Black Hills Power, Inc.
South Dakota
Revenue Requirement Model Description

Section G

20:10:13:72. Statement G -- Rate of Return. Statement G shall show the percentage rate of return claimed, with a brief statement of its basis. The statement shall show the cost of debt capital, preferred stock capital, and the return on the stockholder's equity resulting from the overall rate of return claimed, based upon the utility's capitalization. In addition, items required in §§ 20:10:13:73 to 20:10:13:79, inclusive, shall be submitted as part of statement G. If 50 percent or more of the common stock of the public utility is not held by the public but is owned by another corporation, the information required by §§ 20:10:13:73 to 20:10:13:75, inclusive, shall also be submitted to the extent applicable for the debt, preferred stock, and common stock of the parent company.

Source: 2 SDR 90, effective July 7, 1976; 12 SDR 151, 12 SDR 155, effective July 1, 1986.

General Authority: SDCL 49-34A-4.

Law Implemented: SDCL 49-34A-10, 49-34A-12, 49-34A-41.

Section G

20:10:13:73. Statement G -- Debt Capital. Statement G shall also show the weighted average cost of debt capital based upon the following data for each class and series of long term debt outstanding according to the most recently available balance sheet:

- (1) Title;
- (2) Date of issuance and date of maturity;
- (3) Interest rate;
- (4) Principal amount of the issue;
- (5) Net proceeds;
- (6) Net proceeds per unit;
- (7) Amount currently outstanding;
- (8) Cost of money and yield to maturity based on the interest rate and net proceeds per unit outstanding determined by reference to any generally accepted table of bond yields;
- (9) If the issue is owned by an affiliate, the name and relationship of owner and a copy of the latest prospectus issued by the public utility, any superimposed holding company, or subsidiary companies;
- (10) A copy of the bond indenture provisions related to minimum interest coverage requirements for existing and new issues.

Source: 2 SDR 90, effective July 7, 1976; 12 SDR 151, 12 SDR 155, effective July 1, 1986.

General Authority: SDCL 49-34A-4.

Law Implemented: SDCL 49-34A-10, 49-34A-12, 49-34A-41.

Statement G Page 2: Debt Capital as of September 30, 2013. Weighted cost of debt based on test year.

Statement G Page 3: Pro Forma Debt Capital. Weighted cost of debt pro forma.

Black Hills Power, Inc. South Dakota Revenue Requirement Model Description

Section G

20:10:13:74. Statement G -- Preferred Stock Capital. Statement G shall also show the weighted average cost of preferred stock capital based upon the following data for each class and series of preferred stock outstanding according to the most recently available balance sheet:

- (1) Title;
- (2) Date of issuance;
- (3) If callable, call price;
- (4) If convertible, terms of conversion;
- (5) Dividend rate;
- (6) Par value or stated amount of issue;
- (7) Price to public per share;
- (8) Underwriters' discount or commission:
 - (a) Amount;
 - (b) Percent of gross proceeds;
- (9) Issuance expenses:
 - (a) Amount;
 - (b) Percent of gross proceeds;
- (10) Net proceeds;
- (11) Net proceeds per unit;
- (12) Cost of money, that is, the dividend rate divided by net proceeds per unit or share;
 - (13) Amount outstanding;
- (14) Whether issue was offered to stockholders through subscription rights or to the public;
- (15) If issue is owned by an affiliate, then provide the name and relationship of owner.

Source: 2 SDR 90, effective July 7, 1976; 12 SDR 151, 12 SDR 155, effective July 1, 1986.

General Authority: SDCL 49-34A-4.

Law Implemented:SDCL <u>49-34A-10</u>, <u>49-34A-12</u>, <u>49-34A-41</u>.

Black Hills Power, Inc.
South Dakota
Revenue Requirement Model Description

Section G

20:10:13:75. Statement G -- Common Stock Capital. Statement G shall also show for each sale of common stock during the five-year period preceding the most recently available balance sheet:

- (1) Number of shares sold;
- (2) Gross proceeds at offering price;
- (3) Underwriters' discount or commission;
- (4) Proceeds to the filing utility;
- (5) Amount of issuance expenses;
- (6) Net proceeds;
- (7) Offering price per share;
- (8) Net proceeds per share;
- (9) Book value per share at date immediately prior to date of issuance;
- (10) Closing market price at latest trading date prior to date of issuance;
- (11) Latest published earnings per share available at date of issuance;
- (12) Dividend rate at date of issuance:
- (13) Whether the issue was offered to stockholders through subscription rights or to the public and whether common stock was issued for property or for capital stock of others.

