

THE PUBLIC UTILITIES COMMISSION  
OF THE STATE OF SOUTH DAKOTA

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PURPA WORKSHOP PROCEEDINGS

===== **SOUTH DAKOTA PUBLIC UTILITIES COMMISSION**

Transcript of Proceedings  
May 1, 2007

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BEFORE THE PUC COMMISSION

Chairman Dusty Johnson  
Vice-Chair Gary Hanson  
Commissioner Steve Kolbeck

**ORIGINAL**

COMMISSION STAFF

Rolayne Wiest  
Greg Rislov

PRESENTERS

JEFF RUD, East River Electric Power Cooperative  
BRAD KLEIN, Environmental Law and Policy Center  
DON RAVELING, Montana-Dakota Utilities Co.  
BRAD JOHNSON, Office of Electricity, National Renewable  
Energy Laboratory  
JOHN HINES, NorthWestern Energy  
ALAN WELTE, Montana-Dakota Utilities Co.  
JEFF ENDRIZZI, Otter Tail Power Company, Big Stone Plant  
TAMIE ABERLE, Montana-Dakota Utilities Co.  
ERICH GUNTHER, EnerNex Corporation  
CHUCK REA, MidAmerican Energy Company

Reported by Carla A. Bachand, RMR, CRR

1 TUESDAY, MAY 1, 2007

2 CHAIRMAN JOHNSON: Good morning, ladies and gentlemen.  
3 This is Tuesday, May 1st, 2007. We are in Room 412 of the  
4 State Capitol for the purposes of having a PURPA workshop. My  
5 name is Commissioner Dusty Johnson. Joining me here are  
6 Commissioners Gary Hanson and Steve Kolbeck. I'd like to  
7 welcome everybody, we have a packed gallery here. I would also  
8 like to remind everybody that we are broadcasting over the  
9 Internet. We do have a court reporter so those of you that are  
10 presenting or asking questions, please make sure that you speak  
11 slowly and clearly, and if Ms. Bachand asks you to repeat  
12 something, please do so.

13 Again, this is the workshop for Docket EL06-018, and  
14 as most of you I presume know, Sections 251, 252 and 254 of the  
15 Energy Policy Act of 2005 required state commissions to  
16 consider new PURPA standards and we are here today in workshop  
17 for that purpose. The presentations will be more formalized,  
18 but then afterwards as far as questions go, we will probably  
19 adopt a slightly less formal format and commissioners, staff  
20 members will be able to ask questions of the presenters. At  
21 least for the first session, we will have 90 minutes for  
22 each -- rather 20 minutes for each presentation and 20 minutes  
23 for questions afterwards.

24 And I do -- I should mention that all three  
25 commissioners I know were very pleased with the fact that we

1 have experts from around the state and region to help us  
2 evaluate these issues and so we thank you for your  
3 participation. With that, I'll look briefly to my colleagues  
4 to see if they have anything else to add by way of welcome or  
5 introduction, and I should also note that Ms. Wiest, our  
6 general counsel, has done a great deal of work in setting this  
7 up and we appreciate her efforts on this and we will certainly  
8 look to see if she has an introductory process as far as  
9 comments go.

10 MS. WIEST: No, I think you have covered everything.

11 CHAIRMAN JOHNSON: First time I have ever not been in  
12 error, so thanks very much. With that we are going to go ahead  
13 and kick it off. Our first presenter is Jeff Rud, he's the key  
14 accounts manager and power supply specialist for East River  
15 Electric Power Cooperative. This first session we do have four  
16 presenters and we are dealing with the interconnection for  
17 distributed generation. Mr. Rud, go ahead and proceed. I  
18 should also mention for those people listening on the Internet  
19 that all of these presentations, a lot of information will be  
20 provided via PowerPoint and those are on the Internet, so the  
21 people listening on the Internet can go to the PUC Web page and  
22 follow along as the presenters work through their information.  
23 Thanks.

24 MR. RUD: Thank you. Again, my name is Jeff Rud --

25 CHAIRMAN JOHNSON: If we could have you turn on that

1 mike and pull it closer to your mouth, that way the folks on  
2 the Internet, I know there are millions of people across the  
3 country curious to hear what you have to say about  
4 interconnections. Thanks.

5 MR. RUD: Again, thank you. I'm the power supply  
6 specialist for East River Electric Power Cooperative. I deal  
7 with customers interested in owning their own generation, so I  
8 am the person who sits across the table from them when you have  
9 to explain all this stuff.

10 Again, a little bit about East River for those of you  
11 who aren't familiar. We are the wholesale power provider for  
12 21 of our member distribution systems. They serve in turn  
13 84,000 retail customers, service territory of 36,000 square  
14 miles. We are a little bit unique, we are the wholesale power  
15 provider, but we own no generation. We get our bulk power  
16 supply delivered to us from two sources, about 30 percent from  
17 the federal hydro system, from WAPA, and the remaining 70  
18 percent from Basin Electric, another cooperative. They are our  
19 all requirements power provider and that becomes pretty  
20 important when you are dealing with customer-owned generation.

21 That power is delivered to us through what we call the  
22 IS, the integrated system, and Basin Electric's portion, 2400  
23 miles, that's integrated with Western's bulk transmission  
24 system. Together 10,000 miles of transmission, and this is  
25 important because they, Western, operates the transmission

1 system and within that system, they oversee all generation  
2 connected to it, down to very, very small levels.

3           Again, from those points, East River operates what we  
4 call transmission, more technically perhaps called  
5 subtransmission, 2600 miles of line over 200 substations, we  
6 connect our 21-member distribution systems to the integrated  
7 system. When we talk about DG interconnection, in the  
8 cooperative system, what do we consider? We consider it any  
9 generation that's customer owned and we consider it has to be  
10 grid-connected. Emergency backup generators that operate  
11 disconnected from the electric grid don't have the same set of  
12 interconnection requirements. So customer-owned,  
13 grid-connected are the two key determining factors that decide  
14 how that generation is handled by our network.

15           Where we got started on DG interconnection really had  
16 its basis with WAPA's behind-the-meter generation policy. That  
17 sets the rules for any generation over a certain size that is  
18 interconnected to the Basin/WAPA integrated system, and those  
19 rules actually were developed when the original PURPA Act came  
20 out and allowed customers to connect to the utility network.  
21 So WAPA had the behind-the-meter generation policy, set up the  
22 rules and we must operate within those rules, East River and  
23 our member distribution cooperatives.

24           As utilities connected very closely to our customers,  
25 we, along with I think the other utilities in the room, are

1 seeing an increased interest in customer-owned generation. Our  
2 power supplier, working with members East River and others, in  
3 2001 developed rates to allow the purchase of customer-owned  
4 generations, and the rates came first and the generation that  
5 was being talked about from our customers was a wide variety of  
6 sizes, very small wind turbines, medium-sized wind turbines,  
7 large wind turbines and even some base load type generation  
8 then.

9           So back in 2001 we had rates and we developed rates  
10 for that in anticipation of customers coming to us and saying,  
11 we want to sell power. If you have a rate, that implies that  
12 you are willing to buy and want to entertain the  
13 interconnection, so we needed some guidelines to help guide us  
14 through that process. In 2002 East River, jointly with our  
15 member systems, developed a series of interconnection materials  
16 developed with our 21 member distribution systems. We didn't  
17 start from scratch, we had a lot of help from our national  
18 organization, National Rural Electric Cooperative Association.  
19 They developed a complete, very thorough set of DG materials  
20 called the DG tool kit, sample contracts, interconnection  
21 requirements, so that was a big help to us. Our neighbors in  
22 Minnesota were going through a statewide process. We were able  
23 to tap some of that information and I have to give a lot of  
24 credit to our East River member, Sioux Valley Energy. They  
25 played a lead role in developing the interconnection

1 requirements that helped us, it helped us work with our  
2 customers on interconnecting their generation.

3           The main document output of that process was what we  
4 call our interconnection requirements and this is a technical  
5 document that is designed, like most technical documents, to be  
6 reviewed by the designer and the supplier of the  
7 interconnection, the physical interconnection equipment. It's  
8 broken up into several parts, the introduction, it outlines the  
9 interconnection approval process, the rules, rights and  
10 obligations, who is responsible for what, who has to pay for  
11 what, a set of technical requirements that says that the  
12 generation cannot interfere with the existing distribution  
13 network. It specifies what protective devices and systems are  
14 required, it has a section on metering requirements. WAPA also  
15 has a meter policy that applies, and it has certification and  
16 testing criteria. Ours is about 15 pages and that's not our  
17 complete distributed generation policy, that is just limited to  
18 the technical document that describes the physical requirements  
19 and technical requirements to interconnect the distributed  
20 generation.

21           These requirements in our network are the same for any  
22 device producing electrical energy. If you have an solar  
23 powered inverter connection, a small wind connection, a large  
24 wind connection, a base load biogas generator, it's the same  
25 set of technical requirements. Some parts don't apply, but

1 everyone operates under the same set of documents.

2           We found that this document is familiar to the DG  
3 equipment vendors. It's very close to the Minnesota DG  
4 document and it references existing industry standards for  
5 power quality, standards IEEE 519, DG interconnection  
6 standards, 1447, ANCI standards for grounding, surge standards  
7 to protect, so we think it's a good starting point to work with  
8 the customer as far as what his device, when it connects to our  
9 network, what it has to technically be capable of. It doesn't  
10 include rates or contracts, all of that is handled separately,  
11 but this is the guideline for the physical interconnection  
12 point. Again, we have worked with several of our member  
13 distribution cooperatives, their engineers, either in-house or  
14 their consultant engineers, and they have approved it and it's  
15 a good starting point that we have found. So it's been fairly  
16 successful in that regard.

17           So what have we done with distributed generation in  
18 the East River and our member distribution network? We have a  
19 rate, we have technical requirements, we have got a person like  
20 myself that will work with our member systems and their  
21 customers on distributed generation. How much activity have we  
22 seen? What do we have? This is a description of the  
23 customer-owned wind projects. You can see we have got 16 small  
24 wind turbines. Most of those are in Minnesota. Those were  
25 connected predating all of our distributed generation



1 interconnection requirements. Wind, as everyone knows, is  
2 quite popular in Minnesota, so the local cooperative handled  
3 the small wind connection on their own working with the folks  
4 in Minnesota.

5           So the small wind predated our work, but since we have  
6 had this set of interconnection requirements, we have added a  
7 couple wind projects or our member distribution cooperatives  
8 have. Oak Lane Colony in Central Electric's territory, two  
9 small wind turbines, 160 kW. They were provided the  
10 interconnection requirements and installed their system to meet  
11 those. Again, the Pipestone School was a larger turbine. So  
12 that's the wind, what we have seen for customer-owned, grid-  
13 connected wind projects.

14           As far as other types of generation, we do have a  
15 biomass project, we have got a 2400 cow dairy that has -- that  
16 feeds the dairy waste into an anaerobic digester, produces  
17 biogas through the anaerobic digestion process. That biogas  
18 operates a 375 kW base load biogas generator, full-time grid  
19 connection, operating today interconnected with the grid  
20 feeding power into the network. That system was a standard  
21 design and the vendors of the system were very familiar with  
22 the interconnection requirements that we provided them.

23           Also fitting into grid-connected distributed  
24 generation we do have a peaking resource, a 2000 kW emergency  
25 backup generator at an ethanol plant. That's activated during

1 peak conditions and it is grid-connected with paralleling  
2 switch gear. Again, the interconnection requirements were  
3 provided to them and they -- the system was installed to meet  
4 those requirements. That is only grid-connected during peaking  
5 conditions, but nonetheless, the length of time connected to  
6 the grid, no matter how -- if it's an intermittent resource  
7 like wind or a full-time resource like base load or a peaking  
8 resource that's only connected for a few hours a year, they  
9 still have to meet the interconnection requirements.

10           What have we learned by going through this project.  
11 East River and our member distribution cooperatives found --  
12 you can see and you might go back and remember we have got  
13 84,000 retail accounts and just a handful of interconnected  
14 generation. There's lots of interest, we think there will  
15 continue to be more interest, but we are not seeing hundreds of  
16 projects or hundreds of interconnection requests. But there is  
17 a lot of interest, so we think we are prepared to handle more,  
18 but we don't know how many projects are actually going to come,  
19 but we are ready if they are.

20           We have found that the equipment vendors are familiar  
21 with it, but they are having their product and they see some of  
22 the requirements and they are saying, well, would it work if  
23 you adjusted your system this way to accommodate the  
24 performance of our equipment. So that's what we have found,  
25 they are familiar with the requirements, but they might want to

1 adjust our protective systems to accommodate their project.

2           You can see our connected distributed generation base  
3 is mostly small systems. The customers and the  
4 do-it-yourselfers with small generation, they might be  
5 intimidated by this process and they see a 15-page document  
6 full of what they consider technical jargon with breaker  
7 reclosing times, things of that nature, they may be  
8 intimidated, so being do-it-yourselfers, they don't want to  
9 hire an engineer to review their little wind turbine project,  
10 so that's an issue that we have seen.

11           Having a standard set of interconnection requirements  
12 for all the East River member systems has been pretty valuable.  
13 It allows the customer to feel that he's not being singled out  
14 because he wants to interconnect with a particular -- in a  
15 particular location. It's a standard set and we have found  
16 that to be valuable. And we have also found that the large  
17 base load distributed generation can have special needs. The  
18 effect on the network is the smaller the generation, the  
19 smaller the effect can be. As base load generation gets  
20 larger, there are additional considerations that need to be  
21 made, and again, the vendors look to the utility to sometimes  
22 adjust their system to handle those.

23           CHAIRMAN JOHNSON: Thanks very much, Mr. Rud. I  
24 should also probably have prefaced this set of presentations  
25 first by talking a little bit more about what this standard is

1 about. This is about interconnection and I'll just read a  
2 couple of sentences from the Energy Policy Act. The  
3 interconnection standard just notes that each electric utility  
4 shall make available, upon request, interconnection service to  
5 any electric consumer that the utility serves and that any  
6 agreements and procedures that are established should promote  
7 current best practices of interconnection for distributed  
8 generation and that they should be just and reasonable and not  
9 unduly discriminatory or preferential. It's also worth noting  
10 a number of other utilities and intervenors did submit comments  
11 for this standard and others, and certainly those have been  
12 reviewed by the commissioners and the commission staff and are  
13 available to anybody else on the Internet.

14 Are there any questions for Mr. Rud? Perhaps we will  
15 first start with any questions that commissioners or advisors  
16 or PUC commission staff might have, and if any PUC staff have  
17 questions, they can probably come up to this central microphone  
18 there. Questions for Mr. Rud. I'll go ahead and kick it off.  
19 Do you get much in the way of complaints from those looking to  
20 interconnect about your process? If so, what are the most  
21 common concerns?

22 MR. RUD: For the small generation, the most common  
23 concern is the expense. Basically they have to pay for all of  
24 the equipment necessary to interconnect, so the expense is the  
25 main complaint, especially for the do-it-yourselfers that have

1 a small budget, they want to -- they want to interconnect and  
2 sell power, but the expense of the interconnection and the  
3 price that is -- the value of the product they are selling is  
4 another complaint. They would like to be paid more for their  
5 power, of course.

6 CHAIRMAN JOHNSON: Does East River ever receive  
7 complaints that any of the technical requirements or equipment  
8 that you all require for interconnection isn't needed? Because  
9 complaining about costs is one thing but probably only has  
10 merit if those costs are unwarranted.

11 MR. RUD: No, we haven't had any complaints that our  
12 requirements are too difficult to meet. Again, it's based on  
13 industry standards, so even the small equipment vendors know  
14 that they have to meet these requirements, so we haven't had  
15 any complaints as far as the standards are too difficult to  
16 meet.

17 CHAIRMAN JOHNSON: You noted that the standards you  
18 use, the requirement you have are different than those in  
19 Minnesota. Are there any key differences?

20 MR. RUD: The key differences are related to the  
21 process, not the real technical requirements. They have a more  
22 detailed interconnection process than we do internally. We  
23 handle it, because of the small number, on basically a  
24 case-by-case basis. If someone wants to interconnect, we will  
25 meet with them and generally follow the Minnesota process, but

1 theirs is more formalized with time limits on response and  
2 things of that nature. So the technical requirements are very  
3 similar, the process is different.

4 CHAIRMAN JOHNSON: What sort of a time frame, if  
5 somebody were to request interconnection and let's presume that  
6 they have met all the technical requirements, what kind of a  
7 time frame would they be looking at for response from East  
8 River?

9 MR. RUD: It depends on the size really. We operate  
10 within the WAPA/Basin integrated system, so if the generation  
11 is 150 kW or over, they have to -- they are directly involved,  
12 so they will handle the -- that requires the interconnection  
13 transmission study. It seems difficult that they would be  
14 interested in something as small as 150 kW, but they are,  
15 that's the rules, so we have to follow their process. And that  
16 can take six months to a year to get -- at least to get  
17 approval, even for a small generation connection.

18 Smaller than that, it's really up to the local  
19 distribution cooperative how they want to work with them, how  
20 it fits in with their -- the size of the generation and the  
21 local distribution network. If they have a farm fed by a  
22 single-phased line and they have a three-phased generator, then  
23 there's some work to be done to interconnect that. So the  
24 smaller it is, the less time it can take to interconnect.

25 CHAIRMAN JOHNSON: So when the WAPA/Basin, when they

1 are involved and you said six months to a year, is the person  
2 or entity requesting interconnection, is there a great deal of  
3 work on their part during that time process or is that all done  
4 with the larger entities?

5 MR. RUD: We help with that. Oak Lane Colony, for  
6 instance, they had 160 kW generation. We took a one-page sheet  
7 of information about their project and we delivered that  
8 through Basin and they shepherded it through that  
9 interconnection process. So we helped the customer in that  
10 regard. We didn't say, well, here is WAPA's phone number, go  
11 talk to them. We took the information and we handled that  
12 interconnection process, not for free, but we do it at cost,  
13 but we do help them in that regard.

14 CHAIRMAN JOHNSON: You noted that some of the -- my  
15 apologies -- noted that some of the -- some people may want  
16 accommodations I think was the word you used. Is there any  
17 waiver process if somebody believes that a technical  
18 requirement for their particular situation wouldn't be  
19 necessary?

20 MR. RUD: We don't have a formalized process. Again,  
21 these are small in number. We look at each one individually.  
22 One thing we have found from talking about distributed  
23 generation or customer-owned generation is they are all  
24 different. They have different fuel sources, different  
25 interconnection systems, different types of generation. So

1 again, we work with our customers, but we also have to insure  
2 that our other customers are not affected, but we don't have a  
3 formal waiver process.

4 CHAIRMAN JOHNSON: I'm trying to get a better  
5 understanding of what types of technical requirements might not  
6 make sense or rather it might make sense to have those waived  
7 or make an accommodation. Can you give me an idea of a  
8 requirement that might not make sense for a DG interconnection?

9 MR. RUD: I guess the answer would be no, we see the  
10 interconnection requirements as the rules of the road, so to  
11 speak, in order to interconnect to our grid. The requirements  
12 are such that in order to find noncompliance, you could do a  
13 lot of testing and we generally don't do that. When Oak Lane  
14 Colony interconnected, we didn't bring out a van full of test  
15 equipment and put it on the system and see exactly if they met  
16 the letter of the interconnection, it's just not practical to  
17 do that. The standards are in there, it must meet them. If  
18 they don't, in the future if there's a problem, we say, okay,  
19 you didn't meet the standards, you do have to fix this. So we  
20 don't see room to deviate from those at the request of the  
21 customer.

22 CHAIRMAN JOHNSON: So the requirements you have  
23 established, those make sense for really anyone requesting  
24 interconnection, regardless of really the fuel type or the  
25 capacity factor or anything like that?



1           MR. RUD: Right, they are standard for any device  
2 connected to the grid, and again, different technologies  
3 operate differently when they are interconnected. Wind  
4 turbines are different than diesel generators or biogas  
5 generators, so the designer of the interconnection has to meet  
6 the requirements and the type of generation he's connecting  
7 affects his design. It isn't the exact same interconnection  
8 piece of equipment for each one, but the requirements at the  
9 grid connection point are the same.

10           CHAIRMAN JOHNSON: What about reliability, could you  
11 give me an idea of what East River's opinion is toward how  
12 distributed generation affects reliability?

13           MR. RUD: Well, if you talk to our protection, our  
14 relay and protection guys, the large base load is an issue. We  
15 have protective devices on our system, circuit breakers that  
16 are large and very fast. We set those to minimize  
17 interruptions for the existing users of the network. If you  
18 connect generation to that, the more generation you put in, the  
19 more complicated the protective schemes can be.

20           And our protective relay guys, I hope he's listening  
21 now because I told him I would stick up for him in this forum,  
22 they do not want to adjust the existing protection systems to  
23 accommodate equipment that may not be able to handle a fast  
24 reclose after a lightning strike or something of that nature.  
25 So as you add distributed generation, the protective schemes

1 can be more complicated. Workers on the line can be affected,  
2 and their thought process is the substation is the power  
3 source. Now when the lineman goes out, the substation is the  
4 power source and this dairy farm could be the power source, so  
5 it impacts protective systems and operational procedures. How  
6 negative the impact is I guess I can't say. Our guys are  
7 concerned and as it gets larger or more of them, they will be  
8 more concerned.

9 CHAIRMAN JOHNSON: Well, yeah, as I asked the question  
10 on reliability, it occurred to me there are two ways to look at  
11 that. One is sort of the safety issues you are speaking of.  
12 From time to time people make an argument that if distributed  
13 generation was far more widespread across a system, that that  
14 might have a beneficial impact on reliability just to the  
15 extent if a large generation source was lost, hundreds of  
16 distributed generators might in fact add to the reliability of  
17 the system. Any comments on that opinion?

18 MR. RUD: As a general concept, it seems like that  
19 would make sense, but multiple generators responding in a  
20 controlled fashion to a system-wide outage represents a very  
21 complicated technical scheme and the amount of technology that  
22 would have to be applied would be very difficult to make the  
23 small generators contribute to being a resource during a  
24 system-wide outage, other than the local resource for the  
25 customer where the generation sits. Having that coordinated in

1 a fashion, especially the small ones, to increase reliability  
2 on the system would be a challenge. Again, our national  
3 organization, the NRECA, looked at that exact issue very  
4 closely and their conclusion was that it is really very site  
5 specific whether distributed generation increases reliability  
6 or not.

7 CHAIRMAN JOHNSON: What are the obstacles to making  
8 that work? Is it more the sophistication of the distributed  
9 generator, the sophistication of the system, the inability to  
10 communicate from sort of a central decision-making area to the  
11 distributed generators or all of the above?

12 MR. RUD: All of the above.

13 CHAIRMAN JOHNSON: I have some other questions, but we  
14 will see if commissioners, advisors or staff have any other  
15 questions. Commissioner Kolbeck.

16 COMMISSIONER KOLBECK: Yes, Jeff, I had one question.  
17 Do you feel that these projects are part of -- obviously the  
18 power problems as a nation, we are going to be needing more  
19 generation. Do you see this as a unique fit or do you see this  
20 as more of a problem?

21 MR. RUD: I think it's a unique fit. As member-  
22 owned, member-controlled rural electric cooperatives, if our  
23 customers are interested in it, we are, and our customers are,  
24 and as you can see, I feel we have been pretty proactive in  
25 working with them on interconnecting their generation.

1 Technically, there could be issues as I have just described,  
2 but if our customers are interested in it, we are.

3 COMMISSIONER KOLBECK: You don't feel that this  
4 process of interconnection is actually maybe stepping over  
5 fives to pick up ones? Do you feel that money is lost in  
6 getting these small system on line or do you feel that it's  
7 worthwhile?

8 MR. RUD: Well, from the cooperative standpoint, if  
9 you get into the who pays for what as far as the  
10 interconnection goes, the customer is the independent power  
11 producer wanting to interconnect to our or the other customers  
12 of the co-op's network, so the cost issue is really placed,  
13 rightly so, on the individual generator, and the utility, the  
14 cooperative, the distribution cooperative looks at that,  
15 because we have very -- a small number of these. If we saw  
16 more and more, that would be looked at as, okay, are these guys  
17 costing us more than they are worth. So at this point I don't  
18 know if it's -- if they are looked at as not worth it or  
19 whether they are looked at as a valuable resource. We are  
20 buying the output, it goes into the grid, we are benefitting  
21 from it and we are accommodating the customer.

22 COMMISSIONER KOLBECK: And just one last thing, just  
23 very simply, do you consider these as an asset to East River  
24 Electric, these small interconnections?

25 MR. RUD: I do because it allows us to learn more

1 about the customer. They are an asset, they are producing  
2 energy, small amounts now, but the base load units like the  
3 biogas generation, there's other benefits from that process.  
4 We are allowing sale of one of the by-products from their  
5 process. We think it's good for the community. So we see them  
6 as an asset. We look at this as a positive.

7 COMMISSIONER KOLBECK: Thank you, Jeff.

8 CHAIRMAN JOHNSON: Commissioner Hanson.

9 VICE-CHAIR HANSON: Morning, Jeff.

10 MR. RUD: Morning.

11 VICE-CHAIR HANSON: Have you rejected any requests for  
12 interconnection?

13 MR. RUD: No.

14 VICE-CHAIR HANSON: You haven't had any situations at  
15 all where people have floundered from the standpoint looking  
16 like they were about to, but you mentioned intimidation from  
17 the 15 pages or so of technical jargon that they had to work  
18 through, and they haven't balked at that?

19 MR. RUD: Not in response to our requirements. Again,  
20 the small generation, limited budget, pretty soon they realize  
21 that they don't want to spend as much money as necessary to get  
22 their project connected, or they -- we get many calls about  
23 distributed generation. Not every project results -- not every  
24 call results in a grid-connected project. But we haven't had  
25 any calls that say, well, I would have done it but your

1 requirements are too strict. There's other reasons that the  
2 project wasn't developed.

3 VICE-CHAIR HANSON: Do you have a handle on the type  
4 of requests for generation? Is there some anaerobic, is it  
5 mainly wind, as I would guess, but do you have some idea of  
6 approximate percentages or something of what people are  
7 thinking of doing out there?

8 MR. RUD: I would say it's probably 80 percent wind  
9 and if we get 10 inquiries, one or two may be on digesters, the  
10 rest would be on wind of varying sizes, small wind up to the  
11 larger winds where it would not involve the distribution  
12 cooperative, but it would be a direct connection to either the  
13 East River subtransmission or even larger projects. So mostly  
14 wind.

15 VICE-CHAIR HANSON: Correct me if I'm wrong, it just  
16 would seem like most of the folks in a rural area, at least a  
17 lot of them would have some type of generation facility, just  
18 to protect their assets, especially in the winter or with  
19 cattle, et cetera. Do you have any challenges with those folks  
20 with connecting generation facilities when there's not a proper  
21 linkage with the system?

22 MR. RUD: We have had -- I should say our member  
23 distribution cooperatives have been working with emergency  
24 backup generations for many, many years. East River operates a  
25 load control system that activates those generators at peak

1 times. They don't operate grid-connected, they operate  
2 disconnected from the grid, and that equipment that handles  
3 that transition has not been -- has not been an issue for our  
4 member distribution cooperatives.

5 The line superintendents are familiar with it, they  
6 know where they are, but I'm not aware of any issues where that  
7 has caused any grid problems, other than perhaps some power  
8 quality issues with large blocks of load coming on and off the  
9 distribution system.

10 VICE-CHAIR HANSON: So you certainly have those  
11 catalogued and know where they are.

12 MR. RUD: Yes.

13 VICE-CHAIR HANSON: You had mentioned one of the  
14 things that I'm surprised that I hadn't thought of, but you  
15 mentioned the worker safety and especially if we have 11,000  
16 poles knocked down and 10,000 miles of line and all of a sudden  
17 you have folks working all over the place. Is there some type  
18 of integration -- in that type of a situation, you necessarily  
19 outsource, folks come in from different states, from different  
20 service territories that are not familiar even with the area at  
21 all, and worker protection would seem like it could be a real  
22 challenge if you have distributed generation all coming on line  
23 and somebody is working on line and is unaware of that. How do  
24 you meet that challenge?

25 MR. RUD: With the grid-connected, like I just

1 described, that's the interconnection requirement sets up the  
2 performance requirements for the equipment in handling the  
3 interconnection. So it has to disconnect from the grid if  
4 there's a grid problem and stay disconnected until the grid is  
5 restored. For the emergency backup generators, it's the same  
6 way. The equipment is designed not to backfeed into the system  
7 when it isn't supposed to.

8           And our linemen, their work practices and procedures  
9 are -- they are aware that during outages, that there are  
10 generators running all over the place and they are even more  
11 keenly aware of the issues in those than they are during  
12 regular operations. It's an issue and that's why we, I guess,  
13 have the requirements for interconnection that we do.

14           VICE-CHAIR HANSON: So you have a means by which to  
15 physically stop all of the generators, even though they may  
16 have been generating to the system to prohibit physically --  
17 physically prohibit that device from operating onto the system?

18           MR. RUD: Yeah, that is handled by the --

19           VICE-CHAIR HANSON: Excuse me for interrupting. Even  
20 with the loss of electricity and power lines, you still have  
21 that ability, capability?

22           MR. RUD: We don't switch them off, the equipment  
23 interconnecting the generation to the grid handles that  
24 automatically. That's part of the design and the main function  
25 of the equipment, is to get off the grid during a grid outage.



1 That's the number one job that that equipment has to do, is to  
2 not backfeed into the grid when it isn't supposed to. So  
3 that's handled automatically. We don't, during an outage, we  
4 don't click off all the customers' generators, that's handled  
5 at the generation point automatically by the interconnection  
6 equipment.

7 VICE-CHAIR HANSON: In looking at the standards that  
8 Commissioner Johnson referred to and as we are examining here  
9 today, do you see where, for instance, standard 1547 or 519 are  
10 lacking in some respects? Are insufficient, let me put it that  
11 way.

12 MR. RUD: That depends on the local distribution  
13 cooperative. I can't say that they are -- I see that they are  
14 lacking, but others may have other opinions.

15 VICE-CHAIR HANSON: All right. We are practicing  
16 diplomacy here today, then. I appreciate it very much. Thank  
17 you. Mr. Chairman.

18 CHAIRMAN JOHNSON: We are running a little short on  
19 time, but I would look to Mr. Rislov and Ms. Wiest or any  
20 commission staff to see what questions they have.

21 MS. WIEST: Just a couple of quick questions. So then  
22 have you officially -- you mentioned that you had referenced  
23 standard 1547, so is that a standard that you have actually  
24 adopted and follow?

