

## **Exhibit F**

Key Officer Biographies

# DAVID A. WAREIKIS

5010 Addison Circle

Addison, TX 75001

(214) 448-4172

[dwareikis@bluejaywireless.com](mailto:dwareikis@bluejaywireless.com)

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**SUMMARY** Mr. Wareikis, has 14 years of experience building, running and advising telecommunications companies. Most recently, Mr. Wareikis served as CFO and Co- Founder of Assist Wireless, a 100,000+ line wireless service provider based in Texas, and doing business in Oklahoma and several other states. Over the years, Mr. Wareikis has developed a strong expertise in capital markets, back office systems, automation, billing, call center solutions, provisioning, order processing, USAC Lifeline compliance, and telecommunications vendor relationship management. Mr. Wareikis has served as advisor to such names as Belo Corp., Cablevision, Charter Communications, Comcast, Conterra Ultra Broadband, New Talk, Inc. Rainbow Media Group, Radio One and Time Warner Entertainment among others.

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**EXPERIENCE BLUE JAY WIRELESS, LLC** Addison, TX  
04/12 - current *Co-Founder, Chief Executive Officer and President*

**EXPERIENCE ASSIST WIRELESS, LLC** Fort Worth, TX  
10/10 - 04/12 *Co-Founder, Chief Financial Officer and Consultant*

- Implemented numerous improvements in company software, billing, and order entry systems including facilitating inventory tracking functionality.
- Managed daily budgeting for company and performed financial forecasts.
- Performed accounting auditing of carrier reconciliations and inventory.
- Facilitated provisioning with carriers and activation of over 100,000 lines on Sprint and Verizon networks.
- Assisted in the preparation, review and negotiation of agreements with key vendors.
- Directed numerous enhancements and customization of BeQuick Software systems.
- Assisted in the development, training and mentoring of the company's Chief Operating Officer, Cost Accountant and other staff and employees.
- Drafted executive summary memorandums and management presentations.

**EXPERIENCE TIMELESS CAPITAL, LLC** Dallas, TX  
05/08 - 09/10 *Managing Director and Consultant*

- Served as senior advisor to telecommunications companies including wireline telecommunications businesses serving the Lifeline industry.
- Performed C-level financial and operational support for telecommunications business.
- Analyzed potential telecommunications acquisition opportunities.

**BLUFFVIEW SECURITIES, LP & BLUFFVIEW CAPITAL, LP** Dallas, TX  
03/08 - 01/10 *Managing Director, Corporate and Investment Banking, Media and Telecommunications*

01/05 - 02/08 *Vice President, Corporate and Investment Banking, Media and Telecommunications*

07/03 - 12/04 *Senior Associate, Corporate and Investment Banking, Media and Telecommunications*

- Originated and executed several private debt and equity capital raises and mergers and acquisition transactions in the telecommunications industry.
- Created customized client and investor management database for firm.
- Worked closely with a wide variety of investor groups including private equity funds, hedge funds, family offices and various high net worth and accredited investors.

**BARRIER ADVISORS, INC** Dallas, TX  
02/03 - 06/03 *Consultant, Restructuring and C-Level Operational Advisory Group*

- Performed analysis for key stakeholders to evaluate and implement options for troubled, distressed and under-performing companies.
- Analyzed liquidity and financing performance relative to 13-week cash flow forecasts.
- Evaluated the feasibility of distressed company business plans and prepared operating recommendations.

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### BANC OF AMERICA SECURITIES LLC

Dallas, TX & New York City, NY

07/01 - 09/02 *Associate, Corporate and Investment Banking, Media and Telecommunications*

- Developed and maintained advanced financial models for pro forma analysis; merger consequences analysis; LBO analysis; accretion/dilution analysis; and comparable company, precedent transaction and valuation analysis.
- Prepared offering memorandums, organizational meeting and due diligence materials, roadshow and sales force presentations, and internal committee approval memos.
- Served as lead associate on execution of several media and telecommunications book managed capital markets transactions.
- Completed a six-month rotation through New York City office.
- Participated in a four-week training program in New York City.

