

20:10:32:03. Certificate of authority for local exchange service -- Application requirements. A telecommunications company required to apply for a certificate of authority for local exchange services from the commission shall submit a written application and provide the following information unless the commission grants a waiver to omit a specific item of information:

(1) The applicant's name, address, telephone number, facsimile number, web page URL, and E-mail address;

Digital Telecommunications, Inc.
111 Riverfront Suite 305
Winona, MN 55987
Tel: 507-452-2303
Fax: 507-452-2598
<http://www.pickdti.com>
Brandon.taber@pickdti.com

(2) A description of the legal and organizational structure of the applicant's company;

Digital Telecommunications, Inc. is a S Corporation registered in Minnesota.

President: Chris Arnold
Chief Financial Officer: Tom Siewert
Chief Technology Director: Brandon Taber
Sales Director: Tom Wilson

(3) The name under which applicant will provide local exchange services if different than in subdivision (1) of this section;

Digital Telecommunications, Inc. DBA DTI

(4) The location of the applicant's principal office, if any, in this state and the name and address of its current registered agent, if applicable;

National Registered Agents
300 South Phillips Ave, Suite 300
Sioux Falls, SD

(5) A copy of its certificate of authority to transact business in South Dakota from the secretary of state;

DTI has attached our COA application provided to the South Dakota secretary of state.

(6) A description of the applicant's experience providing any telecommunications services in South Dakota or in other jurisdictions, including the types of services provided, and the dates and nature of state or federal authorization to provide the services;

DTI has been operating as a CLEC for over 10 years. DTI is able to provide the following services: T1, PRI, DSS, POTS phone line, Internet, VOIP, hosted PBX services in addition to many advanced features and services. DTI is collocated in qwest wire centers in MN and IA. DTI class 4 and class 5 switching is done in Winona, MN.

(7) Names and addresses of applicant's affiliates, subsidiaries, and parent organizations, if any;

Not applicable

(8) A list and specific description of the types of services the applicant seeks to offer and how the services will be provided including:

a. DTI intends to offer telecom services from residential phone/internet service up to large business class applications. Specifically, DTI will be providing phone services, ADSL, SHDSL, T1(pri, dss, sip), DS3, and OC connections as required by customers

(a) Information indicating the classes of customers the applicant intends to serve;

a. DTI is able to provide services to customers from residential to small and large businesses.

(b) Information indicating the extent to and time-frame by which applicant will provide service through the use of its own facilities, the purchase of unbundled network elements, or resale;

a. After approval, DTI will begin marketing services immediately. Services will primarily be available in QWEST areas under resale agreements with QWEST.

(c) A description of all facilities that the applicant will utilize to furnish the proposed local exchange services, including any facilities of underlying carriers; and

a. DTI intends to utilize qwest facilities on a resale basis. Class 4 and 5 switching will be performed at DTI offices in Winona, MN.

(d) Information identifying the types of services it seeks authority to provide by reference to the general nature of the service;

a. DTI intends to offer telecom services from residential phone/internet service up to large business class applications. Specifically, DTI will

be providing phone services, ADSL, SHDSL, T1(pri, dss, sip), DS3, and OC connections as required by customers

(9) A service area map or narrative description indicating with particularity the geographic area proposed to be served by the applicant;

DTI intends to provide services in QWEST central office towns and locations within the state.

(10) Information regarding the technical competence of the applicant to provide its proposed local exchange services including:

(a) A description of the education and experience of the applicant's management personnel who will oversee the proposed local exchange services; and

- a. Chris Arnold(President) has a bachelor's degree in Mechanical Engineering from Iowa State University('89). He has served on the DTI board of Directors for 10 years. He has served as DTI president since august of '08. In addition to DTI, Mr. Arnold holds interest in commercial property and several other companies involved in machine tools and plastics production.
- b. Tom Siewert(CFO) has a degree in Finance and Accounting. Mr. Siewert has served on the board of directors and CFO for 11 years. Mr. Siewert is also a licensed broker.
- c. Brandon Taber (Chief Technology Director) has a degree in Information Networking from the University of Minnesota. In addition, he maintains certifications in Cisco, Microsoft, Lucent, Red hat, and many others.

(b) Information regarding policies, personnel, or arrangements made by the applicant which demonstrates the applicant's ability to respond to customer complaints and inquiries promptly and to perform facility and equipment maintenance necessary to ensure compliance with any commission quality of service requirements;

- a. DTI has trained personnel in Winona, MN to provide customer assistance. DTI has direct access in the the qwest trouble ticket / maintenance systems. Maintenance and dispatch needs will be met by QWEST under our agreements with them

(11) Information explaining how the applicant will provide customers with access to emergency services such as 911 or enhanced 911, operator services, interexchange services, directory assistance, and telecommunications relay services;

DTI has redundant SIP interconnection to KGB/Intrado to provide nationwide 911/E911 services.