25 MR. RUD: It's referenced in our interconnection

1 requirements, which have been furnished to the customer. The  
2 purchase power contract requires meeting the interconnection  
3 requirements.

4 MS. WIEST: So you do more or less follow them?

5 MR. RUD: Yes.

6 MS. WIEST: Then any time that they are changed or  
7 something, is there any process you go through to see if you  
8 still want to follow the updated standards or you just follow  
9 whatever 1547 standards are?

10 MR. RUD: It's phrased as the current 1547 standard in  
11 the contract documents.

12 MS. WIEST: You also mentioned distributed generation  
13 rates, you set those in 2001. Is there a process where you  
14 have gone through and changed those rates over the years?

15 MR. RUD: Yeah, those are set by our power supplier.  
16 A little bit about our network, the customer-owned generation,  
17 if it's feeding into the grid, we are an all requirements  
18 customer of Basin Electric, so that becomes a Basin resource,  
19 even though it's connected at the distribution level. So that  
20 sets up the rate which we develop with Basin, sets up what we  
21 will pay for generation, and those get looked at every year and  
22 sometimes two or three times a year.

23 MS. WIEST: Thank you.

24 MR. RISLOV: Good morning, this is Greg Rislov. I  
25 just have one question as well. You mentioned there were some

1 differences in the Minnesota law and I was just curious on your  
2 system if you are following practices within Minnesota that you  
3 wouldn't follow in South Dakota with regard to interconnection,  
4 both cost and standards.

5 MR. RUD: The interconnection requirements are very  
6 similar. The technical requirements are very similar, if not  
7 practically identical. The process for moving through the  
8 interconnection process is different. Ours is not as -- on the  
9 South Dakota side is not as formalized. We deal with each one  
10 as a case-by-case basis. The Minnesota one has time limits for  
11 response. We work with our customers and try and meet their  
12 needs on a case-by-case basis. So the main difference is in  
13 the process.

14 MR. RISLOV: Maybe I could have been more specific  
15 with my question, but I was thinking with regard to the actual  
16 standards of interconnection as they relate to the system and  
17 perhaps the cost as it relates to the customer interconnecting  
18 with that system. Would one suspect that if I decided or if  
19 you decided to build a small wind facility, that the process  
20 would be more or less costly in Minnesota or South Dakota,  
21 easier or more difficult in Minnesota or South Dakota?

22 MR. RUD: A small wind project, I think it would be  
23 about the same. I don't think you would see significant  
24 differences in costs between South Dakota and Minnesota for  
25 interconnecting a small wind project.

1 MR. RISLOV: Nor would the requirements necessarily be  
2 more rigorous in South Dakota or Minnesota?

3 MR. RUD: I think they would be about the same.

4 MR. RISLOV: It's mainly dealing with the bureaucracy  
5 and getting interconnect that we are talking about, the  
6 differences between Minnesota and South Dakota?

7 MR. RUD: Yes.

8 MR. RISLOV: Thank you.

9 CHAIRMAN JOHNSON: Any questions by commission staff?  
10 I would just have one other request, Mr. Rud. Some of the  
11 intervenors asked that the commission not look toward NARUC  
12 model interconnection procedures if we adopted this standard  
13 but rather adopt the state of Minnesota interconnection  
14 process. I was wondering if you could give the commission a  
15 copy of the interconnection requirements that East River has so  
16 we might review those as well as a possible model.

17 MR. RUD: Yes, I can do that.

18 CHAIRMAN JOHNSON: That would be great. Any further  
19 questions? With that, thanks very much. You are off the hot  
20 seat, Mr. Rud. Appreciate it. With that, we would proceed to  
21 our second presenter, Mr. Brad Klein, who is a staff attorney  
22 with the Environmental Law and Policy Center. I see we already  
23 have his presentation pulled up, so Mr. Klein, fire away.

24 MR. KLEIN: Great, thank you very much. Thanks to the  
25 commission for having me out and Ms. Wiest for making the trip

1 so easy out here. My name is Brad Klein, I'm with the  
2 Environmental Law and Policy Center. We are a nonprofit in  
3 Chicago, Illinois, dealing with a really wide range of  
4 different environmental and policy issues, including renewable  
5 energy and energy efficiency.

6 I'm here to give you kind of a big picture, overview  
7 of what's happening with this issue regionally and nationally.  
8 I'll talk a little bit more about what ELPC is doing in the  
9 region later in this presentation. I'm not sure which button  
10 to push. Here we go. Some of this material is going to be  
11 kind of a review for many of you guys in this room. I just  
12 wanted to start at the real basics talking about distributed  
13 generation and the types of technologies we are talking about  
14 and the types of things that you will see getting  
15 interconnected to the utility distribution grid.

16 I have got some examples there dealing everything from  
17 wind turbines, photovoltaics, to the types of anaerobic  
18 digesters that were mentioned earlier. One thing we have also  
19 seen, especially in our work in Illinois, is a great deal of  
20 combined heat and power generators, which allow large  
21 universities or industrial users to not only generate power on  
22 site but also use the waste heat for heating buildings and  
23 cooling and you can achieve really high efficiencies with that  
24 technology. Those types of systems are also interconnected in  
25 parallel to the distribution grid in order to provide a backup

1 source of power.

2           And we have talked a little bit about what are the  
3 benefits of distributed generation, and I'd like to preface  
4 this by saying what are the benefits of distributed generation  
5 that are correctly connected and safely and reliably connected  
6 to the grid? Because I think Jeff had a good point, that  
7 unless you are doing these connections correctly, there  
8 definitely would be some concerns about reliability and worker  
9 safety, and so I think one of the real important things that we  
10 are going to do, that we are doing with this in other states is  
11 that a lot of these standardized interconnection rules I'll  
12 talk about are insuring that the connection is done safely and  
13 reliably and the standards are there to insure that. I think  
14 that's a number one priority.

15           When you do do it correctly, you achieve a lot of  
16 important benefits. When you are connecting generation closer  
17 to your load, there is less of a need to transmit power over  
18 long distances, you cut down on the line loss and transmission  
19 bottlenecks that you often see when you are relying on large,  
20 centralized generators. You can provide a more highly reliable  
21 source of power, if generation is located on the customer side  
22 of the meter and close to load. Offsetting peak utility power  
23 demand is important and we have seen this quite a bit with PV  
24 systems that generally are producing power at peak times on a  
25 bright, sunny day when power is more expensive, and then the

1 bottom line as well, a lot of these distributed generation  
2 systems are using either renewable sources of power or  
3 achieving higher efficiencies and that results in cleaner air  
4 and a healthier environment for everyone.

5 Just in response to one of Commissioner Johnson's  
6 questions about reliability, there was a report from the  
7 Congressional Budget Office that detailed some of these  
8 benefits of distributed generation that I encourage people to  
9 look into.

10 And also just the economic opportunity. This is a  
11 really emerging market, and I've just included a few statistics  
12 up there just to highlight that things are moving fairly  
13 quickly with a lot of these technologies. There is I think a  
14 big economic opportunity. We are seeing it in a lot of states  
15 trying to get the right mix of policies in place to help this  
16 market emerge, and I feel that interconnection standards is a  
17 pretty important baseline piece of that policy.

18 Another report from the GAO highlighted a lot of the  
19 economic potential of wind power for rural communities and we  
20 are seeing in the work we are doing across the region states  
21 almost competing with each other to try to make sure that they  
22 have got the correct policies in place so they can realize some  
23 of this economic benefit.

24 Interconnection itself, just to start with the real  
25 basics, we are just talking about the physical connection

1 between a customer generator that's operating in parallel with  
2 the utility grid. It's basically an engineering and business  
3 practice issue. The agreement that -- it's typically  
4 negotiated between the customer and his or her utility or  
5 electricity provider. One of the things that many people have  
6 identified is that this process on kind of a utility to utility  
7 basis, some utilities do it fairly well, some don't have a real  
8 standard process in place yet, but the process has been one of  
9 the principal obstacles to the effective development of  
10 distributed generation in many places. And states and  
11 utilities are trying to identify ways to streamline this  
12 process, cut down on the amount of time it takes, the cost it  
13 takes, while at the same time insuring that you are  
14 guaranteeing the safety and reliability of the system.

15           A solution that states and utilities have identified  
16 is creating these standardized interconnection rules. You are  
17 streamlining the process, you are building on some kind of  
18 technical baseline, oftentimes the IEEE 1547 has been the  
19 standard, which is referenced in the federal PURPA standard.  
20 That covers the technical requirements for the interconnection  
21 itself. There are other standards that cover the design of the  
22 equipment. Underwriters Laboratories 1741 standard covers how  
23 the equipment itself is designed, IEEE 1547 is covering the  
24 characteristics of the interconnection and how it's  
25 accomplished. And I think Mr. Johnson will probably be able to



1 give you a little more perspective on IEEE 1547 and what it  
2 encompasses.

3 Another feature of standardized interconnection rules  
4 is this concept of precertification for equipment that meets  
5 these standards and a lot of times for the smaller generators,  
6 maybe you are under 10 kilowatts or so, have equipment that's  
7 been tested, been shown to be safe, been shown to have the type  
8 of inverter-based system that will automatically disconnect  
9 from the grid in case of a power outage and it's been certified  
10 to meet all of those types of standards. In those cases, if  
11 you are shown to have this type of precertified equipment, the  
12 standardized interconnection rule will allow those types of  
13 applications to move forward in a more streamlined manner and  
14 more quickly without an in-depth engineering review of the  
15 equipment.

16 Another feature are tiered interconnection pathways.  
17 This simply means that different types of equipment follow a  
18 different path through the interconnection process. So for a  
19 very small generator, you may have a quicker process, you may  
20 have -- it may not be as expensive, you won't require in-depth  
21 engineering studies, as you would with a much larger, let's  
22 say, over two megawatt or so generator where you really do want  
23 to have that kind of case-by-case study on where the generators  
24 are connected to make sure that it's going to operate safely on  
25 the grid.

1 Rules also include standardized forms and agreements.  
2 They help reduce the complexity of this process. It helps  
3 reduce the customers, I guess, intimidation, as Jeff mentioned,  
4 by getting these forms and it helps the business, the market to  
5 kind of develop where people know what to expect when they are  
6 looking to interconnect to the grid. And one thing I wanted to  
7 address, it's sometimes a misconception about standardized  
8 interconnection rules. They are only dealing with that  
9 engineering question and the business practices, we are not  
10 talking about what rates people are getting from the utility  
11 for the power they are exporting.

12 One thing to keep in mind as the commission considers  
13 this issue, FERC has adopted standard interconnection rules for  
14 small generators that are less than 20 megawatts and are  
15 subject to federal jurisdiction and that's kind of a fuzzy line  
16 right now. It's sometimes difficult to know exactly when you  
17 are hitting federal jurisdiction, but in general, it's when you  
18 have a generator connecting to transmission lines. So what we  
19 are talking about here today, in general again, are usually  
20 customer generators connecting to the utility distribution  
21 grid.

22 And there are several -- I have listed a couple things  
23 that are happening regionally. There are a lot of different  
24 model rules that organizations have issued. You mentioned the  
25 NARUC model rule, which was adopted in 2003. There have been

1 several more recent iterations that adopt more best practices I  
2 would guess since NARUC was issued. I just wanted to point out  
3 that MADRI is Mid-Atlantic Distributed Resources Initiative.  
4 That served as the foundation for several state rules,  
5 including Maryland rules, which are just in the process of  
6 being finalized after a consensus workshop process, and the  
7 IREC model rules, the Interstate Renewable Energy Council has  
8 model rules as well. EPACT 2005 I will address again in a  
9 minute, but it's basically requiring the state public utility  
10 commissions to consider the federal interconnection standard  
11 and decide whether it's appropriate to implement that standard,  
12 and I'll talk more about what that means in a second.

13 I included this slide as kind of -- I thought it was  
14 helpful as an example of that tiered interconnection pathway  
15 that I described earlier. This is one way that some states  
16 have broken down the different categories of tiers and you  
17 start in this flow chart with your application in the top left,  
18 your first decision point. This is greatly simplified. So  
19 what it basically looks at is the size of your generator, but  
20 also many of the characteristics of where you are connecting,  
21 so let's say you are less than 10 kilowatts, you will have to  
22 follow -- one condition would be you are using certified  
23 equipment, precertified equipment there, and then there will be  
24 several technical screens that attach to that pathway to insure  
25 that you are going to be reliable when you are on the grid and

1 it's not going to cause any safety problems. And if you pass  
2 all of those technical screens and you have precertified  
3 equipment, then you go into a more expedited review pathway  
4 where there will be less costs, less delay to achieve an  
5 interconnection agreement.

6           Similarly, the next tier may be -- these are just  
7 example numbers again, but the next tier might be something  
8 like if you are under two megawatts, you are meeting these  
9 other technical screens that apply to that category and you are  
10 using certified equipment again, then there may be another  
11 expedited pathway and you kind of go down this tree of decision  
12 points, to where you may have something less than 10 megawatts  
13 but doesn't meet those technical screens, they may be  
14 missing -- they may be located in a position on the grid where  
15 they can't meet that exact technical screen. In that case  
16 under this type of process, you would require a full  
17 engineering distribution study to make sure that you are not  
18 going to be causing any problems on the grid.

19           Here are some of the language of the federal standard  
20 and EPACT. Again, public utility commissions and certain  
21 nonregulated utilities have to consider an interconnection  
22 standard and then make a determination concerning whether or  
23 not it's appropriate to implement such a standard, and there is  
24 a time line in place for making that determination of August  
25 2007. The EPACT standard does identify IEEE 1547 specifically

1 and it also references, in addition to the technical IEEE  
2 standard, it says, in addition you must have agreements and  
3 procedures that promote the current best practices of  
4 interconnection. And I'd like to just highlight the importance  
5 of having, in an interconnection approach, both of those two  
6 pieces, connecting the technical requirements to a process and  
7 a procedure that melds them together, and I think that's been  
8 very important and something that successful state rules all  
9 kind of incorporate.

10           Some more background on our activities through the  
11 region. We have been very involved in two state EPACT  
12 proceedings, both in Iowa and Illinois. In Iowa beginning last  
13 summer it started with a notice of inquiry, very similar to  
14 what you have done here in South Dakota with the parties  
15 submitting written comments, and they have just recently issued  
16 preliminary model procedures and they are going to invite  
17 comments from the parties on those procedures and possibly hold  
18 a couple workshops to try to achieve consensus among the  
19 parties on how to get it done.

20           In Illinois we have been involved in a series of  
21 workshops, including one that I'm flying back for tomorrow  
22 morning with the Illinois Commerce Commission, and the  
23 utilities, the distributed generation industry, small  
24 consumers, farmers, and I guess kind of the renewable energy  
25 advocates have all been able to sit down and look at an example

1 interconnection rule and try to negotiate what would work best  
2 in Illinois. And I think that the commerce commission staff  
3 and the utilities and all the parties really, when they have  
4 sat down and really opened up to these standards and looked at  
5 them and studied them, it's been a very -- I think we have been  
6 able to make a lot of progress. People are working really well  
7 together and I think I'm hopeful we are going to come out of  
8 this process with a good rule for Illinois.

9           This map shows -- this was dated in November 2006 and  
10 I took this from the Interstate Renewable Energy Council Web  
11 site just to give you an idea of the number of states that have  
12 interconnection rules in place. The yellow states have  
13 interconnection rules that only apply to net metered systems  
14 and not all of the DG equipment that I mentioned at the  
15 beginning, and not things like combined heat and power and  
16 other larger generators, but the blue/green states have some  
17 form of standardized interconnection rules applying to a  
18 broader range of distributed generation. And actually this map  
19 is changing as states go through this EPACT process, more of  
20 them are now adopting interconnection rules. I think both  
21 Illinois and Iowa may be colored in there soon. The state of  
22 Missouri, I believe the state legislature just passed an  
23 interconnection bill, so I think that state will change color,  
24 and there's some others that are working on this as well.

25           These are just a couple good resources for people that

1 want to take a look at what state rules look like. They  
2 include links to especially the database of state incentives  
3 Web site, a map of the United States comes up and you can click  
4 on any state and it will bring up the whole range of state  
5 policies applicable to renewables, including interconnection  
6 rules. And that's a helpful tool to just kind of see what  
7 other states have done. IREC Web site as well includes a lot  
8 of latest news on what states are doing to comply with EPACT.  
9 It includes their model interconnection rules and other  
10 state-by-state tables that break down the characteristics of  
11 state interconnection rules.

12 This is my contact information. Again, I just really  
13 appreciate the chance to be here and address all of you and for  
14 your interest in this issue, and if ELPC can be a resource to  
15 help you as you move forward on this policy, we would be very  
16 pleased to do that. Thanks very much.

17 CHAIRMAN JOHNSON: Thanks, Mr. Klein. Your timing is  
18 impeccable at exactly 20 minutes. Well done. We will go ahead  
19 and open it up to questions. I'll start with a couple. Some  
20 of the model rules that you talked about, and I know the NARUC  
21 rules do address things like indemnification and insurance and  
22 liability. Any comments on those issues?

23 MR. KLEIN: Yeah, I think that's one thing that  
24 probably should be addressed in the policies and procedures  
25 piece of an interconnection standard. One thing I've heard

1 often from the small generators is that insurance requirements,  
2 that some utilities have kind of required blanket insurance  
3 applicable only to DG that don't apply to other types of  
4 customers that maybe run backup generators or other things like  
5 that. And sometimes the level of insurance has made it  
6 difficult for the small generators to operate economically.  
7 And I think one thing that should be considered when developing  
8 the rule is to make sure if there are insurance requirements,  
9 to make sure -- to make sure they are adequately supported by  
10 the level of risk that's presented.

11 A lot of this equipment, especially the things that  
12 have been precertified, there is very little to no data on  
13 anyone ever filing an insurance claim for damage caused by a  
14 lot of these systems, so I think you would want to support, if  
15 there are insurance requirements, that they are targeted  
16 correctly, they are not creating in effect a barrier to the  
17 adoption of this technology and that they are adequately  
18 supported by the data. And they are applied uniformly to  
19 different classes of customers.

20 CHAIRMAN JOHNSON: You noted standardized forms and  
21 procedures or rather forms and agreements. If forms and  
22 agreements were simply required to be standardized within a  
23 company, within a utility, would that be sufficient or do you  
24 think some sort of a statewide standard is more beneficial?

25 MR. KLEIN: Again, I think that a statewide standard



1 allows more certainty in the developing market. People know  
2 that they are not going to be subject to different terms and  
3 conditions depending on their location and it allows -- it  
4 allows this market to develop more efficiently, and I think a  
5 lot of the terms and agreements, if they are negotiated with  
6 everyone with a seat at the table, it's been at least my  
7 experience in the states I've worked in that the utilities can  
8 probably come to an agreement on what those terms and  
9 conditions should be.

10 But I guess from my perspective statewide and even  
11 actually regionally, one thing you are going to see here is  
12 some utilities are now operating both in Missouri, I know --  
13 I'm sorry, in Minnesota, and we have dealt with MidAmerican in  
14 the proceedings in Iowa. I think the utilities are going to be  
15 rightly concerned about being subject to vastly different  
16 requirements in different states, so there is some value in  
17 kind of looking to what neighboring states have done, trying to  
18 streamline and make requirements consistent, not only statewide  
19 but kind of regionally as well.

20 CHAIRMAN JOHNSON: Do the concerns about different  
21 state procedures, do these speak more to the validity of  
22 integrity and continuity within a company's own agreements and  
23 forms as opposed to -- if South Dakota requires one particular  
24 form and Iowa requires another one, that doesn't necessarily  
25 help the multistate utilities very much.

1           MR. KLEIN: Right. I think you look at it from both  
2 ways, certainly from a utility's perspective, they are going to  
3 want consistency across their service territory. I think from  
4 the small generator community, they are going to want to  
5 hopefully see consistency statewide or even region wide to help  
6 them plan their business. Equipment manufacturers, when they  
7 are looking at, well, what's the type of equipment we should  
8 design and build, they are not going to want different  
9 technical standards in different states that will kind of make  
10 a patchwork of the market. They are going to want to have  
11 technical standards and precertification requirements that  
12 apply regionally so they can plan what they are going to build.  
13 So I think there is a lot of different levels of value for  
14 trying to create some kind of standard process.

15           CHAIRMAN JOHNSON: You noted precertification of  
16 equipment a couple of times. In most states is that  
17 precertification done by a state entity or by each utility  
18 separately?

19           MR. KLEIN: No, that's a good question. It's done --  
20 the state rules will reference a specific certification  
21 standard, so the typical standard is the Underwriters Lab 1741  
22 standard, which is very rigorous and it includes a great deal  
23 of safety factors, and in that case the utility itself and the  
24 state commission aren't going to have to do that certification  
25 process themselves, they will rely on what's already been done.

1 So the rules will just reference a certain certification  
2 standard and if the equipment meets that, then they will  
3 qualify for the expedited process.

4 CHAIRMAN JOHNSON: So truth be told, the certification  
5 is really done by a more expert entity and that just -- it's  
6 just established within state rules that their standard will be  
7 adopted, so to speak.

8 MR. KLEIN: That's exactly right.

9 CHAIRMAN JOHNSON: Finally, before I pass it on to  
10 others, you noted that a lot of these agreements end up being  
11 negotiated between the utility and the distributed generator.  
12 I think we heard from East River and I'm pretty sure we heard  
13 from some intervening investor-owned utilities they have a  
14 standardized process at least within their own company. If  
15 that's the case, are standardized agreements statewide really  
16 necessary?

17 MR. KLEIN: Yeah, I think that utilities are at  
18 various stages of addressing this. Some have a process that  
19 probably works pretty well. I'm not -- I haven't spent a whole  
20 lot of time studying what utilities are doing here in South  
21 Dakota, but in some of the materials that were on the docket,  
22 it looks like some of them are -- have addressed this and have  
23 rules in place.

24 I guess from our perspective, we have seen a lot of  
25 benefit in having that process apply statewide. I think the

1 utilities that have more experience with this can probably be  
2 leaders in the discussions on how the rules will look and can  
3 share their experiences on what's worked and what hasn't and  
4 can look to what other states have done, what's worked and what  
5 hasn't there. But I do think there is, as I mentioned, some  
6 value in having consistent requirements across the state.

7 CHAIRMAN JOHNSON: Thanks very much. Other questions  
8 by commissioners or advisors? Commissioner Hanson.

9 VICE-CHAIR HANSON: Thank you.

10 CHAIRMAN JOHNSON: I saw the light on so I presumed.

11 VICE-CHAIR HANSON: Brad, I'll ask you a question and  
12 it's a similar question I asked Jeff. In both of the standards  
13 from the standpoint of 1597 and the NARUC, do you see either of  
14 those in need of repair?

15 MR. KLEIN: I think the NARUC model rules, and again,  
16 to distinguish, some of the model rules that I mentioned  
17 include both the interconnection procedures and the technical  
18 requirements, and 1547 is just the technical requirement piece  
19 of it. So a lot of model rules like NARUC would reference or  
20 incorporate IEEE 1547, UL 1741 and build those into a standard  
21 procedure with the agreements and application forms, things  
22 like that.

23 IEEE has continued to be updated through the years. I  
24 think it represents a really broad consensus of regulators,  
25 utilities, consumers. It was a long process to try to hammer

1 out these technical standards that are kind of the best  
2 practice in the industry. I think that remains a very vibrant  
3 and appropriate technical standard.

4 As far as the process, I think the NARUC was good, it  
5 was a good first step when it came out in 2003. I think there  
6 are several features of the NARUC rules that have been  
7 surpassed by other states in other models since that time. So  
8 I think it's a little bit outdated. It probably wouldn't be  
9 the best choice as a baseline, but I think there are some  
10 components of NARUC that are good and have been incorporated  
11 into further models that have been adopted since then.

12 VICE-CHAIR HANSON: So with the NARUC model, do you  
13 see anything of value that exists in the NARUC model that does  
14 not exist in the others?

15 MR. KLEIN: No, I don't think so. I think that the  
16 good features have gone and been incorporated in some of the  
17 other models for the most part.

18 VICE-CHAIR HANSON: Thank you. That's all I have.

19 CHAIRMAN JOHNSON: Commissioner Kolbeck.

20 COMMISSIONER KOLBECK: I just have a quick question  
21 for you. As you see other states adopt these models, what's  
22 the process for enforcing them? Have there been any staff  
23 additions? Have they started different responsibilities in  
24 their staff? How are they handling that?

25 MR. KLEIN: I think that implementation question is

1 good. Some states have done it in different ways. I think one  
2 thing that's a very important feature is to have a good dispute  
3 resolution process to try to head off conflicts before they  
4 become too cumbersome. I know the Maryland rules have a pretty  
5 good dispute resolution process where the commission can  
6 appoint a technical master who would oversee the dispute  
7 between a utility, potential dispute between a utility and a  
8 customer and allow a discussion to take place to try to  
9 negotiate through some of these problems before a formal  
10 complaint would have to be filed with the utility commission,  
11 which has a lot of -- could be quite a big expense and delay in  
12 a formal process. So I think these rules have -- if you have a  
13 good dispute resolution process, you can resolve a lot of this  
14 stuff more informally.

15 COMMISSIONER KOLBECK: And then you said that you have  
16 seen other states -- just one of the comments I guess from one  
17 of the utilities that had responded mentioned the Minnesota  
18 interconnection, as Commissioner Johnson had stated. Are you  
19 familiar with the Minnesota? Do you feel it's better, worse,  
20 equal to NARUC?

21 MR. KLEIN: I haven't spent a whole lot of time in  
22 detail looking at the Minnesota standard. I have heard that  
23 it's a pretty good standard, but again, I don't think -- I  
24 don't want to take the position one way or the other on it, but  
25 I think they were one of the states that moved forward on this.

1 They were one of the more early adopters of it and they have  
2 probably had some time to work out the kinks and I think my  
3 impression at least is that it's working pretty well up there.

4 COMMISSIONER KOLBECK: Thank you, Brad.

5 CHAIRMAN JOHNSON: Mr. Rislov, Ms. Wiest.

6 MS. WIEST: Thank you. You mentioned that Iowa had a  
7 preliminary model procedure. Is that based on one of the  
8 models, existing models that is out there?

9 MR. KLEIN: Iowa, I think that they have -- that their  
10 model is actually based on the Indiana rules and I haven't had  
11 a chance to look at it in detail yet. I know that there are  
12 some things they are going to have to work out with the model  
13 and it hasn't gone through the vetting process with the parties  
14 yet. I think it was intended at this point more of a framework  
15 for discussion for the parties to try to have something  
16 concrete in front of them they could discuss the various  
17 pieces. So it definitely doesn't represent the utility board's  
18 thinking on where the best -- where the best practices are yet.  
19 But I think they are going to build from that to try to  
20 incorporate maybe pieces from some other states or other models  
21 and try to build this out.

22 MS. WIEST: Then you mentioned Illinois. I know they  
23 are still having workshops, but did they start in a particular  
24 model there?

25 MR. KLEIN: In Illinois they have started with the

1 MADRI model rule and I think that the parties are going to  
2 recommend tomorrow that instead of using the MADRI model, to  
3 use the Maryland rules that were built on the MADRI foundation,  
4 and the Maryland rules I think streamlined a lot of the MADRI  
5 steps. I think the drafting process in MADRI was -- it's  
6 pretty confusing when you pick up that model and try to follow  
7 it all the way through. It's very complicated and it kind of  
8 has some zig-zags and turns that are hard to follow through.  
9 So the Maryland rules I think people are more comfortable with  
10 because they are a little more streamlined but still built on  
11 that MADRI foundation.

12 MS. WIEST: And then just one final question. I know  
13 one of the utilities filed comments and they suggested instead  
14 of adopting anything, that we should require each utility to  
15 file its interconnection process with the commission on an  
16 informational basis. Would that be helpful at all, in your  
17 opinion?

18 MR. KLEIN: I'm not sure, I guess it may cause -- I  
19 think one of the benefits of doing this is trying to come to an  
20 agreement up front so the issue doesn't have to be revisited  
21 later. Michigan had a pretty similar approach where the  
22 Michigan Public Utility Commission issued a rule that kind of  
23 laid out the minimum requirements of what they would like to  
24 see in an interconnection standard and then directed the  
25 utilities to file conforming tariffs that would meet those



1 minimum requirements, which I think was -- could be an  
2 interesting approach, but one of the problems was that the kind  
3 of business practice pieces weren't spelled out on the front  
4 end and so there were a lot of inconsistencies in how the  
5 utilities were implementing these interconnection standards and  
6 they have had -- the Michigan Public Utility Commission has had  
7 to reopen the docket and they are having work groups now to try  
8 to resolve some of the problems that arose from that approach.  
9 So I guess if there can be some agreement with all the parties  
10 on the front end and trying to work out the business practices  
11 and how they fit together with the technical standards, you may  
12 be able to avoid having to come back later and fix things.

13 MS. WIEST: Thank you.

14 MR. RISLOV: Just one question. You mentioned  
15 state-by-state rules and I look at the map as it was presented  
16 before by Mr. Rud, very large service areas, multistate  
17 utilities. Is it a possibility that state by state  
18 incorporating all of these multistate utilities may end up with  
19 a more confused set of rules than just allowing these  
20 multistate very large utilities to go utility by utility with  
21 these rules?

22 MR. KLEIN: You know, I think it is a valid kind of  
23 concern in trying to make sure things are -- that things fit  
24 together. I know that in -- maybe Brad Johnson will be able to  
25 address this a little bit more as well, but one of the goals to

1 work through kind of regional organizations like MADRI was so  
2 that states would have a model that they could look to and try  
3 to make those state rules consistent.

4           We have seen, I think there's been more of a  
5 convergence in what states are doing recently as the different  
6 states and utilities have more experience with this now.  
7 People are learning what's working and what's not and so I  
8 think the different state rules that are coming out of this  
9 process do fit together better. And there's also -- I guess it  
10 may be a step-by-step approach. I think having state rules in  
11 place definitely are better than having no rules in place, from  
12 both utilities' and the customers' standpoint. But I'm not --  
13 one of the problems is that the entities with jurisdiction over  
14 this question are the state utility commissions and so it's  
15 been difficult. With FERC you have one standard that applies  
16 nationally to all the transmission or the federal  
17 jurisdictional interconnections and that actually has served as  
18 a good starting point for a lot of these model rules.

19           You will see when you look at the MADRI standard or  
20 even NARUC or some of the other state rules, that a lot of the  
21 technical screening requirements that they use are built from  
22 that FERC framework. Virtually everyone is now using IEEE 1547  
23 and so that is a national standard. The Underwriters  
24 Laboratories technical standards are a national standard. And  
25 so you are seeing, even when there are state rules in place,

1 they are referencing kind of these consensus documents and  
2 consensus standards that make things fit together nationally a  
3 little better.

