#### **BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF SOUTH DAKOTA**

IN THE MATTER OF THE	)	
APPLICATION OF	)	
STRATUS NETWORKS, INC.	)	
	)	
FOR A CERTIFICATE OF AUTHORITY	)	Docket No.
TO PROVIDE INTEREXCHANGE	)	
TELECOMMUNICATIONS SERVICES	)	
IN SOUTH DAKOTA	)	

#### APPLICATION

Application is hereby made to the South Dakota Public Utilities Commission (the "Commission") pursuant to ARSD 20:10:24:02 and ARSD 20:10:32:03 for an Order granting Stratus Networks, Inc. ("Applicant") a Certificate of Authority to Provide Interexchange Telecommunications Services in the State of South Dakota . The following information is furnished in support thereof:

#### 1) Name, Address and Telephone Number of Applicant:

Stratus Networks, Inc. 4700 N. Prospect Rd. Peoria Heights, IL 61616 Toll Free: (800) 990-9093 Website: www.stratusnetworks.com

#### (2) A description of the legal and organizational structure of the applicant's company.

The Applicant was organized in the State of Illinois on June 6, 2002 Applicant's Articles of Incorporation is attached hereto as **Exhibit A.**  (3) The name under which the applicant will provide interxchange services if different than in subdivision (1) of this section;

The Applicant will provide services under its legal name Stratus Networks, Inc.

(4) A copy of the applicant's certificate of authority to transact business in South Dakota from the Secretary of State.

The Certificate of Authority from the South Dakota Secretary of State is attached as <u>Exhibit</u> <u>B.</u>

(5) The location of the applicant's principal office, if any, in this state and the name and address of its current registered agent, if applicable.

National Corporate Research, LTD. 326 N. Madison Ave. Pierre, South Dakota 57501

#### (6) A list and specific description of the types of services the applicant intends to offer:

Stratus Network proposes to offer resold interexchange services within the State of South Dakota. All services will be offered twenty-four (24) hours per day, seven (7) days per week.

#### (7) A detailed statement of how the applicant will provide its services:

Applicant does not own or maintain any transmission facilities or switching equipment in the State of South Dakota. The Applicant will provide services through its underlying carriers utilizing facilities provided by Qwest or other facilities-based carriers. As a reseller, Applicant has no point of presence in the State of South Dakota, thus Applicant neither owns, leases, nor operates any switching, transmission, or other physical facilities in the State of South Dakota, and no such facilities will be used by Applicant in providing service in the State of South Dakota.

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# (8) A service area map or narrative description indicating with particularity the geographic area proposed to be served by the applicant;

Applicant intends to provide interexchange services on a statewide basis.

#### (9) Financial information for the most recent 12 month period including balance sheet and

#### income statement:

Current financial statements for the Applicant, including balance sheet and income statements, are attached as **Exhibit C.** Since the Applicant will not require advance payments, deposits or prepayments of any kind, including prepaid calling cards, the Applicant will not be filing a surety bond.

The Applicant is submitting **Exhibit C** as confidential.

#### (10) The name, address, telephone number, fax number, e-mail address, and toll free number

of the Applicant's representative to whom all inquiries must be made regarding complaints

#### and regulatory matters:

Beth Brandenstein 1595 Peachtree Pakway, Suite 204-337 Cumming, GA 30041 Telephone: (866) 766-3591 Facsimile: (866) 611-5443 E-Mail: beth@gsaudits.com

All inquiries regarding complaints should be addressed to:

Heidi Huffman, Regulatory Contact 4700 N Prospect Rd Peoria Heights, IL 61616Telephone: (309) 227-2123 Facsimile: (309) 222-2124 E-Mail: <u>hhuffman@stratusnet.com</u>

#### (11) Information concerning how the applicant plans to bill and collect charges from customers.

The Applicant's customers will be direct-billed utilizing "real-time" completed call detail information from Applicant's underlying carriers. Applicant will bill on a monthly basis. Applicant's bills will include call detail information, separate line items for all services and charges, including any monthly recurring charges, onetime charges, taxes or surcharges.

# (12) Information on the Applicants's policies relating to new customer solicitation, and a description of the efforts to prevent unauthorized switching of interexchange customers. Stratus Networks will not submit a change order for intrastate toll service until Stratus Networks has obtained the customer's written authorization to submit the order which includes the following information from the customer: (1) The customer billing name, billing telephone number and billing address and each telephone number to be covered by the change order; (2) The decision to change; and (3) The Customer's understanding of the change fee, if any.

# (13) Information concerning how the applicant will make available to any person the rates, terms and conditions for all of its telecommunication services.

