## OTTER TAIL POWER COMPANY Docket No: EL21-015

Response to: SD Public Utilities Commission Analyst: SD PUC Staff Date Received: May 21, 2021 Date Due: June 04, 2021 Date of Response: June 04, 2021 Responding Witness: Jason A. Grenier, Manager Market Planning - (218) 739-8639

Data Request:

Refer to the chart at the top of page 6 of the Status Report. What accounted for the higher cost per participant compared to the budget and compared to the actual 2019 costs reported in docket EL20-016?

Attachments: 0

Response:

The higher cost per participant can be attributed to the increased number of participants selecting the Cold Climate Heat Pump (CCHP) option over a standard Energy Star Air Source Heat Pump (ASHP). The CCHP has a larger rebate to account for the incremental cost of the equipment but provides participants with larger energy savings over the equipment's life. This is due to the equipment being able to operate at lower temperatures while maintaining high efficiencies.