

EXHIBIT B

BLACK HILLS POWER, INC.
COMPARISON OF REVENUE FROM SALES
UNDER PRO FORMA AND PROPOSED RATES
FOR THE TEST YEAR ENDED SEPTEMBER 30, 2013

Section 3
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4/11/2014

LINE NO.	RESIDENTIAL SERVICE	TARIFF SCHEDULE	RATE IDS	REVENUE FROM SALES				AVERAGE NUMBER OF CUSTOMERS	
				kWh	PRO FORMA RATES	PROPOSED RATES	PROPOSED INCREASE AMOUNT		% INCREASE
1	Residential	Sect 3, 1-2	SD710, SD875	328,835,952	\$ 42,956,794	\$ 47,975,480	\$ 5,018,686	11.68%	42,144
2	Residential Total Electric	Sect 3, 3-4	SD712, SD876	88,923,685	\$ 9,450,758	\$ 10,108,103	657,345	6.96%	6,725
3	Residential Demand Metered	Sect 3A, 1-3	SD714, SD716, SD887	90,666,049	\$ 8,137,939	\$ 8,998,136	860,197	10.57%	3,579
4	Utility Controlled Residential (Closed)	Sect 3A, 4-5	SD717	131,002	\$ 8,735	\$ 9,274	539	6.17%	3
5	TOTAL Residential Service			508,556,688	\$ 60,554,226	\$ 67,090,992	\$ 6,536,767	10.79%	52,450
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7									
8	SMALL GENERAL SERVICE								
9	General Service	Sect 3, 7-8	SD720, SD770, SD878	356,168,400	\$ 46,242,061	\$ 49,662,738	3,420,676	7.40%	10,841
10	General Service - Total Electric	Sect 3, 9-10	SD723, SD703	38,153,493	\$ 4,314,389	\$ 4,614,629	300,240	6.96%	882
11	Irrigation Pumping	Sect 3, 19-20	SD726	887,365	\$ 119,166	\$ 126,457	7,290	6.12%	18
12	Utility Controlled General Service (Closed)	Sect 3A, 11-12	SD727	2,375,455	\$ 166,068	\$ 178,024	11,957	7.20%	24
13	Energy Storage Service	Sect 3A, 6-10	SD755	4,800,579	\$ 374,486	\$ 402,899	28,412	7.59%	20
14	Municipal Pumping Service	Sect 3, 24-25	SD743	23,373,116	\$ 2,062,417	\$ 2,199,447	137,030	6.64%	98
15	Small Interruptible General Service (Closed)	Sect 3A, 18-20	SD750	211,580	\$ 19,185	\$ 20,454	1,269	6.62%	4
16	TOTAL Small General Service			425,969,988	\$ 53,297,772	\$ 57,204,647	\$ 3,906,875	7.33%	11,886
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19	LIGHTING SERVICE								
20	Public or Private Area Lighting	Sect 3, 16-18	SDA24, SDB24, SDC24	3,937,907	\$ 611,640	\$ 657,807	46,167	7.55%	404
21	Street Lighting Service-Company Owned	Sect 3, 21-23	SD840	3,577,040	\$ 794,414	\$ 857,462	63,048	7.94%	20
22	Street Lighting Service-Customer Owned	Sect 3, 21-23	SD841, SD741	5,987,037	\$ 482,114	\$ 512,718	30,605	6.35%	18
23	Traffic Signals	Sect 3, 26-27	SD742	706,762	\$ 78,092	\$ 86,681	8,589	11.00%	146
24	Rental/Facilities	Sect 3, 22	SD798/SD799	-	\$ 58,943	\$ 58,943	-	0.00%	59
25	TOTAL Lighting Service			14,208,746	\$ 2,025,202	\$ 2,173,611	\$ 148,409	7.33%	647
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27									
28	LARGE GENERAL SERVICE & INDUSTRIAL								
29	General Service - Large (69 kV)	Sect 3, 11-13	SD771	20,550,893	\$ 1,479,881	\$ 1,580,023	100,142	6.77%	1
30	General Service - Large (Primary and Secondary)	Sect 3, 11-13	SD721, SD731	125,655,017	\$ 11,675,799	\$ 12,992,892	1,317,093	11.28%	108
31	General Service - Large (Optional Combined Account Billing)	Sect 3, 33-35	SD752, SD772, SD775	199,897,157	\$ 17,420,507	\$ 19,072,748	1,652,241	9.48%	150
32	Large Demand Curtailable Service	Sect 3A, 13-17	SD722	998,721	\$ 71,582	\$ 78,447	6,865	9.59%	242
33	Industrial Contract Service (69 kV)	Sect 3, 14-15	SD761	96,403,799	\$ 5,336,167	\$ 5,782,101	445,934	8.36%	1
34	Forest Products Service - Primary	Sect 3, 36-39	SD764, SD774	74,131,937	\$ 4,941,885	\$ 5,398,335	456,450	9.24%	2
35	Forest Products Service - Secondary	Sect 3, 36-39	SD765	11,054,048	\$ 898,866	\$ 967,759	68,894	7.66%	1
36	TOTAL Large General Service & Industrial			528,691,572	\$ 41,824,686	\$ 45,872,305	\$ 4,047,619	9.68%	505
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39	TOTAL SOUTH DAKOTA REVENUE FROM SALES			1,477,426,994	\$ 157,701,886	\$ 172,341,555	\$ 14,639,670	9.28%	65,487