(12) For the most recent 12 month period, financial statements of the applicant consisting of balance sheets, income statements, and cash flow statements. The applicant shall provide audited financial statements, if available;

DTI is a privately held S corporation and considers its financials to be TRADE SECRET information. TRADE SECRET copies of audited financials are available at the request of the department.

(13) Information detailing the following matters associated with interconnection to provide proposed local exchange services:

(a) The identity of all local exchange carriers with which the applicant plans to interconnect;
a. DTI intends to interconnect with qwest

(b) The likely timing of initiation of interconnection service and a statement as to when negotiations for interconnection started or when negotiations are likely to start; and

(b) A copy of any request for interconnection made by the applicant to any local exchange carrier;
a. A copy of the QWEST QLSP and QWEST ICA is already on file and coming before the commission for approval.

(14) A description of how the applicant intends to market its local exchange services, its target market, whether the applicant engages in multilevel marketing, and copies of any company brochures that will be used to assist in sale of the services;

DTI intends to market business customers by direct mail and Chambers of Commerce, where available. DTI will potentially hire direct sales staff or independent agents in the larger cities. DTI does not engage in multilevel marketing in any manner. Some sales brochures are attached to this document, but new documents are being developed to support the new markets.

(15) If the applicant is seeking authority to provide local exchange service in the service area of a rural telephone company, the date by which the applicant expects to meet the service obligations imposed pursuant to § 20:10:32:15 and applicant's plans for meeting the service obligations;

DTI does not intend to provide local exchange services in RTC areas.

(16) A list of the states in which the applicant is registered or certified to provide telecommunications services, whether the applicant has ever been denied registration or certification in any state and the reasons for any such denial, a statement as to whether or not the applicant is in good standing with the appropriate regulatory agency in the states

where it is registered or certified, and a detailed explanation of why the applicant is not in good standing in a given state, if applicable;

DTI is presently maintains CLEC status in MN, IA, and WA. DTI is applying for CLEC status in 11 QWEST states.

(17) The names, addresses, telephone numbers, E-mail addresses, and facsimile numbers of the applicant's representatives to whom all inquiries must be made regarding customer complaints and other regulatory matters;

Chris Arnold
President
111 Riverfront
Winona, MN 55987

Phone: 507 452 2303
Fax: 507 452 2598
Email: chris.arnold@pickdti.com

Brandon Taber
111 Riverfront
Winona, MN 55987

Phone: 507 452 2303
Fax: 507 452 2598
Email: Brandon.taber@pickdti.com

(18) Information concerning how the applicant plans to bill and collect charges from customers who subscribe to its proposed local exchange services;

DTI operates its own billing department. Customers will be billed directly at the address provided. Payments can be made via check, direct deposit, or credit card.

(19) Information concerning the applicant's policies relating to solicitation of new customers and a description of the efforts the applicant shall use to prevent the unauthorized switching of local service customers by the applicant, its employees, or agents;

Solicitation of new customers will be done through personal contact, direct mail, and telemarketing. Contracts signed by the customer are required before service is initiated. These are required for all customer files located at DTI, Winona, MN.

(20) The number and nature of complaints filed against the applicant with any state or federal commission regarding the unauthorized switching of a customer's telecommunications provider and the act of charging customers for services that have not been ordered;

DTI is not aware of any claims related to unauthorized switching of customer services or charging for services not ordered by any state or federal commission.

(21) Information concerning how the applicant will make available to any person information concerning the applicant's current rates, terms, and conditions for all of its telecommunications services;

Current rates, terms, and conditions for all of its telecommunications services are available at the time the customer is quoted. DTI standard terms and conditions are located on the back of all DTI contracts.

(22) Information concerning how the applicant will notify a customer of any materially adverse change to any rate, term, or condition of any telecommunications service being provided to the customer. The notification must be made at least thirty days in advance of the change;

DTI's standard process is to notify customers in writing of any rate, terms, or condition changes with 30 days notice. All written notifications are sent to the customers billing address

(23) A written request for waiver of those rules believed to be inapplicable;
Rule waivers are not requested by DTI.

(24) Federal tax identification number and South Dakota sales tax number; and

DTI Fed Tax ID: 41-1914880,
SD Sales Tax #:73-001-411914880E-ST-001

(25) Other information requested by the commission needed to demonstrate that the applicant has sufficient technical, financial, and managerial capabilities to provide the local exchange services it intends to offer consistent with the requirements of this chapter and other applicable rules and laws.

DTI is willing to respond to any requests that the commission may have.

The commission may require the production of audited financial statements and additional information to supplement that contained in the application. A company shall notify the commission of any changes in subdivisions (1), (3), (4), and (17) of this section as they occur.

Source: 25 SDR 89, effective December 27, 1998; 26 SDR 110, effective March 7, 2000; 34 SDR 67, effective September 11, 2007.

General Authority: SDCL 49-31-76.

Law Implemented: SDCL 49-31-3, 49-31-12.7, 49-31-69, 49-31-76.