07/98 - 06/01 *Analyst, Corporate and Investment Banking, Media and Telecommunications*

- Supported deal team origination and execution of capital markets and M&A transactions.
  - Drafted offering memorandums, internal committee approval memos, due diligence materials, client overviews and descriptive memoranda.
  - Conducted extensive research covering media and telecommunications industry trends.
  - Developed and maintained comparable company and precedent transaction models.
  - Performed extensive financial modeling and capital structure analysis.
  - Participated in a six-week training program.
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### EDUCATION UNIVERSITY OF PENNSYLVANIA

Philadelphia, PA

Bachelor of Arts in Economics, 05/98

Crew Team, Heavyweight Rowing

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### REFERENCES

Tom Carter (former colleague at Banc of America Securities)  
Chief Financial Officer, Nexstar Broadcasting Group  
5215 North O'Connor Boulevard, Suite 1400  
Irving, TX 75039  
(972) 373-8800 (office)

Jack Ferrell (former colleague at Banc of America Securities)  
Portfolio Manager, Highland Capital Management  
Two Galleria Tower  
13455 Noel Road, Suite 1300  
Dallas, TX 75240  
(972) 628-4129 (office)

Ali Mirza (former colleague at Bluffview Capital)  
Managing Director, Petro Capital Group  
3838 Oak Lawn Avenue, Suite 1775  
Dallas, TX 75219  
(214) 661-7763 (office)

Jeremy Radtke (former colleague at Banc of America Securities)  
Managing Director, Bank of America Merrill Lynch  
One Bryant Park, 23rd Floor  
New York, NY 10036  
(646) 855-0877 (office)

Joseph Woods (colleague)  
Principal, Timber Creek Capital  
5010 Addison Circle  
Addison, TX 75001  
(214) 725-1994 (cell)

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# JEFF JOHNSON

1609 Red Cedar Drive, Wylie, TX 75098  
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## OPERATIONS EXECUTIVE

**Change Management | Business Development | Workforce Planning | Client Relations**

### *Executive Profile:*

Forward-thinking Ops Leader with 14+ years of experience driving process improvements. Exceptionally skilled at building, launching, and managing sales and customer service teams. Proven ability to oversee daily business performance and spearhead strategic growth initiatives. History of leveraging communication skills to articulate and gain staff buy-in to achieve shared goals. Talent for training and mentoring cross-functional personnel and working with C-level Executives. *Specific areas of expertise include:*

International Business | Project Management | Product Marketing | Negotiations | Joint Ventures  
Sales Cycle Management | Event Planning | QC/QA | Cost Reduction | Vendor Relations | Recruiting  
Needs Assessment | Social Media | Technical Support | Public Relations | Inventory Management

## PROFESSIONAL EXPERIENCE

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### **Blue Jay Wireless – Addison, TX**

2012

*Prepaid wireless company targeting the under-banked and credit-challenged consumer demographic.*

#### **Vice President of Sales & Customer Service**

Hired to leverage extensive sales and training experience to facilitate management, training and development of sales and customer service staff.

- Directed development of compliance and customer service training videos, handbooks and materials.
- Created scorecard for grading of sales and customer service staff.
- Identify locations and train employees for store fronts.

### **Splash Media – Addison, TX**

2011 to 2012

*Social media marketing firm providing turnkey management solutions to companies nationwide.*

#### **Vice President of Fulfillment**

Hired to manage staff responsible for client fulfillment. Implemented strategic plans ensuring management of client social media presence. Worked with clients to develop appropriate content and business plans. Established and monitored expectations and performance. Collaborated with C-level Executives. Mentored Social Media Managers.

- Created and introduced processes and procedures designed to improve workplace environment and generate turnaround in low morale.
- Initiated team structure for strengthening accounts with accountability and best practices.

### **Agency Matrix LLC – Addison, TX**

2009 to 2011

*Startup software company creating agency management software for insurance agents nationwide.*

#### **Chief Operating Officer**

Selected to establish sales force and Customer Relationship Management (CRM) guidelines. Coordinated business development activities. Served as Project Manager for software development

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projects. Communicated with companies to review download certifications, distribute leads, track commissions, and resolve customer issues. Participated in trade shows.

