

**Montana-Dakota Utilities Co.
Gas Utility - South Dakota
DSM Performance Financial Incentive
for 2013 Program Year**

<u>Black Hills</u>		<u>Incentive</u>
Total costs incurred 1/	\$129,631	
Authorized Return 2/	11.739%	
Calculated Incentive	\$15,217	
Incentive Achieved 3/		\$11,204
<u>East River</u>		
Total costs incurred 1/	\$38,395	
Authorized Return 2/	11.770%	
Calculated Incentive	\$4,519	
Incentive Achieved 3/		<u>3,060</u>
Total Incentive Achieved		<u><u>\$14,264</u></u>

1/ Exhibit 2 Page 6. Excludes the DSM incentive authorized in Docket No. NG12-007.

2/ Authorized return, adjusted for taxes as established in Docket No. NG09-001.

3/ Incentive range authorized in Docket No. NG09-001. Incentive minimum and cap authorized in Docket No. NG12-007, Revised Exhibit 5.

	<u>Black Hills</u>	<u>East River</u>
Minimum Incentive	\$3,818	\$1,040
Incentive Cap	11,204	3,060