws out there, both from a state perspective that talk about liability.

A limited liability corporation does not limit your liability when it comes to a spill when it's specifically on oil, when it's being transported. That's a misnomer. It's not a true statement.

21 We are liable from a corporate perspective. 22 Dakota Access is a pipeline company, an LLC that was 23 formed as a single business unit to do one thing: To 24 contain and isolate the business practices of that unit 25 from a management perspective. It's a joint venture

1 between Energy Transfer Partners and Phillips 66. 2 So it's just a mechanism to do business under 3 that makes and facilitates an easier process to do that 4 business. It's not to dodge the bullet or to limit 5 liability. Because we are on the hook from a liability 6 standpoint. We don't escape a single responsibility by 7 having LLC after the name. 8 A lot of you probably have LLCs after the name 9 of your farm, and you are responsible as that landowner 10 and owner of that equipment and those operations for what 11 your actions are, just like we are. It's the same 12 structure, same rules apply. 13 When we talk about -- and we'll talk about 14 bonding a little bit more. We are required, as the 15 Commission will point out, to post road bonds to ensure 16 that we leave the roads in the same condition as we 17 utilize them. I know that wasn't a specific question, 18 but that's something that is part of the bonding to 19 ensure we do a good job when we leave the neighborhoods 20 as we found them. 21 We are good stewards to the environment. We are 22 good stewards to the landowners. If we do something, we 23 absolutely step up and take care of that. We have the 2.4 financial resources. We're a multibillion dollar 25 company. We have not only the financial resources of our

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1 overall organization, we also have insurance. There are also federal programs that we pay into 2 3 as a transporter of crude oil. We pay 18 cents per 4 barrel, by the way, into a federal fund should we not be 5 able to step up and take care of our business in a 6 professional manner or a manner conducive to whatever the 7 environmental agencies want us to in a spill situation. 8 They will take over. I promise you. The EPA or 9 one form of the government will take over that clean up. 10 We are then responsible for and have to repay the 11 government for any expenses that they incur or the public 12 incurs. 13 So we are on the hook, have the liability, and 14 are responsible for anything we do. The landowner does 15 not carry that burden. The landowner never carries that 16 burden from now and forever. 17 If we abandoned that pipeline, we clean it. We 18 remove all the hydrocarbons. We purge it. And then we 19 put some type of inert material, typically nitrogen, into 20 that pipeline to make sure it's not a hazard to the 21 landowner. 22 Crossings where we have a road or we have a 23 river crossing we typically will do what's called 24 grouting of that pipeline. We'll refill the pipeline 25 with some type of grout so if it ever does collapse --

1 because the steel will actually decay over time. 2 Hundreds of years, but in those situations we will do 3 those things. 4 I'm trying to remember what else was asked. 5 CHAIRMAN NELSON: The last question dealt with 6 the tile lines and how you can ensure that those tile 7 lines are going to maintain their proper elevation and 8 angle as soil settles. 9 MR. MAHMOUD: Great. Thank you very much. 10 We do have -- as part of our Agricultural 11 Mitigation Plan that we are working with the landowners, 12 we do have a plan to cross the tiles. We absolutely 13 understand that when we go through there we disturb the 14 soil, we put it back, that there probably will be some 15 settling over time. 16 The farm equipment that you utilize today is as 17 heavy or heavier than the equipment we will employ on 18 this pipeline. The combines are giant. They're as big 19 or bigger than equipment we use. So you're already 20 putting that downward pressure onto those tile lines that 21 we would exert onto those same tile lines. 22 When we disturb it, though, if we do have 23 sluffing or sagging or impacts, we absolutely will come 24 back in and fix those. We put them back. We repair 25 them. We'll strip back outside the right of way, if

1 necessary, to make sure that we repair that tile line 2 such that it does flow. We'll test that tile line. And 3 then if we have long-term impact, we'll come back and fix 4 it.

5 And that's where that relationship between 6 landowner and company come into play. We don't leave the 7 landowner hanging out there with a messed up tile system 8 in their field. If we disturb it, we're going to fix it.

9 I can tell you I've had this conversation with 10 our CEO of our company and explained to him -- because he 11 didn't know what a tile line was. That's a corporate 12 commitment and something that we will absolutely stand 13 behind long term.

And I think the last thing that was asked was talking about royalty payments. That's not very customary in a pipeline. I don't know anybody that pays a royalty payment, except maybe on a tribal land. That's a sovereign nation.

In the United States and South Dakota easements are paid on a one-time basis. When we start talking about the legality of that and why is that such, I can't give you all the legal remedies of why, but it is on a one-time basis. And that's how we propose to compensate the landowners as we move forward.

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CHAIRMAN NELSON: Thank you. I'd just like to

1 add a couple of comments from the Commission's 2 perspective. Mr. Johnson mentioned bond several times. 3 State statute and state law is what guides how 4 we have to operate as we work through this docket 5 Application. State statute gives us specific authorities 6 to require bonds for remediation of roads, should the 7 company fail to do that properly. 8 In both the Keystone and Keystone XL Pipeline 9 permits that was one of the conditions. We required the 10 companies to post a bond, and then at such point as the 11 local governing bodies assured us that the roads had been 12 properly repaired, then those bonds were released. 13 The flip side of that is the Legislature has not 14 given us authority to require bonds for the operation or 15 the operational period of the pipeline. And Mr. Johnson 16 correctly mentioned several times, you know, the 17 Legislature should look at. 18 Well, whether they've looked at it or not, I 19 don't know, but they've not given us the authority at 20 this point to require that type of bonding. 21 Similarly, dealing with an easement versus an 22 annual royalty, the Legislature has not passed a law 23 saying in South Dakota it would be an annual -- a 24 requirement for an annual payment as opposed to an 25 easement. At this point that's something that is

1 contractual, a relationship between the company and the 2 individual landowners as to how that will take place. And so a couple of the issues that he talked 3 4 about certainly are within the Legislature's purview. 5 Whether they will make changes that will move in the 6 direction Mr. Johnson's asking, that's up to the 7 Legislature. 8 I do want to comment on the tile lines. And I'm 9 an agy. I don't have tile lines on my property, but I'm 10 an agy and I'm very sensitive to that. And that's 11 something that we will definitely be looking at and 12 asking some additional questions about. So I appreciate 13 that. 14 Who's next? 15 MR. WALKER: My name is Craig Walker. 16 C-R-A-I-G. Walker, W-A-L-K-E-R. I am from southern 17 Lake County, also Orland Township. 18 Listened to the proposal and have talked to several individuals who have indicated that in 19 20 Miner County this is -- the project that went through 21 there a few years ago was done very professionally. We 22 assume that the same would be done in this case. 23 But I do have a question in regards to 24 compensation. Commissioner Nelson just indicated that 25 that's an issue between myself, the landowner and the

1 company. You've laid out your protocol for establishing 2 that. And I understand that, but it is a negotiated 3 situation from my perspective. 4 And I did some quick math, and I quess I'd like 5 you to please speak to my calculation so I can go home 6 and tell my wife that I did the best I could. Okay. 7 So I anticipate that -- I've had an offer made 8 to me. The staff that did that were very professional in 9 making that presentation. And what it kind of came down 10 to was I'll be getting approximately \$25 per foot. 11 During your calculator presentation you indicated that 47 million dollars would be allocated to 12 13 the State of South Dakota. If I take that to a per foot 14 basis, it comes out to approximately \$32 per foot. So I 15 wasn't too far off in this deal. 16 Ultimately, based upon information I read in our 17 local newspaper and restated here, there will be 18 approximately half a million barrels a day of crude 19 coming through the pipeline. 20 I did some research and found that the cost of 21 moving a barrel of crude right now is approximately 22 \$8.44 per barrel to go from western North Dakota to 23 southern Illinois. I'd like to find out if that is 24 approximate correct. And then the other thing I need to 25 find out from you is what is the approximate cost that

