

NG 98-014



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SOUTH DAKOTA PUBLIC
UTILITIES COMMISSION

MidAmerican Energy Company
401 Douglas Street
P.O. Box 178
Sioux City, Iowa 51290
712 277-2222 Telephone
712 277-2222 Fax

December 29, 1998

Susan M. Stewart
Managing Attorney

Mr. William Bullard, Jr.
Executive Secretary
South Dakota Public Utilities Commission
State Capitol Building
500 East Capitol Avenue
Pierre, SD 57501

Dear Mr. Bullard:

In accordance with Docket No. NG95-019, enclosed please find the original and 11 copies of MidAmerican Energy Company's report on 1998 economic development activities. Please file stamp one copy and return in the enclosed self-addressed stamped envelope.

During 1998, our Company continued its commitment to economic development by working directly with and on behalf of communities in our South Dakota service territory. The economy of this area remained strong during the year because of the continuing efforts of state and local leadership and the state's positive business climate.

Our 1998 economic development report is organized into eight sections, as shown in the table of contents. Our actual expenditures are found in the first section. Our 1999 proposed budget is found in the final section. In MidAmerican's recently filed general natural gas rate increase request, Docket No. NG98-011, MidAmerican has proposed to continue funding economic development in the same way as is presently structured.

We respectfully request approval of our 1998 report and our 1999 economic development budget.

If you have any questions, please let me know.

Very truly yours,

encs.

SOUTH DAKOTA PUBLIC UTILITIES COMMISSION

MIDAMERICAN ENERGY COMPANY

SOUTH DAKOTA

**Partners In
Change....**

**Partners In
Success**

Report to the Commission

1998 Economic Development Activities

Proposed 1999 Budget for Economic Development Activities

December 30, 1998

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MIDAMERICAN ENERGY COMPANY
SOUTH DAKOTA
1998 ECONOMIC DEVELOPMENT
ACTUAL EXPENDITURES

Development Group Support

Forward Sioux Falls	\$12,000
Yankton Area Progressive Growth	2,000
Siouxland Initiative	1,500
Vermillion Development Co.	1,000
Minnehaha County Economic Development Association (MCEDA)	3,500
(Includes community development support for: Baltic, Brandon, Colton, Dell Rapids and Hartford)	
Lincoln County Economic Development Association (LCEDA)	3,500
(Includes community development support for: Beresford, Canton, Harrisburg, Lennox, Tea and Worthing)	

Individual Community Development Support:

Alcester Development Corp	\$200
Centerville Development Corp.....	200
Elk Point Gold Program	200
Flandreau Improvement Corp	200
Jefferson Development Corp.....	200
Montrose Development Corp.....	200
North Sioux City Development Corp.....	200
Salem Development Corp	200

Program Subtotal

1,600

Economic Assistance Programs

MCEDA (land option contribution)	1,000
Gold Community Achievement Awards Program	1,500

Business Attraction Incentives

Allocation of trade show expenses on behalf of South Dakota communities for International Manufacturing Technology and Plastics USA	1,435
Allocation of economic development advertising and associated marketing expense on behalf of South Dakota communities	200
Allocation of travel and associated expenses for MEC developers working with and/or on behalf of South Dakota communities	6,301

TOTAL ACTUAL EXPENDITURES

\$37,475

MIDAMERICAN ENERGY COMPANY
SOUTH DAKOTA
1998 ECONOMIC DEVELOPMENT
ACTUAL EXPENDITURES

Proposed 1998 Budget

Allocation for 1998 \$35,000

Request For Approval

Actual Economic Development Expenditures for 1998 37,475
Less expenses incurred by MEC over and above Proposed Budget (2,475)

ACTUAL 1998 EXPENDITURES REQUESTED FOR SDPUC APPROVAL **\$35,000**



Another \$200 donation was presented by Rodvold to Jefferson Development Corporation members Jerry Trudeau, center, and Robert McKelvey.

MidAmerican Energy gives funds for local development

MidAmerican Energy Company recently presented donations of \$200 to three local development-oriented organizations.

Receiving the funds were the Elk Point Commercial Club, the Jefferson Development Corporation and the North Sioux City Economic Development Corporation. The funds are meant to emphasize the value of local leadership and community generated priorities.

"MidAmerican likes to work with those groups that are demonstrating their capabilities to organize and implement a development program," said Mark Rodvold, MidAmerican Energy Community Coordinator. "Our

Local Partners Program targets our resources to those energetic and resourceful communities that have identified their growth and development issues. These contributions will hopefully assist the local groups to address their most pressing development concerns."

MidAmerican Energy provides both electric and natural gas service to North Sioux City and Jefferson and natural gas service to Elk Point.

"A strong, vibrant and growing community is important to MidAmerican because it allows the partnership to grow," according to Rodvold. "We look forward to working with the local groups and other leaders for many years to come," he said.

Each organization will use the donations to further economic development efforts in each community.

The North Sioux City Economic Development Corporation has developed a three-year Strategic Plan in November of 1997, along with the adoption of the following theme: "The mission of the North Sioux City Economic Development Corporation is to encourage and advance planned growth through economic development."



Mark Rodvold, right, of MidAmerican Energy, presents a \$200 donation from the company to Valere Beeck, representing the Elk Point Commercial Club.



Rodvold presents a \$200 donation from MidAmerican Energy to Sue Harlan, center, and Jeff Harms of the North Sioux City Economic Development Corporation.



Pictured (l to r) are Bonnie Reynolds, Montrose Improvement Corp, Mark Rodvold, Mid American Energy Community Coordinator, Lenice Wingen, M.I.C. and Ron Shelburg, M.I.C.

Energy Co. Donates to Local Improvement Corporation

MidAmerican Energy Company recently presented the Montrose Improvement Corporation with a donation of \$200 in support of their community efforts. "Our local Partners Program targets our resources to those energetic and resourceful communities that have identified their growth and development issues. This contribution will hopefully assist Montrose Development Corporation to address their most pressing development concerns."

The funds are meant to emphasize the value of local leadership and community generated priorities. "Mid-American like to work with those groups that are

demonstrating their capabilities to recognize and implement a development program," said Mark Rodvold, Community Coordinator for the company.

"Our local Partners Program targets our resources to those energetic and resourceful communities that have identified their growth and development issues. This contribution will hopefully assist Montrose Development Corporation to address their most pressing development concerns."

MidAmerican Energy provides natural gas service to Montrose. A strong, vibrant and growing community is important to MidAmerican because it allows the partnership to grow, according to Rodvold. "We look forward for working with the Montrose Development corporation and other local leaders for many years to come," he said.

Lennox receives GOLD Community Achievement Award

Nine South Dakota communities went home with \$10,000 in prizes following the presentation of the GOLD Awards at the Governor's Economic Development Conference held April 8 in Pierre.

The awards program, a friendly competition between South Dakota GOLD communities, focuses on individual project accomplishments for the past year. The cash prizes are donated by the following sponsors: Black Hills Power and Light Company (\$1,500), MidAmerican Energy Company (\$1,500), Northern States Power Company (\$1,500), Northwestern Public Service Company (\$1,500), Otter Tail Power Company (\$1,500), Montana-Dakota Utilities

Company (\$1,500), East River Electric Power Cooperative (\$500), Rushmore Electric Power Cooperative (\$250), and West River Electric Association (\$250).

Communities could compete in three categories. In the first category, "Business, Industrial, & Agriculture Development", Lead took home a \$2,000 award for its work in pulling together to build Bedrock Lanes Bowling Center. Miller was awarded \$650 for the reorganization and return of the Miller Livestock Auction. Clark was awarded \$650 for attracting a community pharmacy after the local pharmacy closed.

In the second category, "Beautification, Enhancement, & Community Promotions," Dell

Rapids captured the \$2,000 prize for its restoration of a historic building and addition of a Dell Rapids Museum. The \$650 prizes went to Lennox for its park improvements and purchase of new playground equipment and Kedoka for the Jackson County Sports Complex Football Field and All-Weather Track.

Under the "Innovative Projects" category, Madison was awarded \$2,000 for its new Gymnastics Center, which was a much needed sports facility for the area. Estelline took home \$650 for its Little Hearts Daycare Center and Midland received \$650 for the creation of a local fund for the Community Foundation, which promotes local projects.



FIC development gift

MidAmerican Energy Co., which supplies natural gas to the Flandreau community, recently gave the Flandreau Improvement Corporation \$200 in support of its community efforts. Mark Rodvold of MidAmerica, left, presented the check to Arlyce Dordall representing the FIC. Rodvold told Dordall that a strong, vibrant and growing community is important to MidAmerica because it allows the partnership between the company and the community to grow. The gift is also in recognition of the FIC's capabilities to organize and implement development programs.