- Increased revenues from \$4K per month at time of hire to \$80K per month in 2 years.
- Secured business with more than 1000 insurance offices across 30 states.
- Implemented staff structure supporting customer accounts without excessive overhead or spending.
- Served as key player in negotiation of profitable sale to insurance provider/technology company.

**Splash Media – Addison, TX**

2007 to 2009

*Media production company creating corporate IPTV channels and video training content for businesses.*

**Chief Operating Officer**

Hired to construct staff structure in support of new business model and support existing Success Training Network. Hired sales force and monitored prospecting activities. Developed and introduced commission guidelines. Researched and auditioned programming talent. Authored and reviewed scripts and collateral marketing materials. Managed Customer Service and Technical Support teams.

- Launched xTrain training product targeting photography and graphics arts audiences.
- Guided customer and technical support operations to 100% service level.
- Organized and coordinated presence at large conventions & tradeshow nationwide including Photoshop Expo and MacWorld.

**Wizetrade Group LLC – Addison, TX**

2001 to 2007

*Software technology firm developing programs tracking movements in financial markets.*

**Chief Operating Officer**

Hired as Operations Manager and promoted from Vice President. Selected to improve support and workflow operations. Hired and managed sales and technical support staff. Conducted performance reviews. Negotiated vendor contracts. Prepared and monitored department budgets. Developed marketing messages for sales force. Supervised 6 Department Managers.

- Served as key player during company growth from startup to \$100M in annual revenues.
- Organized and coordinated major 3-day event with 2500+ attendees from around the world serving on Planning Committee, delivering presentations, and leading training workshops.
- Developed retention department contacting new clients and supporting them through first 30 days resulting in 15% improvement in monthly retention.
- Created, trained, and expanded customer service staff from 2 to 20+.
- Trained international office in policies and best practices.

Additional professional experience includes **Operations Manager** for PC Group Holdings and Underwriter and Local Recording Agent for Rodney D Young Insurance.

# BRIAN STEEG

2990 Blackburn Street #3107

Dallas, TX 75204

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## SUMMARY

Brian Steeg is an accomplished results-driven finance and accounting executive with over sixteen years of finance and accounting experience and over ten years of experience working in the telecommunications industry. Prior to joining Blue Jay Wireless, Mr. Steeg provided senior management support at a prepaid wireline Lifeline Eligible Telecommunications Carrier (ETC). Throughout his career, Mr. Steeg has originated, structured and executed various capital markets transactions, has served as a financial statement auditor for public and private enterprises and has served in management roles in a finance and accounting capacity for various enterprises. Core competencies include:

- \* Strategic Financial Analysis and Planning
  - \* Budgeting and Forecasting
  - \* Market and Industry Analysis
  - \* Financial Reporting
  - \* Treasury and Risk Management
  - \* Capital Origination and Structuring
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## EXPERIENCE

### BLUE JAY WIRELESS, LLC

Addison, TX

2012 – Present

*Chief Financial Officer*

- Perform strategic financial planning function for private-equity backed consumer wireless company.
- Conduct extensive research and market analysis to aid in identifying relevant competitive and regulatory parameters for development of proprietary business model.
- Develop organization accounting and finance infrastructure and implement accounting and compliance policies and procedures.
- Responsible for financial reporting function and coordinating and managing activities of accounting and finance departments and staff.
- Manage vendor relationships including reviewing and negotiating vendor contracts.
- Aid in the review and compilation of required regulatory filings.
- Developed internal budgets and financial forecasts.
- Responsible for information system infrastructure planning and implementation, including implementation of enterprise resource planning and customer relationship systems.

### NEW TALK, INC.

Fort Worth, TX

2009 – 2012

*Chief Financial Officer*

- Performed senior management-level accounting and finance function for privately-held prepaid wireline Lifeline ETC provider with annual revenues of over \$20 million and over 25,000 customers.
- Responsible for preparing and submitting required regulatory filings including annual state level public utility commission and federal level Form 477, Form 497 and Form 499 reporting.
- Managed customer billing and collections.
- Executed market scope and regulatory analysis to study potential expansion opportunities.
- Led due diligence and financing team in attempt to acquire company with over 50,000 wireline customers.
- Responsible for internal and external financial reporting, month and year end financial close process and risk management activities.
- Managed treasury operations, cash and working capital, credit and collections.
- Created and enforced accounting and finance policies, procedures and internal controls.
- Developed and maintained capital budgets and financial projections.
- Reviewed pending state and federal legislation to determine potential effect on markets.