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1 you anticipate of moving a barrel of crude? 2 Now I took a wild guess, and I'm assuming that 3 you'll be able to do it for a lot cheaper than what rail 4 or surface transportation will be able to do. And so I'm 5 assuming, right, wrong or indifferent, that somebody's 6 going to make about a \$4 profit. 7 On the \$4 profit on a half a million barrels a 8 day times a year's time is 720 million dollars. The cost 9 that you're going to be paying and I estimate to all the 10 landowners up along the 1,130 mile-pipeline or 11 approximate 6 million feet would be about 360 million 12 dollars. 13 As I look at that, sir, 360 million dollars 14 divided by a 720 million dollar potential profit in about 15 six months all the landowners should be satisfied and 16 that's -- that's a good deal for your stockholders, but 17 I'm not sure that that's enough compensation from my 18 perspective. 19 And so that's one of the reasons I came here 20 today is to say, you know, how sharp is your pencil? I'm 21 a businessman and every day I have to deal with 22 individuals and they say you better sharpen your pencil 2.3 or I'm not going to do business with you. 24 Now I also recognize in visiting with my local 25 state legislator he said, Craig -- I asked him to do some

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1 help and research, and he said this is something that you 2 can't stop so I don't intend to stand at the fence and 3 stop. But I do intend to demand that we sit down and 4 negotiate perhaps a little harder on compensation. 5 The other area of concern is if it would come to 6 litigation, where is that litigated at? Is that 7 litigated in the State of South Dakota or in -- at the 8 company headquarters potentially in Texas? 9 And then the final question I had to go along 10 with Mr. Johnson's question is dealing with tile. And I 11 actually will have to direct this question a little bit 12 more towards my local County Commissioners. 13 Currently, I don't have a lot of tile in place, 14 but I also might want to get that done or at least 15 address ahead of time or in conjunction with this tile 16 coming in. And so I guess I'll want to find out 17 specifically if there are some allowances and tolerances 18 to address tiling in the pipeline area ahead of the 19 construction phase of this project. 20 I think that's all I have. Thank you for your 21 time. 22 MR. MAHMOUD: Okay. I was going to say you're 2.3 going to have to take a break and let me catch up. 24 Great questions. Thank you. You've obviously 25 put a lot of time and thought and articulated your

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1	questions very well. I'm going to start in reverse
2	because I think I can remember best that way.
3	On the tile lines, absolutely. If you have
4	and that's a tough one to commit to, but I'll tell you if
5	you have plans for your tile lines where you're working
6	with the ag commission or you're working with a
7	contractor and you have a plan that's laid out, if you'll
8	share that with us, we can make those accommodations
9	now.
10	Once we construct, however, we cannot you can
11	still put a tile line in. We just can't guarantee 2 foot
12	of separation. But crossing the pipe with the tile line
13	above or below, that's not a big deal for us. So we will
14	definitely work with you there, and if you'll give us
15	your plans, we'll try to work with you to accommodate it
16	now.
17	Going backwards, as far as the compensation and
18	profitability of the company, I can't answer that. I
19	mean, even if I could, I mean, that would be information
20	that would be proprietary that would have to be
21	disclosed and the FCC, and I can't do it. I will tell
22	you if we make that type of profit, we'll be very happy.
23	I don't think so.
24	But at the same time you're right. I mean, this
25	is we are risking 3.8 billion dollars of our capital

to build this pipeline and taking the risk of building it and operating it, all the liabilities that are associated with that. So it's multibillions of dollars that are at stake here.

As a businessman, you understand profitability, and you certainly would expect a return on your investment. And that's what we're expecting. I don't know what that ultimate dollar is going to be, but if we're investing that kind of money, we certainly expect a profit. We're not here to take advantage of anybody.

Your calculations are pretty close. \$25 a foot is about right as an offer. That's obviously negotiable, depending on your specific property. Our right-of-way guys are here. Our head of right of way is sitting here with me. And after the meeting we can certainly talk. It's a starting point where we can negotiate in good faith to come up with what that value is.

18 Everybody's property is different. Values are 19 different on a per property basis because you may have 20 drain tiles in your field that improve your production 21 versus your neighbor that does not. And you may have 22 other improvements that your neighbor may not. So each 23 value is different, and that's why we do an independent 24 appraisal or evaluation on a per property basis, and we 25 talk about it individually with the landowner.

1 So we would be more than happy to continue those discussions and hopefully can reach an agreeable 2 deal. 3 4 And then litigation. Thank you. Litigation 5 would be done. If we had to go to a condemnation, and I 6 hope we don't, our company prides itself in not having to 7 go to litigation or not having to rely upon eminent 8 domain. 9 I can tell you personally the projects that I've 10 been in charge of, and I've run all of our big projects 11 in our company -- anything that has a B for billion dollars is something that falls under my control, and 12 13 over 2,000 miles that we've put in over the past four 14 years have not condemned one individual. 15 So we are a very good company to work with. We 16 pride ourselves in negotiating in good faith. 17 We will respect everybody in this room and 18 everybody that's not in this room to reach a fair deal. 19 If we can afford it, we will do it. I give you that 20 promise. 21 If we do have to get there, which I hope we 22 don't, but if we do, that will be done here in the State 23 of South Dakota. 2.4 CHAIRMAN NELSON: Other questions or comments? 25 MR. SNYDER: Hello.

1 MY name is Kelly Snyder K-E-L-L-Y, S-N-Y-D-E-R. 2 What's in it -- what do you mix with it to make it flow? 3 MR. MAHMOUD: I'm sorry. We have this blower 4 that's making it really hard for us to hear. Can you say 5 it one more time louder. 6 MR. SNYDER: What do you mix with it to make it 7 flow through the pipeline? 8 MR. MAHMOUD: Okay. Typically, it's just the 9 crude oil. And sometimes we'll add what's called a 10 drag-reducing agent to actually reduce or to make the 11 crude oil less viscous so it flows easier. 12 And, Chuck, do you want to expand on that? 13 MR. FREY: Yes. The Bakken crude oil generally 14 has the consistency of -- diesel fuel would be kind of 15 what you can think of. So there's not anything we need 16 to add to it to make it flow. As Joey mentioned, we will 17 sometimes add a drag-reducing agent to reduce the 18 friction loss in the pipeline. 19 But these drag-reducing agents we're talking 20 about parts per million injection rates so it's a very, 21 very small quantity that goes into the materials just to 22 help it flow a little easier. 23 MR. SNYDER: Thank you. 24 MR. HOYER: My name is Dale Hoyer. D-A-L-E, 25 H-O-Y-E-R. And I'm concerned.

1 You said you just picked up the pipeline path -the pipeline, where it would go to where you wanted it to 2 go. I would question why it -- just looking at the map 3 4 you have presented, but the map shows that you cross a 5 reservoir in North Dakota with the pipeline. You cross 6 one in South Dakota, Oahe Reservoir. I don't know how 7 you do that, but the water quality impact is very 8 important. 9 It's important. A lot of wells come in this 10 I know you don't monitor the line 100 percent of ground. 11 the time unless you're concerned about leaks. So we also 12 need to realize that you need to select a route that is 13 less risk free. 14 What I have for information and what's done in 15 my area, your environmental and economic impact was not 16 considered. It shows no evidence of doing the least 17 impact. 18 If you change that -- can you consider on an 19 individual basis that that impact would be changed? Ιn 20 my case, it goes right through my yard, the one you 21 marked out, and it goes through sewer lines, water lines, 22 electrical lines, all underground. And if it lines up 23 correctly, it's going to destroy also three tile lines. 24 And you can casually put it back together, but 25 the gentleman was very right. You've got to have it

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1 right the first time or it doesn't work. You go back and 2 fix it up, you've probably destroyed more. In the 3 settling you'd have more crop loss, that you obviously 4 have to go to the field, the spot where the tile is. 5 But you also -- varying soil compaction with the 6 type of soil you're doing. So you can't set up a 7 standard for that either. 8 The third thing we have is many farmers are 9 doing this. We talk about how it's going to be the same 10 as machinery. We go -- in compaction on our farm we go 11 over the soil as little as possible, field track it, and 12 go over it rapidly. We don't sit in one spot, dig 13 holes. When we do that you've got compaction that lasts 14 10 years. 15 So that's not even mentioned compensating. 16 You're talking about 100 percent the first year and I'm 17 supposing you're going on a rent basis but you're going 18 on 80 percent and then 60 percent. 19 That line goes diagonal through every field. 20 You'll create, the first year, diagonal lines. For

headlands that's wasted crop. For turn lanes that's wasted crop. You have to plant more headlands because you cannot get the turn done with the machinery under a normal straight angle. So those things haven't been considered.