DIRECTIONS

A PUBLICATION OF THE SIOUX FALLS DEVELOPMENT FOUNDATION

January-February, 1998

Volume 22, Number 1

New Foundation officers meet 1998 with confidence

Mike Hanson feels that he is carrying on a tradition. The new chairman of the Sioux Falls Development Foundation board of directors said that his new position is a great honor.

"To be following in the footsteps not only of Tom Everist, our most recent chairman, but a long line of dedicated community leaders is an exciting role for me," Hanson said. "The Development Foundation is truly one of the most vital forces in the prosperity of this community. To be part of that effort is a privilege—to lead the organization is really an honor."

Hanson is the newly elected chairman of the Development Foundation. He is joined on the executive committee by vice chairman Steve Kirby, treasurer Bob Oliver, secretary Linda Barker and immediate past chairman Tom Everist.

"This is really an exceptional team of leaders," Hanson said. "There is not a person on our executive committee who has not proven his or her complete commitment to Sioux Falls. Each has extensive experience working with the complex interaction of governmental entities and our local business community. That experience helps shape our economic development success."

The unique partnership the Development Foundation has longed with the Sioux Falls Area Chamber of Commerce is another vital link in the chain of prosperity, according to Hanson.

"Working with Art deWit, Evan Nolin and other Chamber leaders will be one of the best parts of the job," Hanson said of the Development Foundation chairmanship. "Not only has our partnership with the Chamber resulted in one of the most successful economic development strategies in the nation—Forward Sioux Falls—but our close cooperation makes both organizations stronger."

Continuing our prosperity and helping to assemble the action steps to meet the goals of Forward Sioux Falls—the Next Century will be key elements of the 1998 program of the Development Foundation, according to Mike Hanson.

"We had a great year in Sioux Falls in 1997," he said. "We recognize that we can not see success every single year. But we can lay the foundation for planned, sustained growth and a positive future for our community. That's our job—and I'm looking forward to it!"



DIRECTIONS

A PUBLICATION OF THE SIOUX FALLS DEVELOPMENT FOUNDATION
Volume 22, Number 2
March-April, 1998

CCC Information Services will be a strong addition to economy

Sioux Falls has been chosen as the site for a new call center for CCC Information Services, Inc., Governor Janklow announced recently. The Chicago-based firm is a technology and service company that automates the processing of primarily auto insurance claims for the entire insurance industry. CCC Information Services employs 1,200 nationwide and will bring 400 new jobs to Sioux Falls, in customer service, technical support, data entry and processing positions, and insurance adjusters and appraisers.

The jobs will be in the \$9 to \$15 per hour range and are expected to help boost wages throughout the market, according to Janklow, who was instrumental in bringing the company to the state. South Dakota has a low 2.2% unemployment rate, but jobs such as those being offered by CCC Information Services will attract new workers to the Sioux Falls area, according to development officials.

"This company is going to have a great deal of positive impact on the community," said Dan Scott, president of the Sioux Falls Development Foundation. "Undoubtedly they will attract additional people to Sioux Falls, impacting the economy favorably through the retail sector, industry, retail sales and all the other sectors of the local economy."

CCC Information Services is a
Continued on page 2



CCC Information Services will bring 400 new jobs to Sioux Falls, in customer service, technical support, data entry and processing positions, and insurance adjusters and appraisers.

Sioux Falls declared 'fastest growing labor market'

The South Dakota Department of Labor has released its 1997 economic analysis, and the results confirm that last year was a record-setting for Sioux Falls. In the February, 1998, issue of the *South Dakota Labor Bulletin*, the state labor office notes that the Sioux Falls Metropolitan Statistical Area (MSA) is "the largest and fastest growing labor market area in the state. This MSA posted an annual average employment level of 102,200, an increase of 3,300 workers—70 percent of the total job growth statewide."

The Labor Bulletin also pointed out that the job expansion rate in Sioux Falls was 3.3 percent, more than double the 1.4 percent rate experienced statewide. Also significant is the fact that 1997 was the first year the Sioux Falls MSA reached the 100,000 marker level. By comparison, the second-largest labor market in the state, Rapid City, had an annual average employment level of 46,200, up just 700 workers from 1996.

DIRECTIONS

A PUBLICATION OF THE SIOUX FALLS DEVELOPMENT FOUNDATION
 Volume 12, Number 1
 May-June, 1988

Specialized Card Services brings additional jobs to development park

A fast-growing Sioux Falls credit card company has located in the Sioux Empire Development Park, recognized as one of the world's Top Ten industrial parks. Specialized Card Services will lease a facility constructed on a newly-acquired 40 acre site in Park IV according to Development Foundation president Dan Scott.

"Specialized Card Services wants to be able to have more to grow," Scott said. "This site will accommodate up to four buildings, with room for as many as 2,000 employees in the future."

The company currently employs 275 in Sioux Falls at two different office spaces, but projects up to 700 new jobs within three years. According to Chuck Ostrowski, president and chief executive officer, the firm is experiencing substantial success, necessitating this expansion.

Specialized Card Services and its bank, United Credit National Bank, are owned by Dallas-based UICL and issues Visa and MasterCard credit cards to people with past credit problems or no credit. The company currently has about 250,000 accounts, but projects that number will grow to 5 million over several years.

The company does not anticipate any difficulty in meeting its employment needs, Ostrowski said. Specialized Card Services looked at building sites in other communities, but decided to remain here.

"Sioux Falls has the critical mass to attract enough people to meet our employment needs," Ostrowski said.

Specialized Card Services says it's a growing sector of the Sioux Falls economy, as many firms locate call centers here, according to Scott.

"With our central location, our well-established lines of high-tech communication and our excellent business climate," he said, "it just makes sense to locate a national customer service center in Sioux Falls."



"...it just makes sense to locate a national customer service center in Sioux Falls."

State ranks high in per capita economic growth

In two separate studies done by national economic development magazines, South Dakota has ranked in the top ten for economic growth, per capita, in the population of the states.

Star Selection magazine ranked the state as seventh among 48 states for million-dollar investment. Using the handbook, South Dakota placed 10th for new jobs per one million population and 11th for new or expanded facilities per one million population. North Carolina topped the list in both categories, with none of our neighboring states in the top ten.

Plant, Site and Parks magazine used a slightly different approach, comparing the percentage of manufacturing jobs in each state with the percentage of the U.S. population living in each state. For example, Rhode Island has the highest rate of the U.S. population, but is home to 1.1% of the country's manufacturing jobs, for a rating of 172%. Using this method, South Dakota has the third highest rating, 132%, behind Rhode Island and New York (137%). Following are the numbers for New Jersey (131%) and Massachusetts (129%).

DIRCTIONS

A PUBLICATION OF THE SIOUX FALLS DEVELOPMENT FOUNDATION

July-August, 1998

Volume 23, Number 1

Governor William Janklow announced at a press conference July 21 that New Hampshire based Cabletron Systems will locate a facility in Sioux Falls, bringing 135 new high-tech jobs to the city.

Cabletron was founded in 1983 as a part-time venture in a garage by S. Robert Levine and Craig Benson and is today a \$1.3 billion supplier of networking equipment. Ninety percent of the company's domestic revenue is generated by more than 300 direct sales people, backed up with a 2,500 person in-house technical sales and support staff. Cabletron's Smart Networking architecture is used by many Fortune 1000 companies, and has enabled Chase Manhattan Bank, GoodYear Tire and Johns Hopkins Medical facilities to implement secure fast and reliable networks.

"Cabletron is a world-class technology company," said Governor Janklow. "The high quality technology jobs Cabletron is bringing to South Dakota will provide excellent job opportunities for South Dakotans and boost our state's future in the exploding technology marketplace."

According to Development Foundation marketing director Don Hindsgogen, who worked with Cabletron during the decision-making process, the company will initially lease part of the former North Trac building in the Sioux Empire Development Park. The Sioux Falls Cabletron operation should be fully functional by September 1 with an investment of 135 employees expanding to 175 within six months.



Governor William Janklow, center, with Cabletron's President and Corporate Development Director, S. Robert Levine, left, and Cabletron's Vice President and Chief Financial Officer, Craig Benson, right, at a press conference in Sioux Falls, S.D., July 21, 1998.

Sioux Falls offers Cabletron a unique area in which to recruit and train. And Vice Gov. Les Peterson and co-leader and CEO Craig Benson. "Drawing upon the area talent pool, Cabletron will focus on high-tech jobs, offering our residents of exciting, well-paying, entry-level opportunities to support our Fortune 1000 customer base."

The 135 new jobs will be primarily high-tech sales positions, starting at \$19.50 per hour plus comprehensive and a full benefits package. The company will lease 11,000 square feet of the industrial park and spend \$1 million in equipment to get the facility operational.

