

TC01-060

W 3/20

TC01-060

DOCKET NO. _____

In the Matter of— **IN THE MATTER OF THE
APPLICATION OF REDUCED RATE
LONG DISTANCE, LLC FOR A
CERTIFICATE OF AUTHORITY TO
PROVIDE INTEREXCHANGE
TELECOMMUNICATIONS SERVICES IN
SOUTH DAKOTA**

Public Utilities Commission of the State of South Dakota

DATE	MEMORANDA
6/12/01	Filed and Docketed;
6/14/01	Weekly Filing;
6/18/01	Revised Tariff Page;
7/12/01	Order Granting COA;
7/12/01	Docket Closed.

TC01-060

NOWALSKY, BRONSTON & GOTHARD

A Professional Limited Liability Company
Attorneys at Law

Leon L. Nowalsky
Benjamin W. Bronston
Edward P. Gothard

3500 North Causeway Boulevard
Suite 1442
Metairie, Louisiana 70002
Telephone: (504) 832-1984
Facsimile: (504) 831-0892

Monica Berne Haab
EllenAnn G. Sands
Bruce C. Betzer

RECEIVED

June 11, 2001

SOUTH DAKOTA PUBLIC
UTILITIES COMMISSION

Via Overnight Delivery

Executive Secretary
South Dakota Public Utilities Commission
500 E. Capitol Avenue
Pierre, SD 57501-5070

RE: Reduced Rate Long Distance, LLC

Dear Sir:

Enclosed herewith for filing please find an original and ten (10) copies of the Application of Reduced Rate Long Distance, LLC for authority to provide resold interexchange telecommunications services throughout the State of South Dakota. The requisite \$250.00 filing fee is enclosed.

Please date stamp and return the attached copy of this letter as acknowledgment of your receipt of these documents. A self-addressed, stamped envelope has been provided for this purpose.

If you should have any questions regarding this filing, please do not hesitate to call

Sincerely,



Monica Berne Haab

Enclosure

cc: Beth Wieler, RRLD
(cover only)

BEFORE THE
SOUTH DAKOTA PUBLIC UTILITIES COMMISSION

RECEIVED

IN RE:
APPLICATION OF REDUCED RATE LONG DISTANCE,)
LLC FOR AUTHORITY TO PROVIDE INTEREXCHANGE)
TELECOMMUNICATIONS SERVICES WITHIN THE)
STATE OF SOUTH DAKOTA)

SOUTH DAKOTA
PUBLIC UTILITIES COMMISSION

Docket No. _____

APPLICATION

REDUCED RATE LONG DISTANCE, LLC ("Applicant") hereby submits this application for certificate of public convenience and necessity to provide resold intrastate telecommunications service within the State of South Dakota.

In support of its application, Applicant provides the following information:

1. The legal name, principal address and telephone number of the applicant corporation are:

Reduced Rate Long Distance, LLC
1025 Greenwood Blvd., Suite 300
Lake Mary, Florida 32746
Phone: (407) 804-5206
Fax: (407) 804-5209

2. Applicant is a limited liability company organized under the laws of the State of Nevada on March 2, 2001. The Company is authorized to transact business within South Dakota as evidenced by the Certificate of Authority attached hereto as Exhibit A. The Company's parent is Vissa Communications LLC. The Applicant has no subsidiaries or other affiliates.

3. The Applicant's representative to whom all correspondence regarding this application should be addressed is:

Monica Borne Haab, Attorney
Nowalsky, Bronston & Gothard
3500 N. Causeway Blvd., Suite 1442
Metairie, Louisiana 70002
Phone: (504) 832-1984
Fax: (504) 831-0892
E-Mail: mborne@nbglaw.com

4. Applicant possesses the management personnel necessary to provide the proposed services as indicated in the Management Profiles attached as Exhibit B. Applicant's officers are as follows:

David Butler
CEO
1025 Greenwood Blvd.
Suite 300
Lake Mary, FL 32746
Phone: (407) 804-5206
Fax: (407) 804-5209

Beth Wieler
V P Operations
1025 Greenwood Blvd
Suite 300
Lake Mary, FL 32746
Phone: (407) 804-5206
Fax: (407) 804-5209

Greg Taylor
COO
1025 Greenwood Blvd.
Suite 300
Lake Mary, FL 32746
Phone: (407) 804-5206
Fax: (407) 804-5209

Ana Machuca
Financial Controller
1025 Greenwood Blvd
Suite 300
Lake Mary, FL 32746
Phone: (407) 804-5206
Fax: (407) 804-5209

5. Applicant proposes to offer resold intrastate long distance services to the public on a statewide basis in the State of South Dakota. The services to be provided are Message Toll Service, Incoming 800/888 and Travel Card services. The Applicant resells the services of underlying carriers and does not own any facilities, including switches. Applicant will initially resell the services of WorldCom and/or Qwest.

6. The Company is not currently authorized to provide service in any state, but is in the process of applying for authority in all of the mainland states. A list of states where applications for authority are pending is contained in the Initial Data Request attached as Exhibit F. The Company has not been denied authorization to provide service in any state, and is in good standing with the appropriate regulatory agency in all states where it is authorized to provide services.
7. The Applicant's proposed initial tariff containing the rules, regulations, terms and conditions of service is attached hereto as Exhibit C.
8. The Applicant has adequate and sufficient financial resources to provide the proposed public telecommunications service properly and continuously. A copy of the Company's financial statements are attached hereto as Exhibit D.
9. Granting of this application will further the public interest. The resale of telecommunications services expands the availability of telecommunications services to more members of the public at more competitive prices. In addition, by lowering the costs of telecommunications, small and medium sized businesses are able to maintain their communications costs at levels that are closer to those available to larger users. The more competitively equal companies are, the more the public should benefit through products and services made and/or delivered more efficiently and more responsively to consumer needs and desires.

10. The Applicant is willing and able to conform to the Constitution and laws of the State of South Dakota and the Rules and Regulations of the Commission, now in effect or hereinafter enacted
11. A list of shareholders owning more than a twenty percent (20%) share is attached hereto as Exhibit E.
12. The Company's Federal Employer Identification Number is 59-3706061
13. The Company has not had any complaints filed against it with any state or federal regulatory commission regarding the unauthorized switching of a customer's telecommunications provider and the act of charging customers for services that have not been ordered
14. The Company's contact person for future regulatory matters is:

Beth Wieler
V.P. Operations
1025 Greenwood Blvd
Suite 300
Lake Mary, FL 32746
Phone: (407) 804-5206
Fax: (407) 804-5209

WHEREFORE, Reduced Rate Long Distance, LLC respectfully requests that the Commission Grant Applicant a Certificate of Public Convenience and Necessity, giving Applicant authority to provide public telecommunications service, effective upon approval of this Application

Respectfully submitted this 27th day of April, 2001

By 

Monica Borne Haab
Nowalsky, Bronston & Cochard
3500 N. Causeway Blvd
Suite 1442
Metairie, LA 70002
Ph (504) 832-1484
E-Mail mbornen@nbglaw.com

AND



David Butler, CEO
Reduced Rate Long Distance, LLC
1025 Greenwood Blvd., Suite 300
Lake Mary, Florida 32746

EXHIBIT A

CERTIFICATE OF AUTHORITY

State of South Dakota



OFFICE OF THE SECRETARY OF STATE

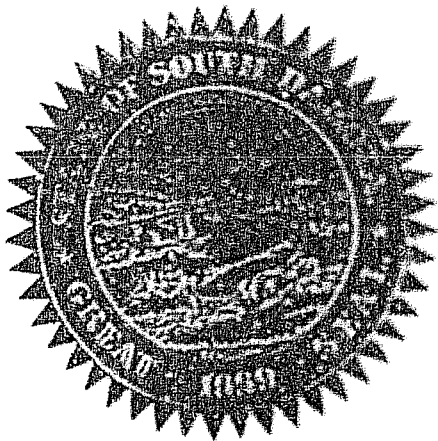
Certificate of Authority Limited Liability Company

ORGANIZATIONAL ID #: FL000976

I, **JOYCE HAZELTINE**, Secretary of State of the State of South Dakota, hereby certify that duplicate of the Application for a Certificate of Authority of **REDUCED RATE LONG DISTANCE LLC (NV)** to transact business in this state duly signed and verified pursuant to the provisions of the South Dakota Limited Liability Company Act, have been received in this office and are found to conform to law.

ACCORDINGLY and by virtue of the authority vested in me by law, I hereby issue this Certificate of Authority and attach hereto a duplicate of the application for certificate of authority.

IN TESTIMONY WHEREOF, I have hereunto set my hand and affixed the Great Seal of the State of South Dakota, at Pierre, the Capital, this June 4, 2001.



Handwritten signature of Joyce Hazeltine.

Joyce Hazeltine
Secretary of State

SECRETARY OF STATE
STATE CAPITOL
500 E. CAPITOL AVE.
PIERRE, S.D. 57501
(605)773-4845
FAX (605)773-4550

**CERTIFICATE OF AUTHORITY APPLICATION
OF A
FOREIGN LIMITED LIABILITY COMPANY**

RECEIVED
4
JUN 10 2001

FILED THIS 4th
JUNE 10 2001
AT
PIERRE
SOUTH DAKOTA
SECRETARY OF STATE

1. The name of the foreign limited liability company is REDUCED RATE LONG DISTANCE LLC

2. The name of the state or country under whose law it is organized is Nevada

3. The street address of its principal office is 1100 East William Street, Suite 207, Carson City, NV 89701

4. The address of its initial designated office in South Dakota is 300 South Phillips Avenue, Suite 300
Sioux Falls, South Dakota 57102

5. The name and street address of its initial agent for service of process in South Dakota is National Registered Agents, Inc.
300 South Phillips Avenue, Suite 300
Sioux Falls, SD 57102

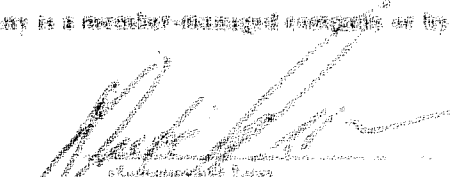
6. The date of organization is March 2, 2001 and the period of duration is perpetual

7. If the company is manager-managed, rather than member-managed, the name and address of each initial manager
David Butler, 1025 Greenwood Blvd., Suite 300, Lake Mary, Florida 32746

8. Whether one or more of the members of the company are to be liable for its debts and obligations under a provision similar to SDCL 47-34A-303 (c)

The application must be signed by a member of the company if it is a member-managed enterprise or by a manager of the manager-managed company.

