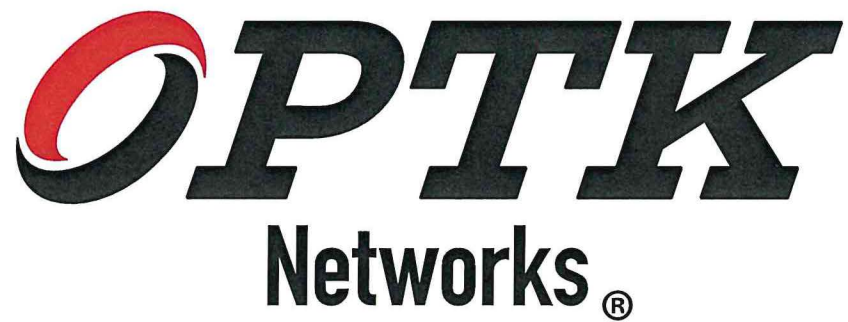


**EXHIBIT C**

**Sales Overview Brochure (Nebraska)**



**SALES  
OVERVIEW**



# OPTK NETWORKS<sup>®</sup>

## FAST FACTS

● 10,000+ Route Miles of Fiber

● 125+ Wire Centers Served

● 12,600 + Lit and Near-net Unique Locations

5,800+ along Denver to Omaha dark fiber route

● 1,000+ Miles of Newly Constructed Fiber

Including Denver to Omaha dark fiber spans

● Connectivity to Metro Wire Centers

Omaha, Denver, Chicago, Kansas City, Minneapolis

# PRODUCTS & SERVICES

● **Dark Fiber**

Regeneration, colocation facilities and technical services offered

● **Custom Fiber Builds**

Solutions tailored to customer needs

● **Dedicated Internet Access**

Redundant fiber connectivity to Tier-1 providers (4+ diverse routes)

● **Ethernet**

10 Mb - 100 Gb availability | \$0 NNI's | Wireless Backhaul

● **Wavelength Service**

Diversity and protection switching available

# IT'S ALL IN THE DETAILS

## PRODUCTS & SERVICES OVERVIEW

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### DARK FIBER

#### Fiber Builds

- Single strands or high count solutions
- For companies with in-house expertise and the need for massive amounts of data transfer.
- Connections to every metro area within Nebraska and to the rest of the world.
- OPTK includes O&M (Operations & Maintenance) options ensuring accurately located, well-maintained fiber for the life of a contract.

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### DEDICATED INTERNET ACCESS

Dedicated Internet Access (DIA) refers to an Internet connection that is only being utilized by one business. OPTK Networks connections have:

- 99.995% "uptime"
- 24/7 monitoring
- 4+ diverse paths connecting our customers to the world

Best-path technology moves traffic from Omaha, Lincoln or Sidney, NE on our protected fiber-ring backbone to Denver, Minneapolis, Chicago or Omaha.

Because of our large number of diverse peering partners, we can offer a best-in-class Internet service that is 100% dedicated and protected by our strict Service Level Agreement (SLA).

OPTK Networks has Google, Netflix, Facebook and Amazon caching servers directly within our network in Nebraska.



### ETHERNET

#### EVPL | Ethernet Virtual Private Line

Single most common type of service that we provide due to the flexibility, scalability and typical existing network architectures | Point-to-Multipoint | Provides multiple services (EVCs) on a single UNI (User Network Interface).

#### EPL | Ethernet Private Line

EPL provides Point-to-Point (P2P) connectivity between a pair of dedicated User Network Interfaces (UNIs) and allows for a high degree of transparency along the network.

#### MPLS | Multiprotocol Label Switching

Multiprotocol Label Switching (MPLS) is data forwarding technology that increases the speed and controls the flow of network traffic. With MPLS, data is directed through a path via labels instead of requiring complex lookups in a routing table at every stop.

#### VPLS | (EVP-LAN) Virtual Private-Local Area Network

Virtual private LAN service (VPLS) is an Ethernet-based point-to-multipoint Layer 2 virtual private network (VPN) that enables you to connect geographically dispersed Ethernet local area network (LAN) sites to each other across an MPLS backbone.