1 In my area -- and I've done a 10-mile survey of the stretch -- that line could have been moved 2 3 three-quarters of a mile west and not impacted anything. 4 Instead, it's going through farmsteads, through shelter 5 belts. That's not being environmentally friendly at all. 6 Now I don't know how negotiable the line is, but 7 you look at your map on page -- I believe it's page 6, 8 Miner County. Why did you make a jog on Beadle County 9 northeast of Huron? I think that would be the center of 10 Beadle County, I believe -- well, it's hard to read. 11 It's the name of the county, but Huron is in about the 12 central part of that. 13 But there was no reason -- either line, if you 14 took a straight line down from where you started it, you 15 took a 6-, 7-, 8-mile jog to the east, went through the 16 good farmland in South Dakota, and came back at the 17 Sioux Falls point so that if you drew a line straight as 18 you said you did, you would have come through the 19 northwest corner of Miner County instead of the 20 northeast. That's about where the variation is. 21 I just put a ruler on there today. That doesn't 22 The environmental impact the further you go make sense. 23 east to agriculture is tremendous. The crop ratio is 24 probably double yield as you go east of Miner County. 25 West it would be in the 50 percent or less range. That's

1 yield production.

2	Now I don't know how you change it, but just
3	quickly if you took a line from the star on your page 5
4	and went straight down to your goal, you would have been
5	moving that line continually over and it would have been
6	shorter in the long run than you do it as it is, with no
7	reservoirs to go through, over, or under, whatever you
8	do.
9	And this may be to the PUC. The wisdom of
10	putting that money and the crude into Houston kind of
11	escapes me when we want to use that money right here in
12	South Dakota and surrounding agricultural production
13	areas, Iowa, Minnesota, and so on. North Dakota, eastern
14	also. And into Nebraska and Kansas.
15	That's where a lot of that will get used. It
16	has to be sometimes we're in short supply, the bid
17	goes up. Why put it into what I should I say marked?
18	It's discussed in politics. One of the marked terrorist
19	areas to hit if we have that type of impact in the
20	United States. Well, we've had the Twin Towers so we
21	know we have that impact.
22	But if you spread that out, it wouldn't impact
23	our production near as much. I'm wondering how the
24	PUC if there is any research into an alternate source
25	of refinement.

This looks like it would be a wise program in the future. And we don't know what that future is, but we're talking 20, 30 years on this pipeline. So something to think about. That's something to think about where the wealth goes.

6 The wealth of developing our own resources in 7 our own given area where it is consumed is a savings 8 beyond anything that any oil cartel will ever give you. 9 And talking about -- if you're talking oil money, you're 10 talking Houston, Texas and the surrounding area.

11 So you have a large economic cluster that are 12 benefiting from this. That was raised here a little 13 while ago, but that's -- that is something that is given 14 to -- they wouldn't be up here trying to build a pipeline 15 if they didn't know where it was going to go, and they 16 know that they can export crude any place -- sorry. They 17 can export refined oil any place in the world.

And you go down there and bring it back up here you're going to always pay the oil price. It's something to think about.

21 Well, I've taken long enough, but I'll go ahead 22 with you.

23 CHAIRMAN NELSON: I'd like to ask just one very 24 specific follow-up question.

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Very early in your comments you said the

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1 pipeline was slated to go right through your yard. Can 2 you expand on that? 3 How close to your house? How close to a barn? 4 Are we talking about going through a feedlot? Can you 5 give me just a picture of that? 6 MR. HOYER: Certainly. It's an interesting 7 process that's been going on. And it makes it sound like 8 they're all up front and concerned about you. 9 I caught a pickup going around the roads and the 10 neighborhood and he had some instruments in it and I 11 asked stopped and asked him what he was doing. This was 12 last summer. Probably late June or early July. And he 13 says oh, I'm just looking at roads for the county. And I 14 said --15 CHAIRMAN NELSON: If I could just stop, I'd like 16 a specific answer to my question. How close is this 17 slated to your house, your barn, your feedlot? 18 MR. HOYER: Well, that's what I'm getting to. 19 This was the initial survey by this company. I found out 20 later. Okay. No -- in secret. When they came and drove 21 stakes about two months later that lined right up to go 22 through -- I took the stakes and took all three stakes, 23 lined them up and took them out a mile and a half out the 24 other way, and that went between my house and my 25 workshop, which they are approximately 40 feet apart.

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1 It goes through my new shelter belt that was 2 20 years -- planted 20 years ago. It cuts all the communication, phone lines, everything between myself, 3 the house, in other words, and the shop where I do work 4 and do business. And I still farm so I'm getting 5 6 messages in and out all the time. 7 And I have electric lines and propane gas to 8 heat my house going through there. And I have the sewer 9 going out of the house. It looks like it hit the septic 10 tank. It's just unbelievable that they even put a stake 11 in there. So nobody cared, obviously. That pretty much 12 covers the question because I did the survey for that 13 very same reason. My own survey. 14 CHAIRMAN NELSON: Thank you. If I could get the 15 company to respond, obviously there were some questions 16 regarding the overall routing in this area, starting up 17 in Beadle County, the jog. 18 I'm particularly interested in what he's just 19 said about this going between his house and his shop. 20 Please talk to me about that. 21 MR. MAHMOUD: Sure. I think I -- as I mentioned 22 earlier in the presentation, when we route the

23 pipeline -- and you're right. We started with a straight 24 line -- the thing that we look at is we take all the 25 constraints into consideration, and we balance those

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1 out.

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2	And I know that not everybody likes to hear
3	that, but when we move the pipe from one landowner to the
4	next that's what's called transference of impacts. And
5	so that becomes an arbitrary decision to move it from one
6	person to the other, and that's not something we do.
7	And I know it doesn't sound fair to the person
8	that the pipe landed on their property. But there's a
9	reason that led us to that conclusion. And that was
10	purely based on technical attributes to minimize the
11	impacts to the most people, to the most resources and
12	stakeholders involved, and it may or may not result in
13	the best route for you as an individual but it does for
14	the greater population or stakeholders along the route.
15	As far as this gentleman's property, I can't
16	tell you, sir, exactly. I don't know where you live, but
17	I will tell you there's not a single place along this
18	pipe where we are within 40 feet of a house. I will tell
19	you that as a fact.
20	So I don't know if we've surveyed on your
21	property or not. It doesn't sound like we have. So if
22	we could, I think the best solution would be for us to
23	meet with you to survey on your property. If there is a
24	minor route adjustment, we can do those.
25	But I know we're not within 40 foot of any

1 house. I know that for a fact. We're not within 2 150 foot of any house along this pipe. CHAIRMAN NELSON: Well, let me ask a very 3 4 specific question not only related to what he's related 5 but to anyone. I mean, are you going through people's 6 farmyards? 7 MR. MAHMOUD: I can't answer that 100 percent, 8 but I seriously doubt it. There could be --9 CHAIRMAN NELSON: I will tell you that's an 10 answer that I will need to know as we move through this 11 process. 12 MR. MAHMOUD: Sure. And it could be that 13 somebody's farmyard could be 5 acres or 10 acres or 14 20 acres. So I'm not going to try to -- I don't know. 15 So we'll get you the right answer. 16 CHAIRMAN NELSON: Thank you. 17 Other questions? 18 MR. HOYER: You mentioned that you -- either one 19 farmer or another farmer. I said in this survey that I 20 did there would be 9 miles out away from me, less than a 21 mile, there would be no farms. And you're going through 22 farmland where you go next to, through, or under shelter 23 belts, whatever you do, through the aesthetic lines of 2.4 tree belts further down the road. 25 You don't need to hit any of them if you're

