

Montana-Dakota Utilities Co.  
Gas Utility - South Dakota  
Participation, Spend, and Dk Savings  
February 2006 - December 2011

	Feb. 2006 - Feb. 2007			March 2007 - Feb. 2008			March 2008 - Feb. 2009			March 2009 - Aug. 2009		
	Participation	Incentive	Dk	Participation	Incentive	Dk	Participation	Incentive	Dk	Participation	Incentive	Dk
<u>Black Hills</u>												
High Efficiency Furnace	35	\$5,250	283	53	\$7,950	444	37	\$5,550	313	16	\$2,400	150
Programmable Thermostats	33	660	96	78	1,560	226	81	1,620	235	20	400	58
Water Heaters			0			0			0			0
New Construction Bundle			0			0			0			0
Attic Insulation			0			0			0			0
Admin, Promo, & Education		13,369			4,960			19,698			970	
Total	68	\$19,279	379	131	\$14,470	670	118	\$26,868	548	36	\$3,770	208
<u>East River</u>												
High Efficiency Furnace	4	\$600	35	3	\$450	26	4	\$600	37	2	\$300	20
Programmable Thermostats	9	180	29	5	100	16	5	100	16			0
Water Heaters			0			0			0			0
New Construction Bundle			0			0			0			0
Attic Insulation			0			0			0			0
Admin, Promo, & Education		4,242						2,316			132	
Total	13	\$5,022	64	8	\$550	42	9	\$3,016	53	2	\$432	20
<u>Total</u>												
High Efficiency Furnace	39	\$5,850	318	56	\$8,400	470	41	\$6,150	350	18	\$2,700	170
Programmable Thermostats	42	840	125	83	1,660	242	86	1,720	251	20	400	58
Water Heaters			0			0			0			0
New Construction Bundle			0			0			0			0
Attic Insulation			0			0			0			0
Admin, Promo, & Education		17,611			4,960			22,014			1,102	
Total	81	\$24,301	443	139	\$15,020	712	127	\$29,884	601	38	\$4,202	228

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	Sept. 2009 - Aug. 2010			Sept. 2010 - Dec. 2011			Total 2006 - 2011			Project Life (Yrs.)	Lifetime Dk Savings
	Participation	Incentive	Dk	Participation	Incentive	Dk	Participation	Incentive	Dk		
<u>Black Hills</u>											
High Efficiency Furnace	70	\$15,150	739	173	\$50,700	1,938	384	\$87,000	3,867	18	69,606
Programmable Thermostats	52	1,040	151	101	2,020	293	365	7,300	1,059	15	15,885
Water Heaters	7	350	20	20	1,000	76	27	1,350	96	15	1,440
New Construction Bundle	0		0	8	2,100	137	8	2,100	137	20	2,740
Attic Insulation	1	306	18	24	7,950	727	25	8,256	745	20	14,900
Admin, Promo, & Education		6,616			17,017			62,630			
<b>Total</b>	<b>130</b>	<b>\$23,462</b>	<b>928</b>	<b>326</b>	<b>\$80,787</b>	<b>3,171</b>	<b>809</b>	<b>\$168,636</b>	<b>5,904</b>		<b>104,571</b>
<u>East River</u>											
High Efficiency Furnace	15	\$3,900	150	59	\$16,200	620	87	\$22,050	888	18	15,984
Programmable Thermostats	8	160	23	33	660	96	60	1,200	180	15	2,700
Water Heaters	2	100	10	4	200	19	6	300	29	15	435
New Construction Bundle	1	400	16	0	0	0	1	400	16	20	320
Attic Insulation			0	0	0	0	0	0	0	20	0
Admin, Promo, & Education		2,158			3,931			12,779			
<b>Total</b>	<b>26</b>	<b>\$6,718</b>	<b>199</b>	<b>96</b>	<b>\$20,991</b>	<b>735</b>	<b>154</b>	<b>\$36,729</b>	<b>1,113</b>		<b>19,439</b>
<u>Total</u>											
High Efficiency Furnace	85	\$19,050	889	232	\$66,900	2,558	471	\$109,050	4,755	18	85,590
Programmable Thermostats	60	1,200	174	134	2,680	389	425	8,500	1,239	15	18,585
Water Heaters	9	450	30	24	1,200	95	33	1,650	125	15	1,875
New Construction Bundle	1	400	16	8	2,100	137	9	2,500	153	20	3,060
Attic Insulation	1	306	18	24	7,950	727	25	8,256	745	20	14,900
Admin, Promo, & Education		8,774			20,948			75,409			
<b>Total</b>	<b>156</b>	<b>\$30,180</b>	<b>1,127</b>	<b>422</b>	<b>\$101,778</b>	<b>3,906</b>	<b>963</b>	<b>\$205,365</b>	<b>7,017</b>		<b>124,010</b>