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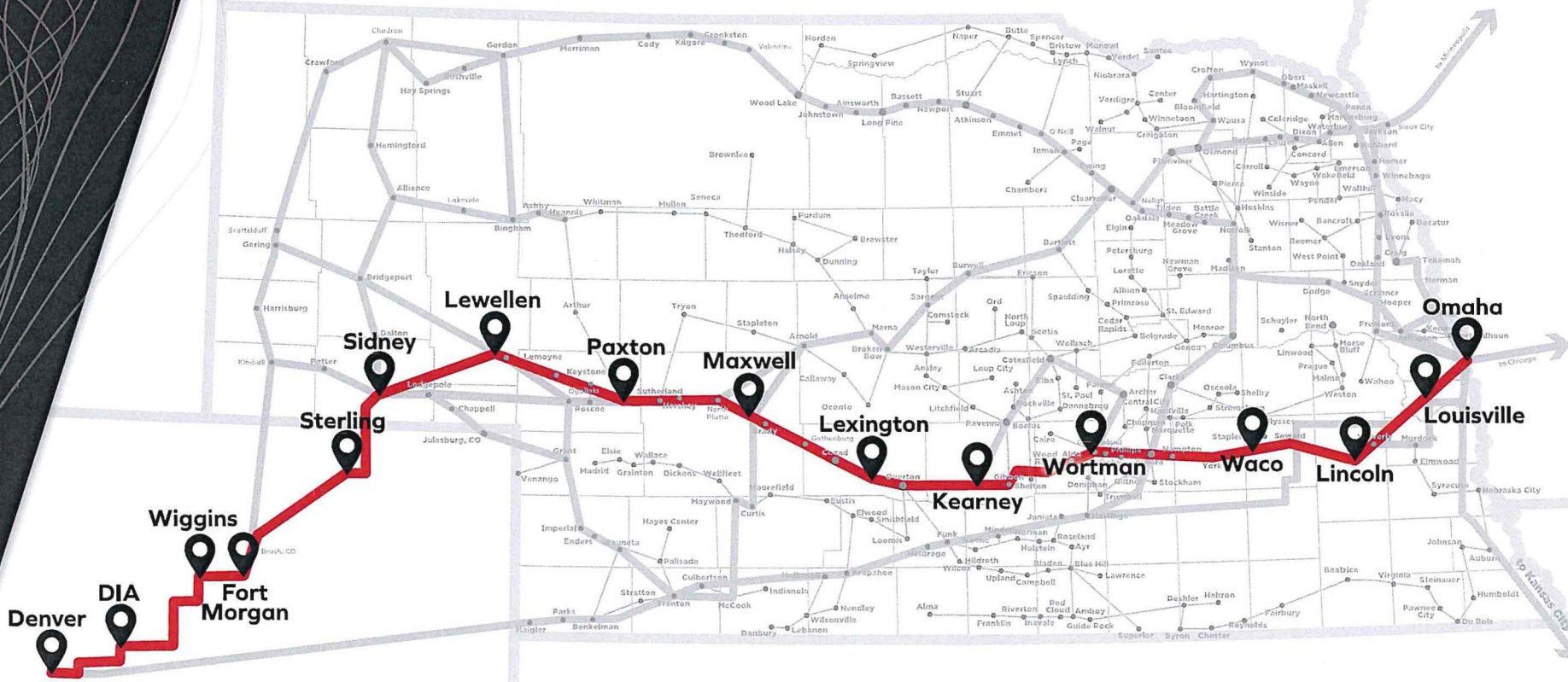
### WAVELENGTH SERVICE

Wavelength Services uses optical networking and dense wavelength division multiplexing (DWDM) technology to deliver reliable, low-jitter Layer 1 transport at up to 100 Gbps between locations. OPTK Networks offers Wavelength services that come in speed ranges of 10 Gbps to 100 Gbps.

# OPTK NETWORKS FIBER ROUTE

A new, diverse dark fiber route between Omaha, Nebraska & Denver, Colorado is ready for use.

