

**BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF SOUTH DAKOTA**

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| IN RE: |) | |
| MIDAMERICAN ENERGY COMPANY |) | |
| |) | DOCKET NO. NG14-_____ |
| |) | |
| |) | |

**DIRECT TESTIMONY
OF
RICK R. TUNNING**

1 **Q. Please state your name and business address.**

2 A. My name is Rick R. Tunning. My business address is 666 Grand Avenue,
3 Des Moines, Iowa 50309.

4 **Q. By whom are you employed and in what position?**

5 A. I am employed by MidAmerican Energy Company (“MidAmerican” or
6 “Company”) as Manager – Corporate Accounting.

7 **Q. Please describe the responsibilities of your current position.**

8 A. As Manager of Corporate Accounting, I am responsible for the preparation of
9 shareholder, U.S. Securities and Exchange Commission, and state/federal
10 regulatory financial reports and financial planning and budgeting for
11 MidAmerican and MidAmerican Funding, LLC.

12 **Q. Please describe your education and business experience.**

13 A. I graduated from Northwest Missouri State University in 1980 with a Bachelor
14 of Science degree in accounting. I received a Master of Business
15 Administration degree from the University of South Dakota in 1989. I worked
16 in the audit division of Arthur Andersen & Co. until 1982. At that time I started
17 working for Iowa Power Inc., a MidAmerican predecessor company, as an
18 internal auditor. I have worked in a number of audit and accounting
19 management capacities since that time. I was appointed to my present position
20 in 1995. I am a member of the Edison Electric Institute Accounting Standards
21 Committee.

22 **Q. Have you testified previously before the South Dakota Public Utilities**
23 **Commission?**

24 A. Yes. I have testified on behalf of MidAmerican in other gas proceedings before
25 the South Dakota Public Utilities Commission (Commission) and in a number
26 of similar electric and gas proceedings in Iowa and Illinois.

Purpose of Testimony

27 **Q. What is the purpose of your testimony?**

28 A. The purpose of my prepared direct testimony is to support MidAmerican's
29 South Dakota jurisdictional gas rate filing in the following areas:

- 30 • South Dakota jurisdictional gas revenue requirement
- 31 • South Dakota jurisdictional gas test year operating income
- 32 • Capital structure and weighted average cost of capital

33 **Q. Are you sponsoring any exhibits in the filing?**

34 A. Yes. I am sponsoring Exhibit RRT 1.1, comprised of numerous schedules that
35 are discussed in more detail below.

Revenue Requirement

36 **Q. Please describe MidAmerican Exhibit RRT 1.1 Schedule 1.**

37 A. MidAmerican Exhibit RRT 1.1 Schedule 1 summarizes the South Dakota
38 jurisdictional gas revenue requirement. It reflects a revenue deficiency of
39 \$2,847,000. The adjusted test year rate base amount shown on line 1 is
40 discussed by MidAmerican witness Mary Jo Anderson. The cost of capital
41 amount shown on line 2 is summarized on MidAmerican Exhibit RRT 1.1
42 Schedule 25 and is discussed later in my testimony. The adjusted test year
43 operating income amount shown on line 4 is summarized on MidAmerican
44 Exhibit RRT 1.1 Schedule 2 and is discussed in more detail below.

45 **Q. Have MidAmerican's 2013 books and records been audited by independent**
46 **auditors?**

47 A. Yes, Deloitte and Touche annually audits MidAmerican's financial statements,
48 including those for 2013.

Operating Income

49 **Q. Please describe MidAmerican Exhibit RRT 1.1 Schedule 2.**

50 A. MidAmerican Exhibit RRT 1.1 Schedule 2 summarizes the test period and pro
51 forma South Dakota jurisdictional gas operating income. Column (b) of this
52 schedule presents actual South Dakota jurisdictional gas amounts, as reflected
53 in MidAmerican's books and records, for the year ended December 31, 2013.
54 Column (c) presents adjustments to test year actual amounts as summarized on
55 MidAmerican Exhibit RRT 1.1 Schedule 3. Column (d) presents adjusted test
56 year operating income. Column (e) presents the revenue adjustment supported
57 by this filing.

58 **Q. Does MidAmerican offer unregulated gas and electricity for sale to**
59 **unregulated customers within and outside of its South Dakota service**
60 **territory?**

61 A. Yes. During 2013 a division of MidAmerican Energy Company made
62 competitive retail gas sales both within and outside of South Dakota and
63 competitive retail electric sales in states other than South Dakota.

