

Xcel Energy Company
 Electric Utility
 2013 ACTUAL YEAR END
 Weather Normalized

ELECTRIC REVENUES		TOTAL		NORTH	SOUTH	
		COMPANY	MINNESOTA	DAKOTA	DAKOTA	WHOLESALE
	Retail Revenues					
1	Retail	3,375,328,231	2,974,506,443	204,511,616	196,310,172	
1a	CIP Adjustment	(55,056,394)	(55,056,394)			
	Infrastructure Rider	(3,727,395)			(3,727,395)	
	TCR Rider	(2,935,105)			(2,935,105)	
	Infrastructure Rev Credit	8,481,465			8,481,465	
	TCR Rider Credit	558,398			558,398	
	Fuel Lag	(402,000)			(402,000)	
2	Weather (sales & demand)	(34,618,299)	(30,365,804)	(1,817,412)	(2,435,083)	
3	Interdepartmental	<u>680,243</u>	<u>680,243</u>	<u>0</u>	<u>0</u>	
4	Total Retail	3,288,309,143	2,889,764,487	202,694,204	195,850,452	0
	Other Operating					
5	Prov for Rate Ref Pub Auth/ Cust O	0	0	0	0	0
6	Late Payment	5,825,324	5,081,601	371,557	372,166	0
7	Connect Charges	2,822,340	2,155,038	375,246	292,056	0
8	CIP Incentive	(15,045,451)	(15,045,451)	0	0	0
9	Rentals	4,148,180	3,631,740	263,578	252,861	0
10	Interchange Production - Capacity	198,418,789	174,210,704	12,088,665	12,119,420	0
11	Interchange Production - Energy	217,364,364	190,512,257	14,111,512	12,740,595	0
12	Interchange Transmission	36,789,427	32,300,933	2,241,396	2,247,098	0
13	Interchange Ag - Decomm	6,060,275	5,320,891	369,222	370,162	0
14	Sales for Resale- Whls Billed Mrkt	1,796,019	0	0	0	1,796,019
15	Sales for Resale- Non Asset Based	18,861,402	16,531,359	1,224,501	1,105,542	0
16	Sales for Resale- Asset Based	43,091,214	37,767,941	2,797,525	2,525,748	0
17	Energy Balancing	7,245,109	6,350,084	470,360	424,665	0
18	Cust Charge/Options	0	0	0	0	0
19	Production Associated Revenues	6,371,646	5,584,524	413,654	373,468	0
20	Firm Point to Point	777,167	682,349	47,349	47,469	0
21	Network Transmission	67,535,212	59,295,578	4,114,583	4,125,051	0
22	Services & Facilities	8,646,711	7,591,769	526,801	528,141	0
23	Ancillary	82,275,516	72,237,491	5,012,636	5,025,389	0
24	MISO	8,566,675	7,521,497	521,925	523,252	0
25	Distribution Associated Revenues	672,047	579,460	92,587	0	0
26	AES Reimbursements	191,576	191,576	0	0	0
27	Other	10,480,231	7,361,353	393,079	2,725,799	0
28	Joa - Rev fr PSC	(11,319,449)	(9,921,101)	(734,870)	(663,478)	0
29	Total Other Operating	701,574,322	609,941,596	44,701,304	45,135,404	1,796,019
30	Gross Earnings Tax Revenues	0	0	0	0	0
31	Total Operating Revenues	3,989,883,466	3,499,706,083	247,395,508	240,985,855	1,796,019
	Data Corrections					
	Interchange Decommissioning - WI	(6,060,275)	(5,320,891)	(369,222)	(370,162)	0
	Connect Smart	442,031	442,031	0	0	0
	Champion Distribution	124,807	124,807	0	0	0
	Champon Transmission	<u>62,021</u>	<u>62,021</u>			
		3,984,452,050	3,495,014,052	247,026,286	240,615,694	1,796,019
Excludes						
	CIP Incentive	15,045,451	15,045,451	0	0	0
	Depreciation Study Prod	(871,825)	(765,458)	(53,116)	(53,251)	
	TCR Rider Removal	(1,206,694)			(1,206,694)	
	Non Asset Trading	(10,057,630)	(8,815,161)	(652,951)	(589,518)	
	Known & Measurable	22,758,332	19,981,702	1,386,551	1,390,079	
	Adjustment Totals	25,667,634	25,446,534	680,484	(459,384)	0
	Total Operating Revenues	4,010,119,684	3,520,460,586	247,706,770	240,156,310	1,796,019

South Dakota - 2013 Revenue

Weather Norm

Calendar Month Actual			
	SUM	WIN	ANN
Total Revenue - Present			
AllRes	33,827	49,695	83,523
RES	31,879	45,178	77,057
RSH	1,948	4,517	6,466
SCI	34,736	53,200	87,935
LCI	10,220	15,033	25,253
LTG	467	1,105	1,572
OPA	1	2	3
Retail	79,250	119,035	198,285

Calendar Month Weather-Norm			
	SUM	WIN	ANN
Total Revenue - Present			
AllRes	33,053	49,021	82,074
RES	31,124	44,721	75,844
RSH	1,930	4,300	6,229
SCI	33,933	53,004	86,937
LCI	10,225	15,040	25,265
LTG	467	1,105	1,572
OPA	1	2	3
Retail	77,679	118,172	195,850