4 CHAIRMAN JOHNSON: Any commission staff have any  
5 questions? Any further commissioner questions? With that,  
6 thanks very much, Mr. Klein, appreciate it. At this time we  
7 will take a short ten-minute break. We will reconvene at  
8 10:40, I believe, so those listening on the Internet, we will  
9 continue at 10:40. Thanks much.

10 (Whereupon, the hearing was in recess at 10:29 a.m.,  
11 and subsequently reconvened at 10:43 a.m., and the following  
12 proceedings were had and entered of record:)

13 CHAIRMAN JOHNSON: Welcome back to those of you on the  
14 Internet. We are half a minute away from getting started here.  
15 This is the South Dakota Public Utilities Commission PURPA  
16 workshop. We are currently right in the middle of our session  
17 on interconnection for distributed generation. The third  
18 presenter is Don Raveling who is a senior staff engineer for  
19 Montana-Dakota Utilities, and at this time, and again our  
20 format for this first session is 20-minute presentation and  
21 then similar amount of time for questions afterwards, and at  
22 this time we will turn it over to Mr. Raveling.

23 MR. RAVELING: Good morning, Commissioners, and I'd  
24 like to thank you for this opportunity, and good morning to  
25 everyone else. I have to apologize a little bit. I'm not used

1 to speaking with a microphone in my face. The echo is  
2 bothering me just a little bit, so if my voice quivers, I  
3 apologize for that, too. I am actually more used to sitting in  
4 the back of the room and trying to coach others in what they  
5 have to say up front.

6 Just for a little additional personal introduction so  
7 that you know where I'm speaking from, I am actually a system  
8 protection engineer in the substation department and I've been  
9 doing that work since 1972 and virtually all of the  
10 interconnections that have been on Montana-Dakota's system do  
11 come across my desk, I do see them, and I do some of the  
12 studies that are involved with each one of them. So with that,  
13 I will continue with my presentation concerning the  
14 interconnection standards and Section 1254.

15 Section 1254 requires that each electric utility shall  
16 make available, upon request, interconnection service to any  
17 electric customer that the electric utility serves. This  
18 service to the electric customer under which an on-site  
19 generating facility on the customer's premises shall be  
20 connected to the local distribution facilities.

21 The interconnection policy -- Montana-Dakota has had  
22 an interconnection policy in place since 1989. The procedures  
23 are documented in Montana-Dakota's guidelines for  
24 interconnection requirements and parallel generation of  
25 customer-owned generation, and these guidelines are available

1 upon request to any customer or we would also make them  
2 available to equipment suppliers, so virtually anyone,  
3 particularly equipment suppliers that are within our operating  
4 region are familiar with our requirements and have had the  
5 opportunity to take and look at them.

6 Montana-Dakota's interconnection process is very  
7 similar to that that's in the NARUC PURPA manual. It's a  
8 little bit simplified for that. This slide doesn't show up  
9 terribly well I don't think to people in the back of the room,  
10 but just to take and go over it, the process just a little bit.  
11 For very small generators, we pretty much go down the left side  
12 of the items that's on the diagram. That would be for  
13 interconnection requests that would be less than 100 kW, and  
14 these we would consider to be very small. Generally the  
15 requirements for installations of that size are very, very  
16 minimal and there would be very little cost involved,  
17 additional cost involved to the customer for those types of  
18 interconnections.

19 As the interconnections take and increase in size,  
20 then we move over to the right side and a little bit more  
21 elaborate study is required. Typically speaking, what we look  
22 at is the circuit capacity. Most of our distribution circuit  
23 capacities are about 4,000 KVA and when we have  
24 interconnections that approach about 15 percent of that or  
25 about 600 KVA, then there becomes significant impacts on those

1 distribution circuits. So we start to look very hard at  
2 anything that approaches that 15 percent threshold. The actual  
3 threshold, though, can vary on the distribution circuits and it  
4 can be as little as five percent in some cases. Rarely,  
5 though, would it be above that 15 percent or about 600 kW.

6 Usually for these installations of this size, there  
7 will be system changes to the distribution system that will be  
8 required. It depends a little bit on how the generators intend  
9 to take and operate. If they are able to take and use what's  
10 called an open transition or take an interruption before they  
11 go on their generation, then again, the requirements are very  
12 minimal. However, if they intend to parallel with our system  
13 to either test their generators or to actually operate and  
14 generate power into our system, again, the requirements become  
15 a little bit more and we very often have to take and do  
16 upgrades on our distribution systems. The distribution systems  
17 were never really designed or intended to take and have  
18 generation connected to them, so if there is, it depends on the  
19 kind of generation that may be applied. If the generation is  
20 photovoltaic or if it's wind or if it's even small gas or  
21 diesel, those requirements vary based on that type of  
22 generation.

23 The EPACT standard primarily endorses IEEE 1547 for  
24 interconnecting distributed resources with the electric  
25 systems. As has been mentioned before, IEEE 1547 is a

1 technical document and it does take and describes some of the  
2 things with respect to operation and how the interconnection  
3 should perform. It's a collaborative effort to implement  
4 general guidelines for interconnection generators and it's  
5 generally targeted at generation, aggregate generation with  
6 capacity of 10 megawatts or less.

7           As a little history, 1547 was originally written and  
8 affirmed in 2003 and it's expected that there will be some  
9 revisions to it. It provides no specifications of hardware or  
10 other equipment for safe or reliable interconnection, at least  
11 not at this time. It does not specify exactly how an  
12 interconnection is to be made. Actually, 1547 has been -- from  
13 when it was originally drafted, because of the size of the  
14 document that it was becoming, it was determined to take and  
15 break it up. So what we have now, there's a 1547 and a 1547.1  
16 and there's going to be a 1547.2, 3, 4, 5 and 6. So far, only  
17 1547 and 1547.1 have actually been affirmed. The other  
18 documents, 2, 3, 4, 5 and 6, are all in draft stages and we  
19 don't know exactly what's going to be in those final documents.  
20 So any particular standard that is written or directed and  
21 requires adherence to 1547 is really requiring adherence to a  
22 document that isn't fully developed or fully exists yet.

23           A little additional history, there was a standard,  
24 1001-1998(sic). This was an IEEE standard that preceded IEEE  
25 1547. This older document provided much more detail that was

1 specific to a single type of grid. The document itself didn't  
2 work real well as a uniform standard for all grids because it  
3 was very dependent on the design of this particular grid and  
4 the work that Montana-Dakota did with respect to our guideline  
5 had to do with 15 -- or had to do with 1001-1998(sic). Much of  
6 the things that we put in our guideline came from this original  
7 or earlier IEEE standard, but what we did is we adopted our  
8 guideline so that it would take and properly fit our system.  
9 We had to make some adjustments so it would take and reflect a  
10 safe operation for our customers and on our system that were  
11 differing from those that were in the earlier IEEE standard.  
12 So far, as I'm aware, none of these things, these particular  
13 things are addressed in IEEE 1547, at least not on the drafts  
14 that I've seen so far.

15           At Montana-Dakota, we take a look at each  
16 interconnection request that is submitted and it's studied  
17 based on the information that's provided through the  
18 application process via the standard forms that are in our  
19 guideline. Montana-Dakota's guidelines, the studies take into  
20 consideration safety for our personnel, protection of the power  
21 system integrity, protection of other customers' equipment and  
22 property, and protection of the interconnecting customers'  
23 equipment and property.

24           Many of the customers that come to us and desire  
25 interconnection are not extremely familiar with the equipment



1 or some of the safety concerns. They do get a lot of  
2 assistance and help from the equipment suppliers, but we do  
3 take and look at the equipment that they intend to install, how  
4 they intend to use it, so that we can take and provide some  
5 assistance to them and to help them along and through the  
6 process that's necessary to go through.

7 Presently we have in our guideline 19 different  
8 interconnection designs that are actually detailed in the  
9 interconnection guideline. They vary in size from perhaps  
10 five, 10, 25 up to 100 KVA for the very small. Many past  
11 requests have been in the 2,000 KVA range. Those particular  
12 ones would be considered medium by our definitions. The  
13 guideline does take and go up towards about 50 megawatts as far  
14 as a top end. But with respect to applying the guideline for  
15 the interconnections and looking at some things that are  
16 provided by some of the larger wind farms, we do in fact take  
17 and look through this guideline for input from it that may  
18 apply to even larger interconnections.

19 Just as an example, we have here a diagram, this is  
20 taken from the guideline. This would be a very small  
21 installation. It might be a single phase inverter on  
22 photovoltaic or it could be a small generator, a wind type  
23 generator. In many cases these are DC inverters and for small  
24 units of this type or small installations of this type, the  
25 requirements are really very, very minimal. And any additional

1 costs that there might be to the customer would be very minimal  
2 because they really are very, very little that would have --  
3 anything that would have to be done to MDU's distribution  
4 system to allow an interconnection.

5           This is an example of at least what we classify as a  
6 medium generator. We have had quite a few or at least a few,  
7 there hasn't been a lot, but we have had a few interconnections  
8 of this type. This is really very common or is commonly  
9 applied or would be common for a diesel installation. This  
10 might be someone that would like to operate on an interruptible  
11 basis. This particular one might go up to 5,000 KVA, and  
12 usually when a customer wants to operate on the interruptible  
13 basis, they like to be able to take and test their generation  
14 equipment periodically and they like to be able to parallel  
15 while they do that. That allows them to take and load test  
16 their equipment, and compared to the earlier slide, I think  
17 it's easy to see that there are more requirements for an  
18 installation of this type. There are modifications that would  
19 typically be required on Montana-Dakota's system and there  
20 would be cost to the customer involved.

21           And again, generators that are less than 100 kW  
22 usually are connected with very little cost to the  
23 interconnecting customer. Generators above 100 kW may have  
24 some expense associated with changes to the company's system.  
25 Those estimated costs are provided upon the completion of the

1 interconnection study. And all interconnections, including  
2 interconnections of small generation that Montana-Dakota  
3 installs on its own system, we follow these very same  
4 guidelines.

5           Transmission interconnections, I believe it's been  
6 mentioned before, do have to take and apply through the Midwest  
7 Independent System Operator or MISO that would interconnect to  
8 Montana-Dakota's system. The MISO procedures are in accordance  
9 with FERC rules for small generation interconnects, which is  
10 defined as 20 megawatts or less. Or if they are larger  
11 generators, larger than 20 megawatts, then they go through the  
12 process for rules for large generator interconnects. And I  
13 would comment that this is a very -- it's a complex application  
14 process that is very time consuming. It's almost on the verge  
15 of frustrating to the customer and to us, the utility.

16           In summary, Montana-Dakota's interconnection  
17 guidelines are documented and they are consistently applied to  
18 all interconnection requests. The interconnection guidelines  
19 are specific to Montana-Dakota's system. There are small  
20 differences between all systems, MDU's system and the RECs.  
21 Many of the processes and many of the technical requirements  
22 would be very, very similar, but yet despite that similarity,  
23 there are differences that have to do with the type of  
24 distribution circuits that the interconnections would be placed  
25 on. That's part of the reason why we need to look at each one.

1           It's Montana-Dakota's position that an interconnection  
2 standard as such probably should not be adopted. We feel it is  
3 perhaps best to allow the utilities to take and design their  
4 guidelines that properly fits their utility system and their  
5 distribution system, and I would also comment that in South  
6 Dakota, I'm not aware that we have had any interconnection  
7 requests for the very small generation interconnections. And  
8 with that, that concludes my presentation and I would certainly  
9 welcome any questions that you may have.

10           CHAIRMAN JOHNSON: Thanks very much, Mr. Raveling.  
11 Commissioner, advisor questions. Commissioner Kolbeck.

12           COMMISSIONER KOLBECK: Yes, Montana-Dakota, do you  
13 have any land that's in the reservations?

14           MR. RAVELING: Yes, we do have some, or areas that we  
15 do serve in the reservations.

16           COMMISSIONER KOLBECK: Does that provide a different  
17 challenge, different standards, different rules to go by?  
18 Obviously your last line there doesn't sugarcoat it at all, but  
19 if it was to be adopted, would that present even more  
20 challenges to you, because you do have different territories  
21 like that?

22           MR. RAVELING: I'm not aware that anything special or  
23 unique or different really presents itself for the reservations  
24 or for other areas. I know that we have worked with  
25 reservations in other states and that some tribes and tribal

1 agencies have in fact installed small wind generation that  
2 would be connected to the Montana-Dakota distribution system.  
3 And we applied all of the same things to that installation when  
4 we looked at it that we did to the others and so I'm not aware  
5 of anything.

6 COMMISSIONER KOLBECK: I just thought maybe there was  
7 more federal standards or different things that you had to --  
8 this would be one more layer of bureaucracy on top of five  
9 others is kind of what my question was. Thank you.

10 CHAIRMAN JOHNSON: Commissioner Hanson.

11 VICE-CHAIR HANSON: Thank you, Commissioner Johnson.  
12 How do you pronounce your last name?

13 MR. RAVELING: It's Raveling.

14 VICE-CHAIR HANSON: Okay, I wanted to make it  
15 Raveling. Thank you. Mr. Raveling, some of the comments that  
16 you made in your presentation, I really appreciate your  
17 presentation, it was very good. And in a couple of spots I  
18 just have some questions, especially with the very last comment  
19 you made, but I'll save that one.

20 You had said in your presentation that, I'm pretty  
21 sure you are referring to 1547, that it does not specify how  
22 interconnections should be made and it does not provide  
23 specifications of the hardware or other equipment for safe and  
24 reliable interconnection. Do you believe that it should  
25 specify those items?

1           MR. RAVELING: One of the problems that we have  
2 sometimes had in the past is customers that desire to take and  
3 install or make installations that at least I would consider to  
4 be somewhat unsafe. They perhaps don't have sufficient  
5 interrupting equipment, they may not install breakers or may  
6 not wish to even install a circuit breaker on their equipment,  
7 and that is something that most of the things that I've seen  
8 require. I think most utilities would require such equipment.

9           Certainly from a safety aspect of the installation, if  
10 it goes inside a building on their premises or it may be a  
11 building that's occupied or it may be some very key facilities  
12 in some cases. Without the proper equipment installed, the  
13 risk for fire becomes high in case of some type of malfunction,  
14 and I have a great deal of concern about that type of thing, as  
15 I know everyone else would, and things of that type were  
16 required in the older standards but I have not seen anything  
17 like that in the current drafts that I've seen on 1547.

18           So I think it's important for the utilities that have  
19 interconnections to look at those things and to take and be  
20 sure that the installations are proper and I'm not so sure  
21 that, particularly since 1547 isn't completed yet, that it's  
22 necessarily good to take and say that we are going to adhere to  
23 that standard, you know, without proper consideration of what  
24 it contains.

25           VICE-CHAIR HANSON: And we were discussing earlier

1 during Jeff's presentation, that there is health and safety  
2 issues here, especially from the standpoint if the  
3 interconnection is improperly made.

4 MR. RAVELING: The safety for our personnel, the  
5 linemen that may be working on the distribution circuits that  
6 have generation on them is a big concern for us. We can't  
7 always guarantee, you know, despite the fact that there is  
8 protective equipment that's included in these installations,  
9 whose purpose is to not allow them to re-energize a  
10 de-energized distribution circuit, there's nothing that says  
11 that equipment can't malfunction and it's always a concern for  
12 us. So we very much like to know where the generation  
13 equipment is located, the kind of generation it is so that we  
14 know what some of the additional risks may be.

15 Small wind turbines aren't any particular problem.  
16 Photovoltaics are not any particular problem. But self-excited  
17 generators, diesels, gas, waste heat or things that might take  
18 and utilize a fuel source or steam to take and drive them so  
19 that they can in fact be driven, there's nothing that  
20 absolutely prevents generators of that type from energizing a  
21 line. And it's a concern that we have and we do have some  
22 additional procedures that we take and implement when we know  
23 that there are generators of that type on a system. For  
24 instance, when we do hot line work, in many cases we take and  
25 let our dispatchers know or the customer know so that the

1 generators aren't tested or aren't run at that time, just to  
2 try and keep some of those risks under control.

3 VICE-CHAIR HANSON: I appreciate those comments.  
4 Notwithstanding those comments, part of your argument in  
5 opposition to the standard is that it's incomplete and that  
6 future amendments will be made to it. Would not the commission  
7 be able to meet and examine those amendments as they came on  
8 and examine whether or not to adopt them?

9 MR. RAVELING: Well, certainly I believe that such  
10 things could be done, would be done. Within our own company,  
11 it's fully our intention to take and update our guideline to  
12 take them and keep it in line with the requirements of 1547.  
13 And there are many, many good things in 1547 that I've seen  
14 proposed and that presently exist and all of these things are  
15 an aid to interconnections of this type for us. Certainly when  
16 the IEEE publishes a document and we can take and point at it  
17 and show it to the customers and show it to the equipment  
18 suppliers, it makes our job, my job a little bit easier and  
19 particularly if we have to take and, you know, I don't know if  
20 argue for a breaker is the right term, but we have had to take  
21 and make requests that circuit breakers be installed. So it  
22 all helps to have those things in place.

23 VICE-CHAIR HANSON: Thank you. Your very last comment  
24 of your presentation had to do with a statement that I believe  
25 I misinterpreted as you said it, so I'd like you to clarify it



1 for me. You stated something about you had not had any  
2 requests up to this juncture. Do you remember that statement  
3 and do you remember what it was in reference to, what type of  
4 requests?

5 MR. RAVELING: I'm not aware that we have had any  
6 requests for small generation interconnects in the state of  
7 South Dakota, at least not to this time. There have been  
8 requests for large wind farms in the past and that was through  
9 the MISO process. As far as connecting to Montana-Dakota's  
10 system, even those requests and contracts, in fact, I don't  
11 believe are -- I'm looking for the word here -- I'm not sure  
12 that there's anything going forward at all on them.

13 VICE-CHAIR HANSON: As a member of the OMS board of  
14 directors, I appreciate the challenges you had with MISO, the  
15 complexities of the challenges. Do you think that there is  
16 something of benefit to a standard being adopted from the  
17 standpoint of perhaps there would be more requests for  
18 renewables, more requests for generation?

19 MR. RAVELING: I think that generally speaking,  
20 individual customers are perhaps doing what looks economically  
21 viable to each of them. And I think those that are looking at  
22 it, they are looking at it for how can they take and save money  
23 in their operation, how can they improve their operation. So I  
24 really don't know that there would be a lot more, any  
25 additional requests. I think it's going to be some years

1 before it really becomes economic for many small, very small  
2 individuals to take and put a photovoltaic system on their  
3 roof. We are going to see more businesses perhaps that are  
4 going to be desiring to put in diesel generation or maybe some  
5 of the micro turbines again, particularly with the micro  
6 turbines, as that technology improves a little bit from what it  
7 is, they may be looking for reliability as well as perhaps some  
8 economics from what might be gained from an interruptible rate  
9 in some cases.

10 VICE-CHAIR HANSON: Thank you very much. Appreciate  
11 it. Thank you, Mr. Chairman.

12 CHAIRMAN JOHNSON: I'll piggyback on Commissioner  
13 Hanson's question a little bit with regard to the value of  
14 interconnection standards. I understand that each utility is  
15 different and might have different needs for their system.  
16 Would there be significant inconvenience if the commission were  
17 to establish a standard or adopt a standard? If 98 percent of  
18 the provisions and requirements would be similar, if the  
19 commission were to adopt those standards and allow some  
20 flexibility within the remaining two percent, it seems to me  
21 that would provide some certainty and clarity to those  
22 interested in distributed generation but might not impose as  
23 much of a burdon on utilities. What's your thought on that?

24 MR. RAVELING: Well, my personal thought is no, it  
25 probably wouldn't make a lot of difference. I work with the

1 technical aspects of the interconnections and I don't believe  
2 that there would be any end changes to those technical aspects.  
3 The interconnections have to be done in certain ways to safely  
4 interconnect. There are many problems that we encounter and  
5 have to deal with on those interconnections, particularly as  
6 the size increases, but for the very small ones, no,  
7 technically, it wouldn't really matter to us.

8 CHAIRMAN JOHNSON: You noted that the standard 1547  
9 for IEEE is a work in progress and its predecessor, standard  
10 1001, didn't completely cover the waterfront. If the  
11 commission was going to use one of those two standards as  
12 guidance to refer to, which would be more appropriate?

13 MR. RAVELING: The standard 1001 was actually  
14 withdrawn by the IEEE. That was withdrawn, oh, about 1997, I  
15 believe. It was primarily withdrawn when the IEEE decided to  
16 take and redraft a new standard and decided to draft standard  
17 1547. I think a lot of the difficulty with the older standard  
18 1001 was that it did take and direct a lot of the  
19 interconnection requirements to a very specific, specifically  
20 designed distribution system and the fact is it did not work  
21 well for many distribution systems as a result of that.

22 CHAIRMAN JOHNSON: I think you noted in your  
23 presentation that MDU's current procedures were based on that  
24 1001 standard. Have they been revised in light of standard  
25 1547 and the improvements that it made upon the 1001

1 predecessor?

2 MR. RAVELING: We made -- when we originally drafted  
3 our guideline, we used much from 1001, but we designed our  
4 guideline so that it fit our distribution system in those areas  
5 where 1001 was inappropriate for our distribution system, and  
6 as far as adherence to 1547 as such, the things that 1547  
7 presently contains, that would be 1547 and 1547.1, are all  
8 included in our guideline as such, yes.

9 CHAIRMAN JOHNSON: Thank you very much. Questions  
10 from Ms. Wiest, Mr. Rislov.

11 MR. RISLOV: Yes, I have one, if I may. In what  
12 circumstances or what are the circumstances where MISO  
13 interconnection rules apply versus MDU rules?

14 MR. RAVELING: Any customer that intends to take and  
15 sell energy to the market or the MISO market that would require  
16 transmission service must go through the MISO process, and that  
17 can actually be any size. It can be very, very small  
18 generators. I've not seen anything less than two with any such  
19 desires. It's just not practical to take and go through the  
20 MISO process. It's quite expensive.

21 MR. RISLOV: I guess I'd have one more question. You  
22 have mentioned a number of times that there's minimal costs for  
23 interconnecting generators under 100 kW. Just very briefly,  
24 what would a range be of minimal costs? Just out of curiosity.

25 MR. RAVELING: Some of the small ones, I'm not aware

1 that they had any cost at all. We just very quickly looked at  
2 what they had intended to take and connect, where they were  
3 going to connect. It took probably, oh, between four and eight  
4 hours perhaps of my time, but as long as we don't have to take  
5 and make any system upgrades as such, there is no cost to them,  
6 other than their own installation, what they have to do to take  
7 and make the physical connection.

8 CHAIRMAN JOHNSON: Any other commissioner, advisor or  
9 staff questions? Mr. Raveling, we talked a little bit, Mr.  
10 Klein and I did, about insurance and just the whole host of  
11 liability issues. Can you address that a little bit?

12 MR. RAVELING: There are liability issues. Our  
13 guideline does take and mention them, but I'm going to have to  
14 beg off on that. I'm not a lawyer so I don't know if it's  
15 really appropriate --

16 CHAIRMAN JOHNSON: Good for you.

17 MR. RAVELING: -- appropriate for me to take and  
18 answer that.

19 CHAIRMAN JOHNSON: Is there anything in particular  
20 with the process or the requirements that MDU has that either  
21 you think could be onerous for distribution generators or you  
22 have heard from those interested in distributed generation that  
23 is onerous?

24 MR. RAVELING: I'm not sure I understand that exactly.  
25 Onerous, things that might be difficult for them? Probably one

1 of the most difficult things is those that want to take and  
2 generate and parallel with us on a continuous basis that are  
3 diesels probably have some of the most difficulty, particularly  
4 if their size is larger. What happens is when they generate  
5 onto our system, it becomes more difficult for us and for them  
6 to take and detect faults on the distribution system and in  
7 fact in some cases -- perhaps if I could go back to one of  
8 our -- my earlier slides, perhaps slide 10, if such a thing  
9 would be possible.

10 CHAIRMAN JOHNSON: With Ms. Douglas at the computer,  
11 all things are possible.

12 MR. RAVELING: I knew someone would have the power.

13 CHAIRMAN JOHNSON: At this point it might be easiest  
14 for you to use your backward button to navigate to the slide  
15 you want. There's a back and forward button.

16 MR. RAVELING: This diagram, if we look at the very,  
17 very top on this diagram, in the extreme upper left corner, we  
18 see a power circuit recloser and there's a line that's drawn  
19 horizontally across the top of this page. This line represents  
20 a distribution circuit. As we come over to the extreme right  
21 on that circuit where it just kind of seems to end, that might  
22 represent the end of a distribution circuit. When we have feed  
23 from a generator that's connected, we can find a place along  
24 that distribution circuit, and it might be the end of the  
25 circuit, it might be a lateral that comes off that circuit that

1 we call a balance point and that balance point is a location  
2 where neither our circuit recloser at the substation nor the  
3 generator may be able to detect a circuit fault. And that's  
4 something that we have to watch very, very carefully when we  
5 take and do our system studies.

6           So generators, particularly the diesels or anything  
7 that has a self-excited generator that wants to take and  
8 operate a parallel with us for extended times continuously,  
9 this is an item of great concern and it often requires some  
10 very, very special things that may have to be done, depending  
11 upon where that balance point occurs. And the kind of a  
12 distribution circuit it happens to be, where that distribution  
13 circuit happens to go through, if it goes through a town, there  
14 is increased risk, if there is a heavily treed area and it's an  
15 overhead circuit, there is increased risk, and we just don't  
16 want to have any more faults that occur on a distribution  
17 circuit of that type that may be undetectable. It would be a  
18 great property risk.

19           CHAIRMAN JOHNSON: Thanks very much, Mr. Raveling,  
20 appreciate it. With that, we will proceed to our fourth and  
21 final presenter for this session, that is Mr. Brad Johnson.  
22 He's a consultant for the Department of Energy, Office of  
23 Electricity, National Renewable Energy Laboratory. Welcome,  
24 Mr. Johnson, and proceed at your convenience.

25           MR. JOHNSON: Thank you. Thank you very much,

1 Commissioner, and thank you very much for the opportunity to  
2 come to Pierre and participate in this process. As I think  
3 many of you are aware of, NREL, National Renewable Energy  
4 Laboratory, with significant funding from the US Department of  
5 Energy's Office of Electricity, starting back in 1999, had the  
6 lead role for developing the IEEE 1547 technical standard.  
7 That process took some three, probably four years through a  
8 very extensive national stakeholder process.

9           Unlike in Europe, for example, where you develop a  
10 technical standard where it becomes enforceable by law, in this  
11 country when we develop technical standards, they are not  
12 necessarily enforceable by law. And what I have been doing  
13 with NREL for the last three and a half years is to work with  
14 them to figure out how it is that we now take this national  
15 standard and work through various forums, ISOs and states to  
16 begin the process of getting this technical standard  
17 implemented.

18           So what I would like to share with you today is some  
19 of the lessons that we have learned in terms of the issues that  
20 we have seen regarding that process, and then I think more  
21 importantly, on what we consider to be some of the best  
22 practices in terms of how states and various organizations have  
23 been able to pull all the various pieces of this big puzzle  
24 together to implement something that works within their state  
25 or in some cases within their region. So with that, here we



1 go.

2 I think Brad Klein indicated before that the NREL has  
3 been very up front in indicating that lack of consistent  
4 interconnection approaches is indeed a barrier for distributed  
5 generation. What we see and have seen up until very recently  
6 is that states have either individually been implementing their  
7 policies or it's not even at the state level, you have  
8 something like 115 investor-owned utilities, I'm not sure how  
9 many are co-ops and municipalities, but typically each one has  
10 had their own interconnection practices and it hasn't been  
11 until very recently that we have seen states at least looking  
12 at developing something on a statewide basis, and a lot of that  
13 has been driven recently of course by EPACT.

14 And frankly, the tension that we see out there is  
15 that, on one hand, you have the utility basically saying this  
16 is my equipment, this is my people, there is some very real  
17 safety concerns for putting generation on a grid that's been  
18 designed with the assumption that power flows one way, I need  
19 to decide how that happens, I need to write the rules of the  
20 road. On the other hand, we have the DG community saying you  
21 are standing between me and a market.

22 There's a lot of knowledge out there, there's a lot of  
23 money out there behind this technology today that can't get to  
24 market because there is no clear path on how to do that, and  
25 what we would suggest is that the way to do that is to not have

1 the utilities individually decide what those rules are, that  
2 there ought to be some type of collaborative process through a  
3 working group process where you can kind of look at what the  
4 various interests are and strike a reasonable balance. I think  
5 as I go through this, I can talk to some processes that we have  
6 been involved in where that has happened. And really what that  
7 kind of ends up and where we end up focusing is in four areas  
8 with this last bullet.

9           It's the technical standards and then it's the  
10 processes, and I really, as part of this discussion, really  
11 want to emphasize kind of the process part of this because this  
12 is how you insure that what you think you are building is what  
13 actually gets built and that it is indeed safe and addresses  
14 the concerns that the utilities have that they can continue to  
15 operate their systems safely and reliably.

16           In terms of kind of where we have been participating  
17 in this, our goal is to come in as a completely neutral third  
18 party. My background in this, I have worked for large  
19 investor-owned utilities where I have been intimately involved  
20 in interconnection policies. I was president and chief  
21 operating officer of a wholly-owned utility subsidiary that was  
22 basically working across the country trying to get individual  
23 utilities to adopt some advanced interconnection technology.  
24 I've been on both sides of this fence. And our goal through  
25 this whole process is to basically insure that when we come in,

1 we facilitate that type of discussion, and there's some key  
2 areas that we have been involved in here.

3           A couple years ago we started working with PJM, which  
4 is the equivalent of the MISO. The way the PJM process worked  
5 is there were three-way interconnection agreements. You signed  
6 an interconnection agreement with PJM, with the developer, and  
7 with the local distribution company. Each one of those  
8 agreements was based on evaluating the project against the  
9 individual utility's interconnection requirements. A very  
10 cumbersome, time-consuming, expensive process. We worked with  
11 PJM to basically set all 17 of the transmission owners around  
12 the table and say, can we move off those individual  
13 transmission owners' technical requirements and adopt one  
14 common technical requirement across the PJM footprint based on  
15 IEEE 1547.

16           That process took about a year and it was very  
17 painful, it's going through 1547 line by line by line saying,  
18 can you agree to this, can you agree to this, if you can't  
19 agree to it, why not, coming back. At the end of the day, we  
20 came out of that with all 17 transmission owners agreeing to a  
21 slightly modified version of 1547. I don't want to say it's  
22 identical, but it's awfully close. We then built upon that to  
23 actually get agreement to go from zero to two megawatts to two  
24 to 10 megawatts and then most recently the agreement was for 10  
25 to 20 megawatt systems. Those agreements have all been filed

1 and accepted with FERC.

