

2015-2016

BLACK HILLS ENERGY
LIVINGWISE® PROGRAM
SUMMARY REPORT
SOUTH DAKOTA SERVICE AREA

SUBMITTED BY:
RESOURCE ACTION PROGRAMS®



RESOURCEACTION
PROGRAMS

Black Hills Energy LivingWise[®] Program Summary Report South Dakota Service Area 2015-2016

Made possible by:



Submitted by:



July 2016

“What I liked best about the program was listening to the stories that students shared about the kit — the program at home and the discussions they had with their families. Also, seeing their excitement to try to help their families conserve energy and save money.”

Andrea Miller, Teacher

Pinedale Elementary School

Table of Contents

Executive Summary	5
Program Overview	9
Program Materials	11
Program Implementation	15
Program Team	17
Program Impact	19
A. Home Survey	19
B. Pre-Program and Post-Program Tests	20
C. Home Activities	21
D. Teacher Program Evaluation	22
E. Parent/Guardian Program Evaluation	24
F. Teacher Letters	26
G. Student Letters	28
Appendix A	34
Projected Savings from Showerhead Retrofit	34
Projected Savings from Kitchen Faucet Aerator Retrofit	35
Projected Savings from FilterTone® Alarm Installation	36
Projected Savings from LED Light Bulb Retrofit	37
Projected Savings from LimeLite® Night Light Installation	38
Appendix B	39
Home Check-Up	39
Home Activities	41
Appendix C	43
Participant List	43
Appendix D	46
Teacher Program Evaluation Data	46
Teacher Comment Data	47
Appendix E	49
Parent/Guardian Program Evaluation Data	49
Parent/Guardian Comment Data	50
Appendix F	52
Student Letters	52

“The kits were a great visual aid to my students. Anytime I can have hands-on materials for my students they will have a better understanding of the concept being taught.”

Nancy Mulcahy, Teacher

Hot Springs Elementary

Executive Summary

Resource Action Programs® (RAP) is pleased to present this Program Summary Report to Black Hills Energy, which summarizes the 2015-2016 Black Hills Energy LivingWise® Program in the South Dakota Service Area. The program was implemented in the Black Hills Energy service area in the state of South Dakota by 1,360 teachers, students, and their families.

The following pages provide an overview of the program and materials, outline of program implementation, introduction to the program team, description of program enhancements, impact of the program, and summary of results from the home activities. In addition to this information, evaluations, letters, and comments are provided for a glimpse into actual participant feedback. Lastly, projected savings from the individual measures found within the LivingWise Kit are also included.

Participant Satisfaction

A successful program excites and engages participants. Students, parents, and teachers are asked to evaluate the program and provide personal comments. A sample of the feedback is given in the margin. >



100%

Teachers who indicated parents supported the program.



100%

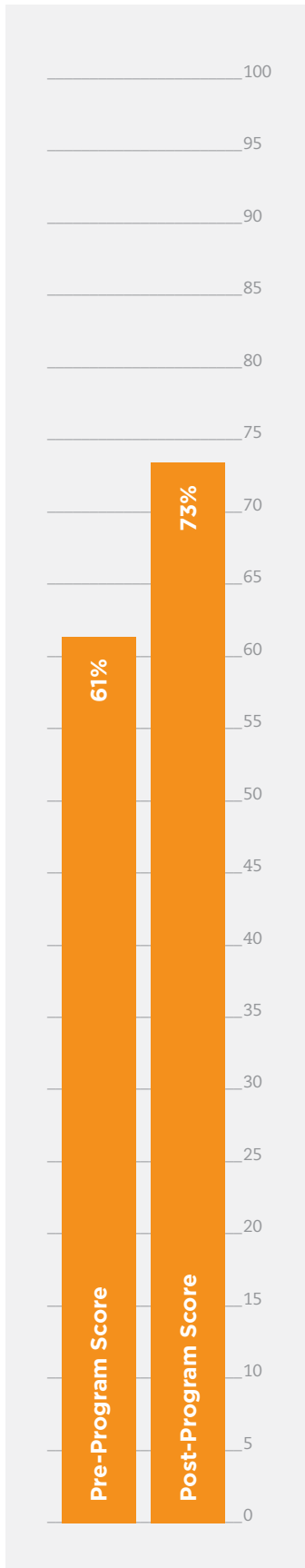
Teachers who indicated the products in the kit were easy to use.



100%

Teachers who indicated the materials were clearly written and well organized.

A summary of responses can be found in Appendix D.



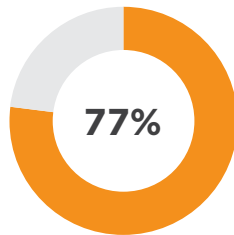
Knowledge Gained

Identical tests were administered to the students prior to the program and again upon program completion to measure knowledge gained. Scores and subject knowledge improved from **61% to 73%**.

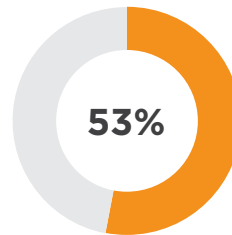
Data Obtained

Home surveys were taken by students and their families, which collected household demographic and consumption data along with program participation information.

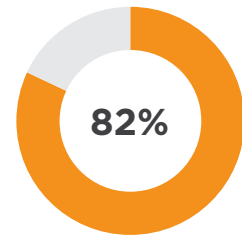
A summary of responses can be found in Appendix B.



Students who reported that their family home is owned.



Students who reported that their home was built before 1992.

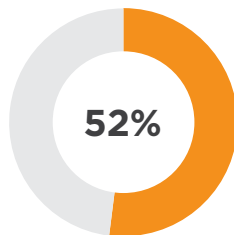


Students who reported that their home has a dishwasher.

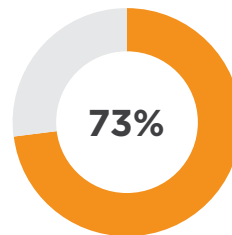
Measures Installed

Students completed take-home activities as part of the program and reported on the kit measures they installed in their homes.

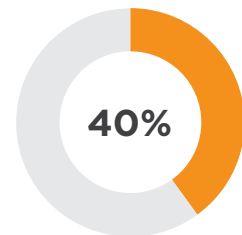
A summary of responses can be found in Appendix B.



Students who reported they installed the High-Efficiency Showerhead.



Students who reported they installed the LED Light Bulb.



Students who reported they installed the Kitchen Faucet Aerator.

Energy and Water Savings Results

In addition to educating students and their parents, a primary program goal is to generate cost-effective energy and water savings. Student home surveys not only provided the data used in the savings projections, but also reinforced the learning benefits.

Projected Resource Savings

A list of assumptions and formulas used for these calculations can be found in Appendix A.

PROJECTED ANNUAL SAVINGS		PROJECTED LIFETIME SAVINGS	
3,841,618	gallons of water saved	30,714,340	gallons of water saved
309,632	kWh of electricity saved	2,748,523	kWh of electricity saved
13,317	therms of gas saved	114,734	therms of gas saved
3,841,618	gallons of wastewater saved	30,714,340	gallons of wastewater saved

PROJECTED ANNUAL SAVINGS PER HOME		PROJECTED LIFETIME SAVINGS PER HOME	
2,825	gallons of water saved	22,584	gallons of water saved
228	kWh of electricity saved	2,021	kWh of electricity saved
10	therms of gas saved	84	therms of gas saved
2,825	gallons of wastewater saved	22,584	gallons of wastewater saved

“Thank you for not just ‘telling’ but ‘showing’ my child how important it is to conserve our resources. The fixtures and the activities made it so real life. Thank you!”

Parent

Belle Fourche Middle School

Program Overview

The Black Hills Energy LivingWise® Program, a school-based energy efficiency education program, is designed to generate immediate and long-term resource savings by bringing interactive, real-world education home to students and their families. The 2015-2016 program was taught in 5th grade throughout the Black Hills Energy service area in the state of South Dakota.

The Black Hills Energy LivingWise Program team identifies and enrolls students and teachers within the designated service area. The program physically begins with classroom discussions using a Student Guide that provides the foundations of using energy and water efficiently. It is followed by hands-on, creative, problem-solving activities led by the classroom teacher.

All program materials support state and national academic standards to allow the program to fit easily into a teacher's existing curriculum and requirements. The participating classroom teachers follow the Teacher Book and lesson plan. Information is given to guide lessons throughout the program in order to satisfy each student's individual needs, whether they are visual, auditory, or kinesthetic learners.

The LivingWise Kit and Student Workbook comprise the take-home portion of the program. Students receive a kit containing high-efficiency measures they use to install within their homes. With the help of their parents/guardians, students install the kit measures and complete a home survey. The act of installing and monitoring new energy efficiency devices in their homes allows students to put their learning into practice. Here, participants and their parents/guardians realize actual water and energy savings within their home, benefitting two generations.

A critical element of RAP program design is the use of new knowledge through reporting. At the end of the program, the Black Hills Energy program team tabulates all participant responses—including home survey information, teacher responses, student letters, and parent feedback—and generates this Program Summary Report.

“Thank you for getting on the saving energy train. My kids are more conscious of lights and water. Can't wait to see my savings.”

Philip Miller, Parent

St Paul's Lutheran School

Program Materials

Each participant in the Black Hills Energy LivingWise® Program receives classroom materials and energy efficiency kits containing high-efficiency measures to perform the program's take-home activities. Program materials for students, parents/guardians, and teachers are outlined below.

