

South Dakota - 2013 Revenue

Calendar Month Actual			
	SUM	WIN	ANN
<b>Total Revenue - Present</b>			
AllRes	33,827	49,695	83,523
RES	31,879	45,178	77,057
RSH	1,948	4,517	6,466
SCI	34,736	53,200	87,935
LCI	10,220	15,033	25,253
LTG	467	1,105	1,572
OPA	1	2	3
Retail	79,250	119,035	198,285

Calendar Month Weather-Norm			
	SUM	WIN	ANN
<b>Total Revenue - Present</b>			
AllRes	33,053	49,021	82,074
RES	31,124	44,721	75,844
RSH	1,930	4,300	6,229
SCI	33,933	53,004	86,937
LCI	10,225	15,040	25,265
LTG	467	1,105	1,572
OPA	1	2	3
Retail	77,679	118,172	195,850

Weather Norm

2,435,083

Base Revenue - Present			
AllRes	24,230	34,516	58,746
RES	22,826	31,555	54,381
RSH	1,404	2,961	4,365
SCI	22,737	32,864	55,601
LCI	5,953	8,257	14,210
LTG	383	861	1,244
OPA	1	2	3
Retail	53,305	76,499	129,804

Base Revenue - Present			
AllRes	23,689	34,068	57,756
RES	22,298	31,244	53,542
RSH	1,391	2,823	4,214
SCI	22,207	32,731	54,939
LCI	5,953	8,257	14,210
LTG	383	861	1,244
OPA	1	2	3
Retail	52,233	75,919	128,152

Fuel - Present Total			
AllRes	8,182	12,906	21,088
RES	7,718	11,582	19,301
RSH	464	1,324	1,787
SCI	10,191	17,222	27,414
LCI	3,616	5,725	9,341
LTG	68	196	264
OPA	0	0	0
Retail	22,057	36,050	58,107

Fuel - Present Total			
AllRes	7,968	12,687	20,656
RES	7,510	11,435	18,945
RSH	458	1,253	1,711
SCI	9,940	17,133	27,072
LCI	3,612	5,720	9,332
LTG	68	196	264
OPA	0	0	0
Retail	21,588	35,735	57,323

Riders - Present Total			
AllRes	1,415	2,274	3,688
RES	1,334	2,041	3,375
RSH	80	233	313
SCI	1,807	3,114	4,921
LCI	651	1,051	1,702
LTG	16	48	64
OPA	0	0	0
Retail	3,888	6,486	10,375

Riders - Present Total			
AllRes	1,396	2,266	3,662
RES	1,316	2,042	3,358
RSH	80	224	304
SCI	1,786	3,140	4,926
LCI	659	1,064	1,723
LTG	16	48	64
OPA	0	0	0
Retail	3,857	6,517	10,375

GWH Sales			
AllRes	278,241	447,263	725,505
RES	262,471	401,403	663,873
RSH	15,771	45,860	61,631
SCI	355,419	612,560	967,979
LCI	128,024	206,694	334,718
LTG	3,166	9,358	12,524
OPA	0	0	0
Retail	764,851	1,275,875	2,040,726

GWH Sales			
AllRes	271,218	440,133	711,351
RES	255,619	396,684	652,303
RSH	15,598	43,450	59,048
SCI	346,965	609,999	956,964
LCI	128,024	206,694	334,718
LTG	3,166	9,358	12,524
OPA	0	0	0
Retail	749,373	1,266,184	2,015,557