

SOUTH DAKOTA ENERGY EFFICIENCY PLAN - 2016

APPENDIX A, TABLE 4

Otter Tail Power Company

Incentive Calculation

Calculated Incentive Based on Pre-Year Inputs

1	Original EEP Expense Budget	\$353,000
2	Original EEP Expense Budget multiplied by 30%	\$105,900

Calculated Incentive Based on Post-Year Inputs

3	Actual EEP Expenses	\$362,330
4	Actual EEP Expenses multiplied by 30%	\$108,699

5	Financial Incentive: lesser of lines 2 and 4.	\$105,900
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