

<u>Line</u>	<u>Description</u>	<u>Black Hills</u>	<u>East River</u>	<u>Total South Dakota</u>
	(a)	(b)	(c)	(d)
1	Company Proposed Adjustments			
2	Informational	(6,919)	(3,508)	(10,427)
3	Promotional	(13,129)	(597)	(13,726)
4	Institutional	(11,286)	(1,379)	(12,665)
5	Total	(31,334)	(5,484)	(36,818)
6				
7	Remove Remaining Institutional Advertising	(6,983)	(13,462)	(20,445)
8				
9	Children's safety ad initially miscoded	3,420		3,420
10				
11	Total Adjustment	(34,897)	(18,946)	(53,843)

**SOURCES:**

Column b, line 2: MDU Response to DR 2-1, Support of Schedule H, p. H-94  
Column c, line 2: MDU Response to DR 2-1, Support of Schedule H, p. H-97  
Column b, line 3: MDU Response to DR 2-1, Support of Schedule H, p. H-99  
Column c, line 3: MDU Response to DR 2-1, Support of Schedule H, p. H-101  
Column b, line 4: MDU Responses to DR 2-1, Support of Schedule H, p. H-105 and DR 3-18, Attachment A, pages 8 & 9  
Column c, line 4: MDU Responses to DR 2-1, Support of Schedule H, p. H-111 and DR 3-18, Attachment A, page 9  
Column d, lines 2 - 4: Column b + c  
Columns b - d, line 5: Sum lines 2 - 4  
Column b, line 7: MDU Responses to DR 2-1, Support of Schedule H, pages H-102 through H-104  
Column c, line 7: MDU Responses to DR 2-1, Support of Schedule H, pages H-106 through H-110  
Column d, line 7: Line 7, column b + c  
Columns b & d, line 9: MDU Response to DR 3-18  
Columns b - d, line 11: Sum lines 5, 7, & 9