Recognizing the changing needs of wholesale customers, OPTK paved the way for enhanced service offerings in an underserved market. By connecting Omaha, Lincoln and Denver directly, OPTK customers enjoy faster, better and more competitively-priced options to meet their diverse transport needs.



910 TELECOM  
DENVER, COLORADO

1623 FARNAM ST  
OMAHA, NEBRASKA

# OPTK NETWORKS FIBER CONNECTION PARTNERS

## OPTK Networks

OPTK Networks' state-of-the-art network connects Nebraska and the surrounding regions to the world. OPTK customers are always online, no matter the location, and enjoy best-in-class reliability, dependability and customer service.

## 910Telecom

910Telecom is a carrier-neutral telecom hotel and content delivery network center offering space, power and connectivity to all major carriers, Internet service providers, Internet backbones and exchanges.

910Telecom offers diverse and redundant Building Meet-Me-Room (BMMR) facilities, within building, providing access to hundreds of customers, as well as national and local carriers, without incurring local loop fees.

# CARRIER HOTEL

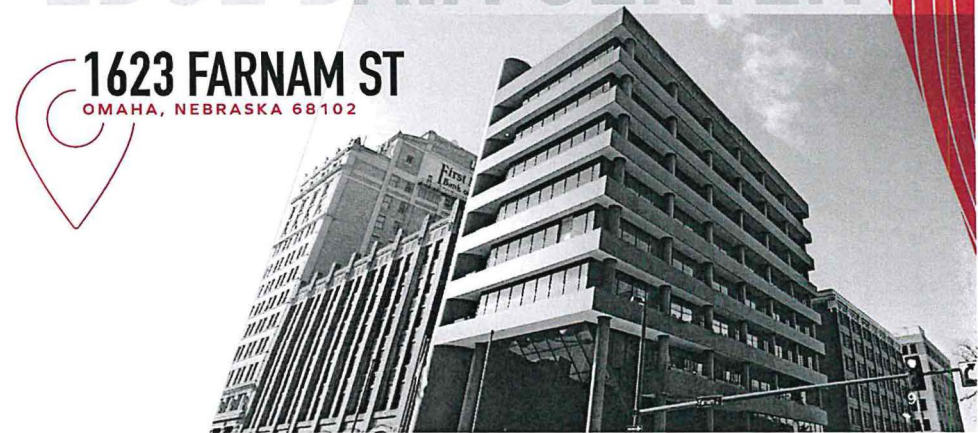