Award-winning Community Profile available now

Each year the Sioux Falls Development Foundation publishes the *Sioux Falls Community Profile*, a very popular compilation of facts, numbers, statistics and data about Sioux Falls. Inexpensive to compare, cost-effective and easy to use, here the Community Profile is also helpful to local firms for marketing or expansion purposes.

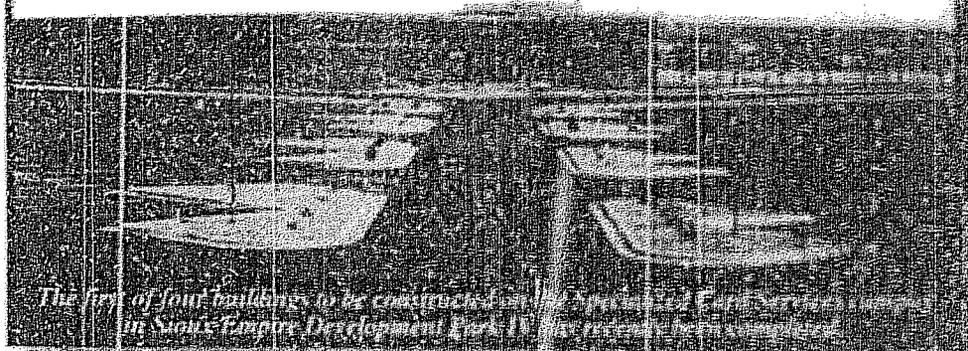
This year's profile has been honored by the American Economic Development Council as one of the best of its class. For complimentary copies of this award-winning book is available to Development Foundation members and can be picked up at your convenience at the Development Foundation Office at 501 S. Phillips. Non-members may purchase a copy of the Community Profile for \$1 each.

Cabletron brings new high-tech jobs to Sioux Falls

DEREGULATIONS

A PUBLICATION OF THE SIOUX FALLS DEVELOPMENT FOUNDATION
October-November, 1998
Volume 22, Number 5

Specialized Card Services breaks ground for second building



The first of four buildings to be constructed on the Specialized Card Services campus in Sioux Empire Development Park IV is under construction.

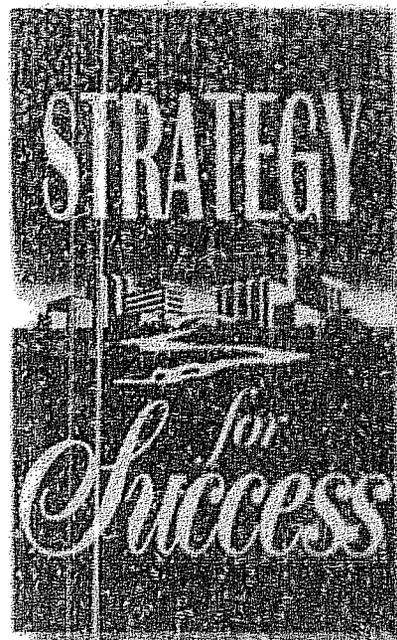
With the last building on the Specialized Card Services campus in Sioux Empire Development Park IV rapidly filling, the company is laying the foundations now for Building Two in a planned four-building campus. According to president and CEO Chuck Ostrowski, the second building will be an 80,000 square foot facility with two stories.

"The first floor will be an equipment-intensive space housing the machinery necessary to service our accounts," Ostrowski said. "In order to have space for the number of people we need in that building, we're adding a second floor. A cafeteria in Building Two will also take up a good deal of space there."

The 34-acre land purchase in Park IV by PML Services LLC will accommodate the rapid growth of Specialized Card Services. Ostrowski said that the parcel will provide space for a total of four buildings on the campus, with immediate plans to construct Building Two for a capacity in August of 1999.

"I can't say enough good things about this land being available," Ostrowski said. "It's a beautiful area, and convenient and accessible for everything. Without this land being available, our company probably wouldn't be in Sioux Falls. The Development Foundation has done a great job."

Continued on page 2.



You're invited!

The Sioux Falls Development Foundation annual meeting is scheduled for Thursday, November 19, from 4:30 to 6:30 p.m. in the International Rooms of the Holiday Inn City Center. The evening features a wonderful appreciation meal as well as a local business meeting, slated for 7:15 p.m. Reservations: your calendar now for November 19!

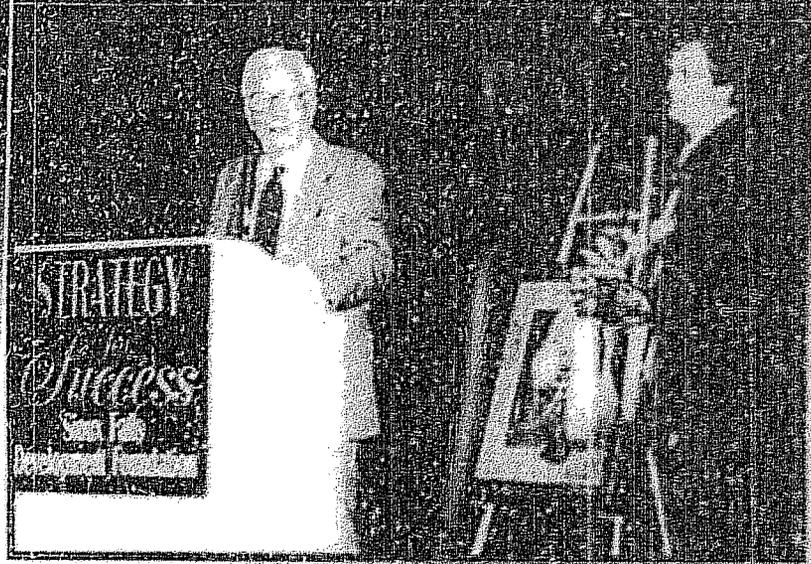
During the meeting, the 1998 winners of the Spirit of Sioux Falls Award will be announced. The Spirit of Sioux Falls Award, named in memory of Roger Hauge, David Erickson and Anne Loren, honors the Sioux Falls Development Foundation who regularly lend their time to the place which also took the life of Governor George Mickelson. In our exemplary service to the economic development of Sioux Falls.

DIRECTIONS

A PUBLICATION OF THE SIOUX FALLS DEVELOPMENT FOUNDATION
Volume 22, Number 6

December, 1998

Kearns receives Spirit of Sioux Falls Award



Chairman Steve Kirby, right, shares the podium with award winner Charles Kearns at the Sioux Falls Development Foundation annual meeting.

Charles A. Kearns, former president of Kearns Machinery Company in Sioux Falls, was selected as the 1998 Spirit of Sioux Falls Award recipient. Kearns was presented with the spirit of Sioux Falls award by Steve Kirby during a special ceremony at the Sioux Falls Development Foundation annual meeting, Thursday, November 19.

Created in memory of Angus Anson, David Birkeland and Roger Blagg, leaders of the Sioux Falls Development Foundation who tragically lost their lives in the plane crash which also took the life of Governor George Mitchell, the award honors exemplary service in the economic development of Sioux Falls. It is presented each year at the Sioux Falls Development Foundation annual meeting.

A native of Hermiton, Kansas, Kearns is an electrical engineering graduate of Kansas State University. He served with the United States Army in the European Theater of Operations from 1942-46, winning a battle field commission, the Bronze Star and four battle stars.

"Charlie Kearns is more than just one of the founding fathers of Forward Sioux Falls," said Steve Kirby, Development Foundation chairman. "He has served on the Development Foundation board of directors several times, and has been chairman of our community's economic development organizations when we needed his leadership."

In addition to his service with the Development Foundation and Forward Sioux Falls, Kearns has been a director of US Bank, McKennan Hospital, The Malley Co. of Mission, KS, the Center Fish & Parks Commission of South Dakota, and currently serves on the boards of Outbank (South Dakota) S.A., the Sioux Falls chapter of the United Way of America, South Dakota Minerals and Environment board and the Sioux Falls Area Foundation.

"Charlie Kearns exemplifies commitment and much more," said Kim Horn, Development Foundation president. "His leadership and his active participation have made a real difference in our organization—and in the growth of Sioux Falls."



NEXT

DOCUMENT (S)

BEST IMAGE

POSSIBLE

Valley Springs

Valley Springs reports the sale of the last available lot in the community's industrial park. Community improvements during 1998 included a new well and a city park upgrade. Plans and financing has been finalized for a new wastewater lagoon. Community-wide, 13 building permits were issued, with a valuation of \$219,941.

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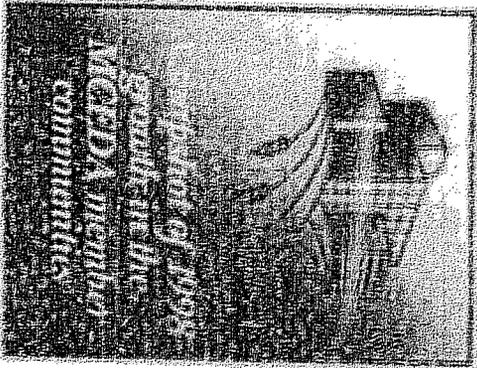
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Clarks

Clarks approved 30 new housing sites during 1998 for future residential development. During the year 30 building permits were issued at a valuation of \$1.2 million. Plans are underway for a convenience store, identified as a community need. The Pump 'N Stuff convenience store is expected to begin construction early in 1999.