64 **Q. Do any amounts presented on RRT Schedule 2 pertain to such unregulated**
65 **activities?**

66 A. No. All amounts on RRT Schedule 2 pertain to MidAmerican's South Dakota
67 regulated gas operations and no amounts are attributable to its nonregulated
68 operations. MidAmerican's accounting system segregates revenues and costs of
69 its regulated operations from those of its nonregulated operations. Controls over
70 this accounting separation are reviewed annually by MidAmerican's internal
71 audit department.

Pro Forma Adjustments

72 **Q. Please describe MidAmerican Exhibit RRT 1.1 Schedule 3.**

73 A. MidAmerican Exhibit RRT 1.1 Schedule 3 summarizes 14 adjustments to test
74 period South Dakota jurisdictional gas operating income. Individual
75 adjustments, with references to supporting workpapers, are presented in RRT
76 Schedules 4 through 17.

77 **Q. Please describe the interest synchronization adjustment on MidAmerican**
78 **Exhibit RRT 1.1 Schedule 4.**

79 A. This adjustment decreases income tax expense and is required in order to
80 match, or "synchronize", the long-term interest deduction for purposes of the
81 current income tax calculation with the interest expense included in the revenue
82 requirement. MidAmerican records in its books estimates for the interest
83 synchronization adjustment throughout the year and this pro forma adjustment
84 merely updates those estimates for the rate base and cost of debt values
85 supported in this case.

86 **Q. Please describe the payroll adjustment on MidAmerican Exhibit RRT 1.1**
87 **Schedule 5.**

88 A. This adjustment increases test year labor expense for known and measurable
89 pay increases. The adjustment includes the annualization of pay increases that
90 were effective during 2013 for employees represented by two union locals and
91 the annualized 2014 pay increases for all employees, including the mid-2014
92 increases for those two locals and the January 1, 2014 increases for salaried
93 employees. The adjustment also includes increases for benefit costs that are
94 directly impacted by base pay increases, including payroll taxes and Company
95 401(k) match.

96 **Q. Please describe the adjustment for weather normalization on**
97 **MidAmerican Exhibit RRT 1.1 Schedule 6.**

98 A. This adjustment decreases test year operating revenue for the impact of
99 unseasonable weather during the test year. MidAmerican witness Charles Rea
100 supports this adjustment.

101 **Q. Please describe the retirement plan cost adjustment on MidAmerican**
102 **Exhibit RRT 1.1 Schedule 7.**

103 A. This adjustment decreases cost of service for changes in expense for post-
104 employment benefits. The adjustment is based on the difference between a
105 2012-2014 three-year average of such expenses and amounts included in the
106 test year for these plans. Amounts recorded for these plan expenses result from
107 actuarial calculations pursuant to the requirements of Accounting Standards
108 Codification Topic (ASC) 715 (formerly Statement of Financial Accounting
109 Standard (SFAS) Nos. 87 and 106).

110 **Q. Please explain why the adjustment is based on a three-year average of plan**
111 **costs.**

112 A. Expense amounts for these plans are subject to significant volatility, due in part
113 to changes from year to year in the actuarial assumptions required by the ASC
114 715 calculations performed by the actuaries, and in part to changes in the value
115 of plan assets. The interest rate movements normally experienced in the
116 markets and the significant drop in investment values during 2008 and
117 subsequent recovery are evidence of the volatility that impacts the ASC 715
118 calculations. Lower interest rates generally have the effect of increasing plan
119 expense and higher interest rates generally have the effect of decreasing plan
120 expense. Similarly, lower plan asset values increase plan costs. Use of a three-
121 year average recognizes this volatility and adjusts benefit plan costs to a more
122 reasonable level.

123 **Q. Please describe the adjustment for depreciation on rate base pro forma**
124 **adjustments summarized on MidAmerican Exhibit RRT 1.1 Schedule 8.**

125 A. This adjustment increases depreciation expense for the depreciation associated
126 with the rate base adjustments and is supported by MidAmerican witness
127 Anderson.