1 concerned, like you said. And that would be a 9-mile 2 stretch you wouldn't have to talk to anybody as far as 3 their yard is concerned. So this is not true what you're 4 saying. 5 CHAIRMAN NELSON: Other questions or comments? 6 MR. SEAMANS: My name is Paul, P-A-U-L, Seamans, S-E-A-M-A-N-S. 7 8 This question is for you. You talk about 9 bonding will clean up the spill -- the federal U.S. 10 liability spill trust fund or something. But after it's 11 cleaned up how do you make the farmer or the rancher 12 whole? 13 Suppose you fill my well up with oil and then 14 you clean it out and then I got a well that's no good for 15 drinking anymore? Would your company be willing to pay 16 into a spill trust fund for South Dakotans that will more 17 or less make them whole if there is a spill? 18 Because it could ruin your water, could -- like 19 happened in North Dakota. It could ruin your soil. 20 Would you be willing to pay into a South Dakota spill 21 trust fund? 22 MR. MAHMOUD: Thank you for the question. And 2.3 we already do. 2.4 When we transport on this pipe we pay into a 25 fund that's managed by the Federal Government. So it

does provide that protection. If we don't step up and we 1 provide for that remediation, it does. 2 I know you're shaking your head, but that's what 3 4 it was established for. 5 So if we did have a long-term impact to your 6 property, you actually could make a claim to that fund to 7 get compensated for that. They would come back after us. 8 So the government actually -- that's one program that 9 they do actually protect the citizens that we contribute 10 to today. 8 cents per barrel goes into that. 11 As far as if we did have an impact to your 12 property or to anybody's property, we 100 percent are 13 liable for those impacts when it happens or after it 14 happens. If we have residual impacts and if we impacted 15 your water supply, we would provide you an alternate 16 water supply until that water supply was safe or cleaned 17 up for you to consume or utilize again. 18 That's part of the liability that we take or 19 the risk that we take by being an operator of this 20 pipeline. 21 MR. SEAMANS: So you would not pay into a spill trust fund? 22 23 MR. MAHMOUD: Well, one, there's not one that 24 I'm aware of. And if it's something that was required by 25 law -- and I'm not trying to dodge that, but we have to

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1 have certain ways that we conduct our business, and if it 2 was a requirement, we would. And, like I said, we already do pay that 8 cents 3 4 per barrel fund today for the current pipes that we 5 transport on, and we will for this one. 6 MR. SEAMANS: I have not been aware that this 7 fund would make a rancher or a farmer whole yet. So I'll 8 check into that. It's a new one to me. 9 MR. MAHMOUD: I'll tell you because I live on 10 the Gulf Coast, and when the big spill happened out in 11 the Gulf of Mexico they set up funds and they set up 12 claim centers for people to file claims that the 13 government actually managed and then distributed the 14 funds against those claims. 15 So, I mean, those things do happen. I know you 16 don't have experience up here because there's not as 17 much production. But we've seen that. We weren't part 18 of it, but I see it just like everybody else does in the 19 media, and those are the messages that are portrayed out 20 there. 21 MR. SEAMANS: So you're saying if I were to be 22 made whole again, it would come out of that 8 cents a 23 barrel spill trust fund? 2.4 MR. MAHMOUD: That's if we don't step up and 25 take care of it ourselves. So that's in the event we do

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1 not live up to our obligation. And then the government comes after us. So you as a landowner would not have to. 2 Of course, you could. Nobody's taking away your 3 4 rights. But that is a mechanism that you're protected by 5 federal programs that exist today. 6 MR. SEAMANS: Thank you. 7 MR. PEDERSEN: Scott, S-C-O-T-T, Pedersen, 8 P-E-D-E-R-S-E-N. And I'm with Lake County. 9 Joey, when was the last spill that you had, and 10 why can't those people be a go-to to find out how you 11 handled the event if you did have an issue so there's 12 some, hey, we did have a problem, because obviously 13 you've had problems, and you can prove to these people 14 that what you're saying is true. 15 Because sometimes, I'm in sales, they don't 16 believe me, but they may believe one of my customers. 17 So is there some examples that you could give of spills 18 that you had and when you were done you had satisfied 19 people? 20 Secondly, when I look at this you talk about 21 13 million dollars per year in taxes. So as a County 22 Commissioner is it fair that I take 274 miles, you divide 23 it into 13 million dollars and say that that's going to allocate about \$47,445 per mile? 24 25 And, thirdly, how many miles of pipeline can you

1 do a day?

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2	MR. MAHMOUD: I can answer all three of those.
3	First of all, we had spills. I would never say
4	that we didn't. Our last spill was in northwest
5	Louisiana. I can't remember the exact amount that was
6	spilled. And that was actually not too long ago.
7	As far as satisfied customers, I couldn't give
8	you these people's names, but if you look at our record,
9	it's all public. All of our safety performance and our
10	operating performance is very public. It's all recorded
11	to the Department of Transportation. They keep those
12	statistics out there.
13	When we have our Emergency Response Plan
14	prepared it's not prepared yet. We're not going into
15	operation for a year or more. Actually for two years
16	almost. Those plans will be in place, and they will
17	detail every bit about how we're going to operate.
18	And it's not a secret. We will issue those
19	plans. They're public plans. It's just we don't have
20	them today. So I don't want to tell you something that's
21	not true.
22	But if you look up, you can do a search. One of
23	our affiliates called Sunoco Logistics, who we own,
24	that's where the spill was. It's public data.
25	You need me to speak up?

1 UNIDENTIFIED SPEAKER: Repeat that spill you 2 just said. MR. MAHMOUD: Where our spill was? 3 We own an 4 affiliated company, just like Dakota Access, called 5 Sunoco Logistics, where we had a spill in northwest 6 Louisiana. So, I mean, that's public record. It's out 7 there. You can see how we responded. You can look it 8 up. 9 I'll tell you, if you haven't heard of it, I 10 would be very surprised because we took care of our 11 business and cleaned it up in a professional manner. 12 That's how we operate. We don't dodge the bullet. 13 As these pipelines have operated over the years. 14 Social media has made spills much more apparent to 15 everybody in the United States. And that's probably a 16 good thing. So they are rare. Pipelines are the safest 17 and most efficient means of transportation in this 18 country. 19 If you look at the statistics again by the 20 Department of Transportation, they're the ones that track 21 all of this stuff. It's very clear where the safety --22 who has the safest record. And it's just pure movement 2.3 of product over miles of pipe. And statistically there's just nothing better or a better means to 24 25 transport this.

1 We will build about, per spread -- so we will have somewhere around 11 to 13 spreads on this project. 2 3 Each one of those construction spreads we'll probably 4 install about a mile a day if we're lucky, depending on weather. So we'll install somewhere between just say 5 6 10 and 15 miles a day along this pipe. That's across the 7 whole thing. 8 In the State of South Dakota that's probably 2 9 to 4 miles a day, if that answers the second part of your 10 question. 11 Oh, the taxes, how they're allocated. That's a 12 great question and not a very good answer, by the way. 13 So we provide the value of the asset to the state tax 14 office where that value is assessed -- and it's not a 15 total value. It's the value of what's taxable. 16 That's --17 The taxing authority then levies their tax. We 18 pay it to the State. Our estimate is calculated on the 19 miles of pipe in each county based on the tax rate. We 20 that to the State and then the State distributes that 21 back to the counties or townships. We have no control 22 over that because we pay directly to the State. 23 How it gets back to you, I cannot answer. But 24 that's how we do the tax. And the 13 million dollars is 25 year one taxes. So year one means that's the assessed