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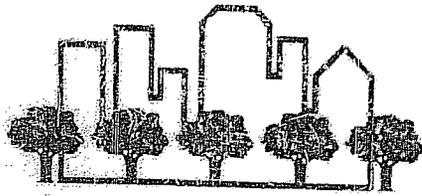
in cooperation with the

Stonx Falls Development Foundation

Community Center, Suite 101, 700 North Phillips Avenue
 P.O. Box 1027, Stonx Falls, South Dakota 57459
 Phone Number: 605/838-1100

MICEDA

Blanchard Success



LCEDA
Lincoln County Economic Development Association

in cooperation with the
Sioux Falls Development Foundation
PO Box 937, Sioux Falls, SD 57104-0937
Phone: (605) 339-0101 • Fax: (605) 339-0815

March 12, 1998

Glenn Ivarsen
MidAmerican Energy Company
P.O. Box 778
Sioux City, IA 51102

Dear Glenn:

The first year of the Lincoln County Economic Development Association (LCEDA) has been a busy and exciting time for the board of directors and the participating communities. As reported at our annual meeting, this first year saw 28 inquiries made by companies looking to locate or expand into Lincoln County. These 28 companies represented over 1,200 jobs in all sectors of the manufacturing, commercial and service industries.

Another milestone for the organization was the welcoming of Berezford to the association, bringing the number of communities to six. We welcome Berezford and look forward to their success.

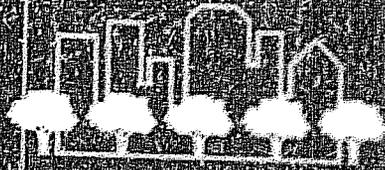
As a valued partner, I would like to convey my appreciation to you for your on-going and progressive vision for and support of economic development in Lincoln County. Enclosed is a copy of the *Lincoln County Economic Development Association 1997 Annual Report* and a program from the 1997 Annual Meeting.

Thank you again for your support of LCEDA and its mission. Should you ever have any questions, please give me a call at (605) 372-4784 or contact our executive director, Jeff Eckhoff.

Sincerely,

John Robinson, President
Lincoln County Economic Development Association

enclosures (2)



Lincoln County
Economic Development
Association

1997
Annual Report

LCEDA

Lincoln County Economic Development Association

an agency of the state of Iowa

Sioux Falls Development Foundation

Commerce Center, Suite 101 - 2015 17th Street, N.W.

PO Box 907, Sioux Falls, SD 57101-0907 • Phone: (605) 336-1111

President's Message

BY JOHN ROBINSON

During 1997, what began as a great idea developed into a fully functioning county-wide economic development organization. It has been my privilege to serve as the first president of the Lincoln County Economic Development Association, and to be a part of its first critical year.

Economic development is a numbers game. The simple fact is that the more prospects one hosts, the more business locations you are likely to receive. During 1997, LCEDA participated in a significant number of hostings, unquestionably a greater number than in preceding years. We believe that this increase in business interest for our county was due to the efforts of LCEDA.

Our organization laid a solid foundation for the future in 1997. On the marketing side, we developed a powerful brochure extolling the advantages of Lincoln County as a place to live and work. The organization was featured in *Business Facilities* magazine, and our networking with our neighboring county and the community of Sioux Falls has been very effective.

Locally, LCEDA has built a strong working relationship with our communities, acquainting them with the services we can provide. We are seeing an increase of individual community development groups, working with LCEDA and fostering a spirit of growth and prosperity in each community. We also welcome Beresford to our organization this year, bringing the number of member communities in LCEDA to six.

One factor in the success of LCEDA in 1997 has been the dedication and professionalism of Jeff Eckhoff, our executive director. It has been a pleasure to work with Jeff and the members of the LCEDA board. Each board member has shouldered responsibility and has worked together for the organization. Congratulations on a job well done!

The communities, financial institutions and utility companies who comprise our list of investors also deserve great thanks and congratulations. Because of their confidence in the future of our county, LCEDA looks forward to even greater achievements in the years ahead. Their commitment makes our work possible!



TAXABLE SALES IN LINCOLN COUNTY COMMUNITIES

One of the most reliable gauges of increased economic activity is the calculation of taxable sales. The South Dakota Department of Revenue, Business Tax Division, has posted 1997 taxable sales numbers against 1996 taxable sales for the member communities of LCEDA-- and the numbers show a healthy \$6.1 million increase.

Canton showed the largest increase, up \$2.7 million from 1996, while taxable sales went up \$260,000 in Harrisburg, \$1.64 million in Lennox, \$1.1 million in Tea and \$349,000 in Worthing. Taxable sales increases for the remainder of Lincoln County between 1996 and 1997 were up a total of \$1.8 million.

"This is another important benchmark for LCEDA," said Jeff Eckhoff, executive director of the development organization. "When commercial activity is strong, the economy in our member communities will continue to grow, allowing the community to enter into potential new and expanding industries. Obviously, Lincoln County is a great place to do business!"



LCEDA Investors

Communities/Governmental Units

- Canton
- Harrisburg
- Lennox
- Lincoln County
- Tea
- Worthing

Financial Institutions

- Farmers State Bank, Canton
- First American Bank, Canton
- Valley Exchange Bank, Tea & Lennox

Utility Companies

- Dakota Telecommunications Group
- East River Electric
- Lincoln Union Electric
- Mid-American Energy
- North Lincoln County Rural Water
- Northern States Power
- South Lincoln County Rural Water

LCEDA Board of Directors

John Robinson, LCEDA President
Lincoln Union Electric Company

Don Venzel, LCEDA Vice President
City of Worthing

Mary Thoen, LCEDA Secretary-Treasurer
Northern States Power

Sam Albert, City of Tea

Marshall Ciesler, City of Harrisburg

Dick Hengel, City of Lennox

Dick Hoffman, City of Canton

Danovan Rust, Lincoln County Commissioner
Thomas Miller

Dakota Telecommunications, Inc.





Take five growing communities, add a handful of determined local leaders, mix in a generous number of committed investors, and you have the Lincoln County Economic Development Association, an organization which has already made an impact on growth. 1997 was the charter year for LCEDA, and the group came together with enthusiasm and decisiveness. The LCEDA alliance with the Sioux Falls Development Foundation, and with the Minnehaha County Economic Development Association, provides a solid economic development infrastructure which will benefit Lincoln County as a whole.

The founding principle of LCEDA has been an "all for one, and one for all" philosophy. Development leaders in each of the member communities, and business leaders who participate as investors, have long realized that economic prosperity is a regional phenomenon. As Sioux Falls has grown and prospered, so have the communities in Lincoln and Minnehaha Counties grown and

prospered. The founders of LCEDA took the equation just one step further, reasoning that directed economic effort on behalf of the county as a whole would benefit each individual community. In fact, when one community adds a new business, it's good news for every other town in the county.

potential new firms in the light industrial classification. As you can see by this 1997 Annual Report, things are happening in Lincoln County. Sales are up over the previous year, construction activity is continuing strong county-wide, and the existing companies who help to make Lincoln County strong are expanding. Individual communities, like Lennox, are taking positive steps to provide additional reasons for new companies to locate here, and LCEDA, as an organization, has begun to create high-quality marketing materials which will "sell" Lincoln County on a national basis.

The best outgrowth of the first year of our organization has been the spirit of cooperation and the "can-do" attitude which are so essential in economic development. LCEDA has brought together a vigorous team of men and women committed to the successful growth of Lincoln County and the prosperity of the region. The hard work expended by so many during this first year of our organization will produce positive results in the future.



The Board of Directors of LCEDA representing communities and investor organizations met regularly during the group's initial year.



The development of industrial park land in several Lincoln County communities, along with housing developments and retail business locations, has demonstrated throughout 1997 the stimulus which LCEDA can provide. Each member community has noted economic development activity and the organization has taken steps to increase the visibility of the county to corporate executives throughout the nation.

The first year's activity logs for LCEDA show promise for the future. Lincoln County recorded inquiries last year relating to five potential business start-ups, four possible relocations, eleven expansions and five relocation-expansions. The companies who requested the information ranged from ag processing firms to industrial electronics manufacturers, with a significant number of

prospered. The founders of LCEDA took the equation just one step further, reasoning that directed economic effort on behalf of the county as a whole would benefit each individual community. In fact, when one community adds a new business, it's good news for every other town in the county.

