

**Attachment B - 2016 Approved Budget vs Actual Expenses  
NorthWestern Energy Natural Gas Economic Development**

Category	2016 Total		2016 Adjusted		2016 Actual Adjusted		Customer Share
	Budget	NG Allocation	Budget	2016 Actual Expenses	Expenses		
Abedeen Chamber of Commerce	\$5,075	29%	\$ 1,472	\$ 5,720	\$ 1,659	\$ 829	
Aberdeen Downtown Assoc.	\$500	29%	\$ 145	\$ 500	\$ 145	\$ 73	
Advantage SD marketing	\$ 40,000	29%	\$ 11,600	\$ 40,000	\$ 11,600	\$ 5,800	
Brookings Chamber of Commerce	\$ 1,080	100%	\$ 1,080	\$ 1,600	\$ 1,600	\$ 800	
Brookings Economic Development Corp.	\$ 5,000	100%	\$ 5,000	\$ 5,000	\$ 5,000	\$ 2,500	
Clear Lake Community Club	\$ -	100%	\$ -	\$ 100	\$ 100	\$ 50	
DeSmet Area Chamber	\$ 100	100%	\$ 100	\$ -	\$ -	\$ -	
Freeman Community Development Corp.	\$ 175	29%	\$ 51	\$ 175	\$ 51	\$ 25	
Governor's Office of Economic Development*	\$ 16,500	29%	\$ 4,785	\$ 16,500	\$ 4,785	\$ 2,393	
Greater Huron Development Corp.	\$ 2,500	29%	\$ 725	\$ 2,500	\$ 725	\$ 363	
Groton Area Chamber of Commerce	\$ 260	100%	\$ 260	\$ 270	\$ 270	\$ 135	
Huron Chamber & Visitor Bureau	\$ 2,010	29%	\$ 583	\$ -	\$ -	\$ -	
Huron Community Development Foundation	\$ 25,000	29%	\$ 7,250	\$ 25,000	\$ 7,250	\$ 3,625	
Lake Area Improvement Corp.	\$ -	100%	\$ -	\$ 5,000	\$ 5,000	\$ 2,500	
Madison Area Chamber	\$ 2,000	100%	\$ 2,000	\$ 2,810	\$ 2,810	\$ 1,405	
Madison Lake Area Improvement Corp	\$ 1,000	100%	\$ 1,000	\$ -	\$ -	\$ -	
Menno Area Development Corp.	\$ 30	29%	\$ 9	\$ -	\$ -	\$ -	
Mitchell Area Chamber of Commerce	\$ 1,960	29%	\$ 568	\$ 2,205	\$ 639	\$ 320	
Mitchell Area Development Corp	\$ 2,000	29%	\$ 580	\$ 2,000	\$ 580	\$ 290	
Mitchell Main Street & Beyond	\$ 100	29%	\$ 29	\$ 160	\$ 46	\$ 23	
Parkston Area Development	\$ 100	29%	\$ 29	\$ -	\$ -	\$ -	
Parkston Commercial Club	\$ 100	29%	\$ 29	\$ 100	\$ 29	\$ 15	
Redfield Area Chamber	\$ 340	29%	\$ 99	\$ 340	\$ 99	\$ 49	
Scotland Chamber of Commerce	\$ 125	29%	\$ 36	\$ 125	\$ 36	\$ 18	
SD Chamber of Commerce & Industry	\$ 3,100	29%	\$ 899	\$ 3,100	\$ 899	\$ 450	
Southeast Enterprise Facilitation Project	\$ 2,000	100%	\$ 2,000	\$ 2,000	\$ 2,000	\$ 1,000	
Smart Solutions Group	\$ -	29%	\$ -	\$ 2,500	\$ 725	\$ 363	
Staffing	\$ 74,721	29%	\$ 21,669	\$ 74,702	\$ 21,664	\$ 10,832	
Tripp Economic Development Corp.	\$ 60	29%	\$ 17	\$ 60	\$ 17	\$ 9	
Webster Area Chamber of Commerce	\$ 500	29%	\$ 145	\$ -	\$ -	\$ -	
Webster Area Development Corporation	\$ 2,000	29%	\$ 580	\$ -	\$ -	\$ -	
<b>TOTAL**</b>	<b>\$ 188,336</b>		<b>\$ 62,740</b>	<b>\$ 192,467</b>	<b>\$ 67,729</b>	<b>\$ 33,865</b>	

\*GOED support is for the annual economic development conference and an all-inclusive sponsorship of the Governor's Hunt, Golf Event and Buffalo Roundup.

\*\*NG11-003 established a cost share between the customers and company at 50/50 on an annual program of \$30,000 in expenses. The settlement agreement also capped the revenue requirement level at \$15,000 total.