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Xcel Energy			
Docket No.:	EL16-018		
Response To:	South Dakota Public Utilities Commission	Data Request No.	2-12
Requestor:	Darren Kearney		
Date Received:	November 2, 2016		

Question:

The proposed budget for the 2017 Business Lighting Efficiency program is reduced to \$389,520. However, historic actual spending for the program is as follows: \$539,157 (2012), \$524,476 (2013), \$440,745 (2014), \$238,751 (2015), and \$500,000 (est. 2016 from Xcel's response to Staff DR 1-19). Moreover, the forecasted units are expected to increase in 2017 from 2016 (see Xcel's response to Staff DR 1-14). Please provide justification for the 2017 proposed business lighting budget, given that historical spending and forecasted units seem to indicate a higher budget would be required to meet program demand.

Response:

The Company considers the Business Lighting Efficiency program to still be in a 'growth' state after re-launching with an all-LED portfolio in 2015. Therefore, spend and achievement forecasting have been adjusted accordingly. The Company has been working closely with the South Dakota lighting trade partners in 2016 to help the program more quickly move to a steadier state.

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