2           We then worked very closely with MADRI. MADRI stands  
3 for Mid-Atlantic Distributed Resources Initiative. MADRI's  
4 function in life is to decide how we can get more distributed  
5 resources in the Mid-Atlantic markets, working primarily with  
6 the five Mid-Atlantic state regulatory commissions, with help  
7 from PJM, FERC and DOE. Interconnection was designed early on  
8 as a major barrier to seeing more distributed resources in the  
9 Mid-Atlantic markets. We spent a very long, hot, painful  
10 summer in Philadelphia, kind of reminds you of the  
11 Constitutional Convention, I guess, where we got the DG  
12 community and the utilities around the table and we hammered  
13 out a model interconnection procedure for the states to then  
14 consider based on what we felt were the best practices at the  
15 time.

16           The best practices that MADRI agreement was modeled  
17 off of was the FERC small generator interconnection procedures,  
18 as well as New Jersey. New Jersey was selected because it was  
19 the first comprehensive state policy that we had identified at  
20 that time that we felt really addressed this tiering concept in  
21 that it provided expedited procedures for different sized  
22 projects. And if you think about this, if 1547 applies from  
23 zero to 10 megawatts, there's a big, big difference between  
24 interconnecting a 10-megawatt system on a district feeder than  
25 a five kW PV system on somebody's house. And we need to

1 recognize that through these state rules.

2           We felt that New Jersey did a great job of that. FERC  
3 does it, but it does it through a convoluted way. So we put  
4 those two documents together. Pennsylvania immediately adopted  
5 it as its state interconnection procedure. We just finished up  
6 the process with Maryland. I guess to our way of thinking  
7 right now, Maryland, in terms of the work that it's done,  
8 probably represents what we feel is kind of the best kind of  
9 combination of integrating the technical standards with state  
10 interconnection procedures and standard agreements. There was  
11 unanimous consensus amongst the stakeholder group that  
12 developed this, including the large utilities that participated  
13 in it to take this now to the Maryland commission asking that  
14 they adopt it as a state procedure.

15           We are currently involved with Oregon in developing a  
16 very similar process. What's been interesting in Oregon is  
17 that we are dealing with some large multistate utilities,  
18 principally Pacific Corp, that have rural service territories  
19 very much like you have in South Dakota. There was a lot of  
20 discussion on whether or not 1547 gives them the protection  
21 they need on some of these rural feeders, as well as the  
22 procedures. At the end of the day, I think where that process  
23 stands right now is the utilities are getting very comfortable  
24 that what we have done kind of on the east coast works out in  
25 the west as well.

1           Then we are just in the process right now of there's a  
2 lot of activity primarily in this area and if you look kind of  
3 at a map as to where we have been, we are very interested in  
4 trying to kind of leverage our resources in terms of trying to  
5 go into different regions of the country where we can have an  
6 impact. We have been in the Mid-Atlantic and Northwest. We  
7 have not been participating in the Midwest. We are very much  
8 looking forward to participating in some of these working  
9 groups. I'm going with Brad Klein tomorrow to Illinois. We  
10 have started participating in that process. We are here today.

11           I wanted to talk a little bit about kind of the  
12 technical standards and the process, and talking about the  
13 technical standards based on the previous presentation, there  
14 are a couple points I really feel that I need to clarify here  
15 with respect to what 1547 does and does not do. 1547 applies  
16 to the interconnection equipment, it does not apply to the  
17 small generator facilities, just the equipment that is used to  
18 interconnect a small generator to a distribution system. So  
19 for example, if I have a PV system, a PV system typically  
20 includes panels that go on the roof and the inverter. The  
21 inverter is what we would define as the interconnection  
22 equipment, so that's where those standards apply.

23           There are two primary sections to 1547. Section 4.0  
24 defines the minimum technical requirements that that equipment  
25 has to meet and those requirements are oriented primarily

1 towards safety and reliability of the existing distribution  
2 grid. There is a Section 5.0 that basically requires that  
3 anybody that installs something to 1547 standards has to test  
4 it and the testing requirements are very specific. It says  
5 that there has to be a design test, a production test, a  
6 commissioning test, and then after it's built, there has to be  
7 a periodic test. And when you look at that standard and how  
8 it's designed and how it's intended to be operated, its primary  
9 focus is safety and reliability. It does not specify hardware.  
10 You cannot do that with standards. There's antitrust  
11 considerations to doing that sort of thing.

12 Standards are used to basically help create markets  
13 and invite as many market participants as you can to come in  
14 and build the hardware that meets those requirements. What is  
15 absolutely imperative is when you have a technical standard is  
16 that you have a process that accompanies it to make sure that  
17 you are employing that technical standard the way it's intended  
18 to be employed, particularly with respect to testing, and I'll  
19 talk about that in a couple more slides.

20 We have gone in through these processes that we have  
21 been involved in and across the board it seems like when we  
22 first start off the process, we go around and survey the  
23 utilities about what is the basis for their existing technical  
24 requirements and they say they are based on 1547. We have  
25 done -- in two instances, we have done detailed audits, we

1 followed up on that, and the first case it was with PJM where  
2 we went back to each of the 17 transmission owners and said, we  
3 want to see your technical requirements and we want to do  
4 side-by-side comparison to see how they match up with 1547.

5           What we found very quickly is that it was very  
6 difficult to interpret those technical requirements. This was  
7 not me, this was the experts from NREL as well as the PJM  
8 interconnection people coming in who are experts in this trying  
9 to figure out if they could interpret the individual company  
10 interconnection requirements and how they would apply and how  
11 they would match up with 1547. In some cases they could not  
12 connect the dots. They found that the technical requirements  
13 were in multiple documents, they were subject to  
14 interpretation, there was not a lot of transparency, and there  
15 was some anecdotal information that suggested that, depending  
16 on who you talked to on what day when you went into the  
17 utility, you got different interpretations of what those  
18 requirements are.

19           Then the biggest concern is that there were a lot of  
20 additional requirements. In some instances you could kind of  
21 track where the 1547 requirements were. But then there were  
22 all these additional requirements that kind of got added on.  
23 And a big part of that year long process that we spent with the  
24 PJM transmission owners was kind of trying to get behind those  
25 additional requirements to understand them. And in every case



1 those additional requirements went away. There are, in the  
2 existing PJM technical requirements, there are no additional  
3 requirements beyond 1547. There are, in some instances, there  
4 is some documented evidence or some documentation in the  
5 standard that says, this utility and this utility is going to  
6 have this interpretation, which probably differs from 1547, but  
7 there are no additional requirements that are tacked on.

8           Went through a very similar process in Oregon. There  
9 was a lot of push back initially that 1547 doesn't apply in  
10 this part of the country. And there was some real issues  
11 particularly when you go out on the rural feeders. Where we  
12 ended up there is once we kind of spent -- we spent a lot of  
13 time, half the working group sessions were devoted to looking  
14 at this issue, does 1547 work, and we came out of that with the  
15 answer that, yes, it does.

16           I'm not pointing this in the right direction. There  
17 we go. The key challenge here, and I'm going to kind of move  
18 from the technical standards over to the process side of it.  
19 We see three components to that. We see the interconnection  
20 procedures themselves, which in at least a couple of the states  
21 we are dealing with right now, those are actually being  
22 developed through formal state rule makings. Others are  
23 considering tariffs, but the majority of the states seem to be  
24 looking at an actual formal state rule.

25           Then we look at the standard agreements and that

1 basically -- and what's integrated into this is the technical  
2 standards. Let me give you an example of where the integration  
3 is so critically important on this. What we feel the best  
4 practice procedures do is they have this tiered concept.  
5 Frankly, we think kind of a four-tiered concept makes the most  
6 sense. And at the small end of that, you have a level one and  
7 level two. Level one would be 10 kW systems and smaller, level  
8 two is two megawatts and less and depending on whether or not  
9 these systems meet certain conditions, i.e., they use certified  
10 equipment, they pass certain technical screens, they are  
11 eligible for expedited review, in which case the utility has  
12 somewhere between 20 to 25 days, depending on the size of the  
13 project, to either give it a thumbs up or thumbs down as to  
14 whether or not they are going to approve it under the expedited  
15 procedures.

16           That does not give the utility a lot of time to come  
17 in and really kick the tires a lot and to look at a lot of the  
18 things that they might have looked at in the past. What we  
19 find is that there is a lot of institutional inertia with  
20 utilities where they feel that they need to protect not only  
21 their systems but the customer as well. Customers have pushed  
22 back and said, we are big boys and we want to play with the big  
23 boys and if we meet the technical requirements, we want an  
24 expedited process for doing this. The way that we do this is  
25 using the certified equipment, so somebody else is actually

1 doing the testing.

2 But what's kind of integral to all this is a provision  
3 through the standard agreements and the procedures for the  
4 utility to do a witness test, which means that once this  
5 facility is built, the utility comes in and has the ability,  
6 doesn't have the requirement, but has the option of coming in  
7 and actually testing every piece of equipment that gets  
8 interconnected to their system to make sure it meets the  
9 technical requirements of 1547.

10 Now, once that equipment gets built, how do you insure  
11 that it's operated consistently with 1547? How do you know  
12 it's not creating some type of power problem? How do you know  
13 that the disconnect equipment is working appropriately so that  
14 when the grid goes down, that the unit de-energizes so it  
15 doesn't backfeed and put power back into the grid? There are  
16 provisions through the periodic testing to come back and insure  
17 this. Now, this all gets kind of integrated into the standard  
18 contracts. Our concern is that when you cherry pick this, when  
19 you have a standard here, you may have a technical requirement  
20 or an interconnection agreement over here that picks this up,  
21 you have another utility that doesn't, that you now don't have  
22 the integrated process.

23 And we feel that in terms of kind of maintaining the  
24 integrity and the safety of this whole process, that  
25 integration is absolutely critical. From a market standpoint,

1 we feel it's absolutely important for the DG community to  
2 understand going in what's required both from a technical  
3 standpoint, but as well as being able to have standard  
4 agreements that they can sign without having to go in and spend  
5 enormous amounts of legal time going toe to toe with utilities  
6 executing these various agreements.

7           And in the Maryland process, we had seven stakeholder  
8 working groups over a period of two and a half months. Over  
9 half of those working groups were focused on the standard  
10 agreements, making sure that we could get, in this case it was  
11 utility agreement on things like insurance provision,  
12 indemnification, what happens if somebody doesn't pay, what  
13 happens if somebody -- if I come in and find a problem, they  
14 don't disconnect, those kinds of things. And what happens in  
15 the market today is individual DG developers either take the  
16 utility standard contract or they spend a fortune trying to  
17 negotiate terms and conditions that they feel are appropriate.

18           Finally, what I want to do with this slide, and this  
19 is actually the important slide, and I see I'm running out of  
20 time here, but I wanted to just kind of share with you kind of  
21 the evolution and the history of kind of how we have gotten to  
22 where we are at today. And this goes -- this is going to be  
23 hard to read in the back of the room, I apologize, but I will  
24 summarize it quickly. What this time line does is kind of  
25 breaks this down into two separate activities.

1           On the top you see the interconnection procedures  
2 themselves and on the bottom it's the technical standards, and  
3 what I want to do is kind of share with you kind of how they  
4 have evolved over time. Really the genesis for this goes all  
5 the way back to 1999 on the procedures, you had PJM as part of  
6 its open access tariff, when the ISO was formed, actually  
7 agreeing to a standardized interconnection process. That, as I  
8 understand it and in talking to some of the market  
9 participants, that process more than anything else opened up  
10 the generation portion of the competitive markets in the Mid-  
11 Atlantic by having standardized agreement and a process for  
12 interconnecting these large generators. FERC subsequently  
13 adopted the PJM process for its level four study process that  
14 was used in the FERC small generator interconnection  
15 procedures. They are virtually identical. At the same time,  
16 you had IEEE starting its process, as well as UL with the 1741.

17           Now, the point I want to clarify about 1547 and the  
18 comment that the standard is not developed yet, well, there is  
19 a family of 1547 standards. 1547 deals with the minimum  
20 requirements for the interconnection requirement. 1547.1 deals  
21 with the testing. Those have been approved. There are a  
22 series of additional IEEE standards that deal with  
23 communications, with operating microgrids, with developing a  
24 communications protocol for interfacing with these distributed  
25 generation systems, as well as dealing with potentially systems

1 that might be larger than 10 megawatts. Those are the dot two,  
2 dot three, dot four, dot five and six. They really do not have  
3 direct bearing on the 1547 standard itself. And there is a  
4 process under way to develop those.

5 1547 will be enhanced once those other -- and they  
6 aren't all standards, some of them are guidelines, okay, and  
7 guidelines do not kind of carry the same weight as a technical  
8 standard. So I think it would be somewhat of a  
9 mischaracterization to say that 1547 is still a work in  
10 progress. The model agreements that we are working with at the  
11 states specifically reference 1547 as they may be modified and  
12 amended from time to time, as well as 1547.1. They do not  
13 reference any of these other standards. But you can see on the  
14 bottom is that work is continuing to progress at a fairly  
15 decent rate.

16 On the top what we find, and I'll kind of walk through  
17 this very quickly here in terms of the procedures, is that you  
18 have the NARUC procedures that were developed back in 2003. I  
19 think the comment has been made several times today that a lot  
20 has transpired since NARUC came out with their procedures and  
21 that's what I hope the top part of this time line shows.

22 Subsequent to NARUC, you had the New Jersey procedures, which I  
23 talked about. FERC issued their small generator guidelines.

24 All of these early kind of best practice models, if you will,  
25 talked about this concept of certified equipment without really

1 defining what that meant and it was a big problem because  
2 people were being asked to approve this stuff on an expedited  
3 basis without really knowing what constituted certification.

4           So we put together a big stakeholder meeting, NEMA  
5 hosted this in 2005, where probably 30, 40, might have been 50  
6 people sat around the table and we hammered out what does  
7 certification mean. This is where we came up with this concept  
8 of testing by a nationally recognized test lab to IEEE 1547 to  
9 the IEEE -- I'm sorry, UL 1741 to the IEEE 1547.1 testing  
10 procedures, which is kind of the basis for what now constitutes  
11 certification.

12           Subsequent to that we had the MADRI process, which was  
13 then adopted by Pennsylvania, and different variations of this  
14 MADRI process are now being kind of pulled into some of these  
15 state processes. I would suggest that right now the starting  
16 point is not the MADRI process, which is now two years old.  
17 It's probably more something like what you see is kind of  
18 coming out of this Maryland process. As Brad Klein indicated,  
19 I think there's been a lot of emphasis placed on kind of the  
20 drafting of this to make sure that we get this thing as  
21 simplified as we can, as well as there's been a lot of  
22 refinements on the integration in making sure that the standard  
23 contracts are indeed something that we can adopt on a statewide  
24 basis and making sure that these three pieces of puzzle do  
25 indeed fit together.

1           So with that, let me kind of wrap this up and say that  
2 DOE has tried to kind of address this whole issue of what  
3 constitutes best practices. You go on their Web site, there's  
4 a URL link there, I'm not going to read this, but there is an  
5 attempt at least to provide states primarily through EPACT  
6 proceedings with some type of guidance on what constitutes a  
7 best practice process. Thank you very much.

8           CHAIRMAN JOHNSON: Yes, thank you, Mr. Johnson.  
9 Questions for Mr. Johnson. Commissioner Hanson.

10          VICE-CHAIR HANSON: Mr. Johnson, I appreciate your  
11 presentation and thank you for picking up on some of the  
12 questions we had earlier and answering those in relationship to  
13 the evolution of the IEEE. So when you say it's not a work --  
14 it's improper to refer to it as a work in process, won't there  
15 be changes to it in the future?

16          MR. JOHNSON: I think, as there is with any technical  
17 standard, there is a process that IEEE has for updating those  
18 standards and the expectation is that IEEE 1547 will be  
19 updated, and in the state procedures that I'm familiar with,  
20 usually what they do is they refer to the technical standard as  
21 IEEE 1547 2003 as may be amended and modified by IEEE.

22          VICE-CHAIR HANSON: Thank you for that clarification.  
23 Since this was primarily designed for installations rated up to  
24 10 MVA, do you think that the commission, if it adopts 1547,  
25 would need to adopt standards, additional standards for those



1 above the 10 MVA?

2 MR. JOHNSON: The 10 MVA limit, as I understand it, is  
3 in recognition that 1547 is intended to apply to small  
4 generators that would interconnect to distribution systems.  
5 Once you start to get above 10 MVA, a lot of those tend to  
6 interconnect at transmission levels so they now come under the  
7 jurisdiction of MISO or PJM. What's confusing about this is  
8 both PJM and FERC, for example, have defined small generators  
9 as 20 megawatts. Now there's this 10 megawatt gap, so what do  
10 you do with that?

11 And PJM I think did a pretty decent job of addressing  
12 that through a stakeholder process where they said, let's take  
13 a look at 1547 and let's recognize that some of these 10- to  
14 20-megawatt facilities may be connecting at transmission level  
15 voltages, what does that mean and what do we feel we need to  
16 change? And there are some changes in that document to 1547  
17 that recognize that.

18 I think from a practical standpoint, what I see  
19 happening here is that anything above 10 megawatts is likely to  
20 undergo this what I call the study process, it's not going to  
21 be interconnected on an expedited review. And I think that  
22 there needs to be a standard in which to evaluate those under a  
23 study process, but I would certainly encourage you to look very  
24 closely to what in your case MISO is doing with respect to  
25 those 10- to 20-megawatt projects and try to dovetail with

1 that, because from my point of view, the state process for  
2 those types of projects should mirror, hopefully a little more  
3 efficiently than what MISO is doing now, but it should mirror  
4 the MISO process.

5 VICE-CHAIR HANSON: Thank you for anticipating that.  
6 That convolution was going to be my next question. I  
7 appreciate your anticipation of that. In arguments in favor of  
8 adopting this standard, there has been some written arguments  
9 stating that it would encourage renewables. Would it  
10 encourage -- how do I phrase this -- would it encourage greater  
11 megawattage of renewables or would it just simply encourage a  
12 lot more small renewable generators?

13 MR. JOHNSON: Well, I have a hard time addressing that  
14 question because having breakfast this morning, I saw the  
15 article in the paper where the chairman was interviewed talking  
16 about what a great job you have done here in keeping  
17 electricity rates down. And you are at something like 70  
18 percent of the national average.

19 Really what you are talking about is the market  
20 opportunity here, okay, and ultimately what's going to drive DG  
21 is whether or not there's a market for it. I would strongly  
22 suggest that what you do here today with respect to  
23 interconnection standards is going to have a big impact on that  
24 market by whether or not there continues to be a barrier or do  
25 you minimize that barrier. But ultimately what's going to

1 determine the amount of penetration you have here in South  
2 Dakota is the types of policies that you as a state develop to  
3 encourage these types of resources as well as what the market  
4 conditions are. And for example, a lot of states have these  
5 portfolio requirements that they have decided that it's worth  
6 paying a premium to develop some of this. The market is now  
7 responding, they are responding in a big way.

8 VICE-CHAIR HANSON: Albeit forced to respond.

9 MR. JOHNSON: Absolutely.

10 VICE-CHAIR HANSON: You had stated that there's too  
11 many, or words to this effect, excuse my paraphrasing, too many  
12 interconnection agreement processes from individual utilities  
13 basically inhibit distributed generation. And yet we have  
14 heard testimony here today from folks saying that -- or at  
15 least presentations that, no, we haven't had those requests, we  
16 haven't had those challenges. Is that a national phenomenon or  
17 is that localized?

18 MR. JOHNSON: Here is my perspective on the market  
19 right now, is that the DG market, except for wind and solar, is  
20 having a really difficult time, but there are some pretty  
21 significant developments that I think could change that and  
22 those developments are the emphasis you have seen on clean  
23 technology in regard to climate change, and then just sheer,  
24 this sheer amount of capital that is out there in hedge funds  
25 and venture capital funds right now trying to get into this

1 space, and I think it's hard to really gauge where all that  
2 could possibly kind of go.

3           You have to wonder if you are not seeing this  
4 activity, what does that mean? Does that mean that it's too  
5 much of a hassle, it's too much of a burden, the hurdles are  
6 too high? Or does it just mean that this is not a market that  
7 exists and it's not worth really trying to help it develop?

8           VICE-CHAIR HANSON: Thank you. Thank you, Mr.  
9 Chairman.

10           CHAIRMAN JOHNSON: Other questions. Ms. Wiest.

11           MS. WIEST: I had a quick question. In the Maryland  
12 process, then, you stated at the end of it the workshop agreed  
13 to rules and agreements. Do you anticipate many changes, then,  
14 made to what they have agreed to or you can't predict?

15           MR. JOHNSON: You know, it was a stakeholder process,  
16 there were representatives from solar, the USCHP coalition and  
17 the three major utilities, PHI, Allegheny, and Baltimore Gas  
18 and Electric, so those were the people that basically agreed to  
19 it, and it will go now -- it's been formally submitted by the  
20 working group to the commission and the commission will decide  
21 whether or not they are going to just accept the recommendation  
22 as is or whether or not they will hold additional formal  
23 hearing before they do that. I have no way of predicting kind  
24 of how that might happen. I do know that the commission staff  
25 is looking to basically get this on the commission agenda and

1 have them decide what they are going to do with it sometime  
2 late this summer.

3 MS. WIEST: Thank you.

4 CHAIRMAN JOHNSON: Mr. Rislov, Commissioner Kolbeck,  
5 any commission staffers, any questions? Thank you very much,  
6 Mr. Johnson. I appreciate your comments. It is I believe five  
7 after 12:00 or so. We are scheduled to return from lunch at  
8 1:10. It would be my intention, if my colleagues are okay with  
9 that, to stick with that schedule and take slightly more than  
10 an hour for lunch. When we return, we will deal with fuel  
11 diversity.

12 I should mention as a final note that to the extent  
13 that anybody has concerns or disagreements with the presenters'  
14 comments or they believe something has been omitted, obviously  
15 there is an opportunity for anyone out there to file written  
16 comments with the commission as part of this proceeding.  
17 Thanks very much and we will see everybody at 1:10.

18 (Whereupon, the hearing was in recess at 12:05 p.m.,  
19 and subsequently reconvened at 1:10 p.m., and the following  
20 proceedings were had and entered of record:)

21 CHAIRMAN JOHNSON: Welcome back to those of you on the  
22 Internet. It is 1:10, we are reconvening the South Dakota  
23 Public Utilities Commission PURPA workshop. Our second  
24 session, which we will be dealing with fuel diversity, will be  
25 moderated by Commissioner Hanson. Commissioner Hanson, take it

1 away.

2 VICE-CHAIR HANSON: Thank you very much, Mr. Chairman.  
3 The workshop continues this afternoon, as Commissioner Johnson  
4 stated, with fuel diversity, PURPA standard 12, which requires  
5 the commissions to consider adoption of a fuel diversity  
6 standard and that statement in the EPACT is that each electric  
7 utility shall develop a plan to minimize dependence on one fuel  
8 source and to insure that the electric energy it sells to  
9 consumers is generated using a diverse range of fuels and  
10 technologies, including renewable technologies. And as I  
11 stated, the commission is required to consider that standard,  
12 and with us today for presentations on the fuel standard is Mr.  
13 John Hines, the director of energy and supply planning for  
14 NorthWestern Energy, and Alan Welte, director of generation for  
15 Montana-Dakota Utilities Company. And our first panelist this  
16 morning, excuse me, this afternoon, is Mr. John Hines. John.

17 MR. HINES: Thank you very much. I'm pleased to be  
18 able to come here and be able to talk to you about this topic.  
19 What I thought I'd do today is speak to you from the  
20 perspective of why NorthWestern has serious concerns about this  
21 proposed standard, but I'm also available to answer questions.  
22 We do have a portfolio with a substantial portion of renewables  
23 and I can talk to you through the question and answer portion  
24 about some of our concerns that we have had implementing these  
25 sort of resources and under a mandated format.

1           So with that, Commissioner Hanson, you noted a couple  
2 clauses in the proposed standard number 12 that cause us a  
3 significant amount of concern, primarily that the utilities  
4 shall develop a plan to minimize dependence on one fuel source  
5 and also insure that the energy it sells to consumers is  
6 generated using a diverse range of fuels and technologies,  
7 including renewable.

8           Both of those mandates or requirements to me single  
9 out that they are excluding several important factors. One,  
10 there is no mention about costs. There is no mention about  
11 price stability, reliability or affordability to customers.  
12 All of those issues need to be considered and are considered  
13 when the utility does a planning and resource acquisition.

14           So I can see how in the abstract a mandated fuel  
15 diversity standard can sound like a good idea. However,  
16 requirements such as mandating diverse fuel sources should  
17 cause everyone to pause. The resource portfolio that  
18 NorthWestern has developed was put together with care and  
19 recognition of numerous factors. Just one factor is the  
20 geographical comparative advantages that accrue to utilities in  
21 different locations and the fuel sources that the utility is  
22 then able to take advantage of.

23           For example, utilities in the Midwest often have a  
24 high percentage of coal in their portfolio and there's a reason  
25 for that. Utilities in the Pacific Northwest often have a high

1 percentage of hydroelectric power, which actually is not  
2 considered renewable, large scale hydro isn't considered  
3 renewable. They also have a high percentage of that in the  
4 portfolio. And the reason for that is consumers are best  
5 served by utilities are requiring resources that result in the  
6 lowest cost as a product for consumers. You know, these  
7 comparative advantages utilities recognize and they frequently  
8 translate into lower prices for utilities. Ignoring this  
9 reality or mandating different resources will likely result in  
10 customers paying more than necessary for their electricity.

11 I suggest a key piece to your deliberations on this  
12 standard would be first to determine whether there really is a  
13 problem that you are trying to solve here, whether there's a  
14 need for such a standard. NorthWestern concludes that there is  
15 not a problem that requires this mandate. Diversity for the  
16 sake of diversity makes no sense and such a standard could very  
17 well end up being counterproductive. One of the commissioners  
18 earlier today had the phrase are we stepping over five dollar  
19 bills in order to pick up dollar bills. I think that that was  
20 very applicable to this standard right here.

21 To give you a little bit more background on the  
22 NorthWestern portfolio to understand where our concerns are  
23 coming from, with your indulgence, I would quickly go through  
24 the portfolio that we have put together to serve South Dakota  
25 customers. We have a fairly diverse portfolio. We have joint



1 ownership in three coal plants and we wholly own nine small gas  
2 and diesel peaking plants. The first plant, coal plant that we  
3 have is Big Stone. It provides around 34 percent of our peak  
4 summer demonstrated capacity. We have Coyote I, another coal  
5 plant that's a lignite plant. That provides around 14 percent  
6 of our peak summer capacity. We have another coal plant, Neil  
7 Electric, it provides about 18 percent of our total summer  
8 capacity, and then the combination of the Nine Peakers provides  
9 around 33 percent of our total summer peaking capacity.

10           And just a note on the Big Stone I plant, it has  
11 approval to burn a variety of alternative fuels as well and  
12 it's my understanding I think we burned -- around 1.3 percent  
13 of the output came from alternative fuels at Big Stone during  
14 2006. We also have our purchase agreement with a supplier that  
15 provides us around 40 megawatts of summer peaking capacity as  
16 well. So from a peaking capacity, we have a fairly diverse  
17 portfolio already and that's put together without a mandate. I  
18 recognize from an energy perspective that it is fairly  
19 dominated by coal. But from a peaking perspective, which  
20 oftentimes shows the most price variability, in other words,  
21 when the market is most stressed is at peaking periods, we do  
22 have a diverse portfolio there. So we have the resource  
23 portfolio we think is fairly well diversified already.

24           Just to leave you with a couple of other reasons why  
25 we believe this is probably not needed at this time, first is

1 that you already have existing planning and siting regulations  
2 that we feel provide the commission with sufficient latitude  
3 and an avenue if you believe diversity is more necessary in the  
4 future. For example, your facility siting rules where it  
5 requires us to provide information on the alternate resources  
6 considered in the construction of the facility, we believe that  
7 gives you a good process into the utility's planning if you  
8 have issues.

9           Also in our 2006 10-year plan that has been filed with  
10 the plan, we note that to meet our future capacity needs, we  
11 are looking at two 25-megawatt simple cycle gas turbines, which  
12 would further diversify our summer peaking concerns away from  
13 coal and more toward a different fuel. In fact if we construct  
14 those facilities, I believe we are over 40 percent for the  
15 summer peaking capacity being served from resources other than  
16 coal.

17           Finally, I know you recognize NorthWestern is a  
18 multiple jurisdiction utility, and in Montana, in December of  
19 2006, they specifically declined to implement fuel diversity  
20 standards for any of their jurisdictional utilities and they  
21 believe that the existing laws and rules as well as the RPS  
22 standard they have in effect in Montana is sufficient to insure  
23 an adequate amount of diversity for utilities in Montana. So  
24 to the degree that consistency is obtainable obviously with  
25 other commissions, we certainly push for that.

1           And finally, perhaps maybe even most important of all  
2 is that we are not hearing from our customers that they are  
3 demanding a more diverse but potentially higher cost portfolio,  
4 and those factors taken together leads us to the conclusions as  
5 noted at the very beginning by Commissioner Hanson, the  
6 standard needs to be -- there's a mandatory obligation upon the  
7 states to consider the standard. We respectfully request that  
8 you not implement the standard as put forward. That would  
9 conclude my remarks and I would be happy to entertain any  
10 questions.

11           VICE-CHAIR HANSON: Thank you very much, Mr. Hines.  
12 Do any of the commissioners have questions? Commissioner  
13 Kolbeck.

14           COMMISSIONER KOLBECK: I do. Do you see this as  
15 something that is common sense to all companies? I know  
16 NorthWestern is diverse and you feel that it would be impeding  
17 on NorthWestern, but do you see the industry as a whole, that  
18 this is something that's overlooked that needs to be mandated  
19 or do you see that all companies for the most part in the  
20 industry abide by this?

21           MR. HINES: Yeah, that's a good question, Commissioner  
22 Kolbeck. What I see, all utilities are trying to provide the  
23 best product possible to their customer base. And certainly  
24 low costs is one of the foremost drivers of a product that they  
25 can provide to that customer base. When you are evaluating

1 resources, that is one of your primary concerns. You are also  
2 taking into account the risk associated with fuel prices, that  
3 sort of thing, environmental risks, and they all factor into  
4 it. But mandating an outcome as opposed to allowing for the  
5 planning process to work its way through I think gets away from  
6 the discretion that's necessary at the utility level, which I  
7 do think is being implemented.

