

	Lifetime Energy Savings		
	Proposed Energy Savings (kWh)	Actual Energy Savings (kWh)	% of Goal
Residential			
Air Conditioning Control	21,712	83,240	383%
Air Source Heat Pumps	2,667,319	1,771,100	66%
Geothermal Heat Pumps	3,098,740	413,165	13%
Lighting	225,504	558,435	248%
Total - Residential	6,013,276	2,825,940	47%
Commercial			
Air Source Heat Pumps	1,608,529	257,365	16%
Custom Efficiency Projects	14,531,400	4,950,098	34%
Drive Power	7,240,696	5,859,401	81%
Geothermal Heat Pumps	7,859,066	7,195,417	92%
Lighting	2,865,564	17,730,714	619%
Total - Commercial	34,105,255	35,992,994	106%
Total - Direct Impact	40,118,531	38,818,934	97%
Indirect Impact			
Advertising & Education			
Total - Indirect Impact			
Total - Without Development Costs	40,118,531	38,818,934	97%
Development			
EEP Development - 2016			
Total - Development			
Total - All Programs (Including Development)	40,118,531	38,818,934	97%