### WEST LANDESBANK, AG

Houston, TX

2007 – 2009

*Associate Director – Global Energy*

- Originated, structured and executed senior debt financing for clients across a broad spectrum of energy industry sub-sectors.
- Provided structuring and execution support on transactions representing over \$1 billion in capital raised. Clients included both public and private enterprises.
- Structured a variety of debt transactions including: traditional corporate credit facilities, infrastructure and other construction financing, working capital lines, asset based lending (including reserve based loans for E&P borrowers) and other debt products.

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|-------------|---|-------------|
| 2005 - 2007 | <b>BANK OF AMERICA CORPORATION</b><br><i>Vice President - Credit Products - General Industrials</i> <ul style="list-style-type: none"><li>• Lead underwriter of senior debt financing and other credit products. Responsibilities included structuring agented credit facilities, preparing presentations for credit committee approval, and reviewing and negotiating transaction documentation.</li><li>• Reviewed financial analysis, including forecasting for leveraged debt financing and credit analytics. Developed risk weighted projection scenarios and performed stress testing of financial projections to validate expected payback scenarios.</li></ul>  | Dallas, TX  |
| 2000 - 2005 | <i>Associate - Portfolio Management / Global Corporate Investment Banking - Media/Telecom</i> <ul style="list-style-type: none"><li>• Prepared and reviewed internal portfolio presentations and credit committee approval memos.</li><li>• Assisted in the management of a portfolio of senior bank loans, reviewing portfolio profitability and risk concentration levels. Executed amendment, waiver and other loan maintenance requests.</li><li>• Served as lead associate on the execution of several book-managed syndicated finance transactions.</li><li>• Developed financial projections for credit profile, pro forma and LBO analysis.</li><li>• Managed a pool of analysts that supported a team of portfolio managers.</li></ul> |             |
| 1997 - 2000 | <b>ARTHUR ANDERSEN, LLP</b><br><i>Auditor - Commercial/Enterprise Division</i> <ul style="list-style-type: none"><li>• Performed testing related to quarterly and annual financial statement audits for both public and private enterprises. Documented testing results and analyzed internal control infrastructure with a focus on recommending improvements. Broad client base which included manufacturing, media, communications, technology, biotechnology and healthcare.</li><li>• Reviewed financial statement reporting for private and public clients.</li><li>• Planned and budgeted resources for financial statement audits.</li></ul>  | Houston, TX |
| 1996 - 1997 | <b>COCA-COLA/MINUTE MAID COMPANY</b><br><i>Financial Analyst - Promotion Financial Analyst</i> <ul style="list-style-type: none"><li>• Assisted in the development of \$30 million promotion budgets for the Minute Maid Company's southwest region.</li><li>• Managed trade relationships with various wholesale and retail customers, monitored customer compliance with manufacturer promotion programs and tracked remittance of promotion funds.</li></ul>   | Houston, TX |
| 1995 - 1996 | <b>POWELL INDUSTRIES</b><br><i>Financial Analyst</i> <ul style="list-style-type: none"><li>• Prepared various internal and external managerial and operational analyses and related reporting for financial controller and CFO of publicly-traded electrical distribution equipment manufacturer. Participated in month-end closing functions including the allocation of project costs.</li><li>• Performed fixed asset acquisition analysis.</li></ul>  | Houston, TX |
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| EDUCATION | <b>TEXAS TECH UNIVERSITY</b><br>Bachelor of Business Administration May 1995 | Lubbock, TX |
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### PROFESSIONAL CERTIFICATIONS

Certificate of Public Accountancy - Texas, Fall 1999

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5985 Topaz Vista Place  
Castle Rock, CO 80108  
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# Angela Husney

## ❖ PROFILE

Results-oriented Operations expert with over 20 years of call center, contact center management and extensive quality / project management experience in a position which directly supports a company's strategic initiatives while providing career growth. Dedicated and self-motivated with the ability to effectively manage vendors, employees and projects.