1 value. Just like a tractor depreciates over time, this 2 pipeline will depreciate over time. So year one is the most value that it has is 13 million bucks. Year two 3 4 will be a little bit less, year three a little bit less, so forth and so on as the value of that asset depreciates 5 6 over time. 7 I hope that answers your questions. 8 MR. SEAMANS: It's my understanding that the 9 construction costs and the assessment valuation are 10 considerably different. 11 MR. MAHMOUD: That's correct. So in South Dakota there's also what's called a 12 13 contractor's excise tax. So we pay the value of the 14 asset. So we're paying tax on -- say when we bring the 15 pipe in to the State of South Dakota we're paying 16 consumption or sales tax on that asset, the pump station, 17 the materials, et cetera. That's one tax. And that's 18 where the 35 million dollars comes from. 19 Property tax or ad valorem is a second set of 20 taxes. 21 And then third is what's called the contractor's 22 excise tax, which is 2 percent of the value of the 2.3 contract that we will pay to the contractor. And that's 2.4 even further broken down based on some criteria. And I 25 can't quote all of those. But that's worth somewhere

around 16 million dollars itself that the contractor will 1 pay that we will actually end up paying to the 2 contractor. But that's part of the fee. 3 So there's three levels of taxes in 4 South Dakota. 5 6 CHAIRMAN NELSON: At this point in deference to 7 the endurance capability of our court reporter, can I see 8 a show of hands? 9 How many more folks want to speak today? 10 We're going to take a short five-minute break, 11 and we're going to reconvene in five minutes. 12 (A short recess is taken) 13 CHAIRMAN NELSON: I'll call the hearing back to 14 order, and we will continue with public comment testimony 15 and questions. 16 Who wants to be next? 17 Maybe all the guys that raised their hands 18 left. Charlie's still here. So I know he's still got a 19 question. 20 Go ahead, sir. 21 MR. LINDSAY: Roy Lindsay, R-O-Y, L-I-N-D-S-A-Y, 22 from Madison. 23 Is there a reason in that that the pipeline 24 isn't going toward the refineries in Montana? 25 MR. MAHMOUD: The refineries that this will

1 serve -- and I'm not familiar with all the refineries in 2 the U.S. 3 Chuck, do you know the ones in Montana? 4 MR. FREY: Yes. I mean, the short answer is 5 because the ones in Montana have adequate supply, and so 6 they do not need any of the crude oil from this 7 pipeline. 8 MR. MAHMOUD: So our target audience or at least 9 our producer's target audience is the Chicago market east 10 towards, say, Ohio and then to the Gulf Coast to where 11 all the other refineries are located. 12 CHAIRMAN NELSON: Next question. 13 MR. JOHNSON: I just have a follow-up question 14 or comment. Charles Johnson from Madison. 15 And I'm holding a copy of this hearing notice 16 here in my left hand. And it says December 15, 2014, 17 Dakota Access, LLC, a Delaware -- not a Texas but a 18 Delaware Limited Liability Company and subsidiary of 19 Energy Transfer Partners, a Delaware Master Limited 20 Liability Company filed with the South Dakota PUC. 21 So I just want to for the record or at least 22 hear for the understanding of the crowd here today who is 23 the permit Applicant for this pipeline? Is it Energy 2.4 Transfer Partners? Is it Dakota Access, LLC? 25 You mentioned "we," the gentleman over here at

1 the table. I always like to know who's behind "we"? 2 CHAIRMAN NELSON: Mr. Johnson, I'm going to 3 have our Commission Counsel, John Smith, answer that 4 question. 5 MR. SMITH: Yeah. I'm going to -- at least a 6 little bit of introduction, and then maybe Joey can 7 But if you were to take all of the companies follow up. 8 that serve us here in South Dakota, with anything, I 9 don't care what it is, Northwestern Corporation, the 10 electric company, Xcel Energy, almost all of those, 11 they're all Delaware corporations. 12 It's just that Delaware is a state that 13 maintains a corporate system that companies around 14 America and a whole lot of South Dakota companies find to 15 be the best place to incorporate. That's the state of 16 incorporation. That's not your state of location. Okay. 17 It's like -- I mean, I used to work for a 18 Delaware corporation, right. In Sioux Falls for 15 years 19 I did. And even though our headquarters was in Sioux 20 Falls, we were a Delaware corporation. And we did that 21 because of the Delaware corporate statutes and the ease 22 with which Delaware -- the Delaware corporate law system 23 works and the Delaware court system, which has an absolute expertise in corporate law. 24 25 But that has nothing to do with where a

1 corporation is located or where it does business and 2 that. It's just a technical thing as to that's where you 3 incorporate. 4 The Dakota Access Pipeline is an affiliate and a 5 subsidiary of -- oh, what's the --6 MR. MAHMOUD: Energy Transfer Partners. 7 MR. SMITH: Energy Transfer Partners. And they 8 are located in Texas but they're incorporated in Delaware 9 and that's an extremely common way companies do business. 10 That's reality. Okay. 11 MR. JOHNSON: I guess what I'm asking for the 12 record, who's the Applicant? 13 MR. SMITH: That's who the Applicant is. 14 CHAIRMAN NELSON: I'm going to interject. The 15 Application, which is obviously online, you can go on and 16 look at it, Dakota Access, LLC is the Applicant. 17 And you can view that on the PUC's website. You 18 can look at the entire Application. That is the 19 Applicant. 20 MR. JOHNSON: So, therefore, Energy Transfer 21 Partners is not on the line liability-wise for this 22 project. 23 Could we assume that? 24 CHAIRMAN NELSON: Once again, that question, I 25 believe, has already been answered. But I'm going to

1 turn it back to the company, and if you care to explain 2 that one more time, go ahead. 3 MR. MAHMOUD: Sure. Thank you. 4 As we stated, the Applicant, as the Commission 5 just stated, is Dakota Access, which is a company of or 6 affiliate of Energy Transfer Partners, which is a JV 7 between Energy Transfer and ConocoPhillips. Our 8 headquarters are in Dallas, Texas. Our business 9 operations, we have offices all over the United States. 10 I can tell you the structure was for a business 11 operating unit, not to defer liability. So the inference 12 of making it sound like we're not on the hook or that 13 we're not liable is just incorrect. We are. 14 MR. JOHNSON: But, sir, are you on the 15 Application? 16 MR. MAHMOUD: We are liable. We maintain our 17 liability. It goes up to the parent company. It goes up 18 to the parent company of Phillips 66 for their share of 19 the project. So there's no perceived cover-up, no 20 perceived nonliability here. It's just a trickle down 21 for the economic tracking of the project. That's it. 22 We are liable. We have everything in place to 23 operate this pipe via our corporate structure, and 24 Energy Transfer as a company is standing behind this 25 project. It's just we're permitting it as the operating

1 entity, which is the Dakota Access Pipeline. 2 MR. JOHNSON: Yes. But Dakota Access is listed 3 as an LLC. They're the only Applicant on this permit. 4 Technically, all liability ends at their gate and door. 5 MR. MAHMOUD: All I can tell you is hire a 6 lawyer and go talk to him about what the LLC structure is 7 to educate yourself. 8 MR. JOHNSON: That's what you're telling a 9 landowner is to hire a lawyer to analyze your business 10 structure? 11 Thank you for your comment. MR. MAHMOUD: 12 MR. JOHNSON: Well, not very good. 13 The other thing I want to see, anecdotal type of 14 situation, but the land agent that was in our area of the 15 county, his spiel was all the permits and all the 16 requirements for this project were already acquired and 17 landowners, you know, should best sign the easement -- or 18 not the easement, but the permission to access the land 19 for surveying. 20 I then asked this young man Aren't you aware of 21 the PUC? He had no idea who the PUC was, who was on it, 22 what it consisted of. Now is that the type of 2.3 information that a major company coming in here with a 24 pipeline should be telling its own land agents as they 25 interact with landowners?