Each Student & Teacher Receives

Student Guide

Student Workbook

Parent Letter/Pledge Form*

Student Survey Form

Certificate of Achievement

LivingWise Kit Containing:

- High-Efficiency Showerhead*
- Kitchen Faucet Aerator*
- LimeLite® Night Light
- LED Light Bulb
- FilterTone® Alarm*
- Digital Thermometer*
- Toilet Leak Detector Tablets
- Flow Rate Test Bag
- Natural Resource Fact Chart
- Mini Tape Measure
- Parent/Guardian Program Evaluation

“GetWise” Wristband

Program Website Access at Getwise.org

Toll-Free HELP Line

Each Teacher/Classroom Receives

Teacher Book

Step-by-Step Program Checklist

Lesson Plans

South Dakota State and National Academic
Standards Chart

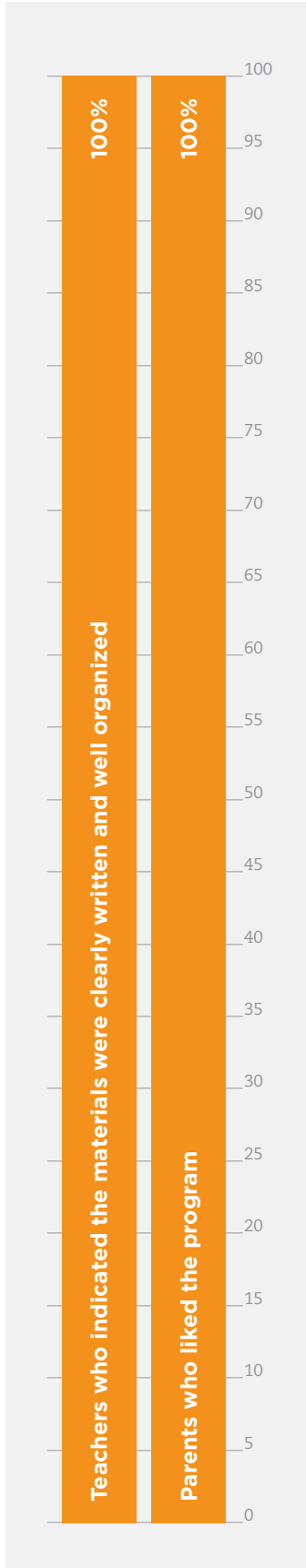
Teacher Program Evaluation

Pre/Post Student Survey Answer Keys

Electricity, Water, and Natural Gas Posters

Self-Addressed Postage-Paid Envelope

** Materials / Installation Instructions provided in English and Spanish*



Custom Branding

In addition to increasing resource awareness and efficiency, the program has been designed to strengthen bonds between Black Hills Energy and the community. One of the steps taken to ensure the greatest possible exposure is to feature the Black Hills Energy logo throughout each LivingWise Kit. In addition to the kit, the Teacher Program Evaluation and Parent Letter/Pledge Form also feature Black Hills Energy branding.



Program Materials

TEACHER EVALUATION FORM

Program brought to you by: **Black Hills Energy**
 Date: _____
 School: _____
 Teacher name: _____
 E-mail: _____
 Number of Student Survey Forms returned: _____
 Teacher Signature: _____

Please assess the LivingWise® Program by filling out this Teacher Evaluation Form. Upon completion, return this evaluation, your Student Survey Forms, student thank-you notes, and a letter from you to Black Hills Energy in the postage-paid return envelope provided.

PLEASE FILL IN THE CIRCLE THAT BEST DESCRIBES YOUR OPINION:

- The materials were clearly written and well organized.
 - Strongly Agree
 - Agree
 - Disagree
 - Strongly Disagree
- The products in the kit were easy for students to use.
 - Strongly Agree
 - Agree
 - Disagree
 - Strongly Disagree
- Which classroom activities did you complete? (Mark all that apply)
 - Lessons to Begin
 - Meter from Light Bulbs
 - Classroom Kit
 - Save Power At Work
 - How Much Do We Use?
- I have a computer and access to the internet in my classroom.
 - Yes
 - No
- Students indicated that their parents supported the program.
 - Yes
 - No
- Would you conduct this program again?
 - Yes
 - No
- Would you recommend this program to other colleagues?
 - Yes
 - No
- Would you be willing to participate in a Teacher Focus Group?
 - Yes
 - No
- What did students like best about the program? Explain.

- What would you change about the program? Explain.

GET YOUR \$50.00 MINI GRANT!

Return the following by **May 5, 2016**:

- 80% of Student Survey Forms
- This evaluation form
- Student thank-you notes
- A letter from you

We appreciate the time, thought, and care you put into completing this evaluation. Your feedback is an essential part of our continuous improvement process. Thank you for your participation in the LivingWise Program.

Teacher Evaluation Form

PARENTS

CONGRATULATIONS!

Your child's class has been selected to participate in the exciting LivingWise Program. The program is designed to teach your child the value of water and energy and help you work together on your utility bills. This program is being provided by Black Hills Energy at NO COST to you, your child's school or the school district.

The average U.S. household pays at least \$2,200 per year in utility bills and can reduce these costs with just a few simple changes. Your child and the green kit which includes PACE high quality energy and water saving products that utilize the latest efficiency technology. This kit is valued at over \$60 and will provide you with the ability to make these changes.

To participate, please do the following:

- Have your child talk to you about the ways they would like to save energy and water and complete the Pledge Form located on the next page.
- Install all of the kit items. You and your child can do most of the activities it has them to measure. If you need additional help installing the kit items, visit our online help at www.livingwise.org.
- Work with your child to answer all of our survey questions in the Student Workbook.

The LivingWise Program will be an easy and fun experience for your entire family. Not only will it allow your child the chance to be leader in your home and community, but also your family will immediately benefit from lower utility bills. Thank you for your participation.

LET'S GET STARTED!

SIGN + **INSTALL** = **SAVE**

QUESTIONS? • 1-888-GET-WISE • www.getwise.org

STUDENTS

PLEDGE FORM

Name: _____
 School: _____
 Teacher: _____

Pledging to save energy and water in an important step in conserving our natural resources and helping to conserve energy and water. The program will teach you helpful ways to save energy, water and money. Being the Pledge shows that you want to be more energy and water efficient to reduce your family's utility bills.

TAKE THE PLEDGE

I have helped you out by writing your first pledge. All you have to do to complete the first pledge is read the items from your kit. Now, we'll see how many pledges are being done from you will be more energy and water efficient at home. Remember, it's a promise.

I Pledge to do my part by following all of the items in my kit to save energy and water as well as reduce my family's utility bills.

SIGN THE PLEDGE

I am and I promise my pledges above and by signing this form, I promise to use energy and water efficiently at home.

Parent Signature: _____
 Student Signature: _____

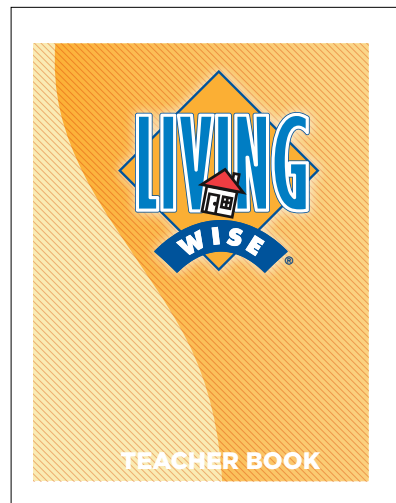
Parent Letter/Pledge Form



Student Guide



Student Workbook



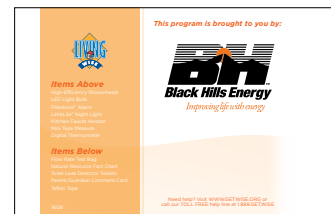
Teacher Book



Certificate of Achievement



Kit Box



Kit Label

“What the students liked the best about the program was doing the home activities. They got excited seeing how much they save and their parents liked the ease of doing the project.”

Koreen Hammel, Teacher

Hot Springs Elementary

Program Implementation

The 2015-2016 Black Hills Energy LivingWise® Program followed this comprehensive implementation schedule:

1. Identification of South Dakota state and national academic standards & benchmarks
2. Curriculum development and refinement (completed annually)
3. Curriculum correlation to South Dakota state and national academic standards & benchmarks
4. Materials modification to incorporate Black Hills Energy branding
5. Incentive program development
6. Teacher/school identification—with Black Hills Energy approval
7. Teacher outreach and program introduction
8. Teachers enrolled in the program individually
9. Implementation dates scheduled with teachers
10. Program material delivered to coincide with desired implementation date
11. Delivery confirmation
12. Periodic contact to ensure implementation and teacher satisfaction
13. Program completion incentive offered
14. Results collection
15. Program completion incentive delivered to qualifying teachers
16. Thank you cards sent to participating teachers
17. Data analysis
18. Program Summary Report generated and distributed

Participating teachers are free to implement the program to coincide with their lesson plans and class schedules. Appendix C provides a comprehensive list of classrooms in grade 5 that participated during the 2015-2016 school year.

For more than 23 years, Resource Action Programs (RAP) has designed and implemented Measure-Based Education® programs that inspire change in household energy and water use while delivering significant, measurable resource savings. All RAP programs feature a proven blend of innovative education, comprehensive implementation services, and hands-on activities to put efficiency knowledge to work in students' homes.

RAP has a strong reputation for providing a high level of client service as part of a wide range of energy efficiency education solutions for utilities, municipalities, states, community agencies, corporations, and more. In 2013, RAP was the only conservation services provider honored by the American Council for an Energy-Efficient Economy (ACEEE) and the Alliance for Water Efficiency (AWE) as one of 12 top programs that provides sustained achievement. RAP was honored for market penetration, innovative design, and its ability to achieve substantial/sustained energy and water savings.



Program Team

RAP implements nearly 300 individual programs that serve more than 400,000 households each year. All-inclusive program delivery occurs in its 80,000 square-foot Nevada Program Center where implementation teams and support departments work together to provide:

- 1:1 teacher support
- Curriculum development
- Customized materials
- Data tracking and reporting
- Energy and water efficiency measures
- Graphic and web design
- Kit assembly
- Marketing communications
- Shipping
- Printing
- Program management
- Participant enrollment
- Warehousing

The Implementation Team

For the Black Hills Energy LivingWise® Program, RAP assigned a specific implementation team to Black Hills Energy made up of a PMP®-designated Program Manager, CEM®-designated energy analyst, graphic designer, outreach personnel, educator, and administrative staff. This team immersed themselves into the Black Hills Energy brand, and handled all program implementation for Black Hills Energy. Black Hills Energy also received the benefit of fully

staffed support departments, which worked with the implementation team to define success for Black Hills Energy. These departments include education, marketing, information technology, and warehouse/logistics.

Continuous Improvement

In addition to successful implementation of the Black Hills Energy LivingWise Program, RAP engages in continuous program improvement, as well as enhancements to educational materials, with modifications based on emerging technology, industry trends, and EM&V findings.

As part of this plan, RAP utilizes an extensive network of educators for program feedback. This feedback ensures that educational components meet the changing needs of educators, keep information relevant to students, and, in turn, provide increased water and energy literacy amongst program participants.