The Applicant will make available to any person information concerning the Applicant's current rates, terms and conditions for all of its telecommunications services through a toll-free telephone number, or through the Applicant's website at www.stratusnetworks.com.

# (14) Information concerning how the applicant will notify the customer of any materially adverse change to any rate, term or condition of any telecommunications service being provided to the customer.

The Applicant will notify a customer of any materially adverse change to any rate, term, or condition of any telecommunications service being provided to the customer through either a message in the bill, or a bill insert. The notification will be made at least thirty days in advance of the change

(15) A list of the States in which the applicant is registered to provide telecommunications services, whether the applicant has been denied registration, and a statement of good standing in the States where it is registered.

The Applicant is currently authorized to provide IXC Authority in Alabama, Arizona, Arkansas, California, Colorado, Connecticut, Florida, Georgia, Idaho, Illinois, Indiana, Iowa, Kentucky, Louisiana, Maryland, Massachusetts, Michigan, Minnesota, Missouri, Montana, Nebraska, New Jersey, New York, North Carolina, North Dakota, Ohio, Oregon, Pennsylvania, Tennessee, Texas, Utah, West Virginia and Wisconsin. Applicant is currently in the process of applying for authority in South Carolina. The Applicant has not been denied to authority in any State. The company is in good standing with the regulatory agencies of all state where it is registered/certified.

### (16) Description of how applicant intends to market its services, its target market, whether applicant engages in any multilevel marketing, and copies of any company brochures.

Applicant intends to market its services to primarily small to mid-sized businesses. All sales personnel will have telecommunications service experience. Applicant will market through direct sales by employees and agents. Applicant does not intend to engage in multilevel marketing. Applicant's marking materials are currently being developed at this time.

## (17) List applicant's federal tax identification number and South Dakota Sales Tax License number.

The applicant's federal tax identification number is: 30-0076322 The Applicant's South Dakota Sales Tax License Number is: 1012-1744-ST

(18) The number and nature of complaints filed against the applicant with any state or federal regulatory commission regarding unauthorized switching of a customer's telecommunication provider and the act of charging customers for services that have not been ordered.

No complaints have been made against the Applicant with any state or federal commission regarding the unauthorized switching of a customer's telecommunications provider or for charging of customers for services that have not been ordered.

#### (19) Request for waiver of rules the applicant believes to be inapplicable.

The Applicant requests waiver of ARSD 20:10:24:02(9) and asserts that it will not collect any traditional advance payments, and will not collect deposits from customers. Should a performance bond as required under Section 20:10:24:04.05 be required, the Applicant will comply.

#### (20) Other Information:

The Applicant's representative to whom all correspondence regarding this application should be addressed is:

Janet Brown, Regulatory Consultant General Solutions Associates 6250 Shiloh Road, Suite 240 Alpharetta, GA 30005 Phone: (678) 304-6472 Fax: (678) 999-4928 Email: janet@gsaudits.com

The Applicant asserts that it will not collect any traditional advance payments, and will not collect deposits from customers. Should a performance bond as required under Section 20:10:24:04.05 be required, the Applicant will comply.

The Applicant possesses the technical and managerial ability to provide service within the State of South Dakota. As a reseller, the Applicant relies on the technical reputation and support of its underlying carriers. Additionally, Applicant's in house management team is well qualified to oversee the operations of a telecommunications service provider. Bios of key personnel are attached as **Exhibit D**. WHEREFORE, the undersigned Applicant requests that the South Dakota Public Utilities Commission enter an order granting this application, and such other relief as may be just and proper.

DATED this Bhay of October, 2015.

Stratus Networks, Inc.

and Bo By:

Janet Brown. Regulatory Consultant 1595 Peachtree Parkway, Suite 204-337 Cumming, Georgia 30041 (678) 304-6472 (Phone) (866) 611-5443 (Fax) janet@gsaudits.com (Email)

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John Petrakis, being first duly sworn, deposes and says that he is the President of Stratus Networks, Inc., the Applicant in the proceeding entitled above, that he has read the foregoing application and knows the contents thereof; that the same are true of his knowledge, except as to matters which are therein stated on information or belief, and to those matters he them to be true.

ohn Petrakis President

Subscribed and sworn to before this  $(\underline{b}^{\dagger})^{\dagger}$  day of  $\underline{Seot}$ , 2015. C: 4. Ignon Notary Public OFFICIAL SEAL My Commission expires: 06/2019 HEIDI A. HUFFMAN NOTARY PUBLIC - STATE OF ILLINOIS MY COMMISSION EXPIRES JUNE 6, 2019