

| <u>Rate Case Normalized Volumes</u>  | <u>Therms</u>     |
|--------------------------------------|-------------------|
| Rate Code 81 - Residential           | 27,295,295        |
| Rate Code 82 - Small Commercial      | 14,113,626        |
| Rate Code 84 - Lg. Firm (Option A)   | 3,381,269         |
| Rate Code 84 - Lg. Firm (Option B)   | 1,729,020         |
| Rate Code 85 - Lg. Inter. (Option A) | 2,270,854         |
| Rate Code 85 - Lg. Inter. (Option B) | 1,641,966         |
| Rate Code 85SDS                      | 0                 |
| Rate Code 85BPE                      | 0                 |
| Rate Code 86-Contract Sales(Opt A)   | 3,298,117         |
| Rate Code 86-Contract Sales(Opt B)   | 3,485,276         |
| Rate Code 87 - (Option A)            | 2,646,511         |
| Rate Code 87 - (Option B)            | <u>33,598,621</u> |
| Totals                               | <u>93,460,555</u> |

| <u>MGP Rate Allocation</u>      | <u>Rate Increase</u> | <u>Allocation %</u> | <u>Times MGP \$</u> | <u>2011 Allocated</u> | <u>2007 Allocated</u> | <u>Total Allocated</u> | <u>Therms</u>     | <u>MGP Rate</u> | <u>\$2.2M Allocated</u> | <u>2020 volumes</u> | <u>Refund Rate</u> |
|---------------------------------|----------------------|---------------------|---------------------|-----------------------|-----------------------|------------------------|-------------------|-----------------|-------------------------|---------------------|--------------------|
| Rate Code 81 - Residential      | \$1,381,753          | 74.82%              | \$314,886           | \$235,593             | \$929,927             | \$1,165,520            | 27,295,295        | 0.0427          | \$1,473,742             | 30,370,170          | \$0.0485           |
| Rate Code 82 - Small Commercial | \$94,678             | 5.13%               | \$314,886           | \$16,143              | \$271,182             | \$287,325              | 14,113,626        | 0.0204          | \$363,308               | 17,475,570          | \$0.0208           |
| Large Commercial Option A       | \$161,777            | 8.76%               | \$314,886           | \$27,583              | \$106,117             | \$133,700              | 11,596,751        | 0.0115          | \$169,057               | 13,216,120          | \$0.0128           |
| Large Commercial Option B       | \$208,599            | 11.30%              | \$314,886           | \$35,567              | \$117,775             | \$153,342              | 40,454,883        | 0.0038          | \$193,893               | 68,428,540          | \$0.0028           |
|                                 | <u>\$1,846,807</u>   |                     |                     | <u>\$314,886</u>      | <u>\$1,425,001</u>    | <u>\$1,739,887</u>     | <u>93,460,555</u> |                 | <u>\$2,200,000</u>      |                     |                    |