Otter Tail Power Company Docket EL18-021 Advertising Adjustment Adjusted Test Year Ended December 31, 2017

Line	Description	Total Company Amount	Allocation Factor	South Dakota Percent	South Dakota Amount	
	(a)	(b)	(c)	(d)		(e)
1 2 3 4 5	Staff Adjustment FERC Account 909 - Conservation Attachment 9, Page 7 - Heating Conservation Page 103 - Energy Star Page 104 - Conservation (Sports)	\$ (1,150) (2,150) (22,189)				
6 7	Attachment 9, Page 11 - Appliance Recycling Total Conservation Disallowance	(22,109) (907) (26,396)	C1	8.740052%	\$	(2,307)
8 9 10 11	FERC Account 909 - Information and Instructional Page 116 - Name/Logo Attachment 3, Page 6 - See the light Total Info and Instructional Disallowance	\$ (72) (1,654) (1,726)	C1	8.740052%	\$	(151)
12 13 14	FERC Account 909 - Safety Attachment 11, Page 4 - Weather spotter Total Safety Disallowance	\$ (8,260) (8,260)	C1	8.740052%	\$	(722)
15 16 17	FERC Account 930.1 Attachment 4, Page 1 - Drive on electric vehicle Total 930.1 Disallowance	\$ (3,750) (3,750)	C1	8.740052%	\$	(328)
Column Column Column Column Column Column	Total Advertisement Disallowance 5: a, lines 2, 8, 12, and 15: Schedule H-3 a, lines 4, 5, and 9: Schedule H-3 a, lines 3, 6, 10, 13, and 16: Response to Data Request SD-PUC b, lines 3, 4, 5, 6, 9, 10: Attachment 1 to Data Request SD-PUC b, line 13: Amount in Attachment 1 to Data Request SD-PUC-1 b, line 16: Attachment 1 to DR SD-PUC-12.03_Supplemental b, line 7: Sum of lines 3 through 6 b line 4: Sum of lines 0 and 40	C-12.03			<u>\$</u>	(3,508)

Column b, line 11: Sum of lines 9 and 10 Column b, line 14: Line 13

Column b, line 17: Line 16

Columns c and d, lines 7, 11, 14, and 17: Attachment 1 to DR SD-PUC-05.08

Column e, lines 7, 11, 14, and 17: Column b * Column d

Column e, line 18: Sum of lines 7, 11, 14, and 17