LCEDA Officers



From left to right: John Robinson, LCEDA President; Mary Thoen, LCEDA Secretary-Treasurer; and Don Varner, LCEDA Vice-President.

NEXT

DOCUMENT (S)

BEST IMAGE

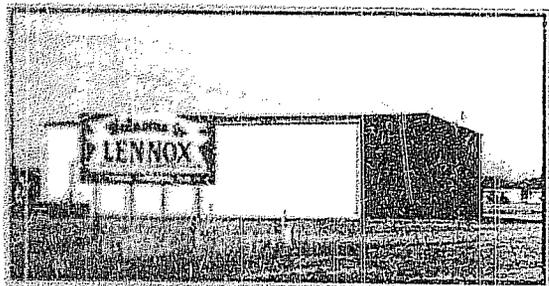
POSSIBLE

Spec building is vital development tool

The Lennox Area Development Corporation (LADC) has been serving the community for thirty years, working to promote economic development throughout the community and the surrounding area. In 1993, with the passage of a referendum adding a second penny to the sales tax, with half of that second cent going directly to LADC, the organization has become even more aggressive in its development efforts.

LADC acquired and improved a twenty acre tract at the corner of Highways 17 and 44 for a 10,000 square foot spec building there. The 100 x 100 foot facility is expandable and will be finished to meet the needs of the tenant. The building has been designed for maximum flexibility, suitable for a wide variety of light industrial, manufacturing or processing uses.

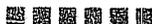
Public meetings were held by LADC to garner community input and support for the spec building, as well as to provide



the community with information about the project and its importance to the economic development process.

"We wanted the entire community to understand the

importance of having available industrial space," said Dick Hempel, LCEDA representative from Lennox. "LADC and community business leaders understand the marketing value of the building, and we wanted to share our enthusiasm about the project with the whole town!"



Marketing brochure profiles Lincoln County advantages

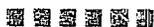
Business executives all across the United States will get the facts about Lincoln County and its economic advantages from the marketing brochure developed by LCEDA during 1997. The factual, twelve-page booklet features statistical data about our business climate, testimonials from successful businesses throughout the county, and photographs of housing, company facilities and recreation opportunities in Lincoln County.

"We realized from the very beginning that it was essential to present a snapshot of our county," said John Robinson, LCEDA president. "With this brochure, we give business leaders and decision makers a way of visiting Lincoln County from the comfort of their offices."

The colorful brochure was made possible by the collaboration of the members of LCEDA, and the result is more dramatic and comprehensive than individual communities could afford.

"By illustrating the advantages of the whole county," Robinson said, "we give potential prospects a bigger target—which increases prospect interest and activity for everyone."

The brochure is mailed to individuals requesting information, as well as being used as a handout piece to prospects being hosted by LCEDA.



Snapshots of Progress

CANTON

The past year was marked by significant industrial growth in Canton. Behr Heat Transfer completed a 16,500 square foot addition to its Canton plant, adding an additional 10 to 12 jobs. The community development group sold 13 acres in the industrial park to OP Trucking, retaining 35 jobs, and another 13 acres to Terra Corporation to relocate a fertilizer operation from downtown Canton. In the health care segment, Canton-Inwood Hospital began construction on a 12 unit assisted living facility, and the Good Samaritan Home added an Alzheimer's wing. Building permits in Canton for 1997 totalled 100 at a value of \$9.2 million, up from 87 permits at a valuation of \$1.6 million in 1996.

HARRISBURG

Harrisburg has experienced continued growth, driven by housing starts in the community. The Harrisburg Area Development Corporation (HADCO) has worked with area developers, and the group estimates the community is growing at a rate of 15 houses per year. Community leaders are working together to increase the Harrisburg infrastructure to accommodate future growth, and to meet the demands of increasing school enrollment. Over three-quarters of a million dollars worth of building took place in Harrisburg during 1997.

LENNOX

In addition to the construction of the new spec building, Lennox has been aggressive in planning for the future. A community parks upgrade, featuring new playground equipment, site improvements and a mini-park with an ice skating rink has been a major accomplishment of the Lennox GOLD program, in partnership with the Lennox Area Development Corporation (LADC), the Commercial Club and the City of Lennox.

TEA

Tea formed the Tea Economic Development Corporation (TEDC) during 1997, with a mission of increasing economic activity within the city. To boost area awareness of Tea and its potential, the city held the first annual "Tea Pot Days" celebration, building the potential for economic vitality. A new city park is planned to complement a boom in housing development, which has continued strong. The building permit total for 1997 was 69, with a valuation of \$2.5 million.

WORthing

Housing construction is also a driving force in Worthing, with 14 new homes, 4 homes under construction and 16 lots developed for future construction. The community also saw infrastructure developments, with a doubling of the capacity of the waste water lagoon, street repaving, new equipment purchases and an addition to the city hall and community building during 1997. Worthing issued 28 building permits last year, with a total valuation of \$1.2 million.

North Sioux impresses lawmakers

By Michele Linck
Journal staff writer

NORTH SIOUX CITY — The 49ers Business Council was calling its first Legislators Day a success.



Pederson

just half way through Thursday's schedule, which began with a breakfast speech by Gateway CEO Ted Waitt and ended with a reception hosted by IBP CEO Bob Peterson at the company's new headquarters at Dakota Dunes.

The day had several goals, including raising legislators' awareness of the infrastructure and economic development needs of the area and making them aware of the growth that has occurred over the last 10 years in what Waitt called "our little corner of South Dakota."

Darrell Jesse, 49ers president, said, "One of our goals is to maintain the existing positive business climate and diversify our economy." They know legislators can help them.

While the 49ers, the Chamber of Commerce for businesses in the 57049 ZIP code, has entertained area representatives for lunch



Ted Waitt, chairman and CEO of Gateway, speaks at the opening of the 49ers Business Council's Legislators Day Thursday. (Staff photo by Ed Porter)

Waitt credits S.D. 'tax environment'

By Michele Linck
Journal staff writer

NORTH SIOUX CITY — South Dakota is the place for hopes and dreams, for Gateway Inc. and other companies to grow, Ted Waitt told state legislators Thursday.

Waitt, chairman and CEO of Gateway, spoke to 33 legislators from across the state and dozens of local business leaders at the kickoff of the 49ers Business Council's Legislators Day.

Waitt gave the lawmakers a short course on North Sioux City's recent economic development, with Gateway's meteoric rise as the case study.

In addition to his earlier founder Mike Hammond's hopes and dreams, Waitt credited South Dakota's tax environment and the in-state workforce for Gateway's success in a "very difficult and competitive business."

In 1992, the company moved with 275 employees from North Platte to North Sioux City. It now employs 13,000 people worldwide with over 7,000 in South Dakota.

"If there had been an increase of individual sales tax, we probably would have come here," Waitt said. "When we looked at the goal

SEE WAITT continued on page A1

Sioux City Journal
September 18, 1998

Waitt cites tri-state job growth in last decade

from page one

ysis, there was nothing Iowa or Nebraska could do to compete with the advantage of South Dakota."

The Midwest in general has been good for Gateway. "Our location in this area has been such a part of our roots, such a part of who we are as a company. We've leveraged that in our marketing and our advertising," Waitt said.

He said the company focuses on building relationships with its customers and guiding them through the technology, something "I don't think would have been possible if we'd been located in Silicon Valley."

Moving the company's ad-

ministrative headquarters to San Diego was a "practical" decision, made because it couldn't recruit the necessary talent to South Dakota fast enough, Waitt explained. Four-hundred positions had gone unfilled for years, he said.

"Many people don't view this area as the greatest place to live. Why? I don't know," Waitt said.

He told the legislators, however, that Gateway was still growing in South Dakota. The state is the "center point" for Gateway's operational headquarters, worldwide manufacturing, portable computers, worldwide customer support, and fast-growing retail chain, Country Stores, he said.

Despite the lack of income tax, the company brings substantial rev-

enue to the state, Waitt said, in sales tax and property tax.

While Waitt focused on Gateway's history, he also cited tri-state job growth from 25,000 to 73,000 in the past 10 years and reviewed the economic development brought to the area by Dakota Dunes, FBI and other companies.

"I feel when I look at this area, the diversification of the economy has been tremendous. It's not just all about Gateway. There are a number of businesses that have been growing and working together to build a strong economic base. If we have the right attitude, it's only a matter of time before whatever it wants to be," Waitt said.

Waitt said the economic out-

growth of the last 10 years is what Gateway plans to use to build a writing production, which is incentive, providing computer services and building an office here for growth. "There is a lot to be offered here, beyond

"Business is still a tough dream," Waitt said. "When you think of about hope and dream on a broader scale, it's people making something out of it. It's those hopes and dreams that

Speaking of Gateway, Waitt said, "We still have a long way to go and plenty of work to do. We want to be very successful. We want to be a part of the future. We want to be a part of the future. We want to be a part of the future."