Date: _____


David Butler
General Manager

FILING INSTRUCTIONS:

- The application for authority must be accompanied by the first Annual Report
- One original and one exact or conformed copy must be submitted
- The application must be accompanied by an original, certified true & correct copy of a resolution of the Secretary of State in the state where it is organized

SECRETARY OF STATE
STATE CAPITOL
500 E. CAPITOL AVE.
PIERRE, S.D. 57501
(605)773-4845
FAX (605)773-4550

FIRST ANNUAL REPORT
OF A
LIMITED LIABILITY COMPANY

RECEIVED
JUL 9 2001
S.D. SEC. OF STATE

1. The name of the Limited Liability Company is: Reduced Rate Long Distance LLC

2. The state or country under whose law it is organized is: Nevada

3. The address of its registered office and the name of its registered agent for service of process in South Dakota is:

National Registered Agents, Inc.

300 South Phillips Avenue, Suite 300

Sioux Falls, SD 57102

4. The address of its principal office is: 1700 East William Street Suite 207 Carson City, Nevada 89701

5. The names and business addresses of any managers:

Edward H. Administrator, 1700 East William Street, Suite 207, Carson City, Nevada 89701

6. The dollar amount of the total agreed contribution is: 1,000,000.00

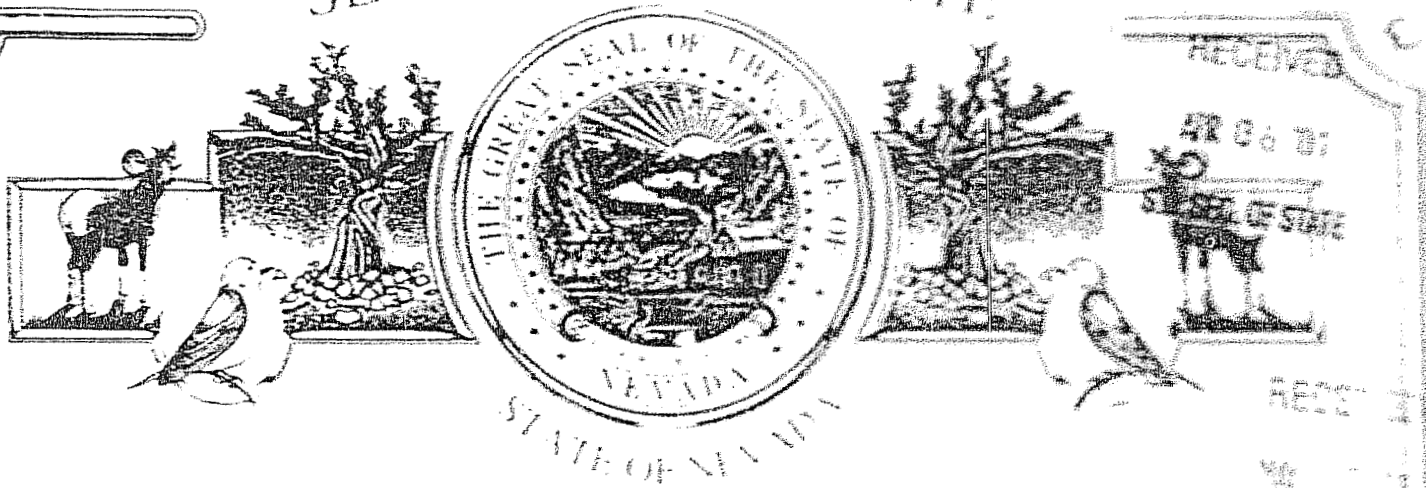
Date: 5/25/01



* FILING FEE:

AGREED CONTRIBUTION	FEES
Not in excess of \$50,000	\$ 90
\$50,001 to \$100,000	\$150
In excess of \$100,000	\$150

The maximum amount charged may not exceed sixteen thousand dollars (\$16,000).



RECEIVED
MAR 10 2007
SECRETARY OF STATE
STATE OF NEVADA

CERTIFICATE OF EXISTENCE WITH STATUS IN GOOD STANDING

I, DEAN HELLER, the duly elected and qualified Nevada Secretary of State, do hereby certify that I am, by the laws of said State, the custodian of the records relating to filings by corporations, limited-liability companies, limited partnerships, limited liability partnerships and business trusts pursuant to Title 7 of the Nevada Revised Statutes which are either presently in a status of good standing or were in good standing for a time period subsequent of 1976 and am the proper officer to execute this certificate

I further certify that the records of the Nevada Secretary of State at the date of this certificate, evidence, **REDUCED RATE LONG DISTANCE LLC** as a limited-liability company duly organized under the laws of Nevada and existing under and by virtue of the laws of the State of Nevada since March 2, 2001, and is in good standing in this state.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed the Great Seal of State at my office in Carson City, Nevada, on March 10, 2007.



Dean Heller
Secretary of State
B. _____
Deputy Secretary of State

EXHIBIT B

MANAGEMENT PROFILES

RESUME

DAVID L BUTLER

Summary of Business Experience

01-97 to 5-00
07-92 to 12-96

Citadel Group, Inc. - President
Card Security Center, Inc. - President
Ormond Beach, FL

Created a marketing joint venture with CompuCredit Corporation, a publicly-traded credit card issuer, that resulted in the \$64 million buyout of Citadel Group, Inc. by CompuCredit in April 2000 (www.compucredit.com)

11-86 to 3-95

BioDental Technologies Corporation d/b/a Denticator - Vice Chairman, Managing Director
Rancho Cordova, CA

11-86 to 12-91

Responsible for restart of production, creation of new patented products for the re-establishment of marketing and sales functions, financing of the initial acquisition and monitoring of the company's financial results.

01-92 to 03-95

Responsible for the acquisition of three other subsidiaries and for the underwriting of an Initial Public Offering of the company's stock. Company was acquired by Zila Pharmaceuticals, Inc. (NASDAQ: ZILA), in last quarter of 1997. (www.ziladentalupply.com)

3-83 to 3-85

Pacific Coast Holdings, Inc. - President
San Francisco, CA

Served as interim President and then full time President of this financial services holding company (later Bell National Corp.)

4-76 to 12-86

David Butler Company, Builder & Developer - Founder, Sole Proprietor
Sacramento, CA

The company planned, designed, financed, and constructed over \$250 million of residential and commercial projects.

06-74

Education
University of Florida
Gainesville, Florida
Bachelor of Science - Geology

Gregory Taylor
3618 Corbin Street
Raleigh NC 27612

SUMMARY

Highly motivated creative professional with excellent record of growth and accomplishment. Diverse telecommunications experience includes management, systems design, implementation, and support, accounting and financial administration. Strong strategic and leadership skills with the ability to apply computer technology to gain efficiencies.

MAJOR ACCOMPLISHMENTS

TELECOMMUNICATIONS

Responsible for the administration of an AS400 based long distance and local telecom billing platform. This includes maintenance, development of future release content, and software upgrades. Monthly billing exceeds \$1.2 million, including long distance usage, private line, data, conference calling, local calling plan usage, local features, and miscellaneous charges.

Performed the interpretation and conversion of multiple CDR (Call Detail Record) source formats to a single standard format for billing input. These included formats from various off-net providers, EMI formats, as well as internal Nortel DMS250 CDR and DMS100 AMA data.

Successfully lead the implementation of local feature and usage billing for a CLEC (Competitive Local Exchange Company) in 5 southeastern states through both resale and UNE-R arrangements. This billing revenue grew to \$5 million annually.

Managed the cost of a \$12 million/month advanced telecommunications network that included long distance, local, private line, paging, and Internet components. Responsibilities included analysis, reconciliation, contract maintenance, invoice payment, and financial reporting.

Lead the production of a very complex spreadsheet model to plan and forecast the cost and revenue components for the deployment of an eleven switch launch into the local telephone industry.

Instrumental in the research and development of the billing requirements for the company's first Virtual Private Network sold to a customer; allowing for expansion into new products.

Directed the implementation of two unique call collection and billing support systems that allowed the company to offer services to customers with uncommon calling patterns.

Developed and performed a reconciliation process between key billing databases and switching equipment databases to validate data and ensure efficient processing.

SYSTEMS DESIGN AND SUPPORT

A team leader in the assessment, design, and implementation of a multi-million dollar full service OSS (Operational Support System). Functional components included: order management, flow-through provisioning, network alarm and performance monitoring, and data mediation.

Responsible for the design and development of the CDR mediation layer of the OSS. This includes programming interfaces, storage strategies, conversion logic, and delivery to downstream using systems.

Successfully produced and supported a custom business management database system for the retailer. This included idea development, product specifications, database design, system design, system debugging, marketing, implementation, and support.

Designed, developed and coded an ancillary product billing system to meet the fast changing dynamics of the telecommunications industry.

Development and implementation of a customer attrition reporting system that allows for management decisions such as compensation plans and customer contact

Involved in the planning and implementation of numerous billing support systems and upgrades to allow for growth and advancement in a competitive, ever-changing environment.

Developed a fully automated reporting system that interfaces with the main billing platform. The system output alerts field support of customers with expiring contracts so they may be resold.