**910 15<sup>th</sup> ST**  
DENVER, COLORADO 80202

## 1623 Farnam

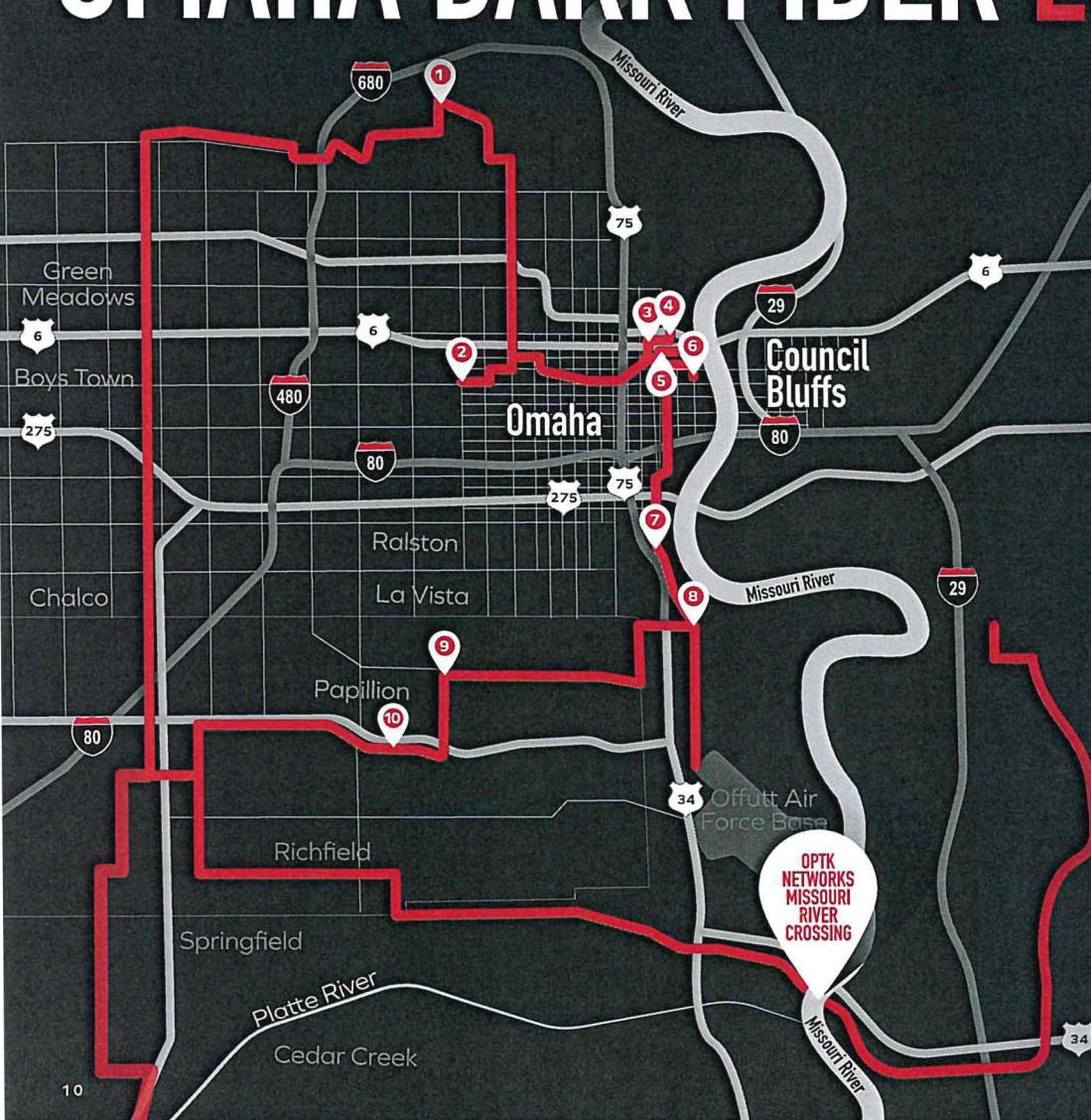
As a regional leader in network-neutral, edge interconnection and data center services, 1623 Farnam offers secure direct edge connectivity to fiber and wireless network providers, major cloud and CDN properties, content providers and Fortune 500 enterprises. Our interconnected, edge data center supports mission-critical infrastructure and applications with the highest levels of availability, enabling maximum levels of application performance.

# INTERCONNECTED EDGE DATA CENTER



**1623 FARNAM ST**  
OMAHA, NEBRASKA 68102

# OMAHA DARK FIBER LOOP



## DATA CENTER LOCATIONS

- 1 OCC 6900 COUNTRY CLUB RD, OMAHA, NE
- 2 SCOTT DATA CENTER 6805 PINE ST, OMAHA, NE
- 3 AT&T 118 S 19TH ST, OMAHA, NE
- 4 FNTS 1620 DODGE ST, OMAHA, NE
- 5 1623 FARNAM 1623 FARNAM ST, OMAHA, NE
- 6 SPRINT 810 SOUTH 7TH ST, OMAHA, NE
- 7 LUMEN 1514 CHANDLER RD, BELLEVUE, NE
- 8 TIERPOINT BELLEVUE 1001 FORT CROOK RD, BELLEVUE, NE
- 9 LIGHTEDGE DATA CENTER 72ND & CORNHUSKER RD, PAPILLION, NE
- 10 TIERPOINT MIDLANDS 11425 SOUTH 84TH ST, PAPILLION, NE