128 **Q. Please discuss the test year sales growth adjustment summarized on RRT**
129 **Schedule 9.**

130 A. This adjustment estimates increased revenue that would result from sales
131 reflective of period-ending residential and commercial customer counts
132 compared to average customer counts for those classes and is consistent with

133 the annualization of rate base associated with major project additions during the
134 test year. Additionally, this adjustment results in increased depreciation expense
135 for distribution plant used to serve these new customers that is not included in
136 the adjustment for major project additions. MidAmerican witness Anderson
137 supports the depreciation portion of this adjustment. A similar adjustment has
138 not been proposed for industrial customers because of the lack of homogeneity
139 in usage patterns among customers within this class.

140 **Q. Please describe the acquisition adjustment summarized on MidAmerican**
141 **Exhibit RRT 1.1 Schedule 10.**

142 A. This adjustment removes 50% of the amortization of the acquisition adjustment
143 associated with the exchange of properties between MidAmerican and
144 Minnegasco, consistent with the ratemaking treatment of this expense in
145 MidAmerican Docket Nos. NG01-010 and NG04-001.

146 **Q. Please describe the rate case expense adjustment summarized on**
147 **MidAmerican Exhibit RRT 1.1 Schedule 11.**

148 A. This adjustment normalizes the estimated incremental, out-of-pocket costs of
149 preparing and litigating this case by amortizing such costs over five years. Five
150 years is a reasonable normalization period. MidAmerican witness Kutsunis
151 supports the estimated costs used in this adjustment.

152 **Q. Please describe the late payment charge adjustment summarized on**
153 **MidAmerican Exhibit RRT 1.1 Schedule 12.**

154 A. This adjustment eliminates late payment revenue recorded during the test year.
155 This rate treatment is in lieu of using actual payment collection days in

156 MidAmerican's working capital calculation, where a 20-day period is used
157 instead. This adjustment is consistent with the ratemaking treatment of this
158 item in a number of MidAmerican's previous rate proceedings before the
159 Commission.

160 **Q. Please describe the adjustment for long-term incentive partnership costs**
161 **on MidAmerican Exhibit RRT 1.1 Schedule 13.**

162 **A.** This adjustment decreases test year operating expenses for costs accrued for the
163 long-term incentive partnership (LTIP) plan. This plan, administered by
164 Berkshire Hathaway Energy Company, provides incentive payments to selected
165 participants based, in large part, on financial performance factors.
166 MidAmerican is not seeking recovery for these costs at this time due to the fact
167 that the award for such pay is predominantly driven by achieving net income
168 targets and removal of these costs is consistent with past treatment of such costs
169 in South Dakota.

170 **Q. You mention the LTIP incentive compensation program. Does**
171 **MidAmerican maintain any other incentive compensation programs for its**
172 **employees?**

173 **A.** Yes. A portion of the total compensation of each non-represented MidAmerican
174 employee is paid through MidAmerican's Performance Incentive Plan ("PIP"),
175 which has been in place since 1997. During the test period, the amount of South
176 Dakota gas compensation paid under the PIP and included in test year cost of
177 service was \$412,040.

178 **Q. Why is PIP included in cost of service but LTIP excluded?**

179 A. As noted above, LTIP awards are predominantly driven by financial results to a
180 limited group of employees. The PIP plan, on the other hand, is an integral part
181 of the compensation plan for all non-represented employees that is merely a
182 mechanism to deliver market-based total compensation to such employees. The
183 “incentive” nature of the plan pertains to the administration of the PIP as it
184 relates to individual employees. Total-company payouts are targeted to provide
185 market-based compensation, although individual employees experience varying
186 results depending upon performance relative to their individual goals (i.e.
187 “performance”).

188 **Q. So there are no financial triggers for the PIP?**

189 A. Correct. A number of corporate goals are considered in the context of the
190 decision on what the PIP award should be on a total company basis. However,
191 the PIP award is not triggered or sized by the level of MidAmerican’s earnings.

192 **Q. How does the PIP impact MidAmerican’s total compensation?**

193 A. PIP is designed to have no net impact on total MidAmerican compensation
194 costs. Under PIP, a portion of base salary to each employee is, in effect, at
195 risk. The PIP compensation is distributed to employees based upon their
196 performance, but does not have the impact of increasing overall compensation
197 costs, which remain at market levels.