*“The students loved the kits (of course).
They enjoyed learning about energy
and the various sources.”*

Christy Hedderman, Teacher

Sturgis Elementary

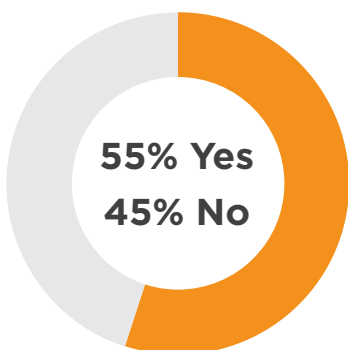
Program Impact

The Black Hills Energy LivingWise® Program has had a significant impact within the community. As illustrated below, the program successfully educated participants about energy and water efficiency while generating resource savings through the installation of efficiency measures in homes. Home survey information was collected to track projected savings and provide household consumption and demographic data. Program evaluations and comments were collected from teachers, students, and parents.

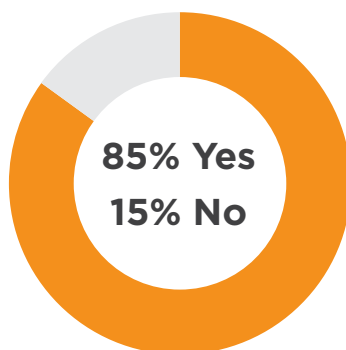
A. Home Survey

Upon completion of the program, participating families are asked to complete a home survey to assess their resource use, verify product installation, provide demographic information, and measure participation rates. A few samples of questions asked are below while a complete summary of all responses is included in the appendices.

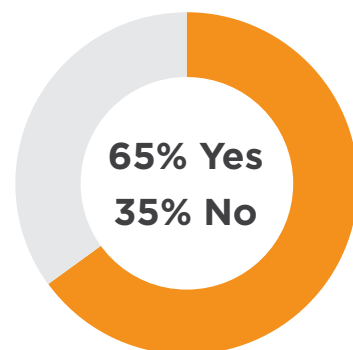
Did your family change the way they use water?	Yes - 55%
Did your family install the LimeLite® Night Light?	Yes - 85%
Did your family change the way they use energy?	Yes - 65%



Students who indicated their family changed the way they use water.



Students who indicated they installed the LimeLite® Night Light.

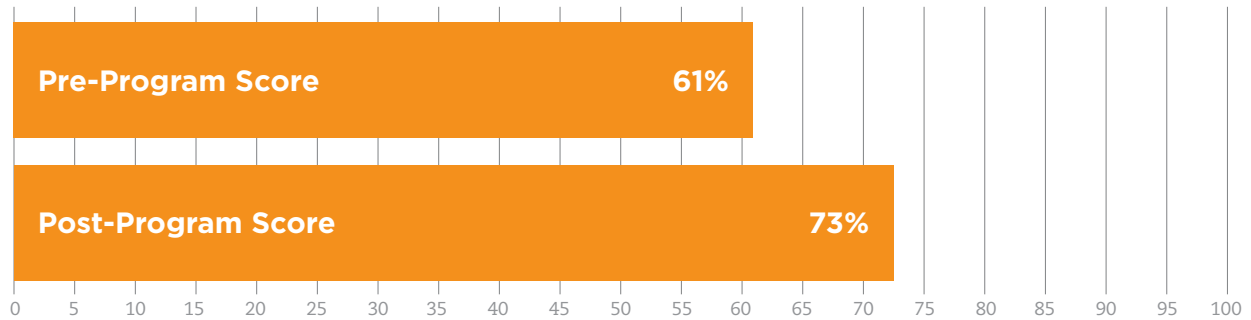


Students who indicated their family changed the way they use energy.

B. Pre-Program and Post-Program Tests

Students were asked to complete a 10-question test before the program was introduced and then again after it was completed to determine the knowledge gained through the program. The average student answered **6.1** questions correctly prior to being involved in the program and then improved to answer **7.3** questions correctly following participation.

Scores improved from 61% to 73%.



C. Home Activities

As part of the program, parents and students installed resource efficiency measures in their homes. They also measured the pre-existing devices to calculate savings that they generated. Using the family habits collected from the home survey as the basis for this calculation, 1,360 households are expected to save the following resource totals. Savings from these actions and new behaviors will continue for many years to come.

Projected Resource Savings

A list of assumptions and formulas used for these calculations can be found in Appendix A.

	1,360	
	Annual	Lifetime
Projected reduction from Showerhead retrofit:	2,301,250	23,012,498 gallons
Product Life: 10 years	138,654	1,386,542 kWh
	7,449	74,490 therms
Projected reduction from Kitchen Faucet Aerator retrofit:	1,540,368	7,701,841 gallons
Product Life: 5 years	67,040	335,199 kWh
	3,688	18,438 therms
Projected reduction from LED Lightbulb retrofit:	50,366	491,064 kWh
Product Life: 20 years		
Projected reduction from LimeLite® Night Light installation:	35,400	353,996 kWh
Product Life: 10,000 hours		
Projected reduction from FilterTone® installation:	18,172	181,721 kWh
Product Life: 10 years	2,181	21,806 therms
TOTAL PROGRAM SAVINGS:	3,841,618	30,714,340 gallons
	309,632	2,748,523 kWh
	13,317	114,734 therms
TOTAL PROGRAM SAVINGS PER HOUSEHOLD:	2,825	22,584 gallons
	228	2,021 kWh
	10	84 therms

D. Teacher Program Evaluation

Program improvements are based on participant feedback received. One of the types of feedback obtained is from participating teachers via a Teacher Program Evaluation Form. They are asked to evaluate relevant aspects of the program and each response is reviewed for pertinent information. The following is feedback from the Teacher Program Evaluation for the Black Hills Energy LivingWise Program.

Teacher Response

(A summary of responses can be found in Appendix D)

100% of participating teachers indicated that parents/guardians supported the program.

100% of participating teachers indicated the products in the kit were easy to use.

100% of participating teachers indicated the materials were clearly written and well organized.

What did students like best about the program? Explain.

"They enjoy the box of supplies."

Katie Teeslink, Corral Drive Elementary School

"My students liked the kit the best. They were very excited to go home and install things, especially the shower head."

Tammy Seefeldt, Grandview Elementary

"The activities and the kits."

Lauree Buus, Grandview Elementary

"The students enjoyed the kits and learning about saving energy."

Nancy Mulcahy, Hot Springs Elementary

"The kits."

Beth Chalberg, Meadowbrook Elementary

"They of course loved the box of 'gifts' to share with their parents."

Sherry Dolney, Piedmont Valley Elementary School

"They loved the living wise kits and were very excited to install items and use."

Patti Mitzel, Meadowbrook Elementary

"Getting to try out the items in the kit."

Drew Foley, Pinedale Elementary School

"Getting kits. It made them excited to learn, and they felt responsible."

Shawna Delaney, Vandenberg Elementary School

Teacher Response

(A summary of responses can be found in Appendix D)

"Kids really liked the kits and sharing with their families."

Ronald Mays, Vandenberg Elementary School

"The night lights and LED bulbs were most popular."

Heather Eldridge, St. Elizabeth Ann Seton Elementary School

"They enjoyed the home kit to work on with their parents."

Jessica Campbell, Pinedale Elementary School

What did you like best about the program? Explain.

"The student workbook to use in the classroom. There were more activities to use in the classroom and keep them engaged."

Koreen Hammel, Hot Springs Elementary

"The kit gave them hands-on."

Phillip Miller, St Paul's Lutheran School

"It built an awareness of energy use."

Katie Teeslink, Corral Drive Elementary School

"The organization of the whole program. The teacher's guide really helped!"

Tammy Seefeldt, Grandview Elementary

"The teacher guide was user friendly and made planing the lessons easier."

Lauree Buus, Grandview Elementary

What would you change about the program? Explain.

"Possibly a power point even more teacher friendly."

Phillip Miller, St Paul's Lutheran School

"There is not much time in the teaching day to do extra activities, so the classroom lessons are difficult. An introduction video to demonstrate the activities would be nice."

Katie Teeslink, Corral Drive Elementary School

"Nothing. Great opportunity for students."

Tammy Seefeldt, Grandview Elementary

"Put the fact cards in the pouch and not in the kits. Also, insert the activities into the lessons they would be used for in the teacher guide."

Lauree Buus, Grandview Elementary

E. Parent/Guardian Program Evaluation

Parent involvement with program activities and their children is of paramount interest to both utilities and teachers in the program. When parents take an active role in their child's education it helps the schools and strengthens the educational process considerably. When students successfully engage their families in retrofit, installation, and home energy efficiency projects, efficiency messages are powerfully delivered to two generations in the same household. The program is a catalyst for this family interaction, which is demonstrated by feedback from Parent/Guardian Program Evaluations in each program. The following is feedback from the Parent/Guardian Program Evaluations for the Black Hills Energy LivingWise Program.

Parent Response

(A summary of responses can be found in Appendix E)

100% of participating parents indicated that the program was easy to use.

100% of participating parents indicated they would continue to use the kit items after the completion of the program.

100% of participating parents indicated they would like to see this program continued in local schools.

As a parent, which aspect of the program did you like best?

"How the activities were similar to a science experiment."

Belle Fourche Middle School

"It was a hands-on program. He saw the difference in old and new products."

Brian Staley, Belle Fourche Middle School

"The variety of items used to determine/save energy/watch usage."

Chanity Noor, Belle Fourche Middle School

"We learned where we could conserve energy and water."

Shane Moke, Belle Fourche Middle School

"Showed kids how easy it was to change to energy efficient items."

Troy Green, Belle Fourche Middle School

"Helping him learn about energy."

Heather Reid, Black Hawk Elementary School

"Gave my child information first hand."

Kira Hyde, Knollwood Heights Elementary School

"Doing the things in the kit together."

Patton, Knollwood Heights Elementary School

Parent Response

(A summary of responses can be found in Appendix E)

"LED light, shower head. It is teaching the kids how to save as well as how check for problems."

Steve Bauer, Meadowbrook Elementary

"The math showing how much savings is possible."

Ed Engler, Pinedale Elementary School

"Teaching kids about saving energy also good practical use of math."

Heidi Bell Geaase, Pinedale Elementary School

"Doing the workbook and tests together with children. The light bulb and shower head were useful."

Jon Eizinger, Pinedale Elementary School

Are there any comments you would like to express to your child's program sponsor?

"Good program — educational too."

Chanity Noor, Belle Fourche Middle School

"My student thought it was neat learning how to be and to think 'green.'"

Troy Green, Belle Fourche Middle School

"Really cool!"

Patton, Knollwood Heights Elementary School

"A shower timer would be a good addition."

Steve Bauer, Meadowbrook Elementary

"The sink adjustable aerator was very hard to get leak free."

Ed Engler, Pinedale Elementary School

"I think it's a good teaching tool for kids to learn about water and energy use. We already have LED bulbs and a low-flow shower head so our results were not as dramatic. Hopefully it makes our daughter more aware of turning off lights."

