Montana-Dakota Utilites Co. Gas Utility - South Dakota

Gas Conservation Tracking Adjustment Rate 90 Effective February 1, 2013

	Black Hills	East River
DSM Balance as of January 31, 2013 1/	(\$28,336)	\$896
2012 DSM Incentive 2/	5,774	1,701
2013 Budget 3/	72,228	17,722
Gas DSM Costs to be Recovered	\$49,666	\$20,319
Projected Volumes 4/	4,658,000	725,000
CTA Rate Effective February 1, 2013	\$0.011	\$0.028

1/ Revised Exhibit 2, Page 2.

2/ Revised Exhibit 3.

3/ Revised Exhibit 5.

4/ Projected volumes for February 1, 2013 through December 31, 2013.

Montana-Dakota Utilities Co. Gas Utility - South Dakota Conservation Program Activity January 1, 2012 - January 31, 2013

Program Activity	Black Hills	East River
Beginning Balance as of January 1, 2012 1/	(\$17,708)	\$6,125
Current Activity Actual Expenditures 2/ CTA Recovered 2/	58,531 44,054	16,568 13,260
Estimated Activity - December 1, 2012 - January 31, 2013 Expenditures 3/ Recovery 4/	7,565 32,670	7,878 16,415
Estimated DSM Balance as of January 31, 2013	(\$28,336)	\$896

- 1/ Total Costs to be Recovered, Revised Exhibit 2, Page 2 of 5, Docket No. NG11-006, effective April 1, 2012.
- 2/ Revised Exhibit 2, Pages 3 and 4. Including the carrying charge.
- 3/ Estimated expenditures based on December 1, 2011 January 31, 2012 program and administrative expenditures.
- 4/ Estimated CTA recovery based on projected volumes and CTA rate effective April 1, 2012 in Docket No. NG11-006.

Montana-Dakota Utilities Co. Gas Utility - South Dakota

Black Hills Conservation Monthly Account Balances January 2012 through January 2013

			Current		
	Beginning	Carrying	Month	СТА	(Over)/Under
Month	Balance	Charge 1/	Charges	Recovery	Recovery
Previous Balance 2/					(\$17,708)
January 2012	(\$17,708)	(\$5)	\$2,733	\$5,426	(20,406)
February	(20,406)	(18)	3,303	5,253	(22,374)
March	(22,374)	(18)	4,480	5,617	(23,529)
April	(23,529)	(19)	12,424	3/ 2,967	(14,091)
Мау	(14,091)	(13)	3,016	4,928	(16,016)
June	(16,016)	(14)	5,128	3,305	(14,207)
July	(14,207)	(14)	3,831	2,184	(12,574)
August	(12,574)	(13)	4,621	2,160	(10,126)
September	(10,126)	(11)	2,538	2,003	(9,602)
October	(9,602)	(10)	5,530	3,626	(7,708)
November	(7,708)	(7)	11,069	6,585	(3,231)
December - est. 4/	(3,231)	(3)	5,149	15,840	(13,925)
January 2013 - est. 4/	(13,925)	(14)	2,433	16,830	(28,336)
Total		(\$159)	\$66,255	\$76,724	

1/ Reflects 90-day Treasury Bill rate.

2/ Total program costs to be recovered in Docket No. NG11-006, Revised Exhibit 2, page 2 of 5.

3/ Reflects DSM incentive amount of \$9,484 authorized in Docket No. NG11-006.

4/ Estimated expenditures based on December 31, 2011 - January 31, 2012 program and administrative expenditures. Estimated CTA recovery based on projected volumes and CTA rate effective April 1, 2012 in Docket No. NG11-006.

Montana-Dakota Utilities Co. Gas Utility - South Dakota

East River Conservation Monthly Account Balances January 2012 through January 2013

			Current		
	Beginning	Carrying	Month	CTA	(Over)/Under
Month	Balance	Charge 1/	Charges	Recovery	Recovery
Previous Balance 2/					\$6,125
January 2012	\$6,125	\$2	\$4,887	\$966	10,048
February	10,048	9	540	993	9,604
March	9,604	8	826	938	9,500
April	9,500	8	2,210	3/ 872	10,846
Мау	10,846	10	400	1,708	9,548
June	9,548	9	2,164	1,017	10,704
July	10,704	11	39	614	10,140
August	10,140	10	1,352	692	10,810
September	10,810	12	391	623	10,590
October	10,590	11	2,645	1,808	11,438
November	11,438	10	1,014	3,029	9,433
December - est. 4/	9,433	9	2,978	7,938	4,482
January 2013 - est. 4/	4,482	4	4,887	8,477	896
Total		\$113	\$24,333	\$29,675	

1/ Reflects 90-day Treasury Bill rate.

2/ Total program costs to be recovered in Docket No. NG11-006, Revised Exhibit 2, page 2 of 5.

3/ Reflects DSM Incentive amount of \$2,020 authorized in Docket No. NG11-006.