## ❖ STRENGTHS

- Perform research, analysis, design and implementation of business systems to meet current and future user requirements.
- Detailed experience in setting up functional business groups including billing integrity, asset management and financial reporting.
- Extensive experience in process definition, process mapping and business requirements development.
- Execution of standard control plans and process ownership to preserve process integrity.
- Manage vendor relationships from initial contract review through implementation and on-going compliance monitoring.
- Employee development and front line coaching with a focus on results.

## ❖ COMPUTER SKILLS

- Microsoft Office
  - Word
  - Excel
  - PowerPoint
  - Visio
  - Outlook
- Internet Applications
- Experience with multiple proprietary billing systems

## ❖ HIGHLIGHTS OF ACCOMPLISHMENTS

- Established multiple strong call center operations from initial staffing, process design, system implementation, training, motivation and continual evaluation and improvement at both strategic and tactical levels.
- Successful integration of BeQuick billing platform with major wireless providers including T-Mobile and Sprint.
- Envisioning future business risks, identifying areas of improvement, formulating business solutions, and developing processes that forge high efficiency and service excellence while establishing a management philosophy that promotes involvement and participation of all organizational levels.
- In-depth exposure to high-tech business strategies, product support and customer service solutions; recognized as a Product Champion, Process Advocate and Change Agent.
- Driving force in the success of multiple startup CLECs.
- Owner/Operator of a UPS Store franchise for 5 years.
- Project Management Certification.

## ❖ PROFESSIONAL EXPERIENCE

Blue Jay Wireless 2013 to Present  
*A leading prepaid wireless company based in Dallas Texas.*

### Vice President of Operations

- Maximize functionality of the OSS system.
- Manage 3<sup>rd</sup> party vendor BeQuick Software.
- Manage all aspects of billing, order management, customer relationship management, and call center automation.
- Maximize growth and profitability while leading and managing all company operations functions.
- Implementation of short- and long-term programs and processes to optimize work flow.
- Collaborate with other company departments and segments of management to establish and execute responsibilities.

## PROFESSIONAL EXPERIENCE (con't)

### BeQuick Software, Inc

2006 to 2013

*Software company providing hosted BSS/OSS platform*

#### **Project Manager**

- System analysis, deployment and training of BeQuick Software and Fusion OSS system
- Facilitate & document business process review sessions with internal and external clients
- Perform process/requirements gap analysis against critical requirements
- Lead functional design teams & user acceptance testing
- Complete application configuration / customization
- Facilitate user feedback / UAT sessions
- Managed implementation of Sprint and T-Mobile integrations
- Integration with multiple third party vendors to include payment gateways, print vendors and carriers

### Liberty Bell Telecommunications, LLC

2003 to 2006

*Startup competitive local phone company (CLEC) providing service in the Colorado Market*

#### **Director of Operations**

- Grew revenue from \$0 to \$4.3 million per year within 3 years
- Initial development of operational structure, staffing and management including sales, IT, customer care, provisioning, billing and maintenance/repair departments
- Strategic development of billing system including implementation and migration of billing system which increased revenue and cost savings
- Managed initial implementation and on-going relationships of various vendors including billing, printing, multiple service providers, banking institutions, accounting and IT

### Arrival Communications

2000 to 2002

*Facility based competitive local phone company (CLEC) providing service in the state of California  
Denver office closed 2002.*

#### **Director of Order Management**

- Developed and implemented order management system for DSL and other telecom products.
- Created Tier 1 and Tier 2 DSL support teams. Developed organizational structure and training documentation and courses.
- Developed support mechanisms for various products including ISP (DNS, Website, dial-up) and Telecom (voice and data).

### Qwest Communications, Inc

1998 to 2000

*A provider of telecommunications products and services nationwide.*

#### **Manager of Provisioning, Consumer Markets**

### MCI Telecommunications, Inc

1994 to 1998

*Nationwide provider of voice and data services.*

#### **Multi-location Manager**

### Continental Airlines

1986 to 1994

*Airline Company*

#### **Flight Attendant**

*References available upon request*