Source: 2 SDR 90, effective July 7, 1976; 12 SDR 151, 12 SDR 155, effective July 1, 1986.

General Authority: SDCL <u>49-34A-4.</u>

Law Implemented: SDCL <u>49-34A-10</u>, <u>49-34A-12</u>, <u>49-34A-41</u>.

BLACK HILLS POWER, INC. COST OF CAPITAL - PRO FORMA For the Pro Forma Test Year Ended September 30, 2013

			(a)	(b)	(c)	(d) (b)*(c)
Line						
No.	Description	Reference	Amount	Percent of Total	Cost	Weighted Cost
1	Pro Forma:					
2	Long-Term Debt	Stmt. G pg. 3 Ln. 15(j)	320,055,000	46.68%	6.45%	3.01%
3	Common Equity (1)	Ln. 16	365,592,883	53.32%	10.25%	5.47%
4			\$ 685,647,883	100%		8.48%
5						
6	(1) Common Equity:					
7	Common Stock Issued	Stmt. A pg. 2 Ln. 2(a)	\$ 23,416,396			
8	Premium on Capital Stock	Stmt. A pg. 2 Ln. 3(a)	42,076,811			
9	Other Paid-In Capital		-			
10	Capital Stock Expense	Stmt. A pg. 2 Ln. 4(a)	(2,501,882)			
11	Accumulated Other Comprehensive Income/(Loss)	Stmt. A pg. 2 Ln. 6(a)	(1,356,399)			
12	Retained Earnings	Stmt. A pg. 2 Ln. 5(a)	271,419,376			
13	Common Equity		\$ 333,054,302			
14						
15	Pro Forma Adjustments to Equity (Note 1)		32,538,581			
16	Adjusted Equity		\$ 365,592,883			
17						
18						
19	Note (1) Adjustment to reflect future debt/equity structu	re to be maintained by Black F	Hills Power. The pro for	ma capital structure is re	eflective of the	

Note (1) Adjustment to reflect future debt/equity structure to be maintained by Black Hills Power. The pro forma capital structure is reflective of the 20 historical capital structure.

Statement G Page 2 of 5

BLACK HILLS POWER, INC. DEBT CAPITAL For the Test Year Ended September 30, 2013

	(a)	(b)	(c)	(d)	(e)	(f)	(g) (f) / (d)	(h) (e)	(i) (h) / (g)	(j)	(k)
Line						Net Proceeds	() , (-)	Yield to	Cost of	Principal	
No.	Description	Issue	Maturity	Amount Issued	Interest Rate	Amount	Per Unit	Maturity	Money	Outstanding	Annual Cost
	·		,					· · ·	,		-
1	BLACK HILLS POWER										
2	FIRST MORTGAGE BONDS:										
3	Series AE	8/13/2002	8/15/2032	75,000,000	7.36%	74,343,750	0.9913	7.36%	7.42%	75,000,000	5,565,000
4	Series AF	10/27/2009	11/1/2039	180,000,000	6.17%	178,300,800	0.9906	6.17%	6.23%	180,000,000	11,214,000
5	Series Y (Note 1)	6/15/1998	6/15/2018	6,000,000	9.49%	5,906,578	0.9844	9.49%	9.64%	-	11,109
6	Series Z (Note 1)	5/29/1991	5/29/2021	35,000,000	9.35%	34,790,305	0.9940	9.35%	9.41%	-	84,828
7	Series AB (Note 1)	9/1/1999	9/1/2024	45,000,000	8.30%	44,507,250	0.9891	8.30%	8.39%	-	116,828
8											
9											
10	OTHER BONDS:										
11	Series 94A Gillette (Note 2)	6/15/1994	6/1/2024	3,000,000	1.25%	2,930,057	0.9767	1.25%	1.28%	2,855,000	36,544
12	Series 2004 Campbell County due 2024	10/1/2004	10/1/2024	12,200,000	5.74%	12,062,750	0.9888	5.74%	5.80%	12,200,000	707,600
13	Total Outstanding								_	270,055,000	17,735,909
14									_		
15	Weighted Average Cost of Debt									_	6.57%
16										_	
17	BLACK HILLS CORP. DEBT										
18	\$250MM Notes Due 2013 (3)	5/21/2003	5/15/2013	250,000,000	6.79%	248,052,500	0.9922	6.79%	6.84%	-	8,759,571
19	\$250MM Notes Due 2014 (4)	5/14/2009	5/15/2014	250,000,000	9.18%	248,500,000	0.9940	9.18%	9.24%	250,000,000	23,100,000
20	\$200MM Notes Dues 2020 (5)	7/16/2010	7/15/2020	200,000,000	5.96%	198,700,000	0.9935	5.96%	6.00%	200,000,000	12,000,000
21	\$100MM Term Loan (6)	9/30/2011	9/30/2013	100,000,000	(7)	100,000,000	(7)	(7)	(7)	-	1,186,979
22	\$275M Term Loan (7)	6/21/2013	6/19/2015	275,000,000	(7)	275,000,000	(7)	(7)	(7)	275,000,000	1,096,935
23											