ACCOUNTING AND FINANCIAL ADMINISTRATION

Managed a seven-member team, \$15 million/month Accounts Payable and Cost department in a highly technical industry.

Managed and maintained all financial systems in an AS400 Mainframe environment. This included the implementation of strategic software and system upgrades to ensure reporting compliance with

the remote corporate headquarters.

Performed as project lead in the implementation of a new Project Accounting based budgeting and reporting system as part of a company-wide solution.

Developed and coded an interface to bridge the gap between the cost accounting system and the accounts payable system allowing for the upload of cost information. The results are increased reporting capabilities and labor hour savings.

Analysis and implementation of cash flow techniques including: an activity based cost analysis of lockbox remit processing, implementation of the lockbox environment, and implementation of a controlled disbursement cash management system.

Developed the concepts and systems of numerous key financial reports provided to inter-company departments as well as upper management.

WORK HISTORY

ACCESS POINT, INC.

Director of Billing Operations April 1999 to Present

TOPCOAT SOFTWARE, INC. - Raleigh, NC

Owner / VP of Operations June 1998 to April 1999

BECTON DICKENSON RESEARCH CENTER - Research Triangle Park, NC

Financial Systems Specialist September 1996 to March 1997

BUSINESS TELECOM, INC. (BTI) - Raleigh, NC

Fund Management Supervisor June 1996 to September 1996

Financial Analyst / Special Projects March 1994 to June 1996

Cost Analyst June 1992 to March 1994

EDUCATION

East Carolina University, Greenville, NC

Bachelor of Science in Accounting, December 1991

Extensive Computer Curriculum

Computer experience includes Pascal, FORTRAN, dBase, SQL, Solomon IV, Software2000, IBM AS400, AccPac, Crystal Reports, Microsoft Excel, Access, Word, Project, Outlook, Publisher. Some experience with Visual Basic and HTML programming.

BETH WIELER

15 Coquina Ridge Way
Ormond Beach, Florida 32174
(904) 615-4753

SUMMARY

Extensive management experience in Operations and Project Management in the Call Center/Customer Service industry. Experience includes providing services for MCI Operator Services, Sprint Directory Assistance, Inbound Customer Service for American Express, Mobil Oil, First USA, Wells Fargo, Fleet and other banking institutions, Cable Customer Service and Electronic Payment Systems. Successful in implementing processes and systems that reduce operating costs, generate revenue and increase productivity. Broad understanding of technology and how it relates to project and process implementation. Successful in delivering multiple projects/processes on schedule and budget.

- Headed team in the start up and opening of a 500 position call center in Daytona Beach, Florida. Built the infrastructure for all functional areas i.e. Operations, HR, Workforce Management, Client Relations, Quality Assurance and Facility renovation. Coordinated with the technical personnel all network configuration planning and implementation. Led site selection initiatives for the center location. Worked with multiple city/government officials on new business integration into the city of Daytona Beach. Responsible for purchase of land and project management of building/site renovation.
- Managed project teams in implementing various projects including: New Product start up, Product/Operator center consolidations, hardware/software conversions/upgrades. Proven skill in managing various project phases of defining, designing, developing, production, operation and project delivery. Strong knowledge of data center operations and network architecture as they relate to project planning, design and implementation.
- Managed multiple Call Centers up to 1300 employees and 500 positions per center, achieving Contractual Customer Service commitments and internal budgetary objectives.

PROFESSIONAL EXPERIENCE

FIRST DATA CORPORATION

1978 - 1999

Vice President Operations - Telcservices

1997 - 1999

Responsible for all center functional areas of two 500 position centers located in Corpus Christi, Texas and Daytona Beach, Florida. Functional areas include; HR, Client Services, Workforce Management, Operations, Training, Quality Assurance and Facility Management. Responsible for center short term strategic planning, assisted General Manager in long term planning. Manage multiple client relations and achievement of contractual commitments. Responsible in managing all aspects of employee relations for up to 1300 employees. Provided staff development direction and high-level management guidance. Responsible for creating and administering a 20 million annual budget.

Vice President Work Force - New Business Integration, Software Development

1995 - 1997

Directed workforce analysis of 600 million annual call volume for 5 call centers. Reviewed capacity planning short and long term. Responsible for Project Management teams implementing new products or enhancements to existing products. Directed Project Management teams through planning, project execution, testing and trouble shooting phases. Managed software development team to deliver internal systems providing operational efficiencies and streamlining information/processes.

Director New Business Integration

1985 - 1995

Directed Project Management team through multiple project assignments. Managed team through various project cycles: defining, designing, developing and delivery. Scope of projects includes conversion from MCI inbound switch routed calls to an ACD, Automatic Call Distributor, environment for 5 centers. This

mechanisms as well as training of employees affected by new system/processes. Also, coordinated with MCI implementing entirely new software processing application. This includes participation in application design, development, testing, and training workforce of 3500 operators on new methods and procedures. Led initiatives in creating internal operator tracking program that resulted in 350k annual labor saving.

Special Products Manager

1985

Managed and supervised inbound telecommunication services provided to customers on a contract basis. Services included cash management processing, loan application services, television cable customer service, and cash advance system. Annual revenue: \$20 million. Responsible for optimum use of personnel resources and increasing sales volume. Prepared annual department operating budget and administered budget. Responsible for cost control in areas of labor, training, equipment, and operating expenses. Developed, maintained, implemented and monitored policies and procedures, interacted closely with upper management, computer operations and FDRI customers. Interviewed, hired, evaluated and supervised 7 managers and supervisors and 150 inbound operators.

Cash Management Section Manager

1982 - 1985

Directed and supervised cash management processing section. Developed and monitored quality control standards, planned and implemented practices in the achievement of maximum productivity and quality of service, and researched and developed system enhancements benefiting both customer and overall operations. Assured staffing levels, interfaced with technical and programming personnel. Supervised 4 supervisors and 60 inbound operators.

Authorization Supervisor

1980 - 1982

Managed and supervised MasterCard/Visa authorization section. Assured authorization call requests were handled efficiently and correctly. Monitored and evaluated operator performance; counseled, guided and motivated operators in achieving maximum performance.

Authorization Operator

1978 - 1980

AWARDS/PROFESSIONAL AFFILIATIONS

First Data Corporation President's Club Award
1984, 1990, 1992, 1994

First Data Corporation GEM - Going the Extra Mile
1990, 1992, 1993, 1994

Member, PMI, Project Management Institute

EDUCATION

Business Administration and Telecom Courses
College of St. Mary, Omaha, Nebraska, 1995 - 1997

Business Administration - Business Courses
University of Nebraska at Omaha, Omaha, Nebraska

Arts and Sciences Courses

ANA MACHUCA, CPA, MBA
12521 Winfield Scott Blvd
Orlando, FL 32837

Home 407-438-9608
Mobile 407-758-3063
e-mail anacpa@gdi.net

OBJECTIVE

I am searching for position in upper level management, which will allow me to effectively utilize my education, experience and skills to make decisions, not only in the accounting and financial aspects, but also the overall management of the firm

SUMMARY

I have a Masters in Business Administration (MBA) with concentration in Management and a Bachelors Degree of Science (BS) in Accounting and Finance. I am a licensed Certified Public Accountant (CPA) for the state of Florida. Currently working on the Certified Managerial Accountant (CMA) certification. I have eleven years experience in accounting and seven years experience in management. Bilingual in English and Spanish both verbal and written.

TECHNICAL EXPERIENCE

Extensive experience and broad knowledge of Windows 95, MS Office including: Word 7.0, Power Point & Excel 7.0, Lotus 1-2-3, Quick Books, Quicken, Dac Easy Accounting, IBM Platinum, Harvard Graphics, Timberline, Harper & Shuman, Skyline 3.5, Universal Construction Software, Novell and 10 key by touch.

EXPERIENCE

Mivan (Construction Firm)

Orlando, FL

Financial Controller

May 99 to July 00

This is an international construction company. I Prepare financial analysis of operations for guidance of management and translate to Sterling. Advise management on desirable operational adjustments. Responsible for all accounting and finance operations including processing, recording, collections, budgets, job cost and reporting in US and Bahamas. Maintain communications with auditors and banking institutions. Supervise the accounting department.

University of Phoenix

Orlando, FL

Adjunct Professor

Feb. 98 to Present

Facilitate accounting and finance courses to graduate and undergraduate students. On a part-time basis once a week for the duration of the course.

TEI (Engineering Firm)

Orlando, FL

Controller

Sept. 98 to May 99

Direct the financial affairs of the organization. Prepare financial analysis of operations for guidance of management. Establish major economic objectives and policies for the organization. Advise management on desirable operational adjustments. Responsible for all accounting and finance operations including processing, recording, collections, budgets, job cost and reporting. Supervise the accounting department.

VOA Associates, Inc. (Architectural Firm)

Orlando, FL

Assistant Controller

Oct. 95 to Sept. 98

Responsible for financial statements, projections and reports, treasurer functions, banking relationships, special reports and analysis, preparation of the firms operating budget, and management of all aspects of the firm's financial, time, billing, job cost and collection system. Must research, review and make recommendations regarding policies and procedures of the firm's accounting function. Oversees, organizes and facilitates all accounting functions of the firm ensuring satisfactory service is provided to the partners and members of the firm and that all internal and external reports are complete and accurate.

J. Muller International, Inc. (Engineering Firm)

San Diego, CA

Staff Accountant

Aug 94 to May 95

Started accounting books from scratch for subsidiary office in Bangkok; created general ledger, chart of accounts, cash accounts and vendor list. In charge of preparing financial statement, cash flows and maintaining bank accounts for Bangkok office in Baht currency. In U.S.A., responsible for accounts payable for three offices. Prepare financial statements including: journal entries and supporting schedules, maintain inventory worksheets, prepare bank statement reconciliation's for five different accounts, maintain lease and depreciation schedules, work on special projects and assist auditors as necessary for corporate headquarters in San Diego, California.