Heidi Bell Geaase, Pinedale Elementary School

"I own several homes and would like more kits for each house. Thermometer was useful and I was surprised by the water temp on the hot water heater. Good program thank you!"

Jon Eizinger, Pinedale Elementary School

"Good program. The water waste does add up to a lot."

Ken Nelson, Pinedale Elementary School

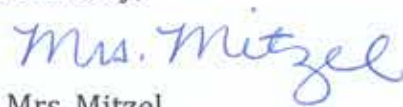
F. Teacher Letters

Dear Black Hills Power Energy:

Thank-you for allowing my class to participate in The LivingWise Program. My students learned valuable information with the resources you provided. Hopefully, they will use this new knowledge and pass it on to their family and friends. The students and many of the parents were excited to get the kits and to install the items in their houses. One girl in my class commented, "We put the new shower head in and I love it! It feels like the same amount of water coming out, but it isn't. We are saving a lot of water."

We did not have time to do any of the Optional Activities because of time restraints, but I may keep them in a file and try a few when we have more time – possibly in the last weeks of school. Thanks again for this opportunity to teach conservation in the classroom. I think it is so important in our world today.

Sincerely,



Mrs. Mitzel

Dear Black Hills Energy,

3 May, 2016

I want to take this opportunity to thank you for providing such an in-depth learning resource for our students to study energy conservation. By making real-world connections to their learning targets, my students were extremely engaged in all of the activities. I am very confident that many students are encouraging their parents to make real changes in their homes, knowing they will be using less energy in their daily lives.

Sincerely,



Ron Mays
5th Grade
Vandenberg Elementary

Teacher Letters

Black Hills Energy,

Thank you so much for your generous support to me and my students! We have greatly enjoyed the LivingWise program. Many of our students and their families will greatly benefit from the energy saving kits and tips. My students were so excited when they received the kit, and they enjoyed learning about our resources that power our lives! Thank you for supporting our students!

Sincerely,
 Shawna Delaney
 Vandenberg Elementary
 School

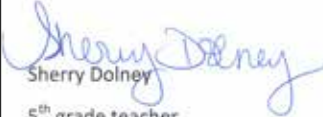
Dear Black Hills Energy,

I'd like to thank you all for the living wise program and allowing us to do it again. I know it is beneficial to the kids and they gain knowledge about energy conservation through "doing". They are always very excited to get the items home and share them with their families. Thank you very much!

Sincerely,
 Mr. Jeff Wilson
 PUE 5th Grade Teacher

Black Hills Energy,

Thank you so much for the Living Wise materials. The kids were so excited to learn about ways to save energy and to bring this new knowledge home to their parents. They loved the kits and were very willing to try and get their parents to use the new "gifts." This is a great program and I hope you can continue to provide this to future students. Thank you again.


 Sherry Dolney
 5th grade teacher
 Piedmont Valley Elementary

April 3, 2016

Black Hills Energy and Sponsors,

Thank you very much for the Living Wise program. It not only taught my students about the importance of natural resources and ways to save on utilities and protect our natural resources, it also taught me and my family. The program was very easy to incorporate into the school day and very easy to use.

Thank you for being proactive and offering this program to the students. It is never too young to make kids aware of saving and protecting our natural resources.

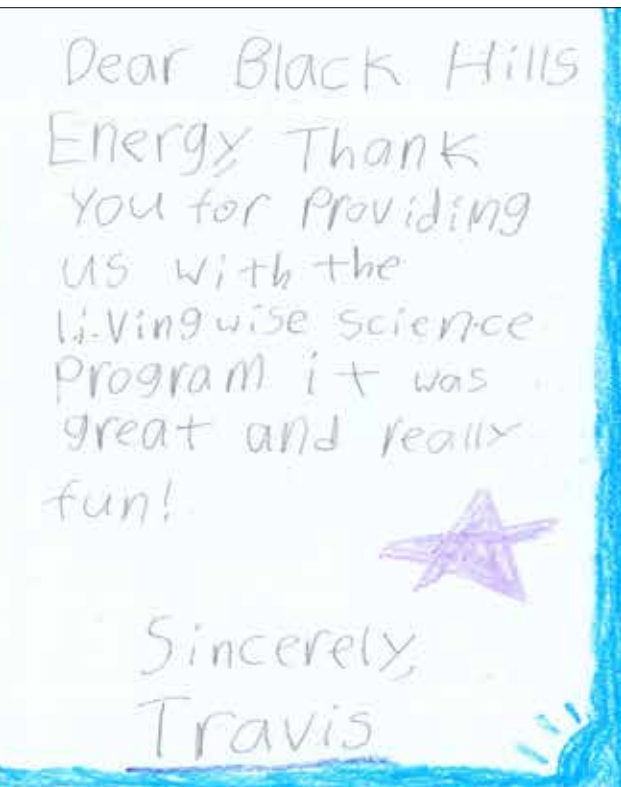
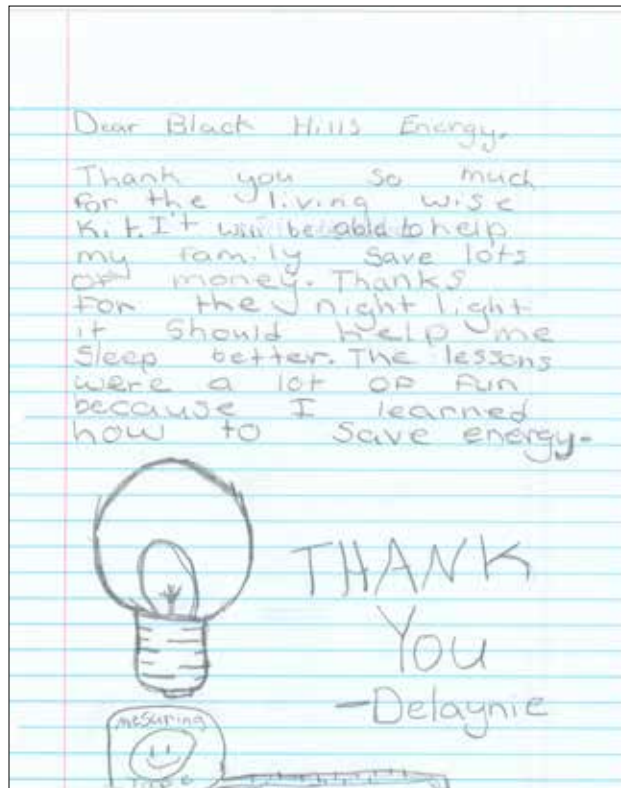
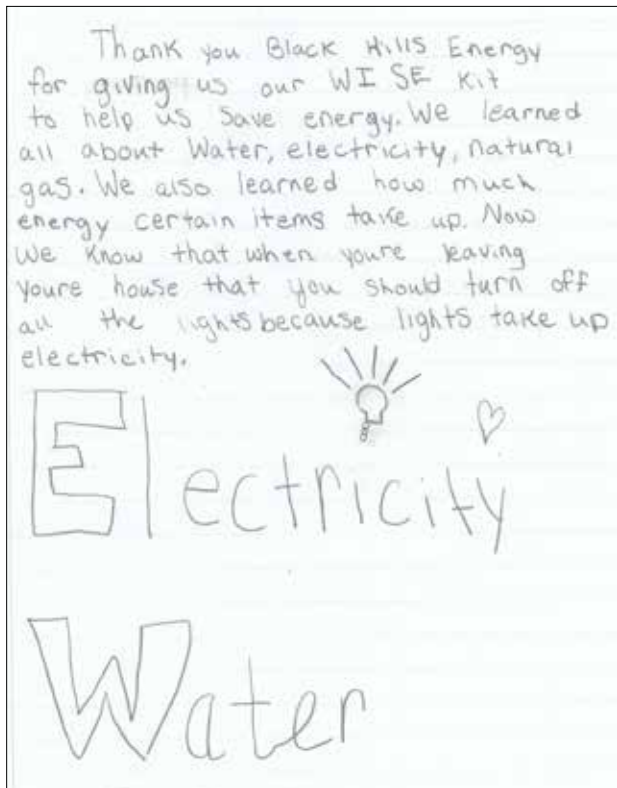
If there is any way that I can help please let me know.

Thank you for the great program.


 Philip Miller
 5th & 6th grade teacher
 St. Paul's Lutheran School
 835 E. Fairmont Blvd.
 Rapid City, SD 57701

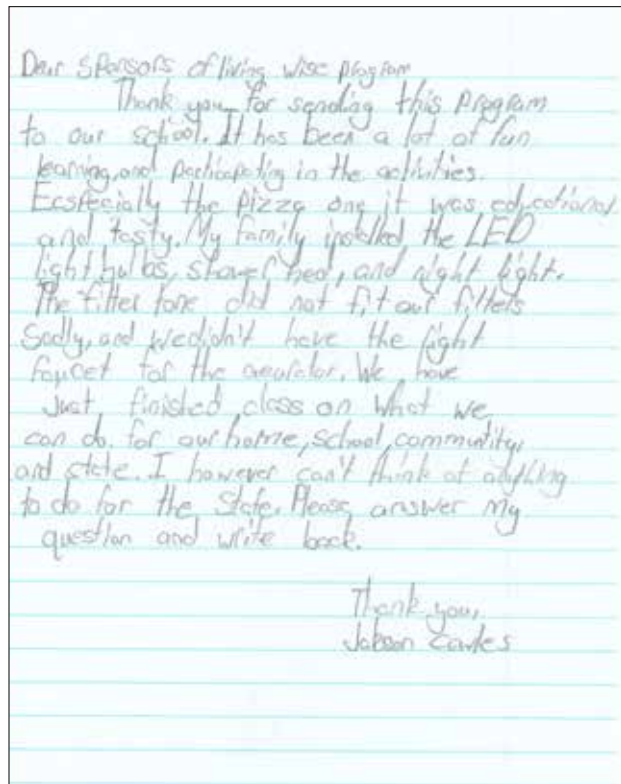
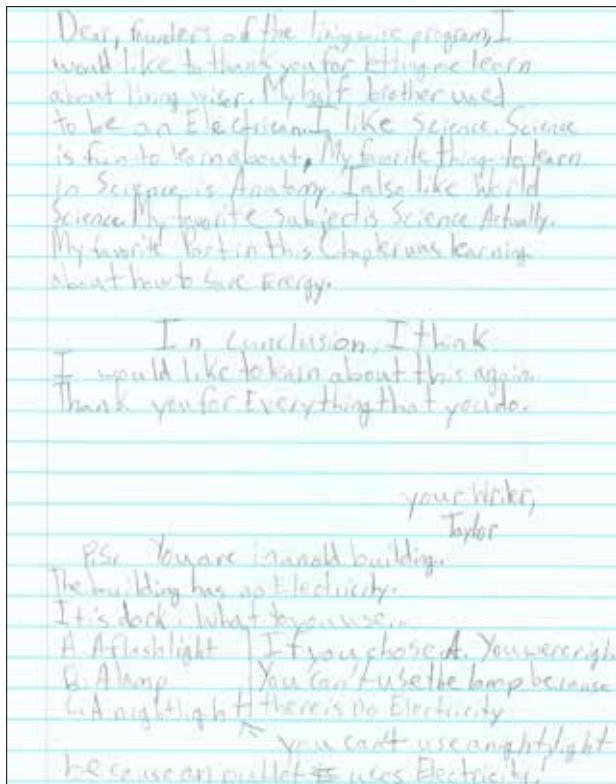
G. Student Letters

