

**Montana-Dakota Utilities Co.
Gas Utility - South Dakota
DSM Performance Financial Incentive
for 2011 Program Year**

Black Hills

Total costs incurred 1/	\$61,044	
Authorized Return 2/	11.739%	
Calculated Incentive	\$7,166	
Incentive Achieved 3/		\$7,166

East River

Total costs incurred 1/	\$15,003	
Authorized Return 2/	11.770%	
Calculated Incentive	\$1,766	
Incentive Achieved 3/		\$1,766

1/ Exhibit 2 Page 5. Excludes DSM Incentive authorized in Docket No. NG10-009.

2/ Authorized return, adjusted for taxes as established in Docket No. NG09-001.

3/ Incentive range authorized in Docket No. NG09-001. Incentive minimum and cap authorized in Docket No. NG10-009, Exhibit 5.

	<u>Black Hills</u>	<u>East River</u>
Minimum Incentive	\$4,725	\$686
Incentive Cap	13,867	2,020