

**ATTACHMENT IV**  
**DESCRIPTION OF SERVICES**

Headquartered in Missoula, Montana, and named after the Blackfoot River, Blackfoot Telecommunications Group's roots lie deep in the lasting relationships we've built with our customers. For more than 60 years, we've fostered a reputation based on exceptional customer service, a legacy that's served us well and is reflected in our growing market share.

In recent years, we've expanded and enhanced our service area and product lines through infrastructure investments and acquisitions. Since 2010, we've invested more than \$50 million in broadband infrastructure and given Blackfoot one of the most advanced data backbones in the region. In 2012, we added deep business expertise and broadened our reach by acquiring Cutthroat Communications out of Bozeman, Montana and the eastern Idaho operations of FairPoint Communications.

Today, we employ more than 165 professionals. We deliver state-of-the-art telecommunications across Montana and Idaho. We serve some of the largest and most influential customers in the region. Yet, the fundamental purpose of our work remains the same. It is to connect people and businesses, to help communities prosper and grow, and to provide useful and reliable technology to our customers.

Dedicated Account Executives work with customers to design and integrate custom enterprise telecommunications solutions which is supported by one of the largest IT teams in the region. Services available to enterprise customers include -

Ethernet & Internet:

Blackfoot provides fully integrated high-speed internet, Ethernet, MPLS, T1 and other data solutions.

Phone Solutions:

We provide reliable voice services which include Hosted IP, T1, SIP, PRI, Integrated Access, calling features and more.

IT Solutions:

Blackfoot offers IT Solutions to include network design, managed WAN, colocation, IT consulting and disaster recovery.

Network Security:

Comprehensive network audits, protection services and remote data backup.

Cloud Solutions:

Hosted IP Phone, virtual private server, managed virtual private server, hosted exchange and other cloud options.

Web Hosting:

Reliable and redundant storage for a variety of hosting packages.