(A summary of responses can be found in Appendix F)



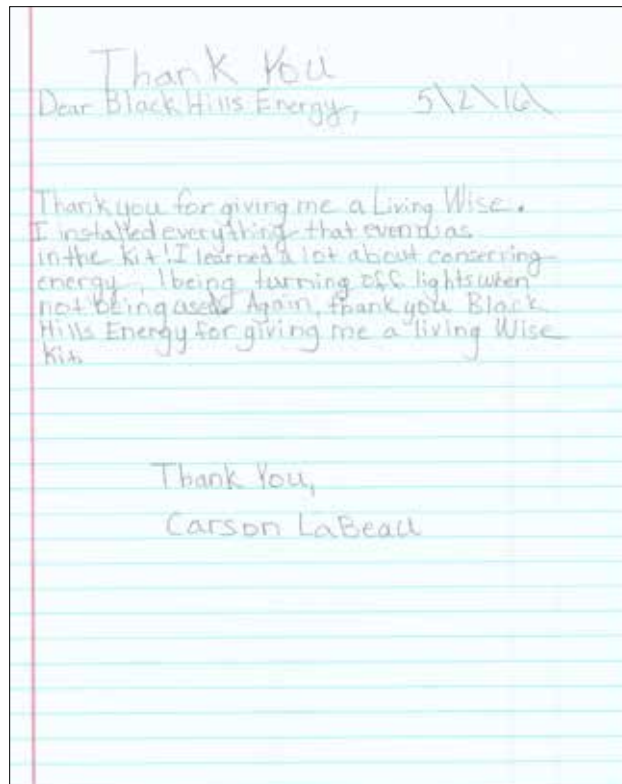
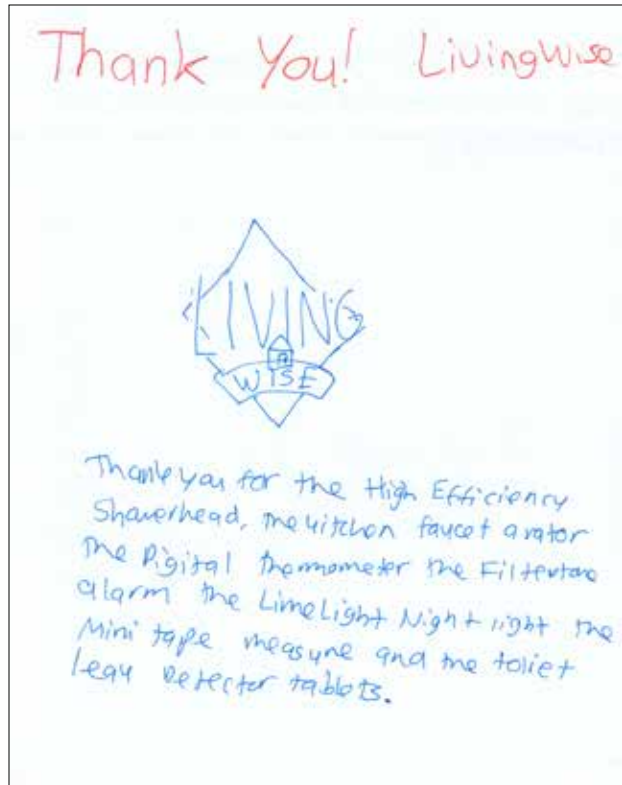
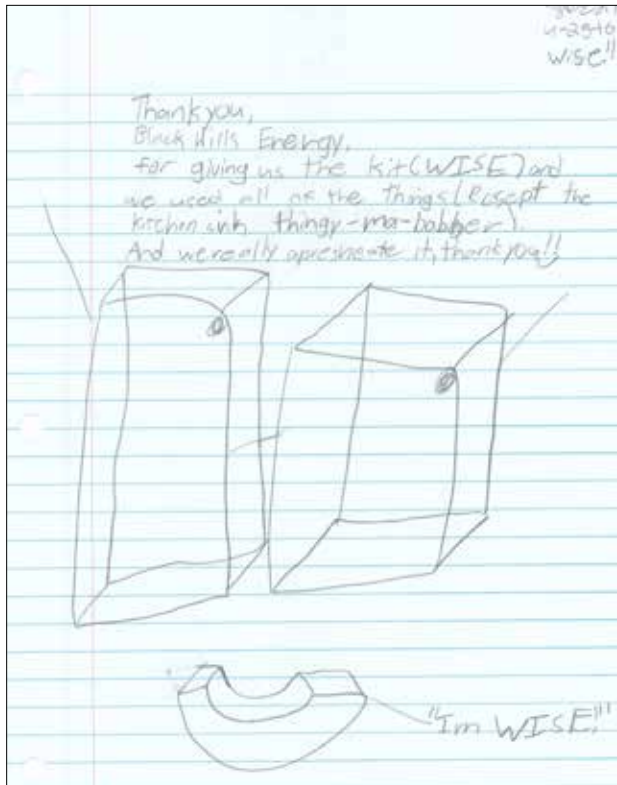
Student Letters

(A summary of responses can be found in Appendix F)



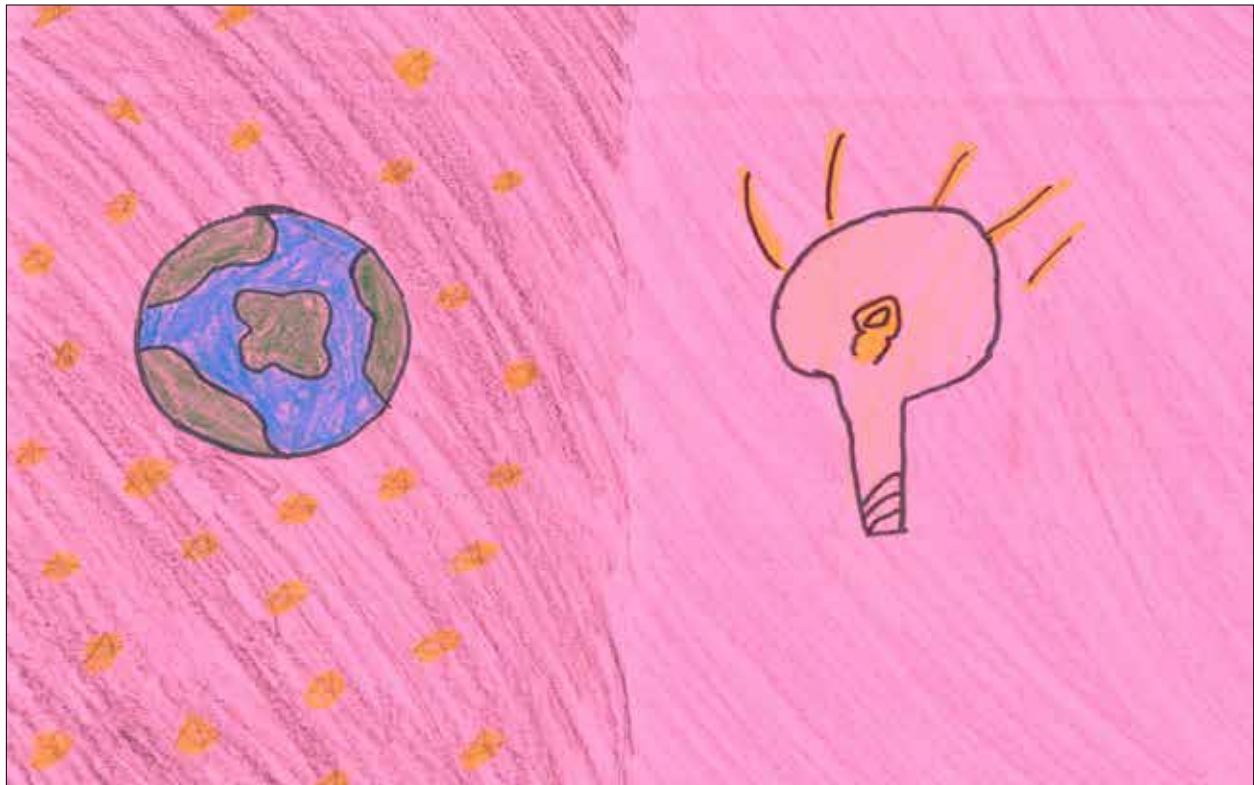
Student Letters

(A summary of responses can be found in Appendix F)



Student Letters

(A summary of responses can be found in Appendix F)



Dear
Black Hills
Energy,
From,
Alisha Rm 167

Thank you
for providing
us with the Living
Wise program! It
was so thoughtful
of you! It is
so kind of you to pay
for **OUR** program.
And in this sheet
it said that you
paid \$60 for just
1 kit! That's not
believable! Thank you!