GATEWAY BUSINESS PARK

NORTH SIOUX CITY, SOUTHER DAKOTA

HISTORY ON 137-ACRE GATEWAY BUSINESS PARK NORTH SIOUX CITY, SOUTH DAKOTA

Gateway Business Park was developed by Midwest Capital, a subsidiary of MidAmerican Energy Company.

Approximately 6,000 people are employed by 19 different entities within the park. The largest employer within the park is computer maker Gateway with approximately 5,300 employees.

Initial development of the park began in 1984 with 65 acres. In 1986 an additional 72 acres brought the total size of the park to 137 acres.

In less than ten years, the park was sold out by Midwest Capital, an achievement few business parks have been able to accomplish.

In 1992, Gateway Business Park was ranked fifth in the world in job creation by Site Selection Magazine. That year, an additional 825 new jobs were created within the park.

A 70,000 square-foot "spec" building was constructed in 1985. That building is now occupied by The IAMS Company, a pet food manufacturer. Currently IAMS employs 130 employees.

In 1984, a 50,000 square-foot "spec" building was constructed. Chasoline Hydraulics now occupies that building and has 55 employees.

In 1989, during its early stages in the business, computer maker Gateway purchased 13 acres in the park and constructed a 30,000 square foot facility. When they held its dedication ceremonies for the new facility, Gateway announced plans to add another 30,000 square feet. From that point, they continued to rapidly expand with additional land and facilities within the park and currently own and occupy approximately 800,000 square feet.

Sioux Laundry, Inc. was completed in 1989 and presently have 18 employees, providing service to area hospitals.

The U.S. Post Office was completed in 1992, has 6,339 square feet and 13 employees.

In 1994, Nelson Engineering constructed a multi-tenant building for warehousing and distribution. That facility is used primarily by suppliers to Gateway.

Also in 1994, Enviro Safe Air and Midwest Holding constructed new facilities.

The newest structure within the park is the Siouxland Federal Credit Union.

Since its beginning in 1984, Gateway Business Park has had a significant impact on the economy of the area and has more than fulfilled its purpose of creating economic development opportunities for Siouxland.

Employment Summary

North Sioux City

1998

MAJOR EMPLOYER

EMPLOYEES ON SITE

GATEWAY BUSINESS PARK

5,927

Gateway	5,300
IAMS	130
Enviro Safe Air	125
OmahaLine Hydraulics	85
Wegher, Petersen, Schutzen	55
La Services	55
Brown Construction	50
Diva Solutions	43
Other	84

REMAINDER OF NORTH SIOUX CITY

1,450

Interbake Foods	550
Others	900

GRAND TOTAL

7,377

Employment Statistics

Union County

Year	Growth in Non-Farm Employment	Unemployment %
1990	3,696	4.4
1991	4,366	4.1
1992	5,420	4.1
1993	6,723	4.7
1994	8,658	3.9
1995	9,759	3.5
1996	10,402	3.9
1997	10,689	3.5

City of North Sioux City, South Dakota

LEGEND

- | | |
|--------------------------------|-----------------------------------|
| 1 - NSC Fire Sta./Comm. Center | 17 - Dakota Woodworks |
| 2 - Super 8 | 18 - Arctic Ice |
| 3 - Jim's I-29 | 19 - Industrial Maintenance, Ltd. |
| 4 - Comfort Inn | 20 - Gateway |
| 5 - Apple Inn | 21 - Communication Services, Inc. |
| 6 - Casey's | 22 - Harbeck Auto Body |
| 7 - Freeway Citgo/Taco Bell | 23 - Corporate Express |
| 8 - Pronto | 24 - Krunko Mini Storage |
| 9 - Ampride | 25 - American Communications |
| 10 - McDonalds | 26 - American Letter, Inc. |
| 11 - Ike's Casino | 27 - Gateway |
| 12 - Sand Trail Center | 28 - Oscar's Mini Storage |
| 13 - North Sioux Dental Clinic | 29 - L.A. Services |
| 14 - Norwest Bank | 30 - Dakota Valley Elem. School |
| 15 - Fimco | 31 - Interbake Foods |
| 16 - Outpost Plaza | 32 - MEC Substation |

SIoux FALLS

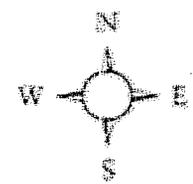
DAKOTA VALLEY PUBLIC SCHOOLS CAMPUS

McCOOK LAKE INTERCHANGE

PROPOSED BUSINESS PARK SITE 172 AC

GATEWAY BUSINESS PARK 137 AC

GRANHAM FIELD AIRPORT



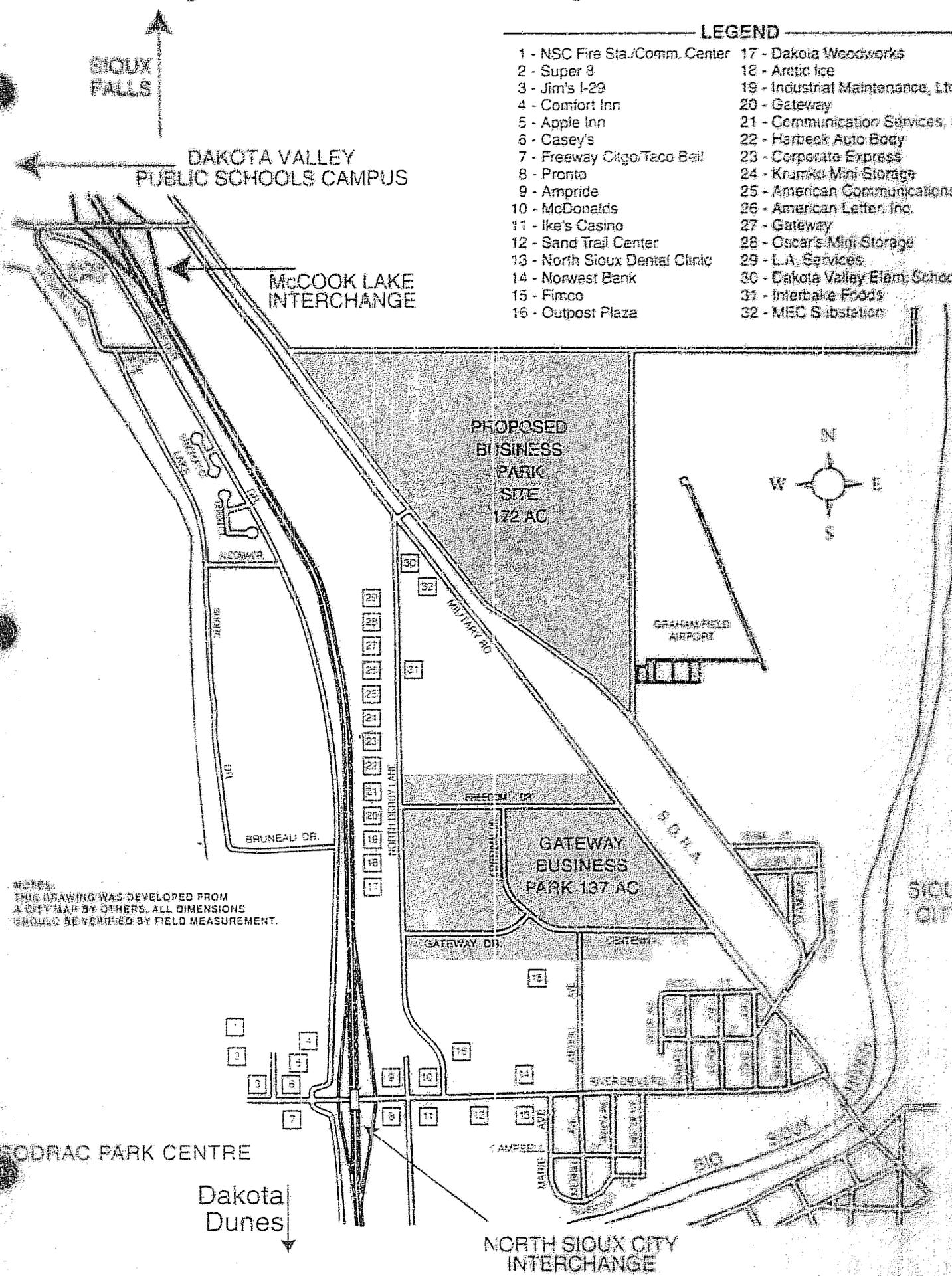
SIoux CITY

NOTES:
THIS DRAWING WAS DEVELOPED FROM A CITY MAP BY OTHERS. ALL DIMENSIONS SHOULD BE VERIFIED BY FIELD MEASUREMENT.