8 COMMISSIONER KOLBECK: Thank you.

9 VICE-CHAIR HANSON: Commissioner Johnson.

10 CHAIRMAN JOHNSON: To what extent, Mr. Hines, do you  
11 think that diversity, fuel diversity, while it may have the  
12 effect of raising costs, dampens volatility or dampens fuel  
13 price risk and is that a tradeoff that would make sense from a  
14 public policy perspective?

15 MR. HINES: Commissioner Johnson, it certainly depends  
16 first of all on the type of fuel diversity you are looking at.  
17 If you go to resources that don't have a fuel component, like  
18 wind, you do dampen to some extent the flexibility that occurs  
19 because of volatile energy markets. But we -- in Montana we  
20 have probably about eight percent of our energy needs right now  
21 being served through wind and that in itself is creating issues  
22 which have to be addressed by buying additional resources that  
23 use natural gas, for example, which creates some of that  
24 instability that you are trying to get away from. And there's  
25 a balance. Even with more stable prices, you have to compare

1 that then to the benefit of having lower costs, the probability  
2 of lower costs versus price stability.

3 CHAIRMAN JOHNSON: Is it too simplistic to say that  
4 NorthWestern's fuel mix comes with coal being almost completely  
5 the base load source of power, of electrical generation, and  
6 that natural gas is almost completely a peaking resource?

7 MR. HINES: Over 90 percent, 95 percent I think is the  
8 number of the energy component comes from coal generation, and  
9 that small increment, maybe 600 hours a year or whatever comes  
10 from the natural gas, so I don't know if simplistic is the  
11 right term, but those are the numbers that reflect our  
12 operations.

13 CHAIRMAN JOHNSON: Does that picture really show a  
14 very diversified mix, a generation mix for a company like  
15 NorthWestern? And while I acknowledge that in the past that  
16 that's made perfectly good sense, NorthWestern has been a  
17 responsible utility from all accounts with regard to its  
18 generation mix in South Dakota, but from a forward-looking  
19 perspective, does having that kind of a generation portfolio  
20 bring additional risk onto a utility and its ratepayers?

21 MR. HINES: Commissioner Johnson, I guess I look at  
22 the type of risks that are likely to occur in the future and  
23 especially as applicable to coal, one of the first things that  
24 comes to mind is some sort of national CO2 requirements.  
25 Before I would be willing to go down the path of saying, well,

1 you need to diversify to mitigate that risk, one of the first  
2 things I would look at is what are the cost implications of a  
3 CO2 tax? And it could be likely that the CO2 tax on top of the  
4 coal generation is still less than the costs associated with  
5 alternative fuels. It may not be. But I think you would want  
6 to make that determination before you make a requirement.

7 CHAIRMAN JOHNSON: Thank you. Commissioner Hanson,  
8 that's all I have at this time.

9 VICE-CHAIR HANSON: Thank you. Mr. Hines, you touched  
10 on a -- I appreciate the explanation at the beginning,  
11 especially pertaining to affordability and reliability, as you  
12 touched on those and those are two areas that the commission is  
13 keenly interested in. Would you say that a standard would  
14 have -- could potentially have a favorable impact on  
15 reliability?

16 MR. HINES: Once again, I'm speaking now from the  
17 Montana portion of NorthWestern where we have been through  
18 legislative requirements, been forced to expand our portfolio  
19 and not necessarily in a way that the utility planning would  
20 end up in. I think that both from a reliability, especially  
21 from a reliability perspective, we have had difficulties  
22 integrating the amount of wind we have been forced to integrate  
23 into our system. The transmission side has violated some WCC  
24 standards of being within a certain range on the transmission  
25 side on 10-minute intervals and we have had to go out and then

1 acquire significantly more regulating resource in order to  
2 bring our reliability back into that range, necessary range.

3 VICE-CHAIR HANSON: You stated the percentage of wind  
4 and I didn't catch that as you said it.

5 MR. HINES: It's 135 megawatts on a 1.1, 1,100-  
6 megawatt system or around eight percent on the energy side,  
7 around 450,000 megawatts a year.

8 VICE-CHAIR HANSON: The literature that we have been  
9 exposed to provides that or states that in the area of about 30  
10 percent wind integration becomes extremely difficult, 20  
11 percent is challenging, and you are saying that eight percent  
12 is difficult?

13 MR. HINES: They are almost different questions. Is  
14 the system able to integrate it at any cost? That's almost I  
15 think where the 30 percent type of numbers are coming from. We  
16 are finding we can certainly integrate at eight percent, but  
17 it's the ancillary costs associated with insuring that product  
18 integrates into our system have fairly high costs and the  
19 increment of adding additional wind into our system, for  
20 example, will have even greater incremental costs. Basically  
21 we have tapped out the ancillary services market from what we  
22 have seen through RFPs and we will have to go to green field,  
23 building new generation authorized to integrate that into our  
24 system. I guess to be clear, there's technical feasibility and  
25 then there's economic feasibility.

1           VICE-CHAIR HANSON: Thank you. Is NorthWestern's  
2 portfolio diversification typical of a Midwest utility?

3           MR. HINES: I'm sorry, I can't really answer that  
4 precisely. I don't know if anyone else is able to, but  
5 speaking to other utilities' portfolios, I'm not real familiar  
6 with them.

7           VICE-CHAIR HANSON: I was asking because I thought I  
8 knew the answer and I wanted to see whether you did.

9           MR. HINES: I can nod if you tell me. (Laughter)

10          VICE-CHAIR HANSON: Going back just a little bit, we  
11 were discussing multijurisdictional utilities and effects on --  
12 to an extent, we didn't quite address reliability until later.  
13 However, with 23 different states having 47 different RPSs and  
14 having moving targets of RPSs, I'll try not to editorialize,  
15 would it be -- would it not be better to have a standardization  
16 so that utilities could function -- I'm recognizing that I  
17 shouldn't be marrying RPS to the question -- but with different  
18 standards in different states, would it not be better  
19 coordination and less administrative challenges to utilities if  
20 there were similar standards, synchronized standards?

21          MR. HINES: One benchmark that utilities are judged by  
22 is the price that they provide to their consumers and having  
23 different standards in different states certainly influences  
24 the rates that are provided to those customers, and having some  
25 sort of equal applicable standards across all of the



1 jurisdictions would at least level that playing field. From a  
2 reliability perspective, it still would be a function -- if you  
3 have a significant portion of your portfolio being provided  
4 through hydro, you are able to integrate wind a lot more easily  
5 than if you have a significant amount of your resources  
6 provided from coal, for example. The ability to ramp up coal  
7 plants on a minute by minute or 10-minute intervals is  
8 significantly less than a hydro or natural gas type of  
9 portfolio.

10 VICE-CHAIR HANSON: So piggybacking on that answer,  
11 without having you elaborate to any great extent, do you see  
12 administrative challenges with this type of standard being  
13 implemented?

14 MR. HINES: I'd say less administrative than I am  
15 trying to avoid what I think from a planning perspective isn't  
16 in the best interest of consumers, and there's certainly some  
17 additional requirements from an administrative perspective, but  
18 I would place my weight more on potentially implementing  
19 resources that really aren't in the best interests of  
20 consumers.

21 VICE-CHAIR HANSON: Thank you. Does staff have any  
22 questions?

23 MS. WIEST: I just had one question, then. If the  
24 commission were to adopt such a standard, do you have any  
25 opinion on how long such a plan, the period should be for, the

1 time frame?

2 MR. HINES: With the caveat that we prefer not having  
3 such a standard adopted, I think a five- or 10-year plan,  
4 probably a 10-year outlook with a renewal every four or five  
5 years would be something more easily from an administrative  
6 process to be put forward as opposed to something every year or  
7 every other year.

8 MS. WIEST: Okay, thank you.

9 MR. RISLOV: Good afternoon. If you weren't going to  
10 use coal for base load fuel, what would be your realistic  
11 option or options?

12 MR. HINES: I'm extremely concerned about the  
13 volatility in the natural gas market for a base load resource.  
14 I would probably -- one of the first things I'm interested in  
15 right now is seeing if you can't get some sort of syn fuel out  
16 of the coal product, so you get some of the environmental  
17 benefits from natural gas while at the same time lessening the  
18 volatility of serving the base load from natural gas, so you  
19 are combining a little bit of the benefits from both sides.

20 Technologically there's still some concerns associated  
21 with where we are on the technological curve there, but over  
22 the next I think one to five years, we are going to have some  
23 more plants built using those sort of facilities and I think we  
24 will have a greater certainty for financing.

25 MR. RISLOV: Thank you.

1           VICE-CHAIR HANSON: Mr. Hines, do you think from a  
2 standpoint of renewables, in your own opinion, do you think  
3 that a standard would have a positive, negative or little or no  
4 effect on establishment of additional renewables?

5           MR. HINES: Certainly, Commissioner Hanson, any sort  
6 of standard will create an industry, if that's where your  
7 question is going, for renewables. If there is a guaranteed  
8 purchase, there will be guaranteed suppliers.

9           VICE-CHAIR HANSON: Commissioner Johnson asked a  
10 question, I believe he used the adjective dampen when he was  
11 asking a question regarding price risk, and as I said at the  
12 beginning, we are very concerned about affordability and  
13 reliability and I had a question, I was trying to ascertain  
14 whether or not to get a little bit more clarification on the  
15 potential negative economic impact to consumers from a  
16 standard. I was thinking of a word exacerbate as opposed to  
17 dampen, but that's something that we are very concerned with.  
18 Could you elaborate a little bit more on it?

19           MR. HINES: I can talk to you a little bit about what  
20 we are seeing in some RFPs right now for both wind and where we  
21 are seeing some of the construction costs coming in on some new  
22 builds of coal, and it's interesting the effect that these RPS  
23 standards are having across the country, especially on wind.  
24 The demand for turbines has shot up incredibly.

25           When we bought 135 megawatts, so 100 turbines three

1 years ago, the price was around \$30 a megawatt hour just for  
2 the turbines themselves. I don't think you can find a price  
3 under \$40 for a turbine right now. And that's assuming that  
4 you can obtain the turbines, unless they are retrofits or  
5 refurbished. New turbines are exceedingly difficult to obtain.  
6 And I've talked to some suppliers where they are saying unless  
7 you are doing a very large wind plant, they are not even  
8 interested, so if you are trying to do 10 megawatts, 15  
9 megawatts, it's extremely difficult.

10 So if you are talking \$40 there at a minimum, we are  
11 seeing just local property tax, those sort of things are about  
12 another five or six dollars, and then we are looking at firming  
13 costs, existing firming costs around four or five dollars, but  
14 green field firming costs in the \$15 range. So you are in the  
15 mid fifties pretty easily on renewable and that's about where  
16 we are seeing a brand new coal plant coming in as well.

17 VICE-CHAIR HANSON: That's surprising. I think it  
18 surprises all of the commissioners that government intervention  
19 somehow is a negative impact on private enterprise. (Laughter)  
20 That's all the questions I have. Thank you very much. Anyone  
21 else with any questions? If not, our next presenter --

22 CHAIRMAN JOHNSON: It might be worth noting for the  
23 reporter that we have that your tongue was firmly planted in  
24 cheek.

25 VICE-CHAIR HANSON: Thank you. A smile doesn't come

1 over to the transcriptionist. Our next presenter is Alan, and  
2 he will correct me on his last name, Welte.

3 MR. WELTE: Right.

4 VICE-CHAIR HANSON: He is director of generation for  
5 MDU. Welcome.

6 MR. WELTE: Thank you, Commissioners. I appreciate  
7 the opportunity to speak to you on this matter this afternoon.  
8 Just a little bit about myself. My main responsibilities for  
9 Montana-Dakota are over the operation of the existing  
10 generating facilities and not the planning of new facilities.

11 I guess we have already read the paragraph from the  
12 standard. Just a little bit of background about MDU. The red  
13 area on this map represents MDU's electric service territory.  
14 You can see we operate within four states. The black dots  
15 represent MDU's electric generating facilities. You can note  
16 that the Coyote station in central North Dakota and the Big  
17 Stone station in South Dakota are joint-owned facilities of  
18 which we own a piece and are operated by Otter Tail. The load  
19 served in northwest Wyoming are served by -- through a power  
20 purchase agreement with Black Hills Power and Light.

21 You can see our mix of load within or the generation  
22 within the four states. The totals by state would be 221  
23 megawatts in North Dakota, 104 megawatts in South Dakota, 155  
24 megawatts Montana. The Montana generation will soon increase  
25 by another 19.5 megawatts as we would install a wind farm in

1 eastern Montana. Additionally, as you are aware, MDU is a  
2 participant in the proposed Big Stone Unit II, it's a high  
3 efficiency 630-megawatt power plant, of which we would own  
4 approximately 122 megawatts. You can see that both the load  
5 and generation cover a large integrated geographical area for  
6 MDU.

7           The design of technologies for MDU's existing  
8 generation effectively define its generation fuel mix. MDU  
9 does not have any nuclear or hydroelectric facilities. The  
10 current fuel choices in the region are coal, natural gas, fuel  
11 oil, and renewables. Of the current generation total, 25  
12 percent is fueled by either natural gas or fuel oil and the  
13 remaining 75 percent is fueled by coal. MDU has interests in  
14 renewables. We have recently signed an agreement for an  
15 equipment contract for a 19.5-megawatt wind farm in eastern  
16 Montana. MDU is in the final stages of securing land leases  
17 and we anticipate this generation to be in operation by year's  
18 end.

19           Our previous efforts in the renewable area began in  
20 1982 where we performed a demonstration project to interconnect  
21 a small wind project to a distribution system. Since that  
22 time, we have had two individual contracts in place to build a  
23 19.5-megawatt wind farm and an additional 30.5-megawatt  
24 agreement, both of which expired before the construction was  
25 initiated.

1           The design technology diversity of MDU's existing  
2 generation define its fuel mix. These include cyclone,  
3 fluidized bed, stoker and pulverized boilers as well as  
4 combustion turbines of frame and aero derivative design.  
5 Diversity also exists in the methods of transporting coal from  
6 the mine to the generating facility. This has become  
7 increasingly important in the current climate of shortages of  
8 railroad resources, railroad congestion, and the captive  
9 shipper related pressures on cost of transportation. Of the  
10 generation of -- of our generation fueled by coal, 28 percent  
11 is fueled by unit train, is delivered by unit train, 28 percent  
12 is delivered by short-haul train, 15 percent by over-the-road  
13 trucking and 29 percent is mine mouth and delivered by  
14 conveyor. So we have diversity in our delivery within the coal  
15 generation.

16           MDU employs the use of integrated resource planning.  
17 Under the IRP process, generation fuel type is objectively  
18 determined through the application of supply side resource  
19 planning principles to determine the best cost resource. MDU's  
20 IRP process not only examines costs but also considers factors  
21 such as avoiding heavy reliance on gas-fired generation and the  
22 associated price and reliability risk, the availability of  
23 energy to serve retail load versus reliance on the MISO market,  
24 and also the ability to sell surplus energy at times into the  
25 MISO market. Other things include the availability of

1 resources to meet our economic development efforts, and  
2 finally, the employment of renewable resources, which are a  
3 higher cost on a strict cost comparison basis.

4 Just as Mr. Hines has indicated, MDU's service  
5 territory is located in the middle of large coal reserves, in  
6 the middle of a large area of natural gas reserves and in an  
7 area with significant potential for wind development. Cost  
8 effective future supply will come from these regional sources,  
9 we believe.

10 In summary, within this universe of regionally likely  
11 fuel choices, least cost planning will drive resource  
12 optimization of fuel choice. There is no good reason to depart  
13 from the existing standard for determining generation resource  
14 choice and corresponding generation fuel mix. It is MDU's  
15 position that you should not adopt the fuel diversity standard.  
16 This concludes my remarks.

17 VICE-CHAIR HANSON: Thank you very much, Mr. Welte. I  
18 suspect you will have the opportunity to answer similar  
19 questions as Mr. Hines did. Questions by commissioners.

20 CHAIRMAN JOHNSON: You know, you are talking about  
21 some of the diversity, other than fuel diversity, strict fuel  
22 diversity, some of the diversity MDU had with regard to where  
23 its coal came from, for instance, and that reminded me of a  
24 story. I was with two friends, one was from New York and one  
25 was from a small town in Iowa. The friend from New York asked



1 my friend from Iowa, is your small town very diverse? She  
2 said, yes, we have Norwegians and Swedes.

3           And I do think it is worthwhile to note, though, that  
4 we sort of think of fuel diversity as the mix of the five main  
5 fuels that companies have, but certainly technological  
6 diversity or sort of coal supply diversity is also important as  
7 we look at some of these cost drivers. Are there any other  
8 things like that that you think act as a bit of a hedge against  
9 volatility and how MDU runs its operations?

10           MR. WELTE: Certainly within the technology area, our  
11 plants have a lot of diversity in regard to, for instance,  
12 their needs for water. We have power plants that take  
13 circulated water from the river. We have plants that use  
14 closed cooling tower systems. We have one plant that has a  
15 lake, if you will, to provide that need. And there are other  
16 distinctions specifically with each of our plants that give  
17 them diversity.

18           And certainly regarding the risk associated with coal,  
19 it was talked about earlier, our plants are fired by a  
20 combination of lignite and Powder River Basin fuel, so we have  
21 some diversity within the constituents of the coal itself.

22           CHAIRMAN JOHNSON: Commissioner Hanson, if I could.  
23 Do any of the other states that MDU does business in, do they  
24 have any other fuel diversity standards, including an RPS or  
25 anything else that would affect how you build out your

1 generation resources?

2 MR. WELTE: Certainly, as was mentioned by John, the  
3 state of Montana has an RPS standard, which is one of the  
4 drivers why we are currently installing the 19 megawatts of  
5 wind in Montana. North Dakota, I believe the legislature just  
6 concluded and I believe there is a guideline that we'll be  
7 reviewing in the future.

8 VICE-CHAIR HANSON: Commissioner Kolbeck, it looked  
9 like you were cueing up a question.

10 COMMISSIONER KOLBECK: Thank you, Commissioner Hanson.  
11 This right here, the generation fuel diversity, could you walk  
12 me through what those are? I guess I trust you that they are  
13 diverse, but exactly what is each one of those? Just a one  
14 second or two second deal.

15 MR. WELTE: Sure, what I'm highlighting here is that  
16 our coal-fired power plants have multiple methods of  
17 combustion, basically cyclone, fluidized bed, stoker, and  
18 pulverized units are all different types of boilers, if you  
19 will, and have different methods of combusting the air in coal.  
20 I also mentioned we have different designs within our  
21 combustion turbine fleet, simple cycle, heavy frame units, and  
22 also we have a high efficiency newer aero derivative type of  
23 generating unit there.

24 COMMISSIONER KOLBECK: I'll ask you the same question  
25 as I asked Mr. Hines. Do you feel that as a whole the industry

1 embraces this fuel diversity without mandates or do you feel  
2 there are some -- obviously in government, the actions of some  
3 few may ruin the greater good, you know how that goes, but do  
4 you think that as a whole the industry is abiding by these fuel  
5 diversity clauses voluntarily without mandate?

6 MR. WELTE: Certainly I think our resource planning  
7 process within the regional realm and fuel choices that we  
8 have, I believe we are attempting to be as diverse as possible.

9 COMMISSIONER KOLBECK: Thank you, Alan. Commissioner.

10 VICE-CHAIR HANSON: Staff have any questions at this  
11 time?

12 MS. WIEST: I just had a question on your IRPs. Do  
13 any of those have to be approved in any of the other states?

14 MR. WELTE: Have to be approved?

15 MS. WIEST: Are they approved at all or do you just  
16 develop yours?

17 MR. WELTE: I guess I'm getting a nod that says no, we  
18 do not have approval.

19 MS. WIEST: Then the same question I asked Mr. Hines,  
20 is if the commission were to adopt such a standard, do you have  
21 a time frame that could be applicable to the standard?

22 MR. WELTE: If they were adopted, I don't see any  
23 reason for the standards to be on a time line different than  
24 our existing planning process for a 10-year horizon and with  
25 periodic renewals or reviews of those.

1 MS. WIEST: Thank you.

2 VICE-CHAIR HANSON: Any further questions? If I could  
3 ask just a few quick questions pertaining to affordability and  
4 reliability and administrative challenges and the like. The  
5 first question is pertaining to any administrative challenges  
6 you might see from implementation of such a standard. I  
7 recognize you are in generation, but do you see challenges of  
8 this nature for you?

9 MR. WELTE: I guess the thing that comes to mind is  
10 the concern I would have over cross jurisdictional requirements  
11 and the administration that would go along with that. We  
12 operate in four states, if we had multiple standards, if you  
13 will, it would create some problems for us administratively.  
14 Also it would create some uncertainty and possibly some  
15 problems in regard to financing of large projects and so forth  
16 relating to delays or whatever would come from that.

17 VICE-CHAIR HANSON: From a reliability standpoint, do  
18 you then see benefit from a standard in generating electricity  
19 as opposed to -- since there is implementation in various  
20 states for RPSs, et cetera, do you see that if there was a  
21 standard, that it would be easier for MDU to provide reliable  
22 service as opposed to not having a standard?

23 MR. WELTE: I think I would answer that question  
24 similar to Mr. Hines in that if the playing field was even in  
25 regard to, for instance, the view of renewable generation, that

1 certainly would take -- have the possibility of taking some  
2 risk away, but from a reliability standard or reliability  
3 concern, I guess I would have less understanding regarding, for  
4 instance, the implementation into the transmission system of  
5 large amounts of, for instance, wind or other renewables. So I  
6 guess I'm not sure I can speak towards that.

7 VICE-CHAIR HANSON: Thank you very much. Does anyone  
8 else have any further questions from the commissioners? If  
9 not, we very much appreciate Mr. Welte and Mr. Hines, that you  
10 accepted our invitation to come here today and make a  
11 presentation. We appreciate the information that you have  
12 provided to us.

13 We are a few minutes, perhaps not a few minutes ahead  
14 of time. It looks as if we may be. We will start our next  
15 presentations at approximately 2 p.m., we will call it on the  
16 hour, 2 p.m., and that will be the fossil fuel generation and  
17 efficiency. Thank you, Mr. Hines and Mr. Welte. There's time  
18 for a short break for folks.

19 (Whereupon, the hearing was in recess at 1:53 p.m.,  
20 and subsequently reconvened at 2:01 p.m., and the following  
21 proceedings were had and entered of record:)

22 CHAIRMAN JOHNSON: It is 2 o'clock. We are ready to  
23 start our third session today, this one dealing with the  
24 efficiency of fossil fuel generation, and again Commissioner  
25 Gary Hanson will be moderating this session. Commissioner

1 Hanson.

2 VICE-CHAIR HANSON: Thank you very much, Mr. Chairman.  
3 As with the previous standard, the EPACT also requires the  
4 commission to consider an adoption of a fossil fuel generation  
5 efficiency standard. The standard provides that each electric  
6 utility shall develop and implement a 10-year plan to increase  
7 the efficiency of its fossil fuel generation.

8 With us this afternoon for the presentations are Mr.  
9 Alan Welte, who is still the director of generation for MDU,  
10 and Mr. Jeff Endrizzi, the plant manager of Otter Tail Power  
11 Company from Big Stone plant. Our first presenter will be Mr.  
12 Welte.

13 MR. WELTE: Thank you, Commissioner. Montana-Dakota's  
14 need to meet its customer load requirements as efficiently as  
15 possible and the participation in the Midwest Independent  
16 System Operator, MISO market, basically drive our company to  
17 wring out any available efficiencies we have available in our  
18 existing fleet.

19 Montana-Dakota has had a long history of making  
20 incremental improvements in efficiency through modifications of  
21 equipment and also operational or procedural changes within our  
22 operations. Some of these projects include the conversion of  
23 our R.M. Heskett Station Unit II to what's called a fluidized  
24 bed boiler or combuster, installation of the Glendive Unit II  
25 LM 6,000 aeroderivative combustion turbine, the addition of

1 evaporative cooling on our simple cycle older combustion  
2 turbines, the replacement of process controls and actuators at  
3 nearly all of our coal-fired plants, turbine component  
4 modifications and retrofits, generator excitation system  
5 replacements, the installation of what's called variable  
6 frequency drives on motors that drive fans and pumps, coal  
7 blending, ongoing research projects through the participation  
8 in technology studies such as our participation in the lignite  
9 technology development work group, and other projects at our  
10 coal-owned facilities, which I'll allow Otter Tail to describe.

11           Energy efficiency in generation is usually measured by  
12 what we call heat rate. This is the amount of energy needed to  
13 produce one kilowatt of electricity. In the case of combustion  
14 turbines, the heat rate is largely fixed by the design of the  
15 installed unit. In the case of coal-fired units, the heat rate  
16 is largely determined by the boiler design and the choice of  
17 coal. We have seen some success in making modifications to use  
18 subbituminous coal and blends of subbituminous coal and lignite  
19 as well as some modifications to our turbines. But large  
20 efficiency improvements are limited by the original design of  
21 the unit.

22           Over the past 20 years, through these efficiency  
23 improvements and continued operation of an aging fleet at high  
24 capacity factors, MDU has improved the combined heat rate of  
25 our units, of our mix of units by about .14 percent per year.

1 So with an aging fleet, we have seen an improvement, continuous  
2 improvement of our heat rate, demonstrating that we are looking  
3 out for efficiency. The search for more efficiency, more  
4 efficiencies in existing coal-fired generating resources can  
5 also be constrained by regulations of air emissions under laws  
6 within individual states where the plants are located.

7           Modifications to existing generation resources often  
8 trigger or threaten to trigger Environmental Protection Agency  
9 new source performance standards. These standards may require  
10 uneconomical, large capital expenditures for pollution control  
11 equipment, even if the amount of new generation or the  
12 efficiencies gained are very small, so there's risk in that  
13 area.

14           In summary, operating efficiencies through economical  
15 projects has and continues to be a practice for Montana-Dakota  
16 Utilities. Large efficiency improvements are limited by the  
17 original equipment and coal designs. Environmental regulations  
18 preclude some efficiency projects or make them uneconomical,  
19 and then the integration -- the integrated nature of our  
20 electric systems across several jurisdictions must also be  
21 considered. MDU's position is that the commission should not  
22 adopt a fossil fuel generating efficiency standard. Thank you.

23           VICE-CHAIR HANSON: Thank you, Mr. Welte. Are there  
24 questions from the -- by the commissioners?

25           CHAIRMAN JOHNSON: You know, I understand -- I think



1 this is an interesting standard because it seems to me there  
2 are already some market forces in place that would make  
3 companies want to do this to the extent that it was prudent.  
4 It seems to me this is also standard practice for a lot of  
5 utility companies out there. So I don't know that I see a lot  
6 of benefit to the standard. I'm not sure I see a lot of  
7 drawback or disadvantage or potential harm to the utility or  
8 the ratepayer either, provided that the commission were to  
9 insure that any steps taken were prudent. What's your opinion  
10 on that, Mr. Welte? All the standard requires is that you,  
11 that the utility companies have a plan to improve their  
12 efficiency over a 10-year period. Thoughts.

13 MR. WELTE: My first thought is that because we are  
14 already doing these things, it's not necessary. But the other  
15 thoughts I would have is there are concerns that I would have  
16 regarding the cross jurisdictional areas, the differences  
17 between states, and MDU as well as Otter Tail participate in  
18 joint-owned units. We also have -- we also have decisions that  
19 we would have to make with multiple companies and as we look at  
20 the installation of future base load units, the numbers of  
21 participants increase and it makes it more complex to reach  
22 agreement on what those efficiency improvements would be and  
23 how those costs would be recovered.

24 CHAIRMAN JOHNSON: That's all I've got.

25 VICE-CHAIR HANSON: Thank you, Commissioner Johnson.

1 Commissioner Kolbeck.

2           COMMISSIONER KOLBECK: Yes, thank you. I was just  
3 wondering what your opinion is if -- you are a multistate  
4 company. What do you think one state adopting the generation  
5 efficiency plan and the other state not, do you see that as not  
6 necessarily for the company, but for the state, would you see  
7 more efficiency go one way or the other or would it be just a  
8 company process? Does that make sense?

9           MR. WELTE: If I understand your question correctly, I  
10 would see concern as an investor-owned utility with the risk of  
11 recovering the costs of those efficiency improvements within  
12 the various jurisdictions where we serve.

13           COMMISSIONER KOLBECK: Well, let me put it this way.  
14 Hypothetically, if there was to be a coal plant in South Dakota  
15 and a coal plant in North Dakota, would one plant operate more  
16 efficiently in North Dakota than it would in South Dakota if,  
17 say, North Dakota adopted these, this plan, would that drive  
18 internal processes in your company to make maybe more leaps and  
19 gains in another state than our state?

20           MR. WELTE: Certainly if there was a more stringent  
21 standard in one state, we would have to try to abide by that.  
22 I guess the answer would be yes over time.

23           COMMISSIONER KOLBECK: Because it would be  
24 developed -- each electric utility shall develop and implement  
25 a 10-year plan. Do you get what I'm getting at? If we didn't

1 do it and someone else did, would we be behind the eight-ball  
2 or would we have dropped the ball in some way by not requiring  
3 the company to do this?

4 MR. WELTE: A different state may be the beneficiary  
5 of mandate in a different state on a unit that would be used  
6 for serving customers within different locations, I guess.

7 COMMISSIONER KOLBECK: Now, I'm sorry, Commissioner  
8 Hanson. One more question. The replacement of these controls,  
9 motors and pumps that you would do, is this a yearly thing, a  
10 five-year plan? Is it something that you amortize out? Is it  
11 something that they have a certain life span on?

12 MR. WELTE: Yes, we would have a justification process  
13 and a long-term planning process that would be used to evaluate  
14 whether those projects are viable, looking at a number of facts  
15 and costs related to the investment costs and also their impact  
16 on the operational costs of the facility.

17 COMMISSIONER KOLBECK: Thank you, Alan.

18 VICE-CHAIR HANSON: Commissioner Johnson.

19 CHAIRMAN JOHNSON: I just wanted to seek additional  
20 clarification on an answer you had to Commissioner Kolbeck 's  
21 question. In the scenario he described, it wouldn't be likely  
22 that South Dakota would be behind the eight-ball because  
23 generation resources aren't jurisdictional. Just because  
24 something is in North Dakota and is more efficient or less  
25 efficient, those benefits or costs in many cases could flow to

1 South Dakota ratepayers as well. That's a bit of a presumption  
2 on my part, I'm happy to say I haven't been through a rate case  
3 with MDU, but perhaps you could let me know where I'm wrong or  
4 clarify your answer.