Community Coordinated Care for Children (Not-for-Profit)

Orlando, FL

Bookkeeper I

Oct. 93 to July 94

In charge of processing daily records, reports, and procedures for billing and invoicing of 4,000 children a month, then reconciled accounts to general ledger. Responsible for reviewing contracts for the budget. Prepared not-for-profit budget of \$25 million for nine independent departments, including revisions and adjustments. In charge of "special projects" involving analysis of accounts and aged receivable.

Agency 1 Realty Inc. (Real Estate Timeshare & Property Management)

Orlando, FL

Controller

Jun. 89 to Aug. 93

Prepared month end financial statements, balance sheets, income statements and schedules, including required allocations, reconciliation's and comparisons to budgets. In charge of job cost and asset schedules. Drafted workpapers, schedules, documentation and other requirements of auditors, examiners and other regulatory agencies. Processed lead schedules/worksheets. Examine all sales contract for compliance and accuracy.

EDUCATION

Webster University

Orlando, FL

Masters in Business Administration, Major in Management

July 1995

Florida Southern College

Lakeland, FL

Bachelors of Science, Accounting and Finance

1990-1993

Certified Public Accountant

Orlando, FL

Licensed in the State of Florida. License # AC-0031491.

1998

Certified Design Accountant

Orlando, FL

This certificate gives me the unique working Accounting and Contract knowledge specifically for Design and Construction industries

1996

MEMBERSHIPS

Member of the Institute of Management Accountants, Florida Institute of Certified Public Accountants, American Institute of Certified Public Accountants, Institute of Internal Auditors, American Institute of Certified Design Accountants, Financial Manager's Group, Who's Who of Professionals Industry, National Association of Female Executives, Notary Public Association, American Society of Notaries and American Management Association.

EXHIBIT C

PROPOSED INITIAL TARIFF

TELECOMMUNICATIONS SERVICES TARIFF

TITLE SHEET

REDUCED RATE LONG DISTANCE, LLC

TARIFF NO. 1

This tariff contains the description, regulations, and rates applicable to the furnishing of service and facilities for telecommunications services provided by **Reduced Rate Long Distance, LLC** with principal offices at 1025 Greenwood Blvd., Suite 300, Lake Mary, Florida 32746. This tariff is on file with the South Dakota Public Utilities Commission, and copies may be inspected during normal business hours at the Company's principal place of business.

ISSUED:

EFFECTIVE:

ISSUED BY: Beth Wieler, V.P. Operations
Reduced Rate Long Distance, LLC
1025 Greenwood Blvd., Suite 300
Lake Mary, Florida 32746

TELECOMMUNICATIONS SERVICES TARIFF

CHECK SHEET

All sheets of this tariff are effective as of the date shown at the bottom of the respective pages. Original and revised sheets as named below comprise all changes from the original tariff and are currently in effect as of the date on the bottom of this page.

<u>Sheet</u>	<u>Revision</u>	<u>Sheet</u>	<u>Revision</u>
1	Original	21	Original
2	Original	22	Original
3	Original	23	Original
4	Original	24	Original
5	Original		
6	Original		
7	Original		
8	Original		
9	Original		
10	Original		
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12	Original		
13	Original		
14	Original		
15	Original		
16	Original		
17	Original		
18	Original		
19	Original		
20	Original		

ISSUED:

EFFECTIVE:

ISSUED BY: Beth Wieler, V.P. Operations
 Reduced Rate Long Distance, LLC
 1025 Greenwood Blvd., Suite 300
 Lake Mary, Florida 32746

TELECOMMUNICATIONS SERVICES TARIFF

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TELECOMMUNICATIONS SERVICES TARIFF

SYMBOLS

The following are the only symbols used for the purposes indicated below:

- D - Deleted or Discontinued Material
- I - Change Resulting in a Rate Increase
- N - New Regulation, Term, Condition or Rate
- R - Change Resulting in a Rate Reduction
- T - Change In Text or Regulation, but no Change in Rates

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TELECOMMUNICATIONS SERVICES TARIFF

TARIFF FORMAT

- A** Sheet Numbering - Sheet numbers appear in the upper-right corner of the page. Sheets are numbered sequentially. However, new sheets are occasionally added to the tariff. When a new sheet is added between sheets already in effect, a decimal is added. For example, a new sheet added between sheets 14 and 15 would be Sheet 14.1.
- B** Sheet Revision Numbers - Revision numbers also appear in the upper-right corner of the sheet. These numbers are used to determine the most current sheet version on file with the Commission. For example, 4th Revised Sheet 14 cancels 3rd Revised Sheet 14.
- C** Paragraph Numbering Sequence - There are various levels of alphanumeric paragraph coding. Each level of coding is subservient to its next higher level of coding.
- 2
2.1
2.1.1
2.1.1.A
2.1.1.A.1
2.1.1.A.1.(a)
- D** Check Sheets - When a tariff filing is made with the Commission, an updated check sheet accompanies the tariff filing. The check sheet lists the sheets contained in the tariff, with a cross reference to the current revision number. When new sheets are added, the check sheet is changed to reflect the revision. All revisions made in a given filing are designated by an asterisk (*). There will be no other symbols used on this sheet if these are the only changes made to it (i.e., the format, etc., remains the same, just revised revision levels on some sheets). The tariff user should refer to the latest check sheet to find out if a particular sheet is the most current on file with the Commission.

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TELECOMMUNICATIONS SERVICES TARIFF

SECTION 1 - DEFINITIONS AND ABBREVIATIONS**1.1** Definitions:

Application for Service - A standard order form which includes all pertinent billing, technical, and other descriptive information which will enable the carrier to provide the communication service as required.

Authorized User - A person, firm, corporation, or other entity authorized by the customer to receive or send communications.

Carrier - Reduced Rate Long Distance, LLC, unless stated otherwise.

Class of Service - Various categories of telephone service generally available to customers, such as business or residential.

Commission - South Dakota Public Utilities Commission.

Company - Reduced Rate Long Distance, LLC

Completed Calls - Completed calls are calls answered on the distance end.

Customer or Subscriber - The person, firm, corporation, or other entity which orders or uses service and is responsible by law for payment for communication service from the telephone utility.

Customer Provided Equipment - Terminal equipment provided by a customer.

Delinquent Account - An account for which a bill or payment agreement for regulated services or equipment has not been paid in full on or before the last day for timely payment.

Direct Distance Dialing (DDD) - Customer dialing over the nationwide intertoll telephone network of calls to which toll charges are applicable. No operator assistance is required for DDD calls.

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TELECOMMUNICATIONS SERVICES TARIFF

Definitions (continued)

Due Date - The last day for payment without unpaid amounts being subject to a late payment charge or additional collection efforts

Holidays - Carrier's recognized holidays are New Year's Day, Memorial Day, July 4th, Labor Day, Thanksgiving Day and Christmas Day.

Measured Use Service - The provision of long distance measured time communications telephone service to customers who access the carrier's services at its switching and call processing equipment by means of access facilities obtained from another carrier by the customer or otherwise provided at its own expense (the customer is responsible for arranging for the access line).

Message - A completed telephone call by a customer or user.

Premises - The space occupied by an individual customer in a building, in adjoining buildings occupied entirely by that customer, or on contiguous property occupied by the customer separated only by a public thoroughfare, a railroad right of way or a natural barrier.

Rates - Recurring amounts billed to customers for regulated services and/or equipment.

Terminal Equipment - All telephone instruments, including pay telephone equipment, the common equipment of large and small key and PBX systems and other devices and apparatus, and associated wiring, which are intended to be connected electrically, acoustically or inductively to the telecommunication system of the telephone utility.

Underlying Carrier - The telecommunications carrier whose network facilities provides the technical capability and capacity necessary for the transmission and reception of customer telecommunications traffic

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TELECOMMUNICATIONS SERVICES TARIFF

1.2 Abbreviations:

LATA - Local Access Transport Area

LEC - Local Exchange Carrier

MTS - Message Toll Service

PBX - Private Branch Exchange

SAL - Special Access Line

V&H - Vertical and Horizontal

TELECOMMUNICATIONS SERVICES TARIFF

SECTION 2 - RULES AND REGULATIONS

2.1 Undertaking of Company

The Company undertakes to provide only those services as are furnished under the terms and subject to the conditions and customer payment of the applicable rates of this tariff for communications originating and terminating within the State. The Company's services are provided on a statewide basis and are not intended to be limited geographically.

Communications originate when the customer accesses network directly or through the facilities of the local service carrier via one or more access lines, equal access or on a dial-up basis. The company may act as the customer's agent for ordering access connection facilities provided by other carriers or entities when authorized by the customer, to allow connection of a customer's location to the Carrier network. The customer shall be responsible for all charges stated in this tariff.

The Company's services are provided on a monthly basis unless otherwise stated in this tariff, and are available twenty-four (24) hours per day, seven (7) days per week.

2.2 Limitations on Service

2.2.1 Service is offered subject to the provisions of this tariff.

2.2.2 Carrier reserves the right to provide services only to and from locations where the necessary facilities or equipment are available.

2.2.4 Title to any equipment provided by Carrier under these regulations remains with Carrier. Prior written permission from the company is required before any assignment or transfer. In the event an assignment or transfer is allowed, all regulations and conditions contained in this tariff shall apply to the assignee or transferee.

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TELECOMMUNICATIONS SERVICES TARIFF

2.3 Use of Service

Service may not be used for any unlawful purposes.

The minimum period for service is one month (30 days) unless otherwise noted in the service description.

2.4 Liability of Carrier

The provisions of this section are not intended to restrict or limit a customer's rights under SDCL 49-13-1 and 49-13-1.1. If any provisions of this section conflict with SDCL 49-13-1 or 49-13-1.1, then the applicable South Dakota law shall prevail.