SODRAC PARK CENTRE

Dakota Dunes

NORTH SIoux CITY INTERCHANGE



Dunes to add 'Prairie' neighborhood

By Dave Oroszen
Business editor

DAKOTA DUNES — Aiming to broaden the appeal of the master-planned community, Dakota Dunes officials Friday announced plans for a new "family-friendly" neighborhood.

The 100-acre development, known as The Prairie, calls for 50 single-family homes in the first phase, beginning next year. Another 130 homes are planned over the next 10 years, resulting in a total investment estimated at \$30 million.

The Prairie will allow the planned community to offer a "greater variety of types of housing and prices," said Stanley Bright, chairman of MidAmerican Energy, the parent company of Dakota Dunes.

At prices estimated from \$120,000 to \$160,000, Prairie homes will be more affordable than those in the two existing Dakota Dunes single-family neighborhoods — the Meadows and Country Club Estates. (The community also has apartment complexes.)

Homes in the Meadows, first developed in 1993, generally run from \$160,000 to \$210,000, while country club homes typically are \$250,000 and up, said Dennis Melstad, executive vice president of Dakota Dunes Development.

Bright said real estate consultants and Dakota Dunes staff and customers have repeatedly suggested the planned community offer housing at more competitive prices.

"I think there's a whole range of buyers that we're not probably appealing to today that we should be able to appeal to with the Prairie concept," he said.

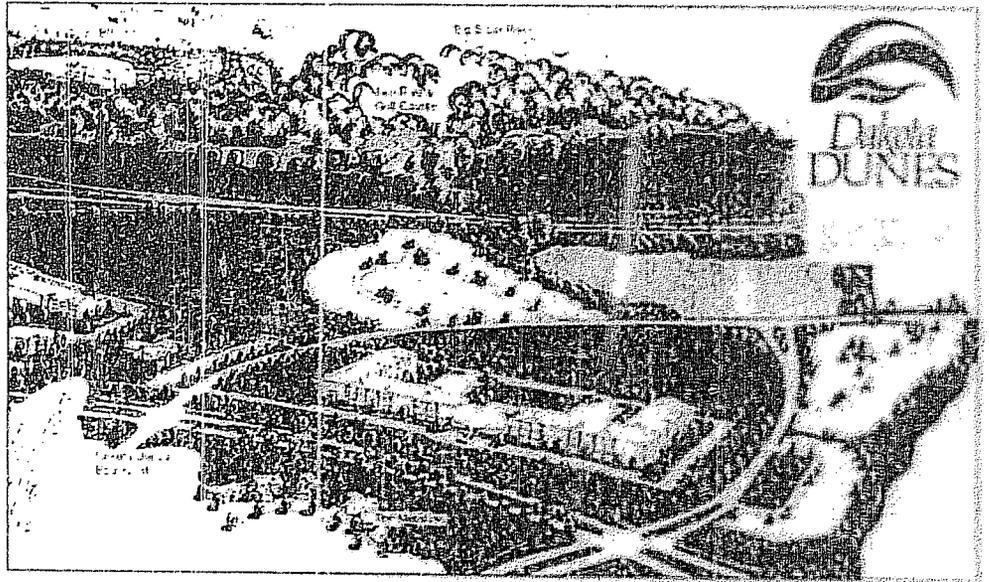
With total square feet from 1,200 to 1,600, he said the new homes also should better accommodate retirees and others who not only want lower prices, but also "less space."

Lot prices will run in the \$20,000 range, and the preliminary design calls for three bedrooms and two-car garages. Bright said the Prairie homes will be "built with appropriate covenants and design guidelines consistent with all other Dakota Dunes neighborhoods."

"Thus, our buyers will continue to have the benefit of this type of protection for their investment," he said.

In addition to nearly 200 single-family homes, the Prairie will include 14 "twin homes," or duplexes. Bright said the twin homes are expected to appeal to single people, empty-nesters, pre-retirees and retirees.

Bright announced the Prairie project from his proposed site, under a striped tent in the middle of ripened soybean fields.



This map shows the layout of Dakota Dunes

The development is located in the eastern part of the planned community, just west of Interstate 29.

Dakota Dunes Development will spend an estimated \$3 million on infrastructure, with construction set to begin next spring.

A 24-acre park is planned for the middle of the new neighborhood. Open to all Dakota Dunes residents, the park will feature trails, green spaces, playgrounds, picnic areas, volleyball court and baseball and soccer fields.

In another move aimed at making the community more "family-friendly," Bright said Dakota Dunes will redevelop the open space between the Missouri and Big Sioux rivers, commonly known as "The Point." That initiative includes construction of an interpretive nature learning center.

Also Friday, Bright said Dakota Dunes plans to:

- Construct a visitor center/town hall near the entrance to Dakota Dunes Boulevard. Dakota Dunes Development staff will relocate to the new building.
 - Encourage development of a health and fitness center.
 - "Intensify" efforts to expand the community's retail base.
 - Work to attract child care providers. A study by a Iowa City consultant showed a strong demand for child care in the community, Bright said.
 - Hold the community's first public election in April 2000. Registered voters will elect representatives to the Community Improvement District board of directors.
- Friday's announcements concluded



Stanley Bright, chairman of MidAmerican Energy, announces plans for a new "family-friendly" neighborhood at Dakota Dunes. Staff photo by Ed Porter

with a celebration marking Dakota Dunes' 10th anniversary.

On Aug. 4, 1988, Russ Christiansen, then president of MidAmerican Energy Group, announced plans for the 2,000-acre development.

Today, Dakota Dunes boasts more than 340 homes and 1,100 residents. The community also has 45 businesses that employ more than 740 people.

"We're proud of what we've accomplished," Christiansen, now a retired MidAmerican chairman, said at Friday's news conference. "We're proud of the impact we've had on the

community. Through his vision, Bright brought about the development of Dakota Dunes. Last month, MidAmerican announced it has been acquired by Citicorp Co. of Omaha. The new company will keep the MidAmerican name under the contract, which will be effective in early 1999.

Bright said the 10th anniversary project is "well beyond the point where we could even think about making the existing one and not needing a second celebration."



SCOREBOARD

RESIDENTIAL

HOME SITES SOLD.....	399
HOME RESALES (1996 & 1997).....	55
HOMES UNDER CONSTRUCTION.....	18
HOMES BUILT.....	350
RESIDENTS.....	1,583

COMMERCIAL

ACRES SOLD.....	110
COMMERCIAL ACRES OPTIONED.....	43
APARTMENTS.....	306
Wellington at the Dunes (Units).....	192
Sterling Green Estates (Units).....	114
BUILDINGS.....	28
COMPANIES.....	67
JOBS.....	767

November 12, 1998



THE NEXT TEN YEARS:

- The Prairie - A Family Friendly Neighborhood
- Community Park with Recreational Amenity System and Linkages to Established Walking & Biking Trails
- Twinhomes
- Enhance Retail Base
- New Visitor Center/Town Hall
- Interpretive Nature Learning Center at The Point
- Daycare
- Health & Fitness Club Facility
- CID Holds Initial Public Election

NEXT

DOCUMENT (S)

BEST IMAGE

POSSIBLE

- 1) Casey Martin was the featured speaker at the Fellowship of Christian Athletes Breakfast. Martin won a court decision over the PGA allowing him the use of a golf cart in PGA Tour-sanctioned events.
- 2) John Maguire holds court with the media after winning the 1998 NIKE Dakota Dunes Open, earning \$58,500 from a purse of \$225,000, the richest purse in NIKE Tour history. The Golf Channel televised all four days of the tournament for the fourth consecutive year.

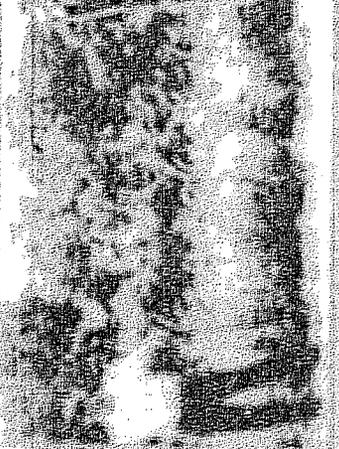


John Maguire holds court with the media after winning the 1998 NIKE Dakota Dunes Open, earning \$58,500 from a purse of \$225,000, the richest purse in NIKE Tour history. The Golf Channel televised all four days of the tournament for the fourth consecutive year.

