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SOUTH DAKOTA PUBLIC
UTILITIES COMMISSION

June 17, 2009

Public Utilities Commission
Capitol Building, 1st floor
500 E. Capitol Ave.
Pierre, SD 57501-5070

RE: Grain Buyers GD09-001 in the matter of the request of Glacial Lakes
Corn Processors for Approval of a Waiver of ARSD 20:10:12:15

Dear Commissioners,

I am Keith Hainy, general manager of North Central Farmers Elevator in Ipswich, SD. On behalf of our cooperative, I would request that you grant a temporary waiver of the working capital requirement and grant Glacial Lakes Corn Processors a South Dakota Grain Buyers License.

As you know, I was on the Warehouse Review committee that suggested ethanol plants be required to obtain a SD Grain Buyers License and also have positive working capital. Events have occurred in the ethanol industry that have impacted their balance sheet. In the case of Glacial Lakes Energy, they had a very successful capital call from their members, but due to not maintaining certain covenants, their auditors have classified their long term debt as current. This reclassification has resulted in putting their working capital in a negative position. A temporary waiver would give them time to get this debt reclassified as long term.

North Central Farmers Elevator has been a major supplier of corn to Glacial Lakes Energy's Mina plant. Their payment history has been flawless. They provide an essential market for our producer's corn when export markets are non existent as they are now. The bonding company has confidence in them in providing the needed bonding requirement. That in itself should be sufficient evidence to support a waiver.

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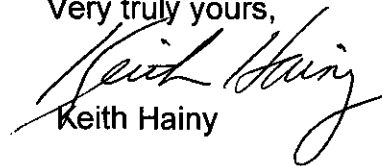
Glacial Lakes Energy's inability to get a grain buyers license would result in the following:

1. Further destroy the confidence of the corn producers in selling corn to ethanol plants
2. Increase costs of corn to Glacial Lakes Energy, thus putting more pressure on processing margins (margins are already very slim). This would also harm their balance sheet further and delay their reclassification of long term debt.
3. Long term, we need this plant to be viable to provide a market for our producers.

We know that the grain buyers license rules are to provide safety for our ag producers. I don't believe, in this case, that we are placing any of our producers at risk of not getting paid. I believe as long as Glacial Lakes Energy can obtain a sufficient bond and that the waiver is temporary, everyone will be well served.

Thank you in advance for your consideration of this request.

Very truly yours,



Keith Hainy