## ADDITIONAL DATA CENTERS

College Park	3180 West Hwy 34	Grand Island	NE
NebraskaLink	3900 Northwest 12th St	Lincoln	NE
Nebraska Hall	901 North 17th	Lincoln	NE
Innovation Campus	2021 Transformation Dr	Lincoln	NE
Binary Net / LDC	206 South 13th St	Lincoln	NE
Hamilton Data Center	1006 12th St	Aurora	NE
Pinpoint Data Center	1003 East State Farm Rd	North Platte	NE
MSP1	713 East Church St	Belle Plaine	MN
Cologix Minneapolis Data Center	511 11th Ave South	Minneapolis	MN
Lakeside Technology Center	350 East Cermak	Chicago	IL
WIT Datacenter	4647 Stone Ave	Sioux City	IA
FiberComm	713 Nebraska Street	Sioux City	IA
Denver CoreSite	910 15th St	Denver	CO
910 Telecom	910 15th St	Denver	CO
Champa	1500 Champa	Denver	CO
Viaero Wireless Data Center	1224 W Platte Ave	Fort Morgan	CO





# OPTK NETWORKS

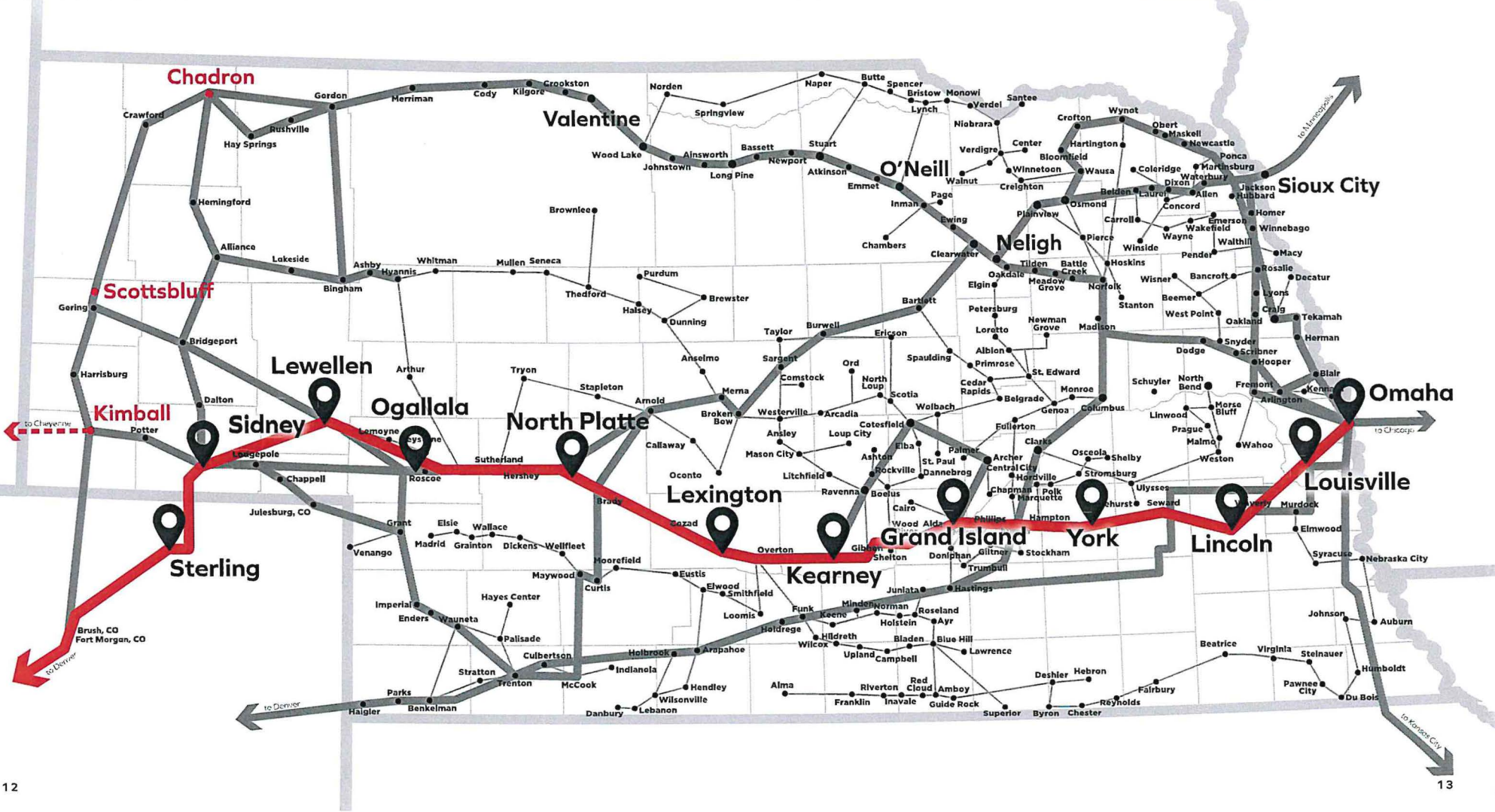
## FIBER MAP

66 We're proud of our Nebraska roots...  
 but we needed a name that was a little  
 bigger, that didn't imply geographic  
 boundaries that no longer exist. 99

MARK SHAW, CEO

**Legend**

-  Backbone Fiber
-  Access Fiber
-  Looking to the Future
-  New Dark Fiber Route





# ABOUT US

## CREATION OF NEBRASKALINK

- In its first year, seven telecommunications companies in Nebraska partnered together to create NebraskaLink (NLK)
- NLK was created with the goal to have a significant impact in rural communities and help increase economic development in those areas

## GROWING

- Throughout its second year, NLK deployed fiber from Chadron, NE to Sidney, NE and then continued to Grand Island, NE

## DEVELOPING

- Within its third year, NLK had developed sustainable relationships and solidified agreements that evolved into its core book of business
- NLK entered the City of Lincoln's conduit system to help develop its network more quickly and efficiently

## ADVANCING

- Throughout its fifth year, NLK advanced its network into major data centers, including reaching into the Minneapolis marketplace
- Throughout this time, NLK's enterprise customer count and fiber presence advanced into new cities and began densifying its core backbone routes
- NLK continued to advance its engineering products, services and expertise to make sure its network was ready for the increase of its customer's data usage