5 MR. WELTE: I believe you would be correct in that  
6 assumption. I don't believe we have filed a rate case in South  
7 Dakota since 1986 or 1987, which is also, I believe, an  
8 indication of our efforts to keep our plants efficient.

9 VICE-CHAIR HANSON: Thank you, Mr. Johnson. Excuse  
10 me, Commissioner Johnson. Mr. Welte, twice during your  
11 presentation and presently on the slide it has a bullet point,  
12 you made reference to environmental regulations. This  
13 particular one stated that environmental regulations preclude  
14 some retrofitting and seems to imply that the costs of required  
15 environmental upgrades discourage fuel diversification. Is  
16 that what you are intending to say, that fuel diversification  
17 is affected by -- I'm going to have to rephrase the question  
18 because it appears that --

19 MR. WELTE: I don't think I'm saying specifically fuel  
20 diversification, but possibly modifications to equipment that  
21 could involve fuel, fuel-related items.

22 VICE-CHAIR HANSON: Perhaps I should take it step by  
23 step. The EPA, there are required environmental upgrades when,  
24 for instance, an older coal plant is converted, some changes  
25 are made, and I believe you have to spend a certain amount of

1 money prior to it triggering. But those required environmental  
2 upgrades, the cost of those, as I understand it, correct me if  
3 I'm wrong, discourage certain conversions; is that accurate?

4 MR. WELTE: Yes, that would be accurate. There's a  
5 great deal of uncertainty even in modifications to our plants  
6 where we feel that we are abiding by what we call new source  
7 review rules, of which you mentioned one, a factor of the  
8 percentage of the cost of the investment and so forth. There's  
9 a lot of uncertainty even when we have taken those projects  
10 before the health departments and so forth, there's still risk  
11 of lawsuits and differences of interpretation of whether or not  
12 those projects would be required to meet what's called new  
13 source performance standards. And if they do trigger new  
14 source performance standards, that would be the point where we  
15 would be required to make additional modifications to bring the  
16 entire units, the entire unit up to a different level of  
17 emission standards. It may not necessarily be directly related  
18 to the project that we were trying to conduct and had an  
19 efficiency improvement in mind.

20 VICE-CHAIR HANSON: Thank you for answering. I'm not  
21 attempting to be a proponent or opponent, I was attempting to  
22 dissect the statements that you had made, and I see our  
23 analyst, Steve Wegman, has brought up the regulation of air  
24 emissions under laws in states where a power plant is located,  
25 Environmental Protection Agency's new source performance

1 standards. I was attempting to get at the -- at exactly what  
2 you were attempting to say there and correct me if I'm wrong.  
3 It appears that you are saying that fuel diversification, which  
4 is the subject at hand, is discouraged in making the conversion  
5 because of the high costs of environmental requirements,  
6 adjustments that have to be made if a modification is made for  
7 that fuel diversification.

8 MR. WELTE: Well, Commissioner --

9 VICE-CHAIR HANSON: Is that what you are trying to say  
10 there?

11 MR. WELTE: Not exactly. In this section we are  
12 trying to discuss the items that would preclude us from making  
13 efficiency modification to a plant as opposed to strictly a  
14 fuel-related diversity type of modification. So to clarify our  
15 comments in this area, we are saying that a mandated or a  
16 standard within one state that would target a certain  
17 percentage of efficiency improvement might require us to do  
18 something or modify some piece of equipment that would put us  
19 at risk of not meeting environmental rules, which would in the  
20 secondhand cause us to be subject to adding additional  
21 pollution control equipment.

22 VICE-CHAIR HANSON: Thank you. The rule that we are  
23 required to consider states that develop and implement a  
24 10-year plan. Do you wish to comment on the 10-year plan  
25 versus a different duration? Five-year, two-year, 30-year?

1           MR. WELTE: Certainly I think a five- or 10-year plan  
2 is what most utilities would already be using as a horizon for  
3 implementing those types of efficiency projects.

4           VICE-CHAIR HANSON: Thank you. Do you see any -- I  
5 will jump back. You had mentioned coal blending. What type of  
6 coal blending do you do at the present time?

7           MR. WELTE: Sure. At our R.M. Heskett station in  
8 Mandan, North Dakota, to achieve efficiency in the combustion  
9 process, we blend lignite with a little bit of Powder River  
10 Basin coal.

11          VICE-CHAIR HANSON: You are not blending -- well, that  
12 will suffice. Thank you very much, Mr. Welte. Does anyone  
13 have questions at this time?

14          COMMISSIONER KOLBECK: Thank you, Commissioner Hanson.  
15 You confused me. Just back to what Commissioner Hanson was  
16 trying to get at there. I just wanted to make sure I  
17 understand this. Are you saying that if it costs X amount of  
18 dollars to burn one pound of coal, would you want to burn more  
19 coal to offset the new and added costs? Is that kind of what  
20 you are getting at, environmental mandates would make it more  
21 expensive to burn coal so you would want to actually make up  
22 those costs by maybe burning more? Is that kind of what you  
23 are getting at? No?

24          MR. WELTE: No, I don't think so.

25          COMMISSIONER KOLBECK: I just wanted to make sure that

1 wasn't it.

2 MR. WELTE: No.

3 COMMISSIONER KOLBECK: For some reason, in my mind I  
4 was thinking obviously if it costs you one dollar to burn one  
5 pound, if you could burn two pounds for one dollar, that's what  
6 you would want to do.

7 MR. WELTE: No, I think what I'm saying,  
8 Commissioners, is that environmental requirements that would  
9 come into effect because of an efficiency project, the cost  
10 benefit of that project could turn to be an uneconomical  
11 alternative once you would consider the additional pollution  
12 control equipment that would be required.

13 COMMISSIONER KOLBECK: Thank you.

14 VICE-CHAIR HANSON: Thank you, Commissioner Kolbeck.  
15 If there are no further questions, we will allow you to take a  
16 respite and Mr. Endrizzi from Otter Tail Power Company,  
17 appreciate your being here. You have the floor.

18 MR. ENDRIZZI: Thank you, Commissioners. Thank you  
19 for spending some time and allowing me to discuss power plant  
20 efficiency improvements at the Big Stone plant. Big Stone is  
21 South Dakota's largest fossil fuel fired generating facility  
22 and I am the manager of that facility. I have been at Otter  
23 Tail for 17 years. I have had three different jobs at Big  
24 Stone, plant engineer, engineering supervisor, and now plant  
25 manager. However, my job has not changed from day one. My job



1 with Otter Tail is to economically and reliably produce  
2 electricity and that is what I have been doing for 17 years.  
3 We continue to do that.

4 VICE-CHAIR HANSON: While you are getting ready there,  
5 I neglected in my duties. I understand you brought copies of  
6 the PowerPoint and left some in the back there. If some folks  
7 in the audience wish to access those, those are available to  
8 you. Forgive me for interrupting you.

9 MR. ENDRIZZI: A little background on Big Stone plant.  
10 We are a 460 net megawatt unit, it produces 3.6 million pounds  
11 per hour of steam flow. We are co-owned by Otter Tail Power at  
12 54 percent, NorthWestern Energy at just over 23 percent and MDU  
13 just under 23, and we went into commercial operation in 1975.  
14 It is not uncommon for smaller utilities to have co-ownership  
15 of large generating facilities. It really depends on the  
16 economics of each company at the time, but in 1975 or leading  
17 up to that, none of our utilities were ready to build a large  
18 facility on our own, so we shared that.

19 That end result when we started operating those units  
20 really provides a system of checks and balances. As each  
21 company might have its own financial things going on at any  
22 given time, any given year, it really does give a good set of  
23 checks and balances for the projects that we choose to do.  
24 Ultimately what that results in we believe we end up doing the  
25 right thing a lot more frequently because of that.



1           Big Stone's mission statement really fits in with that  
2 philosophy. We exist to safely generate electricity reliably,  
3 economically and in an environmentally responsible manner. I  
4 will give you a little bit more information on cost. Now, I  
5 realize that graph is a little tough to read. Don't worry  
6 about the numbers on the side. Really we are looking at the  
7 trends. This is our fuel cost information going back to, oh,  
8 1991. Big Stone plant was designed to be a lignite-fired  
9 facility and we had a 20-year contract from 1975 to 1995, and  
10 that's over obviously on the left side is 1991, and in 1995 we  
11 switched to western subbituminous fuel predominantly out of  
12 Montana and had a significant price break at that time.

13           And in the year 2000 we had to switch over to a  
14 Wyoming fuel, that's a little bit cleaner from an SO2 or sulfur  
15 content standpoint. But you can see from where we started at  
16 about a \$1.15 per million BTUs, dropped down to about 90 cents,  
17 and last year we were about \$1.50, so large increase in the  
18 price of fuel in the last 10 years. We saw a significant  
19 savings when we moved away from the lignite.

20           To offset these rising fuel costs, one of the things  
21 the plant can do is work on efficiency of the unit, let's try  
22 to burn less coal per megawatt. Alan talked about the heat  
23 rate, it's measured in BTUs per kilowatt hour. The lower the  
24 number, the better the plant is operating. The first drop that  
25 we see, that's the black line in about '95. '96 is when we

1 switched from the North Dakota lignite to a western  
2 subbituminous. It's a much better fuel from a plant  
3 performance standpoint, a lot lower moisture, and we operated  
4 fairly stable on heat rate for the next number of years. Did a  
5 few projects in there to maintain that and then the dropoff,  
6 actually in 2006 we had a record low heat rate. We have done  
7 some projects, we will talk about those further in my talk.  
8 But to have a record low heat rate or the best performance  
9 after 31 years of operation tells us we are doing a lot of  
10 things right.

11           There are a few things that we do at the plant to try  
12 to control that heat rate. One are just the improvements are  
13 there primarily to minimize our costs for our customers. We  
14 have some operational practices, one of them being the fuel  
15 switch in 1995, but also some operation or yearly practices,  
16 cleaning equipment for optimum heat transfer, and then the  
17 other side of that, Alan touched on those, too, at the other  
18 facilities, capital improvement projects. These are physical  
19 changes to the plant, and we do many of these, have done many  
20 of these over the years, substantial dollars, substantial  
21 improvements. Turbine replacements, boiler modifications,  
22 control system replacements, other replacements.

23           Let's take those piece by piece. The Big Stone plant,  
24 like I mentioned, was designed to burn North Dakota lignite.  
25 That's a low BTU, high sulfur fuel. We have also experienced a

1 lot of load limitations due to that fuel. When you burned it,  
2 the ash would foul the boiler, make it physically dirty, you  
3 couldn't get the heat transfer from the flu gas to the steam,  
4 very inefficient. We would have to shut down the plant a  
5 couple times a year and do some cleaning. We had a 20-year  
6 contract on that lignite, 1975 to May 1995 and then we had some  
7 makeup tons in there we had to also burn, but by August of '95  
8 we were out of that contract.

9           At that time we switched to the western subbituminous.  
10 At the time we made that switch -- well, in the lignite days, I  
11 think the anecdotal evidence says that Big Stone plant was the  
12 only lignite-burning plant that rail hauled their fuel any  
13 distance. We decided to build a plant in northeastern South  
14 Dakota, were pulling the coal from western North Dakota and  
15 rail hauled that. That fuel was 42 percent moisture, we should  
16 have been using tanker trucks. Just not the best fuel.

17           And a lot of plants at the time, due to environmental  
18 reasons, were switching fuels from, say, eastern fuel to the  
19 western fuels. They viewed that as a downgrade. We saw that  
20 as an upgrade. We were able to burn a better fuel and not have  
21 the problems that we had with the lignite, so moving fuels was  
22 really a no brainer once we got out of that contract.

23           Some of the things that we did experience, five  
24 percent efficiency improvement on the boiler side. Very  
25 significant. That's really driven by the lower moisture. The

1 subbituminous we are burning today is closer to 30 percent  
2 moisture. Huge improvement. Environmental improvements. SO2  
3 on lignite was about 2.4 pounds per million BTUs. The switch  
4 to the Montana fuel in 1995 dropped that in half to about 1.2  
5 pounds per million BTUs, and in 2000 we also had to make a  
6 further switch down to Wyoming fuel and dropped that SO2 to  
7 about .75 pounds per million BTUs, so from 2.4 to .75 on an SO2  
8 basis.

9           The NOX emissions did increase slightly due to the  
10 design of our boiler. We have a cyclone boiler, that offers a  
11 lot of fuel flexibility. A cyclone boiler is different from a  
12 pulverized unit. It allows us to burn bigger particles, that's  
13 why we have -- we burn some tires and some seed corn, different  
14 things like that, but the design of that creates high  
15 temperatures in the combustion zone and you create some  
16 combustion NOX, so the NOX actually went up from about .7 to  
17 1.2. We do have control technologies that have been in place  
18 since 1998 and have dropped that NOX back to about .8.

19           One of the operating issues we did have with a fuel  
20 switch, we did lose some steam temperature. When you don't  
21 have that moisture in your fuel, the mass flow in the boiler is  
22 lower and the thermodynamic laws of convective heat transfer  
23 say if you have less mass, you can't transfer as much heat over  
24 to the steam, so we had to add boiler surface in the back end  
25 of the boiler to get the steam temperatures back up to where we

1 belonged.

2           We have had some minor projects that went along with  
3 that. As we redesigned the boiler, we were able to rewind a  
4 large 4,000 horsepower motor down to 2500 horsepower and  
5 operate that at more -- a much more efficient point on its  
6 operating curve. So those types of things have been ongoing.

7           At the same time we switched fuels, we were able to  
8 rebuild our coal dumper building. We bring in coal by unit  
9 train and rotary dump that over into our storage system.  
10 Aluminum cars at the time were receiving a 70 cent a ton  
11 discount on the delivery price, so that was very substantial,  
12 that helped us justify that project.

13           Some of our operational practices. I mentioned the  
14 cleaning of equipment. The boiler being a large heat transfer  
15 surface, you get ash built up on the heat transfer surfaces,  
16 the tubes. We have to go in and high pressure water wash that.  
17 We do that about once a year. On lignite we were doing that  
18 twice a year. The other items, air preheater high pressure  
19 wash and condenser cleaning, those are both also large heat  
20 exchangers. We go in and on a semi regular basis need to go in  
21 and keep those clean for optimum performance.

22           This is where really I believe the point of the  
23 proposed standard or standard we are discussing really falls  
24 into place, the efficiency improvements for capital projects.  
25 Big Stone plant has a fairly substantial history of trying to

1 control heat rate through equipment improvements. First one of  
2 any significance was the 1996 low pressure turbine replacement.  
3 You will see some of the large dollar values we are talking  
4 about in any of these projects.

5           Again, when we justify our projects as engineers, we  
6 try to get them justified and approved by our co-owners, we are  
7 looking at reliability issues and also efficiency to help pay  
8 for that. We really need to stay ahead of the game. The low  
9 pressure turbine really was a lemon, no way to sugarcoat it.  
10 It was just a lemon. Several or many of those are in operation  
11 across the country. It's a Westinghouse Building Block 73 for  
12 those who need the details, but most units that had that  
13 operating as a single low pressure turbine had numerous,  
14 numerous blade failures over the years. Those things were not  
15 designed very well. And I don't believe there are any single  
16 Building Block 73 turbines left in operation.

17           We were able to replace that, that piece of equipment  
18 and get a two percent plant efficiency improvement. The low  
19 pressure turbine does about half the work of the turbine train.  
20 That really is the work horse, and we were able to improve  
21 overall plant efficiency by two percent by doing that and also  
22 extend our inspection intervals up to 10 years. We used to  
23 open the turbine up every five years and cross our fingers,  
24 hope we didn't find anything wrong. This unit was opened up,  
25 it was nine years it fell into our overall cycle, there wasn't



1 one thing wrong with it. So the technology has changed over  
2 the years and we are able to capitalize on that.

3 Very similar story with the high pressure turbine,  
4 much higher dollar value for that project. We also have seen  
5 about a two percent increase in efficiency. We have more  
6 capability waiting out there for us, but that would require  
7 some boiler modifications. Those boiler modifications would  
8 allow us to burn more fuel than we burn today on an  
9 hour-by-hour basis. We aren't able to do that without tripping  
10 a new source review situation. That's the kind of thing that  
11 we were discussing with Alan. We will talk about that a little  
12 bit later.

13 Some other projects we have done, we replaced our  
14 entire plant control system with distributed controls,  
15 electronic controls back in '96 as well. It improves the  
16 reliability of the operating unit and we did see a minor  
17 improvement in heat rate and efficiency just by holding the  
18 operating level of the plant more steady and more stable.  
19 Compare it to driving down the highway at a nice steady pace  
20 with your cruise control versus up and down without and which  
21 one is more efficient. We were able to do that with the plant.

22 We have got several other smaller projects in addition  
23 to the ones that Alan named. We have done things like replace  
24 smaller heat exchangers, retube condenser, predry system  
25 removal. When we burned lignite, we had to drive off moisture

1 before we could burn the fuel and that was another step in the  
2 process. With the western subbituminous, we don't need to do  
3 that anymore.

4 This next chart, couple different reasons for this one  
5 up here. Before our fuel switch in '95, Big Stone plant  
6 typically was shut down about six weeks a year on a planned  
7 basis, two-week outage either in the spring or fall and a  
8 four-week outage in the other shoulder months to do plant  
9 maintenance and to do extensive boiler cleanings. The boiler  
10 maintenance was a lot higher on lignite because we were on line  
11 cleaning the boiler more often, boiler tube failures were much  
12 more prevalent, just much more difficult to operate.

13 Since that time, we have been able to reduce those  
14 boiler wash outages to about one or maybe two a year and those  
15 outages are about a week each, maybe nine days at the outside.  
16 So you will see a lot of the ups and downs on the planned  
17 outage hours. The higher spikes with the large number of  
18 hours, those are the major outages when we do plant equipment  
19 repairs or replacements. But the overall number of outage  
20 hours in an average in a year have dropped substantially.  
21 That's the reliability side.

22 Some of the benefits that we have seen as we have  
23 improved our reliability and reduced our costs. This is our  
24 generation trend since the plant became on line in 1975. Just  
25 a quick comment on 1987, we had a major equipment failure, a

1 generator rotor cracked, we were down for nine months, so we  
2 didn't produce much electricity that year. But you can see as  
3 soon as we basically made the fuel switch, we were able to  
4 start carrying two things. On lignite, we would carry a  
5 400-megawatt cruise rating, that would be the highest load we  
6 would carry on a continual basis. And we would -- our capacity  
7 factor for a typical year was about 65 percent. And it  
8 resulted in about 25 or 2.5 million megawatt hours of  
9 electricity production.

10           Once we made that fuel switch, we were able to  
11 increase that cruise rating up to anywhere from 430 megawatts,  
12 we are up to 460 now and we are doing that at about an 85  
13 percent capacity factor. Part of that is our cost control by  
14 reducing our heat rate and changing the fuels at a lower price.  
15 But no matter what we have done, as soon as we release load to  
16 be able to be sold, it's been taken by the market and that  
17 trend is really evident here. And we expect -- we have had a  
18 little trouble out here on the tail end the last few years, had  
19 some equipment limitations. Those are being replaced, repaired  
20 this year. We expect to be three and a half million to 3.6  
21 million megawatt hours annually from this point on.

22           The last thing I want to touch on would be the new  
23 source review. I know Alan had to try to wade through a couple  
24 of questions there. There is a lot of regulatory uncertainty  
25 with approaching plant efficiency improvement projects. Otter

1 Tail's position has been if a project will allow the plant to  
2 burn more coal on an hourly basis, we aren't going to be able  
3 to touch that. If the project might allow us to burn more coal  
4 on an annual basis, that gets to be a little different and  
5 fuzzier because just the market demands are going to drive up  
6 our need. We still have margin. We are running at 85 percent  
7 capacity factor, we could push that up towards 100. There is  
8 still a lot of regulatory uncertainty.

9           Similar capital projects like we have done like our  
10 turbine replacements have been reviewed by other states and  
11 other jurisdictions and some of those companies have met with  
12 some stiff challenges, lawsuits and other things. We always  
13 approach efficiency improvement projects with that in mind.  
14 And just the last comment, we do work very closely with the  
15 DENR of South Dakota when we are working on these types of  
16 projects. They really give us a lot of guidance and we make  
17 sure we have their buy-in before we proceed.

18           Just for closing comments, I guess I'll start with the  
19 bottom one first. I believe that Otter Tail and Big Stone has  
20 demonstrated voluntary cost effective examples to our operation  
21 and made extensive capital investments to improve our fossil  
22 fuel generating efficiency, and we do believe that the  
23 commission should not adopt the fossil fuel generation  
24 efficiency standard.

25           VICE-CHAIR HANSON: Thank you very much, Mr. Endrizzi.

1 Are there questions by the commissioners? Commissioner  
2 Kolbeck. Staff members, do you have any questions? Mr.  
3 Rislov.

4 MR. RISLOV: You do efficiency studies routinely for  
5 your fossil fuel plants? I would guess you are speaking  
6 specifically about Big Stone.

7 MR. ENDRIZZI: Yes, my knowledge base is specifically  
8 Big Stone. I do have a lot of coordination with the Coyote  
9 station in Bismarck or near Bismarck, as we are very similar  
10 units, but at Big Stone we are continually monitoring  
11 efficiency. Our engineering staff, that's one of their primary  
12 functions, is to monitor, make recommendations for  
13 improvements, monitoring specific pieces of equipment to see  
14 how they are operating and then they will recommend either a  
15 repair or replace as needed. And also they are always watching  
16 industry trends, looking for other opportunities to improve  
17 efficiency. That's an ongoing effort.

18 MR. RISLOV: That would have been my question, without  
19 saying study, that implies something grand and expensive, but  
20 the idea of monitoring whatever is happening within the  
21 industry for efficiency upgrades, you are telling me that's a  
22 constant process within Big Stone power plant group of  
23 employees?

24 MR. ENDRIZZI: Typically the engineering staff, but  
25 also training the operating staff to make sure they are

1 watching, show them what's important on just an hour-by-hour  
2 basis as well. If they make a change to one parameter, how  
3 that might affect another. So really looking at the big  
4 picture, because you can make a change to make one piece of  
5 equipment look great, but three others might not take that so  
6 well. So it's education, but ongoing specifically by the  
7 engineering staff.

8 MR. RISLOV: Following that along and understanding  
9 that people are aware of potential improvements, still given  
10 the capital cost of these improvements, it would seem to me  
11 that to work it up through the system is more than just an  
12 ongoing, let's say, monthly monitoring of efficiency, products  
13 available on the market. How does that process work?

14 MR. ENDRIZZI: Well, let's see if I understand the  
15 question. Constantly monitoring what's going on --

16 MR. RISLOV: Maybe I could simplify. There are  
17 capital requirements for a large utility and when we talk about  
18 upgrading a plant with significant efficiency upgrades such as  
19 Big Stone, these capital requirements have to be put in the  
20 plan I would guess a few years out. What is the process? You  
21 see something and say, I think we maybe could go this route,  
22 how long does it take to get that plan in place within the  
23 corporate structure?

24 MR. ENDRIZZI: On a typical project, say I'll take the  
25 low pressure turbine example, which was a five million dollar

1 project, we usually had approval two years ahead of that time  
2 so that the equipment could be built and then plan to be  
3 installed. We usually had done, on something that extensive,  
4 it's maybe a year or two of studying what our options are. It  
5 really depends on the specific situation. We will turn around  
6 and do a quick capital project even in the same year we  
7 discover it just based on how fast it can pay back as well.

8           But typically we do annual budgets, I will submit my  
9 budget to Alan as one of our approvers here this summer for the  
10 next two years, but also with a 10-year plan attached, so we  
11 are looking out quite a ways. We also have to tie that in when  
12 we plan to have our outages. If it's a major project, we  
13 typically don't have a major outage every year, so we try to  
14 budget around that as well. When we are looking out, we plan a  
15 major outage in 2010, what big projects can we get done then?

16           MR. RISLOV: It seems to me there's, strangely enough,  
17 there's been a general reluctance to have the commission adopt  
18 this particular program. That was a joke, too. Sorry about  
19 that. But it seems to me that utilities operating a piece of  
20 equipment this expensive, such as Big Stone, so integral to the  
21 operation of the entire utility, that there will be something  
22 on paper, I don't know if it would be on a 10-year basis, that  
23 it wouldn't be a difficult task to have the commission at least  
24 review that, not necessarily saying that they are going to make  
25 any changes, but at least there would be a document capable of

1 being reviewed and that may be more than what we are doing  
2 right now.

3 MR. ENDRIZZI: The documents exist. They are very  
4 fluid. For example, 2007 we were not intending to have a major  
5 outage at Big Stone plant this fall. However, last spring  
6 during one of our maintenance inspections, we found a major  
7 problem with our generator, forcing us to make the decision we  
8 were going to rewind that, moving up a major outage about three  
9 years earlier than we thought we would have. So things end up  
10 being fluid.

11 The concern from my perspective of having something in  
12 place that says we need to be doing this, if we force our  
13 outage schedule to something that doesn't make sense or maybe  
14 even the potential to rush in an immature technology into a  
15 plant. I have been battling that since 2002 with some  
16 technology that we purchased that didn't pan out. It's cost us  
17 many, many, many thousands of megawatt hours and many millions  
18 of dollars. We would hate to get forced into something like  
19 that. That was our own doing on that one, but we would hate to  
20 have that potential out there.

21 We also -- we are balancing -- we are in the business  
22 to stay in the business and we need to balance customers' and  
23 shareholders' and employees' needs as well, so any time there's  
24 more regulatory oversight, I guess that's where my concern  
25 would be with this one.



1 MR. RISLOV: Thank you.

2 VICE-CHAIR HANSON: Each electric utility shall  
3 develop and implement a 10-year plan to increase the efficiency  
4 of its fossil fuel generation. It seems awfully benign,  
5 doesn't it? 10-year plan, you were just commenting and  
6 discussing with Mr. Rislov regarding it seems like everyone is  
7 already doing this. So again, let me ask and simplify it for  
8 me, since everyone is doing it, why not have it as a review  
9 process and give regulators the opportunity to review it?

10 MR. ENDRIZZI: The uncertainty I have is what is the  
11 end result? What would be the end result from your  
12 perspective? What would you do with that information?

13 VICE-CHAIR HANSON: Okay. As long as I have you here  
14 and we have about 10 seconds left, to what extent -- you  
15 mentioned a little bit on blending that you do and I know that  
16 you burn tires along with other. Just to what extent do you do  
17 coal blending and blending of other fuels?

18 MR. ENDRIZZI: We have very limited capability. We  
19 don't burn -- we don't blend coals per se. We burn in some  
20 alternative fuels on a relatively small basis. We could blend  
21 in up to about five percent on a weight basis, but we  
22 typically -- and limited supply as well. We are burning  
23 shredded tires and we are burning unusable seed corn. The  
24 supply of those is not as great as it was 10 years ago. We are  
25 probably burning one to two percent, maybe three percent on a

1 weekly basis, but over a given year, it's probably one and a  
2 half to two percent.

3 VICE-CHAIR HANSON: Thank you. If there aren't any  
4 further questions.

5 MS. WIEST: I have one quick one. Has Minnesota  
6 adopted this standard or are they in the process of looking at  
7 it, do you know?

8 MR. ENDRIZZI: I do not know.

9 MS. WIEST: Thanks.

10 VICE-CHAIR HANSON: Mr. Endrizzi and Mr. Welte, thank  
11 you very much for your participation this afternoon. In  
12 approximately 10 minutes at 3 o'clock, we will resume with  
13 time-based metering. Mr. Chairman.

14 CHAIRMAN JOHNSON: That's right.

15 VICE-CHAIR HANSON: We will take a break until then.

16 (Whereupon, the hearing was in recess at 2:51 p.m.,  
17 and subsequently reconvened at 3:02 p.m., and the following  
18 proceedings were had and entered of record:)

19 CHAIRMAN JOHNSON: Welcome back. It is 3 o'clock and  
20 we are beginning our fourth and final session of this South  
21 Dakota Public Utilities Commission PURPA workshop. This  
22 session is on time-based metering. Commissioner Steve Kolbeck  
23 will be serving as moderator. Commissioner Kolbeck, take it  
24 away.

25 COMMISSIONER KOLBECK: Thank you, Mr. Chairman. As

1 Commissioner Hanson stated, we are working on smart metering,  
2 PURPA standard 14 or time-based metering. We will have  
3 presentations today from Tamie Aberle, she's the pricing and  
4 tariff manager from Montana-Dakota Utilities, Erich Gunther,  
5 chairman and chief technology officer for EnerNex Corporation,  
6 and he will also have double duty today, and Chuck Rea, manager  
7 of regulatory strategic analysis for MidAmerican Energy  
8 Company.

9 Pursuant with Section 1252 of the EPA act, Section  
10 111, the commission must consider adoption of a smart metering  
11 standard, and then the standard is quite lengthy. We will just  
12 go ahead and go into the presentation, and Tamie, if you want  
13 to start for us, that would be great. Thank you.

14 MS. ABERLE: Thank you, Commissioner. I have just  
15 paraphrased, if you will, the opening of that section of the  
16 standard 14 referred to as time-based metering or smart  
17 metering, and really I guess what I take away from that, it  
18 calls for utilities to offer time-based rates that enable  
19 customers to manage energy use and cost through advanced  
20 metering and communications technology, and I think a key term  
21 to keep in mind is "and cost" as we go through this.

22 Adoption of the standard would require utilities to  
23 offer time-of-use pricing, critical peak pricing, real-time  
24 pricing and demand response rates, and such pricing structures  
25 may require the use of what's been termed advanced metering

1 infrastructure, which really involves more than a meter that  
2 can measure interval data. It's really the infrastructure  
3 required to capture the data, transmit that data to the utility  
4 company and including a data management system to do something  
5 with that data. Smart metering, then, tagged onto that is  
6 really the two-way communication piece in that infrastructure,  
7 so that would require some way for the utility to communicate  
8 back to the customer.

9           A couple of the issues associated that we see with the  
10 standard is if it was a standard and a mandatory standard for  
11 the utilities to offer such rates, would those rate offerings  
12 be on an optional or a mandatory basis? Even while optional  
13 would certainly be preferable over a mandatory offering, we see  
14 issues with the optional offering if it was required on a  
15 standard basis across the entire state for all utilities  
16 operating in that state. The economic rationale for those  
17 rates could be destroyed if the, for example, the cost causers  
18 stay on the standard rate and all other customers move to the  
19 optional rate.

20           Under a mandatory structure, if the pricing tariffs or  
21 the tariff that was mandatory for customers to take service  
22 under, under that structure, there could be substantial price  
23 risk for customers. Capital costs for implementing and  
24 installing the AMI system could be a cost burden to customers  
25 and the utility, and really it would require Montana-Dakota,

1 all utilities, and the commission to devote significant  
2 resources to developing the cost-of-service studies and the  
3 pricing structures required to implement those rates. It would  
4 likely result in changes in billing systems on the utility  
5 side.

