EXPECTED EARNINGS APPROACH

UTILITY GROUP

		(a)	(b)	(c)
		Expected Return	Adjustment	Adjusted Return
	Company	on Common Equity	<u>Factor</u>	on Common Equity
1	ALLETE	9.0%	1.040265	9.4%
2	Ameren Corp.	8.5%	1.013798	8.6%
3	American Elec Pwr	10.5%	1.022178	10.7%
4	Avista Corp.	9.0%	1.023657	9.2%
5	Black Hills Corp.	10.0%	1.022928	10.2%
6	CMS Energy Corp.	13.0%	1.033126	13.4%
7	DTE Energy Co.	9.5%	1.032037	9.8%
8	Duke Energy Corp.	8.0%	1.014007	8.1%
9	Edison International	11.0%	1.027119	11.3%
10	El Paso Electric	10.0%	1.024484	10.2%
11	Empire District Elec	8.5%	1.023394	8.7%
12	Entergy Corp.	9.5%	1.014865	9.6%
13	Exelon Corp.	7.5%	1.017338	7.6%
14	Great Plains Energy	8.0%	1.016887	8.1%
15	Hawaiian Elec.	8.5%	1.050411	8.9%
16	IDACORP, Inc.	8.5%	1.019524	8.7%
17	NorthWestern Corp.	9.5%	1.026917	9.8%
18	Otter Tail Corp.	11.5%	1.029655	11.8%
19	Pepco Holdings	8.0%	1.020625	8.2%
20	PG&E Corp.	8.5%	1.024608	8.7%
21	PNM Resources	9.0%	1.018501	9.2%
22	Portland General Elec.	8.5%	1.034296	8.8%
23	PPL Corp.	10.5%	1.026467	10.8%
24	SCANA Corp.	10.0%	1.040133	10.4%
25	Sempra Energy	11.0%	1.023904	11.3%
26	UIL Holdings	10.5%	1.020714	10.7%
27	Westar Energy	9.5%	1.032222	9.8%
	Average (d)			9.7%
	Midpoint (e)			10.5%

⁽a) The Value Line Investment Survey (Dec. 20, 2013, Jan. 31 & Feb. 21, 2014).

⁽b) Adjustment to convert year-end return to an average rate of return from Exhibit WEA-5.

⁽c) (a) x (b).

⁽d) Excludes highlighted figures.

⁽e) Average of low and high values.