2,435,083

Base Revenue - Present			
AllRes	24,230	34,516	58,746
RES	22,826	31,555	54,381
RSH	1,404	2,961	4,365
SCI	22,737	32,864	55,601
LCI	5,953	8,257	14,210
LTG	383	861	1,244
OPA	1	2	3
Retail	53,305	76,499	129,804

Base Revenue - Present			
AllRes	23,689	34,068	57,756
RES	22,298	31,244	53,542
RSH	1,391	2,823	4,214
SCI	22,207	32,731	54,939
LCI	5,953	8,257	14,210
LTG	383	861	1,244
OPA	1	2	3
Retail	52,233	75,919	128,152

Fuel - Present Total			
AllRes	8,182	12,906	21,088
RES	7,718	11,582	19,301
RSH	464	1,324	1,787
SCI	10,191	17,222	27,414
LCI	3,616	5,725	9,341
LTG	68	196	264
OPA	0	0	0
Retail	22,057	36,050	58,107

Fuel - Present Total			
AllRes	7,968	12,687	20,656
RES	7,510	11,435	18,945
RSH	458	1,253	1,711
SCI	9,940	17,133	27,072
LCI	3,612	5,720	9,332
LTG	68	196	264
OPA	0	0	0
Retail	21,588	35,735	57,323

Riders - Present Total			
AllRes	1,415	2,274	3,688
RES	1,334	2,041	3,375
RSH	80	233	313
SCI	1,807	3,114	4,921
LCI	651	1,051	1,702
LTG	16	48	64
OPA	0	0	0
Retail	3,888	6,486	10,375

Riders - Present Total			
AllRes	1,396	2,266	3,662
RES	1,316	2,042	3,358
RSH	80	224	304
SCI	1,786	3,140	4,926
LCI	659	1,064	1,723
LTG	16	48	64
OPA	0	0	0
Retail	3,857	6,517	10,375

GWH Sales			
AllRes	278,241	447,263	725,505
RES	262,471	401,403	663,873
RSH	15,771	45,860	61,631
SCI	355,419	612,560	967,979
LCI	128,024	206,694	334,718
LTG	3,166	9,358	12,524
OPA	0	0	0
Retail	764,851	1,275,875	2,040,726

GWH Sales			
AllRes	271,218	440,133	711,351
RES	255,619	396,684	652,303
RSH	15,598	43,450	59,048
SCI	346,965	609,999	956,964
LCI	128,024	206,694	334,718
LTG	3,166	9,358	12,524
OPA	0	0	0
Retail	749,373	1,266,184	2,015,557

**Xcel Energy Co
2013 Actual Weather Normalized
Electric - MN Company**

	MN	ND	SD	
Prod. Cost	0	0	0	

SALES	State of MN	State of ND	State of SD	TOTAL
Res W/o	295,088	26,622	14,154	335,864
Res W/	0	0	0	0
Sm C/I	166,842	10,107	11,015	187,965
Lg C/I	0	0	0	0
	<u>461,930</u>	<u>36,729</u>	<u>25,169</u>	<u>523,828</u>

REVENUE	State of MN	State of ND	State of SD	Total
Res W/o	20,832	1,317	991	23,140
Res W/	0	0	0	0
Sm C/I	4,591	280	345	5,216
Lg C/I	0	0	0	0
	<u>25,422</u>	<u>1,597</u>	<u>1,336</u>	<u>28,356</u>

using Prod Cost	State of Mn	State of ND	State of SD	TOTAL
Res W/o	0	0	0	0
Res W/	0	0	0	0
Sm C/I	0	0	0	0
Lg C/I	0	0	0	0
	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>

Net	State of Mn	State of ND	State of SD	TOTAL
Res W/o	20,832	1,317	991	23,140
Res W/	0	0	0	0
Sm C/I	4,591	280	345	5,216
Lg C/I	0	0	0	0
	<u>25,422</u>	<u>1,597</u>	<u>1,336</u>	<u>28,356</u>

Input				
Revenue	(25,422)	(1,597)	(1,336)	(28,356)
Prod Exp	0	0	0	0
	<u>(25,422)</u>	<u>(1,597)</u>	<u>(1,336)</u>	<u>(28,356)</u>
Net	(25,422)	(1,597)	(1,336)	(28,356)
	(25,422,472)	(1,597,298)	(1,335,924)	(28,355,694)

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MN Company
Demand Weather

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total		
2013	(41)	27	114	274	35	410	652	1,584	2,280	(168)	41	256	5,465	(5,465)	-5,464,743

MN State
Demand Weather

2013	\$ (25)	\$ 23	\$ 69	\$ 218	\$ 36	\$ 363	\$ 648	\$ 1,476	\$ 2,092	\$ (164)	\$ 29	\$ 177	\$ 4,943	(4,943)	-4,943,332
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ND State
Demand Weather

2013	\$ (12)	\$ 4	\$ 36	\$ 38	\$ (3)	\$ 14	\$ 31	\$ 49	\$ (0)	\$ 4	\$ 6	\$ 53	\$ 220	\$ (220)	-220,114
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SD State
Demand Weather

2013	\$ (5)	\$ (0)	\$ 10	\$ 18	\$ 2	\$ 32	\$ (27)	\$ 59	\$ 187	\$ (9)	\$ 6	\$ 27	\$ 301	\$ (301)	-301,298
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