2.4.1 Carrier, at its own expense, will indemnify the customer and hold it harmless in respect to any and all loss, damage, liability or expense asserted against the customer by a third party on account of any property damage or personal injury caused by any negligence or willful misconduct of Carrier or its agents or representatives arising out of performance by Carrier of any testing or other activities on the customer's premises pursuant to this tariff. Carrier's obligations under the immediately preceding sentence shall be subject to the customer's full performance of this tariff and subject further to the customer's duty to take reasonable precautions in the location, construction, maintenance and operation of all activities, facilities and equipment for the protection against hazard or injury and so as to not interfere with the services provided by Carrier.

2.4.2 Carrier shall be indemnified and held harmless by the customer against:

- A. Claims for libel, slander, infringement of copyright or unauthorized use of any trademark, trade name, or service mark arising out of the material, data information, or other content transmitted over the carrier's facilities; and

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TELECOMMUNICATIONS SERVICES TARIFF

2.4 Liability of Carrier**2.4.2** (continued)

- B. Claims for patent infringement of copyright or unauthorized use of any trademark, trade name, or service mark arising out of the material, data information, or other content transmitted over the carriers facilities; and
- C. All other claims arising out of any act or omission by the customer in connection with any service provided by Carrier.

2.5 Interruption of Service

- 2.5.1. Carrier shall make all reasonable efforts to prevent interruptions of service. When interruptions are reported or found by Carrier to occur, Carrier shall reestablish service as quickly as possible.
- 2.5.2. When a customer's service access line is reported to be out of order and remains out of order in excess of two (2) consecutive hours, the company shall, upon request, make appropriate adjustments to the subscriber's account. This rule does not apply if the outage occurs as a result of:
 - (1) A negligent or willful act on the part of the subscriber;
 - (2) A malfunction of subscriber-owned telephone equipment;
 - (3) Disasters or acts of God; or
 - (4) The inability of the company to gain access to the subscriber's premises after Carrier has requested that customer provide access to the premises.
 - (5) Carrier's provision of routine maintenance, testing or adjustments.
- 2.5.3. The customer shall be credited for an interruption of two (2) hours or more at the rate of 1/720th of the monthly charge for the service affected for each hour or major fraction thereof that the interruption continues. Credit for an interruption shall commence with the hour of the report or discovery of the interruption and will cease upon restoration of service. Any adjustments not in dispute shall be rendered within two billing periods after the billing period during which the interruption occurred.
- 2.5.4. Customers shall notify Carrier of interruptions in service. Before giving notice of interruption, the customer should ascertain whether the trouble is being caused by any action or omission by or within his control or in any wiring or equipment connected to the Carrier's terminal.

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TELECOMMUNICATIONS SERVICES TARIFF

2.6 Responsibility of the Customer

2.6.1 All customers assume general responsibilities in connection with the provisions and use of services stated in this tariff. All customers are responsible for the following:

- A. The customer is responsible for placing orders for service, paying all charges for service rendered by Carrier and complying with all regulations governing the service. The customer is also responsible for assuring that its users comply with regulations.
- B. When placing an order for service, the customer must provide:
 - 1. The name(s) and address(es) of the person(s) responsible for the payment of service charges.
 - 2. The name(s), telephone number(s), and address(es) of the customer contact person(s)

2.6.2 Maintenance, Testing, and Adjustment

If a customer's service must be interrupted due to maintenance, Carrier shall notify the affected customer, in advance, if possible and will perform the work in such a manner as to minimize inconvenience.

Equipment provided by Carrier shall be made available to Carrier for such tests and adjustments as may be necessary to maintain them in satisfactory condition.

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TELECOMMUNICATIONS SERVICES TARIFF

2.6.3 Deposits and Advance Payments

The Company will not require a deposit or advance payment for service.

2.6.4 Cancellation by Customer

If a customer orders services requiring special equipment and/or facilities dedicated to the customer's use and then cancels his order before the service begins, before a completion of the minimum period mutually agreed upon by the customer and Carrier, a charge will be made to the customer for the non-recoverable portions of expenditures or liabilities incurred expressly on behalf of the customer by Carrier and not fully reimbursed by installation and monthly charges. If, based on such an order, any construction has either begun or been completed, but not such services provided, the non-recoverable cost of such construction shall be borne by the customer.

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TELECOMMUNICATIONS SERVICES TARIFF

2.6.5 Payment of Charges

- A. Service is provided and billed on a monthly (30 day) basis. Charges based on actual usage during a month will be billed monthly in arrears.
- B. Bills are payable upon receipt of invoice. Customers will be charged a late payment penalty in the amount of one and one-half percent (1.5%) per month on delinquent amounts and will be responsible for any charges associated with disconnection and reconnection of service. A bill will be considered delinquent after thirty (30) days from rendition of the invoice.
- C. In the event of a dispute concerning a bill, Customer must pay a sum equal to the amount of the undisputed portion of the bill and proceed with complaint procedures set forth in this tariff. If notice of a dispute as to charges is not received in writing within 180 days after a bill has been rendered, the billing will be considered correct and binding.
- D. Customer is responsible for payment of all state and local taxes (i.e. gross receipts tax, sales tax, municipal utilities tax) which shall be listed as separate line items and which are not included in Carrier's quoted rates.
- E. Customers will be charged a fee on all checks issued to Carrier which are returned due to non-sufficient funds.

2.6.6 Application of Charges

The charges for service are those in effect for the period that service is furnished.

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TELECOMMUNICATIONS SERVICES TARIFF

2.6.7 Customer Complaint Procedure

Carrier will resolve any disputes brought to its attention as promptly and effectively as possible.

Customer inquiries, complaints or notices may be made in writing to the Company at the address stated in this tariff or via the Customer Services toll free number: 1-800-597-0028.

Any unresolved disputes may be directed to the attention of the South Dakota Public Utilities Commission at:

500 East Capitol Avenue
Pierre, South Dakota 57501-5070
(605) 773-3201 or
1-800-332-1782
1-800-877-113 (TTY through Relay South Dakota)

In the event of a dispute concerning an invoice, the customer must pay a sum equal to the amount of the undisputed portion of the bill. Service shall not be disconnected for nonpayment of the disputed portion of the bill for 30 days after rendition of the disputed bill.

2.7.1 Credit Upon Cancellation

Where Carrier cancels a service and the final service period is less than the monthly billing period, a credit will be issued for any amounts paid in advance, prorated at 1/30th of the monthly recurring charge for each day the service was not rendered. This credit will be issued to the customer or applied against the balance remaining on the customer's account.

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TELECOMMUNICATIONS SERVICES TARIFF

2.7.2 Disconnection of Service by Carrier

- A. Five (5) days prior notice of pending disconnection shall be rendered to customers setting forth the reason(s) for the notice and the final date by which the account is to be settled or specific action taken. Such notice shall be forwarded to the customer via U.S. mail and will be considered rendered when delivered to the last known address of the responsible party.
- B. Transmission service will be refused or disconnected, after notice as set forth below, for any of the following reasons:
1. Without notice in the event of a condition on the customer's premises determined by the Carrier to be hazardous.
 2. Without notice in the event of customer's use in a manner which may adversely affect the Carrier's equipment or service to others
 3. Without notice in the event of tampering with equipment furnished and owned by the Carrier.
 4. Without notice in the event of unauthorized use
 5. After five (5) days written notice, for violation of or noncompliance with the Carrier's rules on file with the Commission, the requirements of municipal ordinances or law pertaining to the services.
 6. After five (5) days written notice for failure of the customer to permit Carrier reasonable access to its equipment.
 7. Upon five (5) days prior written notice for nonpayment of any regulated sum due to Carrier.

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TELECOMMUNICATIONS SERVICES TARIFF

2.7.2 Disconnection of Service by Carrier (contd.)

8. After five (5) days written notice, for failure of the customer or prospective customer to furnish any service equipment, permits, certificates or rights of way specified by Carrier to be furnished as a condition for obtaining service, or for the withdrawal of that same equipment or the termination of those permissions or rights, or for the failure of the customer or prospective customer to fulfill the contractual obligations imposed upon the customer as conditions of obtaining service.

2.7.3 Fractional Credits for Monthly Billed Services

Credits for a fractional part of a month are calculated by counting the number of days remaining in the billing period after service was discontinued. The number of days remaining in the billing period is divided by thirty and the resultant fraction is then multiplied by the monthly charge to arrive at the credit amount

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TELECOMMUNICATIONS SERVICES TARIFF

SECTION 3 - DESCRIPTION OF SERVICE AND RATES

3.1 Timing of Calls

The customer's monthly usage charges for Carrier service are based upon the total number of minutes the customer uses and service options subscribed to. Chargeable time begins when the connection is established between the calling station and the called station or PBX. Chargeable time ends when either party "hangs up."

3.2 Service Period

For billing purposes, the start of service is the first day on which service is available for use by the customer. The end of service date is the last day or any portion of the last day for which service was provided by Carrier.

3.3 Interconnection

Service furnished by Carrier may be interconnected with services or facilities of other authorized communications common carriers and with private systems, subject to the technical limitations established by Carrier. Service furnished by Carrier is not part of a joint undertaking with such other carriers. Any special interface equipment shall be provided at the customer's expense.

Interconnection with the facilities or services of other carriers shall be under the applicable terms and conditions of this tariff. The customer is responsible for taking all necessary legal steps for interconnecting his customer-provided terminal equipment or communications systems with Carrier's. The customer shall secure all licenses, permits, right-of-ways, and other arrangements necessary for such interconnection.

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3.4 Terminal Equipment

3.4.1 Carrier's service may be used with or terminated in customer provided terminal equipment or customer provided communication systems, such as teleprinters, handsets, or data sets. Such terminal equipment shall be furnished and maintained at the expense of the customer. The customer is responsible for all costs at his premises, including customer personnel, wiring, electrical power, and the like incurred in his use of Carrier's service.