6           The standard itself, while calling for promoting  
7 conservation and efficient use of energy is appropriate, some  
8 of the other issues with that as a standard, again, are the  
9 costs, the benefits, and the equities among customers that may  
10 be required to take service under those schedules. Costs and  
11 benefits would vary by customer class and by utility.

12 Different rates likely appropriate for different utilities and  
13 different customer sectors within a utility need to be  
14 addressed. And we really believe that the pricing options  
15 should be voluntary and designed on a utility-by-utility basis  
16 and not part of a mandatory standard.

17           Some of the changes in meter technology today that we  
18 have seen in recent years or past years have allowed utilities  
19 to measure various aspects of service provided to customers,  
20 and where appropriate, price differentiate for those different  
21 aspects of that service under commission-approved tariffs,  
22 again, where appropriate, so some of the meters are already  
23 providing the ability to offer some of the rates required in  
24 the standard.

25           Montana-Dakota does offer rates that we believe meet

1 parts of that standard. We offer time-of-use rates on an  
2 optional basis. We do what we have referred to as dual fuel  
3 rates, so it's a rate reflecting peaking prices and controlling  
4 equipment during that peaking period. We have a  
5 radio-controlled load management program in one of our  
6 jurisdictions, which is again managing customers' use during  
7 peaking periods. And we also offer interruptible service rates  
8 or demand response rates to larger customers, and at least one  
9 of our jurisdictions where customers may respond receive a  
10 credit for being capable of going to a self-generation during a  
11 time of a peaking time on our system. So there really are ways  
12 to design programs without moving toward the full regime of a  
13 smart metering system.

14 Montana-Dakota has recently embarked on installing the  
15 first, what I see as the first step in that process. It's the  
16 meter reading step, but we are installing an automatic meter  
17 reading network, where appropriate, and in other cases it's  
18 just the meters that allow us to pick up those reads on a  
19 mobile basis, and it is just the first step in that process,  
20 but we believe that will allow us to explore other ways that we  
21 can take advantage of that system by utilizing the network, the  
22 interval data that's available on that network, again, looking  
23 at changes on our billing system, on our data management system  
24 within the utility and then ultimately providing information  
25 back to the customers.

1           And in summary, we also believe that the optional  
2 rates we have in place do meet at least portions of that  
3 standard and we really believe they should be implemented where  
4 cost effective on a utility-by-utility basis and not driven by  
5 the adoption of the EPACT standard. A more cautious approach  
6 may be to look at it in the rate case of each of the utilities  
7 as we get into that process, because most of the pricing  
8 changes that are -- or the rate structure that are called for  
9 in the standard would really require a reallocation of costs  
10 among the classes, which is typically conducted through a rate  
11 case proceeding. That ends my remarks. I'm available for  
12 questions.

13           COMMISSIONER KOLBECK: All right, thank you, Tamie.  
14 I'll look to Commissioner Hanson or Commissioner Johnson for  
15 any questions for Tamie.

16           CHAIRMAN JOHNSON: Just I want to make sure, if I can,  
17 Commissioner Kolbeck. I just want to make sure that I  
18 understand the theoretical extremes here of your concerns about  
19 optional. That the cost causers will stay on the existing  
20 rates and that others will move to the smart metered rates. In  
21 the long haul, won't rates adjust? Won't they rise for the  
22 cost causers in the long haul?

23           MS. ABERLE: Commissioner, yes, they will, and that's  
24 the other part of that risk, then, is increased costs, you  
25 know, really for all customers. And really the point of that

1 slide was that if it were a mandatory offering for all  
2 utilities, and we do offer optional time-of-day rates today and  
3 those rates are designed keeping in mind that customers will  
4 shift between those rates or have the opportunity to shift  
5 between those rates, so that optional basis is certainly our  
6 preference, but we are really looking for doing this on a  
7 case-by-case basis with each utility.

8 CHAIRMAN JOHNSON: Well, there was an inaccuracy in my  
9 question as well. I suppose rates might go up for the cost  
10 causer but overall rates might go down because of more  
11 efficient use of energy and less energy used during peak times  
12 and different factors like that. I suppose without looking at  
13 each utility and each situation a little more closely, it would  
14 be difficult to say what the ultimate impact would be on any  
15 ultimate customer class.

16 MS. ABERLE: That's correct.

17 VICE-CHAIR HANSON: Ms. Aberle, I was real interested  
18 in the first slides of your presentation on cost. It would  
19 seem to me, correct me where I'm struggling here, where I'm  
20 wrong, it would seem that with locational marginal pricing,  
21 that if you have people who are knowledgeable about price and  
22 when they can cut back, that they would cut back and that the  
23 peak would be shaved and the higher-priced electricity would  
24 not need to be generated, wouldn't need to be delivered so it  
25 wouldn't be generated, and ultimately it would save everyone



1 higher costs. Am I wrong?

2 MS. ABERLE: Commissioner, no, you are not. In that  
3 theory and if customers were participating and if we have taken  
4 into account the cost to enable that type of a pricing  
5 structure, then it may be appropriate, but I think part of the  
6 costs that we need to look at are the costs associated with  
7 enabling, first of all, that pricing structure, that we do have  
8 a customer base that is able to participate in a pricing  
9 structure such as that, a real-time pricing structure, which we  
10 do not as a utility at this point have experience with. But I  
11 know that there are others that we can look to, but again, then  
12 we need to look at and compare that to our customer base and  
13 customers able to take advantage of that.

14 VICE-CHAIR HANSON: I don't mean to ask you a question  
15 that you can just say yes, I agree to. I'm interested in  
16 comment and thought. I may wait and ask a question of all  
17 three of you after the presentation has been done. It seems  
18 that we have an option, do we go to smart metering or do we go  
19 to a significant education of our population? Certainly no one  
20 is going to sit around and stare at a meter and see, okay, it's  
21 high now, let's shut down our electricity. That all has to be  
22 done through different processes, which then begs the question,  
23 do we not just simply educate our population to keeping their  
24 energy use down? However, that does not give them the  
25 incentive necessarily on the higher use periods. So it seems

1 to jump back to smart metering to encourage people to cut back  
2 on higher use during the higher cost times. Is that yes, no,  
3 in between, punt?

4 MS. ABERLE: I think that -- I think it's twofold. It  
5 certainly would require significant customer education and I  
6 think as we work toward that end and advising customers how  
7 they can better utilize energy to lower their overall energy  
8 bill, to go to say that we would have to take the step of smart  
9 metering for them to take advantage of that, I guess I'm not  
10 convinced that that would be the way on a wholesale basis.

11 The customer may see costs that we can't identify.  
12 There's a cost to not having that -- to them to not having that  
13 air conditioner available when they want to have that air  
14 conditioning available. So again, I go back to really  
15 understanding the demographics of your customers before  
16 investing in infrastructure that may be necessary to go to the  
17 strict smart metering that we have been talking about,  
18 providing them that daily, that hourly, are the customers at  
19 home at that time to look at the monitor? We are in a summer  
20 peaking situation, so I think all of those things need to be  
21 addressed before saying that on a wholesale basis, it makes  
22 sense to move to smart metering.

23 VICE-CHAIR HANSON: Thank you. Commissioner Kolbeck.

24 COMMISSIONER KOLBECK: I just had one question for  
25 you, Tamie. How much interest is there in metering? You had

1 had some different things that you were doing right now,  
2 different options that customers have. Is that something  
3 that's highly practiced? Is that something that people just  
4 don't know about? Is there a demand out there for net metering  
5 do you feel?

6 MS. ABERLE: We do not, with regard to the optional  
7 rates that we offer, we do not have many participants taking  
8 advantage of those rates. And I can't answer if it's  
9 education, if it's customer preference, time-of-use schedule,  
10 having to move their energy usage to an off-peak period, and I  
11 think that, again, we are probably focusing more on that  
12 customer education right now and I think as we move into the  
13 future, it may become something that customers are looking  
14 toward. We do not have customers asking for, if you will, on  
15 the residential side for real-time pricing or wanting to see  
16 that price signal on that frequent of a basis.

17 The larger customer group, we do see where right now  
18 we are really looking at the demand response rates and we have  
19 started that process looking harder at that in North Dakota at  
20 this point, just starting there, and then we will move that  
21 toward our other jurisdictions. But customers that have the  
22 ability, they may already have generation on site anyway, that  
23 they can withstand an interruption during our peak period and  
24 receive a credit for that. So we are seeing a little bit more  
25 interest in that type of a demand response rate.

1           COMMISSIONER KOLBECK: Your AMR, that was my second  
2 question. How far along is that, your automated meter reading?  
3 Are you deploying that on a large scale, a small scale, maybe  
4 some certain key areas? Can you explain that a bit more?

5           MS. ABERLE: Sure. We are actually deploying on a  
6 system-wide basis, but we have just started, so we started in  
7 the Bismarck, Mandan, Mandan, North Dakota area, and we will be  
8 working throughout the whole entire service area and  
9 implementing that infrastructure. Certainly where we have gas  
10 and electric service, we will be utilizing the network, which  
11 will provide us the opportunity to have interval data available  
12 to us. In some of our gas only areas, those may be a mobile  
13 read at this point in time, so we wouldn't necessarily have the  
14 interval data, but we also have the capability to expand on  
15 that and if the economics change in the future, we could be  
16 installing the network system in all of those areas. And it's  
17 there to reduce meter reading costs. On the other side of  
18 that, it also provides us the opportunity to look at some more  
19 distinct pricing schedules because we will have that data  
20 available.

21           COMMISSIONER KOLBECK: Commissioner Johnson, do you  
22 have a question?

23           CHAIRMAN JOHNSON: How often and to what extent do  
24 you -- thanks very much -- how often and to what extent do you  
25 analyze these different types of time-based metering for any

1 given customer classes to determine, you know, rolling out a  
2 new program might be in the interests of MDU and its customers?

3 MS. ABERLE: Well, it's an ongoing process, but it  
4 really is driven by for us, as an investor-owned utility, it's  
5 going to be driven by a rate case process, knowing that to  
6 implement a rate structure, that would cause, potentially cause  
7 cost shifts among customers or may require us to put out --  
8 implement a new customer class. It's really looking at all of  
9 the rates and so it becomes a bigger -- in order to implement  
10 that, a bigger project and more involved.

11 But we do look at those different types of rates and  
12 it's becoming a bigger part of our integrated resource planning  
13 process, looking at our customer survey data and trying to I  
14 guess gauge what customer interest is, and as we look at what  
15 our future costs are, where some of these technologies will  
16 make economic sense for the customer and for the utility. We  
17 have talked about that, as we analyze gas conservation  
18 programs, we would do the same through our electric integrated  
19 resource planning process, looking at the costs and the  
20 benefits of offerings such as rebates, but also including  
21 different rate schedules.

22 CHAIRMAN JOHNSON: And I'm presuming that MDU has more  
23 robust demand-side management type plans than they would have  
24 had at the time of their last rate case. So certainly those  
25 have been augmented or expanded in absence of a rate case. Is

1 there a particular difference between the possible cost shifts?

2 MS. ABERLE: The repricing of all of our rate  
3 schedules would just -- I am making an assumption, but that we  
4 would be required to file the cost of service study and all of  
5 this to make those changes. The demand-side management  
6 portfolio that we have in place is really looking at changing  
7 customers -- enticing and incenting customers to move to a more  
8 efficient appliance that they may have already been going to  
9 purchase, but moving to a more higher efficient piece of  
10 equipment, so those aren't really changing the rate structures  
11 or the tariff sheets, if you will.

12 CHAIRMAN JOHNSON: I think I may have got some of the  
13 program offerings from MDU messed up with some of the other  
14 utility companies in the state, but I know others have  
15 situations where they will send out a signal and different  
16 large loads will adjust their energy usage at that time, which  
17 presumably does have an effect on the fuel clause, if nothing  
18 else, on the price of the fuel. Thanks very much.

19 COMMISSIONER KOLBECK: Commissioners. Anything from  
20 staff?

21 MS. WIEST: Going to the programs that you offer  
22 today, I know you said you didn't have a lot of customers on;  
23 is that correct?

24 MS. ABERLE: That's correct.

25 MS. WIEST: But could you state whether any of those

1 are more effective than the other programs or which is your  
2 most effective program, do you know?

3 MS. ABERLE: Well, again, it would depend on customer  
4 class. The demand response rate, I think that -- we do not  
5 offer that in South Dakota at this time, but that we have  
6 offered in North Dakota, I think it's really looking at the  
7 larger customers. We have more of an industrial base, if you  
8 will, in North Dakota than we do here in South Dakota. Those  
9 customers, the economics make more sense for those customers to  
10 take advantage of that rate structure.

11 MS. WIEST: Of those programs, which do you offer in  
12 South Dakota, the ones you listed?

13 MS. ABERLE: The time-of-use rates and the dual fuel  
14 rates at this time.

15 MS. WIEST: Could you explain the dual fuel rates in  
16 more detail?

17 MS. ABERLE: Dual fuel is a rate that is applicable or  
18 available to electric space heating customers and during  
19 certain times of the winter peak, that load is controlled.

20 MS. WIEST: In any of the other states you operate in,  
21 do any of those states require any types of smart metering or  
22 is it all done on a tariff basis or any laws that require it?

23 MS. ABERLE: No, there are not.

24 MS. WIEST: Thank you.

25 MR. RISLOV: Hi. Would you agree that this particular

1 standard will have a much more dramatic direct effect on the  
2 customers than any other standard we have discussed today?

3 MS. ABERLE: Yes.

4 MR. RISLOV: As such, I think there's going to be a  
5 lot more publicity and perhaps a lot more demand coming from  
6 the customer over the forthcoming years than what we would see  
7 on any other standard we have looked at today.

8 MS. ABERLE: Yes.

9 MR. RISLOV: And that concerns me, for a variety of  
10 reasons. It seems to me that we have had some success with  
11 passive systems that have helped customers eliminate usage  
12 during peak periods and thus helped the utility from having to  
13 buy that high-priced peak power. What does MDU do as far as  
14 just passive, I'm calling them passive to the customer, what do  
15 you have in place for your customers to help them shave usage  
16 during the peak?

17 MS. ABERLE: We have offerings on the demand-side  
18 management portfolio for incentives for installing more  
19 efficient air conditioning and lighting retrofit programs for  
20 commercial customers at this time, I guess if that's what you  
21 are referring to as passive in that the customer can take the  
22 steps necessary to reduce their usage during what are  
23 predominantly peaking periods.

24 MR. RISLOV: It strikes me at least now with the  
25 technology available for most customers in South Dakota, a



1 passive method, and again I call it that, it really isn't  
2 passive, it's passive in the sense that the customer doesn't  
3 have to sit monitoring a meter within the customer's house,  
4 knowing what that customer is going to pay for energy if they  
5 consume it at that particular point in time.

6 MS. ABERLE: And the other program that is part of our  
7 integrated resource plan that we are analyzing, it was  
8 mentioned in the 2005 integrated resource plan and we are  
9 continuing to evaluate is an air conditioning control program  
10 where it would be based on a thermostat is what we were  
11 initially looking at, so that we could send a signal to that  
12 thermostat and control the customer's usage during our peaking  
13 period. So that is probably the one program that we are  
14 focused on right now that would really speak to what you are  
15 talking about.

16 MR. RISLOV: Maybe a bit off the subject because we  
17 are talking about rates. I believe that the customer has some  
18 control over as far as choice is concerned and it can affect  
19 cost, although I don't really in my mind think there's a whole  
20 lot of difference, I think we are talking about saving the  
21 utility costs in the long run and passing those costs back  
22 through to the end use customer. Why haven't you implemented a  
23 program such as the one you just mentioned?

24 MS. ABERLE: We are really looking at the costs  
25 associated with that and based on customer response in the past

1 have not seen the need to do that prior to this time.

2 MR. RISLOV: I agree that for time-of-use rates and  
3 some of the other rates, there is some cost shifting going on,  
4 some unearned cost shifts where you may be paying more than you  
5 should, you may be paying less than you should. I agree with  
6 that. Is there any other rate design as far as customer-  
7 controlled rate design other than real-time pricing that won't  
8 allow that to happen?

9 MS. ABERLE: Not that -- I'm not sure.

10 MR. RISLOV: I'm just wondering. Are any of these  
11 rates effective in the long run for customers other than  
12 real-time metering where the customer is in complete control or  
13 at least is given control over the system?

14 MS. ABERLE: Well, I think that customers, even in a  
15 time of use, it's a larger block, but customers on the  
16 commercial side, if they are able to move a processing or  
17 rotate shifts to take advantage of off-peak pricing, can take  
18 advantage of that and will result in lower costs to them.

19 MR. RISLOV: Thank you.

20 COMMISSIONER KOLBECK: All right, thank you, Ms.  
21 Aberle. We will move on to the next one, Erich Gunther, you  
22 are on the hot seat. I should mention before we get too far  
23 along, for those listening on the Internet, I know when I was  
24 in school, I wanted to know when we were getting out. It's  
25 about 4:30 is when we plan to wrap up and the commissioners, my

1 fellow commissioners and I, Commissioner Johnson will wrap it  
2 up for us. That will happen in approximately an hour. Mr.  
3 Wilcox, you are back, you can stand up here in just a little  
4 bit. But Mr. Gunther, have at it.

5 MR. GUNTHER: Thank you, Commissioner, thank you for  
6 the opportunity to talk to you today. I will give you a very  
7 brief background from where I'm coming from. I'm speaking to  
8 you with several hats on, Chairman and CTO of EnerNex  
9 Corporation. We are an electric power engineering, research  
10 and consulting firm. But I'm also representing here today the  
11 Department of Energy's GridWise Architecture Council and I'll  
12 give you a URL where you can find out more about that  
13 organization at the end of the presentation. I'm also the  
14 chairman of the UtilityAMI organization representing about 60  
15 utilities developing common requirements for advanced metering  
16 infrastructure.

17 Basically what I want to do is take a little bit of  
18 different view, talk about some of the definitions of what we  
19 mean when we talk about smart meter, smart grid and the like.  
20 This is what I want to talk about, how is it defined today,  
21 some of the benefits, how you will find the benefits, the  
22 requirements process necessary to find those benefits, the  
23 technologies necessary to implement it, where the home and  
24 business fits in and some of the lessons learned from projects  
25 that we are working on. I am also the primary consultant for

1 Southern California Edison's AMI project, advanced metering  
2 project and Consumer Energy's project, they are in Jackson,  
3 Michigan.

4           Let's start off with a couple of definitions. A lot  
5 of people have different definitions of smart grid, but the  
6 main thing I want to point out is the smart metering aspect is  
7 just one of many applications in overall smart grid  
8 infrastructure. The definition that I show here is one that  
9 you will likely see raised in the Senate Energy Committee  
10 tomorrow, who is going to be looking at addressing what comes  
11 next after EPACT. But basically this definition, an enhanced  
12 electric transmission distribution network extensively  
13 utilizing Internet-like technologies, communication  
14 technologies. So we have come up with this definition for what  
15 smart grid really means.

16           But there's other definitions as well of different  
17 aspects of this we need to pay attention to. They are all  
18 based on this concept of there's an overlapping set of  
19 capabilities that as you build more and more, you create what  
20 we like to think of as the smart grid. So if we look at what  
21 has been going on in the automatic meter reading space, that's  
22 one of many potential applications that fall within the concept  
23 of advanced metering infrastructure.

24           Advanced metering infrastructure generally includes  
25 things like remote turn-on, turn-off. To take full advantage

1 of it, often it requires new rate designs, including other  
2 applications like outage detection and the like, and as we add  
3 even more applications and more integration of other devices,  
4 we get into those capabilities plus other system-wide  
5 capabilities, the ability to operate the utility system more  
6 efficiently, improve utility operations, dynamically correct  
7 disturbances on the grid and the like. So I like to put this  
8 concept of smart metering in the context of the bigger picture.

9           Another definition for advanced metering  
10 infrastructure, this one has been developed by the UtilityAMI  
11 organization, again a group of about 60 utilities right now  
12 that are participating in this. A three-part definition. Part  
13 one again talking about the integrated collection of devices,  
14 but especially really referring to the fact that this  
15 interconnection of devices is throughout the utility as well as  
16 all the way back to the customers themselves. That's an  
17 important aspect of the definition.

18           A second part of the standard really defines what we  
19 mean by advanced or smart. In our case we are referring to the  
20 automation of the system but also doing so using open published  
21 standards that facilitate interoperability, making it easier to  
22 deploy these systems and maintain them over time.

23           The third part is one of the important ones in that  
24 the infrastructure that you put in to support automatic meter  
25 reading, advanced meters and these other applications, it's the

1 infrastructure that you end up putting in place enables a wide  
2 variety of utility applications, some of which provide societal  
3 benefit, implement policy, but it turns out that there are some  
4 significant benefits to be found operationally within the  
5 utilities themselves, and I'll talk a little bit more about  
6 that.

7           So part three is really the key from the GridWise  
8 Architecture Council's point of view and other organizations I  
9 represent, such as the EPRI IntelliGrid, a modern grid  
10 initiative related project, the EPRI IntelliGrid effort. All  
11 those organizations agree that AMI is an enabler for a wide  
12 variety of utility applications, so we like to say that the  
13 focus should be on the I, the infrastructure aspect of AMI.

14           One of the things to recognize is that it's really  
15 important to identify the benefits. Every utility is  
16 different, the geography, the system design, the regulatory  
17 environment, the business practices, existing optimizations  
18 that a utility has already put in place all make the  
19 determination of the business value for automated meter  
20 reading, putting in AMI infrastructure, rates, every aspect of  
21 the smart grid. Each utility will have a different set of  
22 elements that make or break the business case.

23           There are numerous examples from other utilities of  
24 how you identify these different opportunities. In California,  
25 for example, a very thorough framework was put in place with

1 which all of the utilities were expected to follow that  
2 framework so there was a common method for determining where  
3 the values were and the costs were. So there's a number of  
4 examples for how to do that in a consistent way. One of the  
5 key things that we recommend is that you follow a very well-  
6 defined process to identify those benefits, so if you decide to  
7 go ahead with any aspect of smart metering or grid  
8 monitorization, advanced metering infrastructure, one of the  
9 most important things is to focus on a detailed process or a  
10 thorough process in capturing the requirements so that you know  
11 exactly what value you want, both business value, societal  
12 value and enforcing policy and do that in a way that is  
13 demonstrable to all the stakeholders.

14           With work that we have done with EPRI IntelliGrid  
15 project, we have put together a very detailed application guide  
16 on how to go through that process and that's the process that's  
17 being applied at Southern California Edison, Consumers Energy,  
18 Alliant Energy and other utilities and it's shown to be rather  
19 effective. In addition to this, I've also included, and I  
20 think it's posted on the Web site, a set of recommendations for  
21 regulators, policymakers, decision makers on how to evaluate  
22 the technologies and opportunities advanced metering can  
23 provide.

24           Leveraging the infrastructure is really key. This is  
25 just one example from Southern California Edison. Basically we

1 want to enable the customer side, allow the customers to have a  
2 lot more choice than they have had before, to use this  
3 infrastructure to manage distributed resources, but also to  
4 obtain operational efficiencies within their own organization,  
5 and it turns out there is quite a bit of value right in there.  
6 But do this with the future in mind, basically creating an  
7 infrastructure and a network to support the unforeseen  
8 applications. It turns out that you are able to make the  
9 business case for implementing AMI in one or more of these  
10 areas, but the infrastructure can be utilized and leveraged for  
11 many other elements down the road.

12           There's a number of technologies that are available to  
13 help do this on the metering side. We have got sort of like  
14 from the old to the new over here. From a meter reading point  
15 of view, manual through AMI, so really we are dealing with, in  
16 order to support advanced metering infrastructure, we need the  
17 latest in metering technology, interval metering, we need the  
18 communications network, we need time-based measurement, hybrid  
19 or solid state for advanced. A number of complications become  
20 possible. We have a number of pricing options, customer  
21 options. We can use this to enhance utility operations in the  
22 advanced metering infrastructure approach. And there is more  
23 interfaces or points of interoperability that allow us to find  
24 areas where we can share information with other entities, with  
25 the appropriate controls, of course. And with the AMI



1 situation, it allows us to apply devices to take advantage of  
2 the infrastructure.

3           It's important to note that customers do not want to  
4 be energy managers nor probably should they. It's really  
5 important when deploying an advanced metering infrastructure,  
6 smart meters are one thing, but if you are going to use it to  
7 support demand response programs, you are going to use it to  
8 allow you to capture the revenue associated with innovative  
9 rate structures, you want to provide technology that acts as a  
10 proxy for the user, to use that information and extract the  
11 maximum value to it. EPRI likes to call this concept the  
12 prices to devices approach and that's a simple way of putting  
13 it.

14           Communication technologies are evolving quickly. The  
15 most basic of meter reading technologies, the walk-by  
16 technology has been around for a while. Drive-by has moved on  
17 to fixed, but pretty much most people recognize the state of  
18 the art today are two-way fixed radio networks that allow us to  
19 provide a lot of flexibility in the applications we deploy, not  
20 only for the meter reading aspects but again to serve as the  
21 foundation for future utility applications. So there's plenty  
22 of technology out there. Technology is not the problem, we  
23 have metering technology, we have communications technology.  
24 It's really all about capturing requirements necessary to  
25 figure out what to deploy. Costs are going down because of

1 some of these early applications, costs are going down rapidly,  
2 so you need to evaluate. If you did a business case a year or  
3 two ago, you need to do it again. The assumptions you made a  
4 couple years ago have changed drastically and so that's an  
5 important thing to realize.

6 Integrating the home, very important to support this,  
7 again, prices to devices concept. You really need to enable  
8 the residential user or the commercial user to take advantage  
9 of the rate structures that are in place through the use of the  
10 technology, and there's all sorts of work going on in all these  
11 areas to define the standards, the information agreements, the  
12 modeling protocols necessary to make this happen and provide  
13 interoperability with multiple vendors of equipment.

14 Some lessons learned. One of the things that we run  
15 into in all the utilities we work with -- every utility we have  
16 worked with so far, by the way, has gone through an interesting  
17 process. First you have the Energy Policy Act, which is  
18 driving proceedings such as this, which are then putting some  
19 pressure on utilities to take a look at what they should do,  
20 and so that gets them to look at it. The first reaction is  
21 going along kicking and screaming and looking at it because  
22 they were told to, but every utility we have worked with so far  
23 has eventually, surprisingly, found value, especially in areas  
24 that they didn't expect.

25 And the really cool part about this is that as a

1 utility, putting the utility point of view hat on, you are  
2 being asked to go and investigate something, so you are looking  
3 at something you might not otherwise would, but if you can find  
4 the value in it, you will have the backing of the regulatory  
5 community both locally and at federal government levels to do  
6 something that turns out has high value operationally usually  
7 for utilities. Not every utility has this case, but every one  
8 we have worked with so far, they have eventually turned around  
9 and said, there's some pretty good value here, we think we will  
10 do this. But it's really important to adopt a process that  
11 let's you find where that value lies.

12           So one of the problems is the fear of picking the  
13 wrong technology and the only way you can avoid that is by  
14 going through a detailed requirements process. I'll have to go  
15 back a few slides here in a little while because with this  
16 remote here, I skipped over the slide that shows the process we  
17 actually follow, the graphic, but I'll get there eventually.

18           One of the issues that people run into is the concept  
19 of trusting a single vendor. Some utilities would like to  
20 trust a single vendor so they have the single throat to choke  
21 to make it right, but more often in the work that we are doing,  
22 we really want to try and get multiple vendors involved.  
23 Through the use of standards, we can mix and match the  
24 different equipment so that we don't have a vendor lock-in  
25 situation and don't get our throat choke if that vendor goes

1 away.

2           Some of the other lessons learned on implementing this  
3 is that there are huge process changes required with any  
4 utility organization in order to implement advanced metering  
5 infrastructure. It touches almost every part of the utility  
6 organization, so that's really important to recognize. Again,  
7 our point of view is that it's not just a meter reading system.  
8 You really should think of this as an overall data collection  
9 command and control system, widely dispersed through the  
10 utility and essentially as forming the basis for this concept  
11 of the smart grid.

12           Other lessons learned are that you can't implement  
13 advanced metering infrastructure with the typical constraints  
14 of silos that exist in many utilities. This is more of an  
15 issue for very large electric utilities, but the silo problem  
16 can be found in all different utilities. You have to find a  
17 way to overcome those internal issues of communication in order  
18 to implement AMI or it's just not going to happen.

19           For this audience, an important aspect is to see to it  
20 that the regulatory environment is such that utilities can take  
21 full advantage of the system, so that the regulatory stability  
22 needs to be there, the incentives need to be there in order for  
23 utilities to maximize the value from this system.

24           So just summarizing, we believe in focusing on the  
25 AMI, lay that smart grid foundation, create a good business

1 case model and update it often, the costs change very quickly.  
2 One of the things that we have found with every utility we have  
3 worked with, that value is found in places you don't expect.  
4 For example, one utility may have expected to get all of our  
5 value out of improving our outage management system but instead  
6 it turns out that we were able to, through demand response and  
7 load control, greatly reduce our expenditures on importing  
8 energy. Every time we go through one of those, the value is in  
9 places we don't expect.

10           The costs are changing dramatically. Not being first  
11 to do this is a good thing and luckily you have got several  
12 other utilities in states who are doing it first and breaking  
13 down some of the barriers. Every one of these that we are  
14 doing right now, the cost to the utility to implement has gone  
15 down significantly. The time to get their regulatory community  
16 up to speed on what's possible has gone down, so that's a good  
17 thing. It is possible to implement these systems incrementally  
18 so you don't have a huge impact within the utility organization  
19 as well as to the ratepayers all at once. As a matter of fact,  
20 if you do it properly, there should be no net impact to the  
21 ratepayers. That's important to take advantage and leverage  
22 fallen costs of equipment.

23           And one main thing I wanted to get across is there's a  
24 huge body of knowledge to draw from in this space. Information  
25 sharing has become the norm in this arena. Southern California

1 Edison has pioneered by basically publishing everything they  
2 have been doing on their Web site as well as through OpenAMI,  
3 OpenAMI or UtilityAMI, and UtilityAMI and other organizations  
4 are primarily being used to help the information sharing. But  
5 these utilities are sharing business cases, they are sharing  
6 RFQs, sharing the use cases or the scenarios, technology  
7 evaluation methodologies. Lots of information is available and  
8 we really encourage everyone to take advantage of that.