- NLK finalized its fiber construction from Lincoln, NE to Omaha, NE

## EXPANDING

- By year eight, NLK had reached into the most highly populated Midwest territories and continued its expansion with access into the Kansas City, MO marketplace
- In year nine, NLK built and expanded its fiber services across the Missouri River and into Iowa, near Council Bluffs, utilizing a diverse path to give its customers various route options

## TRANSFORMATION TO OPTK NETWORKS

- The year 2020 (year 10), marked the completion of our diverse fiber route from Omaha, NE to Denver, CO, ushering in the brand name refresh
- "We're proud of our Nebraska roots...but we needed a name that was a little bigger that didn't imply geographic boundaries that no longer exist" - Mark Shaw, CEO
- OPTK Networks still acts with its Midwest values, but strives to maintain a global vision when it comes to our services

# NOTABLE PROJECTS

## 2018 - OMAHA, NE FIBER LOOP - DARK FIBER

Completed a full fiber loop around Omaha, NE. This gives our customers additional redundancy options to connect major data centers in the Omaha metro area. Plans for expanding our routes with additional diversity and reliability are in the works. With the ability to supply both lit and dark service options, we believe we are a great choice for partnering with your company.

## 2019 - COUNCIL BLUFFS - DARK FIBER

New Missouri River crossing south of Omaha, NE. Throughout the planning and implementation of this build OPTK determined that the Highway 34 route met our strategic diversity requirements.

## 2020 - OMAHA, NE TO DENVER, CO - DARK FIBER

New and diverse fiber route from Denver, CO to Omaha, NE. Completed in the summer of 2020 OPTK is excited to already be offering both lit and dark fiber options across a unique and diverse route apart from the traditional legacy routes. With 14 colocation spaces spanning the route, this allows for ample regen facilities and extremely low latency options.

## 20?? - SOMETHING SUPER-DUPER COOL

OPTK Network intends to continue giving our customers highly reliable, diverse, long-haul options and is currently evaluating multiple expansion opportunities. We're open to collaboration on highly desirable routes and connection points. .

# NOTES

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