3.4.2 When terminal equipment is used, the equipment shall not interfere with service furnished to other customers. Additional protective equipment, if needed, shall be employed at the customer's expense.

3.5 Calculation of Distance

Usage charges for any mileage sensitive products are based on the airline distance between rate centers associated with the originating and terminating points of the call

The airline mileage between rate centers is determined by applying the formula below to the vertical and horizontal coordinates associated with the rate centers involved. The company uses the rate centers and associated vertical and horizontal coordinates generally used within the industry.

Formula:
$$\frac{\sqrt{(V1 - V2)^2 + (H1 - H2)^2}}{10}$$

3.6 Minimum Call Completion Rate

The customer can expect a call completion rate of 99% of calls attempted during peak use periods for Feature Group D (1+) services.

3.7 Promotional Offerings

The Company may, from time to time, make promotional offerings to enhance marketing of services. These promotional offerings will be subject to Commission approval prior to implementation.

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TELECOMMUNICATIONS SERVICES TARIFF

3.8 Services Offerings

The company will provide the following services:

3.8.1 Message Toll Service (MTS)

"1+" Dialing is achieved by customer's telephone lines being programmed by the local telephone company (LEC) to automatically route 1+ calls to the Company's network.

3.8.2 Inbound Service (800/888)

Inbound Service is virtual banded inbound toll service which permits calls to be completed at the subscriber's location without charge to the calling party. Access to the service is gained by dialing a ten digit telephone number which terminates at the customer's location. Inbound services originate via normal shared use facilities and are terminated via the customers' local exchange service access line.

Carrier will accept a prospective inbound service customer's request for up to ten (10) telephone numbers and will reserve such number(s) on a first come first serve basis. All requests for number reservations must be made in writing, dated and signed by a responsible representative of the customer. Carrier does not guarantee the availability of number(s) until assigned. The telephone number(s) so requested, if found to be available, will be reserved for and furnished to the eligible customer.

If a customer who has received an 800/888 number does not subscribe to the Company's inbound service within 90 days, the Company reserves the right to make the assigned number available for use by another customer.

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TELECOMMUNICATIONS SERVICES TARIFF

3.8.3 Travel Card Service

Allows subscribers to place calls by gaining access to the network via a toll free number and personal identification number (PIN) issued by the Company.

3.8.4 Directory Assistance

Directory Assistance will be provided by the Carrier at the per call charge as set forth in Section 4 of this tariff.

3.8.5 Operator Services

The Company does not provide operator services. Operator assisted calls are defaulted to and billed directly by the underlying carrier.

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TELECOMMUNICATIONS SERVICES TARIFF

SECTION 4 - RATES AND CHARGES

4.1. Usage Charges and Billing Increments

4.1.1 Usage Charges

Usage charges are generally flat rated. However, if any usage charges are determined by the time of day rate periods and minutes of use within each rate period, the rate period is determined by the time and day of call origination at the customer's location.

4.1.2 Billing Increments

Usage is billed in accordance with the billing increments set forth in the individual product rate sections of this tariff. All partial usage will be rounded up to the next highest applicable billing increment.

4.1.3 Rounding

All calls are rounded to the next highest billing interval. Any partial cents per call will be rounded up to the next highest whole cent.

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TELECOMMUNICATIONS SERVICES TARIFF

4.2 Switched Access Outbound and Inbound Rates

1. Usage-Based Plans:

<u>Rate Plan</u>	<u>Rate per minute</u>	<u>Usage Requirement</u>
Option 1:	\$0.1090/minute	\$ 0 - \$ 49 per month
Option 2:	\$0.0990/minute	\$ 50 - \$ 74 per month
Option 3:	\$0.0890/minute	\$ 75 - \$ 99 per month
Option 4:	\$0.0790/minute	\$100 - \$149 per month
Option 5:	\$0.0690/minute	\$150 - \$199 per month
Option 6:	\$0.0590/minute	\$200 + per month

Billed in whole minute increments with a two minute minimum.

2. Non-Usage Based Plan:

\$0.32 per minute.

Billed in whole minute increments with a two minute minimum.

4.3. Travel Card Rates

<u>Rate Plan</u>	<u>Rate per minute</u>	<u>Usage Requirement</u>
Option 1:	\$0.1090/minute	\$ 0 - \$ 49 per month
Option 2:	\$0.0990/minute	\$ 50 - \$ 74 per month
Option 3:	\$0.0890/minute	\$ 75 - \$ 99 per month
Option 4:	\$0.0790/minute	\$100 - \$149 per month
Option 5:	\$0.0690/minute	\$150 - \$199 per month
Option 6:	\$0.0590/minute	\$200 + per month

Billed in whole minute increments with a two minute minimum.

Per Call Surcharge: \$0.75 per call

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TELECOMMUNICATIONS SERVICES TARIFF

4.4 Directory Assistance

Directory assistance will be provided at a charge of \$0.25 per call.

4.5 Late Payment Penalty

Customers will be charged 1.5% of any amounts owed to the Company beyond the due date as set forth within this tariff.

4.6 Dishonored Check Charge

All customers issuing dishonored check(s) will be charged a fee of \$20.00 per check.

4.7 Promotional Offerings

The Company may, from time to time, make promotional offerings to enhance marketing of services. These promotional offerings will be subject to Commission approval prior to implementation.

4.8 Pay Telephone (Payphone) Surcharge

A surcharge shall be assessed for each call made from a pay telephone to an 800 number or using a travel card and dialing the carrier prefix in the form 101XXXX. Although collected on the customer's bill, this charge is reimbursed to pay telephone service provider.

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EXHIBIT C

FINANCIAL STATEMENTS

REDUCED RATE LONG DISTANCE, LLC
BALANCE SHEET
AS OF 3/31/2001

ASSETS

Current Assets

Cash

\$ 300,000

Total Assets

\$ 300,000

LIABILITIES AND STOCKHOLDERS EQUITY

Stockholder's Equity

Paid-in Capital

Common Stock

Additional Paid in Capital

Total Paid in Capital

\$ 100,000

\$ 800,000

\$ 900,000

Total Stockholders Equity

\$ 900,000

**REDUCED RATE LONG DISTANCE
INCOME STATEMENT
FOR THE PERIOD 3/1/01 - 3/31/01**

REVENUES

Communication Services	0 00
LEC Adjustment/Credits/Rejects	0 00
Customer Credits	0 00
Estimated Uncollectible Accts	0 00
Customer Refunds	<u>0 00</u>

Total Adjustments	<u>0 00</u>
-------------------	-------------

Total Revenues	0 00
----------------	------

COST OF REVENUES

USBI/LEC Fees	0 00
Carrier Usage Charges	0 00
Line Charges and PIC Fees	0 00
Provisioning, Rating, and Form	0 00
Certification and Other Charge	0 00
Sales & Verifications	<u>0 00</u>

Total Direct Costs	<u>0 00</u>
--------------------	-------------

Gross Profit	0 00
--------------	------

GENERAL AND ADMINISTRATIVE EXPENSES

(See Schedule)	<u>0 00</u>
----------------	-------------

Income from Operations	0 00
------------------------	------

OTHER INCOME (EXPENSE)

Interest Income	0 00
USBI Finance Charges	<u>0 00</u>

Total Other Income (Expense)	<u>0 00</u>
------------------------------	-------------

Net Income	0 00
------------	------

EXHIBIT E

LIST OF 20% OR GREATER SHAREHOLDERS

The sole owner of the Applicant is Visia Communications LLC.

EXHIBIT F

INITIAL DATA REQUESTS

State of South Dakota
Public Utilities Commission

INITIAL STAFF DATA REQUEST

REGARDING APPLICATION OF
Reduced Rate Long Distance, LLC

- Q.1. Has the company received a certificate of authority to do business in South Dakota from the Secretary of State? If so, please provide a copy. If not, has the company made application to the Secretary of State for authority?
- A.1. The Company's certificate of authority to do business in South Dakota is attached to its application as **Exhibit A**.

**State of South Dakota
Public Utilities Commission**

INITIAL STAFF DATA REQUEST

REGARDING APPLICATION OF
Reduced Rate Long Distance, LLC

- Q.2. Has the company retained a registered agent for service of process in the State of South Dakota? If so, provide the name, address, and telephone number of the registered agent. If not, is the company in the process of retaining a registered agent?
- A.2. The Company has retained as its registered agent within the State of South Dakota, National Registered Agents, Inc., 300 South Phillips Avenue, Suite 300, Sioux Falls, SD 57102.

State of South Dakota
Public Utilities Commission

INITIAL STAFF DATA REQUEST

REGARDING APPLICATION OF
Reduced Rate Long Distance, LLC

Q.4. List the states in which the company is registered or certified to do business by the respective state public utility commission.

A.4. The company has registered with or obtained certification from the following public utility commission(s) or comparable agencies:

<u>State</u>	<u>Date</u>
Texas	Registered 4/18/01

State of South Dakota
Public Utilities Commission

INITIAL STAFF DATA REQUEST

REGARDING APPLICATION OF
Reduced Rate Long Distance, LLC

Q.5. Does the company have any registrations or certifications pending before other state public utility commissions? If yes, list the states.

A.5. The company has certifications or registrations pending in the following states:

Alabama	Maine
Arkansas	Michigan
Connecticut	Minnesota
Delaware	North Carolina
Florida	North Dakota
Idaho	New Jersey
Iowa	New Mexico
Kentucky	Nevada
Louisiana	Oregon
Massachusetts	Rhode Island
	Wisconsin

The Company is in the process of applying for authority/certification in the remaining states.

**State of South Dakota
Public Utilities Commission**

INITIAL STAFF DATA REQUEST

REGARDING APPLICATION OF
Reduced Rate Long Distance, LLC

Q.6. Has the company been denied registration or certification by public utility commissions in any state? If so, provide the state, docket number, date of denial and reason for denial.

A.6. No.