198 **Q. Please describe the adjustment for energy efficiency revenue and costs on**
199 **MidAmerican Exhibit RRT 1.1 Schedule 14.**

200 A. This adjustment removes from the revenue requirement all revenue and
201 operation expense amounts relating to energy efficiency programs. These costs
202 and related recoveries are accounted for in a separate rider.

203 **Q. Please describe the adjustment for PGA costs and revenue summarized on**
204 **MidAmerican Exhibit RRT 1.1 Schedule 15.**

205 A. This adjustment removes from the revenue requirement all expense and revenue
206 amounts relating to retail purchased gas costs. These costs and related
207 recoveries are accounted for in a separate rider.

208 **Q. Please describe the adjustment for economic development expenditures on**
209 **MidAmerican Exhibit RRT 1.1 Schedule 16.**

210 A. MidAmerican proposes to continue its successful shared expense economic
211 development program. My adjustment removes a portion of South Dakota
212 economic development expenses included in test year cost of service. This
213 program was originally approved by the Commission in Docket No. NG01-010
214 and continued in Docket NG04-001. The program approved provides for
215 recovery of one half of an estimated \$100,000 of economic development
216 expenses through the revenue requirement for 2014. This adjustment reduces
217 test year actual expense to reflect recovery of one half of the estimated
218 \$100,000 economic development costs for 2014.

219 **Q. Please describe the adjustment for out of period income tax adjustments on**
220 **MidAmerican Exhibit RRT 1.1 Schedule 17.**

221 A. This adjustment increases income tax expense through the reversal of entries
222 made during 2013 that modified income tax expense for periods prior to 2013,

223 and therefore, are not representative of ongoing expense relative to test year
224 activity. The tax adjustments recorded in 2013 reconciled income tax expense
225 booked during 2012 to the amounts reflected in the 2012 tax return that was
226 filed in late 2013, and included more refined estimates for various issues
227 relative to those that were originally contemplated at the time the books were
228 closed for 2012. Since these adjustments pertain to 2012, and not 2013, they are
229 not appropriate to include in the test year for this case.

Capital Structure and Cost of Capital

230 **Q. Please discuss MidAmerican's cost of capital, as summarized on RRT**
231 **Schedule 25.**

232 A. The weighted average cost of capital summarized on RRT Schedule 25 presents
233 MidAmerican Energy's pro forma average costs for long-term debt and
234 common equity for the twelve months ended May 31, 2014. The weighted
235 average cost of capital is 7.55%.

236 **Q. Why was the twelve months ended May 31, 2014 used to measure the cost**
237 **of capital?**

238 A. May 31, 2014 was chosen over the calendar year 2013 for several reasons.
239 First, a sizable amount of long-term debt was issued in April 2014 that impacts
240 the cost of capital. Second, notes with scheduled maturity in October 2014 were
241 redeemed early in May 2014. Third, significant time has elapsed since the end
242 of 2013, and the calculation as of May 31, 2014 reasonably updates the
243 calculation with more current values. Fourth, a number of rate base pro forma

244 adjustments are included in MidAmerican's case, and an updated cost of capital
245 more consistently matches the pro forma rate base.

246 **Q. Were any adjustments to actual values made?**

247 A. Generally not, although gains and losses, and associated amortizations, on past
248 early redemptions of debt that were not deferred for book purposes are included
249 in the cost of long-term debt calculation consistent with what has been done in
250 past South Dakota gas rate cases.

251 **Q. Please discuss the determination of the cost of MidAmerican's long-term
252 debt component on RRT Schedule 26.**

253 A. The sum of the interest costs and amortization of long-term debt discount,
254 issuance expense and loss on reacquired debt less the amortization of gains on
255 reacquired debt was divided by the 12-point average outstanding long-term debt
256 balance. The 12-point outstanding balance was determined by calculating the
257 average actual balances from June 2013 through May 2014 for the following
258 components:

- 259 a. Each issue of long-term debt,
- 260 b. Unamortized long-term debt premium,
- 261 c. Unamortized gain on reacquired long-term debt,
- 262 d. Unamortized debt discount,
- 263 e. Unamortized issuance expense, and
- 264 f. Unamortized loss on reacquired long-term debt.

265 **Q. Please discuss the determination of MidAmerican's cost of common equity.**

266 A. MidAmerican's cost of common equity is 10.6%. MidAmerican witness Vander
267 Weide supports this amount.

268 **Q. Does that conclude your prepared direct testimony?**

269 A. Yes, it does.