



**From:** Corey Juhl <cjuhl@juhlenergy.com>  
**Sent:** Monday, December 07, 2015 4:50 PM  
**Subject:** Re: Letter to Mr. Bleau LaFave (11/25/2015)

Hi Bleau,

Could you please give me a shout on my cell (5078200670) at your earliest convenience. I'm available at anytime. Thanks in advance.

Best Regards,

**Corey Juhl**

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VP - Project Development  
Juhl Energy, Inc.  
1502 17th St. SE  
Pipestone, MN 56164  
507.820.0670 Mobile  
507.562.8090 Office  
507.562.8091 Fax  
[cjuhl@juhlenergy.com](mailto:cjuhl@juhlenergy.com)



On Nov 30, 2015, at 7:43 PM, LaFave, Bleau <[Bleau.LaFave@northwestern.com](mailto:Bleau.LaFave@northwestern.com)> wrote:

I received it  
Thanks.

Sent from my iPhone

On Nov 30, 2015, at 5:06 PM, Corey Juhl <[cjuhl@juhlenergy.com](mailto:cjuhl@juhlenergy.com)> wrote:

Hi Bleau,

Just wanted to make sure that my note and attachment from last week (below and attached) made it to your inbox. If you could please confirm receipt at your earliest convenience I would really appreciate it. Thanks in advance and hope you had a great holiday weekend!

Best Regards,

**Corey Juhl**

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<812C7C41-42AA-4C0F-A618-EBC415381A9F[3].png>

Begin forwarded message:

**From:** Corey Juhl <[cjuhl@juhlenergy.com](mailto:cjuhl@juhlenergy.com)>  
**Date:** November 25, 2015 at 11:16:00 AM CST  
**To:** [Bleau.LaFave@northwestern.com](mailto:Bleau.LaFave@northwestern.com)  
**Cc:** [jbrown@juhlenergy.com](mailto:jbrown@juhlenergy.com)  
**Subject:** Letter to Mr. Bleau LaFave (11/25/2015)

Hi Bleau,

Per our conversation this morning, please see the attached letter. Thanks and hope you have a pleasant holiday weekend!

Best Regards,

**Corey Juhl**

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<812C7C41-42AA-4C0F-A618-EBC415381A9F[3].png>

<Juhl\_NWE Letter (11.25.2015).pdf>

**From:** Corey Juhl boundary= Apple-Mail=\_E29FC0E2-F56D-4994-B506-3F54C771836E  
<cjuhl@juhlenergy.com>  
**Sent:** Tuesday, December 08, 2015 4:41 PM  
**Subject:** Thanks again!

Hi Bleau,

Great to finally meet you face to face this afternoon. I really appreciate you carving out some time between meetings for me.

Per our conversation, I will stand by for an update from you after you've had a chance to discuss potential next steps with NWE legal. As for the response letter we sent on out 11/25/15, let's hit the pause button momentarily on our request for additional information on how NWE is calculating its avoided cost rates.

If things gain traction with NWE legal and we are able to review a template PPA contract, we will immediately work to return you a marked up version with a tariff schedule clearly spelled out that works for the project(s) and reflects some of the concerns/issues you and I discussed during our meeting. It is our goal to keep the contracts as uniform as possible with a rate structure that everyone can live with.

Thanks again for your time this afternoon and I look forward to working with you on this effort.

Best Regards,

**Corey Juhl**

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[cjuhl@juhlenergy.com](mailto:cjuhl@juhlenergy.com)



**From:** Davis, McKenzie <McKenzie.Davis@northwestern.com>  
**Sent:** Wednesday, December 09, 2015 3:31 PM  
**Subject:** NorthWestern's response to Juhl's correspondence 11/30  
**Attachments:** 2015.12.09 - Ltr to Corey at Juhl Wind, Inc..pdf

Hi Mr. Juhl,

Attached for your review is correspondence from Bleau LaFave of today's date. Thanks,

McKenzie

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McKenzie A. Davis  
*Corporate Paralegal*  
3010 West 69th Street | Sioux Falls, SD 57108  
Office: (605) 978-2942 | Mobile: (605) 350-2796

**NorthWestern**  
**Energy**  
*Delivering a Bright Future*

**From:** Corey Juhl <cjuhl@juhlenergy.com>  
**Sent:** Wednesday, December 16, 2015 3:37 PM  
**Subject:** Re: Draft PPA Contract

Hi Bleau,

Just checking in on this. Are we still on track to receive something today? Please advise at your convenience. Thanks in advance!

Best Regards,

**Corey Juhl**

---

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On Dec 15, 2015, at 1:49 PM, LaFave, Bleau <[Bleau.LaFave@northwestern.com](mailto:Bleau.LaFave@northwestern.com)> wrote:

I just got back from Jon's office. I don't know if we will make the end of the day. If not it will be tomorrow morning.