9 Just to summarize a few resources that you can look  
10 at, the Department of Energy GridWise Architecture Council is  
11 something you could take a look at, and again it's posted on  
12 your Web site here, it should be, the interoperability  
13 checklist for regulators and decision makers. We have several  
14 other publications, including our constitutional principles  
15 with which the other organizations I mentioned here are working  
16 with, EPRI, UtilityAMI, Modern Grid Initiative, several  
17 different organizations that are working in this space. With  
18 that, I will answer any questions.

19 COMMISSIONER KOLBECK: Thank you, Erich. That was  
20 fantastic. We will start off with questions from Commissioner  
21 Johnson or Commissioner Hanson.

22 CHAIRMAN JOHNSON: I'm interested in how most  
23 utilities handle cost recovery. In fact at some point toward  
24 the end of your presentation, you mentioned there shouldn't be  
25 any net cost pushed down to the ratepayer. Tell me how that

1 works.

2 MR. GUNTHER: Every state is different, every utility  
3 is different and it just depends on the time frame. Initially  
4 my statements really related to the net cost overall should go  
5 down, benefits should increase, overall costs should go down.  
6 The utility, just the normal way that the utilities recover  
7 infrastructure cost is going to go into the rate base, so there  
8 may be a rate increase to recover some of that cost, but the  
9 concept is that over the long term, each individual consumer  
10 will pay less for energy if they are technology enabled to take  
11 advantage of the innovative rates in place. That's a complex  
12 economic mix that we evaluate for each utility and that's where  
13 my comment about regulatory stability is important. It's  
14 important for the utilities to know exactly what they are going  
15 to have available from a tariff point of view, how long those  
16 are going to be in place so the business case can be made.

17 CHAIRMAN JOHNSON: Do we have good information from  
18 other states on exactly what the effect on consumers has been?  
19 It seems if the commission were going to adopt a standard that  
20 would impose millions of dollars of costs onto utility  
21 companies, that we would want to know that at some point the  
22 benefits would indeed come, would arrive at the ratepayers'  
23 doorstep.

24 MR. GUNTHER: There's very good data. This is  
25 something that's been studied to death over my career and one

1 of the problems is the problem with pilotitis. Everyone puts  
2 in a pilot and doesn't go farther with it because they forget  
3 or don't realize how these things need to scale. The advent of  
4 cheap telecommunications and other technologies make what's old  
5 new again. But what's been studied very thoroughly is how  
6 customers respond, so we have got very good data from many  
7 states who already have systems in place, how they respond.  
8 Even California, who has the lowest per capita energy use in  
9 the country by a lot, still respond to demand response signals,  
10 for example, or still respond when given the opportunity to  
11 have a time-of-use or real-time rate.

12 CHAIRMAN JOHNSON: Are there -- have studies indicated  
13 any particular regional differences? There are large  
14 variations in the cost of energy, there are, I suspect, large  
15 variations in customer sophistication and interest in really  
16 becoming an active participant in this sort of program. Can  
17 you speak a little to that?

18 MR. GUNTHER: Very much are regional differences. As  
19 I mentioned in the early slide, every state is different.  
20 Geography plays a big role, weather, all manner of variables  
21 come into play. You could argue that different parts of the  
22 country are more likely to want to respond. People say, those  
23 Californians, they will do anything, but there may be a little  
24 bit of truth to that. But the more important thing we find is  
25 if you enable the customer with the technology to do this and



1 they don't have to think about it, getting the customers to  
2 participate is not so much of a problem. But you have to  
3 analyze the regional aspects.

4 CHAIRMAN JOHNSON: This is an awful question to ask  
5 and it's really not going to tell anybody anything, but I'll  
6 ask it anyway. Give me an idea of some average savings that a  
7 customer might, in the past might have experienced, or give me  
8 a range, a ballpark. I don't have any way of -- I guess I know  
9 what the cost is of a particular residence, you have indicated  
10 it's 300 bucks, but I don't know what to compare that to.

11 MR. GUNTHER: The savings on an individual basis, it  
12 depends on how much of your total budget your energy bill is  
13 for you to determine as an individual as to how much a little  
14 bit of energy savings is. So the amount of money an individual  
15 can save some would argue is a relatively small amount, but it  
16 really depends on how you use energy in your overall economic  
17 status as to whether that's a lot or a little. On aggregate,  
18 it can present significant overall energy savings to the system  
19 as a whole, so that's a good thing, and to society as a whole.  
20 So that's the best way I can dance around that issue without  
21 giving you a bunch of spread sheets.

22 CHAIRMAN JOHNSON: I do like spread sheets, but  
23 perhaps for another day. Given that large customers use so  
24 much of the energy resource of most utilities and given that I  
25 think most of the utilities doing business in South Dakota have

1 focused their demand-side efforts on large customers, that's  
2 really the low hanging fruit from an efficiency, from an  
3 effectiveness standpoint. Could someone argue that that's the  
4 better approach instead of trying to put a smart meter in every  
5 residence?

6 MR. GUNTHER: Again, this is a regional thing as to  
7 what makes sense. Almost every utility, you want to go after  
8 the industrial and commercial load, provide those innovative  
9 rates first to them. That is where you can get the largest  
10 value. In California it's 30, 30, 30 as far as the breakdown,  
11 a third residential, a third commercial, a third industrial. A  
12 third residential in California where they are trying to keep  
13 the lights on this summer and next summer is a big deal. So  
14 every little -- having every little incentive is key. Other  
15 states don't have that problem.

16 CHAIRMAN JOHNSON: Thanks very much. I suspect I put  
17 us behind time. My apologies. Go ahead.

18 COMMISSIONER KOLBECK: Commissioner Hanson.

19 VICE-CHAIR HANSON: As a matter of fact, you did  
20 because I didn't have a question, but as you asked your  
21 questions, I developed one in my mind. When I was utilities  
22 commissioner for the City of Sioux Falls, we switched over to  
23 an automatic reading system. It was interrogated from the  
24 office, called in over phone lines. In doing that, looked at  
25 it from a standpoint of cost benefit, not having people out in

1 the street, et cetera. What do studies show is the length of  
2 time for paying off this cost? Because it's a significant cost  
3 to change over, have the metering, but to have a system by  
4 which to store the data and interpret the data and et cetera.

5 MR. GUNTHER: If you only have that one key benefit,  
6 in other words, your focus on meter reading, you are only  
7 putting in a communication infrastructure that's good enough to  
8 bring that data back, you may not be able to make the business  
9 case. As a matter of fact, there's many that I have looked at  
10 you can't make the business case on that at all.

11 But the whole point about what we are trying to do  
12 from a smart grid point of view is look at a whole variety of  
13 applications that utilize communications to support a portfolio  
14 of applications that have value. And it's that portfolio of  
15 applications, that portfolio of benefits that reduces the risk  
16 to everyone for implementing smart metering, and as some  
17 utilities have found, they find new value every day as they run  
18 the system.

19 VICE-CHAIR HANSON: So the cost is significant.  
20 However, it's the fact that there's energy efficiency married  
21 to the additional operational opportunities.

22 MR. GUNTHER: Lots of operational opportunities. You  
23 have the cost of reducing the meter reading function, so that  
24 is one. But it's really all the other applications that really  
25 come into play. Outage management is one that oftentimes is a

1 good one, especially if there's real value placed on improving  
2 reliability statistics. The demand response, if you can manage  
3 your peak through demand response as opposed to running  
4 expensive peaking units or buying energy elsewhere on the  
5 market, those values come into play very quickly.

6           And there's some sample -- on UtilityAMI Web site, we  
7 are gathering sample business cases from many utilities. It's  
8 not quite ready yet, but you can, if you look at the California  
9 proceedings, you can look at some of the business cases that  
10 have been posted there for California utilities, and NISEG  
11 (phonetic) and Rochester Gas and Electric have posted their  
12 plan, which has some of the numbers in it as well.

13           VICE-CHAIR HANSON: From an application process, then,  
14 from experience, is there -- I hate to use the word reasonable  
15 because it means something different to everyone -- is there a  
16 legitimate decrease in usage to justify the expense?

17           MR. GUNTHER: As far as decrease in usage, for the  
18 most part, the simple answer is yes, but the main focus on the  
19 people that I'm working with right now, the utilities who are  
20 doing this first are those who need to manage their peak, so  
21 they are trying to put the incentives and rates in place to  
22 handle the peak aspect of things, so the result is shifting  
23 energy use so they don't have to build more transmission  
24 capacity, build more generation and the like. So in that case,  
25 for the shifting there's not a huge net decrease, but there is

1 some. There's a significant value, though, to the end user in  
2 the reduction in their energy cost across all commercial,  
3 industrial and residential.

4 VICE-CHAIR HANSON: Thank you.

5 COMMISSIONER KOLBECK: All right, thanks.

6 Commissioner Hanson actually asked my question, so staff, do  
7 you have anything?

8 MR. RISLOV: Does this go down the system, always go  
9 down to the residential customer or can it be stopped at a  
10 level above that, the so-called lower hanging fruit?

11 MR. GUNTHER: It's all about the requirements. It can  
12 go wherever you want. One of the fundamental principles of  
13 GridWise Architecture Council and IntelliGrid is to spend the  
14 bulk of your time up front analyzing the requirements, policy  
15 requirements as well as the business requirements of the  
16 utilities. You will answer questions like that once you take  
17 the time to do that. And we have developed a comprehensive  
18 approach, a template many utilities are now starting to follow  
19 and regulatory organizations are starting to follow to figure  
20 that out.

21 MR. RISLOV: And again you have explained that this  
22 can be taken in steps, at least with regard to implementing  
23 whatever is available, but asking this question, what would it  
24 cost the individual customer for infrastructure within that  
25 customer's home, I'm talking about the residential customer,

1 what would it cost? I assume this 300 relates to what we  
2 consider to be utility costs that are paid through rates.

3 MR. GUNTHER: Right, that's an older utility cost.  
4 The cost for Southern California Edison as we deploy this  
5 summer is going to be under \$100 for a smart meter with  
6 integrated disconnect, so we have already gone down to under  
7 \$100 for the main meter. Add \$50 more to that for a high end  
8 programmable communicating thermostat, which is going to be the  
9 primary demand response vehicle in California. Starting in end  
10 of 2008, early 2009, all new construction in California, it is  
11 mandatory to have a programmable communicating thermostat to  
12 respond to demand response, so that's 50 bucks for the  
13 consumers.

14 MR. RISLOV: I believe your diagram showed controls  
15 going to individual appliances within that house and certainly  
16 there would be a wiring cost and cost of other facilities, too.

17 MR. GUNTHER: Right, the minimum will be the PCT,  
18 which is the lowest cost entry. For Southern California Edison  
19 and other utilities have very effective direct load control  
20 programs and so those costs are still there, they have come  
21 down a bit, so the values I showed there were for some of the  
22 direct load control, but the PCT has the potential to be a high  
23 value approach.

24 MR. RISLOV: And I don't know if you caught my  
25 question before, I don't know how clear that question was, but

1 I guess I'm more interested in the customers being able to take  
2 advantage of these programs without active intervention, which  
3 I guess the view of sitting at a computer monitoring it all  
4 day.

5 MR. GUNTHER: The PCT is one of the key elements, the  
6 thermostat. You purchase it at Home Depot, you put it on the  
7 wall, it receives the pricing information and it does the right  
8 thing. When it receives a high price, the default programming  
9 would, in the summer, increase the temperature by four degrees,  
10 six degrees, whatever you want it to do, and you inherently  
11 take advantage of the reduction in energy use and hence cost  
12 during that time.

13 MR. RISLOV: One topic that's being discussed quite a  
14 bit within MISO is the ability of customers to take advantage  
15 of demand response opportunities, and this may be getting a  
16 little far fetched, again referring to low hanging fruit, but  
17 if this were wired to individual homes, would that somehow have  
18 an impact on the utility decisions within the MISO real-time  
19 market, let's say? Has that been explored in California?

20 MR. GUNTHER: We have identified a sub system within  
21 any utility that's necessary to take advantage of such things.  
22 We call it the demand response analysis and control system or  
23 DRACS for short. We are going to be doing some research with  
24 the California Energy Commission to define the details of that,  
25 but basically that's a system that, knowing -- by using the

1 information available from the smart meters as far as how much  
2 energy is available from a demand response point of view to be  
3 released at any one time, it can be presented to an operator  
4 just like any other block of energy and dispatched, so that's a  
5 short version for a relatively long proposal that discusses  
6 that concept. But yes, it's being looked at.

7           COMMISSIONER KOLBECK: All right, thank you. We have  
8 one last presenter, Chuck Rea. It's your responsibility to sum  
9 up everything we have heard here today and you have about 28  
10 minutes, sir. Chuck is regulatory strategic analyst and he's  
11 with MidAmerican Energy Corporation, and after that, we will  
12 give it back to our Commissioner Johnson and we will have a  
13 little wrap-up and we will be done for the day. Go ahead,  
14 Chuck.

15           MR. REA: Thank you, Commissioner, and thank you all  
16 for having me here to talk about MidAmerican's point of view  
17 regarding the PURPA standards related to time-based pricing.

18           A lot of what I've got in here is information that  
19 Tamie and Erich have already covered, so in the interests of  
20 time, there will be some of this that I won't spend a whole lot  
21 of time on, but my goal here hopefully is to maybe give you  
22 some different ideas regarding these pricing programs that you  
23 maybe haven't considered, maybe some policy issues regarding  
24 the different pricing options that you may want to consider.  
25 There is good and bad in all of these things and so it would be



1 good, I think, to talk about what some of that might be.

2 I won't say a whole lot about metering definitions.  
3 Erich and Tamie have covered all of that. The one thing I will  
4 say about that is that we are three for three now in  
5 presentations that talk about metering that have a metering  
6 definition slide in it, so the people up here must think it's  
7 important, and it is important, frankly. It's important that  
8 when we have these conversations, we have a common  
9 understanding of what the terms mean.

10 We have spent quite a bit of time sifting through  
11 other utility metering programs that are marketed or branded as  
12 smart metering that may or may not actually be smart metering  
13 relative to the definitions that we have talked about before.  
14 So I say that just so that it's important as you read  
15 literature and you look at programs that other people are  
16 doing, that you make sure that you understand exactly what they  
17 are doing.

18 MidAmerican has quite a bit of experience in load  
19 curtailment and load control. We have about 140 large  
20 customers system wide on interruptible load rates and we pay  
21 these customers anywhere from \$30 to \$40 a kW, depending on the  
22 length of the contract and what service territory they are in,  
23 for the right to interrupt their load on peak demand days  
24 subject to a number of terms and conditions that are in the  
25 contract. We have one customer in South Dakota that takes

1 advantage of that kind of program.

2           Before I go on, I didn't have the obligatory map of  
3 MidAmerican service territory, but I will say that probably 90  
4 percent of our electric business is in Iowa. We have a fair  
5 amount of service territory in Illinois that we serve and we  
6 have a small service territory here in South Dakota. We have a  
7 much bigger gas presence here in South Dakota than we have  
8 electric, but we do have some electric service territory here  
9 in the southeastern part of South Dakota.

10           We also have significant experience with residential  
11 direct load control. We have about 54,000 residential  
12 customers in Iowa on our direct load control program and we  
13 give these customers a \$30 to \$40 annual bill credit for the  
14 right to cycle their air conditioning program during the hot  
15 summer days, and all of that is automated. The technology is  
16 in place, we send signals out to equipment on the air  
17 conditioning unit itself and that cycles the air conditioning  
18 and the customers don't have to think or do anything about it.  
19 That's about 10 percent of our total residential base probably.

20           Between the large load curtailment and the direct load  
21 control, we can reduce our peak demand by I would say probably  
22 as much as 10 percent on a system-wide basis, and we have a  
23 peak demand of over 4,000 megawatts, so that's the size of a  
24 pretty good combined cycle unit that we are able to avoid  
25 through this program.

1           We have modest experience with time-of-use rates. We  
2 have optional rates for all of our residential and commercial  
3 customers in all of our service territories. We have three  
4 commercial customers in South Dakota that are on those rates.  
5 We don't have any residential customers in South Dakota that  
6 take advantage of that. We have some mandatory time-of-use for  
7 our larger industrial customers in our Illinois service  
8 territory and the eastern part of our Iowa territory.  
9 Time-of-use is not mandatory for anybody in central and western  
10 Iowa and in South Dakota.

11           We have limited experience in real-time pricing. We  
12 do have an optional offering for real-time pricing in Illinois  
13 that is legislatively mandated for industrial and commercial  
14 customers. We don't have anybody currently on that program.  
15 We did have one customer once who spent a year on real-time  
16 pricing in Illinois, so we have the infrastructure in place to  
17 offer that, but we currently don't have any customers on that  
18 rate and haven't had for quite some time.

19           The question is, does all of this comply with PURPA  
20 standard 14? With the exception possibly of the residential  
21 direct load control, which really isn't contemplated directly  
22 in the standard, I would say yes, that they comply with the  
23 PURPA standard and we believe that the requirements under PURPA  
24 standard 14 are met effectively with MidAmerican's current  
25 tariff offerings.

1           The point of saying that isn't to say that we comply  
2 with the standard so the utility board here, the commission  
3 doesn't need to consider this anymore. The point of saying  
4 that is that probably most any utility in the country can  
5 probably tell their commissioners that the program offerings  
6 that they have in place satisfy the standard, but that's a  
7 different question than is -- well, the real question, though,  
8 I think is, is that really what you want to do, is that where  
9 you want to stop? Are you interested in just making sure that  
10 the standard is being complied with by the utilities you have  
11 jurisdiction over or are you interested in doing something  
12 more? And I think that's kind of the policy question that you  
13 may really want to consider.

14           These are the definitions that are in the standard.  
15 I'm not going to talk much about how all of these are defined  
16 here. I do want to spend a little bit of time talking about  
17 some of the good and bad in each of these rates. I'm not going  
18 to have a slide for credits for large customers. I'm not  
19 entirely sure really why that's even in the PURPA standard. It  
20 doesn't really seem like a pricing program to me as much as it  
21 is just kind of a program to buy back capacity from customers.  
22 It's not to say it isn't effective, because it is, but I'm not  
23 going to talk a whole lot about that.

24           Time-of-use pricing, most utilities offer this. It's  
25 a pretty common thing in the industry. Most utilities have at

1 least optional time-of-use rates, and frankly, most of them  
2 aren't very good, in my opinion, including MidAmerican's. You  
3 have fixed hourly windows during the summer and sometimes  
4 during the winter where during week days where prices  
5 increase -- and I put a typical rate up here just in  
6 comparison. This is very loosely based on what MidAmerican  
7 might calculate a residential time-of-use rate to be.  
8 Typically these rates are cost-based rates, but they don't have  
9 to be. They can be market based.

10           There typically aren't a lot of customers on these  
11 rates. Most customers that are here choose to be there because  
12 their usage pattern already fits into the windows, so it's just  
13 something they can naturally take advantage of. They are  
14 modestly effective I would say. They could probably be more  
15 effective, certainly could be more effective if there were a  
16 bigger and more focused education effort. Georgia Power is a  
17 utility that a lot of people feel is pretty much at the  
18 forefront of offering a wide variety of time-based pricing,  
19 time-of-use pricing, real-time pricing, very much into that.  
20 They have talked about -- I don't know if they have implemented  
21 it, but they have talked about a program where they will offer  
22 their customers the option of defining their own time-of-use  
23 window. So some customers may decide that noon to 7 p.m. fits  
24 their need, some customers may feel like 3 p.m. to 9 p.m. fits  
25 their needs and they had actually talked about a program where

1 customers come to them with the time-of-use window that they  
2 think would be most appropriate and then Georgia Power sends  
3 them a quote back and says, based on this, this is what your  
4 price is going to be.

5 (Brief pause for reporter to plug in her machine.)

6 Two other things I'll say about this. The biggest  
7 thing that time-of-use rates have going for them is that they  
8 are pretty familiar. I think that people in the industry and  
9 people that do regulation understand time-of-use pretty well.  
10 It's a pretty easy concept to get. The biggest problem that I  
11 think most current programs have is that the on-peak periods  
12 are way too long. You will see a lot of time-of-use rates that  
13 utilities have that are 8 a.m. to 8 p.m. on peak or 8 a.m. to  
14 10 p.m. on peak. I have a friend in the audience that refers  
15 to those rates sometimes as vampire rates because vampires are  
16 the only people that can take advantage of them. And the thing  
17 that happens then is if the windows are way too long, then the  
18 price differentials aren't very big, which also tends to make  
19 it not very advantageous to be on for most people. They are  
20 defined more from a utility's internal considerations than from  
21 a customer's considerations and that is one of the things that  
22 leads to windows that you would typically see.

23 Critical peak pricing is another program. This is  
24 kind of my personal favorite. It's an idea that's sort of  
25 gaining ground and I think more and more people in the industry

1 are starting to think that maybe this is a good idea. The idea  
2 is that it's very similar to time-of-use pricing, but it only  
3 operates on really hot days or on days of very high system peak  
4 demand, and what you would see here is a rate -- my version of  
5 this would have a rate that you basically have a customer  
6 charge and an annual energy charge that's fixed over the entire  
7 year, except during periods of where you call the critical peak  
8 price, and what I have got here is an example where energy  
9 during peak pricing periods might be. Well, in this case it's  
10 17 cents a kilowatt hour and it would apply for a very short  
11 period of time on a summer day that was over 90 degrees, and  
12 perhaps in some programs you might have something that would be  
13 even a super peak energy rate that would apply the same way but  
14 on days that were even hotter, 95 degrees or something even  
15 higher than that.

16           This kind of rate, most people think of this in terms  
17 of market based, but I think that it can either be a cost-based  
18 rate or a market-based rate. The thing that I like about it is  
19 that it correlates pretty well with how we have already  
20 conditioned customers to think about energy usage. For a  
21 utility like MidAmerican that doesn't have a lot of exposure to  
22 the wholesale market, it correlates really well with our costs,  
23 it correlates really well with hot weather, which is how we  
24 have conditioned customers in the past to react. We have had  
25 peak alert programs in the past at MidAmerican, I'm sure other

1 utilities have had peak alert programs where if it gets really  
2 hot during the summer, then we have a radio message or  
3 something that says, please don't use your washer and your  
4 dryer from, oh, in the afternoon 3 to 7 p.m. or something like  
5 that. This fits in right with that.

6 One way to look at it is kind of like a peak alert  
7 program with a price increase associated with it. But it does  
8 require some pretty significant notification capability. This  
9 is probably only -- if you have a program like this, you are  
10 probably only going to send this price signal maybe a half  
11 dozen times a year or something like that. If you are only  
12 going to do it for a limited number of times, you need to make  
13 sure that customers get the signal, so there is some  
14 significant capability that you need to build there.

15 Real-time pricing is also a pretty well-understood  
16 concept, but generally it's been our experience that without a  
17 lot of education and without a lot of work, it's not very  
18 popular with customers. That's not true universally. Georgia  
19 Power certainly has had a lot of luck with real-time pricing  
20 with their large customers, but they have put a lot of effort  
21 into making it work, too. Prices tend to be stable most of the  
22 time. Prices do change hour by hour, but they tend to be  
23 stable for most of the time during the year.

24 It generally correlates with hot weather and peaking  
25 conditions, but it doesn't always correlate with that, which is



1 kind of the big drawback sometimes. A typical rate might have  
2 a customer charge and an energy delivery charge and then the  
3 commodity rate would vary hour by hour. Typically we have seen  
4 prices in the market anywhere two cents a kilowatt hour off  
5 peak to maybe five cents a kilowatt hour on peak, and that  
6 would be as it's defined by the wholesale market.

7           Typically this would be market-based, although it can  
8 be cost-based. Most programs are market-based real-time  
9 pricing programs. Georgia Power's is not. It's the only one  
10 that I know of that isn't, but it doesn't have to be  
11 market-based. It requires a lot of ability to send prices to  
12 customers and have customers be able to monitor prices on a  
13 day-by-day basis with the technology that Erich talked about.  
14 It requires a particular ability to communicate with customers  
15 when prices aren't intuitive. If prices spike on an April  
16 afternoon when the weather is not hot and you don't have a  
17 peaking condition but something happened to cause a spike in  
18 the market, then you have to be able to explain to customers  
19 what happened.

20           There's also the issue of who assumes the price risk.  
21 Generally it's been our experience now that market prices are  
22 higher than embedded cost prices, so if you have customers on  
23 this rate and they end up paying more for some reason than they  
24 would have under embedded cost rates, what do you do about  
25 that?

1           So what do you do? What works best? I think the  
2 answer to that depends on what your goals are, what your policy  
3 goals are. If your goal is to reduce usage at the time of peak  
4 demand, to cut utilities' peak demand and avoid building  
5 capacity, then we think that -- well, we have had the best luck  
6 with load control. It's pretty cost effective. The  
7 infrastructure is pretty minimal, and if that's your goal, then  
8 that may be the way to go.

9           If, on the other hand, your goal is to educate  
10 consumers about how they use energy and get them to think about  
11 making decisions on electricity usage, then pricing programs  
12 may be a better way to do that because that actually gives them  
13 a signal that they have to think about. We can debate whether  
14 it's useful for customers to think about pricing and react to  
15 it or to not think about pricing and have the technology take  
16 care of that. That's an interesting policy debate, but if you  
17 want them to be able to think about it, maybe pricing is the  
18 way to go.

19           Two more slides, then we will wrap up. As far as the  
20 question of mandatory versus voluntary, MidAmerican doesn't  
21 have a problem with this pricing being mandatory for large  
22 customers. The metering, the technology is generally in place  
23 today. Like I said, we have a significant number of our  
24 customers already on mandatory time-of-use rates. So we don't  
25 have a problem with mandatory time-of-use for larger customers.

1           As far as the smaller, more mass market customers, we  
2 don't think it should be mandatory. We think that it should be  
3 voluntary, but we do believe that if full scale implementation  
4 of this kind of pricing is desired for residential and  
5 commercial customers, there is a way to kind of make that  
6 happen on a voluntary basis, and we submitted some written  
7 comments in this docket previously that sort of outlined our  
8 thoughts on how some of that could be accomplished and I won't  
9 go into that in detail in the interests of time, unless  
10 somebody just wants to talk about that more. But we do believe  
11 that it's possible to design the pricing in a way that a lot of  
12 customers will naturally migrate to time-of-use pricing or to  
13 these time-based pricing programs, if that's the desired goal.

14           The last slide on cost recovery, the point here I'll  
15 make is that it's going to be really hard to charge the costs  
16 of metering infrastructure on a participant-by-participant  
17 basis because you can't really, in our opinion, put this stuff  
18 in one customer at a time. You can maybe do automated metering  
19 infrastructure neighborhood by neighborhood or town by town or  
20 geography by geography, but you really can't do it customer by  
21 customer. So it's sort of an all or nothing kind of  
22 proposition. And if you are not going to charge all -- if you  
23 are not going to have all customers pay a share of the costs of  
24 this kind of infrastructure, it's going to be really hard to  
25 get the thing paid for. I'll leave it with that. And I got 30

1 seconds for questions.

2 COMMISSIONER KOLBECK: Thank you very much. That was  
3 great. Commissioner Hanson, Commissioner Johnson, questions  
4 for Mr. Rea.

5 CHAIRMAN JOHNSON: Still formulating.

6 VICE-CHAIR HANSON: I'll just quickly say that I  
7 really appreciate all three of the presentations and learned a  
8 great deal and I thank you very much for being here.

9 COMMISSIONER KOLBECK: I do have one short question.  
10 Other states, when we were talking about mandatory or  
11 voluntary, do you know, are you familiar with other states that  
12 do mandate, and if you are, how do they enforce?

13 MR. REA: The only situation -- well, I am not aware  
14 of any state, it doesn't mean there aren't any, I'm not aware  
15 of any state that requires customers, large numbers of  
16 customers to take service under time-of-use rates. In Illinois  
17 there is legislation, it's either been pending or passed, I  
18 don't remember, that requires all utilities to offer  
19 residential real-time pricing and that's a legislative mandate.  
20 How they intend to police that I'm not entirely sure. That's  
21 the only instance that I can think of off the top of my head  
22 where something that detailed is being required for millions of  
23 customers.

24 COMMISSIONER KOLBECK: Thank you. Commissioner  
25 Johnson. Nothing? Staff, any questions? Well, that was a

1 great job. I'll hand it back over to Commissioner Johnson,  
2 where we will wrap this up quick, and thank you all for being  
3 here.

4 CHAIRMAN JOHNSON: I certainly think, on behalf of the  
5 South Dakota Public Utilities Commission, I'd like to thank all  
6 of the presenters. We covered a tremendous amount of ground  
7 today and I didn't see a single person in the audience fall  
8 asleep, which is a testament to everybody. This was far more  
9 interesting than I thought it would be. And obviously a lot of  
10 very technical issues out there. I thought the presenters did  
11 a good job of laying out those issues for all of us.

12 Obviously this is just -- we are in the first steps of  
13 this process. I would ask all of you to continue to monitor  
14 our Web site for information on the docket. I know we are in  
15 the process of scheduling some other dates for the  
16 commissioners to discuss this. Yes, Rolayne, did you have  
17 something, Ms. Wiest?

18 MS. WIEST: Well, I was thinking that perhaps what we  
19 could do is the commission could actually put this docket on  
20 our agenda for Tuesday and then maybe just ask the parties if  
21 they had any suggestions on the best way to proceed from here.

22 CHAIRMAN JOHNSON: Ask that question on Tuesday?

23 MS. WIEST: Yes.

24 CHAIRMAN JOHNSON: Great, well, that is certainly fine  
25 by me. Let's go ahead and move forward on that, so that would

1 be on this coming Tuesday's agenda. And again I would  
2 reiterate if anybody else that has any -- we are talking about  
3 procedure now, but moving again to the content of the issues,  
4 we are certainly still taking written comments on any of these  
5 proposed standards. Anything else, Ms. Wiest?

6 MS. WIEST: No.

7 CHAIRMAN JOHNSON: Thanks very much, and thanks for  
8 listening in on the Internet.

9 (Whereupon, the proceedings were concluded at 4:32  
10 p.m.)

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STATE OF SOUTH DAKOTA     )  
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COUNTY OF HUGHES         )

I, Carla A. Bachand, RMR, CRR, Freelance Court Reporter for the State of South Dakota, residing in Pierre, South Dakota, do hereby certify:

That I was duly authorized to and did report the testimony and evidence in the above-entitled cause;

I further certify that the foregoing pages of this transcript represents a true and accurate transcription of my stenotype notes.

IN WITNESS WHEREOF, I have hereunto set my hand on this the 3rd day of May 2007.



Carla A. Bachand, RMR, CRR  
Freelance Court Reporter  
Notary Public, State of South Dakota  
Residing in Pierre, South Dakota.

My commission expires: June 10, 2012.