*“Thank you for teaching my child
about the usage of water and energy.
She really enjoyed the class.”*

Ashley Zich, Parent

Sturgis Elementary

Appendices

Appendix A

Projected Savings from Showerhead Retrofit	34
Projected Savings from Kitchen Faucet Aerator Retrofit	35
Projected Savings from FilterTone® Alarm Installation.....	36
Projected Savings from LED Light Bulb Retrofit	37
Projected Savings from LimeLite® Night Light Installation.....	38

Appendix B

Home Check-Up	39
Home Activities	41

Appendix C

Participant List	43
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Appendix D

Teacher Program Evaluation Data	46
Teacher Comment Data	47

Appendix E

Parent/Guardian Program Evaluation Data	49
Parent/Guardian Comment Data	50

Appendix F

Student Letters.....	52
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Projected Savings from Showerhead Retrofit

Showerhead retrofit inputs and assumptions:

Average household size:	4.50	people ¹
Average number of full bathrooms per home:	2.07	full bathrooms per home ¹
% of water heated by gas:	49.27%	¹
% of water heated by electricity:	45.85%	¹
Installation / participation rate of:	51.82%	¹
Average Showerhead has a flow rate of:	2.50	gallons per minute ²
Retrofit Showerhead has flow rate of:	1.75	gallons per minute ³
Number of participants:	1,360	¹
Shower duration:	8.20	minutes per day ²
Showers per day per person:	0.67	showers per day ²
Product life:	10.00	years ³

Projected Water Savings:

Showerhead retrofit projects an annual reduction of:	2,301,250	gallons ⁴
Showerhead retrofit projects a lifetime reduction of:	23,012,498	gallons ⁵

Projected Electricity Savings:

Showerhead retrofit projects an annual reduction of:	138,654	kWh ^{2,6}
Showerhead retrofit projects a lifetime reduction of:	1,386,542	kWh ^{2,7}

Projected Natural Gas Savings:

Showerhead retrofit projects an annual reduction of:	7,449	therms ^{2,8}
Showerhead retrofit projects a lifetime reduction of:	74,490	therms ^{2,9}

¹ Data Reported by Program Participants.

² (March 4, 2010). EPA WaterSense® Specification for Showerheads Supporting Statement. Retrieved from http://www.epa.gov/WaterSense/docs/showerheads_finalsupstat508.pdf

³ Provided by manufacturer.

⁴ [(Average Household Size x Shower Duration x Showers per Day per Person) ÷ Average Number of Full Bathrooms per Home] x (Average Showerhead Flow Rate - Retrofit Showerhead Flow Rate) x Number of Participants x Installation Rate x 365 days

⁵ [(Average Household Size x Shower Duration x Showers per Day per Person) ÷ Average Number of Full Bathrooms per Home] x (Average Showerhead Flow Rate - Retrofit Showerhead Flow Rate) x Number of Participants x Installation Rate x 365 days x Product Life

⁶ Projected Annual Water Savings x Percent of Water that is Hot Water x 0.18 kWh/gal x % of Water Heated by Electricity

⁷ Projected Annual Water Savings x Percent of Water that is Hot Water x 0.18 kWh/gal x % of Water Heated by Electricity x Product Life

⁸ Projected Annual Water Savings x Percent of Water that is Hot Water x 0.009 Therms/gal x % of Water Heated by Natural Gas

⁹ Projected Annual Water Savings x Percent of Water that is Hot Water x 0.009 Therms/gal x % of Water Heated by Natural Gas x Product Life

Projected Savings from Kitchen Faucet Aerator Retrofit

Kitchen Faucet Aerator retrofit inputs and assumptions:

Average household size:	4.50	people ¹
% of homes with a dishwasher:	81.89%	¹
% of homes without a dishwasher:	18.11%	¹
% of water heated by gas:	49.27%	¹
% of water heated by electricity:	45.85%	¹
Installation / participation rate of:	39.62%	¹
Number of participants:	1,360	¹
Average Kitchen Faucet Aerator has a flow rate of:	2.50	gallons per minute ²
Retrofit Kitchen Faucet Aerator has flow rate of:	1.50	gallons per minute ³
Product life:	5.00	years ³
Length of use without dishwasher:	15.00	minutes per day ⁴
Length of use without dishwasher (each family member):	1.00	minute per day ⁴
Length of use with dishwasher:	3.00	minutes per day ⁴
Length of use with dishwasher (each family member):	0.50	minutes per day ⁴

Projected Water Savings:

Kitchen Faucet Aerator retrofit projects an annual reduction of:	1,540,368	gallons ⁵
Kitchen Faucet Aerator retrofit projects a lifetime reduction of:	7,701,841	gallons ⁶

Projected Electricity Savings:

Kitchen Faucet Aerator retrofit projects an annual reduction of:	67,040	kWh ^{4,7}
Kitchen Faucet Aerator retrofit projects a lifetime reduction of:	335,199	kWh ^{4,8}

Projected Natural Gas Savings:

Kitchen Faucet Aerator retrofit projects an annual reduction of:	3,688	therms ^{4,9}
Kitchen Faucet Aerator retrofit projects a lifetime reduction of:	18,438	therms ^{4,10}

¹ Data Reported by Program Participants.

² Vickers, Amy (2002). *Water Use and Conservation*. Amherst, MA: WaterPlow Press.

³ Provided by manufacturer.

⁴ Quantec, LLC. (2008). *Impact of Flipping the Switch: Evaluating the Effectiveness of Low Income Residential Energy Education Programs*. Portland: Drakos, Jamie et al.

⁵ $\{ \text{Length of use without dishwasher} + [\text{Average household size} \times \text{Length of use without dishwasher (each family member)}] \} \times \% \text{ of homes without dishwasher} + \{ \text{Length of use with dishwasher} + [\text{Average household size} \times \text{Length of use with dishwasher (each family member)}] \} \times \% \text{ of homes with dishwasher} \times [\text{Average Kitchen Aerator flow rate} - \text{Retrofit Kitchen Aerator flow rate}] \times \text{Number of participants} \times \text{Installation rate} \times 365 \text{ days}$

⁶ $\{ \text{Length of use without dishwasher} + [\text{Average household size} \times \text{Length of use without dishwasher (each family member)}] \} \times \% \text{ of homes without dishwasher} + \{ \text{Length of use with dishwasher} + [\text{Average household size} \times \text{Length of use with dishwasher (each family member)}] \} \times \% \text{ of homes with dishwasher} \times [\text{Average Kitchen Aerator flow rate} - \text{Retrofit Kitchen Aerator flow rate}] \times \text{Number of participants} \times \text{Installation rate} \times 365 \text{ days} \times \text{Product Life}$

⁷ Projected Annual Water Savings $\times [(8.33\text{lbs.} / \text{gallon} \times 35^\circ\text{F}\Delta\text{T}) \div (3413 \times \text{water heater efficiency (0.90)})] \times \% \text{ of Water Heated by Electricity}$

⁸ Projected Lifetime Water Savings $\times [(8.33\text{lbs.} / \text{gallon} \times 35^\circ\text{F}\Delta\text{T}) \div (3413 \times \text{water heater efficiency (0.90)})] \times \% \text{ of Water Heated by Electricity}$

⁹ Projected Annual Water Savings $\times [(8.33\text{lbs.} / \text{gallon} \times 35^\circ\text{F}\Delta\text{T}) \div (100,000 \times \text{water heater efficiency (0.60)})] \times \% \text{ of Water Heated by Natural Gas}$

¹⁰ Projected Lifetime Water Savings $\times [(8.33\text{lbs.} / \text{gallon} \times 35^\circ\text{F}\Delta\text{T}) \div (100,000 \times \text{water heater efficiency (0.60)})] \times \% \text{ of Water Heated by Natural Gas}$

Projected Savings from FilterTone® Alarm Installation

FilterTone® installation inputs and assumptions:

Annual energy (electricity) use by a central system air conditioner:	2,414 kWh ¹
Annual energy (natural gas) use by central space heating or furnace:	551 therms ¹
Projected increase in efficiency (electricity):	1.75% ²
Projected increase in efficiency (natural gas):	0.92% ²
Product life:	10 years ³
Installation / participation rate of:	31.63% ⁴
Number of participants:	1,360 ⁴

Projected Electricity Savings:

The FilterTone installation projects an annual reduction of:	18,172 kWh ⁵
The FilterTone installation projects a lifetime reduction of:	181,721 kWh ⁶

Projected Natural Gas Savings:

The FilterTone installation projects an annual reduction of:	2,181 therms ⁷
The FilterTone installation projects a lifetime reduction of:	21,806 therms ⁸

¹ U.S. Department of Energy, Energy Information Administration 2005 Residential Energy Consumption Web site for West North Central States: <http://www.eia.gov/consumption/residential/data/2005/>

² Reichmuth P.E., Howard. (1999). Engineering Review and Savings Estimates for the 'Filtertone' Filter Restriction Alarm.

³ Provided by manufacturer.

⁴ Data reported by program participants.

⁵ Annual energy (electricity) use by a central air conditioner, heat pump or furnace x Projected increase in efficiency (electricity) x Installation rate x Number of participants

⁶ Annual energy (electricity) use by a central air conditioner, heat pump or furnace x Projected increase in efficiency (electricity) x Installation rate x Number of participants x Product life

⁷ Annual energy (natural gas) use by a central air conditioner, heat pump or furnace x Projected increase in efficiency (natural gas) x Installation rate x Number of participants

⁸ Annual energy (natural gas) use by a central air conditioner, heat pump or furnace x Projected increase in efficiency (natural gas) x Installation rate x Number of participants x Product life

Projected Savings from LED Light Bulb Retrofit

LED Light Bulb retrofit inputs and assumptions:

Product life:	20	years ¹
Watts used by the LED light bulb:	9.8	watts ¹
Hours of operation per day:	2.81	hours per day ²
Average watts used by the replaced light bulb:	58.93	watts ³
Installation / participation rate of:	73.49%	³
Number of participants:	1,360	³

Projected Electricity Savings:

The LED Light Bulb retrofit projects an annual reduction of:	50,366	kWh ^{2,4}
The LED Light Bulb retrofit projects a lifetime reduction of:	491,064	kWh ^{2,5}

¹ Provided by manufacturer.

² Frontier Associates. (2011). Oncor's LivingWise Program: Measurement & Verification Update.

³ Data reported by program participants.

