

**SALES AND REVENUE BY RATE SCHEDULE**

Service Schedule	Average Customers	Revenues (\$1,000's)										
		MWH Sales			Summer		Winter		Annual		Increase	
		Summer	Winter	Annual	Present	Proposed	Present	Proposed	Present	Proposed	Amount	Percent
<b>Residential</b>												
Residential	74,933	270,422	437,344	707,766	32,969	35,961	48,792	53,539	81,761	89,499	7,739	9.46%
Resid Heat Pump	98	402	1,339	1,741	41	45	102	108	144	153	9	6.33%
Load Management	101	299	1,180	1,479	22	23	84	85	106	108	3	2.39%
<b>Res Total</b>	<b>75,133</b>	<b>271,123</b>	<b>439,863</b>	<b>710,986</b>	<b>33,033</b>	<b>36,028</b>	<b>48,978</b>	<b>53,732</b>	<b>82,010</b>	<b>89,760</b>	<b>7,750</b>	<b>9.45%</b>
<b>C&amp;I - Non-Demand</b>												
Small General	7,356	30,480	59,197	89,677	3,609	3,946	6,130	6,740	9,738	10,686	948	9.74%
Small General TOD	117	533	1,032	1,564	55	60	94	102	149	162	13	8.77%
Load Management	17	71	543	614	8	9	36	38	44	47	3	6.62%
<b>C&amp;I N-D Total</b>	<b>7,490</b>	<b>31,084</b>	<b>60,771</b>	<b>91,855</b>	<b>3,672</b>	<b>4,015</b>	<b>6,260</b>	<b>6,880</b>	<b>9,931</b>	<b>10,895</b>	<b>964</b>	<b>9.71%</b>
<b>C&amp;I - Demand</b>												
General	3,107	246,164	420,154	666,319	24,245	26,205	36,562	39,253	60,806	65,458	4,652	7.65%
General TOD	154	146,400	244,135	390,535	11,968	12,601	17,983	18,777	29,951	31,378	1,427	4.77%
Peak-Controlled	74	19,359	35,871	55,230	1,948	2,143	3,250	3,545	5,199	5,687	489	9.40%
Peak-Controlled TOD	7	17,629	29,842	47,472	1,220	1,278	2,047	2,143	3,267	3,421	154	4.71%
Energy-Controlled	25	13,763	24,264	38,027	1,001	1,063	1,724	1,826	2,726	2,889	163	5.98%
<b>C&amp;I Dmd Total</b>	<b>3,367</b>	<b>443,316</b>	<b>754,267</b>	<b>1,197,582</b>	<b>40,382</b>	<b>43,289</b>	<b>61,566</b>	<b>65,545</b>	<b>101,948</b>	<b>108,834</b>	<b>6,885</b>	<b>6.75%</b>
<b>C&amp;I Total</b>	<b>10,857</b>	<b>474,399</b>	<b>815,038</b>	<b>1,289,437</b>	<b>44,054</b>	<b>47,304</b>	<b>67,826</b>	<b>72,425</b>	<b>111,880</b>	<b>119,729</b>	<b>7,849</b>	<b>7.02%</b>
<b>Public Authorities</b>												
Siren Service	0	0	0	0	1	1	2	2	3	3	0	9.68%
<b>PA Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>	<b>2</b>	<b>2</b>	<b>3</b>	<b>3</b>	<b>0</b>	<b>9.68%</b>
<b>Lighting</b>												
System Service	0	447	1,312	1,758	230	230	470	469	699	700	0	0.01%
Energy	0	1,142	3,348	4,490	112	113	267	266	379	379	0	-0.09%
Metered Energy	205	1,578	4,699	6,276	126	126	368	368	494	494	0	0.00%
Protective Lighting	0	684	1,926	2,610	124	125	261	260	385	385	0	0.00%
<b>Lighting Total</b>	<b>205</b>	<b>3,851</b>	<b>11,284</b>	<b>15,134</b>	<b>591</b>	<b>593</b>	<b>1,366</b>	<b>1,364</b>	<b>1,958</b>	<b>1,957</b>	<b>0</b>	<b>-0.02%</b>
<b>Total Retail</b>	<b>86,195</b>	<b>749,373</b>	<b>1,266,184</b>	<b>2,015,557</b>	<b>77,679</b>	<b>83,926</b>	<b>118,172</b>	<b>127,523</b>	<b>195,850</b>	<b>211,450</b>	<b>15,600</b>	<b>7.97%</b>
Other Rev Increase												
<b>Total Revenue</b>	<b>86,195</b>	<b>749,373</b>	<b>1,266,184</b>	<b>2,015,557</b>	<b>77,679</b>	<b>83,926</b>	<b>118,172</b>	<b>127,523</b>	<b>195,850</b>	<b>211,450</b>	<b>15,600</b>	<b>7.97%</b>