^{24 (1)} Identified bonds have been paid off. However, FERC allows for DFC or LRD costs to be amortized over the original life of the bond. Annual costs reflect actual costs incurred.

^{25 (2)} The Series 1994A bonds have a variable component that resets weekly. The rate reflected is the average interest rate for the test year period.

⁽³⁾ Note was issued by BHC, but was allocated through BH Utility Holding Company to the BHE entities. \$25M was paid off in May 2004 and the remaining \$225M was paid off on Oct. 31, 2012. Costs reflected were for the period of Oct 2012 and include \$7,069,500 make-whole provision.

^{27 (4)} Note was issued by BHC in May 2009, but was allocated through BH Utility Holding Company to the BHE entities.

^{28 (5)} Note was issued by BHC in July 2010, but is allocated to Colorado Electric.

⁽⁶⁾ Cost of borrowing has fixed and variable rate components, with the variable rate based on Libor. The \$100M term loan was paid off by \$275M tranche on June 21, 2013. Costs reflected are for the period of Oct. 1, 2012 - June 21, 2013.

^{30 (7)} Cost of borrowing has fixed (1.125%) and variable rate components (Libor). Rate as of Sept. 30, 2013 was 1.3125%. Costs reflected are for the period of June 21 - Sept. 30, 2013.

BLACK HILLS POWER, INC. PRO FORMA DEBT CAPITAL For the Pro Forma Test Year Ended September 30, 2013

	(a)	(b)	(c)	(d)	(e)	(f)	(g) (f) / (d)	(h) (e)	(i) (h) / (g)	(j)	(k)
Line						Net Proceeds		Yield to	Cost of	Principal	
No.	Description	Issue	Maturity	Amount Issued	Interest Rate	Amount	Per Unit	Maturity	Money	Outstanding	Annual Cost
1	BLACK HILLS POWER										
2	FIRST MORTGAGE BONDS:										
3	Series AE	8/13/2002	8/15/2032	75,000,000	7.36%	74,343,750	0.9913	7.36%	7.42%	75,000,000	5,565,000
4	Series AF	10/27/2009	11/1/2039	180,000,000	6.17%	178,300,800	0.9906	6.17%	6.23%	180,000,000	11,214,000
5	Series Y (Note 1)	6/15/1998	6/15/2018	6,000,000	9.49%	5,906,578	0.9844	9.49%	9.64%	-	11,109
6	Series Z (Note 1)	5/29/1991	5/29/2021	35,000,000	9.35%	34,790,305	0.9940	9.35%	9.41%	-	84,828
7	Series AB (Note 1)	9/1/1999	9/1/2024	45,000,000	8.30%	44,507,250	0.9891	8.30%	8.39%	-	116,828
8	New Financing (Note 3)	10/1/2014	10/1/2044	50,000,000	5.67%	49,000,000	0.9800	5.67%	5.79%	50,000,000	2,895,000
9											
10	OTHER BONDS:										
11	Series 94A Gillette (Note 2)	6/15/1994	6/1/2024	3,000,000	1.25%	2,930,057	0.9767	1.25%	1.28%	2,855,000	36,544
12	Series 2004 Campbell County due 2024	10/1/2004	10/1/2024	12,200,000	5.74%	12,062,750	0.9888	5.74%	5.80%	12,200,000	707,600
13											
14	Total Outstanding								<u> </u>	320,055,000	20,630,909
15									_		
16	Weighted Average Cost of Debt										6.45%
17										=	
18	BLACK HILLS CORP. DEBT										
19	\$525MM Notes Due 2023 (4)	11/19/2013	11/30/2023	525,000,000	4.40%	519,120,000	0.9888	4.40%	4.45%	525,000,000	23,362,500
20	\$200MM Notes Dues 2020 (5)	7/16/2010	7/15/2020	200,000,000	5.96%	198,700,000	0.9935	5.96%	6.00%	200,000,000	12,000,000
21	\$275M Term Loan (6)	6/21/2013	6/19/2015	275,000,000	(6)	275,000,000	(6)	(6)	(6)	275,000,000	- '
22						. ,	. ,	. ,			

^{23 (1)} Identified bonds have been paid off. However, FERC allows for DFC or LRD costs to be amortized over the original life of the bond. Annual costs reflect actual costs incurred.