Thanks

Bleau LaFave  
Director Long Term Resources  
605-978-2897

---

**From:** John Brown [<mailto:jbrown@juhlenergy.com>]  
**Sent:** Tuesday, December 15, 2015 1:20 PM  
**To:** LaFave, Bleau  
**Cc:** Corey Juhl  
**Subject:** Draft PPA Contract

Hi Bleau -

Corey is traveling today and out of coverage.

He asked me to reach out to you and ask if NWE is still on track to get a draft PPA doc out to us by end of today (for the Brule, Davison and Aurora projects)?

Also - when you do send the doc(s) out, could you also please cc me? Thanks.

Hope all's well up there.

Regards,

John

John M. Brown  
Juhl Energy Inc.  
2305 Canyon Blvd  
Suite 200  
Boulder, Colorado  
303.818.2703 m  
507.562.8091 f  
[www.juhlenergy.com](http://www.juhlenergy.com)

**From:** Corey Juhl <cjuhl@juhlenergy.com>  
**Sent:** Wednesday, December 16, 2015 3:39 PM  
**Subject:** Re: Draft PPA Contract  
**Attachments:** image001.png

Received. Thanks Bleau.

Best Regards,

**Corey Juhl**

---

VP of Project Development  
1502 17th St. SE  
Pipestone, MN 56164  
507.820.0670 Mobile  
507.562.8090 Office  
507.562.8091 Fax  
cjuhl@juhlenergy.com



On Dec 16, 2015, at 4:33 PM, LaFave, Bleau <[Bleau.LaFave@northwestern.com](mailto:Bleau.LaFave@northwestern.com)> wrote:

John & Corey

Sorry for the delay today. I was waiting for a response from Transmission on the interaction with SPP concerning the interconnection and transmission services. I was not able to get a response and the person that will have most of the answers is out until next week. There are still some items that will need to be cleaned up in the agreement including communications for the SPP market and I will need a review from Legal, but this draft should get us started on most of the items. Please review and let me know when you would be ready to discuss. Unfortunately, our Legal, Jon, will be out until after Christmas. I could answer questions between now and then, but any substantial discussions will need to wait until his return. For the next step, please redline the agreement and send it back to us.

Thanks

Bleau LaFave  
Director Long Term Resources  
605-978-2897

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**From:** Corey Juhl [<mailto:cjuhl@juhlenergy.com>]  
**Sent:** Wednesday, December 16, 2015 3:37 PM  
**To:** LaFave, Bleau  
**Cc:** John Brown  
**Subject:** Re: Draft PPA Contract

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<image001.png>

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Also - when you do send the doc(s) out, could you also please cc me? Thanks.

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Regards,

John



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Suite 200  
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303.818.2703 m  
507.562.8091 f  
[www.juhleenergy.com](http://www.juhleenergy.com)

<South Dakota QF Power Purchase Agreement - Wind.docx>

**From:** LaFave, Bleau <Bleau.LaFave@northwestern.com>  
**Sent:** Wednesday, December 16, 2015 4:33 PM  
**Subject:** RE: Draft PPA Contract  
**Attachments:** South Dakota QF Power Purchase Agreement - Wind.docx

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605-978-2897

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Director Long Term Resources  
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[www.juhlenergy.com](http://www.juhlenergy.com)

**From:** Corey Juhl <cjuhl@juhlenergy.com>  
**Sent:** Monday, December 21, 2015 2:05 PM  
**Subject:** Re: Draft PPA Contract  
**Attachments:** 812C7C41-42AA-4C0F-A618-EBC415381A9F[3].png; ATT00001.htm; South Dakota QF Power Purchase Agreement - JUHL redline\_122115 (Brule).docx; ATT00002.htm

Hi Bleau,

Thank you for providing the draft PPA. Attached is the document with our initial edits.

While we have highlighted some sections that will require additional discussion, we tried to focus on the main business pieces of the document since Jon is out through the Christmas holiday.

To this effect, we have provided a rate schedule that reflects an “all-in” price for energy, capacity and environmental attributes (as defined in the PPA). To be clear, our avoided cost estimations/calculations show rates significantly higher than the rates we are currently proposing in this draft. However, due to current market conditions, there is a short window available to move forward on a project at the rate schedule proposed in the attached agreement. If NWE is able to accept the proposed schedule (and execute an agreement) before January 30, 2015, we believe it will not be necessary to pursue any alternative avenues available to the three projects.

Please let us know your initial thoughts. Once we agree on the main business terms, we can each bring in our legal counsel to iron out remaining issues.

Thanks again for your consideration and feel free to contact me directly at anytime over the coming weeks.

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**Corey Juhl**

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**From:** LaFave, Bleau <Bleau.LaFave@northwestern.com>  
**Sent:** Monday, December 21, 2015 4:22 PM  
**Subject:** RE: Draft PPA Contract

Corey;

Please provide the draft Facilities Study for each project. I spoke with Transmission and this information is not public. We will need this information in order to calculate the avoided cost for the projects.

Thanks

Bleau LaFave  
Director Long Term Resources  
605-978-2897

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