4/ Estimated expenditures based on December 31, 2011 - January 31, 2012 program and administrative expenditures. Estimated CTA recovery based on projected volumes and CTA rate effective April 1, 2012 in Docket No. NG11-006.

Montana-Dakota Utilities Co. Gas Utility - South Dakota

Summary of Actual DSM Expenditures January 2012 through November 30, 2012

Black Hills DSM Programs	Incentive	No. of Participants	Cost
Residential	meentive	Participants	
High Efficiency Furnace - 92-94%	\$150	7	\$1,050
High Efficiency Furnace - 95%+ (new)	300	26	7,800
High Efficiency Furnace - 95%+	300	89	26,700
High Efficiency Water Heater (.62 EF)	50	9	450
High Efficiency Water Heater (.67+ EF)	100	9	900
Programmable Thermostats	20	56	1,120
Energy Audits	4/	0	
Attic Insulation	1/	4	1,878
New Construction Bundle	2/	2	700
Commmercial & Industrial			
High Efficiency Furnace - 92-94%	300	0	0
High Efficiency Furnace - 95%+ (new)	300	0	0
High Efficiency Furnace - 95%+ (replacement)	300	4	1,200
Custom	3/	0	0
Administrative Costs			3,691
DSM Incentive			9,484
Advertising			3,700
Total		206	\$58,673
East River		No. of	
	Incentive	No. of Participants	Cost
East River DSM Programs Residential	Incentive		Cost
DSM Programs	Incentive		<u>Cost</u> \$600
DSM Programs Residential		Participants	
DSM Programs Residential High Efficiency Furnace - 92-94%	\$150	Participants 4 0 31	\$600
DSM Programs Residential High Efficiency Furnace - 92-94% High Efficiency Furnace - 95%+ (new)	\$150 300 300 50	Participants 4 0	\$600 0
DSM Programs Residential High Efficiency Furnace - 92-94% High Efficiency Furnace - 95%+ (new) High Efficiency Furnace - 95%+ High Efficiency Water Heater (.62 EF) High Efficiency Water Heater (.67+ EF)	\$150 300 300 50 100	Participants 4 0 31 2 0	\$600 0 9,300 100 0
DSM Programs Residential High Efficiency Furnace - 92-94% High Efficiency Furnace - 95%+ (new) High Efficiency Furnace - 95%+ High Efficiency Water Heater (.62 EF) High Efficiency Water Heater (.67+ EF) Programmable Thermostats	\$150 300 300 50 100 20	Participants 4 0 31 2 0 23	\$600 0 9,300 100 0 460
DSM Programs Residential High Efficiency Furnace - 92-94% High Efficiency Furnace - 95%+ (new) High Efficiency Furnace - 95%+ High Efficiency Water Heater (.62 EF) High Efficiency Water Heater (.67+ EF) Programmable Thermostats Energy Audits	\$150 300 300 50 100 20 4/	Participants 4 0 31 2 0 23 0	\$600 0 9,300 100 0 460 500
DSM Programs Residential High Efficiency Furnace - 92-94% High Efficiency Furnace - 95%+ (new) High Efficiency Furnace - 95%+ High Efficiency Water Heater (.62 EF) High Efficiency Water Heater (.67+ EF) Programmable Thermostats Energy Audits Attic Insulation	\$150 300 300 50 100 20 4/ 1/	Participants 4 0 31 2 0 23 0 23 0 3	\$600 0 9,300 100 0 460
DSM Programs Residential High Efficiency Furnace - 92-94% High Efficiency Furnace - 95%+ (new) High Efficiency Furnace - 95%+ High Efficiency Water Heater (.62 EF) High Efficiency Water Heater (.67+ EF) Programmable Thermostats Energy Audits Attic Insulation New Construction Bundle	\$150 300 300 50 100 20 4/	Participants 4 0 31 2 0 23 0	\$600 0 9,300 100 0 460 500
DSM Programs Residential High Efficiency Furnace - 92-94% High Efficiency Furnace - 95%+ (new) High Efficiency Furnace - 95%+ High Efficiency Water Heater (.62 EF) High Efficiency Water Heater (.67+ EF) Programmable Thermostats Energy Audits Attic Insulation New Construction Bundle Commmercial & Industrial	\$150 300 300 50 100 20 4/ 1/ 2/	Participants 4 0 31 2 0 23 0 23 0 3 0	\$600 0 9,300 100 0 460 500 1,005
DSM Programs Residential High Efficiency Furnace - 92-94% High Efficiency Furnace - 95%+ (new) High Efficiency Furnace - 95%+ High Efficiency Water Heater (.62 EF) High Efficiency Water Heater (.67+ EF) Programmable Thermostats Energy Audits Attic Insulation New Construction Bundle Commmercial & Industrial High Efficiency Furnace - 92-94%	\$150 300 300 50 100 20 4/ 1/ 2/ 300	Participants 4 0 31 2 0 23 0 23 0 3 0 3 0	\$600 0 9,300 100 0 460 500 1,005