**State of South Dakota
Public Utilities Commission**

INITIAL STAFF DATA REQUEST

**REGARDING APPLICATION OF
Reduced Rate Long Distance, LLC**

Q.7. What are the reasons for the company seeking authority to conduct business in South Dakota?

A.7. The Company intends to provide services on a nationwide basis.

**State of South Dakota
Public Utilities Commission**

INITIAL STAFF DATA REQUEST

**REGARDING APPLICATION OF
Reduced Rate Long Distance, LLC**

- Q.8. Is this registration part of a nationwide or regionwide application process before public utility commissions? If yes, state why South Dakota is included.
- A.8. Yes. The Company does intend to provide service in all of the contiguous United States. South Dakota is included since many customers from other states will also have needs within the state of South Dakota.

**State of South Dakota
Public Utilities Commission**

INITIAL STAFF DATA REQUEST

REGARDING APPLICATION OF
Reduced Rate Long Distance, LLC

- Q.9. When does the company intend to provide intrastate service to South Dakota subscribers?
- A.9. The company intends to begin providing service in South Dakota as soon as is practical after its certification.

**State of South Dakota
Public Utilities Commission**

INITIAL STAFF DATA REQUEST

REGARDING APPLICATION OF
Reduced Rate Long Distance, LLC

Q.10. If the company is providing intrastate service in South Dakota, when was it started?

A.10. The company has not and is not currently providing intrastate service in South Dakota.

**State of South Dakota
Public Utilities Commission**

INITIAL STAFF DATA REQUEST

REGARDING APPLICATION OF
Reduced Rate Long Distance, LLC

Q.11. How does the company handle customer billings?

A.11. The Company's customers are billed on a monthly basis via LEC billing.

**State of South Dakota
Public Utilities Commission**

INITIAL STAFF DATA REQUEST

REGARDING APPLICATION OF
Reduced Rate Long Distance, LLC

Q.12. How does the company handle customer service matters?

A.12. The Company has Customer Service personnel available via a toll free number which is set forth on all bills.

State of South Dakota
Public Utilities Commission

INITIAL STAFF DATA REQUEST

REGARDING APPLICATION OF
Reduced Rate Long Distance, LLC

Q.13. Does the company have a toll-free telephone number for customer service? If so, what is it and is it included in the company's tariffs.

A.13. 1-800-597-0028. This toll free number is set forth in the Company's tariff.

**State of South Dakota
Public Utilities Commission**

INITIAL STAFF DATA REQUEST

REGARDING APPLICATION OF
Reduced Rate Long Distance, LLC

Q.14. Where is the customer service department located?

A.14. The Company's customer service department is located in Florida.

State of South Dakota
Public Utilities Commission

INITIAL STAFF DATA REQUEST

REGARDING APPLICATION OF
Reduced Rate Long Distance, LLC

Q.15. How many customer service personnel are available to answer customer concerns?

A.15. The Company currently has approximately 4 customer service personnel.

State of South Dakota
Public Utilities Commission

INITIAL STAFF DATA REQUEST

REGARDING APPLICATION OF
Reduced Rate Long Distance, LLC

Q.16. Does the company contract with other companies for customer services? If yes, provide their name, address and telephone number

A.16. No.

State of South Dakota
Public Utilities Commission

INITIAL STAFF DATA REQUEST

REGARDING APPLICATION OF
Reduced Rate Long Distance, LLC

- Q.17. Does the company own any telecommunications facilities? If so, where and what.
- A.17. No. The company does not own any telecommunications facilities.

State of South Dakota
Public Utilities Commission

INITIAL STAFF DATA REQUEST

REGARDING APPLICATION OF
Reduced Rate Long Distance, LLC

Q.18. Does the company have in-house service technicians to maintain the facilities? If not, who does the service?

A.18. No. The company does not have any facilities and, therefore, does not have any in-house service technicians.

State of South Dakota
Public Utilities Commission

INITIAL STAFF DATA REQUEST

REGARDING APPLICATION OF
Reduced Rate Long Distance, LLC

- Q.19. What types of intrastate telecommunication services will the company provide in South Dakota?
- A.19. The company will provide resold MTS, Inbound 800/888 service, and Travel Card service.

State of South Dakota
Public Utilities Commission

INITIAL STAFF DATA REQUEST

REGARDING APPLICATION OF
Reduced Rate Long Distance, LLC

- Q.20. If the above services are resold services of another carrier, identify the carrier and the type of services purchased from that carrier
- A.20. The Company resells the services of WorldCom and/or Qwest

State of South Dakota
Public Utilities Commission

INITIAL STAFF DATA REQUEST

REGARDING APPLICATION OF
Reduced Rate Long Distance, LLC

- Q.21. How does the company intend to market its services in South Dakota?
- A.21. The company will market its services using telemarketing to potential customers stated on lead list.

State of South Dakota
Public Utilities Commission

INITIAL STAFF DATA REQUEST

REGARDING APPLICATION OF
Reduced Rate Long Distance, LLC

Q.22. How will potential customers be contacted?

A.22. Potential customers will be contacted via telephone

State of South Dakota
Public Utilities Commission

INITIAL STAFF DATA REQUEST

REGARDING APPLICATION OF
Reduced Rate Long Distance, LLC

- Q.23. Will independent contractors and/or company sales people be selling the company services in South Dakota?
- A.23. The Company may use company sales personnel and independent sales agents in South Dakota, but has no agents at this time.

State of South Dakota
Public Utilities Commission

INITIAL STAFF DATA REQUEST

REGARDING APPLICATION OF
Reduced Rate Long Distance, LLC

Q.24. If independent contractors are used, how does the company recruit such individuals?

A.24. The Company will recruit agents which are experienced in telecommunications sales.

**State of South Dakota
Public Utilities Commission**

INITIAL STAFF DATA REQUEST

REGARDING APPLICATION OF
Reduced Rate Long Distance, LLC

- Q 25. Describe the training method undertaken by the company for independent contractors and company sale persons. Provide any materials used in the training process.
- A.25. The Company would use only experienced telecommunications agents.

**State of South Dakota
Public Utilities Commission**

INITIAL STAFF DATA REQUEST

**REGARDING APPLICATION OF
Reduced Rate Long Distance, LLC**

Q.26. If sales are made through independent contractors, is there a written contract or agreement between the company and the independent contractor? If so, please provide a copy of the agreement.

A.26. The Company has no agents at this time

**State of South Dakota
Public Utilities Commission**

INITIAL STAFF DATA REQUEST

REGARDING APPLICATION OF
Reduced Rate Long Distance, LLC

Q.27. How are the sales individuals compensated, i.e. commission, salary, etc.?

A.27. Sales individuals are paid a salary.

**State of South Dakota
Public Utilities Commission**

INITIAL STAFF DATA REQUEST

REGARDING APPLICATION OF
Reduced Rate Long Distance, LLC

Q.28. Does the company engage in any multi-level marketing? If yes, provide a detailed explanation of the marketing procedure.

A.28. No.

**State of South Dakota
Public Utilities Commission**

INITIAL STAFF DATA REQUEST

**REGARDING APPLICATION OF
Reduced Rate Long Distance, LLC**

Q.29. Does the company have a target market?

A.29. The company markets its services to both small business customers.

**State of South Dakota
Public Utilities Commission**

INITIAL STAFF DATA REQUEST

REGARDING APPLICATION OF
Reduced Rate Long Distance, LLC

Q.30. Does the company market through nonprofit corporations or organizations? If so, please explain the methods used. How is the organization compensated? What types of organizations does the company or its agents solicit for assistance in sales?

A.30. No.

**State of South Dakota
Public Utilities Commission**

INITIAL STAFF DATA REQUEST

REGARDING APPLICATION OF
Reduced Rate Long Distance, LLC

Q.31. Provide copies of any company brochures used to assist in the sale of services.

A.31. No brochures are available.

**State of South Dakota
Public Utilities Commission**

INITIAL STAFF DATA REQUEST

**REGARDING APPLICATION OF
Reduced Rate Long Distance, LLC**

- Q.32. Please indicate whether the company will provide intraLATA and/or interLATA services.
- A.32. The company will provide both interLATA and intraLATA services to the extent authorized by the Commission.

**State of South Dakota
Public Utilities Commission**

INITIAL STAFF DATA REQUEST

REGARDING APPLICATION OF
Reduced Rate Long Distance, LLC

Q.33. Does the company have a volume discount plan? If so, does it combine intrastate and interstate usage?

A.33. No.

**State of South Dakota
Public Utilities Commission**

INITIAL STAFF DATA REQUEST

REGARDING APPLICATION OF
Reduced Rate Long Distance, LLC

- Q.34. Provide cost support for all rates shown in the company's tariff.
- A.34. The Company's rates are based on the rate at which the company purchases the service with an adjustment for market considerations.

NOWALSKY, BRONSTON & GOTHARD, AP, LLC 01-97

GENERAL ACCOUNT
3509 N CAUSEWAY BLVD STE 1442
METairie, LA 70002
(504) 832-1964

MEMPHIS
3509 N CAUSEWAY BLVD STE 1442
METairie, LA 70002
(504) 832-1964

9106

6/11/01

\$ 250.00

DOLLARS

PAY TO THE ORDER OF South Dakota Public Utilities Commission
Two hundred fifty and NO/100

South Dakota Public Utilities Commission

MEMO Reduced Rate

⑆009106⑆ ⑆2547038⑆ ⑆20143163108⑆



South Dakota Public Utilities Commission
WEEKLY FILINGS
For the Period of June 7, 2001 through June 13, 2001

If you need a complete copy of a filing faxed, overnight expressed, or mailed to you, please contact Delaine Kolbo within five business days of this filing. Phone: 605-773-3705 Fax: 605-773-3809

TELECOMMUNICATIONS

TC01-055 In the Matter of the Application of KMC Data, LLC for a Certificate of Authority to Provide Interexchange Telecommunications Services and Local Exchange Services in South Dakota.