^{24 (2)} The Series 1994A bonds have a variable component that resets weekly. The rate reflected is the average interest rate for the test year period.

^{25 (3)} New tranche expected October 2014 to finance BHP's portion of Cheyenne Prairie Generating Station. 30-year maturity expected. DFC's estimated at 2% of amount issued.

^{26 (4)} Note was issued by BHC in November 2013. Proceeds used to finance BHE Utilities and BHC non-regulated business segment.

^{27 (5)} Note was issued by BHC in July 2010, but is allocated to Colorado Electric.

^{8 (6)} Term loan is used to finance BHW and BH-IPP. Cost of borrowing has a fixed (1.125%) and variable rate component (Libor). Rate as of Sept. 30, 2013 was 1.3125%.

Statement G Page 4 of 5

BLACK HILLS POWER, INC. COST OF PREFERRED STOCK For the Test Year Ended September 30, 2013

Line	
No.	Policy Description

1 No preferred stock as of September 30, 2013.

BLACK HILLS CORPORATION SALE OF COMMON STOCK For the Period January 1, 2008 Through September 30, 2013

Closing Mkt Price

		Per Latest													
			Gross Proceeds	Under-	Proceeds to						Trading Date	Earnings/Share	Dividend Rate		
Line		Number of	at Offering	writer's	Black Hills	Issuance		Offering Price	Net Proceeds	Book value Per	Prior to Date of	at Date of	at Date of		
No.	Description	Shares Issued	Price	Discount	Corporation	Expense	Net Proceeds	Per Share	Per Share	Share	Issuance	Issuance	Issuance	Public or Subscribed Issue	
1	BLACK HILLS CORPORATION														
2															
3	Year 2008														
4	Stock Options	90,214	2,266,176	-	2,266,176	-	2,266,176	25.12	25.12	27.19	26.96	2.75	1.40	Private	
5															
6	Year 2009														
7	Stock Options	78,917	1,740,013	-	1,740,013	-	1,740,013	22.05	22.05		26.63	2.11		Private	
8	DRIP (Note 1)	143,332	3,100,929	-	3,100,929	-	3,100,929	21.63	21.63	27.84	26.63	2.11	1.42	Subscribed by Shareholders	
9															
10	Year 2010														
11	Stock Options	43,000	1,034,330	-	1,034,330	-	1,034,330	24.05	24.05		30.00	1.76	1.44	Private	
12	DRIP (Note 1)	106,289	3,142,531	-	3,142,531	-	3,142,531	29.57	29.57	28.02	30.00	1.76	1.44	1.44 Subscribed by Shareholders	
13															
14	Year 2011														
15	Stock Options	33,285	1,009,313	-	1,009,313	-	1,009,313	30.32	30.32	27.55	33.58	1.24	1.46	Private	
16	DRIP (Note 1)	102,512	3,201,268	-	3,201,268	-	3,201,268	31.23	31.23	27.55	33.58	1.24	1.46	Subscribed by Shareholders	
17	Equity Issuance	4,413,519	131,302,190	-	119,600,000	-	119,600,000	29.75	27.10	27.51	33.71	1.24	1.46	Private	
18															
19	Year 2012														
20	Stock Options	100,654	2,838,978	-	2,838,978	-	2,838,978	28.21	28.21	27.84	36.34	1.85	1.48	Private	
21	DRIP (Note 1)	100,741	3,382,857	-	3,382,857	-	3,382,857	33.58	33.58	27.84	36.34	1.85	1.48	Subscribed by Shareholders	
22															
23	As of September 2013														
24	Stock Options	63,605	1,965,135	-	1,965,135	-	1,965,135	30.90	30.90	28.99	49.86	2.18	1.14	Private	
25	DRIP (Note 1)	51,551	2,352,463	-	2,352,463	-	2,352,463	45.63	45.63	28.99	49.86	2.18	1.14	Subscribed by Shareholders	
26														•	
27															

28 Note 1: DRIP is the Company's Dividend Reinvestment Plan.