1 Is that common practice? Is that how we 2 operate? Behind veils of dishonesty? 3 I wasn't going to get too parochial in my 4 comment, but I just want to analyze that in all cases 5 we're not getting the truth out here in the field. 6 Thank you. 7 CHAIRMAN NELSON: Other questions or comments? 8 MR. WELLNITZ: John Wellnitz, up from Beadle 9 County. W-E-L-L-N-I-T-Z. 10 This line, the proposed location crosses a 11 couple of aquifers, one that we irrigate out of. And 12 what is the construction procedure for any potential leak 13 through those areas? 14 MR. MAHMOUD: Well, I'm not familiar with what 15 aquifer you may be referring to. But if it's a deep 16 aquifer, our pipeline depth when we actually excavate and 17 we bury the pipe -- so it will be 4 foot of cover so we 18 may have a foot or so more. 19 So the ditch could be, say, somewhere between 20 4 to 8 foot, depending on where we're at. I don't know 21 if that gets into the aquifer or not that you're 22 referring to. Because there are some shallow surface 23 water areas that are pretty shallow here, and there's 24 also some that are deeper. 25 We usually don't get into what's called and
1 technically referred to as ground water tables. We're a 2 lot shallower in depth than that. 3 If we do encounter a water lens in the soil 4 during construction, we do pump that water out of the 5 ditch, and we pump it through and discharge through some 6 type of sediment filtration bag or dissipating structure 7 to make sure that we are not moving sedimentation off 8 from the ditch line to the ag areas or to off right of 9 way. 10 If we have to, also we do what are called well 11 points where you actually pump the water during construction. You pump that into discharge structures 12 also to control the water level. Then once we're done we 13 14 essentially let it equalize, backfill, and continue on. 15 MR. WELLNITZ: Okay. So that's the construction 16 phase. What about the pipe as it's -- remains there? 17 Is it double walled or do you have a cement cap 18 around it or is there an impermeable fabric in the 19 bottom of -- what's the continuing protection for the 20 next 50 years? 21 MR. MAHMOUD: Well, the pipe is steel, 22 impermeable by the substance. So the crude oil does not 23 permeate through that steel. So that's your protection. 2.4 It's 429 nominal wall. That's almost a half inch thick. 25 In aquifer areas, say for buoyancy control, we

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1 do put either concrete coated pipe or stack weight in 2 some way to counteract the floating of that pipe up. 3 And if we did have a spill in an area, we would 4 remediate that spill. But the normal operation is it's 5 very unlikely that we would have a spill. The wall 6 thickness of the pipe provides that protection and 7 isolation of the crude between the pipeline and the soil. 8 MR. WELLNITZ: So just the pipe. 9 MR. MAHMOUD: It's just the pipe. 10 MR. WELLNITZ: And your leak detection -- and 11 how guickly can you actually contain and shut down a 12 leak? 13 In Michigan the Kalamazoo River leak, that was 14 Enbridge I think was the company that owns that pipe, 15 and that went for 17 hours before that was actually 16 stopped. 17 MR. MAHMOUD: I don't know all the specifics 18 about that. I know it occurred. 19 Depending on the location where the spill 20 happens, the location of the valves upstream and 21 downstream of that location, that will determine the 22 duration of the isolation of the spill. 23 What I can tell you is -- because that's an 24 impossible question to answer, and a lot of people ask 25 that but it's simply impossible because every inch along

1 the route is different. And in relation to a valve or 2 not to a valve or whatever the atmospheric, environmental 3 soil conditions are, I don't know. 4 However, we have valves that are placed at 5 strategic locations. So, say, if we're, for example, at 6 a major river crossing, the Missouri River. We do have 7 valves on each side to isolate those crossings so in the 8 event we did have a leak that we could quickly isolate 9 that section to mitigate or minimize the amount of the 10 spill. 11 Once we are noticed of a leak, and that's either 12 done by our computational models, observation, any form 13 of identification of a leak from anybody, we 14 automatically respond, shut down the pipe, isolate those 15 points. 16 Typically our systems can communicate within 17 seconds of noticing something's happening. So if we have 18 a pressure loss that triggers an event, that's within 19 seconds. It takes 3 to 5 minutes to close a valve. So 20 it's 3 to 5 minutes times the length of the area between 21 the two valves. That's how much crude could be spilled 22 in your question. 23 MR. WELLNITZ: So what kind of gallonage or 24 barrels are we talking? 25 MR. MAHMOUD: I couldn't tell you that because,

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1 like I said, it's different depending on where the 2 location is every time. MR. WELLNITZ: Is the DENR or EPA or somebody --3 4 who is determining these things like the permeability of 5 these aquifers, these ground water pollution points? 6 Who is determining that, and how much of that is 7 made public for us to look at? 8 MR. MAHMOUD: I'm going to -- we're going to 9 answer this -- because we actually go through a study 10 that helps determine those factors. 11 So go ahead, Chuck. MR. FREY: There are a number of environmental 12 13 factors that are looked at to determine what are called 14 high consequence areas where there's special habitat or 15 threatened and endangered species, and that's factored 16 into where you place the valves. 17 Also on our Emergency Response Plan one thing it 18 will do is it will have modeled what is called a 19 worst-case spill. And so we have to provide for the 20 Federal Government what we believe the model of the 21 worst-case spill event could be along this pipeline 22 system. 23 And so, again, that's when the Emergency 24 Response Plan is filed with the government, that 25 information will be in the Emergency Response Plan.

1 MR. MAHMOUD: Yeah. And I'll add there are a 2 couple of agencies. So the Environmental Protection 3 Agency deals with water quality. So they're the ones that actually are monitoring from a federal level what's 4 5 called the storm water as well as water quality. There 6 are two sections in the Clean Water Act that mandate 7 that. 8 You also have Department of Transportation that 9 is promulgating or having or pass those laws that we have 10 to comply with for the Emergency Response Plan. That's 11 the Department of Transportation. 12 So there's -- and the State agencies. So the 13 DENR here in South Dakota as well as the U.S. Army Corps 14 of Engineers from a wetland and water body standpoint. 15 So there's multiple layers of consideration as 16 well as the PUC Staff make sure that we're compliant with 17 all of those things and get the right permits. 18 MR. WELLNITZ: So all of that analysis has been 19 done prior to your Application? Or at what point in the 20 permitting process is this completed and also made 21 public? 22 Okay. Great questions. MR. MAHMOUD: 23 We have done a lot of the studies. We are 24 continuing to do studies. We've made our applications to 25 the U.S. Army Corps of Engineers for wetland and water

1 body crossings. Those went in in December concurrent 2 with the PUC Application. Those analyses are going on 3 today. 4 The plans that we have for mitigating a spill or 5 emergency response, those are in development now. We are 6 actually meeting with the emergency response 7 organizations along the entire length of the line. Those 8 meetings are occurring as we speak. 9 Once we're done assimilating all of that data, 10 we'll put that plan together, and we'll distribute it. 11 They're public plans. Some of it's not public because it has what's called critical infrastructure in it. But for 12 13 the most part the emergency response part of that is very 14 public and is filed with the Department of Transportation 15 as well as the State agencies. 16 MR. WELLNITZ: Okay. You had mentioned to 17 Charlie about a lawyer. And in the event of litigation 18 over a spill or something, where is that -- who actually 19 is -- who's paying for the legal aspect of that? 20 If a farmer or landowner has to go up against 21 you as a company and there's some contention about 22 something, is there something in place that -- with the 23 lease agreements or something on that line to pay for the 24 legal fees on both sides? 25 Typically not. MR. MAHMOUD: When we do

1 easement negotiations usually the landowners request that we compensate them for any legal fees that they had up to 2 3 that point. 4 The recommendation to get a lawyer was simply to 5 understand what an LLC is, not telling you all to go get 6 a lawyer but understand that definition because we 7 weren't making much headway there. 8 As far as future litigation, no. The courts 9 usually determine that. So if there was a suit brought, 10 the courts would decide who pays whose legal fees. 11 That's not a predetermined situation. 12 MR. WELLNITZ: Thank you. 13 MR. MAHMOUD: Thank you. 14 CHAIRMAN NELSON: If I can ask just a follow-up 15 question. 16 You've talked about your SCADA system. You've 17 talked about the valves, remote control. What's the 18 communication link between all of those and your op center? 19 20 MR. MAHMOUD: That's actually the SCADA system 21 that communicates either via satellite, cellphone, 22 landline. So we typically have at least two of those. 23 If we can get three, we will. 2.4 So if we can have cell, satellite, plus a 25 landline, we will. That's how we're communicating.