DSM Programs Residential High Efficiency Furnace - 92-94% High Efficiency Furnace - 95%+ (new) High Efficiency Furnace - 95%+ High Efficiency Water Heater (.62 EF) High Efficiency Water Heater (.67+ EF) Programmable Thermostats Energy Audits Attic Insulation New Construction Bundle Commmercial & Industrial High Efficiency Furnace - 92-94% High Efficiency Furnace - 95%+ (new)	\$150 300 300 50 100 20 4/ 1/ 2/ 300 300	Participants 4 0 31 2 0 23 0 3 0 3 0 0 0 0 0	\$600 0 9,300 100 0 460 500 1,005 0 0
DSM Programs Residential High Efficiency Furnace - 92-94% High Efficiency Furnace - 95%+ (new) High Efficiency Furnace - 95%+ High Efficiency Water Heater (.62 EF) High Efficiency Water Heater (.67+ EF) Programmable Thermostats Energy Audits Attic Insulation New Construction Bundle Commercial & Industrial High Efficiency Furnace - 92-94% High Efficiency Furnace - 95%+ (new) High Efficiency Furnace - 95%+ (replacement)	\$150 300 300 50 100 20 4/ 1/ 2/ 300 300 300	Participants 4 0 31 2 0 23 0 3 0 0 0 0 0 0 0 0 0 0 0 0 0 0	\$600 0 9,300 100 0 460 500 1,005 0 0 0
DSM Programs Residential High Efficiency Furnace - 92-94% High Efficiency Furnace - 95%+ (new) High Efficiency Furnace - 95%+ High Efficiency Water Heater (.62 EF) High Efficiency Water Heater (.67+ EF) Programmable Thermostats Energy Audits Attic Insulation New Construction Bundle Commercial & Industrial High Efficiency Furnace - 92-94% High Efficiency Furnace - 95%+ (new) High Efficiency Furnace - 95%+ (replacement) Custom	\$150 300 300 50 100 20 4/ 1/ 2/ 300 300	Participants 4 0 31 2 0 23 0 3 0 3 0 0 0 0 0 0 0 0 0 0 0 0	\$600 0 9,300 100 0 460 500 1,005 0 0 0 0
DSM Programs Residential High Efficiency Furnace - 92-94% High Efficiency Furnace - 95%+ (new) High Efficiency Furnace - 95%+ High Efficiency Water Heater (.62 EF) High Efficiency Water Heater (.67+ EF) Programmable Thermostats Energy Audits Attic Insulation New Construction Bundle Commercial & Industrial High Efficiency Furnace - 92-94% High Efficiency Furnace - 95%+ (new) High Efficiency Furnace - 95%+ (replacement) Custom Administrative Costs	\$150 300 300 50 100 20 4/ 1/ 2/ 300 300 300	Participants 4 0 31 2 0 23 0 3 0 0 0 0 0 0 0 0 0 0 0 0 0 0	\$600 0 9,300 100 0 460 500 1,005 0 0 0 0 0 0 0 0 0 0 0
DSM Programs Residential High Efficiency Furnace - 92-94% High Efficiency Furnace - 95%+ (new) High Efficiency Furnace - 95%+ High Efficiency Water Heater (.62 EF) High Efficiency Water Heater (.67+ EF) Programmable Thermostats Energy Audits Attic Insulation New Construction Bundle Commercial & Industrial High Efficiency Furnace - 92-94% High Efficiency Furnace - 95%+ (new) High Efficiency Furnace - 95%+ (replacement) Custom Administrative Costs DSM Incentive	\$150 300 300 50 100 20 4/ 1/ 2/ 300 300 300	Participants 4 0 31 2 0 23 0 3 0 0 0 0 0 0 0 0 0 0 0 0 0 0	\$600 0 9,300 100 0 460 500 1,005 0 0 0 0 0 0 0 0 0 0 0 0 2,020
DSM Programs Residential High Efficiency Furnace - 92-94% High Efficiency Furnace - 95%+ (new) High Efficiency Furnace - 95%+ High Efficiency Water Heater (.62 EF) High Efficiency Water Heater (.67+ EF) Programmable Thermostats Energy Audits Attic Insulation New Construction Bundle Commercial & Industrial High Efficiency Furnace - 92-94% High Efficiency Furnace - 95%+ (new) High Efficiency Furnace - 95%+ (replacement) Custom Administrative Costs	\$150 300 300 50 100 20 4/ 1/ 2/ 300 300 300	Participants 4 0 31 2 0 23 0 3 0 0 0 0 0 0 0 0 0 0 0 0 0 0	\$600 0 9,300 100 0 460 500 1,005 0 0 0 0 0 0 0 0 0 0 0

1/ Rebate dependent on the beginning and ending R-value of the insulation installed, square footage of installed insulation, and whether self installed or by a contractor. Program discontinued as of April 1, 2012.

2/ The heating and water heating equipment bundle rebate is \$300. The insulation bundle is an additional \$100. The program was discontinued as of April 1, 2012.

3/ Incentive is project specific.

4/ Indirect program. The charge reflects a retainer fee for the third party energy auditor.