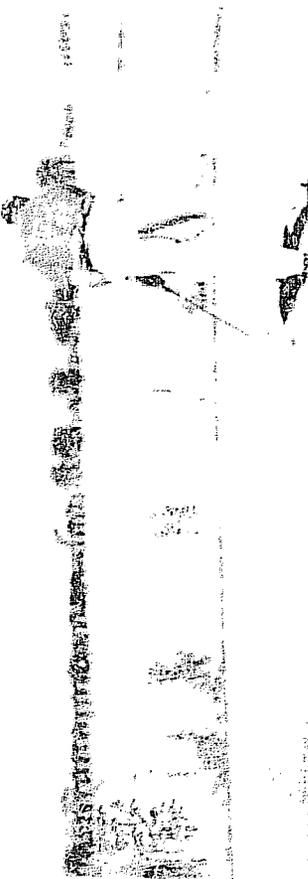
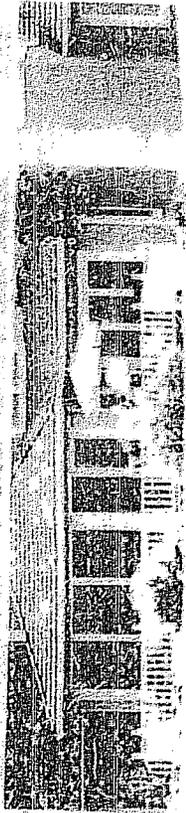
NIKE Dakota Dunes Open 1998



John Maguire holds court with the media after winning the richest \$225,000 purse in NIKE Tour history. The Golf Channel televised all four days of the tournament for the fourth consecutive year.



- 1) Huge bent grass greens at Dakota Dunes Country Club, with their many undulations, were a stern test for Nike pros again.
- 2) Fairway holes in the Country Club Estates neighborhood of Dakota Dunes provided lodging for many of the touring professionals and their families.
- 3) Dakota Dunes Country Club is a supreme challenge in a gorgeous setting... dunes, water, and woods... it can't get any better than this.

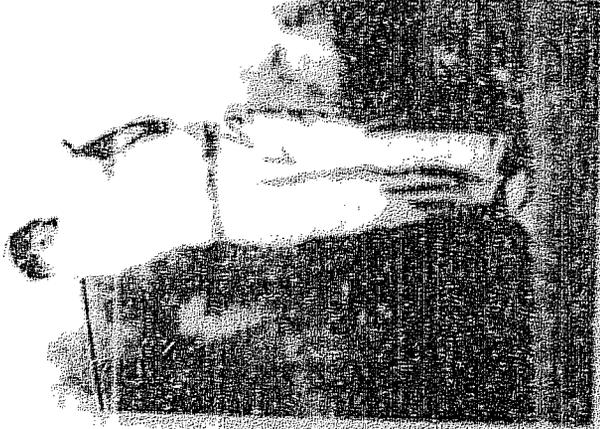


4) IBP's new world headquarters, located at Dakota Dunes, acts as beautiful scenery for the 95-man field at Two Rivers Golf Club during Monday's NIKE qualifier.

5) Thirty-year old John Maguire, from Greensboro, North Carolina, heads for a second playoff on the final playoff hole.

6) The mighty Missouri River expressed some of its raw power while on the way to the 17-hole at Dakota Dunes Country Club.

7) Friends of Scott Maguire spent a lot of time in New and Old South America that helped to pay a small debt for the four players who are the first round winners.



MIDAMERICAN ENERGY COMPANY
SOUTH DAKOTA
1999 ECONOMIC DEVELOPMENT
PROPOSED BUDGET

Development Group Support

Forward Sioux Falls	\$12,000
Yankton Area Progressive Growth	3,000
Siouxland Initiative	1,500
Vermillion Development Co.	1,000
Minnehaha County Economic Development Association (MCEDA)	1,500
(Includes community development support for: Baltic, Brandon, Colton, Dell Rapids and Hartford)	
Lincoln County Economic Development Association (LCEDA)	1,500
(Includes community development support for: Beresford, Canton, Harrisburg, Lennox, Tea and Worthing)	

Individual Community Development Support:

Alcester Development Corp	\$200
Centerville Development Corp	200
Elk Point Gold Program	200
Fiandreau Improvement Corp	200
Jefferson Development Corp	200
Montrose Development Corp	200
North Sioux City Development Corp	200
Salem Development Corp	200

Program Subtotal

Economic Assistance Programs

Intended for value-added economic development projects that provide job creation, capital investment and economic benefit to communities within our service territory

Business Attraction Incentives

Allocation of costs for business attractions on behalf of South Dakota communities within our service territory

TOTAL 1999 PROPOSED BUDGET FOR SDFUC APPROVAL

\$15,000

South Dakota Public Utilities Commission

WEEKLY FILINGS

For the Period of December 31, 1998 through January 6, 1999

If you need a complete copy of a filing faxed, overnight expressed, or mailed to you, please contact Delaine Kolbo within five business days of this filing.
Phone: 605-773-3705. Fax: 605-773-3809.

NATURAL GAS

NG98-014 In the Matter of the Filing by MidAmerican Energy Company for Approval of its 1998 Economic Development Report and its 1999 Economic Development Plan.

On December 31, 1998, the Public Utilities Commission (Commission) received MidAmerican Energy Company's (MidAmerican) 1998 Economic Development Annual Report and proposed Economic Development Plan for 1999. The proposed plan was filed in accordance with Decree No. NG95-006.

Staff Attorney: Karen Cremer

Staff Analyst: Michele Farris

Date Filed: 12/31/98

Intervention Deadline: n/a

TELECOMMUNICATIONS

TC99-001 In The Matter of the Filing for Approval of Transfer of Certificate of Authority from MIDCOM Communications, Inc. to WinStar Wireless, Inc.

WinStar Wireless, Inc., by their attorneys, notified the Commission of a transfer of assets from MIDCOM Communications, Inc. to WinStar Wireless, Inc. and requested that MIDCOM's Certificate of Authority and MIDCOM's tariff be transferred to WinStar Wireless.

Staff Attorney: Camron Hoseck

Staff Analyst: Harlan Best

Date Filed: 12/31/98

Intervention Deadline: 01/22/99

TC99-002 In The Matter of the Filing by U S WEST Communications, Inc. for Approval of Resale Agreement between U S WEST Communications, Inc. and Tel West Communications, L.L.C.

Any party wishing to comment on the agreement may do so by filing written comments with the Commission and the parties to the agreement no later than January 29, 1999. Parties to the agreement may file written responses to the comments no later than February 9, 1999.

Staff Attorney: Camron Hoseck

Date Filed: 01/06/99

Comments Due: 01/29/99

TC99-003

In The Matter of the Filing by U S WEST Communications, Inc. for Approval of Resale Agreement between U S WEST Communications, Inc. and Topp Comm, Inc.

Any party wishing to comment on the agreement may do so by filing written comments with the Commission and the parties to the agreement no later than January 29, 1999. Parties to the agreement may file written responses to the comments no later than February 9, 1999.

Staff Attorney: Camron Hoseck

Date Filed: 01/06/99

Comments Due: 01/29/99

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**BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF SOUTH DAKOTA**

IN THE MATTER OF THE FILING BY)	ORDER APPROVING 1998
MIDAMERICAN ENERGY COMPANY FOR)	ECONOMIC DEVELOPMENT
APPROVAL OF ITS 1998 ECONOMIC)	REPORT AND 1999
DEVELOPMENT REPORT AND ITS 1999)	ECONOMIC DEVELOPMENT
ECONOMIC DEVELOPMENT PLAN)	PLAN
)	NG98-014

On December 31, 1998, the Public Utilities Commission (Commission) received MidAmerican Energy Company's (MidAmerican) 1998 Economic Development Annual Report and proposed Economic Development Plan for 1999. The proposed plan was filed in accordance with Docket No. NG95-005. At the request of Commission Staff, the company filed additional data in regard to this matter on February 2, 1999.

For 1999, MidAmerican's proposed economic development investment budget is \$35,000. The actual expenditures for the 1998 Economic Development Plan were \$37,475.

At its regularly scheduled April 26, 1999, meeting, the Commission reviewed MidAmerican's 1998 Economic Development Annual Report and Economic Development Plan for 1999. Based upon the Commission's decision in NG98-011, Commission Staff recommended approval of the filing. The Commission has jurisdiction over this matter pursuant to SDCL Chapter 49-34A, specifically, SDCL 49-34A-4 and 49-34A-6. After review of the report and plan, the Commission found that they are just and reasonable and voted to approve them. It is therefore

ORDERED that MidAmerican's 1998 Economic Development Annual Report and Economic Development Plan for 1999 are approved as filed.

Dated at Pierre, South Dakota, this 5th day of May, 1999.

CERTIFICATE OF SERVICE	
The undersigned hereby certifies that this document has been served today upon all parties of record in this docket, as listed on the official service list, by facsimile or by first class mail, in properly addressed envelopes with charges prepaid thereon.	
By:	<u>[Signature]</u>
Date:	<u>5/6/99</u>
(OFFICIAL SEAL)	

BY ORDER OF THE COMMISSION:

[Signature]
JAMES A. BURD, Chairman

[Signature]
PAUL NELSON, Commissioner

[Signature]
LASKA SCHOENFELDER, Commissioner