1 Internet connections. Any means possible to communicate 2 wirelessly or wired. 3 CHAIRMAN NELSON: And so you're not putting your 4 own com system or wires or fiber in the trench. 5 MR. MAHMOUD: Well, we may, depending on the 6 utility that's providing the service. So we absolutely 7 put in our own satellite equipment that communicates with 8 services that we subscribe to. 9 CHAIRMAN NELSON: Thank you. Other questions? 10 11 Paul. 12 MR. SEAMANS: I got kind of a two-part question. 13 I'd kind of like to expound on what this quy was talking 14 about with the Emergency Response Plan. 15 Will that be available to the public? 16 MR. MAHMOUD: The majority of it will be, yes. 17 Because it's handed out to the emergency responders. So 18 there's certain parts that the DOT may redact. I'm not sure. But it will be filed. 19 20 Monica Howard was helping me out here. 21 There's also a state level report that will be 22 your plan that's also filed that is 100 percent public. 23 So that's mostly just the plan with the redacted 2.4 sections. 25 MR. SEAMANS: You will not have any -- you will

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1 not have any deal with the PUC that says it's 2 confidential? It will be available to the public? 3 MR. MAHMOUD: I don't know what the rules are 4 for the PUC on that. 5 MR. SEAMANS: That's your decision. With the 6 Keystone XL they have a confidentiality agreement. We 7 cannot see the ERP. 8 MR. MAHMOUD: I'm not sure what Keystone does. 9 I don't work for them. But our attorney says they do. 10 They did keep that confidential. 11 We turn ours in to the agencies. You know, we 12 have a state level plan. Not all the information in 13 there is public, though. I will tell you that. There is 14 some that is not. 15 MR. SEAMANS: Okay. Thank you. 16 My third question is on the 13 million dollar 17 property tax, how do you arrive at that? How do you 18 figure that? You explained it. I'm a little slow 19 maybe. 20 MR. MAHMOUD: We take the length of the pipe and 21 each county, each county has a different tax rate. I 22 can't quote what the county rates are, but each county has a different tax rate. We take the linear miles in 23 24 those counties, the value of the asset in those counties 25 minus labor, and apply that tax rate, and that's how we

1 calculate it.

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2	Then we turn that in to the State. The State
3	verifies it, except they come up with their assessed tax.
4	It's going to be somewhere around that number. It's not
5	a hard number, and then they collect that from us and
6	redistribute that back to the communities. And that's
7	about as much as I know.
8	MR. SEAMANS: Okay. That sounds kind of
9	simplified to me because I'm going to go back to the
10	Keystone XL. The centrally assessed pipeline is not only
11	the value of the pipeline, but it's the product value
12	of the product that flows through it and the value of the
13	company.
14	Dakota Access, LLC as a company probably does
15	not have much value, and if the pipeline is not running
16	full or it's transporting cheap oil, that is also going
17	to affect the property tax.
18	MR. MAHMOUD: Let me help you out there.
19	There's not a commodity excise tax in South Dakota.
20	That's not part of it.
21	MR. SEAMANS: Maybe I don't understand this, but
22	it's not just the value of the pipeline that determines
23	the property tax. It's also the value of the product
24	that it ships and the value of the company.
25	Am I wrong on that?

1 MR. MAHMOUD: I can just tell you how it's done. Those are not part of the valuation. 2 I'm not a tax I know the basics so that's all I can answer. 3 expert. 4 MR. SEAMANS: One reason I bring this up is one 5 way pipelines get people to be on their side is promising 6 big property taxes. And I think with the Keystone one 7 there might be some people here that are on the Keystone 8 one. 9 I think there was a study done where the 10 counties were only getting about a third of the property 11 taxes that they were promised. 12 MR. MAHMOUD: All I can tell you -- and we've 13 done an economic study, and we know what the dollars are. 14 We've hired tax experts. These are the numbers. 15 How the State distributes that back to the 16 communities is between the State and the communities. We 17 don't actually have anything to do with that. 18 MR. SEAMANS: Other than tell people what 19 they're going to get. 20 MR. MAHMOUD: Well, I'm telling you what the 21 value of the tax is, not how it's distributed, and that's 22 all we can tell you. 23 MR. SEAMANS: I guess I'm telling people here 24 that don't be surprised if you don't get what he promised 25 you.

1 CHAIRMAN NELSON: We've got a question back 2 here, Darren. MR. WALLACE: Phillip Wallace, P-H-I-L-L-I-P 3 4 W-A-L-L-A-C-E. And I don't really have questions. I have a few comments about the meets. 5 6 I represent the welders that's going to weld 7 this pipeline together and build the stations that's 8 going to -- I think one station here in South Dakota. 9 And we're the pipeline welders. That's what we do. 10 We don't do anything else. We don't build 11 bridges. We don't build roads. We build pipelines. And 12 Energy Transfer has came in partnership with us for us to 13 do their project. And we'll be installing all the 14 valves. We will be putting the emergency shutdown 15 systems in, and we will be testing them. 16 You know, this is going to be a pipeline that's 17 state of the art. You know, it's -- we have regulations 18 set by DOT, the public utility boards, PHMSA, you know, 19 that we have to make our welds by. You know, these 20 welds -- every weld on this job will be 100 percent x-rayed. You know, if there's any defects at all, they 21 22 will be removed. 23 And, you know, this country needs this domestic 24 crude. We're sending our dollars to the -- many 25 countries we're getting our crude from, South America,

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1 Venezuela, that's where we're getting our oil from. You 2 know, we need to use our oil. This Bakken crude oil is light sweet crude. 3 4 It's the good stuff. You don't have to dilute it to pump 5 it, you know, like the tar sands out of Canada, you know, 6 where you have to put these dilutants in there to thin it 7 up to pump it. This is the good stuff, and it's domestic 8 crude. It cannot be exported. 9 It's going to our Midwest refineries, eventually 10 through other systems to the Gulf Coast refineries where, 11 you know, there's been a lot of talk of building a 12 refinery right here in South Dakota. And I wish that 13 would happen. But it's been kind of on the back burner 14 for the last couple of years. 15 But, you know, this country needs farmers. You 16 know, they feed us. And I really think that this -- this 17 pipeline will help every American here, you know, in this 18 country to quit relying on this foreign oil and quit 19 moving it by rail. 20 You know, every small town in this whole 21 pipeline corridor where this pipeline is running through 22 is being -- this crude is being moved by rail or by truck 23 and, you know, that's so -- every little small town 24 there's a railroad runs through it. And these -- these 25 75 to 100 railcar freight trains are rambling through

1 there. And, you know, there's been a lot of train 2 wrecks. There's been a lot of deaths related to the 3 4 crude being shipped by rail. And I think this country 5 needs this pipeline. And I would -- you know, we need 6 the farmers too. 7 You know, there's a lot of talk, you know, we 8 need more windmills generating electricity. You know, I 9 agree with that, but I don't know if there's any farmers 10 in here that's got wind farms on their property but I 11 would think that that would be a very hard thing to farm 12 around. Because every one of those generators has got to 13 have a road that runs to that tower for maintenance. 14 It's -- quite frankly, it's pretty ugly to look at. 15 So when this pipeline is in service it will be 16 out of sight, and you will farm right over the top of it. 17 Even the drain tiles we talked about here, you know, we 18 will install those. And, you know, they will be 19 installed right. And whenever the farmer -- whenever the 20 pipeline's covered, the topsoil's replaced and they're 21 farming, there is settlement, this gas company is 22 responsible for that right-of-way maintenance. They will 23 come back and make it right. 24 So I would like to ask the utility board to 25 grant this permit. Thank you.