KMC Data, LLC is seeking a Certificate of Authority to provide interexchange and local exchange telecommunication services in South Dakota. The applicant intends to provide services on a facilities based and resale basis.

Staff Analyst: Keith Senger
Staff Attorney: Karen Cremer
Date Docketed: 06/06/01
Intervention Deadline: 06/29/01

TC01-056 In the Matter of the Application of Global Crest Communications, Inc. for a Certificate of Authority to Provide Interexchange Telecommunications Services in South Dakota.

Global Crest Communications, Inc. (Global Crest) is seeking a Certificate of Authority to provide interexchange telecommunications services throughout South Dakota. Global Crest intends to offer resold 1+ and 101XXXX outbound dialing, 800/888 toll-free inbound dialing, directory assistance, data services, travel card service and prepaid calling card service.

Staff Analyst: Heather Forney
Staff Attorney: Kelly Frazier
Date Docketed: 06/07/01
Intervention Deadline: 06/29/01

TC01-057 In the Matter of the Application of Network US, Inc. d/b/a CA Affinity for a Certificate of Authority to Provide Interexchange Telecommunications Services in South Dakota.

Network US, Inc. d/b/a CA Affinity (Affinity) is seeking a Certificate of Authority to provide interexchange telecommunications services throughout South Dakota. Affinity intends to offer Message Toll Service, Incoming 800/888, and Travel Card Services

Staff Analyst: Heather Forney
Staff Attorney: Kelly Frazier
Date Docketed: 06/08/01
Intervention Deadline: 06/29/01

TC01-058 In the Matter of the Application of Telefyne Incorporated for a Certificate of Authority to Provide Interexchange Telecommunications Services in South Dakota.

Telefyne Incorporated has filed an application for a Certificate of Authority to provide interexchange telecommunications services in South Dakota. Telefyne is a reseller and intends to offer interexchange services, including 1+ and 101XXXX outbound dialing, 800/888 toll-free inbound dialing, directory assistance, data services, travel card service, and prepaid calling card service throughout South Dakota.

Date Docketed: 06/13/01
Intervention Deadline: 06/29/01

TC01-063 In the Matter of the Filing for Approval of a SPOP Amendment to an Interconnection Agreement between Qwest Corporation and McLeodUSA Telecommunications Services, Inc.

On June 13, 2001 the Commission received a filing for approval of an Amendment re Single Point of Presence (SPOP) to the Local Interconnection Agreement between McLeodUSA Telecommunications Services, Inc. (McLeodUSA) and Qwest Corporation (Qwest) f/k/a US West Communications, Inc. According to the parties the agreement is a negotiated agreement with the parties adopting the negotiated interconnection agreement between McLeodUSA and Qwest which was approved by the Commission effective July 23, 1999 in Docket TC99-057. The Amendment is made in order to add terms and conditions for Single Point of Presence (SPOP) in the LATA to the Agreement, as set forth in Attachment 1 and Exhibit A attached to the Amendment. Any party wishing to comment on the agreement may do so by filing written comments with the Commission and the parties to the agreement no later than July 3, 2001. Parties to the agreement may file written responses to the comments no later than twenty days after the service of the initial comments.

Staff Attorney: Kelly Frazier
Date Docketed: 06/13/01
Initial Comments Due: 07/03/01

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Monica Borne Haab
EllenAnn G. Sands
Bruce C. Betzer

June 15, 2001

RECEIVED

JUN 18 2001

SOUTH DAKOTA PUBLIC
UTILITIES COMMISSION

Via Overnight Delivery

Executive Secretary
South Dakota Public Utilities Commission
500 E. Capitol Avenue
Pierre, SD 57501-5070

RE: Reduced Rate Long Distance, LLC (SDPUC Docket TC01-060)

Dear Sir:

Enclosed please find an original and ten (10) copies of the responses to Staff interrogatories dated June 14, 2001. The responses have been numbered to correspond with the questions raised by Staff.

1. The applicant does not intend to provide services under a name other than that supplied in its application, Reduced Rate Long Distance, LLC
2. Applicant's representative to whom all inquiries regarding complaints should be made is

Beth Wieler, V.P. Operations
Reduced Rate Long Distance, LLC
1025 Greenwood Blvd., Suite 300
Lake Mary, Florida 32746
Ph. (407) 804-5206
Fx. (407) 804-5209
E-Mail: info@reducedratelongdistance.com

SDPUC

June 15, 2001

Page 2 of 2

3. The Company will not collect any deposits or advanced payments for services from any customers in South Dakota. The Applicant will bill for all monthly fees in arrears. No revisions were needed in the tariff.
4. Attached is amended original tariff sheet 15 which reflects the revision requested by Staff.

If you should have any questions regarding this submission, please do not hesitate to call

Sincerely,



Monica Horne Haab

Enclosure

cc: Beth Wieler, RRLD

TELECOMMUNICATIONS SERVICES TARIFF

2.6.7 Customer Complaint Procedure

Carrier will resolve any disputes brought to its attention as promptly and effectively as possible.

Customer inquiries, complaints or notices may be made in writing to the Company at the address stated in this tariff or via the Customer Services toll free number 1-800-597-0028.

Any unresolved disputes may be directed to the attention of the South Dakota Public Utilities Commission at:

500 East Capitol Avenue
Pierre, South Dakota 57501-5070
(605) 773-3201 or
1-800-332-1782
1-800-877-113 (TTY through Relay South Dakota)

In the event of a dispute concerning an invoice, the customer must pay a sum equal to the amount of the undisputed portion of the bill. Service shall not be disconnected for nonpayment of the disputed portion of the bill.

2.7.1 Credit Upon Cancellation

Where Carrier cancels a service and the final service period is less than the monthly billing period, a credit will be issued for any amounts paid in advance, prorated at 1/30th of the monthly recurring charge for each day the service was not rendered. This credit will be issued to the customer or applied against the balance remaining on the customer's account.

ISSUED:

EFFECTIVE:

ISSUED BY: Beth Wieler, V.P. Operations
Reduced Rate Long Distance, LLC
1025 Greenwood Blvd., Suite 300
Lake Mary, Florida 32746

BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF SOUTH DAKOTA

IN THE MATTER OF THE APPLICATION OF)
REDUCED RATE LONG DISTANCE, LLC FOR)
A CERTIFICATE OF AUTHORITY TO PROVIDE)
INTEREXCHANGE TELECOMMUNICATIONS)
SERVICES IN SOUTH DAKOTA)

ORDER GRANTING
CERTIFICATE OF
AUTHORITY

TC01-060

On June 12, 2001, the Public Utilities Commission (Commission), in accordance with SDCL 49-31-3 and ARSD 20:10:24:02, received an application for a certificate of authority from Reduced Rate Long Distance, LLC (Reduced Rate).

Reduced Rate proposes to offer message toll service, incoming 800/888 and travel card services. A proposed tariff was filed by Reduced Rate. The Commission has classified long distance service as fully competitive.

On June 14, 2001, the Commission electronically transmitted notice of the filing and the intervention deadline of June 29, 2001, to interested individuals and entities. No petitions to intervene or comments were filed and at its July 10, 2001, meeting, the Commission considered Reduced Rate's request for a certificate of authority. Commission Staff recommended granting a certificate of authority, subject to the condition that Reduced Rate not offer a prepaid calling card or require deposits or advance payments without prior approval of the Commission.

The Commission finds that it has jurisdiction over this matter pursuant to SDCL Chapter 49-31, specifically 49-31-3 and ARSD 20:10:24:02 and 20:10:24:03. The Commission finds that Reduced Rate has met the legal requirements established for the granting of a certificate of authority. Reduced Rate has, in accordance with SDCL 49-31-3, demonstrated sufficient technical, financial and managerial capabilities to offer telecommunications services in South Dakota. The Commission approves Reduced Rate's application for a certificate of authority, subject to the condition that Reduced Rate not offer a prepaid calling card or require deposits or advance payments without prior approval of the Commission. As the Commission's final decision in this matter, it is therefore

ORDERED, that Reduced Rate's application for a certificate of authority is hereby granted, effective August 11, 2001, subject to the condition that Reduced Rate not offer a prepaid calling card or require deposits or advance payments without prior approval of the Commission. It is

FURTHER ORDERED, that Reduced Rate shall file informational copies of tariff changes with the Commission as the changes occur

Dated at Pierre, South Dakota, this 13th day of July, 2001

CERTIFICATE OF SERVICE	
The undersigned hereby certifies that this document has been served today upon all parties of record in this docket, as listed on the docket service list, by first class mail, in properly addressed envelopes, with charges prepaid thereon.	
By	<u>Melaine Kalbo</u>
Date	<u>7/13/01</u>
(OFFICIAL SEAL)	

BY ORDER OF THE COMMISSION

James A. Burg
JAMES A. BURG, Chairman

Pam Nelson
PAM NELSON, Commissioner

SOUTH DAKOTA PUBLIC UTILITIES COMMISSION

CERTIFICATE OF AUTHORITY

To Conduct Business As A Telecommunications Company
Within The State of South Dakota

Authority was Granted effective as of August 11, 2001
Docket No. TC01-060

This is to certify that

REDUCED RATE LONG DISTANCE, LLC

is authorized to provide interexchange telecommunications services in
South Dakota, subject to the condition that it not offer a prepaid calling
card or require deposits or advance payments without prior approval of the
Commission

This certificate is issued in accordance with SDCL 49-31-3 and ARSD
20:10:24:02, and is subject to all of the conditions and limitations contained in the
rules and statutes governing its conduct of offering telecommunications services

Dated at Pierre, South Dakota, this 12th day of July, 2001

SOUTH DAKOTA PUBLIC
UTILITIES COMMISSION:



JAMES A. BURG, Chairman



PAM NELSON, Commissioner

