

2023 Approved vs Actual Expenses Economic Development Budget
NorthWestern Energy Natural Gas Utility

Category	2023 Total Budget	NG Allocation	2023 Adjusted Budget	Customer Share without \$15,000 cap ^A	2023 Actual Expense	NG Allocation	2023 Actual Adjusted Expense	Customer Share without \$15,000	% of spend
Abedeen Chamber of Commerce ^B	\$ 6,640	31%	\$ 2,058	\$ 1,029	\$7,070	31%	\$2,192	\$1,096	1.7%
Aberdeen Development Corporation	\$ 15,000	31%	\$ 4,650	\$ 2,325	\$15,000	31%	\$4,650	\$2,325	3.7%
Advantage SD marketing	\$ 40,000	31%	\$ 12,400	\$ 6,200	\$40,000	31%	\$12,400	\$6,200	9.8%
Brookings Chamber of Commerce ^C	\$ 1,800	100%	\$ 1,800	\$ 900	\$2,500	100%	\$2,500	\$1,250	2.0%
Brookings Economic Development Corp	\$ 7,500	100%	\$ 7,500	\$ 3,750	\$7,500	100%	\$7,500	\$3,750	6.0%
Clark Area Chamber of Commerce ^D	\$ 500	31%	\$ 155	\$ 78	\$0	31%	\$0	\$0	0.0%
Clear Lake Chamber of Commerce	\$ 100	100%	\$ 100	\$ 50	\$95	100%	\$95	\$48	0.1%
Deuel Area Development Corporation ^E	\$ 250	31%	\$ 78	\$ 39	\$0	31%	\$0	\$0	0.0%
Forward Sioux Falls	\$ 30,350	100%	\$ 30,350	\$ 15,175	\$30,000	100%	\$30,000	\$15,000	23.8%
Freeman Economic Development Corp ^F	\$ 0	31%	\$ 0	\$ 0	\$250	31%	\$78	\$39	0.1%
Greater Sioux Falls Chamber	\$ 794	100%	\$ 794	\$ 397	\$807	100%	\$794	\$397	0.6%
Governor's Office of Economic Development ^G	\$ 16,500	31%	\$ 5,115	\$ 2,558	\$16,500	31%	\$5,115	\$2,558	4.1%
Greater Huron Development Corp.	\$ 3,000	31%	\$ 930	\$ 465	\$3,000	31%	\$930	\$465	0.7%
Groton Area Chamber of Commerce ^H	\$ 270	100%	\$ 270	\$ 135	\$0	100%	\$0	\$0	0.0%
Harrisburg Chamber of Commerce ^I	\$ 1,000	100%	\$ 1,000	\$ 500	\$1,295	100%	\$1,295	\$648	1.0%
Harrisburg Economic Development Corporation ^J	\$ 5,000	100%	\$ 5,000	\$ 2,500	\$5,000	100%	\$5,000	\$2,500	4.0%
Huron Chamber and Visitors Bureau ^K	\$ 2,000	31%	\$ 620	\$ 310	\$2,413	31%	\$748	\$374	0.6%
Madison Area Chamber	\$ 6,000	100%	\$ 6,000	\$ 3,000	\$6,000	100%	\$6,000	\$3,000	4.8%
Marion Business & Professional Organization	\$ 200	100%	\$ 200	\$ 100	\$0	100%	\$0	\$0	0.0%
Lake Area Improvement Corp	\$ 5,000	100%	\$ 5,000	\$ 2,500	\$5,000	100%	\$5,000	\$2,500	4.0%
Mitchell Area Chamber of Commerce	\$ 2,635	31%	\$ 817	\$ 408	\$2,787	31%	\$864	\$432	0.7%
Mitchell Area Development Corp ^L	\$ 1,156	31%	\$ 358	\$ 179	\$0	31%	\$0	\$0	0.0%
Parkston Area Development ^M	\$ 250	31%	\$ 78	\$ 39	\$0	31%	\$0	\$0	0.0%
Parkston Commercial Club	\$ 150	31%	\$ 47	\$ 23	\$150	31%	\$47	\$23	0.0%
Redfield Area Chamber ^N	\$ 340	31%	\$ 105	\$ 53	\$0	31%	\$0	\$0	0.0%
Scotland Chamber of Commerce	\$ 125	31%	\$ 39	\$ 19	\$150	31%	\$47	\$23	0.0%
SD Chamber of Commerce & Industry	\$ 3,875	31%	\$ 1,201	\$ 601	\$3,216	31%	\$997	\$498	0.8%
SD Chamber Econ Dev Seminar Sponsorship	\$ 5,000	31%	\$ 1,550	\$ 775	\$5,000	31%	\$1,550	\$775	1.2%
SD Economic Development Professionals Assn.	\$ 15,000	31%	\$ 4,650	\$ 2,325	\$15,000	31%	\$4,650	\$2,325	3.7%
SD Chamber & Econ Development Council ^O	\$ 250	31%	\$ 78	\$ 39	\$0	31%	\$0	\$0	0.0%
Southeast Enterprise Facilitation Project	\$ 2,000	100%	\$ 2,000	\$ 1,000	\$2,000	100%	\$2,000	\$1,000	1.6%
Tea Economic Development Corporation	\$ 75	100%	\$ 75	\$ 38	\$75	100%	\$75	\$38	0.1%
Tea Chamber of Commerce	\$ 75	100%	\$ 75	\$ 38	\$0	100%	\$0	\$0	0.0%
Webster Chamber of Commerce ^P	\$ 705	31%	\$ 219	\$ 109	\$0	31%	\$0	\$0	0.0%
Webster Area Development Corporation ^Q	\$ 1,000	31%	\$ 310	\$ 155	\$0	31%	\$0	\$0	0.0%
Sioux Metro Growth Alliance ^R	\$ 5,300	100%	\$ 5,300	\$ 2,650	\$6,600	100%	\$6,600	\$3,300	5.2%
Staffing	\$ 77,310	31%	\$ 23,966	\$ 11,983	\$80,045	31%	\$24,814	\$12,407	19.7%
TOTAL	\$ 257,150		\$ 124,887	\$ 62,443	\$257,453		\$125,939	\$62,970	100.0%

^ANG11-003 established a cost share between the customers and company at 50/50 on an annual program of \$30,000 in expenses, capping the revenue requirement at \$15,000 total.

^BNorthWestern Energy's dues for the Aberdeen Chamber of Commerce increased in 2023

^CThe Brookings Chamber of Commerce dues increased in 2023

^DClark Area Chamber did not submit a request in 2023

^EDeuel Area Development did not submit a request in 2023

^FFreeman submitted a request in 2023 after not doing so in years prior

^GGOED support is for the annual economic development conference and an all-inclusive sponsorship of the Governor's Hunt.

^HGroton Area Chamber of Commerce did not submit a request in 2023

^IHarrisburg Chamber of Commerce dues increased for 2023

^JA new capital campaign was initiated in 2022 and continued into 2023

^KHuron Chamber and Visitors Bureau increased dues for 2023

^LNorthWestern received a dues request from Mitchell Area Development Corp in Dec 2022 for their 2023 dues and it was paid in December 2022

^MParkston Area Development did not submit a request in 2023

^NRedfield Area Chamber did not submit a request in 2023

^OSD Chamber & Econ Development Council did not submit a request in 2023

^PWebster Chamber of Commerce did not submit a request in 2023

^QWebster Area Development Corporation did not submit a request in 2023

^RThis included SMGA dues and a sponsorship we were asked to consider during 2023