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Xcel Energy Data Request No. 3-1

Docket No.: EL20-015

Response To: South Dakota Public Utilities Commission

Requestor: Eric Paulson

Date Received: November 18, 2020

## Question:

Explain how Xcel was able to achieve significant energy and demand savings for the Business Lighting Efficiency program while only having 43% of expected participation.

## Response:

The actual results provided more than three times the savings per participant than estimated, meaning customers completed larger energy saving projects than expected. The expected kWh per participant was estimated at 11,933. The actual kWh per participant was 40,296. Thus, higher savings was achieved from fewer participants.

Preparer: Kim Sherman

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Telephone: 612-337-2360 Date: November 25, 2020