1 CHAIRMAN NELSON: Others? 2 Not seeing -- we've got one more here. 3 MR. PEDERSEN: Scott Pedersen. Years in 4 business, miles of pipeline, and number of spills. 5 MR. MAHMOUD: We started, let's see, 2005? Is 6 that right? 2003 we went public. 7 Miles of pipe, we're somewhere just north of 8 71,000. 9 And number of spills I could not tell you. I do 10 not have that data memorized. We can look it up. You can look it up, and you can pull the records and see what 11 12 it is. 13 Go ahead, Chuck. 14 MR. FREY: Online DOT maintains a database. I 15 think it goes back 20 years of all spills in the U.S., 16 the company location, et cetera. And so you can check 17 that database. Again, it covers I think the last 18 20 years. 19 MR. PEDERSEN: A follow-up question to that 20 would be that you have a parent company, and then you 21 have those LLCs. So how would I differentiate to know 22 which one of the LLCs fall under your parent company? 23 MR. MAHMOUD: If you search for Energy Transfer, 24 our corporate structure is out there. If you go to the 25 DOT website, it actually will have some of that data

1 prescribed as far as where the link gets back to the various parent companies. That's part of our submittals 2 3 to them. 4 So I encourage you to look us up. You can go to 5 our website, and it will give you our corporate structure 6 of who all our affiliates are and various companies. 7 We are a big company, like I said earlier, 8 28,000 employees, 71,000 miles of pipe. We have the 9 second largest crude oil storage terminal down on the 10 Gulf Coast. So we have a lot of assets. And we're a big 11 growing company. And we've had a lot of success because 12 we're good at what we do. 13 Thank you. 14 CHAIRMAN NELSON: Anybody else? 15 MR. GILBERTSON: Again, Jay Gilbertson, East 16 Dakota Water Development District. And I quess I'm not 17 sure who this question would be for. Perhaps Mr. Smith. 18 What will be the role of the State DENR in 19 evaluating this project and perhaps issuing permits? 20 MR. SMITH: Those are different things. I mean, 21 we're the permitting entity for the right to build the 22 pipeline. Now does DENR play a role in that? Yes. 23 You've got Brian Walsh sitting right up there. 24 And a number of the witnesses that testify at hearing --25 and I'm assuming this is going to go to hearing hearing,

1	not the input hearings like this.
2	When we go to a hearing hearing it's like a
3	trial. It really is. And a number of the witnesses, a
4	great many of the witnesses that Staff or Commission
5	Staff is a party to the case when we go to hearing. And
6	a large number of their witnesses are, in fact, DENR
7	employees of various divisions within that.
8	Geological Survey, they deal with hydrology.
9	You've got the Division of Environmental Quality. They
10	present evidence on those kinds of issues. And then
11	following that, assuming the permit's issued, one of the
12	things, you know, we talked about the Emergency Response
13	Plan and all of that. A part of that is federal. It's
14	PHMSA, you know. But part of it is the State.
15	We have our own spill prevention statutes that
16	are under the DENR statutes. And I don't read those
17	every day so I'm not as familiar with them as I am with
18	our own stuff.
19	But that absolutely requires the filing of an
20	Emergency Response Plan with DENR here at the state
21	level. And DENR, following the permit issuance, DENR
22	will be one of the major entities that will have a role
23	in anything that may happen following the issuance of the
24	permit, assuming that happens. So they do have a they
25	have a significant role in this.

1 I don't know, Brian, do you have anything you 2 want to add? I mean, you've got to get the mic. if 3 you're going to. 4 MR. WALSH: Brian Walsh, W-A-L-S-H, South Dakota 5 Department of Environment and Natural Resources. 6 Mr. Smith was pretty much right on. 7 Permitting-wise we don't have a lot of authority. All 8 the siting authority lies with the PUC. 9 During construction there are permits that any 10 big construction project like a pipeline would need, temporary water rights, a temporary discharge permit, 11 12 which all get processed through our office. 13 And then, as Mr. Smith said, there's a state law 14 that requires crude oil pipeline operators to submit 15 their Emergency Response Plan to the DENR for evaluation 16 prior to their operation. 17 CHAIRMAN NELSON: Any others? 18 MR. WELLNITZ: John Wellnitz again. 19 Just to clarify, you said the DENR has input 20 after the permit is issued? And for these temporary --21 MR. SMITH: No. A lot of the witnesses at our 22 hearing -- we are the entity that has the permitting 23 authority, the PUC. But I would say close to all of the 24 witnesses called by the Staff, not quite all -- there's 25 some Department of Revenue and some other people called,

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1 but the vast majority of the people who testify for our 2 Staff --Because, see, the Commission operates like a 3 4 court. So the Commission itself doesn't present 5 evidence. The Staff does. And you've got Darren there, 6 a few people that work for the Staff here today. They 7 prepare the case that is then taken before the Commission 8 on behalf of Staff. And a great many of their witnesses 9 are DENR witnesses. 10 So do they have involvement? The answer is yes. 11 Do they issue the permit prior to? No. That's us. That's what we do. 12 13 But after that DENR's responsibility is to 14 oversee the emergency response program in the State of 15 South Dakota. And like, you know, Joey over there 16 mentioned, you know, the Federal Super Fund Program and 17 all of that and the inputs into that, we have our own 18 program like that. 19 And, again, I'm not going to make Brian talk 20 about it again. But we have our own similar kind of 21 program to the Super Fund here. And it's meant to 22 provide an emergency backup in case there's a problem 2.3 with remediation. 24 And I can't remember. The last time I checked 25 the dollar amount in there was -- I can't remember. Ιt

1 was like 4.2 million. But that varies. Because they do 2 have various times they've got to respond. And believe 3 it or not, one of the main sources of responses that 4 happen in this state, they really are, you know what they 5 are? They're truck accidents. 6 They have more incidents related to truck 7 accidents than any other source in the State of South 8 Dakota. 9 And that's the role they play is if the permit's 10 issued, then following that DENR has one of the -- they 11 have one of the main roles in terms of after the fact 12 regulation of what goes on, depending on what goes on. 13 MR. WELLNITZ: Okay. 14 In the event of a ground water contamination, 15 who's responsible to continue drilling and testing? 16 There's a spill in Okoboji, Minnesota. I was 17 reading about it. I think it was in the late '70s. And 18 that plume of oil underground is still moving, and they 19 continue to test it and see where it's going. So there 20 was no way it could be actually dug up. 21 Does that fall on the DENR then or on the EPA, 22 or who takes responsibility for that? 23 CHAIRMAN NELSON: I'm going to have Mr. Walsh 24 answer that. He's shaking his head. 25 Brian Walsh, South Dakota Department MR. WALSH:

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1 of Environment and Natural Resources. 2 The person who causes a release in South Dakota 3 is responsible for the cleanup and mitigation of that 4 release until the State relieves them of that 5 responsibility. 6 So in the event that there was a pipeline 7 release that contaminated the ground water, the pipeline 8 would be responsible to monitor that until we told them 9 they could stop. So indefinitely or until there was no 10 longer a risk to human health or the environment. 11 CHAIRMAN NELSON: Any others? 12 If not, ladies and gentlemen, on behalf of the 13 Commission, I greatly appreciate your taking time out of 14 your day to learn more about this. 15 Before we close, I want to see, Commissioner 16 Hanson, do you have any questions? 17 Acting Commissioner Sattgast, any questions? 18 Let me just close by reminding you that we will 19 take comments from anyone right up until the time that we 20 ultimately make a decision one way or another on this 21 particular docket. And you can submit those. You have 22 to do it in writing either by sending a letter or sending 23 an e-mail. And we will add those to the docket file, and 24 then they'll be available to all of the Commissioners and 25 to the public and to the Applicants so everybody knows

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1	who's saying what as we go about considering this.
2	With that, again, thank you for taking part in
3	this today. The hearing is adjourned.
4	(The hearing is adjourned at 12:58 p.m.)
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1 STATE OF SOUTH DAKOTA) 2 :SS CERTIFICATE 3 COUNTY OF SULLY) 4 5 I, CHERI MCCOMSEY WITTLER, a Registered 6 Professional Reporter, Certified Realtime Reporter and 7 Notary Public in and for the State of South Dakota: 8 DO HEREBY CERTIFY that as the duly-appointed 9 shorthand reporter, I took in shorthand the proceedings 10 had in the above-entitled matter on the 22nd day of 11 January, 2015, and that the attached is a true and 12 correct transcription of the proceedings so taken. 13 Dated at Onida, South Dakota this 20th day of 14 February, 2015. 15 16 17 18 Cheri McComsey Wittler, Notary Public and Registered Professional Reporter 19 Certified Realtime Reporter 20 21 22 23 24 25

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