⁴ $\{[(\text{Average wattage of light bulb replaced} - \text{Wattage of LED light bulb}) \times \text{Hours of operation per day} \times 365 \text{ Days}] \div 1,000\} \times \text{Number of participants} \times \text{Installation rate}$

⁵ $\{[(\text{Average wattage of light bulb replaced} - \text{Wattage of LED light bulb}) \times \text{Product Life}] \div 1,000\} \times \text{Number of participants} \times \text{Installation rate}$

Projected Savings from LimeLite® Night Light Installation

LimeLite® Night Light installation inputs and assumptions:

Average length of use:	4,380 hours per year ¹
Average night light uses:	7 watts
Retrofit night light uses:	0.03 watts
Product life:	10 years ²
Energy saved per year:	31 kWh per year
Energy saved over life expectancy:	305 kWh
Installation / participation rate of:	85.26% ³
Number of participants:	1,360 ³

Projected Electricity Savings:

The LimeLite Night Light installation projects an annual reduction of:	35,400 kWh
The LimeLite Night Light installation projects a lifetime reduction of:	353,996 kWh

¹ Assumption (12 hours per day)

² Product life provided by manufacturer

³ Data reported by program participants

Home Check-Up

1 How many kids live in your home (age 0-17)?	
1	20%
2	37%
3	25%
4	9%
5	8%
2 How many adults live in your home (age 18+)?	
1	15%
2	74%
3	6%
4	4%
5+	1%
3 How is your water heated?	
Natural Gas	47%
Electricity	44%
Propane	9%
4 Does your home have a dishwasher?	
Yes	82%
No	18%
5 How many half-bathrooms are in your home?	
0	75%
1	20%
2	3%
3	1%
4+	1%
6 How many full bathrooms are in your home?	
1	26%
2	45%
3	26%
4	2%
5+	1%

Due to rounding of numbers, percentages may not add up to 100%

Home Check-Up

(continued)

7 What fuel is used as the main source of energy to heat your home?	
Natural Gas	42%
Electricity	46%
Heating Oil	0%
Wood	2%
Propane	7%
Other	2%
8 What type of air conditioning unit do you have?	
Central Air Conditioner	70%
Evaporative Cooler	4%
Room Unit	18%
Don't Have One	9%
9 What type of home do you live in?	
Single Family home	78%
Multi-Family (2-4 units)	15%
Multi-Family (5-20 units)	5%
Multi-Family (21+ units)	2%
10 Was your home built before 1992?	
Yes	53%
No	47%
11 Is your home owned or rented?	
Owned	77%
Rented	23%

Due to rounding of numbers, percentages may not add up to 100%

Home Activities

1 Did you install the new High-Efficiency Showerhead?	
Yes	52%
No	48%
2 Did your family install the new Kitchen Faucet Aerator?	
Yes	40%
No	60%
3 Was your toilet leaking?	
Yes	10%
No	90%
4 If you answered "yes" to question 3, were the leaks repaired?	
Yes	21%
No	79%
5 Did your family install the LED Light Bulb?	
Yes	73%
No	27%
6 If you answered "yes" to question 5, what was the wattage of the incandescent bulb you replaced?	
40-watt	10%
60-watt	35%
75-watt	19%
100-watt	9%
Other	27%
7 Did your family install the FilterTone Alarm?	
Yes	32%
No	68%
8 How much did your family turn down the thermostat in winter for heating?	
1 - 2 Degrees	19%
3 - 4 Degrees	12%
5+ Degrees	11%
Didn't Adjust Thermostat	58%
9 How much did your family turn up the thermostat in summer for cooling?	
1 - 2 Degrees	17%
3 - 4 Degrees	13%
5+ Degrees	14%
Didn't Adjust Thermostat	56%
10 Did your family install the LimeLite Night Light?	
Yes	85%
No	15%

Due to rounding of numbers, percentages may not add up to 100%

Home Activities

(continued)

11 Did your family lower your water heater settings?	
Yes	22%
No	78%
12 Did your family raise the temperature on your refrigerator?	
Yes	16%
No	84%
13 Did you work with your family on this program?	
Yes	78%
No	22%
14 Did your family change the way they use water?	
Yes	55%
No	45%
15 Did your family change the way they use energy?	
Yes	65%
No	35%
16 How would you rate the LivingWise Program?	
Great	50%
Pretty Good	31%
Okay	16%
Not So Good	3%

Due to rounding of numbers, percentages may not add up to 100%

Participant List

SCHOOL	TEACHER	T	S
Belle Fourche Middle School	Ann Anderson	1	130
Black Hawk Elementary School	Nicholas McGeehon	1	26
Black Hawk Elementary School	Connie Johns	1	28
Black Hawk Elementary School	Rachel Barbaruolo	1	27
Canyon Lake Elementary School	Erin Bauer	1	19
Canyon Lake Elementary School	Matthew Sturlagson	1	19
Canyon Lake Elementary School	Linda Steward	1	21
Corral Drive Elementary School	Katie Teeslink	1	27
Corral Drive Elementary School	Jo Olson	1	27
Corral Drive Elementary School	JoAnn Beckman	1	28
Edgemont Elementary School	Michelle Urban	1	11
Grandview Elementary	Lauree Buus	1	20
Grandview Elementary	Elizabeth Timmerman	1	22
Grandview Elementary	Tammy Seefeldt	1	21
Grandview Elementary	Alex Whitney	1	19
Hot Springs Elementary	Nancy Mulcahy	1	21
Hot Springs Elementary	Todd Phelps	1	21
Hot Springs Elementary	Koreen Hammel	1	21
Knollwood Heights Elementary School	Connie Ahrens	1	30
Knollwood Heights Elementary School	Shelley Branch	1	30
Knollwood Heights Elementary School	Debbie Johnston	1	30
Lead-Deadwood Elementary School	Amy VandeVelde	1	24
Lead-Deadwood Elementary School	Thomas Paulsen	1	20

Note: "T" represents number of teachers and "S" represents number of students

Participant List

(continued)

SCHOOL	TEACHER	T	S
Lead-Deadwood Elementary School	Tanner McGinnis	1	24
Meadowbrook Elementary	Beth Chalberg	1	30
Meadowbrook Elementary	Patti Mitzel	1	30
Meadowbrook Elementary	John Dagit	1	30
Newell Elementary/Middle School	Jessica Smith	1	27
Piedmont Valley Elementary School	Josh Wilson	1	24
Piedmont Valley Elementary School	Sherry Dolney	1	25
Piedmont Valley Elementary School	Connie Berg	1	24
Piedmont Valley Elementary School	Paige Guy	1	25
Pinedale Elementary School	Drew Foley	1	24
Pinedale Elementary School	Andrea Miller	1	24
Pinedale Elementary School	Jessica Campbell	1	26
Robbinsdale Elementary School	Julie Flack	1	26
Robbinsdale Elementary School	Breanne Hilt	1	25
Robbinsdale Elementary School	Christina Henry	1	30
South Park Elementary School	Amanda Smith	1	51
Spearfish Classical Christian Academy	Tami Whalen	1	10
St Paul's Lutheran School	Phillip Miller	1	15
St. Elizabeth Ann Seton Elementary School	Heather Eldridge	1	16
Sturgis Elementary	Adam Fitzpatrick	1	26
Sturgis Elementary	Christy Hedderman	1	25
Sturgis Elementary	Jennifer Mayer	1	24
Sturgis Elementary	Elizabeth Stetson	1	27

Note: "T" represents number of teachers and "S" represents number of students

Participant List

(continued)

SCHOOL	TEACHER	T	S
Vandenberg Elementary School	Ronald Mays	1	27
Vandenberg Elementary School	Shawna Delaney	1	26
Whitewood Elementary School	Alex Meehan	1	11
Zion Lutheran School	Ann Solinsky	1	16
TOTALS		50	1,310
TOTAL PARTICIPANTS		1,360	

Note: "T" represents number of teachers and "S" represents number of students

Teacher Program Evaluation Data

1 The materials were clearly written and well organized.	
Strongly Agree	48%
Agree	52%
Disagree	0%
Strongly Disagree	0%
2 The products in the Kit were easy for students to use.	
Strongly Agree	43%
Agree	57%
Disagree	0%
Strongly Disagree	0%
3 Students indicated that their parents supported the program.	
Yes	100%
No	0%
4 Would you conduct this Program again?	
Yes	91%
No	9%
5 Would you recommend this program to other colleagues?	
Yes	96%
No	4%

Due to rounding of numbers, percentages may not add up to 100%

Teacher Comment Data

(continued from page 22)

What did students like best about the program? Explain.

"Installing the parts at home with their families, working at home and at school with the program and realizing how they can make a difference."

Andrea Miller, Pinedale Elementary School

"The kits. They were so excited to use the materials in their homes."

Alex Meehan, Whitewood Elementary School

"Getting the 'stuff'."

Josh Wilson, Piedmont Valley Elementary School

"The box."

Ann Anderson, Belle Fourche Middle School

"Loved the kit!"

Connie Johns, Black Hawk Elementary School

"They liked the experiment and the objects to take home."

Ann Solinsky, Zion Lutheran School

What did you like best about the program? Explain.

"The kits."

Beth Chalberg, Meadowbrook Elementary

"Seeing the kids think about ways they can conserve energy."

Sherry Dolney, Piedmont Valley Elementary School

"The chance to teach about conservation and I learned many new things too."

Patti Mitzel, Meadowbrook Elementary

"The kit that was taken home with the students."

Drew Foley, Pinedale Elementary School

"The ease of use."

Shawna Delaney, Vandenberg Elementary School

"Well designed lessons and classroom activities. Great Job!"

Ronald Mays, Vandenberg Elementary School

"I liked the focus on conservation."

Heather Eldridge, St. Elizabeth Ann Seton Elementary School

Teacher Comment Data

(continued)

"Listening to the stories that students shared about the kit and program at home and the discussions they had with their families. Also, seeing their excitement to try to help their families conserve energy and save money."

Andrea Miller, Pinedale Elementary School

"It was well laid out and easy to follow."

Jessica Campbell, Pinedale Elementary School

"The easy to follow workbooks and lesson plans."

Alex Meehan, Whitewood Elementary School

"The awareness they receive and how excited the kids get."

Josh Wilson, Piedmont Valley Elementary School

"Student excitement."

Ann Anderson, Belle Fourche Middle School

"Well organized."

Connie Johns, Black Hawk Elementary School

"I liked the same things."

Ann Solinsky, Zion Lutheran School

"Same as above."

Christy Hedderman, Sturgis Elementary

What would you change about the program? Explain.

"I would start it earlier. We waited too long and it was hard to fit all the lessons in."

Drew Foley, Pinedale Elementary School

"This is a good program. Keep doing it! Thanks for the opportunity."

Ann Solinsky, Zion Lutheran School

"I would like to see more information about how to use energy safely and reasons why we don't use nuclear energy, etc. More due to danger."

Christy Hedderman, Sturgis Elementary

"I wish I had more time to implement this program!"

Alex Meehan, Whitewood Elementary School

Parent/Guardian Program Evaluation Data

1 Was the Program easy for you and your child to use?	
Yes	100%
No	0%
2 Will you continue to use the Kit items after the completion of the Program?	
Yes	100%
No	0%
3 Would you like to see this Program continued in local schools?	
Yes	100%
No	0%

Due to rounding of numbers, percentages may not add up to 100%

Parent/Guardian Comment Data

(continued from page 24)

As a parent, which aspect of the program did you like best?

