

**MONTANA-DAKOTA UTILITIES CO.  
REVENUES UNDER CURRENT AND PROPOSED RATES  
GAS UTILITY - SOUTH DAKOTA**

Customer Class/Rate	Pro Forma 2012 1/			Total Proposed Revenue	Proposed Revenue Increase	Percent Increase
	Customers	Dk	Revenue			
<b>Residential</b>						
Black Hills - Rate 60	41,962	3,154,338	\$23,436,398	\$24,915,084	\$1,478,686	6.3%
East River - Rate 66	6,109	378,198	3,193,645	3,105,288	(88,357)	-2.8%
	<u>48,071</u>	<u>3,532,536</u>	<u>26,630,043</u>	<u>28,020,372</u>	<u>1,390,329</u>	<u>5.2%</u>
<b>Firm General Service</b>						
Black Hills Rate - 70 & 72	5,558	2,394,729	\$14,841,793	\$15,398,939	\$557,146	3.8%
East River - Rate 76	1,096	499,647	3,739,120	3,182,706	(556,414)	-14.9%
	<u>6,654</u>	<u>2,894,376</u>	<u>18,580,913</u>	<u>18,581,645</u>	<u>732</u>	<u>0.0%</u>
<b>Small Interruptible</b>						
Sales - Rate 71	14	85,915	356,283			
Transport - Rate 81	17	270,635	139,434			
Total Small Interruptible	<u>31</u>	<u>356,550</u>	<u>495,717</u>	<u>495,644</u>	<u>(73)</u>	<u>0.0%</u>
<b>Large Interruptible</b>						
Sales - Rate 85 & Air Force	2	390,993	1,445,139			
Transport - Rate 82	10	742,884	165,919			
	<u>12</u>	<u>1,133,877</u>	<u>1,611,058</u>	<u>1,768,425</u>	<u>157,367</u>	<u>9.8%</u>
<b>Total South Dakota</b>	<u><u>54,768</u></u>	<u><u>7,917,339</u></u>	<u><u>\$47,317,731</u></u>	<u><u>\$48,866,086</u></u>	<u><u>\$1,548,355</u></u>	<u><u>3.3%</u></u>

1/ Rule 20:10:13:85 Statement I, Page 5.