"The calculation of savings."

Ken Nelson, Pinedale Elementary School

"Calculating the savings."

Troy Short, Pinedale Elementary School

"Calculating kW hrs used before and after and cost savings."

Erica, Spearfish Classical Christian Academy

"Being provided energy and H₂O efficient products."

Louis Hamberg, Spearfish Classical Christian Academy

"The experiments were easy to do and interesting for both my child and myself."

Lynette, Spearfish Classical Christian Academy

"That my children think more about using resources."

Melissa Bailey, Spearfish Classical Christian Academy

"Energy saving."

Monica Branner, Spearfish Classical Christian Academy

"All were great!"

Pam Burch, Spearfish Classical Christian Academy

"Letting the child see through calculations how much money was being saved and how much water saved too."

Tami Whalen, Spearfish Classical Christian Academy

"Child got to see how much difference there was with the efficiency you supplied."

Todd Mertens, Spearfish Classical Christian Academy

"Workbook and directions."

Philip Miller, St Paul's Lutheran School

"The focus on conservation."

Patrich Simmons, St. Elizabeth Ann Seton Elementary School

"How to cut energy and water use."

Ashley Zich, Sturgis Elementary

"Measure tape."

Rachel, Sturgis Elementary

Parent/Guardian Comment Data

(continued)

"Talking and doing about energy together."
Shelley Hanhurch, Sturgis Elementary

Are there any comments you would like to express to your child's program sponsor?

"Thank you for teaching this program!"
Erica, Spearfish Classical Christian Academy

"N/A Thanks!"
Louis Hamberg, Spearfish Classical Christian Academy

"My child enjoyed the program and it was a good learning experience."
Lynette, Spearfish Classical Christian Academy

"Thank you!"
Pam Burch, Spearfish Classical Christian Academy

"The sink aerator faucet was not the correct size. The filter tone alarm was not the right size for our filter."
Tami Whalen, Spearfish Classical Christian Academy

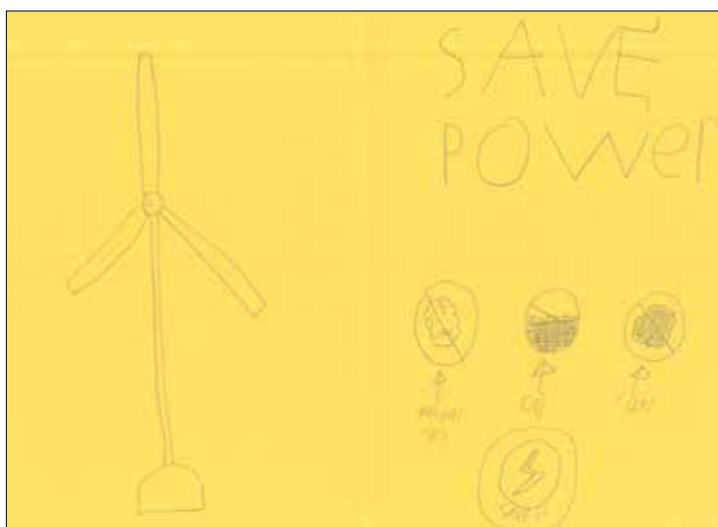
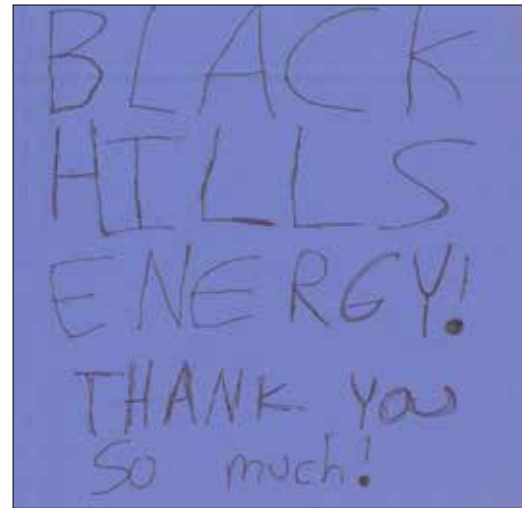
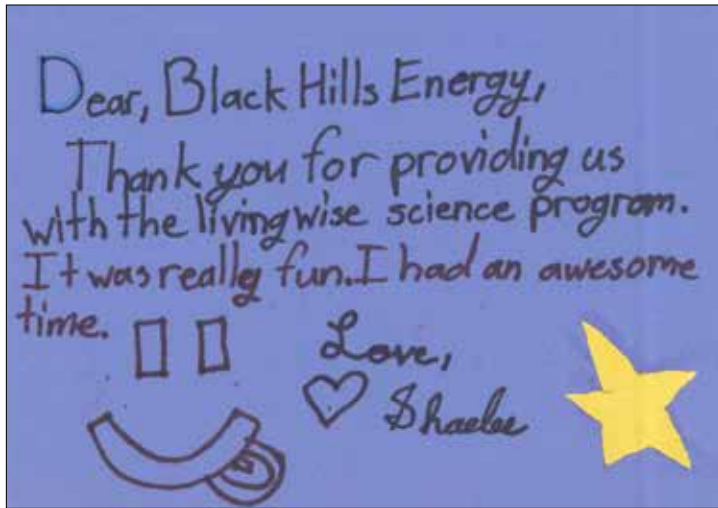
"Most off the stuff supplied was good quality."
Todd Mertens, Spearfish Classical Christian Academy

"It is cool."
Rachel, Sturgis Elementary

"Great idea — Thanks, the whole family was involved."
Shelley Hanhurch, Sturgis Elementary

Student Letters

(continued from page 28)



Student Letters

(continued)

Dear, Black Hills Energy

Thank you for all the items that you gave us. It really helps me and my family around the house. I like the shower head because it helps me save water. The night light helps my brother sleep. I also liked the LED light because it was really easy to put in and it looked great in my house. Thank you for all of this energy saving experience.

Sincerely, Gavin




Black Hills Energy

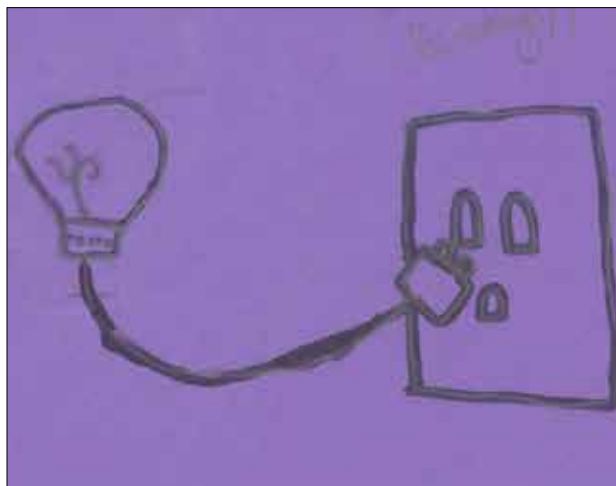


Dear Black Hills Energy

Thank you for the kit that you gave us. I really like the shower head that you gave me and thank you for paying for the kit. There are really good tools I used. I used more than half of the kit and it saved more money for us. The light bulb was really helpful like all of the other tools. It was so nice of you that you gave us these tools to use.

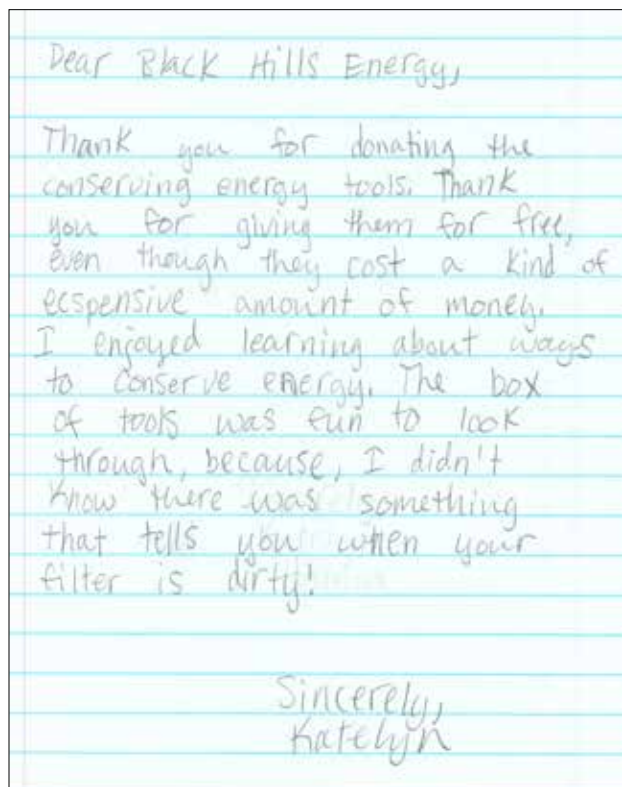
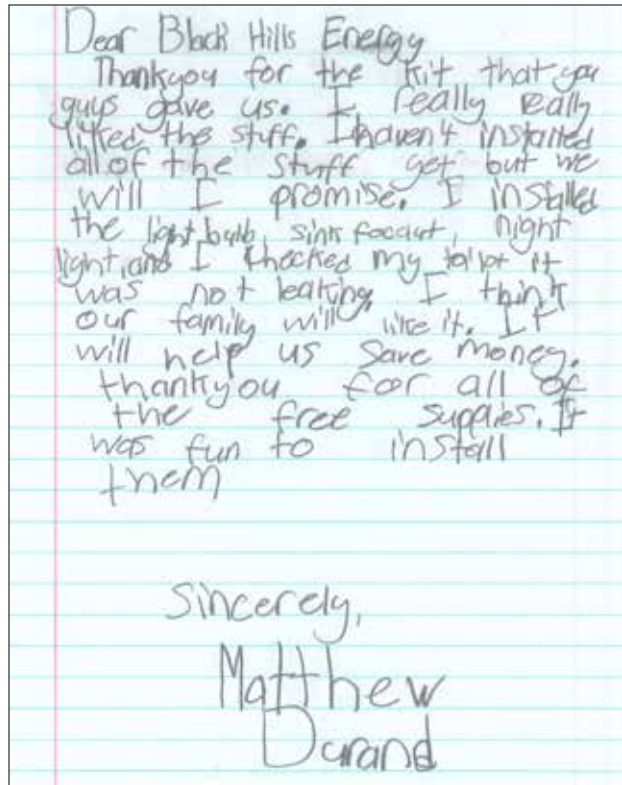
Sincerely, Cooper Manning

Thank you



Student Letters

(continued)





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